# 2012 BASEL II PILLAR 3 DISCLOSURE

HALF YEAR ENDED 31 MARCH 2012

APS 330: CAPITAL ADEQUACY & RISK MANAGEMENT IN ANZ



### Important notice

This document has been prepared by Australia and New Zealand Banking Group Limited (ANZ) to meet its disclosure obligations under the Australian Prudential Regulation Authority (APRA) Australian Prudential Standard (APS) 330 Capital Adequacy: Public Disclosure of Prudential Information.

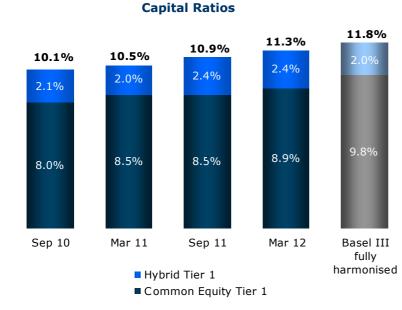
This disclosure was prepared as at 31 March 2012. ANZ has a continuous disclosure policy, under which ANZ will immediately notify the market of any material price sensitive information concerning the Group, in accordance with legislative and regulatory disclosure requirements.

# TABLE OF CONTENTS $^1$

Chapter 1 – H	ighlights3
Chapter 2 – Ir	ntroduction5
Chapter 3 – G	roup structure and capital adequacy6
Table 1	Capital deficiencies in non-consolidated subsidiaries6
Table 2	Capital structure
Table 3	Capital ratio and risk weighted assets7
Chapter 4 – C	redit risk8
Table 4	Credit risk – General disclosures
Table 5	Credit risk – Disclosures for portfolios subject to the Standardised approach and
	supervisory risk weighting in the IRB approach
Table 6	Credit risk – Disclosures for portfolios subject to Advanced IRB approaches22
Table 7	Credit risk mitigation disclosures
Chapter 5 – Se	ecuritisation
Table 9	Banking Book - Securitisation disclosures
	Trading Book - Securitisation disclosures
Chapter 6 – M	arket risk
Table 10	Market risk – Standard approach46
Table 11	Market risk – Internal models approach47
Chapter 7 – Ed	quities
Table 13	Equities – Disclosures for banking book positions48
Chapter 8 – Ir	nterest Rate Risk in the Banking Book49
Table 14	Interest Rate Risk in the Banking Book
Appendix 1 – I	Detail of capital structure50
Appendix 2 – A	ANZ Bank (Europe) Limited52

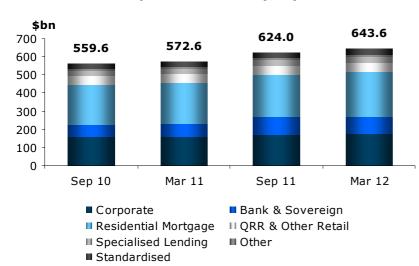
<sup>&</sup>lt;sup>1</sup> Each table reference adopted in this document aligns to those required by APS 330 to be disclosed at half year.

# Chapter 1 – Highlights



# Strengthening capital position through organic capital generation

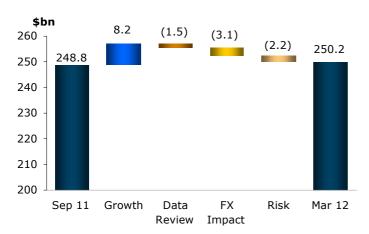
- Tier 1 capital position up 40bps since September 11.
- Solid organic capital generation underpins strong CET1 position.
- ANZ is well capitalised and positioned to manage transition to Basel III.



# Exposure at Default (\$bn)

# Growth in EAD of 3.1% to \$643.6bn in 1H12

 Growth was across Residential Mortgages, Sovereign and Corporate exposures.

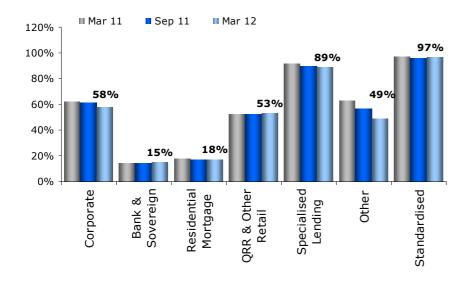


## Movement in Credit Risk Weighted Assets (\$bn)

# CRWA up by 0.5% since September 11

• Growth in CRWA has been predominately driven by growth in Asia and Residential Mortgages in Australia, offset by Risk improvement and FX impact.

### Average Risk Weights (CRWA/EAD)



# Portfolio average risk weight decreased by 1.1% to 38.8% in March 12

 Decrease mainly driven by risk improvement in Corporate by 3.6%.

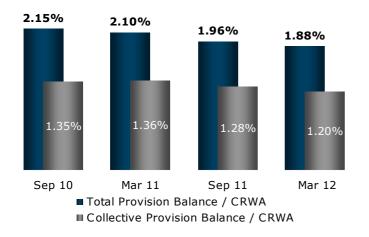
Impaired Assets (\$m)



Impaired Loans/Facilities & Derivatives
 Restructured

# Impaired Assets continued to reduce since September 11 down by \$238m

 Decrease driven by reductions of large key name exposures, offset by new impairments.



# Provision Ratios (Provisions/CRWA)

# Provision coverage ratios decreased

• Coverage ratios decreased due to CRWA growth and a reduction in the collective provision balance mainly driven by releases from the economic cycle and concentration risk adjustment components of the balance.

# **Chapter 2 – Introduction**

#### Purpose of this document

This document has been prepared in accordance with the Australian Prudential Regulation Authority (APRA) Australian Prudential Standard (APS) 330 Capital Adequacy: Public Disclosure of Prudential Information (APS 330).

APS 330 mandates the release to the investment community and general public of information relating to capital adequacy and risk management practices. APS 330 has been established to implement Pillar 3 of the Basel Committee on Banking Supervision's framework for bank capital adequacy, known as 'Basel II'<sup>2</sup>. In simple terms, Basel II consists of three mutually reinforcing 'Pillars':

<b>Pillar 1</b>	Pillar 2	<b>Pillar 3</b>
Minimum capital requirement	Supervisory review process	Market discipline
Minimum capital requirements for Credit Risk, Operational Risk, Market Risk and Interest Rate Risk in the Banking Book	Firm-wide risk oversight, Internal Capital Adequacy Assessment Process (ICAAP), consideration of additional risks, capital buffers and targets and risk concentrations, etc	Regular disclosure to the market of qualitative and quantitative aspects of risk management, capital adequacy and underlying risk metrics

APS 330 requires the publication of various levels of information on a quarterly, semi-annual and annual basis. This document is the semi-annual disclosure.

#### Basel II in ANZ

In December 2007, ANZ received accreditation for the most advanced approaches permitted under Basel II for credit risk and operational risk, complementing its existing accreditation for market risk.

#### Verification of disclosures

These Pillar 3 disclosures have been verified in accordance with Board approved policy, including ensuring consistency with information contained in ANZ's Annual Report and in Pillar 1 returns provided to APRA. This Pillar 3 disclosure is not audited by ANZ's external auditor.

#### **Comparison to ANZ's Annual Report**

These disclosures have been produced in accordance with regulatory capital adequacy concepts and rules, rather than in accordance with accounting policies adopted in ANZ's Annual Report. As such, there are differences in some common areas of disclosures. These differences are most pronounced in the credit risk disclosures, for instance:

- The principal method for measuring the amount at risk is Exposure at Default (EAD), which is the estimated amount of exposure likely to be owed on a credit obligation at the time of default. Under the Advanced Internal Ratings Based (IRB) approach in APS 113 Capital Adequacy: Internal Ratings-based Approach to Credit Risk, banks are accredited to provide their own estimates of EAD for all exposures (drawn, commitments or contingents) reflecting the current balance as well as the likelihood of additional drawings prior to default.
- Loss Given Default (LGD) is an estimate of the amount of losses expected in the event of default. LGD is essentially calculated as the amount at risk (EAD) less expected net recoveries from realisation of collateral as well as any post default repayments of principal and interest.
- Most credit risk disclosures split ANZ's portfolio into regulatory asset classes, which span areas of ANZ's internal divisional and business unit organisational structure.

Unless otherwise stated, all amounts are rounded to AUD millions.

<sup>&</sup>lt;sup>2</sup> Basel Committee on Banking Supervision, International Convergence of Capital Measurement and Capital Standards: A Revised Framework, 2004.

# Chapter 3 – Group structure and capital adequacy

#### **Top Corporate Entity**

The top corporate entity in the Group is Australia and New Zealand Banking Group Limited.

# Table 1 Capital deficiencies in non-consolidated subsidiaries

The aggregate amount of any under-capitalisation of a non-consolidated subsidiary (or subsidiaries) that is required to be deducted from capital is nil (September 2011: nil; March 2011: nil).

# Table 2Capital structure 3

Tier 1 capital	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Paid-up ordinary share capital	22,396	21,577	20,839
Reserves	(2,673)	(2,266)	(3,143)
Retained earnings	16,507	15,123	14,732
Non-controlling interests	43	41	64
Fundamental Tier 1 capital	36,273	34,475	32,492
Innovative Tier 1 capital	1,592	1,641	1,597
Non-innovative Tier 1 capital	5,081	5,111	3,751
Gross Tier 1 capital	42,946	41,227	37,840
Goodwill	(2,966)	(2,968)	(2,795)
Other deductions from Tier 1 capital only	(4,675)	(4,572)	(4,220)
50/50 deductions from Tier 1 capital	(3,217)	(3,071)	(3,055)
Deductions from Tier 1 capital	(10,858)	(10,611)	(10,070)
Net Tier 1 capital	32,088	30,616	27,770
Tier 2 capital			
Upper Tier 2 capital			
Perpetual subordinated notes	946	965	905
General reserve for impairment of financial assets net of attributable deferred tax asset $^{4}$	230	266	264
Lower Tier 2 capital	5,782	5,042	6,201
Gross Tier 2 capital	6,958	6,273	7,370
Upper and lower Tier 2 capital deductions	(28)	(28)	(28)
50/50 deductions from Tier 2 capital	(3,217)	(3,071)	(3,055)
Deductions from Tier 2 capital	(3,245)	(3,099)	(3,083)
Net Tier 2 capital	3,713	3,174	4,287
Total capital base	35,801	33,790	32,057

<sup>&</sup>lt;sup>3</sup> Further information on Capital structure can be found in Appendix 1.

<sup>&</sup>lt;sup>4</sup> Under Basel II, "General reserve for impairment of financial assets net of attributable deferred tax asset" consists of the surplus of the general reserve for impairment of financial assets net of tax and/or the provisions attributable to the standardised portfolio.

