Investor Update

FOR ANZ ONEANSWER PERSONAL SUPER, ANZ ONEANSWER PENSION AND ANZ ONEANSWER TERM ALLOCATED PENSION JUNE 2012







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The award-winning path

At OnePath, we're committed to providing the kind of award-winning solutions that you'd expect from one of Australia's leading investment, insurance and superannuation companies. Our commitment to making key improvements has resulted in OneAnswer winning national awards which include:

- Money magazine Best of the Best 2012 Award for Best Featured Pension for OneAnswer Frontier Pension
- SuperRatings 2012 Rising Star of the Year Award for OneAnswer
- SuperRatings finalist in the 2012 Pension Product of the Year Award for OneAnswer Frontier Pension
- The Heron Partnership '5 Quality Star' rating 2012/13 for OneAnswer Personal Super and Pension and OneAnswer Frontier Personal Super and Pension
- Chant West rating of 5 Apples for OptiMix Manage the Managers
 process



For more information visit finance.ninemsn.com.au > money mag, superratings.com.au, heronpartners.com.au and chantwest.com.au

Welcome to your end of financial year Investor Update



So far, 2012 has proved a challenging year for global investment markets.

The good news is that your investments and super have never been in better hands. OnePath is fully owned by ANZ and part of ANZ's Global Wealth and Private Banking business – a division that looks after the superannuation and investments of more than one million Australians.

Your investments

Ongoing uncertainty in European markets in particular has made it difficult for the Australian sharemarket to gain any real momentum, and this has affected the performance of most investments and super funds with exposure to shares.

In this issue of your Investor Update, you can find out what's been happening in global economies and signs for recovery in our new economic update by ANZ's Chief Economist, Warren Hogan. OnePath's Chief Investment Officer, Stewart Brentnall, also provides insights into how we're managing your investments in the current market.

Changes to OnePath funds

Over the last year, we've made some significant enhancements to your investment options to help you achieve stronger performance in all market conditions. We hope you make the time to read about the changes (on pages 6 and 7) so you fully understand how we're managing your investments, and what they mean for you.

Helping you grow your super

We understand that your super is one of the most important ways in which to help you reach your retirement goals. To ensure it works smarter for you, we've identified how you can take advantage of some tax concessions inside super. However, you need to be aware of contribution caps, which we explain on pages 8 and 9.

In the May 2012 Federal Budget, some key changes to super were announced that could affect you, especially if you salary sacrifice into your super fund, or are looking to commence such an arrangement. You'll find a summary of the key changes on page 9.

Looking after and protecting our members' interests is of the highest priority to us, and if you've ever wondered who makes the decisions about changes to insurance or investment options, the

About ANZ

With a history that dates back over 175 years, ANZ is one of Australia's leading banks as well as the largest bank in New Zealand and the largest Australian bank in Asia.

ANZ operates in 32 markets globally with representation in Australia, New Zealand, Asia Pacific, Europe, America and the Middle East. ANZ provides products and services to more than 8 million retail customers worldwide and employs over 48,000 people.

ANZ aims to become a super regional bank. This involves growing in the Asia Pacific region while also remaining very focused on the business and opportunities that exist in Australia and New Zealand.

ANZ has a strong involvement in the community, leading the way with programs targeting financial literacy, indigenous inclusion, the environment, volunteering and sponsorship.

We leverage our financial expertise and resources to deliver innovative financial inclusion programs in the community, such as our SaverPlus and MoneyMinded programs which help thousands of people from disadvantaged backgrounds to build their financial knowledge, skills and confidence.

answer is the Trustee, OnePath Custodians Pty Limited. On page 11 we speak to Victoria Weekes, Chairperson of OnePath Custodians, to find out more about what they are responsible for.

An award-winning solution

We are continually striving to improve our product and service offering, and we recently launched a range of new features and services. These include six new ANZ term deposits, plus convenient new online reporting and transaction confirmations which allow you to monitor your investments more closely.

Thank you again for entrusting your investments and super with us, and I wish you all the best for the year ahead.

Regards,

Mark Pankhurst Head of OneAnswer and Employer Superannuation Superannuation and Investments

Please tell us what you'd like to see in future issues of your Investor Update. Email your_voice@anz.com

ANZ economic update

Warren Hogan, ANZ's Chief Economist, updates us on the global economy and prospects for recovery.

Our view at ANZ is that the global economy is taking tentative steps down the path to recovery from the GFC. Economic signals, however, are mixed and many of the major developed economies face significant challenges before a sustained recovery takes hold.

Growth expectations have begun to improve through the first quarter of 2012 in response to better economic data in the USA and injections of money by central banks in Europe and Japan.

Sustained global recovery depends on North America and Europe returning to stable growth.

At a global level the data is encouraging. We expect global Gross Domestic Product (GDP) growth of around 3.5% in 2012 and 4.25% in 2013, compared to a long-term average of around 3.5%. Much of this growth, however, will come from the developing world, including China, India and Brazil. By contrast, growth forecasts for the large developed economies of the USA, Japan and Germany are much lower.

One factor inhibiting a recovery in the industrialised economies has been 'de-leveraging' or businesses and households paying down debt. To combat this, the key central banks – the US Federal Reserve and the European Central Bank (ECB) – have injected vast amounts of money into the system to help support asset prices and growth. This is likely to continue. A potential side-effect, however, is inflation.

Financial volatility in the global economy is set to continue in the near future. Key drivers of this instability are high debt levels coupled with weak growth in peripheral European Union countries tied to the euro, especially Spain, Italy and of course, Greece.

Europe

While the ECB's Long-Term Refinancing Operation (LTRO) has reduced the probability of a credit crunch and severe economic contraction in Europe, other risks still remain, including a political backlash against economic austerity, a rising oil price and inflation.

USA

The world's largest economy continues to improve modestly, but we believe a sustained recovery in the USA requires a rebound in the housing sector. While there are encouraging signs in construction and affordability indicators, recovery in housing looks muted at this stage.

China and emerging Asian nations

China, which has been the cornerstone of recent world growth, has revised official forecasts down to 7.5% GDP growth in 2012. We expect over 8% growth as global demand recovers. Moderating of inflation pressures will allow its central bank, the People's Bank of China, to lower interest rates and support strong economic growth which is important during the transition to new political leadership.

Financial markets are expecting a recovery in the emerging economies in Asia (many of which are strongly linked to China). Capital inflows since late 2011, together with recent economic data, both point towards an acceleration in economic activity in the region.

