

# **OnePath Mortgages and Income Plus funds – Additional information**

EFFECTIVE NOVEMBER 2011 (QUARTERLY UPDATE)

In this document, the terms 'we' and 'our' refer to OnePath Funds Management Limited (OnePath Funds Management).

This document contains important information for investors in OnePath's Mortgage and Income Plus funds. This document sets out additional information that may assist you to better understand your investment in the relevant fund. This information will be updated quarterly and will be posted in the 'Product updates' section of the ANZ website.

#### **OnePath Mortgage and Income Plus funds**

The OnePath Mortgage and Income Plus funds invest in OnePath's Mortgage Pool ARSN 089 455 425 (Fund). Withdrawals from, and applications to, the Fund have been suspended (please see below).

The investment funds listed below have at least 50% exposure to the Fund:

Investment fund	Constitutional name	Benchmark allocation* to Mortgage Pool
OnePath Mortgages	ANZ OA OnePath Mortgage Trust	100%
ANZ Mortgage Fund (Series 1 and 2)	ANZ Mortgage Fund	100%
OnePath Income Plus	ANZ OA OnePath Income Plus Trust	50%
OnePath Original Income Plus	ANZ OA OnePath Income Plus Trust	50%

\* These allocations may be subject to change

The funds listed in the above table are collectively referred to in this document as "**Mortgage and Income Plus Funds**". The Mortgage and Income Plus Funds gain exposure to mortgages by investing in the Fund. Given the high level of exposure to the Fund, withdrawals (including switch requests) from and applications to the Mortgage and Income Plus funds have also been suspended. Unless stated otherwise, the information in this document relates to the "**Fund**". Investors in OnePath Income Plus and OnePath Original Income Plus should note that the information provided in this document relates only to the mortgages component of their investment and not the Australian shares and property securities assets.

#### **Suspension of the Fund**

In late 2008, and during the global financial crisis (GFC), the Fund experienced a greater volume of redemption requests and the assets could not be easily and quickly sold within the time required to meet redemption requests. A decision was made to suspend the Fund to ensure that the assets in the Fund could be managed and continue over time to produce a return to investors through the orderly realisation of assets rather than 'fire sales'. This was the preferred option rather than simply writing down these assets and realising losses in the Fund, which would not have been in the investors' best interests. This action was taken to protect investors' interest in the Fund.



#### **Return of Capital process from March 2011**

Following the Fund's suspension, we offered investors opportunities to withdraw from the Mortgage and Income Plus Funds by opening withdrawal windows quarterly.

As of March 2011 we will no longer offer withdrawal windows. Instead, we will return available liquidity in the form of a capital repayment to all investors on a pro rata quarterly basis. Investors do not need to submit a form - they will automatically receive this payment. For investors who are in a unit trust, a return of capital will reduce the cost base of the units. What this means is that the unit price of the relevant trust will fall by the value of the capital payment. The number of units will not change. It is important to note that notwithstanding best efforts some assets may be realised at a discount and as such you may not receive your full capital back.

This change does not affect the way we process applications for financial hardship. Claims will continue to be processed in accordance with current procedures. If you think that you are eligible for a payment under financial hardship please visit <u>www.anz.com</u> > personal > investments-advice > resources> fund suspensions.

At this stage the Funds remain suspended however they are not being terminated. OnePath is still considering the long term approach in relation to the Funds. If this status changes we will inform investors.

#### **Benchmarks for Unlisted Mortgage Schemes**

The Australian Securities and Investments Commission has issued Regulatory Guide 45: Mortgage schemes – improving disclosure for retail investors (Regulatory Guide). The Regulatory Guide sets out benchmarks for disclosure to investors to provide retail investors in mortgage schemes with the information they need to make an investment decision. We have set out below our current procedures and policies in relation to the Fund and have indicated whether or not these procedures and policies satisfy each of the benchmarks outlined in the Regulatory Guide.

