

Member Update

and **Annual Report** for **Integra Super** members
for the period 1 July 2007 to 30 June 2008



Making super easier for me!



Super solutions for today, tomorrow and always

In this issue:

Volatile markets – what does it mean for your super?

The **keys** to your **future** – get your super organised and you could **win** a fantastic **Renault Laguna!**

Go **online** and take **control** of your super!



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In this issue

Executive Director's message	3
Volatile markets – what does it mean for your super?	4
The keys to your future	6
2008/2009 federal budget fast facts	7
Take control of your super – go online	8
How has my investment performed?	10
Economic and market update	10
Investment returns	11
How is my money invested?	13
Important member information	14
Information about investment funds	14
What is new and what has changed in Integra Super?	17
What other information should you be aware of?	20

The Member Update and Annual Report is comprised of:

- Member Update and Annual Report (this book)
- Additional information

Your super is in good hands...



...comforting, isn't it?

»» For more information, go to our website www.ing.com.au/member

In this Member Update and Annual Report (Annual Report), the terms 'we', 'us' and 'our' refer to ING Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673) (Trustee or ING Custodians), Trustee of the ING MasterFund (ABN 53 789 980 697, RSE R1001525, SFN 292 916 944) (the Fund), and ING Life Limited (ABN 33 009 657 176, AFSL 238341) (ING Life). The information and assumptions in this Member Update and Annual Report are provided in good faith for you and your financial adviser and are current as at 30 June 2008. This Member Update and Annual Report has been prepared without taking into account your objectives, financial situation or needs. Before making a decision based on this material, you should consider the appropriateness of the information, having regard to your objectives, financial situation and needs. Before acquiring a product or continuing to hold a product mentioned in this Member Update and Annual Report (Integra Super is issued by ING Custodians) you should consider the relevant Product Disclosure Statement (PDS) which is available at www.ing.com.au/member to determine whether the product is appropriate for you.

The Gold Money Magazine Best of the Best award 'Best Australian Shares Super Fund', The Heron Partnership, 'Heron 5 Quality Star Rating' 2008/2009, Chant West 5 apples in the Small Corporate category 2008 ratings, The Rainmaker information, AAA SelectingSuper Fund Quality Assessment 2008, NSW Contact Centre of the year in the 50 plus seat category – Australian Teleservices Association 2007 and 2007 ASFA Communications Awards Excellence Award in Member Marketing & Education Communication logos appear within this newsletter. For more information refer to Money magazine, (Issue 97, Dec 2007/Jan 2008), www.heronpartners.com.au, www.chantwest.com.au, www.selectingsuper.com.au, www.ata.com.au, www.superannuation.asn.au

Executive Director's message



"It's always nice to know that you are in good company, especially when it comes to your super and I am pleased to advise that you are an important part of Integra Super's growing and dynamic membership." Ross Bowden, Executive Director, Employer Super

The year in review

Welcome to ING's Integra Super Member Update and Annual Report for 2008. Since we last wrote to you, we've seen a lot of changes in Australia and across the globe.

The 'bull run' of the last five years, where many investors have achieved double digit returns, has turned.

The lower returns that we see this year is a normal part of the investment cycle and while it may be frustrating, it is important to bear in mind the good returns over the last five years and that super is a long term investment.

Diversification across asset classes and investment managers as well as time in the market and expert advice are all key to managing investments and minimising risk. Turn to page 4 to find out more.

Enhanced features and member services

We are always looking for ways to improve your Integra Super. You may recall that last year we announced some exciting changes to Integra Super to ensure that it continues to provide you with highly rated features and benefits. These included:

- the launch of the interactive Member Super Centre website
- enhanced member education and communication
- more competitive fees
- wider investment choice
- improved insurance offerings.

All designed to make your super easier and better value.

I am pleased to let you know that these enhancements have been met with resounding approval, with significant increases in the number of members:

- going online and accessing the tools and information available to take control of their super
- joining – we've welcomed more than 80,000 new members to ING's employer super over the last year
- making compulsory and voluntary contributions
- taking advantage of the government co-contribution scheme
- rolling over all their various super funds into their ING account, and
- watching video and webcasts of what is happening in global investment markets.

So, as one of our 650,000 ING employer super customers, we say thanks for trusting us with your hard earned retirement savings and we hope you are taking advantage of the great member services we offer.

Making super easier

We are continually enhancing the interactive tools and information available to you at the Member Super Centre. Now is a great time to visit www.ing.com.au/member and use the resources there to help you understand and take greater control of your super. By simply registering for account access and using your login you could win a fantastic trip to the 2009 FORMULA 1™ ING Australian Grand Prix. See page 9 or go online.

Also, in this issue of your Member Update and Annual Report we:

- provide you with an economic and market update, investment returns to 30 June 2008 and a summary of legislative developments affecting your super
- update you on further enhancements to your Integra Super, show you how you can get the most out of it, and
- show you some effective strategies to maximise your retirement savings which could put you in the running to win a fantastic Renault Laguna (see page 7)!

Finally, I would like to thank you for choosing to invest your super with ING. You can be assured that your super is being managed by one of the world's largest wealth management organisations.

Ross Bowden
Executive Director – Employer Super

Volatile markets – what does it mean for your super?

Up until the middle of 2007, investors enjoyed successive years of consistently impressive returns. By late last year financial market conditions had deteriorated and investment markets began to experience a period of significant volatility, meaning the long term gains of the past not being achieved in 2008.

What has happened?

Recent volatility in global markets has largely been triggered by the US sub-prime crisis, whereby a large number of home loans made to borrowers with poor credit histories went into default. As the number of defaults grew, the impact on world credit markets grew, meaning many companies suffered losses and others looking to borrow to invest, found it increasingly difficult and more expensive to source loans.

Combined with lower economic growth in the US and rising global oil prices this triggered a downward spiral in financial market confidence and growth.

What does this mean for your super?

Whilst the results for some of us may be disappointing, there is no need to be alarmed. History shows that world markets consistently experience periods of sustained growth followed by sporadic periods of market downturn. For example the average super investor over the past five years has achieved a return of around 70% in total on their investment.

So whilst it's easy to forget the past and focus on the current market, maintaining a long term view is important – as it's for the long term that your super is invested.

Time in the market rather than timing the market is key to looking after your long term super investment. Choosing when to invest, or 'timing' the market, is difficult to predict.

History shows that investors who stick with a well-planned investment strategy for the long term tend to come out ahead.

The graph below shows the value of a \$10,000 investment in the Australian sharemarket over the last 15 years. The top line is your investment balance if you stayed invested in the market for the entire time. The other lines assume you were out of the market for the top 10, top 25, and top 50 best trading days – the difference makes an incredible impact.

So what is ING's view and what does it mean for your super?

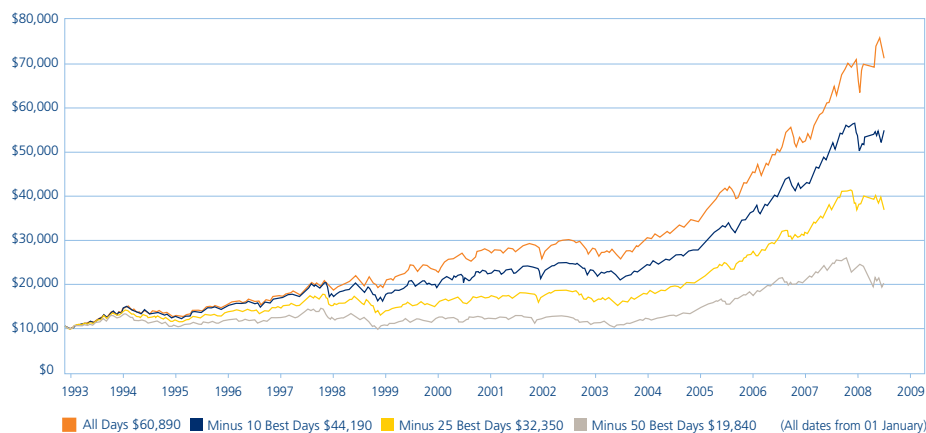
We believe that the current uncertainty and volatility within financial markets will continue

for some time. However, we remain positive about the long term prospects for investors and believe that world financial markets will recover over the mid to long term.

ING remains totally committed to professionally and actively managing and protecting our customers' investments by remaining true to our proven investment philosophy and processes across all asset classes.

Being one of Australia's and the world's largest investment and superannuation specialists we are using our global expertise and extensive team of investment professionals to ensure we maximise any market opportunities whilst minimising market risk for our clients. To find out more turn to page 10.

'Time in versus timing' – how missing the best trading days can significantly affect returns



Data: All Ordinaries Accumulation Index 01/01/1993 to 31/03/2008

Integra Super – easy to see why it's highly rated... and getting better!

- Even more competitive fees as your plan grows – why not introduce a spouse/family member who can benefit from group discounts too.
- An innovative online Member Super Centre at www.ing.com.au/member
- No Member Fee when your account balance exceeds \$30,000 (see page 19).
- Hassle-free insurance cover options.
- More than 50 investment funds – you can pick one or pick more.
- Plus more exciting enhancements to insurance (see page 17) and four great new investment funds coming soon (see page 14).



'Rainmaker' Group data shows that the average super account balance is around \$40,000 – Integra Super members pay no Member Fee if their account balance is over \$30,000!



Long term rewards through regular investments to your super

What can you do during this period of volatility?

- ✓ **Stay calm** – super is a long term investment, requiring a long term strategy.
- ✓ **Time** – remember that investing takes time, trying to time the market is unlikely to be as successful as simply focusing on time in the market. More time in the market also helps you harness the power of compound returns.
- ✓ **Diversification** – spreading your investment across multiple asset classes over the long term helps to reduce risk and maximise returns. As the saying goes, 'don't put all your eggs in the one basket'.
- ✓ **Expert advice** – talk to a qualified financial adviser.
- ✓ **Dollar-cost averaging** – making regular contributions to super means you reduce the risk of when you buy your investments. Meet Eager Eric and Dollar-cost Danni in the case study opposite to see how it works.
- ✓ **Get online** – ING's innovative Member Super Centre has webcasts, videos, articles, calculators and tutorials to help you better understand super and what's happening with your investments.