Australia

At home, the Australian economy is experiencing a number of diverse and sometimes conflicting forces, including the impact of the energy, mining and infrastructure investment boom. This has spawned a 'two-speed economy', wilting consumer confidence and the strong Australian dollar, which has impacted trade exposed industries.

In the face of these forces, the Reserve Bank of Australia (RBA), has recently lowered official interest rates to 3.5%. The demand for workers, together with other labour market statistics, gives an indicator of economic health.

Recent improvements in the ANZ Job Advertisement Series suggests a cyclical recovery is underway in the Australian economy.

"We can't yet see strong signals of sustained recovery in the global economy. There are still many patchy areas which call for an effective policy response from governments to stabilise and further stimulate demand. Without this, the path to recovery will be longer and bumpier."

> Warren Hogan ANZ Chief Economist



Stewart Brentnall, OnePath's Chief Investment Officer, updates us on how OnePath investments are being managed in current markets.

As Warren Hogan's economic overview on the previous page highlights, a sustained global recovery seems stalled, with patchy growth forecasts and troubles within the European Union. As a result, markets are experiencing periods of volatility, driven as much by emotion as fundamentals.

Volatility, by definition, is unexpected and short term; however, we typically estimate potential return and risk over the medium term. So, to accommodate both, we apply an active approach, which means we analyse the underlying drivers of asset class performance and, if necessary, adjust the portfolio settings.

Mindful of the present market uncertainty and our analysis, we outline below how your OnePath investments are being managed.

Growth assets: Still 'safety first'

For some time financial markets have been fixed on a cautious, risk-averse setting, which has seen investors move out of shares and into defensive assets such as cash and AAA-rated government bonds. As a consequence, share prices and bond yields have both fallen.

Companies, both here and in the USA, are 'sitting on the sidelines' waiting for growth signals that will spur them to invest or increase production. Until then, many are opting to retain earnings and pay down debt or accumulate cash, which strengthens their balance sheets.

Some sectors of the Australian sharemarket reflect broad economic fundamentals. For example, retailers and companies exposed to a stronger Australian dollar (exporters) have been sold down. So too,

have mining and resource stocks in the face of lower commodity prices. Financials, principally bank stocks, have also come under pressure as global volatility and unsettled markets increase their potential cost of funding.

Share prices on global markets have also retreated on weaker than expected USA employment numbers and signs of a potential slowdown in China.

Defensive assets: 'Get me Bond, 'AAA' bond'

The 'flight to safety' typically sees investors move out of shares and into high-quality AAA-rated government bonds in safe haven countries like the USA, Germany, Japan, UK and Australia. The price of these countries' 10-year bonds has risen, causing a corresponding fall in yields.

This may continue until the sovereign debt concerns and political tensions within the European Union are definitively resolved.

Lower commodity prices have prompted some commentators to suggest the mining boom is over. While it is true that prices have fallen, they are still at historically high levels and, over the medium term, will benefit from continuing Chinese infrastructure spending and the eventual recovery in developed economies.

In the diagram below, you can see how we are positioning the actively managed sectors of OnePath investments.

How we are positioning the actively managed sectors of OnePath investments

As the diagram below shows, for fixed interest, the key defensive asset, we've kept our exposure at benchmark reflecting our 'Neutral' outlook, while acknowledging that concerns over the European Union and possibility of a global recession have pushed up values in this sector. With regard to growth assets (shares and property), we've lowered our exposure to international shares and alternative assets in favour of cash while continuing to look for opportunities in Australian shares and emerging markets. We also remain around the benchmark for listed property as the income from these securities is relatively high.

In summary, our diversified and active model, both at the asset sector and manager level, has given us the capability to respond to these testing times.



The following page sets out some significant enhancements we've made to the way we manage your investments

Stronger investments for the future



Changing how we invest to help you reach your goals.

Like so much in today's world, investment markets are evolving at a breathtaking pace, making them more complex and difficult to navigate than ever.

Recognising this, OnePath's investment strategy experts recently made far-reaching changes to strengthen our investment capability and improve performance.

While the changes primarily affect our OnePath funds, we've also enhanced the OptiMix investment process. (Your accompanying annual statement identifies which fund(s) you are invested in.)

By expanding and improving the range of ANZ OneAnswer investment solutions, we are giving you more opportunities to achieve your future goals.

OnePath funds – greater diversification and more choice

Until recently, all the OnePath single manager and OnePath diversified funds were managed by ING Investment Management. This meant one asset manager covered all the different asset classes in your investments.

This has now changed. OnePath now uses an innovative model that brings together our portfolio construction skills with a range of specialist, world-class managers. The result is a range of single manager and diversified multi-manager fund options for each stage of life's investment journey. The following page summarises this new approach.

OptiMix – a proven investment process gets better

In February, ANZ acquired OptiMix and integrated the experienced research, portfolio management and investment team into OnePath. We've recently bolstered the OptiMix capability in three important areas:

- **Governance** there is now better fund reporting to ensure robust decision making and governance oversight.
- Investment strategy OptiMix now has a broader range of asset sectors and strategy options to maximise performance opportunities.
- **Market intelligence** OptiMix now uses insights from ANZ's global markets experts in its process.

The following page shows how the OptiMix process works.

OnePath's investment expertise

It is comforting to know that whichever OnePath solution you choose, your investment is managed by a world-class specialist with the clear direction and oversight from OnePath's investment strategy experts.

For further information visit onepath.com.au/yourinvestmentoffer or speak to your financial adviser

OnePath single manager funds

Each single sector fund is managed by a world-class asset manager, hand-picked by OnePath for its track record and approach, and closely monitored by our experienced investment team. Investing in a single manager fund can provide greater exposure to a specific sector and help deliver a different return profile within a broader portfolio.



OnePath diversified multi-manager funds

OnePath now applies an 'active' and 'passive' investing model across all asset sectors using a wide range of managers. In short, a portion of each dollar you invest is allocated to 'passive' investments which track a market index (eg ASX200). The remainder is 'actively' managed by OptiMix using its proven 'Manage the Managers' strategy which is explained below. OnePath's 'active and passive' investment model is designed for lower volatility and smoother returns over time.



OptiMix multi-manager (multi-sector) funds

OptiMix uses a sophisticated 'Manage the Managers' strategy it has refined over many years. Simply stated, OptiMix hand-picks proven managers in each sector and combines them to form an 'optimal mix' within a diversified portfolio. This can maximise the return potential by spreading your investment both across different sectors and within a sector between different investment 'styles'. To optimise performance, OptiMix continuously monitors each portfolio and, depending on the market outlook, adjusts the mix between asset sectors and managers (within a portfolio's defined range). OptiMix also regularly reviews each manager and, because there is no 'in-house' fund conflict, can quickly replace a poor performer.