## **Benchmark 1 Liquidity**

ASIC Regulation	Disclosure	Compliance
<ul> <li>RG 45.38</li> <li>a) The Responsible Entity should have cash flow estimates for the scheme for the next 3 months; and</li> <li>b) The Responsible Entity should ensure that at all times the scheme has cash or cash equivalents sufficient to meet its projected cash needs over the next 3 months</li> </ul>	Liquidity refers to the proportion of cash or cash equivalents within the Fund. Typically these cash assets are used to meet the Fund's short term commitments. There are numerous factors that impact on the liquidity of the Fund, including:	Satisfied
<b>RG 45.39</b> The Responsible Entity should disclose their policy on balancing the maturity of assets and maturity of liabilities	OnePath Funds Management regularly monitors the maturity of assets and liabilities of the Fund. We have currently suspended withdrawals from (and applications into) all Mortgage and Income Plus funds until further notice. This action has been taken to protect the best interests of all investors in the Fund and to ensure asset values are maintained.	Satisfied



# **Benchmark 2 Scheme Borrowing**

ASIC Regulation	Disclosure	Compliance
RG 45.47 If the Responsible Entity has borrowed funds, it should disclose: a) For each borrowing that will mature in 5 years or less, the amount owing and the maturity profile in increments of not more than 12 months b) For borrowings that mature in more than 5 years, the aggregate amount owing c) For each credit facility, the aggregate undrawn amount and the maturity profile in increments of no more than 12 months d) The fact that amounts owing to lenders and other creditors of the scheme rank before an investors interests in the scheme; and e) The purpose for which the funds have been borrowed, including whether they will be used to fund distributions or withdrawal amounts	The Fund does not borrow funds or use credit facilities for any purpose.	Satisfied
<b>RG45.48</b> If borrowings and credit facilities are due to mature within 12 months, the Responsible Entity should make appropriate disclosure about the prospects of refinancing or possible alternative actions. If the Responsible Entity has no reasonable grounds for commenting on the prospect of refinancing or possible alternative returns, they should state this and explain why to investors.	The Fund does not borrow funds or use credit facilities for any purpose.	Satisfied
<b>RG 45.49</b> Responsible entities should explain any risks associated with borrowing and credit facility maturity profile, including whether borrowings have been hedged and if so, to what extent.	The Fund does not borrow funds or use credit facilities for any purpose.	Satisfied
RG 45.50		
Responsible entities should also disclose any information about breaches of loan covenants that is reasonably required by investors and update investors about the status of any breaches through ongoing disclosure.	The Fund does not borrow funds or use credit facilities for any purpose.	Satisfied



# **Benchmark 3 Portfolio diversification**

The Fund's portfolio of loans is well diversified across geographic region, property type, loan type and borrowers. The policies governing the lending of the Fund's assets specify limits for each of these elements, ensuring a conservative approach to lending. This section provides information on the portfolio's diversification using data as at **2 November 2011** (unless otherwise specified).

ASIC Regulation	Disclosure			Compliance
RG 45.53	Class of activity – (property type)			Satisfied
The Responsible Entity should disclose the current nature of the mortgage schemes investment				
portfolio, including the following:	Property type Number\$	\$′000	% of loan	

a)By number and value, loans by class of activity (industry sector)

Property type	Number	\$'000	% of loan portfolio
Commercial Office	31	185,288	33.9%
Residential	11	57,953	10.6%
Retail	24	65,678	12.0%
Industrial	38	132,420	24.2%
Vacant land^	12	98,983	18.1%
Other^	3	6,712	1.2%
Total	119	547,034	100%

 Some loans within 'Vacant land' and 'Other' categories are marginally outside Key Risk Indicators (KRIs)

A full review of mortgage portfolio is KRIs undertaken annually in May and current exposures within each of the above property types are within approved KRI Geographic region.