Case study: A tale of two investors

Meet Eager Eric and Dollar-cost Danni

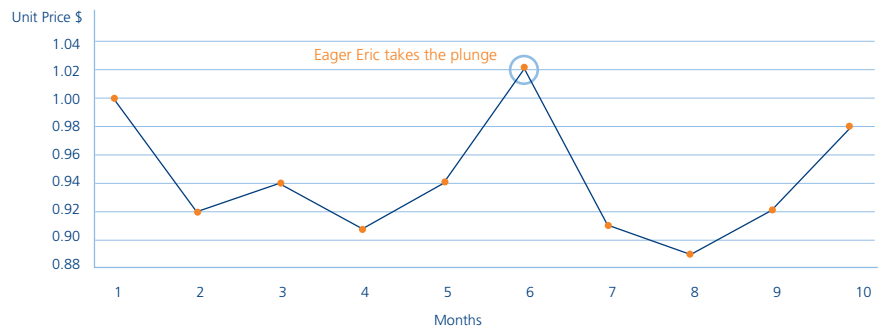
Dollar-cost Danni decides to invest \$10,000 every month, regardless of what the market is doing. Meanwhile, Eager Eric decides to wait until the market seems to be running upwards strongly before he invests his \$100,000.

Let's take a look at how their results might turn out:

At the end of 10 months, we see that Dollar-cost Danni has made a profit from her diligent approach to investing. Eager Eric, on the other hand, got his timing all wrong and eventually made a loss.

Investor	Price paid for units	Total units allocated	Value of units at month 10	Profits made on investment
Dollar-cost Danni	\$0.89 – \$1.02 (avg. is \$0.94)	106,238	\$104,113	\$4,113
Eager Eric	\$1.02	98,039	\$96,078	-\$3,922

The orange dots on the graph below show the unit price paid by Dollar-cost Danni each month when she invested her \$10,000.



What do you mean that falling markets can be good for me?

The power of regular investing – dollar cost averaging

This is a simple concept that works well when you invest on a regular basis. Assuming you invest a set amount regularly, your money will generally buy more units when markets are down and unit prices fall, and fewer units when markets are booming and unit prices rise, thereby averaging out the cost of units you buy. So whilst it may sound strange, over time investing regularly through falling and rising markets can offer long term rewards.



How can I find out more about the sub-prime crisis and how it affects my super?



Go to www.ing.com.au/member and watch the webcast

The keys to your future

There's no doubt that the cost of living is increasing and the average lifespan is on the rise. So it's no surprise that we will all need more money than we thought to live comfortably in retirement.



The Association of Superannuation Funds of Australia forecasts that you may need to save up to 15% p.a. of your income into your super to be able to provide for a comfortable lifestyle in retirement*. Below are just some of the ways you can unlock the potential of your super and help achieve your desired retirement lifestyle.

Salary sacrifice into super

What is it?

Salary sacrificing to super simply means foregoing part of your wage or salary for equivalent super contributions.

Why do it?

Salary that is paid as superannuation contributions is taxed at just 15%, compared to the personal income tax rate of up to 45%. In addition, this is a great way to boost your superannuation balance and help you on your way to a more comfortable retirement.

Use this strategy along with your new tax cuts and look at how they build up over time!

The graph below shows how Tom, who is aged 40 and earns \$80,000 per year, could have – after 20 years – over \$85,000 extra in his super by simply investing his tax cuts from the 2008 budget. Think what you could do with the extra money in retirement. It could mean the difference between a small road trip and a trip around the world!

How do I get started?

To set up a salary sacrifice arrangement, it's recommended that you first obtain financial advice and then talk to your employer to make it happen.

After-tax contributions

What are they?

These could be regular or one-off payments into your super from money that has already been taxed, such as a bonus payment or savings.†

Why do it?

Contributing to your super from your take-home pay is an easy way to boost your super so that you can achieve a comfortable retirement.

If Tom, who is aged 40 and earns \$80,000 per year, invested his tax cuts from the 2008 budget as an after-tax contribution, he will have an extra \$68,616 after 20 years.

How do I contribute to my super?

You can make an after-tax contribution by:

Internet banking

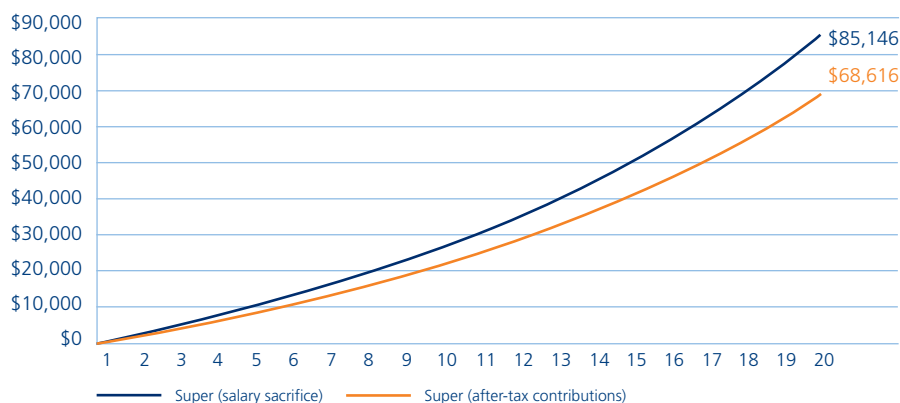
Account name: <your name>
BSB No: 012 911
Account No: 000 564 906
Reference No: MV <your member number>

or BPAY®

Bill code: 564 906
Reference No: 13 <your member number>

Once you have made an after-tax contribution of \$1,000 or more, email us at employer.super@ing.com.au with your member number and quote 'Laguna' to go into the draw to win a Renault Laguna.[§]

Investing your tax cuts into super



Assumptions for case study: Client earning \$80,000 p.a. (31.5% marginal tax rate applies). Income tax savings compared to 2007/08 – 08/09 \$1,100, 09/10 \$1,250, 10/11 \$1,550. Australian equities portfolio (3% p.a. income (20% franked), 5% growth). Benefits shown net of all taxes (withdrawn on or after age 60).



Tom (aged 40) earns \$80,000 per year.

Rather than just salary sacrifice his income tax cuts, Tom decides to sacrifice 6% of his salary. This will give him an extra \$188,754 in his super in 20 years, on top of his 9% compulsory super.

Make sure you talk to your financial adviser before implementing any super strategies.

» For more information on how you can boost your super visit www.ing.com.au/member

Win your own Renault!



For a chance to win a Renault Laguna worth \$50,000[†] make an after-tax contribution of \$1,000 or more via BPAY[®] or Internet banking into your Integra Super account before 3 November 2008.

Take advantage of a \$1,500 bonus from the government

If you make an after-tax contribution into your super from your take-home pay and earn under \$60,342 p.a. you may be entitled to a co-contribution from the government of up to \$1,500.

Are you eligible?

You are eligible for a co-contribution for the 2008/2009 year if:

- your total income is under \$60,342
- you lodge an income tax return
- you make an after-tax contribution to your super account
- 10% or more of your total income is from eligible employment and/or running a business
- you will be below 71 years of age at 30 June 2009
- you are not a temporary resident at any time during 2008/2009.

How does it work?

Make an after-tax contribution into your super fund and once the ATO has processed your tax return for the 2008/2009 year, the government co-contribution will be deposited into your super account.

You don't even need to apply.



2008/2009 federal budget fast facts

The Labor Government's first federal budget in May this year didn't reveal too many big changes for superannuation. Australia's overall taxation system is to be reviewed, but importantly the government has assured us that superannuation benefits paid to those over the age of 60 will remain tax free. Here are a few other outcomes:

- **More income tax cuts** started on 1 July 2008. Many of us now receive an extra \$10 to \$20 a week in our pay packet – are you using yours wisely? (Check out our salary sacrifice article on page 6 opposite for a smart strategy to boost your retirement savings).
- **Government co-contribution** rules will be tightened on 1 July 2009, with salary sacrifice superannuation contributions to be counted as income when working out if you qualify. Currently, people earning over \$60,342 can salary sacrifice into superannuation to lower their assessable income and improve their entitlement to a co-contribution. This opportunity will only be available until 30 June 2009.
- **Same sex couples** – differential treatment for same sex couples and their children will progressively be removed from a wide range of Commonwealth laws including superannuation and taxation. The reforms are being phased in starting from 2008/2009, and will provide new rights for same sex couples and their children.

Please remember that some of these announcements are only proposals at this stage and are yet to be passed by Parliament. Naturally, as your super fund, we'll keep you updated of any changes that affect you.

Please see page 20 or visit www.budget.gov.au for more information.

Do you have three gym memberships or two health insurance policies? Then why have more than one super account?

Most Australians have more than one super account – meaning they may be paying multiple fees, receiving multiple statements and are having to keep track of several accounts.

Is this you? Complete and return the enclosed Rollover Form to consolidate your super and potentially win a Renault Laguna worth \$50,000.

* Source: Westpac/ASFA (2004). How much do you need to spend to have a comfortable Standard of Living in Retirement? ASFA Research Centre: www.superannuation.asn.au

† It is assumed there is no reduction in an employee's entitlements (e.g. Superannuation guarantee (SG)) as a result of salary sacrificing into superannuation.

‡ Annual caps on contributions apply, please speak to your financial adviser if you require further information.

§ Terms and conditions of entry apply and are available at www.ing.com.au/downloads/12622.asp The promoter is ING Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673). Licensed under NSW Permit no. LTPS/07/29392, ACT TP 07/05391, SA Licence no. T07/5444 and VIC Permit No. 07/5787.

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I want to know what the federal budget proposals mean for me

Take control of your super – go online

As a member of Integra Super, you have access to a range of tools and educational material to help you understand and manage your superannuation.

It's called the Member Super Centre and you can find it at www.ing.com.au/member



To give you a taste, here are some online resources you can access right now.

Get super smart

Why not take advantage of our online tutorials? There's never been a better time to learn about superannuation. Through the Member Super Centre, you have access to a range of interactive learning modules designed to answer the most common questions about super.

The tutorials are organised to help you pick and choose between various stages of life or essential topics, such as:

- Getting started
- Super basics
- Growing your super
- Investment choice through super
- Insurance through super
- How much super is enough?
- Changing jobs
- Retirement

What type of investor are you?

Wondering how to invest your super?

Your investment strategy has a big impact on the amount of super you will have by the time you retire. But with so many investment funds, fund managers and asset classes available, it can be a daunting task trying to work out on your own which ones to choose.

Finding out what type of investor you are is an important step in this decision. It can help you to decide, for example, whether the more conservative or the high growth style investment funds available through Integra Super are likely to suit you. On the Member Super Centre, you have access to a simple questionnaire to assist you in working out what type of investor you are. You can find it in the 'Investment choice through super' tutorial.