Even though there have been recent changes to super laws, there are still ways you can tax-effectively save now, to boost your lifestyle in retirement.

Recent research indicates that it costs around \$55,080 p.a.* for couples to enjoy a comfortable retirement. The Superannuation Guarantee contributions your employer makes into your super are a great start, but may not be enough to build the superannuation savings you'll need to fund the lifestyle you'd like in retirement.

By putting some additional money away now, you can help your super grow faster. You can also take advantage of the tax concessions inside super.

There are two types of contributions you can make:

- Concessional (before-tax) are made up of employer contributions including any salary sacrifice and personal contributions allowed as a tax deduction.
- Non-concessional (after-tax) generally include those made by you, your spouse and the Government and are not taxed when they enter your super fund.

* ASFA Retirement Standard, May 2012

Tax concessions inside super

Concessional super contributions are generally taxed at 15%, as opposed to your marginal tax rate of up to 46.5% (including the Medicare levy). (Read about proposed tax changes for very high income earners on the following page.)

This tax concession can be a great way to turn money that you would have otherwise paid in tax, into super. But, there is a limit of \$25,000 p.a. that you can contribute to super tax-effectively.

If you're not putting any extra super away, and your employer contributions are less than \$25,000 p.a., you can potentially use what's left of this \$25,000 p.a. cap to commence a salary sacrifice arrangement. The example below shows you how this works.

Salary sacrifice example when your employer is contributing less than \$25,000 p.a.

- You earn \$80,000 p.a.
- Your employer is contributing \$7,200 p.a. to your super
- You salary sacrifice an additional \$17,800 p.a.
- Your total concessional contribution becomes \$25,000 p.a.
- Your take home pay is \$49,572 p.a.
- Your tax saving is \$3,449⁺

Before making any extra contributions, ensure you speak to your financial adviser



[†] This example is for illustrative purposes only and does not constitute financial advice. It assumes \$80,000 p.a. is the only source of income, based on 2012/2013 tax rates, including Medicare levy and low income tax offset. Excludes any Medicare levy surcharge and mature age worker and senior Australian tax offsets.

Know your contributions caps to prevent excess contributions tax

The Government has imposed caps to both concessional (beforetax) and non-concessional (after-tax) contributions to your super. Going over your limits will attract excess contributions tax.

Here is a snapshot of contributions caps and excess contributions tax.

Type of contribution and cap	Excess contributions tax
Concessional (before-tax)	
\$25,000 for 2012/13 and 2013/14 financial years for all individuals.	Exceeding the cap will attract tax of 31.5% (in addition to 15% contribution tax). Refer to proposed changes below. Any concessional contributions in excess of the cap will also count towards your non-concessional contribution cap.
Non-concessional (after-ta	ax)
\$150,000 for 2012/13 and 2013/14 financial years.	Exceeding the cap will attract tax of 46.5%.
For people under 65 years old, you can bring forward two years' contributions caps. This effectively allows you to contribute up to \$450,000 in one financial year, or over three financial years.	

What happens if you exceed the caps?

If you exceed the annual concessional contributions cap of \$25,000, excess contributions tax of 31.5% will apply to the amount over the cap (in addition to tax on concessional contributions you have already paid). This tax can be paid from your super account on presentation of a release authority issued by the ATO, or can be funded from money you have outside of super.

For first time breaches of the concessional contributions cap made from 1 July 2011, you may request excess concessional contributions of up to \$10,000 be refunded, with this excess taxed at your marginal tax rate rather than at the excess contributions tax rate of 31.5%.

Non-concessional contributions which exceed the nonconcessional contributions cap will be taxed at 46.5%. This must be paid from your super account.

Changes affecting your contributions you need to know

Several important changes to your super have been announced by the Government, but not all are legislated as yet. Below is an update of the changes.

Change to contributions cap

From 1 July 2012, the concessional contributions cap in 2012/13 and 2013/14 for all individuals is \$25,000.

The Government has proposed that from 1 July 2014, individuals aged 50 years or older, with super balances below \$500,000, may be able to make \$25,000 additional concessional contributions over and above the general \$25,000 concessional contributions cap.

Increased contributions tax for very high income earners

The Government has proposed that from 1 July 2012, individuals with incomes greater than \$300,000 may have certain concessional contributions taxed at 30% (increased from 15%).

The higher rate will not apply to concessional contributions exceeding the concessional contributions cap. These are already subject to the 'excess contributions tax' rate.

Reduction to government co-contribution amounts

Further reductions to the co-contribution scheme have been proposed from 1 July 2012. The maximum co-contribution is to reduce from \$1,000 to \$500, the co-contribution rate is to reduce from \$1.00 to \$0.50 and the higher income threshold is to decrease from \$61,920 to \$46,920.

Earlier proposals which are now law

Low Income Superannuation Contribution

From 1 July 2012, the Low Income Superannuation Contribution will effectively refund up to \$500 of contributions tax to people who earn up to \$37,000 in adjusted taxable income.

Superannuation Guarantee increased and age limit abolished

The Superannuation Guarantee (SG) rate will progressively increase from 1 July 2013. The current SG rate of 9% will continue to apply in 2012/13, increase to 9.25% in 2013/14 and rise progressively to 12% by 2019/20.

The SG age limit of 70 will be removed from 1 July 2013, and employers will be required to contribute to complying super funds of eligible employees aged 70 and older.

> Please visit ato.gov.au for more information and speak to your financial adviser

Protect what's important with ANZ OneAnswer

Life insurance inside super is a simple and tax-effective way to protect your family if something were to happen to you. With ANZ OneAnswer, we make it easy for you to get covered.

Take a moment to consider the repercussions of your illness, injury and even death on your family. Could you and your loved ones afford the necessary medical treatment? Maintain the mortgage repayments, and keep up with bills and daily living expenses?

Life insurance can help prevent the financial hardship that can often accompany the illness, injury or death of a spouse, partner or parent.

Why insure inside super?

When you're balancing the family budget, every little bit helps. And it's even better when you can save money on the things you can't live without.

There are some important reasons why super may be a good home for your life insurance:

- 1. Your premiums can be paid out of your before-tax super contributions (e.g. your employer's regular contributions or a salary sacrifice arrangement).
- 2. The tax effectiveness of taking insurance through super may provide savings which may help you take out a higher level of cover than you can afford outside super.
- 3. Using your super to pay your premiums means you don't have to find the money in the family budget.

