



## Media Release

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### **ANZ dominates the Asiamoney 2012 domestic fixed income poll for Vietnam**

ANZ confirmed its No.1 position in the Vietnam fixed income market by winning all categories in the 2012 Asiamoney fixed income poll, including the overall best for credit, credit services, credit research and market coverage, credit sales, credit derivatives, interest rates, interest rates research, interest rates product and sales, and interest rates derivatives.

ANZ Vietnam CEO Tareq Muhmood said: "This comprehensive win highlights ANZ's continued market leadership in the development of Vietnam's debt capital markets. Given the turbulence in both the global economy and in Vietnam's business environment, winning these awards strongly reflects ANZ's efforts and commitment to supporting our customers.

"ANZ has been actively working with its clients to successfully structure a number of hedging solutions to reduce interest rates risk and foreign exchange risk in this changing environment. Deep local insight, persistence, business-mindedness, a strong understanding of the market and most importantly regional connectivity are the key ANZ differentiators that create value for our customers. And we are thankful for their votes," Mr Muhmood said.

The Asiamoney fixed income poll surveys both issuers and investors, including hedge funds, private banks, central banks and asset management firms operating in Asia Pacific markets.

ANZ was among the first international banks to operate in Vietnam, establishing its first office in 1993. ANZ has 10 branches and transaction points in Vietnam offering a full range of services including Retail Banking, Commercial Banking for small, medium and emerging businesses, as well as Institutional Banking. In June 2012, ANZ was voted "The Best International Trade Bank in Vietnam" by Trade Finance Magazine.

In September 2012, ANZ was ranked Best Foreign FX Provider in Vietnam in the Asiamoney corporate FX poll in three categories: FX products and services, Overall FX services and FX research & market coverage.

For media enquiries contact:

Bui Hai Ha (Ms)

Head of Communications, ANZ Vietnam

Tel: +844-3938 6901 – ext.: 2850

Fax: +844-3938 6930      Mobile: +84 982 654 316

Email: [haiha.bui@anz.com](mailto:haiha.bui@anz.com)      Website: [anz.com/vietnam](http://anz.com/vietnam)