#### **Geographic region**

<ul> <li>b) By number and value, loans by geographic region</li> </ul>	Location	Number	\$′000	% of loan portfolio	Satisfied
	NSW	57	188,910	34.6%	
	VIC	42	256,551	46.9%	
	QLD	18	98,029	17.9%	
	WA	1	2,394	0.4%	
	ACT/NT/TAS/SA	1	1,150	0.2%	
	Total	140	547,034	100%	

A full review of mortgage portfolio Key Risk Indicators (KRIs) is undertaken annually in May and current exposures within each of the above property types are within approved KRI Geographic region.



c) By number and value, what proportion of loans are in default or arrears       Defaults-Borrowers* that are in material Default/Impairment         visual construction of loans are in default or arrears       visual construction of loans         **A borrower may have one or more loans but has no more than 4 loans. *Default/Impaired loans represent 26% of total loans (by number) and 38% of total loans (by value).         Under the Problem Loan Guidelines an Impaired Loan is defined as either a:         • loan where payment arrears are over 30 days         • loan where a review has uncovered covenant breaches of a material nature         • loan where a review has uncovered an unacceptable deterioration in the security position         • loan which is in material default (a breach of the loan contract that is substantial and may give rise to legal recovery action by the lender).         An Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired d.         Where the Impaired Loans report reveals a strong likelihood of loss of loan principal (based on comparison of loan balance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay loan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In the event that a large loss is incurred then the unit price can be	ASIC Regulation	Disclosure			Compliance
c) By number and value, what proportion of loans are in default or arrears       Default/Impaired Borrowers^       22       208,658         Total       22       208,658         *A borower may have one or more loans but has no more than 4 loans. ^Default/Impaired loans represent 26% of total loans (by number) and 38% of total loans (by value).       Under the Problem Loan Guidelines an Impaired Loan is defined as either a:         • loan where payment arrears are over 30 days       • loan where review has uncovered covenant breaches of a material nature       • loan where a review has uncovered an unacceptable deterioration in the security position       • loan where a review has uncovered an unacceptable deterioration in the security position       • Satisfied         • Non where a review has uncovered to be impaired .       • Non where are is to legal recovery action by the lender).       Satisfied         • Na Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired .       Where the Impaired Loans report reveals a strong likelihood of loss of loan principal (based on comparison of loan blance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay loan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In		Defaults-Borrowers* that are in	material Defau	ult/Impairment	
are in default or arrears       Total       22       200,000         Total       22       200,000         *A borrower may have one or more loans but has no more than 4 loans.       ^>Default/Impaired loans represent 26% of total loans (by number) and 38% of total loans (by value).       Under the Problem Loan Guidelines an Impaired Loan is defined as either a:         •       loan where payment arrears are over 30 days       •       loan where review has uncovered covenant breaches of a material nature       Satisfied         •       loan where a review has uncovered an unacceptable deterioration in the security position       •       loan where is to legal recovery action by the lender).       Satisfied         An Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired .       Where the Impaired Loans report reveals a strong likelihood of loss of loan principal (based on comparison of loan balance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay loan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In	a) Dy number and value, what menorities of leave		Number	\$′000	
Total       22       208,658         *A borrower may have one or more loans but has no more than 4 loans. ^Default/Impaired loans represent 26% of total loans (by number) and 38% of total loans (by value).         Under the Problem Loan Guidelines an Impaired Loan is defined as either a:       Impaired Loan is defined as         Ioan where payment arrears are over 30 days       Impaired Loan where a review has uncovered covenant breaches of a material nature         Ioan where a review has uncovered an unacceptable deterioration in the security position       Satisfied         Ioan which is in material default (a breach of the loan contract that is substantial and may give rise to legal recovery action by the lender).       Satisfied         An Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired.       Where the Impaired Loans report seale of property at an amount insufficient to repay loan), the need to raise a specific provision for loan principal (based on comparison of loan balance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay loan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In		· ·		,	