Contribution caps also need to be taken into consideration. Refer to page 9 for the latest Government changes affecting caps.

Why insure through ANZ OneAnswer?

ANZ OneAnswer offers a comprehensive insurance solution that's fast and easy to apply for. It includes:

- a choice of cover types including Death Only Cover and Death & TPD Cover
- an easy application process for cover up to \$1.5 million with no medical checks
- automatic Interim Cover while we assess your application
- cover that continues while you are overseas and/or on leave from your employer
- indexation linking to ensure your insurance benefit keeps up with inflation
- cover which can be increased with no medical checks, when certain major life changing events occur
- access to OnePath's OneCare Super with premiums paid from your ANZ OneAnswer Personal Super account.

An example of savings made from paying insurance premiums inside super

Cameron earns \$100,000 p.a. and is currently paying \$2,000 in insurance premiums for Death and TPD Cover outside super. To pay this premium out of his own pocket, Cameron needs to earn \$2,665 before tax.

Inside super, a \$2,000 insurance premium can be funded using Cameron's super contributions. And because the tax on his super contributions is offset by a tax deduction for the premium, every cent can go towards paying for his cover.

In this case, holding cover in super results in a pre-tax saving of \$665.

	Outside super	Inside super
Premiums owed	\$2,000	\$2,000
Amount of pre-tax income required	\$2,665	\$2,000
Tax paid	\$665	\$0
Savings	\$0	\$665

This example is for illustrative purposes only and does not constitute financial advice. It assumes \$100,000 p.a. is the only source of income based on 2012/13 tax rates. It does not include Medicare levy or other tax offsets. Please see your tax adviser on how this impacts your individual circumstances.

Get the right advice for your family

The cashflow advantages of insurance inside super can make it a cost-effective way to protect your family. However, there are some different rules around how insurance benefits are paid, taxed and accessed when a policy is owned inside super.

Paying premiums through super may have some other impacts, so with something this important, you should always seek financial advice before you act.

To find out more talk to your financial adviser or call us on 13 38 63

As the guardian of your super assets, the trustee is always looking after the best interests of super fund members.

The trustee is held accountable to maintain a high standard of care when performing their duties and responsibilities. In doing so, the trustee takes its independence seriously and looks to champion the long-term prosperity of the super fund for the benefit of its members.

The trustee is ultimately responsible for all decisions relating to the operation and administration of the super fund. The duties and responsibilities of the trustee are set out in both super legislation and the governing rules of the super fund. Some of the key duties and responsibilities of the trustee include:

- developing and managing appropriate investment strategies
- paying benefits to members and beneficiaries (e.g. pension streams and death benefits)
- making insurance available through the fund
- engaging qualified experts, where necessary, to assist the trustee
- · acting honestly in all matters concerning the fund
- · acting in the best interests of the super fund members
- · avoiding conflicts of interest
- maintaining proper records and accounts of the fund.

Although the extent of the duties and responsibilities of the trustee may not always be evident to members, they are far reaching and the key focus is on safeguarding the best interests of the members of the fund.

As a member of ANZ OneAnswer you are part of the OnePath MasterFund (the Fund). The Trustee of the Fund is OnePath Custodians Pty Limited, a wholly owned subsidiary of ANZ. The Trustee Board is comprised of four qualified individuals with many years of experience in the areas of risk, compliance and investment management between them. In this edition of your *Investor Update*, we introduce Victoria Weekes, chairperson of the Trustee Board.

Victoria has worked in financial services for more than 25 years, with more than 15 of those years in risk and compliance roles.

Below, Victoria provides her views about the role of the Trustee.

"The Trustee's role is about ensuring the fund has the right decision-making frameworks and governance structures in place. We're not involved in the day-to-day management of the fund, but we're there to make sure the best interests of members are at the centre of the way the fund is managed. Our role is to be independent, and to ensure that decisions are made independently of any other interests.

When a proposal is presented to the Trustee Board for our review and approval, we look at it from the point of view of whether the changes are right for the members and to ensure the right amount of due diligence has been applied. We need to be satisfied that the changes would have a positive outcome for members, so we can give the proposal our endorsement".

With the trustee always acting in the best interests of the members of the super fund as a whole, you can rest assured your super is in good hands

Receive your ANZ OneAnswer transaction confirmations five days earlier

We have improved our service to enable you to view your transaction confirmations online in place of the traditional hard copy mail confirmations.

You can also set your preferences to receive an alert via email and/or SMS when confirmations are available.

Did you know ANZ OneAnswer provides extensive online reporting and support to help you conveniently monitor and manage your investment?

Online confirmations for the following ANZ OneAnswer transactions are now available:

- additional investments
- switches between investment funds
- account maintenance
- withdrawals and
- other transactions (such as an ANZ Term Deposit reaching maturity).

Please login to Investor Access and visit My contact preferences to update your delivery preferences

Add more security to your investment portfolio with ANZ Term Deposits

ANZ OneAnswer's cash solutions will give you a secure investment with competitive interest rates, to help grow your portfolio.

With 'choppy' investment markets and the potential for further central bank rate decreases, ANZ's competitive cash solutions on ANZ OneAnswer are something to consider if you are looking for greater stability from your investments.

ANZ's six Term Deposits on ANZ OneAnswer offer:

- The security of investing with ANZ, one of Australia's largest banks
- A wide choice of 3, 6 and 12-month or 2, 3 and 5-year investment terms
- The ability to lock in competitive interest rates
- The convenience of accessing ANZ Term Deposits from your existing ANZ OneAnswer account, with no ongoing management fees
- The peace of mind knowing exactly what your return will be at the end of the term.

If you're seeking greater diversification or waiting for the right opportunity to move into growth assets, ANZ Term Deposits on ANZ OneAnswer provide you with the security, competitive returns and simplicity you've been looking for.

For the latest interest rates for cash investments available through ANZ OneAnswer visit onepath.com.au > Performance & updates > Current interest rates

Talk to your financial adviser today to find out how ANZ OneAnswer's cash solutions can help you reach your financial goals

Are your details up to date?

Please call us on 13 38 63 if your details are not accurate or have changed, such as address - both postal and residential, beneficiaries, salary sacrifice arrangements, insurance benefits, TFN, etc.

For the period 1 July 2011 to 30 June 2012

ANZ OneAnswer fee changes

No fees for ANZ cash options

From 1 September 2011, Ongoing Fees were removed from all ANZ cash investment options. This includes ANZ Term Deposit options, ANZ Cash Advantage and the ANZ Prime Cash Management Account.