# Table 3 Capital Ratio and Risk Weighted Assets 56

Risk weighted assets (RWA)	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Subject to Advanced Internal Rating Based (IRB) approach	φ	ų.,	φ
Corporate	101,280	106,120	98,393
Sovereign	4,669	4,365	3,217
Bank	10,195	9,456	6,958
Residential Mortgage	42,684	41,041	40,126
Qualifying Revolving Retail	7,610	7,468	7,552
Other Retail	20,087	19,240	18,485
Credit risk weighted assets subject to Advanced IRB approach	186,525	187,690	174,731
Credit risk Specialised Lending exposures subject to slotting approach	27,903	27,757	26,799
Subject to Standardised approach			
Corporate	24,922	22,484	20,680
Residential Mortgage	1,445	845	406
Qualifying Revolving Retail	1,933	2,344	2,207
Other Retail	1,124	1,650	1,710
Credit risk weighted assets subject to Standardised approach	29,424	27,323	25,003
Credit risk weighted assets relating to securitisation exposures	1,225	1,136	1,209
Credit risk weighted assets relating to equity exposures	1,235	1,399	1,635
Other assets	3,853	3,523	3,869
Total credit risk weighted assets	250,165	248,828	233,246
Market risk weighted assets	4,201	3,046	2,547
Operational risk weighted assets	20,005	19,651	18,331
Interest rate risk in the banking book (IRRBB) risk weighted assets	10,465	8,439	10,112
Total risk weighted assets	284,836	279,964	264,236
Capital ratios (%)			
Level 2 Total capital ratio	12.6	12.1	12.1
Level 2 Tier 1 capital ratio	11.3	10.9	10.5
Level 1: Extended licensed entity Total capital ratio	12.9	12.3	12.6
Level 1: Extended licensed entity Tier 1 capital ratio	11.8	11.5	11.4
Other significant Authorised Deposit-taking Institution (ADI) or overseas bank su	ıbsidiary:		
ANZ National Bank Limited - Total capital ratio	13.4	12.7	12.9
ANZ National Bank Limited - Tier 1 capital ratio	10.9	10.0	9.6

#### Credit Risk Weighted Assets (CRWA)

Total CRWA increased by \$1.3 billion (0.5%) from September 2011 to \$250.2 billion. The key impacts on CRWA were an increase of \$2.1 billion (7.7%) in Standardised assets driven by growth in Asia, increase of \$1.6 billion (4.0%) in IRB Residential Mortgages driven by growth in Australia, partially offset by a decrease of \$4.8 billion (4.6%) in IRB Corporate driven mainly by credit risk improvement to Institutional assets, methodology and exchange rate impacts.

## **IRRBB RWA**

The increase in IRRBB RWA over the half of 2.0 billion was due to greater repricing and yield curve risk.

<sup>&</sup>lt;sup>5</sup> Specialised Lending exposures subject to slotting approach are those where the main servicing and repayment is from the asset being financed, and includes specified commercial property development/investment lending, project finance and object finance.

<sup>&</sup>lt;sup>6</sup> ANZ National Bank Limited's capital ratios have been calculated in accordance with Reserve Bank of New Zealand prudential standards.

# Chapter 4 – Credit risk

# Table 4Credit risk – General disclosures 7

Table 4(b) part (i): Period end and average Exposure at Default <sup>89</sup>

			Mar 12		
Advanced IRB approach	Risk Weighted Assets \$M	Exposure at Default \$M	Average Exposure at Default for half year \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Corporate	101,280	175,471	174,358	236	178
Sovereign	4,669	56,106	54,323	-	-
Bank	10,195	41,243	41,776	-	-
Residential Mortgage	42,684	244,192	239,537	44	46
Qualifying Revolving Retail	7,610	21,387	21,303	121	146
Other Retail	20,087	30,485	30,024	117	148
Total Advanced IRB approach	186,525	568,884	561,321	518	518
Specialised Lending	27,903	31,374	31,147	168	86
Standardised approach					
Corporate	24,922	24,313	23,579	(1)	5
Residential Mortgage	1,445	3,140	2,947	5	1
Qualifying Revolving Retail	1,933	1,924	2,012	25	37
Other Retail	1,124	1,103	999	(25)	15
Total Standardised approach	29,424	30,480	29,537	4	58
Total	243,852	630,738	622,005	690	662

<sup>&</sup>lt;sup>7</sup> Some prior period comparatives have been restated to reflect reclassification between asset classes, geographies, industries and maturity buckets.

<sup>&</sup>lt;sup>8</sup> Exposure at Default in Table 4 includes Advanced IRB, Specialised Lending and Standardised exposures, however does not include Securitisation, Equities or Other Assets exposures. Exposure at Default in Table 4 is net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral.

 $<sup>^{9}</sup>$  Average Exposure at Default for half year is calculated as the simple average of the balances at the start and the end of each six month period.

			Sep 11		
Advanced IRB approach	Risk Weighted Assets \$M	Exposure at Default \$M	Average Exposure at Default for half year \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Corporate	106,120	173,245	166,079	150	151
Sovereign	4,365	52,540	44,759	-	-
Bank	9,456	42,308	38,641	32	-
Residential Mortgage	41,041	234,882	230,771	41	44
Qualifying Revolving Retail	7,468	21,219	21,120	130	154
Other Retail	19,240	29,563	29,051	150	173
Total Advanced IRB approach	187,690	553,757	530,421	503	522
Specialised Lending	27,757	30,921	30,064	85	114
Standardised approach					
Corporate	22,832	22,844	21,997	6	15
Residential Mortgage	1,457	2,754	2,350	8	8
Qualifying Revolving Retail	2,111	2,101	2,052	26	42
Other Retail	923	895	736	(8)	17
Total Standardised approach	27,323	28,594	27,135	32	82
Total	242,770	613,272	587,620	620	718

			Mar 11		
Advanced IRB approach	Risk Weighted Assets \$M	Exposure at Default \$M	Average Exposure at Default for half year \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Corporate	98,393	158,912	158,568	191	263
Sovereign	3,217	36,977	36,038	-	-
Bank	6,958	34,974	33,828	(8)	-
Residential Mortgage	40,126	226,659	223,356	23	40
Qualifying Revolving Retail	7,552	21,020	20,892	115	135
Other Retail	18,485	28,538	28,410	133	142
Total Advanced IRB approach	174,731	507,080	501,092	454	580
Specialised Lending	26,799	29,207	28,521	107	56
Standardised approach					
Corporate	21,142	21,149	21,220	25	2
Residential Mortgage	1,252	1,945	1,830	3	-
Qualifying Revolving Retail	2,003	2,003	2,051	29	48
Other Retail	606	577	594	(8)	17
Total Standardised approach	25,003	25,674	25,695	49	67
Total	226,533	561,961	555,308	610	703

# Table 4(b) part (ii): Exposure at Default by portfolio type

	May 12	Car 11		Average for half
Portfolio Type	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M	<b>year Mar 12</b> \$M
Acceptances	19,174	17,793	17,925	18,483
Cash and liquid assets	24,605	15,945	14,308	20,275
Contingents liabilities, commitments, and other off-balance sheet exposures	120,925	119,456	108,291	120,190
Derivatives	25,230	29,815	24,477	27,523
Due from other financial institutions	9,745	12,053	5,815	10,899
Investment securities	18,584	21,438	16,482	20,011
Loans and advances	391,137	371,826	354,374	381,482
Other assets	1,210	2,015	1,873	1,613
Trading securities	20,128	22,931	18,416	21,529
Total exposures	630,738	613,272	561,961	622,005

# Table 4(c): Geographic distribution of Exposure at Default

	Mar 12								
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M					
Corporate	112,859	36,783	50,142	199,784					
Sovereign	11,252	7,336	37,518	56,106					
Bank	19,914	3,322	18,007	41,243					
Residential Mortgage	199,454	44,743	3,135	247,332					
Qualifying Revolving Retail	21,387	-	1,924	23,311					
Other Retail	23,259	7,287	1,042	31,588					
Specialised Lending	24,675	6,081	618	31,374					
Total exposures	412,800	105,552	112,386	630,738					

	Sep 11								
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M					
Corporate	112,912	36,839	46,338	196,089					
Sovereign	15,728	7,732	29,080	52,540					
Bank	21,211	4,852	16,245	42,308					
Residential Mortgage	190,811	44,071	2,754	237,636					
Qualifying Revolving Retail	21,219	-	2,101	23,320					
Other Retail	22,175	7,388	895	30,458					
Specialised Lending	24,224	5,929	768	30,921					
Total exposures	408,280	106,811	98,181	613,272					

	Mar 11								
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M					
Corporate	107,394	34,881	37,786	180,061					
Sovereign	15,427	6,102	15,448	36,977					
Bank	17,772	2,582	14,620	34,974					
Residential Mortgage	185,453	41,206	1,945	228,604					
Qualifying Revolving Retail	21,020	-	2,003	23,023					
Other Retail	21,719	6,819	577	29,115					
Specialised Lending	22,742	5,651	814	29,207					
Total exposures	391,527	97,241	73,193	561,961					

March 2012

Table 4(d): Industry distribution of Exposure at Default <sup>10 11</sup>

	Mar 12														
Portfolio Type	Agriculture, Forestry, Fishing & Mining \$M	Business Services \$M	Construction \$M	Electricity, Gas & Water Supply \$M	Entertainment, Leisure & Tourism \$M	Financial, Investment & Insurance \$M	Government and Official Institutions \$M	Manufacturing \$M	Personal \$M	Property Services \$M	Wholesale Trade \$M	Retail Trade \$M	Transport & Storage \$M	Other \$M	Total \$M
Corporate	33,941	8,200	6,189	8,029	10,611	16,872	2,501	34,176	1,220	16,947	22,952	13,864	9,463	14,819	199,784
Sovereign	333	1	86	839	2	32,902	20,140	251	249	520	50	-	419	314	56,106
Bank	12	45	5	2	4	40,884	-	39	55	2	70	3	61	61	41,243
Residential Mortgage	-	-	-	-	-	-	-	-	247,332	-	-	-	-	-	247,332
Qualifying Revolving Retai	I -	-	-	-	-	-	-	-	23,311	-	-	-	-	-	23,311
Other Retail	2,818	1,770	2,537	78	843	318	7	892	15,853	848	630	2,001	1,010	1,983	31,588
Specialised Lending	287	-	394	1,731	90	-	-	217	-	25,651	-	-	2,586	418	31,374
Total exposures	37,391	10,016	9,211	10,679	11,550	90,976	22,648	35,575	288,020	43,968	23,702	15,868	13,539	17,595	630,738
% of Total	5.9%	1.6%	1.5%	1.7%	1.8%	14.4%	3.6%	5.6%	45.7%	7.0%	3.8%	2.5%	2.1%	2.8%	100.0%

<sup>&</sup>lt;sup>10</sup> Property Services includes Commercial property operators, Residential property operators, Retirement village operators/developers, Real estate agents, Non-financial asset investors and Machinery and equipment hiring and leasing.

<sup>&</sup>lt;sup>11</sup>Other industry includes Health & Community Services, Education, Communication Services and Personal & Other Services.