Happy investing.



Last year thousands of ING's customers jumped online and got the information they needed at the click of a mouse. Why not do the same.



Now we can learn more about super at a time and place that's convenient for us!



Get super smart at www.ing.com.au/member



Want to drive your super further?

Do you know whether your super will last throughout your retirement? Do you know what 'market volatility' is and how it affects your super? Do you need some help finding out which investment fund may be the right one for you?

Do you want answers?

ING's 'Driving your super' simulator will help you answer these questions and more. This comprehensive tool will help you gain control of your superannuation by putting you in the driver's seat. It will guide you through some simple investment strategies and alternatives, and give you access to simple general advice to help you learn how to maximise your retirement savings.

The 'Driving your super' simulator will be available on the Member Super Centre from 1 September 2008.

Win a fantastic prize!

Using our online resources is the quickest way to get your super moving faster. It has never been easier or more convenient to take greater control of your super online – anytime – at the Member Super Centre.

And from now until 31 December 2008, by simply logging in or registering for the Member Super Centre you will go into the draw to win a trip to the 2009 FORMULA 1™ ING Australian Grand Prix valued at \$5,000.*

The prize includes:

- Two return economy airline tickets to Melbourne
- Four nights accommodation in Melbourne
- Two tickets to the 2009 FORMULA 1™ ING Australian Grand Prix
- \$500 spending money.



For your chance to win, register or login to www.ing.com.au/member

* Terms and conditions of entry apply and are available at www.ing.com.au/downloads/12601.asp

Help us save trees

View your Member Update and Annual Report online

Next year your Annual Report will be made available to you online via the Member Super Centre. We will remind you of this when we send your 2009 Annual Statement. However, if you wish to continue to receive a printed copy of the report, all you need to do is notify us.

Delivering your Annual Report to you via the website is not only good for the environment, but it will also make finding out about Integra Super easier.

To give you a taste of what's to come, the 2008 Member Update and Annual Report is also available online. It's on the Member Super Centre at www.ing.com.au/member, where you can also view webcasts to help you understand recent market movements.



I want to access the super tools I need in one place

How has my investment performed?

Economic and market update

The last 12 months have proven to be a testing time for most investors, especially when compared to recent years. A period of strong world-wide economic growth and double-digit returns on global sharemarkets has recently been replaced with significant volatility and disappointing short-term results.

Volatility in the global markets was triggered by the US sub-prime crisis.

What is the sub-prime crisis?

The well documented global credit crisis has been the catalyst for much of the turbulence. We have seen a number of banks and other financial companies fall into difficulty after announcing substantial losses. In addition, global economic growth has slowed and interest rates have fallen in the US. The combination of these factors has resulted in many headlines blaming the US mortgage industry and, in particular, the troubles of the sub-prime mortgage sector, for the downturn.

Sub-prime mortgages – or home loans made to borrowers with poor credit histories – have become a problem when the introductory rate is reset to the market rate after a ‘honeymoon’ period. In the US, market interest rates rose dramatically from 1% in 2004 to 5% in 2006, and many borrowers simply did not have the resources to meet their increased interest obligations. As the number of mortgage defaults grew, credit markets became more cautious and the impact spread across a broad spectrum of asset classes and global markets.

US economy

Throughout the past year, weakness in the US housing sector has affected other areas of the US economy. The US economic growth rate slowed and, in response, the Federal Reserve cut interest rates from 4.5% to 2% in an attempt to stimulate economic activity and confidence. Doubts about a US recession remain, and the sharemarket has lost 15.35% for the financial year.

The reduction in interest rates aims to encourage economic activity, while an increase in interest rates aims to slow economic activity.

After five years of solid returns, particularly from the Australian sharemarket, this year's performance tables reflect the recent volatility of investment markets – meaning some funds will show negative performance for the first time in a number of years.

While no one likes to see negative returns at any time, it's important to understand the reasons behind them. And to remember that markets have always recovered from these events and over the long term continued to produce strong returns.

Australian economy

Global events have also had an impact on the Australian sharemarket, with a loss of 13.67% of its value for the year. However, the Australian economy remains reasonably robust with employment and domestic demand being sources of strength. ‘De-coupling’ is apparent, meaning that Australia is becoming less reliant on the US and more reliant on Asia. Strong consumer spending has continued and this has fuelled inflation. To keep inflation within its target levels, the Reserve Bank of Australia has increased official interest rates from 6.25% to 7.25%.

De-coupling refers to reducing the correlation or dependency between two markets, e.g. the US and Australian economies.

Over the past year, cash and fixed interest (returning 7.34% and 4.42% respectively) both experienced positive returns. On the other hand, the Australian listed property sector has been hard hit by the global credit crisis and has fallen by 36.35% for the year.

Global economy

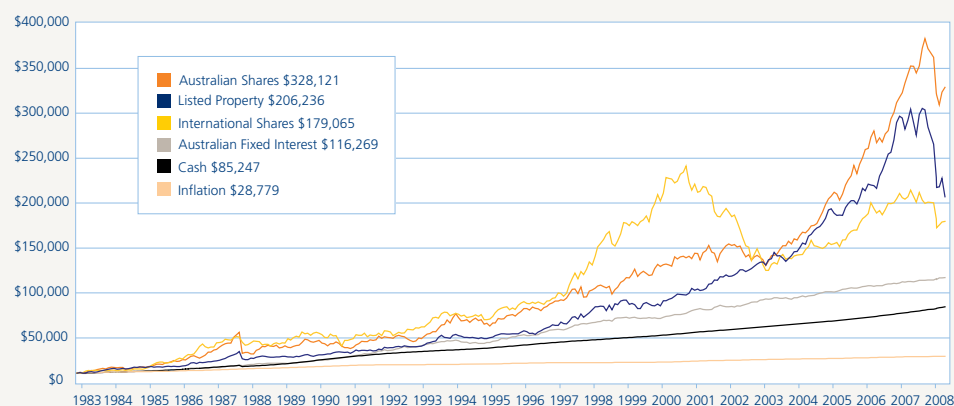
The credit crisis emanating from the US has affected many developed economies and the international sharemarkets have dropped an average of 15.16%, most notably in Europe (-19.63%), Asia (-4.33%) and Japan (-25.67%). However, emerging markets continue to prosper and provided returns of 1.65%.

As most of the global economy has suffered a shaky ride over the past year, it is important for investors to review the suitability of their portfolio for their personal needs, objectives and timeframe.

So when considering your own response to the current market, it is useful to compare the performance of different asset classes over a long period of time.

For example, most of us know how exceptionally well Australian shares have performed over the past five years. However, the graph below shows that over the past 25 years there have been periods when this asset class underperformed compared to international shares, property and sometimes even cash or fixed interest. It is important to recognise that financial markets are cyclical and no asset class will consistently be a top performer.

Performance of each asset class over the past 25 years



Timeframe: 01/01/1983 – 31/05/2008. Data: Australian Shares – S&P/ASX 300 Accum. Index, International Shares – MSCI World (ex Aus) in \$A, Listed Property Trusts – S&P/ASX 200 Prop Trust, Australian Fixed Interest: Commonwealth Bank Bond Index (Pre Sept 89) / UBS Composite Bond All Maturities Index (Post Sept 89), International Fixed Interest: Citigroup WGBI (ex Aus) Hdgd, Cash: 11am Cash Rate (Pre Apr 87) / UBS Bank Bill Index (Post Apr 87). Source: RBA, IRESS. Past performance is not indicative of future performance.

Speak to your financial adviser before making any changes to your investment strategy

Investment returns

When you invest with Integra Super you can choose to invest in a number of different investment funds. Your Annual Statement will show the funds you are invested in. The following section details how the funds within Integra Super have performed (the investment return). The investment objectives, strategies and other relevant information for each fund can be found in the current Integra Super Investment Choice Guide available from www.ing.com.au/member

Actual yearly returns as at 30 June (% p.a.)							
Investment fund	Performance commencement date*	2008	2007	2006	2005	2004	Annualised return [†]
Defensive							
Multi-manager							
OptiMix Australian Fixed Interest	1/07/03	1.12	1.89	1.55	5.11	0.20	1.96
Single manager							
ING Cash	30/09/95	4.28	4.22	3.46	3.51	3.05	3.71
ING Diversified Fixed Interest [#]	10/11/99	-1.42	2.86	1.84	7.14	2.12	2.47
ING Mortgages	30/06/04	4.84	4.75	4.26	4.35	-	4.55
UBS Diversified Fixed Income	1/07/03	-1.27	2.53	1.46	6.05	2.37	2.20
Conservative							
Multi-manager							
OptiMix Conservative	24/07/00	-5.18	7.86	6.93	7.89	6.00	4.58
Single manager							
ING Capital Stable	31/10/95	-1.59	6.62	5.63	8.15	5.39	4.78
Perpetual Conservative Growth	1/07/03	-1.52	7.18	7.43	8.20	5.05	5.20
UBS Defensive Investment	30/06/03	-5.96	5.63	6.85	7.56	5.99	3.88
Moderate							
Multi-manager							
OptiMix Moderate	1/07/03	-7.76	10.52	9.80	9.62	8.65	5.92
Single manager							
ING Balanced	31/10/95	-7.67	12.23	13.48	12.96	12.38	8.34
ING Protected Growth	1/10/07	-7.67 ^s	-	-	-	-	-7.67 [#]
Schroder Balanced	1/07/03	-8.31	14.56	12.60	11.33	8.51	7.39
UBS Balanced	1/07/03	-12.69	10.00	11.49	12.15	11.00	5.91
Growth							
Multi-manager							
OptiMix Balanced	25/07/00	-10.25	14.16	14.00	11.79	12.92	8.07
OptiMix Growth	12/07/00	-11.82	15.90	15.85	12.73	14.59	8.87
Single manager							
ING Managed Growth	31/10/95	-10.71	13.20	14.88	13.11	13.30	8.27
Barclays Global Investors Diversified Growth	1/07/03	-10.51	13.88	14.19	12.01	8.19	7.11
Colonial First State Diversified	2/07/02	-14.28	12.84	13.22	10.77	9.55	5.85
Perpetual Balanced Growth	7/08/02	-9.45	8.85	14.76	13.26	11.75	7.44
Zurich Managed Growth	8/10/95	-9.25	12.26	15.77	11.17	10.41	7.68
High growth							
Multi-manager							
OptiMix High Growth	3/07/02	-12.83	16.73	18.35	11.67	18.35	9.74
Single manager							
ING High Growth	1/07/03	-15.60	14.34	19.01	14.55	16.52	9.04
High growth – Property							
Multi-manager							
OptiMix Property Securities	1/07/03	-36.38	22.02	14.12	14.58	12.20	2.63

Actual yearly returns as at 30 June (% p.a.)