<ul> <li>^Default/Impaired loans represent 26% of total loans (by number) and 38% of total loans (by value).</li> <li>Under the Problem Loan Guidelines an Impaired Loan is defined as either a:         <ul> <li>loan where payment arrears are over 30 days</li> <li>loan where review has uncovered covenant breaches of a material nature</li> <li>loan where a review has uncovered an unacceptable deterioration in the security position</li> <li>loan which is in material default (a breach of the loan contract that is substantial and may give rise to legal recovery action by the lender).</li> </ul> </li> <li>An Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired .</li> <li>Where the Impaired Loans report reveals a strong likelihood of loss of loan principal (based on comparison of loan balance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay loan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In</li> </ul>		Total	22	208,658	
<ul> <li>Ioan where payment arrears are over 30 days</li> <li>Ioan where review has uncovered covenant breaches of a material nature</li> <li>Satisfied</li> <li>Ioan where a review has uncovered an unacceptable deterioration in the security position</li> <li>Ioan which is in material default (a breach of the Ioan contract that is substantial and may give rise to legal recovery action by the lender).</li> <li>An Impaired Loans report is provided to Senior Management for each loan that is determined to be impaired .</li> <li>Where the Impaired Loans report reveals a strong likelihood of loss of loan principal (based on comparison of loan balance to an up to date valuation report by a panel valuer or sale of property at an amount insufficient to repay Ioan), the need to raise a specific provision for loss is assessed. Where provisions are made, income is set aside. In</li> </ul>		^Default/Impaired loans represent 26% o total loans (by value). Under the Problem Loan Guidelines a	of total loans (by n	umber) and 38% of	
		<ul> <li>loan where payment arrears are a loan where review has uncovered nature</li> <li>loan where a review has uncovered in the security position</li> <li>loan which is in material default (is substantial and may give rise the lender).</li> <li>An Impaired Loans report is provided loan that is determined to be impaired Where the Impaired Loans report revolution report by a panel valuer or insufficient to repay loan), the need loss is assessed. Where provisions and the provisions and the payment and the provisions and provisions and the provisions and the provisions and the pro</li></ul>	I covenant bread ed an unaccepta (a breach of the o legal recovery d to Senior Mana ed . veals a strong lii of loan balance sale of propert to raise a specif re made, incomo	able deterioration loan contract that v action by the agement for each kelihood of loss of to an up to date y at an amount fic provision for e is set aside. In	Satisfied
	d) By number and value of loans, what is the nature of the security for loans made by the scheme (e.g. first or second ranking)				Satisfied
nature of the security for loans made by the scheme (e.g. first or second ranking)All loans are secured by a Registered First Mortgage over investment and owner occupied industrial, retail, commercial office, vacant land	e) What proportion of the total loan monies have been lent to the largest borrower and the largest 10 borrowers				
nature of the security for loans made by the scheme (e.g. first or second ranking)All loans are secured by a Registered First Mortgage over investment and owner occupied industrial, retail, commercial office, vacant land and residential property.e) What proportion of the total loan monies have been lent to the largest borrower and the largestBorrower concentration - Largest borrower and largest group exposure as a percentage of mortgages under management		Borrower concentration		%	Satisfied
nature of the security for loans made by the scheme (e.g. first or second ranking)All loans are secured by a Registered First Mortgage over investment and owner occupied industrial, retail, commercial office, vacant land and residential property.e) What proportion of the total loan monies have been lent to the largest borrower and the largest 10 borrowersBorrower concentration - Largest borrower and largest group exposure as a percentage of mortgages under management		Largest borrower		16	
nature of the security for loans made by the scheme (e.g. first or second ranking)All loans are secured by a Registered First Mortgage over investment and owner occupied industrial, retail, commercial office, vacant land and residential property.e) What proportion of the total loan monies have been lent to the largest borrower and the largest 10 borrowersBorrower concentration - Largest borrower and largest group exposure as a percentage of mortgages under managementBorrower concentration%Satisfied		Ten largest borrowers		56	
nature of the security for loans made by the scheme (e.g. first or second ranking)All loans are secured by a Registered First Mortgage over investment and owner occupied industrial, retail, commercial office, vacant land and residential property.e) What proportion of the total loan monies have been lent to the largest borrower and the largest 10 borrowersBorrower concentration - Largest borrower and largest group exposure as a percentage of mortgages under managementBorrower concentration% Largest borrowerSatisfiedLargest borrower16		Largest group exposure		18	