UBS and BT investment options

UBS Global Asset Management (Australia) Limited and BT Investment Management (BT) have increased their management fees on some of their wholesale funds, citing higher administration costs involved in operating the respective underlying funds. Given this, the Ongoing Fees on some investment options managed by UBS and BT increased on 1 April 2012. The changes apply to investors in these options.

The increases applicable are:

Investment fund	Increase (% p.a.)
BT Smaller Companies	0.17
UBS Diversified Fixed Income	0.13
UBS Defensive	0.20
UBS Balanced	0.25

Transaction cost factors (buy/sell spreads)

Transaction cost factors are paid by you when you transact and include brokerage, stamp duty and costs incurred when buying and selling units in the underlying investments. They do not represent fees payable to OnePath and can be updated at anytime.

The transaction costs (buy/sell spreads) for the UBS Diversified Fixed Income fund have increased as follows:

New buy/sell spread %	Previous buy/sell spread %
0.05 / 0.15	0.05 / 0.10

The latest transaction cost factors can be found at anz.com or by calling Customer Services on 13 38 63.

Insurance change – improvement to Total and Permanent Disablement (TPD) definition

In the unfortunate event a TPD claim needs to be made, we've widened the scope for new and existing members to qualify as totally and permanently disabled and to able to make a claim under TPD definition 2. The new TPD definition now includes the condition of 'Permanent impairment'.

For further details about the expanded definition, please refer to the OneAnswer Personal Super and Pension Additional Information Guide available from anz.com or by calling Customer Services.

Directors of OnePath Custodians Pty Limited

The Directors of OnePath Custodians Pty Limited for the period 1 July 2010 to 30 June 2012 (the Trustee of the Fund) are as follows:

Current Directors

Name	Period of Directorship
C T Brackenrig	Appointed 05/05/2011
S J Chapman	Appointed 01/08/2011
V S Weekes	Appointed 01/08/2011
C M McDowell	Appointed 15/02/2012

Previous Directors

Name	Period of Directorship
P D Barrett	Appointed 05/05/2011, Resigned 15/02/2012
M A Bertram	Appointed as Alternate to D J Kan on 17/07/2008, Resigned 21/04/2011
	Appointed as Alternate to R A Bowden on 24/06/2009, Resigned 08/04/2011
R A Bowden	Appointed 01/03/2005, Resigned 08/04/2011
D J Kan	Appointed 07/07/2008, Resigned 21/04/2011
G J Kelly	Appointed 30/11/2009, Resigned 31/08/2011
G Meyer	Appointed 22/02/2007, Resigned 31/08/2011

Reminders

Extension of minimum drawdown relief

The Federal Government has legislated an extension to the temporary relief minimum pension payments to the 2012/13 financial year. This means members of ANZ OneAnswer's pension accounts can continue to elect to receive a pension payment below the standard legislated minimum no less than 75% of that minimum.

If you are already taking advantage of the relief you do not need to do anything to continue receiving the lower pension payment. To start taking advantage, you can nominate a new pension payment amount by sending us a completed Pension Payment Update Form available from your financial adviser or by calling Customer Services.

Aged care

The Government has confirmed its previously announced proposed reforms to the Aged Care sector to commence from 1 July 2014. The key themes include:

- Income and assets tests will be combined.
- An annual cap of \$25,000 will apply to care contributions.
- A lifetime cap of \$60,000 will be applied to both home care and residential care contributions (lifetime and annual caps will be indexed).
- Those entering residential care will have the choice to pay for their accommodation bond through a fully refundable lump sum payment (retention amount will be abolished), periodic payments, or a combination of the two.
- Residents in permanent care in an aged care home as at 30 June 2014 and all respite residents will not be affected by these changes provided their current care arrangement continues.

Suspended funds update

In late 2008, a number of investment funds were suspended due to events associated with the GFC. Between 2008 and 2011 we continually worked on ways to return capital to impacted investors on a regular basis. To date, almost \$2 billion has been returned to investors across our superannuation, retirement and investment products.

Below, we explain why some funds were suspended, why they remain suspended, and how we continue to manage the suspended funds.

Why funds are suspended

To protect the interests of our investors, we made the difficult decision to suspend withdrawals from, and investments into some of our funds. Suspending the funds meant we have been able to ensure any available monies could be released equitably, over time, to all investors.

"almost \$2 billion has been returned to investors"

Why funds continue to be suspended

At this stage the funds remain suspended due to the nature of their underlying investments which include one of the following: mortgages over real property, direct properties or private debt (i.e. loans). These types of assets are not tradable on markets, and therefore need to be held to maturity in the case of mortgages or private debt (unless the borrower can repay early or the debt can be onsold).

How we manage suspended funds

We continue to monitor the suspended funds very closely regarding their future outlook, and understand that many investors wish to access their capital as soon as possible. With this in mind, we have been returning capital to investors on a quarterly basis where possible. As well as managing the funds to return capital to investors, we are also managing the funds to generate an investment return to investors. Our overarching responsibility is to manage these suspended funds in the interests of our investors.

The table below provides a summary for each of the suspended funds and the capital we have returned to date.

We regularly update our website with information, including returns of capital. Please visit anz.com > Personal > Investing & super > Resources > Recent updates on suspended funds

Investment fund	Underlying investments	OnePath's approach to releasing capital	% of capital returned to date*
OnePath Mortgages and Income Plus funds	Predominantly invests into mortgages (loans) over real property.	Quarterly capital payments are being made on a pro rata basis to all investors.	Approx. 66% over six quarters to June 2012. (Prior to this capital was returned through withdrawal offers.)
AXA Australian Property Fund [†]	Predominantly invests into direct property.	Ad hoc return of capital as underlying manager sells properties and passes on proceeds.	Almost 32% over three capital releases to date.
Challenger Howard Mortgage Fund	Predominantly invests into mortgages (loans) over real property.	Quarterly capital payments are being made on a pro rata basis to all investors.	Approx. 83% to June 2012 over seven quarters. (Prior to this capital was returned through withdrawal offers.)
AMP Capital Enhanced Yield Fund	Predominantly invests into high yielding private debt (loans).	Quarterly capital payments are being made on a pro rata basis to all investors. [‡]	More than 60% to June 2012 (over two and a half years).

* These amounts are the total monies distributed through the return of capital process as a percentage of initial funds under management.

+ We have submitted a withdrawal request for 100% of capital. It is expected that this could be received by 30 January 2013. See our website for details.