Investment fund	Performance commencement date*	2008	2007	2006	2005	2004	Annualised return†
High growth – Property (cont)							
Single manager							
ING Global Property Securities	1/10/07	-14.95 [§]	–	–	–	–	-14.95 ^{##}
ING Property Securities	31/12/98	-33.65	24.10	13.92	15.08	12.33	3.93
Credit Suisse Property	1/07/03	-32.65	21.32	11.92	13.79	10.78	2.88
Vanguard Property Securities Index	1/07/03	-34.51	22.40	14.46	14.47	11.43	3.19
High growth – Australian shares							
Multi-manager							
OptiMix Australian Shares	1/07/03	-11.49	24.30	21.16	23.41	17.65	14.11
OptiMix Geared Australian Shares	20/07/05	-29.05	43.19	–	–	–	0.82
Single manager							
ING Australian Shares	8/11/98	-8.28	26.14	22.11	27.41	17.63	16.19
ING Blue Chip Imputation	22/09/96	-11.57	25.44	19.38	24.87	15.86	13.88
ING Emerging Companies**	12/07/00	-14.66	44.02	19.15	45.57	33.35	23.24
ING Select Leaders	30/06/04	-4.16	30.99	25.10	28.28	–	19.14
ING Sustainable Investments – Australian Shares	1/07/03	-3.55	25.76	24.14	21.43	9.75	14.88
AMP Capital Equity	1/07/03	-7.91	21.23	24.28	24.11	19.48	15.51
Barclays Global Investors Australian Shares	17/12/05	-12.27	24.94	10.42 [§]	–	–	7.82
Colonial First State Imputation	1/07/03	-14.55	21.31	22.64	24.52	13.05	12.34
Investors Mutual Australian Shares	1/07/03	-16.74	24.12	13.37	15.92	14.34	9.20
Perennial Value Shares [†]	30/06/04	-10.98	25.39	17.09	14.38	–	11.07
Perpetual Australian Shares	7/10/99	-9.49	21.42	24.02	23.61	20.70	15.25
Schroder Australian Equity	1/07/03	-15.17	24.79	22.65	21.22	16.85	12.96
Vanguard Australian Shares Index	26/07/01	-12.90	25.92	21.43	24.02	17.05	14.09
High growth – International shares							
Multi-manager							
OptiMix Global Shares	3/07/02	-17.99	8.48	17.07	0.77	16.69	4.14
OptiMix Global Smaller Companies Shares	1/07/03	-20.38	11.93	18.67	4.63	21.81	6.15
Single manager							
ING Global Emerging Markets Shares [^]	4/07/01	-6.85	25.82	31.89	18.34	20.31	17.09
ING Global Shares	30/11/98	-22.52	4.05	16.03	2.72	16.82	2.34
AXA Global Equity Value	1/07/03	-26.82	14.31	21.17	5.40	15.42	4.28
Barclays Global Investors International Shares	17/12/05	-21.69	6.10	3.71 [§]	–	–	-5.70
Credit Suisse International Shares	26/09/99	-17.91	3.20	18.08	-2.38	19.78	3.19
MFS Global Equity	17/12/05	-17.18	5.50	6.46 [§]	–	–	-2.81
Perpetual International Shares	26/09/99	-20.25	3.71	14.17	1.11	18.05	2.42
Platinum International	17/12/05	-15.06	4.20	2.86 [§]	–	–	-3.63
Vanguard International Shares Index	12/07/00	-20.64	6.23	15.41	2.85	15.55	2.95
Zurich Investments Global Thematic Shares ^{††}	17/12/05	-10.03	7.35	6.29 [§]	–	–	1.04
Closed investment funds							
ING European Shares ^{††}	31/08/01	-20.56	10.74	18.66	5.86	19.45	5.71
ING Global Sector ^{††}	31/08/01	-18.02	4.70	16.09	1.48	12.35	2.59
Advance Imputation ^{††}	1/07/03	-10.38	21.65	15.68	18.20	18.46	12.04
MLC Platinum Global ^{§§}	1/07/03	-15.15	8.78	20.39	-1.17	19.55	5.59

Past performance is not a reliable indicator of future performance. While every care has been taken in the preparation of this information, no warranty is given as to the correctness of the information contained in the table and no liability is accepted by ING Custodians, ING Life or any other ING Group company for any error or omission. Returns are calculated on an exit price to exit price basis. Annualised performance is calculated in accordance with IFSA Standard No. 6.

* The date the first unit price for this fund was recorded.
† Annualised returns for each investment fund are calculated over the last five years, or since performance

commencement date where the investment fund has not been in existence for the full five year period.

‡ Formerly known as IOOF Perennial Value Shares.

§ This part-year return shows performance from performance commencement date to 30 June.

Formerly known as ING Australian Fixed Interest. Returns are shown from 1 July 2003 when this strategy changed. For previous returns, contact Customer Services.

^ Formerly known as ING New Asia Share. Returns shown prior to 10 September 2003 reflect previous name and investment strategy.

** This fund reopened to new investors on 1 October 2007.

†† Closed to new investors.

‡‡ Formerly known as Zurich International Shares.

§§ Closed to new and additional investments effective from 20 September 2004.

As this fund is less than one year old, return since inception is the actual non-annualised return since performance commencement date.

How is my money invested?

Investment performance

The investment returns table on pages 11 and 12 provides historical and annualised returns for each investment fund over the last five years, or less where the investment fund has not been in existence for the full five-year period. The table shows actual performance of the investment funds. Actual performance is the return over the period (after standard management fees and taxes) that has been credited to the members' accounts invested in the investment fund for that period. To see how your investment is performing, you can register for account access by calling 133 665 or simply login to www.ing.com.au/member at any time.

Trustee's investment objectives and strategy

The investment objective of the Trustee is to offer you a range of investment funds that you can invest in, based on your own circumstances.

The Trustee implements its investment objectives by investing all contributions in a master policy issued by ING Life Limited (ING Life), which provides you with investment funds, which you or your employer have nominated. All investment funds available are provided from the ING Life Limited Statutory Fund No. 4, with the exception of ING Capital Guaranteed, which is provided from the ING Life Limited Statutory Fund No. 3.

Selecting investment funds

When selecting investment funds you need to consider how long you wish to invest your money and the level of risk you are prepared to accept. In general, investments with the potential to earn higher returns (e.g. shares) carry the highest risk. Not only will the rate of return go up and down, but the value of your investment (the capital value) can also rise and fall. For investments that generally earn lower returns (e.g. cash), the capital value is less likely to fluctuate.

Investment value

Unless otherwise stated, the value of your investment is not guaranteed. All investment funds, with the exception of ING Capital Guaranteed, issue units with each unit representing a share of the underlying assets. The value of a unit will vary depending on the value of the assets of the relevant fund. Your investment balance is the number of units you hold multiplied by the unit price. The value of your units may rise or fall. The unit price for ING Cash is guaranteed never to fall. A limited guarantee applies to the unit price for ING Capital Stable. Please refer to the section 'Investors in ING Capital Stable' on this page determine if the guarantee applies.

How is investment performance passed on to me?

Net earnings of each investment fund are allotted, other than ING Capital Guaranteed, to members through changes in the fund's unit price. Net earnings of the ING Capital Guaranteed fund are allotted through a declared rate.

Calculating the declared rate

Please refer to the Additional information flyer for the ING Capital Guaranteed declared rate.

What are derivatives?

Some funds may invest in derivatives, such as futures and options, in order to gain exposure to investment markets and to manage the risks associated with market price, interest rate and currency fluctuations. Except where specifically approved by the Investment Mandate, derivatives will not be used to gear a fund's assets or for speculative purposes.

Investors in ING Capital Stable

The unit price of ING Capital Stable can rise and fall and is not guaranteed, with the following exceptions:

- For customers who joined the ING MasterFund under Pooled Super MasterFund policies (with commencement dates before 30 June 2001) the ING Capital Stable Guarantee is outlined in your policy documents.
- For customers who joined the Integra Retirement Plan (and opened an ING Capital Stable account between 1 September 1999 and 30 June 2003) the ING Capital Stable Guarantee applies. The value of each unit at the date of withdrawal is guaranteed by ING Life to be no less than 80% of the weighted average price at which units were allocated. This increases to 100% for any units held for three years or more.

Transaction cost factors (buy/sell spreads)

Transaction cost factors are paid by you when you transact and include brokerage, stamp duty and costs incurred when buying and selling units in the underlying investments. They do not represent fees payable to ING Australia Limited and can be updated at anytime.

The latest transaction cost factors are available from the Fund performance page on www.ing.com.au or by calling Customer Services on 133 665.

Important member information

Information about investment funds

Changes to investment funds

We regularly monitor the investment funds offered through Integra Super. To maintain the quality and diversity of the investment funds, we may make changes at any time, including:

- adding, closing or terminating an investment fund
- removing, replacing or adding a fund manager
- changing an investment fund's objective, investment strategy (including the benchmark), asset allocation, neutral position and range, currency strategy and the number of asset classes
- changing the rules that govern an investment fund (e.g. changing fees, notice periods or withdrawal features).

In some cases we make these changes without prior notice to members. Any changes will be considered in light of the potential positive or negative impact on members.

Fund managers can, over time, make changes to the funds they manage. This can include changes to their investment approach, the type of assets the fund buys and redemption processes. You must be aware that you may not have the most up to date information about a fund or have been notified of material adverse changes or significant events immediately before the change or event occurs at the time you make an additional investment or an additional acquisition is made. For the most up to date information about changes to the investment fund, speak to your financial planner and refer to our website.

We will notify existing members in affected investment funds as soon as practicable after any changes via regular member communications, the ING website and/or the Fund's Annual Report.

New investment funds

We are adding four new funds on 3 November 2008:

- AXA Australian Property
- BlackRock Asset Allocation Alpha
- Vanguard International Shares Index (Hedged)
- OptiMix Global Emerging Markets Shares.

If you wish to invest in any of these new funds, please obtain a current Product Disclosure Statement from your financial adviser, Customer Services on 133 665 or at www.ing.com.au/member, as the terms and conditions may vary to those of your current investments.

