BASEL III PILLAR 3 DISCLOSURE AS AT 31 DECEMBER 2017

DECEMBER 2017 PILLAR 3 / 2018 FIRST QUARTER CHART PACK

AUSTRALIA AND NEW ZEALAND BANKING GROUP LIMITED

20 FEBRUARY 2018

To be read in conjunction with ANZ 2017 Basel III Pillar 3 disclosure as at 31 December 2017



SUMMARY

Capital, Funding & Liquidity	 Common Equity Tier 1 (CET1) ratio of 10.82% at Dec-17, 25bp increase from Sep-17. Dec-17 CET1 ratio includes the proceeds of the sale of Shanghai Rural Commercial Bank stake and a small benefit from the sale of the Asian retail and wealth businesses (Taiwan & Vietnam settlements in the December quarter). APRA's 'unquestionably strong' requirements achieved well ahead of 2020 implementation. Shares allocated under 2017 Final Dividend Re-investment Plan (DRP) neutralised by acquiring equivalent number of shares on market. Funding and liquidity position remains strong with LCR 131% (Dec-17 quarter avg) and NSFR 114% (as at 31-Dec-17).
Portfolio movement	 Total Risk Weighted Assets (RWA) increased \$2.4b, including a \$2.3b increase in Credit RWA, with growth in Residential Mortgages, Corporate and Bank Pillar 3 categories Credit RWA increases comprised: \$0.6b lending growth (underlying growth of \$2.6b offset by \$2.0b divestments in Retail Asia portfolio) \$2.1b methodology/data changes (Inclusive of a \$1.5b interim RWA overlay on the NZ Residential Mortgage portfolio pending approval of updated Mortgage capital model) \$0.4b reduction from improvement in the portfolio risk profile
Credit Quality	 Gross impaired assets reduced by 9.3% to \$2.2b, including 6% reduction in Australia Division, 7% reduction in Institutional and 11% reduction in New Zealand Division. Total provision charge of \$202m in 1Q18 with individual provision charge of \$220m. Residential Mortgage 90+ day past due loans (as a % of Residential Mortgage EAD) increased by 1bp.
Australia Housing update	 Home lending portfolio grew at 1.2 times system in the December quarter, with Owner Occupied growth of 10% annualised (1.4 times system), Investor growth of 2% annualised¹. Interest only new business in the December quarter (1Q18) represented 14.3% of total new business flows. \$5.7b of interest only loans switched to principal and interest in 1Q18, compared with \$9.5b in 4Q17 and \$4.3b per quarter on average across 1Q17 to 3Q17.

Growth refers to December 2017 vs September 2017 unless otherwise stated

1. Source: ANZ analysis of Home Loans Market Share – APRA Banking statistics. December 2017 report. The current classification of Investor vs Owner Occupier, as reported to regulators and the market, is based on the classification at origination (as advised by the customer) and the ongoing precision relies on the customers obligation to advise ANZ, and ANZ targeted activity to identify, any change in circumstances.



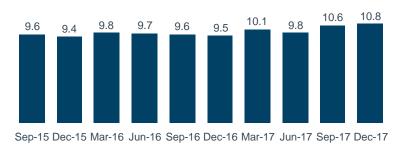
CAPITAL, LIQUIDITY & FUNDING

% Equivalent to ~11.3% on a pro forma basis taking into consideration announced asset divestments yet to settle and \$1.5b share buy back announced in December 2017 and commenced January 2018 0.3 10.8 10.6 0.5 -0.6 Sep-17 Dividends Asset Other Dec-17 Sales

APRA CET1 CAPITAL MOVEMENT

APRA COMMON EQUITY TIER 1 (CET1)

%



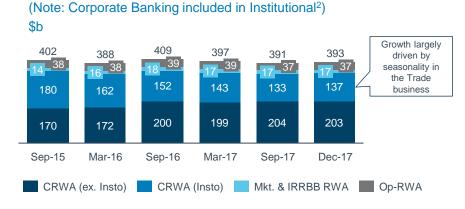
LEVERAGE RATIO



PORTFOLIO MOVEMENT

TOTAL RISK WEIGHTED ASSETS (RWA)

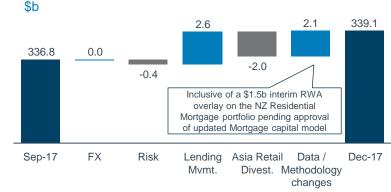
RISK WEIGHTED ASSETS & EXPOSURE AT DEFAULT (EAD)



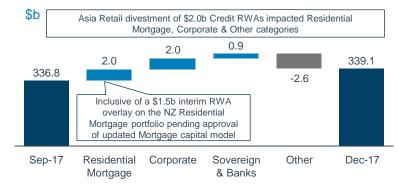
EXPOSURE AT DEFAULT (EAD) & CRWA/EAD¹



CREDIT RWA MOVEMENT DRIVERS



CREDIT RWA MOVEMENT BY SEGMENT



1. EAD excludes Securitisation and Other assets whereas CRWA is inclusive as per APS 330

2. Institutional RWAs are inclusive of Corporate Banking, transferred from Australia Division to Institutional in October 2017 and backdated to September 2015 for the purposes of chart time series