								Sep 11							
Portfolio Type	Agriculture, Forestry, Fishing & Mining \$M	Business Services \$M	Construction \$M	Electricity, Gas & Water Supply \$M	Entertainment, Leisure & Tourism \$M	Financial, Investment & Insurance \$M	Government and Official Institutions \$M	Manufacturing \$M	Personal \$M	Property Services \$M	Wholesale Trade \$M	Retail Trade \$M	Transport & Storage \$M	Other \$M	Total \$M
Corporate	33,844	8,160	5,903	7,764	10,080	20,309	1,724	34,296	865	16,272	19,079	13,232	9,299	15,262	196,089
Sovereign	85	-	89	632	-	25,272	25,220	223	177	497	28	-	27	290	52,540
Bank	-	-	-	18	-	42,151	-	16	-	42	10	-	42	29	42,308
Residential Mortgage	-	-	-	-	-	-	-	-	237,636	-	-	-	-	-	237,636
Qualifying Revolving Retail	-	-	-	-	-	-	-	-	23,320	-	-	-	-	-	23,320
Other Retail	2,420	1,757	2,490	76	823	307	8	878	15,111	824	638	1,984	1,007	2,135	30,458
Specialised Lending	309	-	679	2,016	145	186	-	247	6	24,706	-	-	2,343	284	30,921
Total exposures	36,658	9,917	9,161	10,506	11,048	88,225	26,952	35,660	277,115	42,341	19,755	15,216	12,718	18,000	613,272
% of Total	6.0%	1.6%	1.5%	1.7%	1.8%	14.4%	4.4%	5.8%	45.2%	6.9%	3.2%	2.5%	2.1%	2.9%	100.0%

	Mar 11														
Portfolio Type	Agriculture, Forestry, Fishing & Mining \$M	Business Services \$M		Electricity, Gas & Water Supply \$M	Entertainment, Leisure & Tourism \$M	Financial, Investment & Insurance \$M	Government and Official Institutions \$M	Manufacturing \$M	Personal \$M	Property Services \$M	Wholesale Trade \$M	Retail Trade \$M	Transport & Storage \$M	Other \$M	Total \$M
Corporate	32,324	8,004	5,790	7,035	8,908	17,600	1,302	30,240	901	14,804	17,778	12,155	8,697	14,523	180,061
Sovereign	115	-	39	468	-	17,493	17,511	110	316	468	2	-	29	426	36,977
Bank	-	-	-	37	-	34,781	-	15	1	21	21	-	47	51	34,974
Residential Mortgage	-	-	-	-	-	-	-	-	228,604	-	-	-	-	-	228,604
Qualifying Revolving Retai	I -	-	-	-	-	-	-	-	23,023	-	-	-	-	-	23,023
Other retail	2,337	1,731	2,415	73	786	303	7	855	14,359	866	612	1,952	1,000	1,819	29,115
Specialised Lending	217	-	380	1,964	153	160	-	223	6	23,936	-	-	2,088	80	29,207
Total exposures	34,993	9,735	8,624	9,577	9,847	70,337	18,820	31,443	267,210	40,095	18,413	14,107	11,861	16,899	561,961
% of Total	6.2%	1.7%	1.5%	1.7%	1.8%	12.5%	3.4%	5.6%	47.6%	7.1%	3.3%	2.5%	2.1%	3.0%	100.0%

# Table 4(e): Residual contractual maturity of Exposure at Default <sup>12</sup>

	Mar 12								
Portfolio Type	< 12 mths \$M	1 - 5 years \$M	> 5 years \$M	No Maturity Specified \$M	Total \$M				
Corporate	84,454	94,318	20,860	152	199,784				
Sovereign	37,623	14,884	3,599	-	56,106				
Bank	23,720	16,332	1,191	-	41,243				
Residential Mortgage	2,415	4,727	209,664	30,526	247,332				
Qualifying Revolving Retail	-	-	-	23,311	23,311				
Other Retail	10,971	13,808	6,490	319	31,588				
Specialised Lending	11,003	17,282	3,048	41	31,374				
Total exposures	170,186	161,351	244,852	54,349	630,738				

	Sep 11								
Portfolio Type	< 12 mths \$M	1 - 5 years \$M	> 5 years \$M	No Maturity Specified \$M	Total \$M				
Corporate	89,257	87,175	19,544	113	196,089				
Sovereign	22,399	25,598	4,543	-	52,540				
Bank	23,341	18,843	124	-	42,308				
Residential Mortgage	2,303	4,586	201,673	29,074	237,636				
Qualifying Revolving Retail	-	-	-	23,320	23,320				
Other Retail	10,725	13,123	6,307	303	30,458				
Specialised Lending	11,922	15,407	3,550	42	30,921				
Total exposures	159,947	164,732	235,741	52,852	613,272				

	Mar 11								
Portfolio Type	< 12 mths \$M	1 - 5 years \$M	> 5 years \$M	No Maturity Specified \$M	Total \$M				
Corporate	83,968	76,919	19,099	75	180,061				
Sovereign	19,111	14,565	3,301	-	36,977				
Bank	17,960	16,844	170	-	34,974				
Residential Mortgage	2,249	4,326	193,568	28,461	228,604				
Qualifying Revolving Retail	-	-	-	23,023	23,023				
Other Retail	9,972	12,911	5,934	298	29,115				
Specialised Lending	10,604	15,304	3,255	44	29,207				
Total exposures	143,864	140,869	225,327	51,901	561,961				

<sup>&</sup>lt;sup>12</sup> No Maturity Specified predominately includes credit cards and residential mortgage equity manager accounts.

# Table 4(f) part (i): Impaired assets <sup>13 14</sup>, Past due loans <sup>15</sup>, Provisions and Write-offs by Industry sector

-				Mar 12		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M_
Agriculture, Forestry, Fishing & Mining	-	1,135	195	309	53	21
Business Services	-	275	26	112	11	19
Construction	75	412	53	84	52	13
Electricity, Gas & Water Supply	-	249	2	2	-	-
Entertainment, Leisure & Tourism	-	157	35	32	2	8
Financial, Investment & Insurance	-	215	23	30	98	79
Government & Official Institutions	-	-	-	-	-	-
Manufacturing	1	322	31	177	73	20
Personal	-	925	1,226	481	264	353
Property Services	74	927	163	252	137	110
Retail Trade	-	83	56	52	14	14
Transport & Storage	1	81	22	36	9	5
Wholesale Trade	-	260	20	116	(26)	9
Other	-	151	24	31	3	11
Total	151	5,192	1,876	1,714	690	662

<sup>&</sup>lt;sup>13</sup> Impaired derivatives include a credit valuation adjustment (CVA) of \$74 million, being a market value based assessment of the credit risk of the relevant counterparties (September 2011: \$68 million; March 2011: \$71 million).

<sup>&</sup>lt;sup>14</sup> Impaired loans / facilities include restructured items of \$340 million for customer facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk (September 2011: \$700 million; March 2011: \$704 million).

 $<sup>^{15}</sup>$  Past due loans  $\geq$  90 days includes \$1,736 million well secured loans (September 2011: \$1,593 million; March 2011: \$1,810 million).

				Sep 11		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Agriculture, Forestry, Fishing & Mining	-	1,122	174	288	71	17
Business Services	-	311	29	102	34	18
Construction	-	103	42	49	27	30
Electricity, Gas & Water Supply	-	83	1	2	(24)	-
Entertainment, Leisure & Tourism	-	198	29	37	(9)	6
Financial, Investment & Insurance	-	229	10	40	(17)	14
Government & Official Institutions	-	-	-	-	-	-
Manufacturing	-	768	30	132	1	63
Personal	-	1,012	1,296	525	303	397
Property Services	35	1,031	113	232	124	116
Retail Trade	-	113	44	63	13	16
Transport & Storage	2	88	14	35	11	12
Wholesale Trade	-	300	23	150	71	13
Other	1	185	29	42	15	16
Total	38	5,543	1,834	1,697	620	718

_				Mar 11		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M_
Agriculture, Forestry, Fishing & Mining	-	1,361	217	245	83	17
Business Services	-	203	36	87	21	25
Construction	-	128	41	50	12	8
Electricity, Gas & Water Supply	3	158	1	15	0	(1)
Entertainment, Leisure & Tourism	-	153	23	46	4	5
Financial, Investment & Insurance	-	303	6	60	33	64
Government & Official Institutions	-	-	-	-	-	-
Manufacturing	2	894	27	186	9	24
Personal	-	990	1,384	541	261	345
Property Services	31	1,223	96	233	148	161
Retail Trade	-	114	40	64	16	29
Transport & Storage	2	102	40	37	3	6
Wholesale Trade	-	332	21	95	3	5
Other	3	219	23	58	17	15
Total	41	6,180	1,955	1,717	610	703

# Table 4(f) part (ii): Impaired asset, Past due loans, Provisions and Write-offs

			Mar	12		
		Impaired	Past due	Individual	Individual provision	Write-offs
	Impaired derivatives \$M	loans/ facilities \$M	loans ≥90 days	provision balance \$M	charge for half year \$M	for half year
Portfolios subject to Advanced II	1	ş™	\$M	şıশ	۶M	\$M
Corporate	66	2,360	331	729	236	178
Sovereign	-	-	-	-	-	-
Bank	-	78	-	50	-	-
Residential Mortgage	-	560	1,041	185	44	46
Qualifying Revolving Retail	-	-	93	-	121	146
Other Retail	-	385	202	216	117	148
Total Advanced IRB approach	66	3,383	1,667	1,180	518	518
Specialised Lending	85	1,475	136	299	168	86
Portfolios subject to Standardise	d approach					
Corporate	-	123	23	66	(1)	5
Residential Mortgage	-	23	5	16	5	1
Qualifying Revolving Retail	-	77	22	75	25	37
Other Retail	-	111	23	78	(25)	15
Total Standardised approach	-	334	73	235	4	58
Total	151	5,192	1,876	1,714	690	662

				Sep 11		
				•	Individual	
		Impaired	Past due	Individual	provision	Write-offs
	Impaired	loans/	loans	provision	charge for	for half
	derivatives \$M	facilities \$M	≥90 days \$M	balance \$M	half year \$M	year
Portfolios subject to Advanced IR		٦M	٦M	קויו	קויו קויו	\$M
Corporate	25	2,767	206	611	150	151
Sovereign	-	-	-	-	-	-
Bank	-	83	-	53	32	-
Residential Mortgage	-	599	1,150	189	41	44
Qualifying Revolving Retail	-	-	86	-	130	154
Other Retail	-	341	153	210	150	173
Total Advanced IRB approach	25	3,790	1,595	1,063	503	522
Specialised Lending	13	1,106	75	225	85	114
Portfolios subject to Standardised	approach					
Corporate	-	397	120	188	6	15
Residential Mortgage	-	20	4	15	8	8
Qualifying Revolving Retail	-	91	27	91	26	42
Other Retail	-	139	13	115	(8)	17
Total Standardised approach	-	647	164	409	32	82
Total	38	5,543	1,834	1,697	620	718

				Mar 11		
	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Portfolios subject to Advanced IRE						
Corporate	22	3,123	186	617	191	263
Sovereign	-	-	-	-	-	-
Bank	-	81	-	17	(8)	-
Residential Mortgage	-	555	1,211	182	23	40
Qualifying Revolving Retail	-	-	93	-	115	135
Other Retail	-	352	160	222	133	142
Total Advanced IRB approach	22	4,111	1,650	1,038	454	580
Specialised Lending	19	1,404	60	252	107	56
Portfolios subject to Standardised	approach					
Corporate	-	396	195	189	25	2
Residential Mortgage	-	26	6	6	3	-
Qualifying Revolving Retail	-	91	27	96	29	48
Other Retail	-	152	17	136	(8)	17
Total Standardised approach	-	665	245	427	49	67
Total	41	6,180	1,955	1,717	610	703

### Table 4(g): Impaired assets <sup>16 17</sup>, Past due loans <sup>18</sup> and Provisions by Geography

			Mar 12		
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M
Australia	150	3,249	1,570	985	2,025
New Zealand	-	1,320	232	403	503
Asia Pacific, Europe and America	1	623	74	326	466
Total	151	5,192	1,876	1,714	2,994

	Sep 11				
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M
Australia	35	3,457	1,523	908	2,147
New Zealand	-	1,421	242	402	528
Asia Pacific, Europe and America	3	665	69	387	501
Total	38	5,543	1,834	1,697	3,176

	Mar 11				
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M
Australia	37	3,899	1,611	938	2,144
New Zealand	2	1,634	246	406	544
Asia Pacific, Europe and America	2	647	98	373	489
Total	41	6,180	1,955	1,717	3,177

<sup>&</sup>lt;sup>16</sup> Impaired derivatives include a credit valuation adjustment (CVA) of \$74 million, being a market value based assessment of the credit risk of the relevant counterparties (September 2011: \$68 million; March 2011: \$71 million).