‡ These payments may contain some income

Understanding the different types of returns reported on your Annual Statement

We are required by law to report on both the 'personalised rate of return' and the 'investment fund rate of return'. In summary:

Personalised rate of return is an individualised rate of return that takes into consideration your investment funds, returns of the fund itself, any transactions that you have made within that fund during the year (switches, contributions, redemptions, tax, etc.), and any fees and charges.

Investment fund rate of return shows the percentage movement of the unit price over the financial year, less the fees and taxes (net earnings) of that investment fund.

Changes to OnePath Funds

(previously known as ING Funds)

Two important events have occurred:

- ING Investment Management (INGIM), the company that has traditionally managed many of OnePath's investment funds, was recently purchased by UBS Global Asset Management (Australia) Limited (UBS GAM).
- ANZ Banking Group (ANZ) subsequently acquired INGIM's specialist OptiMix investment process and brands from UBS GAM. Through this transaction, ANZ is bringing in-house the OptiMix 'Manage the Managers' investment process.

As a result of these changes, OnePath has taken the opportunity to conduct a major review of its investment funds to ensure that they continue to meet their investment objectives and the needs and best interests of OnePath customers.

OnePath investment strategy

From 27 February 2012, OnePath's investment strategy changed as follows:

- New underlying specialist investment managers have been appointed to manage OnePath single asset sector funds in equity, bond and property asset classes. These new managers have been appointed for their expertise in managing specific asset classes and include UBS, PIMCO, Karara Capital, SG Hiscock & Company and CBRE Clarion.
- For some OnePath multi-asset sector funds, instead of accessing one investment manager for all asset classes within these investments, we have moved to a Multi-manager investment process. This process blends active investment styles of a number of leading, specialist investment managers with the consistency of index investment funds.

Together, these changes will ensure OnePath continues to deliver investment solutions that are competitive, efficient and relevant to the needs of our investors.

Importantly, please note that the investment profiles, objectives and associated fees for the listed funds, will remain the same.

A summary of the new arrangements for OnePath investment funds is shown in the table below.

Investment fund –	Previous	Investment fund –	New mana	ger
previous name	manager	new name	Active asset	Passive asset
			management	management
Multi sector funds				
ING Active Growth	INGIM	OnePath Active Growth	OptiMix	UBS Index
ING Balanced	INGIM	OnePath Balanced	OptiMix	UBS Index
ING Capital Guaranteed	INGIM	OnePath Capital Guaranteed	Single sector managers*	UBS Index
ING Conservative	INGIM	OnePath Conservative	OptiMix ⁺	UBS Index
ING Diversified Fixed Interest	INGIM	OnePath Diversified Fixed Interest	PIMCO Australia Pty Ltd	N/A
ING Diversified High Yield	INGIM	OnePath Diversified High Yield	PIMCO Australia Pty Ltd	N/A
ING High Growth	INGIM	OnePath High Growth	OptiMix	UBS Index
ING Income Plus (Suspended)	INGIM /OnePath	OnePath Income Plus (Suspended)	OnePath & Single sector managers*	N/A
ING Income	INGIM	OnePath Income	Single sector managers*	UBS Index
ING Managed Growth	INGIM	OnePath Managed Growth	OptiMix	UBS Index
ING Tax Effective Income	INGIM	OnePath Tax Effective Income	UBS GAM	N/A
Single sector funds				
ING Australian Shares	INGIM	OnePath Australian Shares	UBS GAM	N/A
ING Blue Chip Imputation	INGIM	OnePath Blue Chip Imputation	UBS GAM	N/A
ING Cash	INGIM	OnePath Cash	UBS GAM	N/A
ING Global Emerging Markets Shares	INGIM	OnePath Global Emerging Markets Shares	UBS GAM	N/A
ING Global Property Securities	INGIM	OnePath Global Property Securities	CBRE Clarion Securities, LLC	N/A
ING Global Shares	INGIM	OnePath Global Shares	UBS GAM	N/A
ING Property Securities	INGIM	OnePath Property Securities	SG Hiscock & Co. Ltd	N/A
ING Select Leaders	INGIM	OnePath Select Leaders	UBS GAM	N/A
ING Sustainable Investments – Australian Shares	INGIM	OnePath Sustainable Investments – Australian Shares	UBS GAM	N/A

* Refers to one or more newly appointed single sector managers such as UBS GAM (Cash, Australian & Global shares), PIMCO (Fixed interest), Karara Capital (Australian shares - emerging companies), CBRE Clarion (Global property) and SG Hiscock (Australian property) for each asset class.

⁺ OptiMix will take over responsibility for the actively managed component of this Fund from the single sector managers on or after 1 August 2012.

Changes to benchmark asset allocations

For some of the OnePath and OptiMix diversified funds, the benchmark allocations for those funds were updated from 27 February 2012 and are detailed below.

OptiMix Conservative			
Asset class	Benchmark (%)	Range (%)	
Cash	20	0-40	
Australian fixed interest	20	0-40	
International fixed interest	22	7-37	
Australian property securities	1	0-8	
International property securities	3	0-10	
Australian shares	14	4-24	
International shares	10	0-20	
Alternative assets	10	2-18	

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum allocation to Growth Assets for the OptiMix Conservative Fund is 45%.

OptiMix Moderate			
Asset class	Benchmark (%)	Range (%)	
Cash	8	0-28	
Australian fixed interest	15	0-35	
International fixed interest	20	5-35	
Australian property securities	2	0-9	
International property securities	4	0-11	
Australian shares	20	10-30	
International shares	19	9-29	
Alternative assets	12	6-20	

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum allocation to Growth Assets for the OptiMix Moderate Fund is 75%.

OptiMix Balanced			
Asset class	Benchmark (%)	Range (%)	
Cash	4	0-19	
Australian fixed interest	10	0-25	
International fixed interest	11	0-26	
Australian property securities	2	0-9	
International property securities	4	0-11	
Australian shares	29	19-39	
International shares	27	17-37	
Alternative assets	13	7-21	

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum allocation to Growth Assets for the OptiMix Balanced Fund is 90%.

OptiMix Growth		
Asset class	Benchmark (%)	Range (%)
Cash	1	0-16
Australian fixed interest	5	0-15
International fixed interest	4	0-19
Australian property securities	2	0-9
International property securities	4	0-11
Australian shares	37	27-47
International shares	33	23-43
Alternative assets	14	8-22

Existing footnote

The maximum combined exposure to Australian and International property securities for the OptiMix Growth Fund is 12%.