## **ASIC** Regulation

f) By number and value, loans that have been approved but have funds that have yet to be advanced and the funding arrangements in place for any undrawn loan commitments

# Disclosure

Loans with undrawn loan commitments - the amount that can be drawn down under approved limits

Undrawn Ioan commitments	Number	\$′000	% of loan portfolio
Approved limits	3	28,345	5.20%
Undrawn portion of		3,194	0.58%
approved limits			

The amount required to fund these commitments are able to be settled from cash assets of the Fund.

#### g) By number and value, the maturity profile of all loans in increments of not more than 12 months

#### Loans by Maturity profile

Maturity in months	Number	\$'000	% of loan portfolio
Matured	26	180,015	32.9%
0 – 3 months	9	41,123	7.5%
3 – 6 months	10	44,839	8.2%
6 – 12 months	18	48,430	8.8%
1 – 2 years	40	194,440	35.6%
2 – 3 years	10	10,290	1.9%
3 – 4 years	6	27,897	5.1%
4 – 5 years	0	0	0%
Total	119	547,034	100%

Satisfied

Compliance

Satisfied

h) By number and value of loans, Loan to Valuation (LVR) for loans in percentage ranges	Loans by loan to security	valuation ra	itios
(LVR) for loans in percentage ranges	Loan to value ratio	Number	\$'(

Loan to value ratio	Number	\$′000	% of loan portfolio
0.00% - 50.00%	36	65,058	11.9%
50.01% - 60.00%	23	179,980	32.9%
60.01% - 66.00%	25	101,993	18.6%
66.01 - 70.00%	14	28,174	5.2%
70.01% - 75.00%	2	5,854	1.1%
75.01% +	19	165,975	30.3%
Total	119	547,034	100%

Satisfied



# ASIC Regulation

### Disclosure

i) By number and value of loans, interest rates on loans, in percentage ranges

i) By number and value, loans where interest has

#### Loans by Interest rates

Interest rate mix	Number	\$′000	% of loan portfolio
0.00% - 5.99%	3	20,800	3.8%
6.00% - 6.49%	32	73,482	13.4%
6.50% - 6.99%	12	18,520	3.4%
7.00% - 7.49%	23	190,932	34.9%
7.50% – 7.99%	13	35,108	6.4%
8.00% - 8.49%	10	32,698	6.0%
8.50% - 8.99%	1	700	0.1%
9.00% - 9.49%	9	61,474	11.3%
9.50% +	16	113,320	20.7%
Total	140	598,775	100%

Satisfied

Compliance

been capitalised	Loans by Interest cap capitalised within the	pitalisation – Loans wh e approved limits	ere interest is	
	Capitalisation	Capitalisation		
	Loans capitalised	Number	\$′000	Satisfied
	Approved limits	0	0	
	Undrawn portion of approved limits	0	0	
K) The use of derivatives (if any)	The Fund has entered in swap fixed rate loans to	nto two interest rate swaj o variable rate loans.	os (derivatives) to	Satisfied
) A description of the non-loan assets of the scheme, include the value of these assets	Non-loan assets of th assets	ne scheme including the	e value of such	
	Non-Ioan assets			
	Assets	Value (\$`000s)	% of scheme	Satisfied
	Mortgages	547,034	76.7%	outisticu
	Fixed Interest	11,739	1.6%	
	Cash	154,472	21.7%	
	Total	713,245	100%	