<sup>&</sup>lt;sup>17</sup> Impaired loans / facilities include restructured items of \$340 million for customer facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk (September 2011: \$700 million; March 2011: \$704 million).

 $<sup>^{18}</sup>$  Past due loans  $\geq$  90 days includes \$1,736 million well secured loans (September 2011: \$1,593 million; March 2011: \$1,810 million).

#### Table 4(h): Provision for Credit Impairment

	Half year Mar 12	Half year Sep 11	Half year Mar 11
Collective Provision	\$M	\$M	\$M
Balance at start of period	3,176	3,177	3,153
Charge to income statement	(152)	(58)	65
Adjustments for exchange rate fluctuations	(30)	57	(41)
Total Collective Provision	2,994	3,176	3,177
Individual Provision			
Balance at start of period	1,697	1,717	1,875
New and increased provisions	1,023	1,051	982
Write-backs	(251)	(322)	(291)
Adjustment for exchange rate fluctuations	(29)	51	(43)
Discount unwind	(64)	(82)	(103)
Bad debts written off	(662)	(718)	(703)
Total Individual Provision	1,714	1,697	1,717
Total Provisions for Credit Impairment	4,708	4,873	4,894

#### Specific Provision Balance and General Reserve for Credit Losses <sup>19</sup>

	Mar 12		
	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M
Collective Provision	312	2,682	2,994
Individual Provision	1,714	-	1,714
Total Provision for Credit Impairment			4,708

		Sep 11		
	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M	
Collective Provision	375	2,801	3,176	
Individual Provision	1,697	-	1,697	
Total Provision for Credit Impairment			4,873	

#### **Total Provision for Credit Impairment**

		Mar 11		
	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M	
Collective Provision	271	2,906	3,177	
Individual Provision	1,717	-	1,717	
Total Provision for Credit Impairment			4,894	

<sup>&</sup>lt;sup>19</sup> Due to definitional differences, there is a variation in the split between ANZ's Individual Provision and Collective Provision for accounting purposes and the Specific Provision and General Reserve for Credit Losses (GRCL) for regulatory purposes. This does not impact total provisions, and essentially relates to the classification of collectively assessed provisions on defaulted accounts. The disclosures in this document are based on Individual Provision and Collective Provision, for ease of comparison with other published results.

# Table 5Credit risk – Disclosures for portfolios subject to the<br/>Standardised approach and supervisory risk weighting in the<br/>IRB approach

### Table 5(b): Exposure at Default by risk bucket

Risk weight			
	Mar 12	Sep 11	Mar 11
Standardised approach exposures	\$M	\$M	\$M
0%	-	-	-
20%	111	4	2
35%	2,407	1,939	1,148
50%	268	61	-
75%	1	68	-
100%	26,229	26,439	24,368
150%	1,464	84	156
>150%	-	-	-
Capital deductions	-	-	-
Total	30,480	28,594	25,674

#### Other Asset exposures

Total	4,773	4,668	5,266
Capital deductions	_	-	-
>150%	-	-	-
150%	-	-	-
100%	3,623	3,237	3,520
75%	-	-	-
50%	-	-	-
35%	-	-	-
20%	1,150	1,431	1,746
0%	-	-	-

Specialised Lending exposures			
0%	1,528	1,508	1,500
70%	10,439	10,221	9,218
90%	14,001	13,211	12,279
115%	4,088	4,623	4,615
250%	1,318	1,358	1,595
Total	31,374	30,921	29,207

#### Equity exposures

Equity exposules			
300%	21	1	2
400%	293	349	407
Total	314	350	409

# Table 6Credit risk – Disclosures for portfolios subject to AdvancedIRB approaches

#### Portfolios subject to the Advanced IRB (AIRB) approach

The following table summarises the types of borrowers and the rating approach adopted within each of of ANZ's AIRB portfolios:

IRB Asset Class	Borrower Type	Rating Approach
Corporate	Corporations, partnerships or proprietorships that do not fit into any other asset class	AIRB
Sovereign	Central governments Central banks Certain multilateral development banks	AIRB
Bank	Banks <sup>20</sup> In Australia only, other authorised deposit taking institutions (ADI) incorporated in Australia	AIRB
Residential Mortgages	Exposures secured by residential property	AIRB
Qualifying Revolving Retail	Consumer credit cards <\$100,000 limit	AIRB
Other Retail	Small business lending Other lending to consumers	AIRB
Specialised Lending	Income Producing Real Estate <sup>21</sup> Project finance Object finance	AIRB – Supervisory Slotting <sup>22</sup>
Equity	Equity investment	AIRB – fixed risk weights
Other Assets	All other assets not falling into the above classes e.g. margin lending, fixed assets	AIRB – fixed risk weights

In addition, ANZ has applied the Standardised approach to some portfolio segments (mainly retail and local corporates in Asia Pacific) where currently available data does not enable development of advanced internal models for PD, LGD and EAD estimates. Under the Standardised approach, exposures are mapped to several regulatory risk weights, mainly based on the type of counterparty and its external rating.

ANZ applies its full normal risk measurement and management framework to these segments for internal management purposes. Standardised segments will be migrated to AIRB if they reach a volume that generates sufficient data for development of advanced internal models.

ANZ has not applied the Foundation IRB approach to any portfolios.

#### The ANZ rating system

As an AIRB bank, ANZ's internal models generate the inputs into regulatory capital adequacy to determine the risk weighted exposure calculations for both on and off-balance sheet exposures, including undrawn portions of credit facilities, committed and contingent exposures and excepted loss (EL) calculations. ANZ's internal models are used to generate the three key risk components that serve as inputs to the IRB approach to credit risk:

- PD is an estimate of the level of the risk of borrower default. Borrower ratings are derived by way of rating models used both at loan origination and for ongoing monitoring.
- EAD is defined as the expected facility exposure at the date of default.

<sup>&</sup>lt;sup>20</sup> The IRB asset classification of investment banks is Corporate, rather than Bank.

<sup>&</sup>lt;sup>21</sup> Since 2009, APRA has agreed that some large, well-diversified commercial property exposures may be treated as corporate exposures, in line with the original Basel Committee's definition of Specialised Lending.

<sup>&</sup>lt;sup>22</sup> ANZ uses an internal assessment which is mapped to the appropriate Supervisory Slot.

 LGD is an estimate of the potential economic loss on a credit exposure, incurred as a consequence of obligor default and expressed as a percentage of the facility's EAD. When measuring economic loss, all relevant factors are taken into account, including material effects of the timing of cash flows and material direct and indirect costs associated with collecting on the exposure, including realisation of collateral.

Effective maturity is also calculated as an input to the risk weighted exposure calculation for bank, sovereign and corporate IRB asset classes.

ANZ's rating system has two separate and distinct dimensions that:

- Measure the PD, which is expressed by the Customer Credit Rating (CCR), reflecting the ability to service and repay debt.
- Measure the LGD as expressed by the Security Indicator (SI) ranging from A to G. The SI is calculated by reference to the percentage of loan covered by security which can be realised in the event of default. This calculation uses standard ratios to adjust the current market value of collateral items to allow for historical realisation outcomes. The security-related SIs are supplemented with a range of other SIs which cover such factors as cash cover, mezzanine finance, intra-group guarantees and sovereign backing as ANZ's LGD research indicates that these transaction characteristics have different recovery outcomes. ANZ's LGD also includes recognition of the different legal and insolvency regimes in different countries, where this has been shown to influence recovery outcomes.

ANZ's corporate PD master scale is made up of 27 rating grades. Each level/grade is separately defined and has a range of default probabilities attached to it. The PD master scale enables ANZ's rating system to be mapped to the gradings of external rating agencies, for illustrative purposes, using the PD as a common element after ensuring that default definitions and other key attributes are aligned. The following table demonstrates this alignment (for one year PDs):

ANZ CCR	Moody's	Standard & Poor's	PD Range
0+ to 1-	Aaa to < A1	AAA to < A+	0.0000 - 0.0346%
2+ to 3+	A1 to < Baa2	A+ to < BBB	0.0347 - 0.1636%
3= to 4=	Baa2 to < Ba1	BBB to < BB+	0.1637 - 0.5108%
4- to 6-	Ba1 to < B1	BB+ to < B+	0.5109 - 3.4872%
7+ to 8+	B1 to < Caa	B+ to < CCC	3.4873 - 10.0928%
8=	Саа	CCC	10.0929 - 99.9999%
8-, 9 and 10	Default	Default	100%

In the retail asset classes, most facilities utilise credit rating scores. The scores are calibrated to PD, so the PD master scale gives ANZ a common language to understand and manage credit risk. For retail asset class exposures, the LGD dimension is recognised through the process of pooling retail exposures into homogenous groups.

ANZ also uses specialised PD master scale/mappings for the sovereign and bank asset classes, based predominantly on the corporate master scale.

Table 6(d): Non Retail Exposure at Default subject to Internal Ratings Based (IRB) approach  $^{\rm 23\,24\,25}$ 

		Mar 12							
	AAA	A+	BBB	BB+	B+				
	< A+	< BBB	< BB+	< B+	< CCC	CCC	Default	Tota	
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Exposure at Default									
Corporate	7,008	39,391	59,626	60,041	4,019	2,396	2,990	175,471	
Sovereign	50,310	1,625	213	3,896	59	3	-	56,106	
Bank	32,066	3,592	4,186	1,314	6	1	78	41,243	
Total	89,384	44,608	64,025	65,251	4,084	2,400	3,068	272,820	
% of Total	32.8%	16.3%	23.5%	23.9%	1.5%	0.9%	1.1%	100.0%	
Undrawn commitmen	ts (included in a	bove)							
Corporate	3,462	17,795	18,086	10,958	249	298	103	50,951	
Sovereign	640	280	31	95	-	-	-	1,046	
Bank	575	41	14	9	1	-	-	640	
Total	4,677	18,116	18,131	11,062	250	298	103	52,637	
Average Exposure at	Default								
Corporate	0.134	2.495	0.918	0.309	0.540	0.360	0.802	1.201	
Sovereign	36.510	26.638	3.081	13.767	3.909	0.300	-	30.878	
Bank	7.731	4.211	3.047	1.371	0.354	1.589	1.987	5.571	
Exposure-weighted av	verage Loss Give	en Default	(%)						
Corporate	56.5%	59.4%	46.1%	35.5%	39.5%	43.1%	36.6%	45.5%	
Sovereign	2.6%	5.2%	21.5%	52.9%	58.2%	50.5%	-	6.3%	
Bank	64.6%	61.2%	72.4%	73.9%	60.4%	64.3%	61.3%	65.4%	
Exposure-weighted av	verage risk weig	ıht (%)							
Corporate	17.9%	36.8%	52.0%	67.5%	124.5%	196.6%	142.5%	57.7%	
Sovereign	0.4%	1.9%	21.7%	109.5%	207.7%	393.0%	-	8.3%	
Bank	14.9%	21.8%	68.6%	118.2%	208.6%	310.8%	161.5%	24.7%	

 $<sup>^{23}</sup>$  In accordance with APS 330, EAD in Table 6(d) includes Advanced IRB exposures; however does not include Specialised Lending, Standardised, Securitisation, Equities or Other Assets exposures. Specialised Lending is excluded from Table 6(d) as it follows the Supervisory Slotting treatment, and a breakdown of risk weightings is provided in Table 5(b).