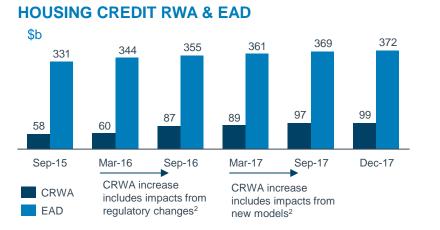


PORTFOLIO MOVEMENT

MOVEMENT BY SEGMENTS



CRWA & EAD MOVEMENT BY SEGMENT



INSTITUTIONAL DIVISIONAL RWA





NON HOUSING CREDIT RWA & EAD¹

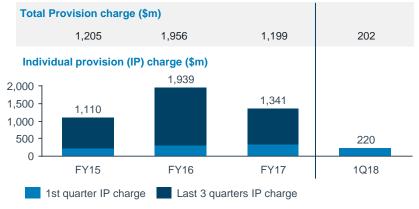
1. Non Housing based on APS330 Pillar 3, all Credit RWA categories excluding Residential Mortgage category

 Housing based on APS330 Pillar 3 Residential Mortgage category. Change in CRWA from Mar-16 to Sep-16 includes impacts from regulatory changes to Australia housing risk weights introduced 1 July 2016. Change in CRWA from Mar-17 to Sep-17 includes impacts from further increases to Australia housing risk weights following APRA having completed its review of ANZ's mortgage capital model and approved the new model for Australia residential mortgages effective from June 2017

3. Note: Institutional RWAs are inclusive of Corporate Banking, transferred from Australia Division to Institutional in October 2017 and backdated to September 2015 for the purposes of chart time series

CREDIT QUALITY

PROVISION CHARGE



\$m -9.3% 4,000 3.173 3,000 2.719 2,384 2.162 2,000 1,000 0 Sep-15 Sep-16 Sep-17 Dec-17 Australia New Zealand Institutional Other¹

1. Other includes Retail Asia & Pacific and Australia Wealth

2. Excluding unsecured 90 days past due

27% 31% 4Q 3Q 2Q 34% 1Q 31% 39% 30% 21% 24% 20% 19% 16% 14%

2016

2017

Avg 2014-2017

IP CHARGE COMPOSITION BY QUARTERS



Retail (Pillar 3 QRR & Other Retail categories)

2014

2015

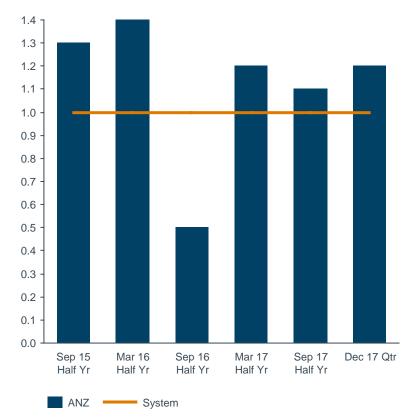


GROSS IMPAIRED ASSETS2PAST DUE LOANS > 90 DAYS AS A % OF EAD

AUSTRALIA HOUSING

HOUSING LENDING GROWTH¹

ANZ growth x System (System = 1)



SWITCHING: INTEREST ONLY TO PRINCIPAL & INTEREST



ANZ AUSTRALIA HOME LOAN DELINQUENCIES^{2,3}



1. ANZ analysis of APRA monthly banking statistics. December 2017

2. Excludes Non Performing Loans

3. The current classification of Investor vs Owner Occupier, as reported to regulators and the market, is based on the classification at origination (as advised by the customer) and the ongoing precision relies on the customers obligation to advise ANZ, and ANZ targeted activity to identify, any change in circumstances.



FURTHER INFORMATION



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Equity Investors

Jill Campbell Group General Manager Investor Relations +61 3 8654 7749 +61 412 047 448 jill.campbell@anz.com

Retail Investors

Michelle Weerakoon Manager Shareholder Services & Events +61 3 8654 7682 +61 411 143 090 michelle.weerakoon@anz.com Cameron Davis Executive Manager Investor Relations +61 3 8654 7716 +61 421 613 819 cameron.davis@anz.com

Debt Investors

Scott Gifford Head of Debt Investor Relations +61 3 8655 5683 +61 434 076 876 scott.gifford@anz.com Katherine Hird Senior Manager Investor Relations +61 3 8655 3261 +61 435 965 899 katherine.hird@anz.com

Mary Karavias Associate Director, Debt Investor Relations +61 3 8655 4318 +61 421 865 953 mary.karavias@anz.com