ASIC Regulation	Disclosure	Compliance
<b>RG 45.54</b> The responsible entity should also disclose their policy on the above matters and on how the scheme will lend funds generally. For example, disclosure should cover: (a) the maximum loan amount for any one borrower;	OnePath limits the loan amount for any one borrower or borrower group to 5% of funds under management (total mortgage loans plus non-loan assets such as cash and fixed interest investments). For borrowers and borrower groups who exhibit superior financial strength and where the security is multiple properties exhibiting strong lettability and saleability profiles, the loan limit is 6.5% of funds under management.	Satisfied
(b) the method of assessing borrowers' capacity to service loans;	Borrower's capacity to service loans is assessed from two perspectives namely (i) income from the property is considered in determining 'property only' interest cover and (ii) all sources of the borrower(s) and guarantor(s) are considered in determining 'all sources /all commitments' interest cover. Loan interest cover is required to be available from a combination of sustainable sources that is property income generated by the security property as evidenced by lease contracts and / or consistent demonstrable historical servicing ability from business or other operations over the most recent two year period, as evidenced by tax returns or other financial statements.	Satisfied
(c) the responsible entity's policy on revaluing security properties when a loan is rolled over; and	At the time of loan rollover, it is OnePath's policy to require that an updated valuation of the security property be undertaken. In certain exceptional circumstances this may not have been required.	Satisfied
(d) the responsible entity's approach to taking security on lending by the scheme (e.g. what types of security they take and in what circumstances, and whether the security must be income producing).	For loans secured by investment property, interest cover must be a minimum 1.5 times from property only income and a minimum 1.5 times interest cover from 'all sources/ all commitments'. Lower 'all sources/all commitments' interest cover of a minimum 1.25 times may be acceptable with lower LVR (below 65%). For loans secured by owner occupied property a minimum 1.75 times interest cover from 'all sources/ all commitments' is required.	Satisfied
<b>RG 45.55</b> If an unlisted pooled mortgage scheme invests in,		

or may invest in, other unlisted mortgage scheme invests in, (whether registered or unregistered), the responsible entity should also disclose their policy on investing in those schemes, including the extent to which the responsible entity requires those schemes to satisfy the benchmarks in this guide

Not applicable as the Fund does not invest in other unlisted mortgage Satisfied Schemes



Satisfied

## **Benchmark 4 Related party transactions**

ASIC Regulations	Disclosure	Compliance
<b>RG 45.61</b> Where the Responsible Entity transacts with	The Fund does not lend any assets to related parties.	
<ul> <li>a) Details of loans, investments and transactions with related parties of the scheme (including lending or investing scheme funds with related parties) it should disclose its approach to these transactions, including:</li> <li>a) Details of loans, investments and transactions made to or with a related party</li> <li>b) Its policy on related party transactions including the assessment and approval process for related party lending and arrangements to manage conflicts of interest; and</li> <li>c) How the processes and arrangements are monitored to ensure they are followed</li> </ul>	A portion of the Fund's non-loan assets are invested with the Australia and New Zealand Banking Group Limited (ANZ). These investments are made on commercial terms into ANZ's banking products.	Satisfied
ASIC Regulations	Disclosure	Compliance
ASIC Regulations RG 45.64 The Responsible Entity should take the following approach to valuations of properties over which it has taken security a) Properties should be valued on an 'as is' basis (and on an 'if complete' basis for development properties)	<b>Disclosure</b> Valuations on properties (excluding development properties) are based on their current state ('as is'). For development properties, valuations are based on 'as is' and 'on completion' basis.	Compliance Satisfied

owner occupied.

valuation firm or the individual valuer on the same security property. Vacant possession value is adopted where security property is substantially

experience in the type of property being valued.

c) The Responsible Entity should establish a panel of valuers and ensure that no one valuer conducts more than 1/3 of our valuation work for the scheme, calculated by value of properties OnePath maintains a panel of external valuers (formally reviewed by OnePath every six months) that are used to value security properties. The panel comprises mainly large independent firms with a national presence, as well as more specialist valuers selected on their known level of



Satisfied

#### RG 45.65

The responsible entity should disclose information about the valuation of a particular property where a loan secured against the property accounts for 5% or more of the total value of the scheme's loan book.