 $<sup>^{\</sup>rm 24}$  Average EAD is calculated as total EAD divided by the total number of credit risk generating exposures.

 $<sup>^{\</sup>rm 25}$  Exposure-weighted average risk weight (%) is calculated as RWA divided by EAD.

# **ANZ Basel II Pillar 3 disclosure**

				Sep 11							
	· · · ·										
	ааа < А+	A+ < BBB	ввв < BB+	вв+ < B+	< CCC	CCC	Default	Total			
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M			
Exposure at Default	•										
Corporate	7,201	40,330	56,956	58,128	5,276	1,897	3,457	173,245			
Sovereign	46,017	2,772	40	3,343	366	-	2	52,540			
Bank	33,733	2,988	4,267	1,171	2	80	67	42,308			
Total	86,951	46,090	61,263	62,642	5,644	1,977	3,526	268,093			
% of Total	32.4%	17.2%	22.9%	23.4%	2.1%	0.7%	1.3%	100.0%			
Undrawn commitments	(included in a	above)									
Corporate	2,296	19,103	17,295	10,118	490	196	125	49,623			
Sovereign	962	208	7	38	2	-	-	1,217			
Bank	217	66	80	13	-	1	-	377			
Total	3,475	19,377	17,382	10,169	492	197	125	51,217			
Average Exposure at De	fault										
Corporate	0.527	1.017	0.378	0.218	0.460	0.244	0.797	0.275			
Sovereign	13.725	6.688	0.728	6.182	16.718	-	0.149	7.610			
Bank	0.665	0.857	2.367	1.472	0.051	14.973	1.868	0.615			
Exposure-weighted aver	rage Loss Giv	en Default	t (%)								
Corporate	56.9%	60.9%	48.4%	35.8%	40.7%	46.0%	33.6%	46.9%			
Sovereign	2.7%	5.3%	27.6%	55.3%	40.7%	-	54.8%	6.4%			
Bank	62.4%	64.2%	65.2%	65.3%	35.0%	69.9%	64.2%	62.9%			
Exposure-weighted aver	and rick woi	abt (%)									
Corporate	15.8%	37.9%	54.7%	70.4%	130.0%	215.7%	193.5%	61.3%			
Sovereign	0.4%	1.9%	35.3%	109.1%	124.5%	213.770	724.5%	8.3%			
5				109.1%		- 326.6%					
Bank	14.1%	19.3%	59.0%	102.8%	115.0%	320.0%	160.5%	22.4%			

		Mar 11							
	AAA	A+	BBB	BB+					
	< A+	< BBB	< BB+	< B+	< CCC	CCC	Default	Total	
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	
Exposure at Default									
Corporate	6,079	36,019	48,978	55,696	5,883	2,551	3,706	158,912	
Sovereign	32,441	1,796	67	2,443	228	-	2	36,977	
Bank	28,537	3,450	2,230	637	3	3	114	34,974	
Total	67,057	41,265	51,275	58,776	6,114	2,554	3,822	230,863	
% of Total	29.0%	17.9%	22.2%	25.5%	2.6%	1.1%	1.7%	100.0%	
Undrawn commitmer	nts (included in a	above)							
Corporate	1,949	15,253	15,180	9,493	481	326	113	42,795	
Sovereign	913	117	20	40	4	-	-	1,094	
Bank	190	16	60	11	-	-	-	277	
Total	3,052	15,386	15,260	9,544	485	326	113	44,166	
Average Exposure at	Default								
Corporate	0.643	1.012	0.361	0.199	0.404	0.332	0.800	0.241	
Sovereign	9,492	5.183	0.594	4.271	15.475	-	0.145	4.902	
Bank	0.615	0.957	1.824	0.601	0.045	0.114	3.093	0.578	
Exposure-weighted a	werage Loss Giv	en Defauli	+ (%)						
Corporate	57.3%	60.1%	46.6%	35.8%	40.8%	46.2%	36.3%	45.8%	
Sovereign	2.5%	4.3%	30.9%	53.7%	40.8%		59.0%	6.2%	
Bank	62.2%	61.3%	63.6%	63.9%	34.1%	66.7%	64.8%	62.2%	
Dalik	02.2 /0	01.5 /0	05.070	03.970	54.170	00.7 /0	04.070	02.270	
Exposure-weighted a	verage risk weig	ght (%)							
Corporate	16.5%	36.0%	51.5%	70.6%	128.7%	215.2%	183.6%	61.9%	
Sovereign	0.4%	1.4%	49.5%	111.1%	131.7%	-	781.8%	8.7%	
Bank	14.3%	19.2%	58.9%	111.2%	123.1%	311.8%	156.0%	19.9%	

# Table 6(d): Retail Exposure at Default subject to Advanced Internal Ratings Based (IRB) approach by risk grade

			Mar 12						
	0.00% <0.11% \$M	0.11% <0.30% \$M	0.30% <0.51% \$M	0.51% <3.49% \$M	3.49% <10.09% \$M	10.09% <100.0% \$M	Default \$M	Total \$M	
Exposure at Default									
Residential Mortgage	2,272	156,148	18,495	55,199	6,701	3,606	1,771	244,192	
Qualifying Revolving Retail	10,951	355	1,872	4,997	1,939	1,104	169	21,387	
Other Retail	282	3,410	1,727	17,527	5,713	964	862	30,485	
Total	13,505	159,913	22,094	77,723	14,353	5,674	2,802	296,064	
% of Total	4.6%	54.0%	7.5%	26.3%	4.8%	1.9%	0.9%	100.0%	
Undrawn commitments (ii	ncluded in a	above)							
Residential Mortgage	815	17,490	1,083	2,671	161	63	2	22,285	
Qualifying Revolving Retail	8,526	354	1,195	2,159	516	120	18	12,888	
Other Retail	200	2,550	950	2,368	280	56	3	6,407	
Total	9,541	20,394	3,228	7,198	957	239	23	41,580	
Average Exposure at Defa	ult								
Residential Mortgage	0.025	0.207	0.138	0.176	0.210	0.240	0.180	0.181	
Qualifying Revolving Retail	0.011	0.006	0.010	0.009	0.009	0.008	0.008	0.010	
Other Retail	0.023	0.010	0.011	0.014	0.009	0.006	0.020	0.012	
Exposure-weighted average	ge Loss Giv	en Defaul	t (%)						
Residential Mortgage	20.0%	20.0%	21.3%	23.4%	21.3%	20.0%	22.0%	20.9%	
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	
Other Retail	36.7%	64.1%	50.9%	44.5%	51.6%	65.7%	59.1%	49.4%	
Exposure-weighted average	ge risk wei	ght (%)							
Residential Mortgage	5.1%	6.7%	15.2%	31.9%	78.9%	108.7%	209.4%	17.5%	
Qualifying Revolving Retail	4.7%	11.1%	13.7%	38.4%	103.6%	205.8%	351.6%	35.6%	
Other Retail	9.9%	30.1%	34.5%	57.8%	81.3%	159.2%	247.1%	65.9%	

% of Total

	Sep 11							
-	0.00%	0.11%		0.51%	3.49%	10.09%	Default	<b>T</b> - + - 1
	0.11%< M	0.30%> M\$	0.51%< M	<3.49% \$M	<10.09% \$M	<100.0% \$M	Default \$M	Total \$M
Exposure at Default	¥	¥	Ŷ			ų,,	ų, i	
Residential Mortgage	4,685	152,771	19,362	44,367	7,035	4,765	1,897	234,882
Qualifying Revolving Retail	10,800	319	1,884	4,956	2,069	1,035	156	21,219
Other Retail	38	3,669	1,452	17,359	5,429	890	726	29,563
Total	15,523	156,759	22,698	66,682	14,533	6,690	2,779	285,664
% of Total	5.4%	54.9%	7.9%	23.3%	5.1%	2.3%	1.0%	100.0%
Undrawn commitments (in	cluded in	above)						
Residential Mortgage	576	18,062	1,286	3,296	291	279	4	23,794
Qualifying Revolving Retail	8,374	318	1,208	2,120	576	114	17	12,727
Other Retail	35	2,593	905	2,670	275	67	4	6,548
Total	8,985	20,973	3,398	8,086	1,141	461	25	43,069
Average Exposure at Defau	ılt							
Residential Mortgage	0.102	0.223	0.182	0.180	0.187	0.175	0.256	0.193
Qualifying Revolving Retail	0.011	0.006	0.010	0.009	0.008	0.008	0.008	0.010
Other Retail	0.006	0.010	0.012	0.014	0.009	0.007	0.034	0.012
Exposure-weighted averag	je Loss Giv	en Defaul	t (%)					
Residential Mortgage	22.9%	20.2%	21.4%	20.7%	20.4%	20.6%	21.3%	20.4%
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%
Other Retail	72.1%	61.4%	56.0%	44.5%	51.6%	65.2%	57.8%	49.4%
Exposure-weighted averag	je risk wei	ght (%)						
Residential Mortgage	5.1%	6.9%	14.6%	27.8%	74.6%	113.2%	238.9%	17.5%
Qualifying Revolving Retail	4.7%	11.1%	13.8%	38.5%	104.8%	205.4%	294.2%	35.2%
Other Retail	18.1%	29.0%	38.3%	58.1%	81.3%	158.4%	236.5%	65.1%
-				Mar				
	0.00%	0.11%	0.30%	0.51%	3.49%	10.09%	Dofault	Tota
	0.11%< M	0.30%> M\$	0.51%< M	3.49%> M\$	<10.09% \$M	<100.0% \$M	Default \$M	Total \$M
Exposure at Default	<del>_</del> .,	<del>_</del>	<del>_</del>		<del>.</del>	<del>_</del>		<del>_</del>
Residential Mortgage	4,200	149,533	17,368	42,250	6,851	4,566	1,891	226,659
Qualifying Revolving Retail	10,723	300	1,865	4,769	2,131	1,071	161	21,020
Other Retail	39	3,502	1,407	16,667	5,255	951	717	28,538
			=,	==,==:	-/	501		/