At the time of printing this Member Update and Annual Report, the exact Investment Management Fees (IMFs) for the new investment funds were not yet available.

We have therefore, included the known range for the funds which will be between 0.29% p.a. to 1.53% p.a. (after tax) for all of the new funds. Please refer to the Member Super Centre at www.ing.com.au/member from 1 August 2008 for a notice advising the IMFs.

AXA Australian Property

Investment objective

The fund aims to provide income (some of which is tax advantaged) with some long-term capital growth.

Investment strategy

The fund invests primarily in direct property within Australia and New Zealand, as well as listed property securities and cash to provide liquidity. The key office, industrial and retail sectors each have different performance and risk profiles, so the portfolio manager seeks to maintain a spread of assets across these sectors to promote diversification.

Asset allocation benchmarks and ranges

Asset class	Benchmark (%)	Range (%)
Cash	n/a	5-30
Direct property and unlisted property securities	n/a	40-70
Listed property securities	n/a	10-50

BlackRock Asset Allocation Alpha

Investment objective

The fund's investment objective is to maximise total returns by implementing a diverse range of global tactical asset allocation strategies within a flexible but disciplined risk management framework.

The fund aims to provide investors with the benefits of an active asset allocation process which could either be combined with specialist sector funds or utilised as a total return fund.

The fund targets a return of 12 percentage points above the UBS Bank Bill Index over rolling three year periods, before fees, charges and taxes. Most, if not all, of the fund's returns are likely to be in the form of income.

A performance fee applies to this fund, which is included in the Investment Management Fee and does not represent an additional charge to you.

Investment strategy

The investment strategies are thematic, concentrating on exploiting trends, likely developments and mispricing in global asset markets. The thematic strategies employed are the product of BlackRock's analysis which focuses on a fundamental assessment of economics, liquidity and valuations. BlackRock draws on its worldwide research capabilities and fund management expertise in developing and exploiting these strategies.

Asset allocation benchmarks and ranges

N/A

Vanguard International Shares Index (Hedged)

Investment objective

The fund aims to match the total return (before fees, charges and taxes) of the MSCI World ex-Australia Index (with net dividends reinvested), hedged to Australian dollars.

Investment strategy

To closely track the Index, the fund employs optimisation techniques which involve selecting a representative sample of shares in the Index. The fund holds most of the shares in the Index but allows individual share weightings to vary marginally from the Index from time to time. The fund may invest in shares that have been or are expected to be included in the Index.

The fund uses forward foreign exchange contracts to offset depreciation and/or appreciation in the value of the securities resulting from fluctuation of the currencies in the countries where the securities are held. The net result for the fund is that the total return is relatively unaffected by currency fluctuations.

Asset allocation benchmarks and ranges

Asset class	Benchmark (%)	Range (%)
International shares	100	100

OptiMix Global Emerging Markets Shares

Investment objective

The fund aims to achieve returns (before fees, charges and taxes) that exceed the MSCI Emerging Markets (Free) Index (\$A unhedged), over periods of five years or more.

Investment strategy

The fund invests predominantly in a diversified portfolio of shares in global emerging markets through a mix of managers. The fund is actively managed in accordance with the OptiMix Manage the Managers process.

Asset allocation benchmarks and ranges

Asset class	Benchmark (%)	Range (%)
Cash	0	0–20
Global emerging markets shares	100	80–100

Closed funds

The following funds will be closing effective 1 November 2008:

- AMP Capital Equity
- Perpetual International Shares
- UBS Diversified Fixed Income.

The funds closed to new investors will still accept ongoing contributions from existing investors. Additionally, where any of the above funds form all or part of an employer's default investment strategy, new investors will be permitted to invest in the funds. Switches in or increases to future contribution allocations by existing investors will not be permitted.

Increase in limit of investment funds

From 1 November 2008, you will be able to construct a personal investment strategy or employers can construct a default investment strategy using up to 10 investment funds. This applies when nominating a new strategy or when switching investment funds.

Enhancements to OptiMix investment funds

OptiMix Australian Shares manager change

New manager

Plato Investment Management has been appointed as a manager to the OptiMix Australian Shares portfolio effective May 2008, and 452 Capital has been removed. Plato is a specialist long/short investment

manager and their appointment allows for the introduction of the new long/short investment strategy within the portfolio.

Funds impacted by the change:

- OptiMix Australian Shares
- OptiMix Balanced
- OptiMix Conservative
- OptiMix Geared Australian Shares
- OptiMix Growth
- OptiMix High Growth
- OptiMix Moderate.

OptiMix Global Shares Fund manager change

New manager

Investec Asset Management has been appointed as a core manager to the OptiMix Global Shares portfolio effective 1 December 2007. We believe that the addition of Investec will result in further diversification of investment approaches and style. Investec joins MFS and Capital as core managers within the portfolio. Alliance Bernstein and Franklin Templeton remain the satellite managers.

Funds impacted by the change:

- OptiMix Balanced
- OptiMix Conservative
- OptiMix Global Shares
- OptiMix Growth
- OptiMix High Growth
- OptiMix Moderate.

OptiMix Australian Fixed Interest manager change

New manager

In October 2007, UBS Global Asset Management was removed as a manager within the OptiMix Australian Fixed Interest portfolio.

Funds impacted by the change:

- OptiMix Australian Fixed Interest
- OptiMix Balanced
- OptiMix Conservative
- OptiMix Growth
- OptiMix Moderate.

OptiMix International Inflation Linked Fixed Interest manager change

New manager

In October 2007, Sinopia replaced Fischer Francis Trees & Watts within the OptiMix International Fixed Interest portfolio.

Funds impacted by the change:

- OptiMix Balanced
- OptiMix Conservative
- OptiMix Growth
- OptiMix Moderate.

Managers appointed to the new OptiMix Global Property Securities asset class

New portfolio

The OptiMix investment team has appointed Fortis Investments and ING Clarion Real Estate Securities Management Australia Limited (ING Clarion) as the underlying managers to the new international property securities asset class. No strategic benchmark allocation to this asset class has been set but rather the capability exists to opportunistically invest up to 10% of the value of the below funds into the asset class. Exposure to this asset class is expected to further improve the risk-return performance of the below funds over time.

Funds impacted by the change:

- OptiMix Balanced
- OptiMix Growth
- OptiMix High Growth
- OptiMix Moderate
- OptiMix Property Securities.

Proposed enhancements to OptiMix investment funds

Proposed introduction of a long/short investment strategy for OptiMix's Global Shares portfolio

What is a long/short investment strategy?

Long/short investment strategies involve the purchase of undervalued shares (long position) and short selling of overvalued shares (short position).

The benefits

A long position allows a manager to profit from stocks that are expected to increase in value. Short selling allows managers to profit from stocks that are expected to decline in value by selling borrowed stock at a higher price and buying it back at a lower price. This means that a long/short investment strategy allows managers to add value from both falling and rising stock prices, thereby potentially enhancing returns for investors.

When will the change occur?

This is a proposed change and as such, it has no definitive start date. However, we are expecting to implement this strategy towards the end of 2008.

Funds impacted by the change:

- OptiMix Balanced
- OptiMix Conservative
- OptiMix Global Shares
- OptiMix Growth
- OptiMix High Growth
- OptiMix Moderate.

For more information on long/short investment strategies, please see 'Long/short strategy' on this page.

Other investment fund changes

An important part of investment management is the ongoing review and analysis of benchmarks, asset classes and investment ranges for each fund to ensure the funds continue to meet their stated objectives. For previous investment objectives, strategies or asset allocations call Customer Services on 133 665.

During the year there have been some changes to the asset allocation, investment objectives and investment strategies applicable to some investment funds available within Integra Super. These changes are effective now and are detailed below.

- ING European Shares
- ING Global Sector
- Barclays Global Investors Diversified Growth
- Zurich Investments Global Thematic Shares (formerly Zurich International Shares)
- Zurich Managed Growth.

ING European Shares

New investment objective

The fund aims to achieve returns (before fees, charges and taxes) that exceed the MSCI Europe Index (A\$ unhedged), over periods of three years or more.

ING Global Sector

New investment objective

The fund aims to achieve returns (before fees, charges and taxes) that exceed the MSCI World (ex Australia) Index (A\$ unhedged), over periods of three years or more.

Barclays Global Investors Diversified Growth

New asset allocation benchmarks

Asset class	Benchmark (%)
Cash	6
Australian fixed interest	14
International fixed interest	3
Property securities	5
Australian shares	34
International shares (8% hedged)	28
Commodities	3
Global listed infrastructure (unhedged)	5
Global inflation-linked bonds	2

Zurich Investments Global Thematic Shares (formerly Zurich International Shares)

Zurich International Shares has changed its name and is now known as Zurich Investments Global Thematic Shares.

There have been no other changes to the investment objective, strategy or asset allocation for this fund.

Zurich Managed Growth

New investment objective

To provide investors with capital growth over the medium to long term and a modest level of income. The fund aims to outperform the performance benchmark over a period of five years.

New investment strategy

The fund invests in a mix of Australian and international shares, fixed interest securities, property securities and cash. The fund is designed to reduce investment risk by diversifying across asset classes.

New asset allocation benchmarks and ranges

Asset class	Benchmark (%)	Range (%)
Cash	5	0-15
Australian fixed interest	12	2-20
International fixed interest	11	2-35
Property securities	4.5	0-12
Global property securities	4.5	0-12
Australian shares	36	20-46
International shares	27	10-38

Credit Suisse Property

Effective 8 December 2008, the Investment Management Fee for Credit Suisse Property will be increasing to 0.69% p.a. (after tax) and will affect all Integra Super members invested in this investment fund.

Securities lending

Some of the funds available through Integra Super invest in pooled investment funds that may participate in securities lending through the appointed custodian.

The objective of securities lending is to derive additional value for investors through the lending of securities to third parties. In exchange for the lending of securities the custodian receives a net fee income which is passed to the relevant fund and is reflected in the unit price.

The risk associated with the fund participating in securities lending is that the borrower does not return the equivalent securities lent. However, that risk is minimised as the custodian is required to receive sufficient collateral to mitigate any counterparty risk.

Typically, securities are made available by the custodian to be lent to third parties who expect to profit from the expected fall in value of that security, a strategy known as 'short selling'. The risk associated with short selling for the lender is that the value of the returned securities will be less than what was originally lent.

Long/short strategy

Some of the funds available through Integra Super may invest in pooled investment funds that may adopt an investment strategy known as 'long/short'.