#### RG 45.66

The Responsible Entity should only use valuers who:

a) Where possible, are registered under one of the state/territory valuer registration regimes or a relevant overseas registration regime; and

b) Include a statement in their valuation reports on whether the valuation complies with all relevant industry standards and codes

#### **Benchmark 6 Lending principles**

Due to falling funds under management, one loan that is due to mature in December 2012 currently exceeds the 5% limit. OnePath limits the loan amount for any one borrower or borrower group that is secured by a single security property to 5% of funds under management (total mortgage loans plus non-loan assets such as cash and fixed interest investments).

Valuations for the Fund are conducted by valuers selected from a panel of registered valuers (qualified/registered/licenced in the particular state or territory of operation) and must comply with industry standards and codes. One valuer cannot conduct more than one third of valuations for the Fund by dollar value or less.

**ASIC Regulations** Disclosure Compliance A loan-to-valuation ratio (LVR) is determined by dividing the loan amount by RG 45.70 the property's value. The higher the LVR, the greater the risk that the Fund The Responsible Entity should maintain the following loan to valuation ratios for loans made by will not be able to fully recover the loan amount if property values reduce. the scheme. The maximum LVR at approval on the Fund's loans is 75%, with the standard a) Where the loan relates to development property LVR being 70%. - 70% on the basis of the latest 'if complete' In terms of the overall portfolio the weighted average LVR of the loan valuation portfolio is **73.19%.** However as at **2 November 2011**, there was a portion of the impaired loans where the LVR on these loans exceeded 80% based on b) All other cases – 80% on the basis of the last market valuation the most recent valuation. The LVRs have arisen due to a fall in the valuation Not Satisfied of the underlying security properties. It is for this reason that our portfolio does not satisfy the benchmark as set out in the Regulatory Guide. For loans with an LVR over 80%, a Corrective Action Plan is developed and will focus on one or more of the different loan recovery options. These options include but are not limited to seeking loan refinance, borrower's voluntarily sale of the security property or other assets, or mortgagee sale of the security property via the formal appointment of a Receiver under the mortgage. RG 45.71 Where the loan relates to property development, Not applicable as there are no property development/construction related the responsible entity should ensure that the loans Satisfied scheme only provides funds to the developer in stages, based on external evidence of the progress of the development.



# **Benchmark 7 Distributions**

ASIC Regulation	Disclosure	Compliance
<b>RG 45.75</b> If the scheme is making (or forecasts making)distributions to unitholders, the Responsible Entity should disclose: a) The source of the current distribution b) The source of any forecast distribution	Monthly distributions from the Fund are provided to investors based solely on the level of income earned in the month. This income is derived from the monthly interest paid on the Fund's loans, as well as interest and movements in capital value of the Fund's cash and fixed interest assets. It is intended that all future distributions will be solely from earnings of the Fund. Distributions from the investment funds that invest in the Fund are made from income they receive from the Fund. For OnePath Income Plus and OnePath Original Income Plus, monthly distributions also take into account an estimate of income earned by share and property assets, as well as any capital gains within the funds. The fund suspension does not affect regular income distribution payments.	Satisfied
<ul> <li>c) If the current or forecast distribution is not solely sourced from income received in the relevant distribution period, the reasons for making those distributions; and</li> <li>d) If the current distribution or forecast distribution is sourced other than from income, whether this is sustainable over the next 12 months</li> </ul>	Not Applicable as distribution is sourced soley from income	Satisfied
<b>RG 45.76</b> If the scheme promotes a particular return on investments, the Responsible Entity should clearly disclose details of the circumstances in which a lower return may be payable, together with details of how that lower return will be	The Fund does not promote a return on the investment.	Satisfied

determined.