Residential Mortgage	535	17,307	1,773	2,715	271	234	9	22,844
Qualifying Revolving Retail	8,327	299	1,195	2,086	597	120	15	12,63
Other Retail	35	2,449	871	2,306	254	67	3	5,98
Total	8,897	20,055	3,839	7,107	1,122	421	27	41,46
Average Exposure at Defau	lt							
Residential Mortgage	0.095	0.210	0.155	0.182	0.184	0.170	0.240	0.186
Qualifying Revolving Retail	0.011	0.006	0.010	0.009	0.008	0.007	0.008	0.010
Other Retail	0.007	0.010	0.012	0.014	0.009	0.007	0.030	0.012
Exposure-weighted averag	e Loss Giv	en Default	(%)					
Residential Mortgage	22.7%	20.2%	20.4%	20.8%	20.3%	20.6%	21.3%	20.4%
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%
Other Retail	72.0%	60.3%	55.5%	44.0%	51.6%	65.3%	58.0%	49.1%
Exposure-weighted averag	e risk weig	ght (%)						
Residential Mortgage	4.9%	7.0%	15.0%	28.7%	74.1%	112.7%	240.8%	17.7%
Qualifying Revolving Retail	4.7%	11.0%	13.6%	37.8%	105.8%	205.3%	317.7%	35.9%
Other Retail	17.6%	28.0%	37.7%	57.3%	81.2%	157.8%	229.0%	64.8%

7.5%

23.1%

5.2%

2.4%

1.0%

100.0%

5.4%

55.5%

## Table 6(e): Actual Losses by portfolio type

	Half year Mar 1	2
Basel Asset Class	Individual provision charge \$M	Write-offs \$M
Corporate	236	178
Sovereign	-	-
Bank	-	-
Residential Mortgage	44	46
Qualifying Revolving Retail	121	146
Other Retail	117	148
Total Advanced IRB	518	518
Specialised Lending	168	86
Standardised approach	4	58
Total	690	662

	Half year Sep 1	1
Basel Asset Class	Individual provision charge \$M	Write-offs \$M
Corporate	150	151
Sovereign	-	-
Bank	32	-
Residential Mortgage	41	44
Qualifying Revolving Retail	130	154
Other Retail	150	173
Total Advanced IRB	503	522
Specialised Lending	85	114
Standardised approach	32	82
Total	620	718

	Half year Mar 1	1
Basel Asset Class	Individual provision charge \$M	Write-offs \$M
Corporate	191	263
Sovereign	-	-
Bank	(8)	-
Residential Mortgage	23	40
Qualifying Revolving Retail	115	135
Other Retail	133	142
Total Advanced IRB	454	580
Specialised Lending	107	56
Standardised approach	49	67
Total	610	703

#### Table 6(f): Analysis of expected versus actual losses by portfolio type <sup>26</sup>

	Mar 11	Mar 12
	One year	Actual losses
	regulatory expected	for 12 months
	loss estimate	(Write-offs)
	\$M	\$M
Corporate	1,236	329
Sovereign	22	-
Bank	16	-
Residential Mortgage	588	90
Qualifying Revolving Retail	435	300
Other Retail	864	321
Specialised Lending	1,142	200
Total Advanced IRB and Specialised Lending	4,303	1,240

	Sep 10	Sep 11
	One year	Actual losses
	regulatory expected	for 12 months
	loss estimate	(Write-offs)
	\$M	\$M
Corporate	1,453	414
Sovereign	21	-
Bank	22	-
Residential Mortgage	593	84
Qualifying Revolving Retail	404	289
Other Retail	805	315
Specialised Lending	1,257	170
Total Advanced IRB and Specialised Lending	4,555	1,272

	Mar 10	Mar 11
	One year regulatory expected loss estimate \$M	Actual losses for 12 months (Write-offs) \$M
Corporate	1,522	460
Sovereign	20	-
Bank	22	-
Residential Mortgage	587	105
Qualifying Revolving Retail	420	269
Other Retail	815	298
Specialised Lending	1,301	200
Total Advanced IRB and Specialised Lending	4,687	1,332

The Regulatory EL shown above represents estimated credit loss from defaults over a one-year horizon (computed as the product of PD, EAD and LGD) plus the Individual Provision balance. The actual loss measures are write-offs for the following year. While these metrics provide some insight into the predictive power of ANZ's estimations, any comparison has limitations due to definitional differences - eg:

- The parameters PD, EAD and LGD underlying the Regulatory EL calculation represent throughthe-cycle estimates based on APRA requirements which include the use of a LGD floor of 20% for Mortgages, and Supervisory Slotting approach for project finance, object finance and nondiversified real estate. Regulatory EL also includes the Individual Provision balance on defaulted exposures.
- Regulatory EL is a measure of expected credit losses at the start of the year, whereas write-offs relate to a fluctuating portfolio and are recorded throughout the year.
- There is typically a time lag between default and write-offs representing the workout period where recovery options are identified and pursued.

<sup>&</sup>lt;sup>26</sup> Table 6(f) relates only to Advanced IRB and Specialised Lending and not Standardised, Equities, Securitisation or Other Assets.

# Table 7 Credit risk mitigation disclosures 27

# Table 7(b): Credit risk mitigation on Standardised approach portfolios – collateral<sup>28</sup>

			Mar 12		
-	Exposure \$M	Eligible Financial Collateral \$M	Other Eligible Collateral \$M	Total Exposure post Credit Risk Mitigation \$M	% Coverage
Standardised approach					
Corporate	25,126	813	-	24,313	3.2%
Residential Mortgage	3,152	12	-	3,140	0.4%
Qualifying Revolving Retail	1,924	-	-	1,924	0.0%
Other Retail	1,103	-	-	1,103	0.0%
Total	31,305	825	-	30,480	2.6%

			Sep 11		
-	Exposure \$M	Eligible Financial Collateral \$M	Other Eligible Collateral \$M	Total Exposure post Credit Risk Mitigation \$M	% Coverage
Standardised approach					
Corporate	23,666	822	-	22,844	3.5%
Residential Mortgage	2,798	44	-	2,754	1.6%
Qualifying Revolving Retail	2,101	-	-	2,101	0.0%
Other Retail	896	1	-	895	0.1%
Total	29,461	867	-	28,594	2.9%

			Mar 11		
	Exposure \$M	Eligible Financial Collateral \$M	Other Eligible Collateral \$M	Total Exposure post Credit Risk Mitigation \$M	% Coverage
Standardised approach					
Corporate	21,871	722	-	21,149	3.3%
Residential Mortgage	2,000	55	-	1,945	2.8%
Qualifying Revolving Retail	2,003	-	-	2,003	0.0%
Other Retail	577	-	-	577	0.0%
Total	26,451	777	-	25,674	2.9%

 $<sup>^{\</sup>rm 27}$  Some prior period comparatives have been restated to reflect reclassification between asset classes.

<sup>&</sup>lt;sup>28</sup> Eligible Collateral could include cash collateral (cash, certificates deposits and bank bills issued by the lending ADI), gold bullion and highly related debt securities.

# Table 7(c): Credit risk mitigation – guarantees and credit derivatives <sup>29</sup>

			Mar 12		
_		Exposures covered by	Exposures covered by	Total Exposure post Credit Risk	
	Exposure	Guarantees	Credit Derivatives	Mitigation	
	\$M	\$M	\$M	\$M	% Coverage
Advanced IRB					
Corporate (incl. Specialised Lending)	216,383	13,831	206	206,845	6.5%
Sovereign	41,366	213	-	56,106	0.5%
Bank	46,652	5,768	2	41,243	12.4%
Residential Mortgage	244,192	-	-	244,192	0.0%
Qualifying Revolving Retail	21,387	-	-	21,387	0.0%
Other Retail	30,485	-	-	30,485	0.0%
Total	600,465	19,812	208	600,258	3.3%
Standardised approach					
Corporate	24,313	-	-	24,313	0.0%
Residential Mortgage	3,140	-	-	3,140	0.0%
Qualifying Revolving Retail	1,924	-	-	1,924	0.0%
Other Retail	1,103	-	-	1,103	0.0%
Total	30,480	-	-	30,480	0.0%

			Sep 11		
		Exposures	Exposures	Total Exposure	
	_	covered by	covered by	post Credit Risk	
	Exposure \$M	Guarantees \$M	Credit Derivatives \$M	Mitigation \$M	% Coverage
Advanced IRB	φin	۱۰۱ې	ייי	١٦٢	70 Coverage
Corporate (incl. Specialised Lending)	206,904	14,844	126	204,166	7.2%
Sovereign	45,967	108	-	52,540	0.2%
Bank	46,269	4,336	-	42,308	9.4%
Residential Mortgage	234,882	-	-	234,882	0.0%
Qualifying Revolving Retail	21,219	-	-	21,219	0.0%
Other Retail	29,563	-	-	29,563	0.0%
Total	584,804	19,288	126	584,678	3.3%
Standardised approach					
Corporate	22,844	-	-	22,844	0.0%
Residential Mortgage	2,754	-	-	2,754	0.0%
Qualifying Revolving Retail	2,101	-	-	2,101	0.0%
Other Retail	895	-	-	895	0.0%
Total	28,594	-	-	28,594	0.0%

 $<sup>^{29}</sup>$  Table 7(c) shows the exposure amount by asset class gross and net of the impact of guarantees and credit derivatives.

	Mar 11				
		Exposures covered by	Exposures covered by	Total Exposure post Credit Risk	
	Exposure \$M	Guarantees \$M	Credit Derivatives \$M	Mitigation \$M	% Coverage
Advanced IRB					
Corporate (incl. Specialised Lending)	190,749	13,634	140	188,119	7.2%
Sovereign	30,376	74	-	36,977	0.2%
Bank	39,084	4,352	-	34,974	11.1%
Residential Mortgage	226,660	-	-	226,659	0.0%
Qualifying Revolving Retail	21,020	-	-	21,020	0.0%
Other Retail	28,538	-	-	28,538	0.0%
Total	536,427	18,060	140	536,287	3.4%
Standardised approach					
Corporate	21,149	-	-	21,149	0.0%
Residential Mortgage	1,945	-	-	1,945	0.0%
Qualifying Revolving Retail	2,003	-	-	2,003	0.0%
Other Retail	577	-	-	577	0.0%
Total	25,674	-	-	25,674	0.0%

# **Chapter 5 – Securitisation**

# **Banking Book**

## Table 9(g): Traditional and synthetic securitisation exposures

	Mar 12				
Traditional securitisations Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M		
Residential mortgage	145	33,859			
Credit cards and other personal loans	-	-	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-	-		
Total	145	33,859	-		

#### Synthetic securitisations

Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	-	-	-

### Aggregate of traditional and synthetic securitisations

Total	145	33,859	-
Other	-	-	-
Commercial loans	-	-	-
Auto and equipment finance	-	-	-
Credit cards and other personal loans	-	-	-
Residential mortgage	145	33,859	-
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M

_	Sep 11				
Traditional securitisations Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M		
Residential mortgage	162	36,257	479		
Credit cards and other personal loans	-	-	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-	-		
Total	162	36,257	479		

Synthetic securitisations			
	ANZ Originated	ANZ Self Securitised	ANZ Sponsored
Underlying asset	\$M	\$M	\$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	-	-	-

### Aggregate of traditional and synthetic securitisations

Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M
Residential mortgage	162	36,257	479
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	162	36,257	479

	Mar 11				
Traditional securitisations Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M_		
Residential mortgage	184	32,963	356		
Credit cards and other personal loans	-	-	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-	101		
Total	184	32,963	457		

Synthetic securitisations			
	ANZ Originated	ANZ Self Securitised	ANZ Sponsored
Underlying asset	\$M	\$M	\$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	-	-	-

## Aggregate of traditional and synthetic securitisations

Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M
Residential mortgage	184	32,963	356
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	101
Total	184	32,963	457

# Table 9(h): Impaired and Past due loans relating to ANZ originated securitisations

- Underlying asset	Mar 12				
	ANZ Originated \$M	ANZ Self Securitised \$M	Impaired \$M	Past due \$M	Losses recognised for the six month ended \$M
Residential mortgage	145	33,859	ېر -	115	<u>ې۲۱</u>
Credit cards and other personal loans			-		-
Auto and equipment finance	-	-	-	-	-
Commercial loans	-	-	-	-	-
Other	-	-	-	-	-
Total	145	33,859	-	115	-

	Sep 11				
	ANZ Originated	ANZ Self Securitised	Impaired	Past due	Losses recognised for the six month ended
Underlying asset	\$M	\$M	\$M	\$M	\$M
Residential mortgage	162	36,257	-	110	-
Credit cards and other personal loans	-	-	-	-	-
Auto and equipment finance	-	-	-	-	-
Commercial loans	-	-	-	-	-
Other	-	-	-	-	-
Total	162	36,257	-	110	-

Total	184	32,963	-	111	-
Other	-	-	-	-	-
Commercial loans	-	-	-	-	-
Auto and equipment finance	-	-	-	-	-
Credit cards and other personal loans	-	-	-	-	-
Residential mortgage	184	32,963	-	111	-
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	Mar 11 Impaired \$M	Past due \$M	Losses recognised for the six month ended \$M

### Table 9(i): Total amount of outstanding exposures intended to be securitised

No assets from ANZ's Banking Book were intended to be securitised as at the reporting date.