A long/short strategy allows the investment manager to use financial leverage by short selling poor performing stocks and purchasing stocks (i.e. going 'long') that are expected to have better returns.

The greater diversification that the long/short strategy delivers enables the investment manager to potentially deliver additional investment returns as it reflects both their positive and negative views on different stocks and sectors.

To facilitate a long/short strategy, a fund manager may enter into agreements with third party prime brokerage companies authorising the prime brokerage companies to borrow and lend securities.

A risk of participating in lending securities is that the borrower may not return the equivalent securities lent. However, that risk is minimised as the prime broker is required to receive sufficient collateral to mitigate any counterparty risk. However, a portion of the securities lent to the prime broker may not be collateralised.

Typically, securities are made available to the prime broker to be lent to third parties who expect to profit from the expected fall in value of that security, a strategy known as 'short selling'. The risk associated with short selling for the lender is that the value of the returned securities will be less than they were when originally lent.

The investment manager may instruct the prime broker to utilise a 'stop/loss' strategy to protect the fund from the risk of unlimited loss.

Another risk is that the collateral provided to the prime broker when borrowing to undertake a shorting strategy is not returned when requested.

Liquidity risk

Liquidity risk arises when it is difficult to sell an asset at short notice (i.e. within 30 days) without resulting in a reduction in the value of the asset.

Assets such as shares, listed property securities and cash are generally considered liquid as they are generally traded on active markets where assets can be more easily realised at their full value. Private and unlisted assets such as direct property, leveraged leases, private placements and infrastructure are generally considered illiquid as they are not generally traded on active markets and can take longer to convert the assets to cash.

During abnormal or extreme market conditions some normally liquid assets may become illiquid, restricting our ability to sell them at short notice and to make withdrawal payments or process switches for investors without delays or loss in value.

You may be able to manage liquidity risk by diversifying across a range of investment funds.

It may take longer than 30 days to process a withdrawal or switch request in the unlikely event of an investment fund ceasing to be 'liquid'.

Investing through Integra Super and investing directly

There are differences between investing through Integra Super and investing directly that you should consider, such as:

- you may not normally be able to invest directly into the wholesale managed fund options available in Integra Super
- consolidated reporting is available in Integra Super rather than on a fund-by-fund basis if you were investing directly
- when you purchase units through Integra Super, the Trustee is the legal owner of the units rather than you when you invest directly.

What is new and what has changed in Integra Super?

Increase in maximum GSC monthly benefit

Effective 1 November 2008, the maximum monthly benefit available for GSC will increase from \$20,000 per month to \$25,000 per month. To change your monthly benefit amount you will need to send us your request in writing and health evidence may be required. The relevant form is available from www.ing.com.au/member

GSC eligibility

Effective from 1 October 2007, the minimum working hours requirement reduced from 20 hours to 15 hours per week.

Increase in maximum TPD benefit

Effective 1 November 2008, the maximum TPD benefit available will increase from \$2 million to \$3 million.

To change your Death and TPD benefit amount you will need to submit a new application which is available from www.ing.com.au/member.

Increase in maximum Terminal Illness benefit

Effective 1 November 2008, the maximum Terminal Illness benefit available will increase from \$1 million to \$2.5 million.

The Terminal Illness benefit is provided as part of Death cover and will be paid if

the member becomes terminally ill where the diagnosis is provided by two medical practitioners (one of whom is nominated by the Insurer) as having a terminal illness and is not expected to live for more than 12 months.

Insurance Administration payment

Effective from 1 November 2008, the Insurer may make payments to ING Life Limited (as administrator) of 5.5% p.a. (inclusive of GST) of insurance premiums. Your insurance premiums are already inclusive of this amount and will not be increasing as a result of this payment.

What is new and what has changed in Integra Super? (cont)

Introduction of a TPD continuation option

From 1 November 2008, the continuation of cover option has been extended to include TPD for members leaving the ING MasterFund. If a member's cover ends because they no longer satisfy the eligibility criteria for reasons other than injury or illness, the member may be eligible for a continuation option.

If a member has Death and TPD Cover, they may apply for an individual Death and TPD Cover policy on their life for the amount equal to or less than the Death and TPD benefit they were insured for under the employer's policy.

To exercise the continuation option, members must apply in writing within 60 days from the date their cover ends.

For full details please refer to the PDS available at www.ing.com.au/member

TPD definitions

The TPD definition as at 1 October 2007 for TPD Definition 1 is outlined below.

If a member does not satisfy the eligibility for Definition 1 below, then the more limited Definition 2 will apply. Definition 2 contains only the components of Definition 1 relating to 'Specific loss', 'Loss of independent existence' and 'Cognitive loss'.

Definition 1

Totally and permanently disabled means:

- **Unlikely to return to work.** If the insured member is engaged in a gainful occupation, business, profession or employment when suffering an injury or illness and, as a result of that injury or illness, he or she is:
 - totally unable to engage in any occupation, business, profession or employment for a period of six consecutive months and
 - determined by the Insurer at the end of that six month period (or such later time the Insurer agrees with the Trustee), to be permanently incapacitated to such an extent as to render him or her unlikely ever to engage in any gainful occupation, business, profession or employment, for which he or she is reasonably suited by education, training or experience.

or

- **Permanent impairment.** If the insured member is engaged in a gainful occupation, business, profession or employment when suffering an injury or illness and, as a result of that injury or illness, he or she:
 - suffers a permanent impairment of at least 25% of whole person function as defined in the American Medical Association publication 'Guides to the Evaluation of Permanent Impairment' (4th edition), or an equivalent guide to impairment approved by us and
 - is disabled to such an extent that, as a result of this impairment, they are unlikely ever again to be able to engage in any gainful occupation, business, profession or employment for which they are reasonably suited by their education, training or experience.

or

- **Specific loss.** As a result of illness or injury, the insured member suffers the total and permanent loss of the use of:
 - two limbs (where 'limb' is defined as the whole hand or the whole foot) or
 - the sight in both eyes or
 - one limb and the sight in one eye.

or

- **Loss of independent existence.** As a result of illness or injury, the insured member suffers loss of independent existence. 'Loss of independent existence' means we have determined the insured member is totally and irreversibly unable to perform at least two of the following five 'activities of daily living' without the assistance of another adult person:
 - bathing and/or showering
 - dressing and undressing
 - eating and drinking
 - using a toilet to maintain personal hygiene
 - getting in and out of bed, a chair or wheelchair, or moving from place to place by walking, wheelchair or with assistance of a walking aid.

or

- **Cognitive loss.** As a result of illness or injury, the insured member suffers cognitive loss. 'Cognitive loss' means we have determined a total and permanent deterioration or loss of intellectual capacity has required the insured member to be under continuous care and supervision

by another adult person for at least six consecutive months and, at the end of that six month period, they are likely to require permanent ongoing continuous care and supervision by another adult person.

Correction to PDS: Tailored Death Only and Death and TPD Cover

If your employer has arranged Tailored Cover and the plan commenced prior to 18 April 2003, your premiums and occupational factors may differ from those outlined in the Integra Super PDS Insurance Guide issued 1 October 2007. Your actual premium payable will be set out in your Welcome Statement, issued to you when you joined Integra Super.

Tailored cover rate review

The Trustee and ING Life recently reviewed Integra Super's Tailored cover insurance arrangements, in particular, those that apply to members who joined an Integra Super employer plan which commenced prior to 2001. The result of the review is that premiums will reduce for the majority of these members effective 1 November 2008. Some members' premiums may however increase and these members will receive a separate communication outlining their new premium. Members should check next year's Annual Statement for their premium or contact Customer Services on 133 665 for more information.

Update to PDS: Automatic acceptance

A recent review of the terms of insurance cover under Automatic Acceptance Level (AAL) means that members who already have similar benefits through another insurance provider will not be precluded from also being eligible for cover under AAL offered through Integra Super.

Correction to 2007 Member Update and Annual Report

Administration Fees

The following clarifies changes advised in the 2007 Integra Super Member Update and Annual Report to members, relating to the Administration Fee for employer division members.

In the report it advised the new Administration Fees. These fees apply only to those plans on 'standard' arrangements. For plans that are on a non-standard fee

arrangement (or on non-standard tiering) and subject to an Administration Fee adjustment (rebate or additional fee), the effective Administration Fee will differ to the standard arrangement disclosed. Fees were disclosed on an after tax basis.

You should refer to your Welcome Statement received upon joining Integra Super to determine the Administration Fee that applies to you. Your Administration Fees are also available online at the Member Super Centre at www.ing.com.au/member. You will need your user ID as well as your password and then go to 'View your plan summary'.

Integra Super Personal

Any Administration Fee commission that previously applied while you were part of your employer's plan will continue after your transfer to Personal, subject to a maximum rate of 0.40% p.a. (unless restricted to 0.30% p.a. in all tiers for employer plans that joined as Pooled Super). The Administration Fee commission applies on a flat basis, i.e. whatever rate that applies in the first tier will apply to all subsequent tiers.

Once you are a member of Integra Super Personal, you can request to re-negotiate or reduce some of your fees (excluding the Integra Super Personal Member Fee which cannot be varied). Requests are required in writing.

Member Fee waiver

From 1 November 2008, the Member Fee waiver threshold will change from \$25,000 to \$30,000. For members with account balances over \$30,000, no Member Fee applies.

Member Fee

The discounted Member Fee of \$60 p.a. (\$51 p.a. after tax) will generally apply, as long as your employer continues to use ING's online superannuation servicing system, EasyTransact.

Withdrawal Fee indexation

The Withdrawal Fee (if applicable) has been indexed in line with CPI to \$65.59 and applies to any full or partial withdrawals processed from 1 July 2008. The Withdrawal Fee may be indexed annually at 1 July, using the December year ended CPI rate.

Heading overseas for work?

Did you know that you can be covered for up to three years if you are temporarily employed overseas?

All you have to do is check that the country where you will be residing is not the subject of a Commonwealth Department of Foreign Affairs and Trade (DFAT) 'do not travel' advice warning. Prior to your departure, you should print and retain a copy of the applicable travel advisory warning.

Cover during unpaid leave – Death and TPD

From 1 November 2008, cover during unpaid leave will be extended indefinitely, however, TPD definition 2 (as disclosed in the current Integra Super PDS Insurance Guide) will apply after 12 months. Please refer to the current Integra Super PDS Insurance Guide at www.ing.com.au/member for the definition. Currently cover during unpaid leave is limited to a period of 12 months, with cover ceasing thereafter.

