# 2014 BASEL III PILLAR 3 DISCLOSURE

AS AT 30 SEPTEMBER 2014

APS 330: PUBLIC DISCLOSURE



# Important notice

This document has been prepared by Australia and New Zealand Banking Group Limited (ANZ) to meet its disclosure obligations under the Australian Prudential Regulation Authority (APRA) ADI Prudential Standard (APS) 330: Public Disclosure.

This disclosure was prepared as at 30 September 2014. ANZ has a continuous disclosure policy, under which ANZ will immediately notify the market of any material price sensitive information concerning the Group, in accordance with legislative and regulatory disclosure requirements.

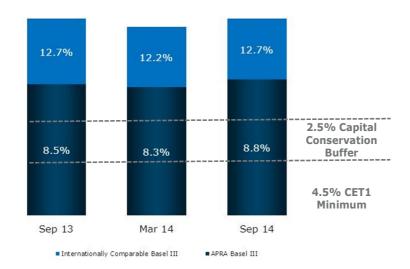
# TABLE OF CONTENTS 1

Chapter 1 – H	ignlights	3
Chapter 2 – Ir	ntroduction	5
Purpose o	of this document	5
Chapter 3 - Ri	sk appetite and governance	6
Risk type	S	6
Risk appe	tite framework	7
Risk man	agement governance	7
Chapter 4 – C	apital reporting and measurement	9
Chapter 5 – C	apital and capital adequacy	11
Table 1	Common disclosure template	11
Table 2	Main features of capital instruments	22
Table 6	Capital adequacy	22
Chapter 6 – C	redit risk	27
Table 7	Credit risk – General disclosures	27
Table 8	Credit risk – Disclosures for portfolios subject to the Standardised approach supervisory risk weights in the IRB approach	
Table 9	Credit risk – Disclosures for portfolios subject to Advanced IRB approaches.	44
Table 10	Credit risk mitigation disclosures	54
Table 11	General disclosure for derivative and counterparty credit risk	59
Chapter 7 – S	ecuritisation risk	61
Table 12	Banking Book - Securitisation disclosures	64
	Trading Book - Securitisation disclosures	73
Chapter 8 – M	larket risk	77
Table 13	Market risk – Standard approach	77
Table 14	Market risk – Internal models approach	78
Chapter 9 - O	perational risk	81
Table 15	Operational risk	81
Chapter 10 –	Equity risk	86
Table 16	Equities – Disclosures for banking book positions	86
Chapter 11 -	Interest Rate Risk in the Banking Book	88
Table 17	Interest Rate Risk in the Banking Book	88
Chapter 12 –	Liquidity & Funding risk	91
Appendix 1 –	ANZ Bank (Europe) Limited	93
Glossary		94

 $<sup>^{1}</sup>$  Each table reference adopted in this document aligns to those required by APS 330 to be disclosed at year end.

# **Chapter 1 – Highlights**

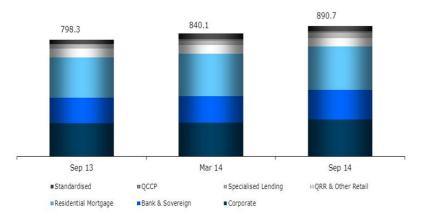
# **Capital Ratios**



# ANZ is well capitalised

• Capital levels will grow organically in the lead up to the introduction of the higher loss absorbing capital requirement for D-SIB's in 2016.

# Exposure at Default\* (\$bn)

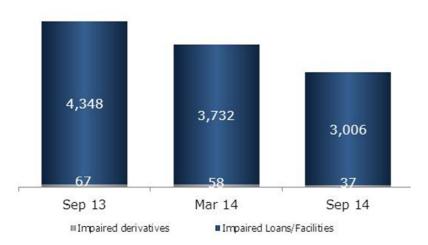


\* Exposure at Default does not include Securitisation, Equities or Other Assets. It is gross of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral.

# Growth in EAD of 6% HoH to \$890.7bn in 2H14

 Growth driven predominately by increases in the Bank & Sovereign +\$25bn and Corporate +\$18bn asset classes.

# Impaired Assets (\$m)\*

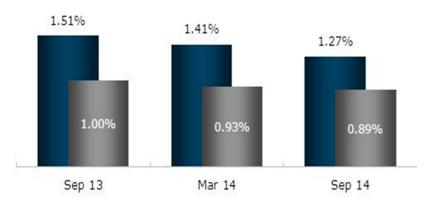


\*For regulatory reporting not well secured portfolio managed retail exposures have been reclassified from past due loans > 90 days to impaired loans / facilities.

# Impaired Assets continue to trend downward

 Impaired Loans/Facilities decreased by 19% HoH and 31% YoY.

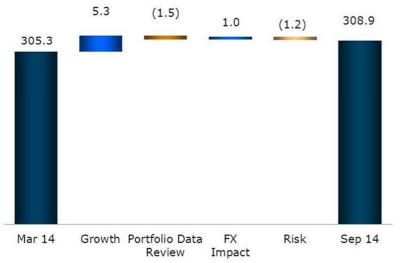
# Provision Ratios (Provision / Credit RWA)



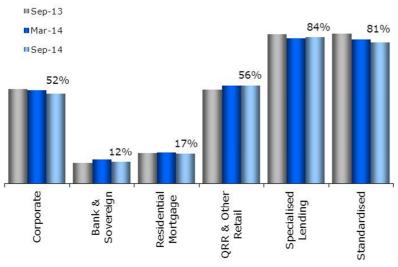
■Total Provision Balance / CRWA

**■** Collective Provision Balance / CRWA

# **Movement in Credit Risk Weighted Assets (\$bn)**



# Average Risk Weights (Credit RWA / EAD\*)



\* Exposure at Default is gross of credit risk mitigation such as guarantees, credit derivatives. netting and financial collateral.