# Table 9(j): Securitisation - Summary of current year's activity by underlying asset type andfacility

#### Mar 12

#### Original value securitised

Securitisation activity by underlying asset type	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M	Recognised gain or loss on sale \$M
Residential mortgage	-	839	-	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Commercial loans	-	-	-	-
Other	-	-	-	-
Total	-	839	-	-

Total	-	-	-	3,099
Other	-	-	-	42
Holdings of securities (excluding trading book)	-	-	-	1,788
Credit enhancements	-	-	-	-
Lending facilities	-	-	-	-
Underwriting facilities	-	-	-	-
Funding facilities	-	-	-	1,269
Liquidity facilities	-	-	-	-
Securitisation activity by facility provided				

### Sep 11

		Original value see	curitised		
Securitisation activity by underlying asset type	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M	Recognised gain or loss on sale \$M	
Residential mortgage	-	6,254	-	-	
Credit cards and other personal loans	-	-	-	-	
Auto and equipment finance	-	-	-	-	
Commercial loans	-	-	-	-	
Other	-	-	-	-	
Total	-	6,254	-	-	

Total	-	-	-	723
Other	-	-	-	-
Holdings of securities (excluding trading book)	-	-	-	625
Credit enhancements	-	-	-	-
Lending facilities	-	-	-	-
Underwriting facilities	-	-	-	-
Funding facilities	-	-	-	98
Liquidity facilities	-	-	-	-
Securitisation activity by facility provided		Notional amount \$M		

### Mar 11

Securitisation activity by underlying asset type	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M	Recognised gain or loss on sale \$M
Residential mortgage	-	1,440	-	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Commercial loans	-	-	-	-
Other	-	-	-	-
Total	-	1,440	-	-

Total	-	-	-	392
Other	-	-	-	-
Holdings of securities (excluding trading book)	-	-	-	157
Credit enhancements	-	-	-	-
Lending facilities	-	-	-	-
Underwriting facilities	-	-	-	-
Funding facilities	-	-	-	235
Liquidity facilities	-	-	-	-
Securitisation activity by facility provided				Notional amount \$M

### Table 9(k): Securitisation - Regulatory credit exposures by exposure type

Securitisation exposure type - On balance sheet	<b>Mar 12</b> \$M	Sep 11 \$M	<b>Mar 11</b> \$M
Liquidity facilities	1,333	787	1,023
Funding facilities	3,202	2,684	2,486
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities (excluding trading book)	2,689	1,213	453
Protection provided	-		-
Other	-	-	-
Total	7,224	4,684	3,962
	Mar 12	Sen 11	Mar 11

Securitisation exposure type - Off balance sheet	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Liquidity facilities	704	961	979
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities (excluding trading book)	-	-	-
Protection provided	-	-	
Other	25	25	26
Total	729	986	1,005

Total Securitisation exposure type	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Liquidity facilities	2,037	1,748	2,002
Funding facilities	3,202	2,684	2,486
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities (excluding trading book)	2,689	1,213	453
Protection provided	-	-	-
Other	25	25	26
Total	7,953	5,670	4,967

### Table 9(I) part (i): Securitisation - Regulatory credit exposures by risk weight band

Securitisation risk weights	Mar	12	Sep	11	Mar	11
	Regulatory credit exposure \$M	Risk weighted assets \$M	Regulatory credit exposure \$M	Risk weighted R assets \$M	egulatory credit exposure \$M	Risk weighted assets \$M
≤ 25%	7,048	742	4,588	494	3,758	458
>25 ≤ 35%	-	-	-	-	-	-
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	220	121	162	83	185	98
>75 ≤ 100%	199	199	389	389	499	499
>100 ≤ 650%	45	68	51	89	49	74
1250% (Deduction)	170	-	190	-	193	-
Total	7,682	1,130	5,380	1,055	4,684	1,129

	Mar	12	Sep	11	Mar	11
	Regulatory credit	Risk weighted	Regulatory credit	Risk weighted	Regulatory credit	Risk weighted
Resecuritisation	exposure	assets	exposure	assets	exposure	assets
risk weights	\$M	\$M	\$M	\$M	\$M	\$M
≤ 25%	153	31	164	33	155	31
>25 ≤ 35%	81	28	87	30	90	32
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	-	-	-	-	-	-
>75 ≤ 100%	37	37	39	39	38	38
$>100 \le 650\%$	-	-	-	-	-	-
1250% (Deduction)	-	-	-	-	-	-
Total	271	96	290	102	283	101

	Mar	12	Sep	11	Mar 11	
Total Securitisation risk weights	Regulatory credit exposure \$M	Risk weighted assets \$M		Risk weighted assets \$M	Regulatory credit exposure \$M	Risk weighted assets \$M
≤ 25%	7,201	773	4,752	527	3,913	489
>25 ≤ 35%	81	28	87	30	90	32
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	220	121	162	83	185	98
>75 ≤ 100%	236	236	428	428	537	537
>100 ≤ 650%	45	68	51	89	49	74
1250% (Deduction)	170	-	190	-	193	-
Total	7,953	1,226	5,670	1,157	4,967	1,230

# Table 9(I) part (ii): Securitisation - Aggregate securitisation exposures deducted from Capital

_	Mar 12		
Securitisation exposures deducted from Capital	Deductions from Tier I Capital \$M	Deductions from Tier II Capital \$M	Deductions from Total Capital \$M
Residential mortgage	85	85	170
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	85	85	170

_	Sep 11		
Securitisation exposures deducted from Capital	Deductions from Tier I Capital \$M	Deductions from Tier II Capital \$M	Deductions from Total Capital \$M
Residential mortgage	95	95	190
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	95	95	190

_	Mar 11		
Securitisation exposures deducted from Capital	Deductions from Tier I Capital \$M	Deductions from Tier II Capital \$M	Deductions from Total Capital \$M_
Residential mortgage	96	96	192
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	96	96	192

### Table 9(m): Securitisations subject to early amortisation treatment

ANZ does not have any Securitisations subject to early amortisation treatment or using Standardised approach.

# Table 9(n): Resecuritisation - Aggregate amount of resecuritisation exposures retained or purchased

	Mar 12		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	87	87
Credit cards and other personal loans	-	146	146
Auto and equipment finance	-	37	37
Commercial loans	-	-	-
Other	-	-	-
Total	-	270	270

	Exposures to Guarantors
Resecuritisation exposures by credit worthiness of guarantors	\$M
Credit Rating Level 1	-
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	-

	Sep 11		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	95	95
Credit cards and other personal loans	-	156	156
Auto and equipment finance	-	39	39
Commercial loans	-	-	-
Other	-	-	-
Total	-	290	290

	Exposures to
	Guarantors
Resecuritisation exposures by credit worthiness of guarantors	\$M
Credit Rating Level 1	-
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	-

	Mar 11		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	99	99
Credit cards and other personal loans	-	147	147
Auto and equipment finance	-	38	38
Commercial loans	-	-	-
Other	-	-	-
Total	-	284	284

Resecuritisation exposures by credit worthiness of guarantors	Exposures to Guarantors \$M
Credit Rating Level 1	-
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	-

### **Trading Book**

### Table 9(o): Traditional and synthetic securitisation exposures

No assets from ANZ's Trading Book were securitised during the reporting period.

### Table 9(p): Total amount of outstanding exposures intended to be securitised

No assets from ANZ's Trading Book were intended to be securitised as at the reporting date.

#### Table 9(q): Securitisation - Summary of current year's activity by underlying asset type and facility

No assets from ANZ's Trading Book were securitised during the reporting period.

### Table 9(r): Traditional and synthetic securitisation exposures

Traditional securitisations	Mar 12	
	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	37
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	37

Synthetic securitisations	Exposures securitised subject to	Exposures securitised subject to
	Standardised Method	Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	-
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	-

### Aggregate of traditional and synthetic securitisations

	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	37
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	37

Traditional securitisations	Sep 11		
	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach	
Underlying asset	\$M	\$M	
Residential mortgage	-	58	
Credit cards and other personal loans	-	-	
Auto and equipment finance	-	-	
Commercial loans	-	-	
Other	-	-	
Total	-	58	

### Synthetic securitisations

	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	-
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	-

### Aggregate of traditional and synthetic securitisations

	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	58
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	58

	Mar 11		
Traditional securitisations	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach	
Underlying asset	\$M	\$M	
Residential mortgage	-	51	
Credit cards and other personal loans	-	-	
Auto and equipment finance	-	-	
Commercial loans	-	1	
Other	-	-	
Total	-	52	

### Synthetic securitisations

	Exposures securitised subject to Standardised Method	Exposures securitised subject to Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	-
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	-
Other	-	-
Total	-	-

### Aggregate of traditional and synthetic securitisations

	Exposures securitised subject to	Exposures securitised subject to
	Standardised Method	Internal Models Approach
Underlying asset	\$M	\$M
Residential mortgage	-	51
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
Commercial loans	-	1
Other	-	-
Total	-	52

### Table 9(s): Securitisation – Regulatory credit exposures by exposure type

Securitisation exposure type - On balance sheet	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Liquidity facilities	-	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	37	58	52
Protection provided	-	-	-
Other	-	-	-
Total	37	58	52

Securitisation exposure type - Off balance sheet	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Liquidity facilities	-	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	-	-	-
Protection provided	-	-	-
Other	-	-	-
Total	-	-	-

Total Securitisation exposure type	<b>Mar 12</b> \$M	<b>Sep 11</b> \$M	<b>Mar 11</b> \$M
Liquidity facilities	- -	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	37	58	52
Protection provided	-	-	-
Other	-	-	-
Total	37	58	52

# Table 9(t)(i) & Table 9(u)(i): Aggregate securitisation exposures subject to Internal Models Approach (IMA) and the associated Capital requirements

ANZ does not have any Securitisation exposures subject to Internal Models Approach.

# Table 9(t)(ii) & Table 9(u)(ii): Aggregate securitisation exposures subject to APS120 and the associated Capital requirements

ANZ does not have any aggregate Securitisation exposures subject to APS120 and the associated Capital requirements.