# **Benchmark 8 Withdrawals**

ASIC Regulation	Disclosure		
RG 45.81			
The Responsible Entity should provide details on whether investors will be able to withdraw from a scheme. The Responsible Entity should disclose: a) The maximum withdrawal period allowed under the constitution for the scheme b) Any significant risk factors or limitations that may affect the ability of investors to withdraw from the scheme (including factors that may	Investment fund	Constitutional name	When the fund is liquid, period when a redemption request must be paid
	OnePath Mortgages	ANZ OA OnePath Mortgage Trust	Within 30 days.
	ANZ Mortgage Fund (Series 1 and 2)	ANZ Mortgage Fund	Within 90 days.
prevent the Responsible Entity from meeting a promoted withdrawal period)	OnePath Income Plus	ANZ OA OnePath Income Plus Trust	Within 30 days. We have the power to extend that time by an additional 28 days under certain

OnePath Original

Income Plus

Satisfied

circumstances.

Within 30 days.

We have the power to extend that time by an additional 28 days under certain Compliance

			circumstances.	
	fund and OnePath Funds	s in relation to withdrawin in the Mortgage and Incom- ent is required to pay a w e constitution. That time p Management may have th that timeframe to a furth Currently the funds are s e. Please refer to the begin	g from the Mortgage and e Plus Funds are liquid, ithdrawal request within beriod is different for each he power, in certain er period as authorised by uspended and withdrawal nning of this guide for	
c) The Responsible Entity's approach to rollovers, including whether the default is that investments in the scheme are automatically rolled over; and	Investments in the Fund therefore, rollovers do no	do not have fixed terms o t apply.	r maturity dates, and	Satisfied
<ul> <li>d) If withdrawals from the scheme are funded from an external liquidity facility, the material terms of this facility</li> </ul>	Not Applicable as withdra facility.	wals are not funded from	an external liquidity	Satisfied

ANZ OA OnePath

Income Plus Trust



ASIC Regulation	Disclosure	Compliance
<b>RG 45.82</b> If the scheme promotes a fixed unit price for investments, the Responsible Entity should clearly disclose the circumstances in which a	The mortgage funds do not promote a fixed unit price, however, the unit price for applications and withdrawals in these funds has traditionally been \$1.00. The unit price of these funds will no longer remain at \$1.00 due to the implementation of the 'return of capital process'.	
lower amount may be payable, together with details of how that amount will be determined.	We have made provisions over the course of the 2010/2011 financial year to protect against impaired loans. However during June 2011, after performing a comprehensive analysis of all impaired loans (always a requirement prior to 30 June) we had to write down the value of a small number of loans. The reduction in the asset value of the underlying portfolio and the fact that income had already been paid out over the course of the year meant that the unit price of the Mortgage and Income Plus funds which invest into the mortgage portfolio is decreased effective July 2011.	Satisfied

OnePath Funds Management Limited (ABN 21 003 002 800 AFSL 238342) is the issuer of this information.

The issuer is a wholly owned subsidiary of Australia and New Zealand Banking Group Limited (ABN 11 005 357 522) (ANZ). ANZ is an authorised deposit taking institution (Bank) under the Banking Act 1959 (Cth). Although the issuer is owned by ANZ it is not a Bank. Except as described in the relevant Product Disclosure Statement (PDS), an investment with the issuer is not a deposit or other liability of ANZ or its related group companies and none of them stands behind or guarantees the issuer or the capital or performance of your investment. Your investment is subject to investment risk, including possible repayment delays and loss of income and principal invested.

This information is current as at 2 November 2011 but may be subject to change. The information is of a general nature and does not take into account your personal needs, financial circumstances or objectives. Before acting on this information, you should consider the appropriateness of the information, having regard to your needs, financial circumstances and objectives. You should read the relevant PDS and Product Updates available at www.anz.com or by calling Customer Service for a free copy on 13 38 63, and consider whether a particular product is right for you before making a decision to acquire, continue to hold or dispose of the product.