OptiMix High Growth		
Asset class	Benchmark (%)	Range (%)
Cash	0	0-10
Australian property securities	1	0-8
International property securities	4	0-11
Australian shares	40	25-65
International shares	43	28-63
Alternative assets	12	7-20

New footnote

International equities may include exposure to emerging market and/or global small cap securities.

OnePath Balanced		
Asset class	Benchmark (%)	Range (%)
Cash	8	0-28
Australian fixed interest	15	0-35
International fixed interest	20	5-35
Australian property securities	2	0-9
International property securities	4	0-11
Australian shares	20	10-30
International shares	19	9-29
Alternative assets	12	6-20

New footnote

The maximum asset allocation to growth assets is 75%. A portion of the assets in this asset class may be invested in a long/short strategy. International equities may include exposure to emerging market and/ or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities.

OnePath High Growth		
Asset class	Benchmark (%)	Range (%)
Cash	0	0-10
Australian property securities	1	0-8
International property securities	4	0-11
Australian shares	40	25-65
International shares	43	28-63
Alternative assets	12	7-20

New footnote

International equities may include exposure to emerging market and/or global small cap securities.

OnePath Managed Growth		
Asset class	Benchmark (%)	Range (%)
Cash	4	0-19
Australian fixed interest	10	0-25
International fixed interest	11	0-26
Australian property securities	2	0-9
International property securities	4	0-11
Australian shares	29	19-39
International shares	27	17-37
Alternative assets	13	7-21

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum allocation in growth assets is 90%.

For some of the OnePath diversified funds, the benchmark allocations for those funds were updated from 1 July 2012 and are

detailed below.

OnePath Conservative		
Asset class	Benchmark (%)	Range (%)
Australian shares	9	0-15
International shares	10	0-34
Australian property securities	2	0-8
International property securities	2	0-10
Australian fixed interest	24	1-60
International fixed interest	23	1-60
Alternative assets	10	3-23
Cash	20	6-34

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum allocation in growth assets is 34%. The maximum allocation to property is 10%.

OnePath Active Growth	
Asset class	Range (%)
Australian shares	0-80
International shares	0-40
Australian property securities	0-20
International property securities	0-20
Australian fixed interest	0-50
International fixed interest	0-50
Alternative assets	0-12
Cash	0-50

New footnote

International equities may include exposure to emerging market and/or global small cap securities. Fixed interest may include exposure to government, corporate, inflation protected and/or other securities. The maximum combined exposure to Australian and International property securities is 20%.

OnePath Income		
Asset class	Benchmark (%)	Range (%)
Australian shares	8	2-14
Australian property securities	5	0-10
International property securities	5	0-9
Australian fixed interest	28	14-40
International fixed interest	27	9-45
Alternative assets	2	0-4
Cash	25	13-34

New footnote

The maximum allocation to growth assets is 25%. The maximum allocation to property is 15%.

OptiMix investment manager changes

A number of OptiMix funds have been impacted by investment manager changes. These include all OptiMix diversified funds plus the relevant sector funds. Diversified funds are: OptiMix Balanced, OptiMix Conservative, OptiMix Growth, OptiMix High Growth and OptiMix Moderate.

OptiMix's active approach to researching and monitoring investment managers is an integral part of the OptiMix investment process and ensures the optimal mix of investment managers is appointed to achieve the best outcome for investors. This active approach has resulted in a number of recent investment manager changes to the following asset classes:

Australian shares

RARE Infrastructure and Patersons Asset Management have been appointed as managers to the Australian equity portfolio effective October 2011 and November 2011 respectively. In October 2011, ING Investment Management (INGIM) was removed as a manager to the portfolio.

Funds impacted by the change: All OptiMix diversified funds, OptiMix Australian Shares and OptiMix Geared Australian Shares.

Australian property securities

INGIM was replaced by UBS as a manager to the Australian property securities portfolio effective February 2012. The change followed UBS's acquisition of INGIM.

Funds impacted by the change: All OptiMix diversified funds and OptiMix Property Securities.

Global emerging markets

Pareto Partners, Dimensional Fund Advisers and Macquarie Bank Limited have been appointed as managers to the global emerging markets portfolio effective August 2011, October 2011 and May 2012 respectively. China AMC and Harvest have been appointed in August and July 2011 respectively as managers to the new China Trust into which OptiMix global emerging markets portfolio invests.

Funds impacted by the change: All OptiMix diversified funds and OptiMix Global Emerging Markets Shares.

Global property securities

INGIM was replaced by UBS as a manager to the global property securities portfolio effective February 2012. The change followed UBS's acquisition of INGIM. There has been no change to the portfolio's appointed manager CBRE Clarion Securities under the new ownership structure.

All OptiMix diversified funds are impacted by the change.

Cash

INGIM was replaced by UBS as a manager to the cash portfolio effective February 2012. The change followed UBS's acquisition of INGIM.

Funds impacted by the change: All OptiMix diversified funds, OptiMix Australian Fixed Interest, OptiMix Australian Shares, OptiMix Geared Australian Shares, OptiMix Global Emerging Markets Shares, OptiMix Global Shares, OptiMix Global Smaller Companies Shares and OptiMix Property Securities.

Alternative growth

Taurus Funds Management has been removed as a manager for the alternative growth portfolio effective September 2011.

All OptiMix diversified funds are impacted by the change.

Other fund changes

On 27 February 2012, the following changes were implemented:

AMP Capital Responsible Investment Leaders Australian Shares New minimum time: 5 years

AMP Capital Responsible Investment Leaders International Shares New minimum time horizon: 5 years

Vanguard[®] Balanced Index New minimum time horizon: 5 years

Vanguard[®] Growth Index New minimum time horizon: 7 years

Vanguard[®] High Growth Index New minimum time horizon: 7 years

Vanguard[®] International Shares Index (Hedged) New minimum time horizon: 7 years

Vanguard[®] International Shares Index New minimum time horizon: 7 years

Colonial First State Imputation

New minimum time horizon: 7 years

Colonial First State Diversified

New asset allocation

Asset class	Benchmark (%)	Range (%)
Cash and fixed interest	30	20-40
Global infrastructure	5	0–10
Property securities	5	0-10
Global resource shares	10	5–15
Australian shares	30	25–35
International shares	20	15–25

Schroder Balanced Fund

New investment objective

The objective of the fund is to provide unit holders with returns (before ANZ OneAnswer Ongoing Fees) in the order of 5% above Australian inflation (as measured by headline CPI) over the medium to long-term (e.g. rolling three-year basis).