### Table 9(u)(iii): Securitisation - Aggregate securitisation exposures deducted from Capital

ANZ does not have any Securitisation exposures deducted from Capital.

### Table 9(v): Securitisations subject to early amortisation treatment

ANZ does not have any Securitisation exposures subject to early amortisation or using Standardised approach.

# Table 9(w): Resecuritisation - Aggregate amount of resecuritisation exposures retained or purchased

ANZ does not have any resecuritisation exposures retained or purchased.

# Chapter 6 – Market risk

### Table 10Market risk – Standard approach

Table 10(b): Market risk – Standard approach <sup>30</sup>

	Mar 12	Sep 11	Mar 11
	\$M	\$M	\$M
Interest rate risk	114	141	111
Equity position risk	4	4	7
Foreign exchange risk	-	-	-
Commodity risk	2	15	6
Total	120	160	124
Risk Weighted Assets equivalent	1,500	2,000	1,553

 $<sup>^{\</sup>rm 30}\,\rm RWA$  equivalent is the capital requirement multiplied by 12.5 in accordance with APS 110.

### Table 11 Market risk – Internal models approach

# Table 11(d): Value at Risk (VaR) over the reporting period $^{ m 31\,32}$

	Six months ended 31 Mar 12			
Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Equities	1.3	2.9	0.9	1.2
Interest rate	4.6	6.0	3.5	5.2
Foreign exchange	4.5	6.9	2.8	3.5
Commodity	2.3	3.2	1.1	2.2
Credit	3.4	5.3	2.7	4.4

	Si	Six months ended 30 Sep 11		
Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Equities	1.0	2.5	0.5	2.5
Interest rate	8.1	16.1	4.2	4.7
Foreign exchange	3.4	7.9	1.6	6.0
Commodity	2.2	4.2	1.0	1.4
Credit	5.6	8.5	3.1	3.4

	Six months ended 31 Mar 11				
Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M	
Equities	-	-	-	-	
Interest rate	10.8	14.9	7.4	8.3	
Foreign exchange	3.1	6.0	1.5	3.3	
Commodity	2.5	4.0	1.6	3.3	
Credit	5.2	7.9	2.4	7.1	

### Comparison of VaR estimates to actual gains/losses

Back testing involves the comparison of calculated VaR exposures with profit and loss data to identify the frequency of instances when trading losses exceed the calculated VaR. For APRA backtesting purposes, VaR is calculated at the 99% confidence interval with a one-day holding period.

Back testing is conducted daily, and outliers are analysed to understand if the issues are the result of trading decisions, systemic changes in market conditions or issues related to the VaR model i.e. historical data or model calibration.

ANZ uses actual and hypothetical profit and loss data. Hypothetical data is designed to remove the impacts of intraday trading and sales margins. It is calculated as the difference between the value of the prior day portfolio at prior day closing rates and the value at current day closing rates. Markets Finance calculates actual profit and loss while Market Risk calculates hypothetical profit and loss.

The following table discloses the high, mean and low VaR values over the reporting period and at period end, and a comparison of VaR estimates with actual gains/losses over the reporting period.

<sup>&</sup>lt;sup>31</sup> Regulatory VaR is calculated at 97.5% confidence level for a one-day holding period.

<sup>&</sup>lt;sup>32</sup> The Foreign exchange VaR excludes foreign exchange translation exposures outside of the trading book. (Non trading translation risk includes translation of the net mark-to-market of the structured credit business).

# **Chapter 7 – Equities**

# Table 13 Equities – Disclosures for Banking Book positions

### Table 13(b) and 13(c): Equities – Types and nature of Banking Book investments

	Balance sheet value	Fair value
Value of listed (publicly traded) equities	1,876	2,322
Value of unlisted (privately held) equities	2,031	2,067
Total	3,907	4,389

Equity investments		\$M
	Balance sheet value	Fair value
Value of listed (publicly traded) equities	1,985	2,179
Value of unlisted (privately held) equities	1,976	2,011
Total	3,961	4,190

Equity investments		<b>Mar 11</b> \$M
	Balance sheet value	Fair value
Value of listed (publicly traded) equities	1,861	2,818
Value of unlisted (privately held) equities	1,789	1,825
Total	3,650	4,643

### Table 13(d) and 13(e): Equities – gains (losses)

Gains (losses) on equity investments	Half Year Mar 12 \$M	Half Year Sep 11 \$M	Half Year Mar 11 \$M
Cumulative realised gains (losses) from disposals and liquidations in the reporting period	29	24	5
Cumulative realised losses from impairment and writedowns in the reporting period	(37)	(15)	(37)
Total unrealised gains (losses)	66	49	1
Total unrealised gains (losses) included in Gross Tier 1/Tier 2 capital	-	-	-

### Table 13(f): Equities Risk Weighted Assets

	Mar 12	Sep 11	Mar 11
Risk Weighted Assets	\$M	\$M	\$M
Equity investments subject to a 300% risk weight	62	3	6
Equity investments subject to a 400% risk weight	1,173	1,396	1,629
Total RWA - Equity	1,235	1,399	1,635

# **Chapter 8 – Interest Rate Risk in the Banking Book**

### Table 14Interest Rate Risk in the Banking Book

### Table 14(b): Interest Rate Risk in the Banking Book

	Cha	nge in Economic '	Value
Standard Shock Scenario Stress Testing:	Mar 12	Sep 11	Mar 11
Interest rate shock applied	\$M	\$M	\$M
AUD			
200 basis point parallel increase	154	53	28
200 basis point parallel decrease	(158)	(54)	(24)
NZD			
200 basis point parallel increase	51	22	(8)
200 basis point parallel decrease	(61)	(25)	5
USD			
200 basis point parallel increase	9	(30)	(54)
200 basis point parallel decrease	4	12	39
GBP			
200 basis point parallel increase	(10)	(6)	(3)
200 basis point parallel decrease	5	3	2
Other			
200 basis point parallel increase	19	20	21
200 basis point parallel decrease	(1)	1	(7)
IRRBB regulatory capital	837	675	809
IRRBB regulatory RWA	10,465	8,439	10,112

#### Stress testing methodology

Stress tests within ANZ include standard and extraordinary tests. These tests are used to highlight potential risk which may not be captured by VaR, and how the portfolio might behave under extraordinary circumstances. Standard stress tests include statistically derived scenarios based on historical yield curve movements. These combine parallel shocks with twists and bends in the curve to produce a wide range of hypothetical scenarios at high statistical confidence levels, with the single worst scenario identified and reported. Extraordinary stress tests include interest rate moves from historical periods of stress as well as stresses to assumptions made about the repricing term of exposures. The rate move scenarios include daily changes over the stressed periods and the worst theoretical losses over the selected periods are each reported. Stresses of the repricing term assumptions investigate scenarios where actual repricing terms are vastly different to those modelled.

# Appendix 1 – Detail of capital structure

Fundamental Tier 1 capital		<b>Mar 12</b> \$M		<b>Sep 11</b> \$M		<b>Mar 11</b> \$M
Paid-up ordinary share capital		22,396		21,577		20,839
Reserves						
Foreign currency translation reserve	(2,830)		(2,418)		(3,299)	
Share and share option reserve	180		174		156	
Transactions with non-controlling interest reserve	(23)		(22)			
Total reserves		(2,673)		(2,266)		(3,143)
Prudential retained earnings						
Retained earnings including current year earnings	18,758		17,787		16,766	
Accumulated retained profits and reserves of insurance, funds management and securitisation entities and associates	(1,438)		(1,679)		(1,269)	
Dividend not provided for	(1,769)		(1,999)		(1,662)	
Deferred fee revenue including fees deferred as part of loan yields	425		414		398	
Accrual for Dividend Reinvestment Plans	531		600		499	
Total prudential retained earnings		16,507		15,123		14,732
Non-controlling interests		43		41		64
Total		36,273		34,475		32,492

Deductions from Tier 1 capital		<b>Mar 12</b> \$M		<b>Sep 11</b> \$M		<b>Mar 11</b> \$M
Goodwill		(2,966)		(2,968)		(2,795)
Other deductions from Tier 1 capital						
Intangible component of investment in OnePath Australia and New Zealand (excluding prudential goodwill)	(2,071)		(2,071)		(2,059)	
Capitalised software and other intangible assets	(1,711)		(1,549)		(1,323)	
Capitalised expenses including loan and lease origination fees, capitalised securitisation establishment costs and costs associated with debt raisings	(761)		(688)		(666)	
Applicable deferred tax assets (excluding the component relating to the general reserve for impairment of financial assets)	(92)		(136)		(154)	
Mark-to-market impact of own credit spread	(40)		(128)		(18)	
Total other deductions from Tier 1 capital		(4,675)		(4,572)		(4,220)
50/50 deductions from Tier 1 capital						
Investment in ANZ insurance subsidiaries	(300)		(200)		(200)	
Investment in funds management entities	(27)		(29)		(29)	
Investment in OnePath Australia and New Zealand	(922)		(906)		(901)	
Investment in other Authorised Deposit- taking Institutions and overseas equivalents	(1,118)		(1,151)		(1,162)	
Expected loss in excess of eligible provisions	(524)		(475)		(473)	
Other	(326)		(310)		(290)	
Total 50/50 deductions from Tier 1 capital		(3,217)		(3,071)		(3,055)
Total deductions from Tier 1 capital		(10,858)		(10,611)		(10,070)

Deductions from Tier 2 capital		<b>Mar 12</b> \$M		<b>Sep 11</b> \$M		<b>Mar 11</b> \$M
Upper and lower Tier 2 capital deductions		(28)		(28)		(28)
50/50 deductions from Tier 2 capital						
Investment in ANZ insurance subsidiaries	(300)		(200)		(200)	
Investment in funds management entities	(27)		(29)		(29)	
Investment in OnePath Australia and New Zealand	(922)		(906)		(901)	
Investment in other Authorised Deposit Taking Institutions and overseas equivalents	(1,118)		(1,151)		(1,162)	
Expected loss in excess of eligible provisions	(524)		(475)		(473)	
Other	(326)		(310)		(290)	
Total 50/50 deductions from Tier 2 capital		(3,217)		(3,071)		(3,055)
Total deductions from Tier 2 capital		(3,245)		(3,099)		(3,083)

# Appendix 2 – ANZ Bank (Europe) Limited

ANZ Bank (Europe) Limited (ANZBEL) is a 100% owned and controlled subsidiary of ANZ, and is regulated by the Financial Services Authority (FSA). ANZBEL is subject to similar Pillar 3 requirements as ANZ, under the FSA's Prudential Source Book for Banks, Building Societies and Investment Firms (BIPRU). The FSA has granted ANZBEL a Pillar 3 Disclosure waiver direction, which can be found on the FSA website: <u>fsa.qov.uk/pubs/waivers/bipru waivers.pdf</u>.

In line with the FSA waiver direction, ANZBEL will rely on disclosures in this document to satisfy most of its Pillar 3 disclosure obligations. The following FSA requirements are not mirrored in APS 330 or included in this disclosure document, and as such are required by the FSA to be reported on an individual basis in the annual ANZBEL Statutory Accounts:

- BIPRU 11.5.4R (4) Disclosure of the firm's minimum capital requirements covering position, foreign exchange, commodity, counterparty and concentration risks.
- BIPRU 11.5.12R Disclosure: Market Risk.

This page has been intentionally left blank