Confirming transactions

You will receive written confirmation of certain transactions including switches, rollovers and benefit payments. You can request confirmation of your transactions and any other additional information about Integra Super in the following ways:

- visit us at www.ing.com.au/member
- call us on 133 665 weekdays between 8am and 8pm (Sydney time) and have your query answered over the phone or ask for written confirmation of the recent transactions you have made to be sent to you
- email us at customer@ing.com.au

If you have made a request and do not receive confirmation within a reasonable timeframe, you should contact Customer Services on 133 665 to confirm we have received your request.

Important changes to transaction processing

Following a review of transaction processing procedures we have made some important changes to how switch requests are processed and when we may suspend the processing of transactions. These changes have been implemented to ensure that all members are treated equitably during periods of market volatility.

Change in effective date for switch requests

From 1 November 2008, the effective date of a switch between investment funds will be the date your correctly completed switch request is

processed at
347 Kent Street, Sydney NSW 2000.

This change brings the effective date for switch requests in line with the effective date used for withdrawal requests. Switches are usually processed within five working days after receiving the correctly completed switch request. However, it is possible a greater period of time (up to 30 days) may be necessary to process the request.

Suspension of processing policy

We may suspend applications, switches and withdrawals where:

- we believe on reasonable grounds that the purchase and sale of assets is not fair and reasonable
- we cannot, for whatever reason, determine the price at which the assets should be purchased or sold, or
- we identify instances of market manipulation.

Processing withdrawals

We aim to process withdrawals as soon as reasonably practicable, ordinarily within five business days of receipt, but we have up to 30 days from our receipt of a withdrawal transaction request to process a withdrawal. Withdrawals will be processed using the most current unit price available. This will generally be the unit price effective on the business day prior to processing.

Withdrawals from ING Capital Guaranteed

Where you have investments in ING Capital Guaranteed, you should be aware that some withdrawal conditions may apply if you wish to withdraw or switch amounts in excess of \$250,000 from this fund. In any 12 month period, withdrawals or switches of more than \$250,000 per member from ING Capital Guaranteed may be deferred for three years, and paid in four annual instalments. The first payment will be made one month after your request.

Product updates

Information contained in our Product Disclosure Statements or Annual Reports may change from time to time. You can obtain updated information by contacting your financial adviser, visiting our website or contacting Customer Services on 133 665. We encourage you to regularly visit the Products page at www.ing.com.au/member for the latest product updates.

What other information should you be aware of?

Anti-money laundering and counter-terrorism financing legislation

Laws were implemented from 12 December 2007 to improve Australia's existing anti-money laundering and counter-terrorism financing (AML/CTF) system. These laws meet higher international standards to protect Australian businesses from being used for money laundering and terrorism financing. As a result, ING is required to identify their clients for certain transactions.

Client verification will be needed when the following scenario occurs:

- Superannuation products – withdrawal stage.

The verification requirements only apply to accounts started since 12 December 2007.

Generally, your financial adviser will undertake the steps necessary to verify your identity, but to enable them to do so, you will need to provide certain documents (such as your passport or current drivers licence) for sighting and verification. If you are undertaking these transactions without a financial adviser, you will need to include certified copies of these documents with your transaction request.

If you do not provide identifying documents we will not be able to process your transaction.

The AML/CTF Act also imposes reporting obligations on us if we form suspicions about the identity of someone we are transacting with or about the transaction itself. In these circumstances, we may decide to delay or decline to process that transaction and report it to the regulator if we are concerned that the request or transaction may breach the provisions of the AML/CTF Act or cause us to commit an offence under that Act. If we take this step you will not incur any liability from us.

Please note: we will still request verification of a member's identity under existing business procedures that are separate from the AML/CTF legislation, e.g. cash payments over certain amounts, death benefit payments, etc.

Superannuation guarantee ordinary time earnings base from 1 July 2008

Superannuation Guarantee law changes apply from 1 July 2008, to simplify the earnings base arrangements between employers and employees. Employers must now use ordinary time earnings as the earnings base for all their eligible employees.

For more information speak to your employer or contact your financial adviser.

Providing your Tax File Number

From 1 July 2007 new rules were introduced for the provision of Tax File Numbers (TFNs) to superannuation funds. These measures were designed to help you keep track of benefits and to reunite you with any lost super. They also ensure that you are not taxed at a rate higher than is applicable to you. If you have not provided your superannuation fund with your TFN, you:

- could pay 46.5% tax on concessional contributions (such as compulsory employer contributions and salary sacrifice)*
- may be unable to make, or have made for your benefit, member contributions
- could miss out on any government co-contribution payment (if otherwise eligible)
- will not be able to split your eligible contributions with your spouse
- may pay up to 46.5% on lump sum and pension payments.

* The 46.5% tax is comprised of 15% contributions tax and 31.5% no-TFN tax. The no-TFN tax of 31.5% may be refunded to your account if your TFN is subsequently provided within the prescribed time limit.

2008/2009 federal budget update

The 2008/2009 budget delivered a number of proposed changes affecting superannuation. These initiatives are yet to be legislated and may change. We have summarised some of the proposed changes affecting Integra Super members below.

Please note: this information is of a general nature only. Your financial adviser can help you determine the impact these changes may have on your investment.

Salary sacrificing into superannuation

With effect from 1 July 2009, the government is proposing to expand the definition of income that is used to determine eligibility for government support programs and certain tax offsets.

To ensure that employees who have access to salary sacrifice arrangements are treated as equally as those who do not, salary sacrifice contributions to superannuation will be included in 'income'. Payments that may be affected include government co-contribution, income support for people below age pension age, family assistance, child support and financial and retirement savings assistance, delivered through the tax system.

Commonwealth Seniors Health Card

From 1 July 2009 it is proposed that the Commonwealth Seniors Health Card income test will also include salary sacrifice contributions to superannuation, as well as income from superannuation income streams.

Tax free terminal illness benefit payments

Changes to tax and superannuation law for terminal illness benefit payments, effective 1 July 2007, ensure members who have satisfied a terminal illness condition of release can now receive their lump sum payments tax free. For more information contact your financial adviser.

Payment of Temporary Residents' Superannuation to the Australian Government

One of the proposed changes to superannuation may see future contributions and existing balances of temporary residents, paid to the Australian Government. Superannuation balances may be redeemable without interest, when a temporary resident leaves Australia on a permanent basis (time limits may apply).

Same sex couples

Legislation has been introduced to remove same sex discrimination from a wide range of Commonwealth laws, including tax, superannuation, social security, health, aged care, veterans' entitlements, workers compensation and employment entitlements. The reforms are being phased in starting from 2008/2009, and will provide new rights for same sex couples and their children.

For more information you can visit www.budget.gov.au or contact your financial adviser.

Superannuation surcharge

The government has abolished the superannuation surcharge payable on relevant individual contributions and termination payments made from 1 July 2005. However, some contributions paid before 1 July 2005 may still be assessed for the surcharge.

Where the Australian Taxation Office (ATO) advises a superannuation surcharge is payable on your benefit, this amount will be withdrawn from your account and paid to the ATO. The ATO will then send you a copy of the surcharge assessment so that you can check that the figures they have used in calculating the surcharge are correct.

Policy committee for employer-sponsored members

The Trustee is required to make reasonable attempts to establish a policy committee whenever:

- an employer pays contributions into the plan on behalf of more than 49 of its employees
- five or more members of an employer group write to the Trustee requesting that a policy committee be established.

Your policy committee should:

- meet at least once a year to consider issues about your superannuation plan
- provide the Trustee with feedback and make recommendations about the operation of the plan.

The committee must include an equal number of employer and employee members.

Your Annual Statement will include details of your policy committee (if any), including the names of the policy committee representatives and how they were appointed.

For more information on policy committees, please visit www.ing.com.au/member or call Customer Services on 133 665.

Financial reporting, asset allocation and investments

All investments in the Fund are provided under a master life insurance policy. Therefore, under superannuation legislation, we are not required to provide in this Annual Report, financial reporting, asset allocation information or details about each combination of investment invested indirectly

in a single enterprise or single group of enterprises and that have a combined value in excess of 5% of the total assets of the fund. If you would like a copy of the audited financial reports and Auditor's Reports, please visit www.ing.com.au/member from early November 2008.

Can Integra Super help you locate your lost super?

In addition to providing links from www.ing.com.au/member to help you search for your lost super, 'Supermatching' is an electronic commerce interface which is designed to provide specific information from the various ATO databases, including the Lost Members Register, so that members may be 'matched' with their superannuation benefits. We may conduct this search process on your behalf. If we match you with your missing superannuation benefits, we will advise you and request instructions as to whether you want us to rollover the funds into your existing super account with us. If you do not want us to undertake this free service on your behalf then you will need to advise us in writing.

Importance of keeping details up to date

It is important that we always have your current details on record, so that we can keep you informed about your super investment and pay any benefits directly to you.

The easiest way to track and manage your super is online. To login visit www.ing.com.au/member and follow the simple registration prompts. Once you register, you can quickly login to update your super details at any time.

Alternatively, notify Customer Services on 133 665 if you have moved or wish to change your beneficiary or investment details.

If two items of written communication to you are returned to us as unclaimed mail from your last known address, we will classify you as a lost member and report this to the ATO.

Unclaimed money

A benefit is considered unclaimed money if:

- you are age 65 or over
- the Trustee has not received a contribution or rollover for you for two years
- the Trustee is unable to contact you after five years since last contacting you.

In these circumstances the Trustee is required to pay your benefits as unclaimed money to the government.

Member protection

Under Federal Government legislation, superannuation funds may protect small account balances from erosion by fees. A 'small account' is an individual member's account with a balance of less than \$1,000 that includes employer contributions for Superannuation Guarantee or award purposes.

Integra Super protects small accounts by ensuring fees deducted in any reporting period do not exceed the investment earnings credited to a member's account for that period. However, insurance premiums or taxation, if any, will continue to be deducted from your account.

Any fees, in excess of investment earnings which have been deducted, are reimbursed to members with account balances under \$1,000 at the annual review date.

If your account balance is less than \$1,500, we may transfer your benefits to an Eligible Rollover Fund that accepts small balances and complies with member protection rules.

Trustee

The Trustee of the Fund is ING Custodians Pty Limited. The Trustee has indemnity insurance cover in respect of its trusteeship of the Fund.

Trust Deed

The Fund is governed by a Trust Deed, a copy of which is available upon request by contacting Customer Services on 133 665.