BlackRock Scientific Diversified Growth

New asset allocation effective from 30 March 2012

Asset class	Benchmark (%)	Range (%)
Cash	7	0-15
Australian fixed interest	9	10-30
Australian inflation-linked bonds	3	10-50
International fixed Interest	7	0-20
Global inflation-linked bonds	0	0-20
Australian shares	41	30-50
International shares (unhedged)	11	15-35
International shares (hedged)	12	12-22
Emerging markets shares	5	0-10
Global listed infrastructure (unhedged)	5	0-10

Changes to Challenger investment options

On 27 April 2012 Challenger Investment Services Limited (Challenger) made changes to their brand name, responsible entity name and some fund names. The teams responsible for supporting the boutique business remain the same and remain part of the Challenger Group. The fund name changes have been made to more clearly reflect the underlying fund managers.

ANZ OneAnswer offers a range of investment funds where Challenger is the responsible entity of the underlying fund into which ANZ OneAnswer invests. These include the following investment options:

- Bentham Syndicated Loan fund
- Merlon Australian Share Income fund
- Challenger Property fund
- Challenger Howard Mortgage fund

Previous responsible entity name	New responsible entity name
Challenger Investment Services	Fidante Partners Services
Limited	Limited

The names of some underlying funds have changed impacting the following investment options:

ANZ OneAnswer investment option	New registered underlying fund name
Challenger Property fund	SG Hiscock Professional Property Fund
Challenger Howard Mortgage fund	Howard Wholesale Mortgage Fund

Changes to Perpetual Funds

Effective 15 August 2011, Perpetual Limited (Perpetual) announced the appointment of Wellington Management Company, LLP (Wellington Management) to manage their international shares funds, rather than continue to manage these funds in-house.

This appointment followed a review of Perpetual's international equities capabilities. This change impacts the international share holdings of the following funds on ANZ OneAnswer's investment menu: Perpetual Conservative Growth , Perpetual Balanced Growth and Perpetual International Shares.

Currency hedging change

Previously the portfolio could be hedged by up to a maximum of 30%. Going forward it can be hedged up to 100%. However, investors should note that the benchmark position is zero hedging.

Change to emerging markets exposure

The portion of the portfolio which can be invested in emerging markets is now up to 20%. Previously there was no direct exposure to emerging markets.

New asset allocation for Perpetual Conservative Growth

Asset class	Benchmark (%)	Range (%)
Cash and enhanced cash*	34	15-45
Fixed income	30	25-55
Property	5	0-10
Australian shares ⁺	11.5	0-25
International shares	11.5	0-20
Alternative assets [‡]	8	0-30

New footnotes

* This Fund may invest in enhanced cash funds that allow gearing.

- † The Fund gains its exposure to Australian shares by investing in an underlying fund/s which invest/s primarily in Australian listed or soon to be listed shares but may have up to 20% exposure to stocks outside Australia. The investment guidelines showing the Fund's maximum investment in international shares do not include this potential additional exposure. Short positions may be part of the underlying Australian share funds' strategy. Currency hedges may be used from time to time.
- Perpetual may allocate up to 30% of the portfolio to other investments, which may include infrastructure, mortgages (including mezzanine mortgages) and alternative investments such as private equity, emerging market debt, opportunistic property, absolute return funds, specialist credit, commodities and diversified beta funds. The additional exposure to other investments enhances the Fund's diversification and may help reduce volatility.

New asset allocation for Perpetual Balanced Growth

Asset class	Benchmark (%)	Range (%)
Cash and enhanced cash*	13	0-30
Fixed income	10	5-35
Property	5	0-15
Australian shares ⁺	28	10-50
International shares	28	10-50
Alternative assets [‡]	16	0-30

New footnotes

* This Fund may invest in enhanced cash funds that allow gearing.

- † The Fund gains its exposure to Australian shares by investing in an underlying fund/s which invest/s primarily in Australian listed or soon to be listed shares but may have up to 20% exposure to stocks outside Australia. The investment guidelines showing the Fund's maximum investment in international shares do not include this potential additional exposure. Short positions may be part of the underlying Australian share funds' strategy. Currency hedges may be used from time to time.
- Perpetual may allocate up to 30% of the portfolio to other investments, which may include infrastructure, mortgages (including mezzanine mortgages) and alternative investments such as private equity, emerging market debt, opportunistic property, absolute return funds, specialist credit, commodities and diversified beta funds. The additional exposure to other investments enhances the Fund's diversification and may help reduce volatility.

Investment option terminations

The following options, which were previously closed to new investors, were wound up:

- ANZ Flexible Term Deposit Fund
- ING Global High Dividend
- ING Global Sector
- ING Protected Growth

Investors in the terminated investment options have had their balances switched into other investment options in their accounts.

Closure of the MoneyForLife investment options to new investors

MoneyForLife are investment options designed to provide clients with income certainty during retirement. It was successful in achieving its investment objectives, however, due to limited market support we decided to close the MoneyForLife investment options to new investors from 27 February 2012.

What does this mean for customers already invested in MoneyForLife?

There will be no change for current investors in MoneyForLife who continue to invest in these investment options through ANZ OneAnswer.

Personal Super members who are invested in MoneyForLife investment options may continue to make additional contributions and can transition to ANZ OneAnswer Pension or OneAnswer Frontier Pension (when eligible), maintaining their investment and conditions in the MoneyForLife investment options.

2890/0712

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ANZ OneAnswer Personal Super, ANZ OneAnswer Pension and ANZ OneAnswer Term Allocated Pension are products offered by the OnePath MasterFund (ABN 53 789 980 697, RSE R1001525, SFN 2929 169 44) (Fund). When you invest in one of these products, you become a member of the Fund. OnePath Custodians Pty Limited (ABN 12 008 508 496, AFSL 238346, RSE L0000673) is the trustee and issuer of the Fund and the issuer of this Investor Update.

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This information is current as at June 2012 but may be subject to change. Updated information will be available free of charge by contacting Customer Services on 13 38 63.

The information is of a general nature and does not take into account your personal needs, financial circumstances or objectives. Before acting on this information, you should consider the appropriateness of the information, having regard to your needs, financial circumstances and objectives. The case studies used in this Investor Update are hypothetical and are not meant to illustrate the circumstances of any particular individual.

You should read the relevant PDS available at anz.com and consider whether that particular product is right for you before making a decision to acquire or continue to hold the product.

In this Investor Update, the term 'ANZ OneAnswer Pension' refers to 'ANZ OneAnswer Allocated Pension'

