

Media Release

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ANZ named Best Trade Finance Bank and Best Risk Management Bank in Vietnam

ANZ today announced that it has been named "Best Trade Finance Bank" and "Best Risk Management Bank" in *The Asset's* Triple A Treasury, Trade and Risk Management Awards 2015.

ANZ Vietnam CEO Dennis Hussey said: "These prestigious wins highlight ANZ's market leadership in Trade Finance and Risk Management and clearly reflect how our customers value our products and services and their confidence in banking with us. We also appreciate our customers' ongoing feedback to us and are fully committed to using this to continue enhancing our products and capabilities."

"Our super regional strategy focuses on Asia-Pacific and uniquely positions us to seize inbound and outbound opportunities in the region. In serving clients, we leverage our strong local insights and industry knowledge in segments where we have historical strength, such as natural resources, agribusiness and infrastructure from an extensive network of Trade specialists," Mr Hussey said.

This year, ANZ was also honoured by *The Asset* in different product areas and client segments across countries in which it operates including Australia, China, Indonesia and Singapore.

The Asset Triple A Treasury, Trade & Risk Management Awards celebrate Asian corporations and banking institutions that have executed the most effective and innovative treasury, cash management, capital and trade finance and risk management solutions in the region. The results are based on the review of responses and sharing from over 700 CFOs and treasurers.

ANZ was one of the first foreign banks in Vietnam when it opened in 1993. Today, ANZ Vietnam has nine transaction outlets in Hanoi and HCMC, and Representative Offices in Binh Duong and Can Tho. The ANZ Vietnam franchise supports customers from the Retail & Wealth, Consumer Finance, Large and Emerging Corporate segments, Financial Institution & Public Sector. ANZ has been awarded "Best International Trade Bank in Vietnam" consecutively in recent years by *Trade Finance* magazine. In 2013, ANZ was ranked "Best Foreign FX Provider" in Vietnam by *Asiamoney*, the second year running.

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