Eligible Rollover Fund (ERF)

An ERF is a low risk, low return investment fund which does not offer insurance cover. Your super benefits may be transferred to an ERF, unless otherwise specifically determined by the Trustee with regard to any member and advised to such member accordingly, if your account balance is less than \$1,500 and:

- we have not received a contribution from you (or received on your behalf) for two consecutive years
- where one item of correspondence is returned to us as unclaimed mail from your last known address.

What other information should you be aware of? (cont)

Before transferring your superannuation benefits to an ERF, the Trustee will attempt to communicate the proposed transfer to you and provide you with an option to nominate another fund.

The ERF chosen for Integra Super is:

Australian Eligible Rollover Fund (AERF)
Jacques Martin Administration and
Consulting Pty Limited
Locked Bag 5429
Parramatta NSW 2124
Phone 1800 677 424

The Trustee of the AERF is Perpetual Trustee Company Limited (ABN 42 000 001 007). We will notify you of any future changes to the ERF.

Set out below is a summary of some of the significant features of the AERF, current as at the date of the preparation of this Annual Report. For detailed information about the AERF, please contact the AERF directly.

If your benefits are transferred to the AERF:

- You will cease to be a member of Integra Super and become a member of the AERF, meaning you will be subject to its governing rules, including a different fee structure.
- Member investment choice will not be available. Your benefits will be invested in a diversified portfolio with exposure to both growth assets (equities and property) and defensive assets (fixed interest and cash). There is no guarantee that investment returns will not be negative.

- Your benefits will be 'member protected'. Generally, this means administration charges cannot exceed investment earnings on your account in a reporting period. Other costs, however, such as taxes, may be deducted. Your benefits will not be protected against negative returns.
- The AERF is unable to accept any ongoing contributions from you or your employer, however rollovers from other superannuation funds may be permitted.
- The AERF does not offer insurance benefits. Any insurance cover you had as part of your Integra Super account will cease at the time of the transfer.

Financial Ombudsman Service launched

A new Financial Ombudsman Service (FOS) began operating on 1 July 2008. The FOS represents a merger of three of the complaints schemes operating in the financial services industry – the Financial Industry Complaints Service (FICS), the Banking and Financial Ombudsman Service (BFSO) and the Insurance Ombudsman Service (IOS).

The new FOS will continue to operate the rules and procedures of the three existing schemes, with a view to operating under a single set of rules no later than 1 January 2010.

Customer concerns

We aim to resolve all complaints quickly and fairly. If you have a complaint or concern about the operation or management of Integra Super or your investment, you should talk to your financial adviser. Alternatively, you may prefer to directly contact Customer Services on 133 665 or in writing to:

Complaints Resolution Officer
Employer Super
ING Custodians Pty Limited
GPO Box 5306
Sydney NSW 2001

If you follow our dispute resolution process but are not satisfied with the outcome, you may contact an appropriate external dispute resolution scheme. ING is a member of both the Superannuation Complaints Tribunal (SCT) and Financial Ombudsman Service.

The SCT is an independent body established by the Federal Government and can assist with the resolution of certain complaints with superannuation funds and life insurance companies. However, you must first contact us and attempt to resolve any complaints before contacting the SCT at:

Superannuation Complaints Tribunal
Locked Bag 3060
Melbourne VIC 3001
Phone 1300 780 808
Fax 03 8635 5588
www.sct.gov.au

Why ING?

Our global strength
and expertise can help
you grow and protect
your wealth

ING Australia Limited (ING Australia) is one of Australia's leading fund managers, life insurers and superannuation providers with more than \$45 billion in assets under management. ING Australia is a joint venture between the global ING Group, which owns 51%, and one of Australia's major banks, ANZ, which owns 49%.

ING Australia provides a broad range of financial products and services through an extensive network of professional financial advisers and financial institutions, including its own advice groups.

ING Group is a global financial services company providing banking, investments, life insurance and retirement services. We serve more than 75 million customers in Europe, the United States, Canada, Latin America, Asia and Australia. We draw on our experience and expertise, our commitment to excellent service and our global scale to meet the needs of a broad customer base, comprising individuals, families, small businesses, large corporations, institutions and governments. Based on market capitalisation (31 March 2008), ING is one of the 20 largest financial institutions worldwide.

Who looks after my super?

Role	Organisation	Responsibility	Contact
Trustee	ING Custodians Pty Limited	Ensures the ING MasterFund is operated in accordance with the Trust Deed, the Superannuation Industry (Supervision) Act 1993, the Corporations Act 2001 and other relevant legislation.	GPO Box 5306 Sydney NSW 2001 Phone 133 665
Insurer/ Administrator	ING Life Limited	Issues life policies to the Trustee in respect of the ING MasterFund. Administers the ING MasterFund policies on behalf of the Trustee.	GPO Box 5306 Sydney NSW 2001 Phone 133 665
Auditor	KPMG	Yearly audit of the ING MasterFund, certifying that assets exist and that certain requirements of the superannuation laws are met.	

Important notes

As your employer has joined Integra Super, you are a member of the ING MasterFund ABN 53 789 980 697, RSE R1001525, SFN 292 916 944 (the Fund).

ING Custodians Pty Limited ABN 12 008 508 496, AFSL 238346, RSE L0000673 (ING Custodians or Trustee) is the Trustee of the Fund and the issuer of this Member Update and Annual Report. ING Custodians is a subsidiary of ING Australia Limited ABN 60 000 000 779 (ING Australia).

The Trustee invests all contributions in a master policy issued by ING Life Limited ABN 33 009 657 176 AFSL 238341 (ING Life) which then invests in selected investment fund(s). ING Life is also the administrator of the Fund.

An investment in the Fund is neither a deposit nor a liability of:

- ING Australia
- ING Bank (Australia) Limited
ABN 24 000 893 292 (ING Bank)
- ING Investment Management Limited
ABN 23 003 731 959 (INGIM)
- any other company in the ING Group (ING) other than ING Life in relation to the master policy.

The information and assumptions in this Member Update and Annual Report are provided in good faith for you and your financial adviser and are current as at 30 June 2008.

This Member Update and Annual Report has been prepared without taking into account your objectives, financial situation or needs. Before making a decision based on this material, you should consider the appropriateness of the information, having regard to your objectives, financial situation and needs. Before acquiring a product or continuing to hold a product mentioned in this Member Update and Annual Report (Integra Super is issued by ING Custodians) you should consider the relevant Product Disclosure Statement (PDS) which is available at www.ing.com.au/member to determine whether the product is appropriate for you.

Unless otherwise stated, the value of investments will fluctuate as the values of underlying assets rise or fall. Information regarding your investment is indicative only and may change frequently.

Information contained in our PDS may change from time to time and we may need to update this information. You can obtain updated information by contacting your financial adviser, visiting the ING website, or contacting Customer Services. We encourage you to regularly visit the Integra Super product page at www.ing.com.au/member for updated information.

Unless expressly stated, the repayment of capital invested is not guaranteed. Past performance is not a reliable indicator of future performance.

Please note: that this Member Update and Annual Report is not intended to provide legal, investment or taxation advice, for which you should consult the appropriate professional adviser.

In this Member Update and Annual Report, the terms 'we', 'us' and 'our' refer to ING Custodians or ING Life as the case may be.

Unless otherwise stated, all fees in this Member Update and Annual Report and any past Annual Reports are shown on an after tax basis.

Investment expertise

ING Australia uses ING Investment Management Limited (INGIM) to manage ING investment fund options. INGIM is ING Group's specialist global investment manager with highly qualified investment professionals in all major asset classes – Australian shares, global shares, property, fixed interest and cash.

ING Australia's multi-manager investment funds, OptiMix, are managed by a specialist investment team that actively researches, selects and manages complementary fund managers for each OptiMix fund.

By combining the strengths of a number of specialist managers, OptiMix aims to provide consistent long-term performance. OptiMix's active multi-manager process extends across a broad range of asset classes and fund managers within Australia and internationally.

Social and environmental responsibilities

At ING Australia we value and appreciate our people, our customers, the environment and the society we live and operate in. We are committed to acting ethically to meet our social and environmental responsibilities.

We are actively involved in the community through charitable programs and sponsorships, supporting a range of Australian charities through the ING Foundation. The Foundation was established in 1978 and manages an ongoing program of grants to charitable causes and cultural institutions. All employees are encouraged to donate their time and skills through fundraising and volunteering programs with our charity partners.

By combining our resources with the wider community we can truly make a difference to the lives of others.

36%* of working Australians are unable to estimate how much is required to fund their desired retirement income

Do yourself a favour...

Visit www.ing.com.au/member for details of ING's latest super seminars

* ASFA/ANOP Research September 2007

Customer Services

Phone 133 665 weekdays between 8.00am and 8.00pm (Sydney time)

Email customer@ing.com.au

Postal address

Employer Super
GPO Box 5306
Sydney NSW 2001

Website www.ing.com.au/member

L0183/0708



Integra Super

Member Update and Annual Report for Integra Super members - Additional information

Reporting period 1 July 2007 to 30 June 2008
Issued July 2008

The Member Update and Annual Report is comprised of:

- Member Update and Annual Report issued July 2008
- **Additional information (this document) issued July 2008**

These documents form the Integra Super Member Update and Annual Report and should be read together.

Calculating the ING Capital Guaranteed declared rate

Each year an interest rate is declared which is capitalised and added to the value of your investment. The declared rate (annual declared returns as at 30 June) is calculated as the weighted average of the earning rates over the previous three years less management fees and taxes. An interim interest rate applies from the last declaration date where a full withdrawal was made. The declared rate cannot be negative. The minimum recommended investment horizon for the fund is three years.

Annual declared returns as at 30 June (% p.a.)

2008	2007	2006	2005	2004
3.45	7.85	6.85	5.45	3.10

Annualised performance ending 30 June 2008

The annualised performance is the compound average return of the annual declared return over periods of 3 and 5 years ending 30 June 2008.

Product	3 years (%)	5 years (%)
Integra Super (including Pooled Super)	6.03	5.32

Past performance is not a reliable indicator of future performance. While every care has been taken in the preparation of this information, no warranty is given as to the correctness of the information contained in the table and no liability is accepted by ING Custodians, ING Life or any other ING Group company for any error or omission.

The ING Capital Guaranteed fund is only available to new members of existing employer plans (or associated plans) where the investment fund forms all or part of the existing employer plan's default investment strategy and the existing plan commenced prior to 1 July 2002. If you are unsure about whether this investment fund is available to you, please contact Customer Services on 133 665.

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