# Provision coverage remains appropriate

 The total provision ratio at 1.27% and collective provision ratio at 0.89% continues to provide appropriate coverage given ongoing improvement in credit quality.

# Credit Risk Weighted Assets (CRWA) up by \$3.6bn HoH

 Growth in CRWA has been mainly driven by increases in the Corporate, Specialised Lending and Standardised Basel Asset Classes.

# **Chapter 2 - Introduction**

# **Purpose of this document**

This document has been prepared in accordance with the Australian Prudential Regulation Authority (APRA) ADI Prudential Standard (APS) 330: Public Disclosure.

APS 330 mandates the release to the investment community and general public of information relating to capital adequacy and risk management practices. APS 330 was established to implement Pillar 3 of the Basel Committee on Banking Supervision's framework for bank capital adequacy<sup>2</sup>. In simple terms, the Basel framework consists of three mutually reinforcing 'Pillars':

Pillar 1  Minimum capital requirement	Pillar 2 Supervisory review process	<b>Pillar 3</b> Market discipline
Minimum capital requirements for Credit Risk, Operational Risk, Market Risk and Interest Rate Risk in the Banking Book	Firm-wide risk oversight, Internal Capital Adequacy Assessment Process (ICAAP), consideration of additional risks, capital buffers and targets and risk concentrations, etc	Regular disclosure to the market of qualitative and quantitative aspects of risk management, capital adequacy and underlying risk metrics

APS 330 requires the publication of various levels of information on a quarterly, semi-annual and annual basis. This document is the annual disclosure, which has the most comprehensive requirements.

#### **Basel in ANZ**

In December 2007, ANZ received accreditation for the most advanced approaches permitted under Basel for credit risk and operational risk, complementing its accreditation for market risk. Effective January 2013, ANZ adopted APRA requirements for Basel III with respect to the measurement and monitoring of regulatory capital.

# **Verification of disclosures**

These Pillar 3 disclosures have been verified in accordance with Board approved policy, including ensuring consistency with information contained in ANZ's Annual Report and in Pillar 1 returns provided to APRA. This Pillar 3 disclosure is not audited by ANZ's external auditor.

# **Comparison to ANZ's Annual Report**

These disclosures have been produced in accordance with regulatory capital adequacy concepts and rules, rather than in accordance with accounting policies adopted in ANZ's Annual Report. As such, there are different areas of focus and measures in some common areas of disclosures. These differences are most pronounced in the credit risk disclosures, for instance:

- The principal method for measuring the amount at risk is Exposure at Default (EAD), which is the estimated amount of exposure likely to be owed on a credit obligation at the time of default. Under the Advanced Internal Ratings Based (AIRB) approach in APS 113 Capital Adequacy: Internal Ratings-based Approach to Credit Risk, banks are accredited to provide their own estimates of EAD for all exposures (drawn, commitments or contingents) reflecting the current balance as well as the likelihood of additional drawings prior to default.
- Loss Given Default (LGD) is an estimate of the amount of losses expected in the event of default. LGD is essentially calculated as the amount at risk (EAD) less expected net recoveries from realisation of collateral as well as any post default repayments of principal and interest.
- Most credit risk disclosures split ANZ's portfolio into regulatory asset classes, which span areas of ANZ's internal divisional and business unit organisational structure.

Unless otherwise stated, all amounts are rounded to AUD millions.

<sup>&</sup>lt;sup>2</sup> Basel Committee on Banking Supervision, International Convergence of Capital Measurement and Capital Standards: A Revised Framework, 2004.

# Chapter 3 – Risk appetite and governance

# Risk types

ANZ is exposed to a broad range of inter-related business risks.

- **Credit risk** is the risk of financial loss resulting from a counterparty falling to fulfill its obligations, or from a decrease in credit quality of a counterparty resulting in a loss in value.
- Market risk stems from ANZ's trading and balance sheet activities and is the risk to ANZ's earnings
  arising from changes in interest rates, foreign exchange rates, credit spreads, volatility, correlations
  or from fluctuations in bond, commodity or equity prices.
- **Securitisation risk** is the risk of credit related losses greater than expected due to a securitisation failing to operate as anticipated, or of the values and risks accepted or transferred, not emerging as expected.
- **Operational risk** is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. The definition includes legal risk, and the risk of reputation loss, or damage arising from inadequate or failed internal processes, people and systems, but excludes strategic risk.
- **Equity risk** is the risk of financial loss arising from the unexpected reduction in value of equity investments not held in the trading book including those of the Group's joint ventures and associates.
- Capital adequacy risk is the risk of loss arising from ANZ failing to maintain the level of capital
  required by prudential regulators and other key stakeholders (shareholders, debt investors,
  depositors, rating agencies etc.) to support ANZ's consolidated operations and risk appetite. Losses
  include those arising from diminished reputation, a reduction in investor/counter-party confidence,
  regulatory non-compliance (e.g. fines and banking licence restrictions) and an inability for ANZ to
  continue to do business
- **Compliance risk** is defined as the probability and impact of an event that results in a failure to act in accordance with laws, regulations, industry standards and codes, internal policies and procedures and principles of good governance as applicable to ANZ's businesses.
- **Liquidity and Funding risk** is the risk that the Group is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that the Group has insufficient capacity to fund increases in assets.
- **Reputation risk**<sup>3</sup> is defined as the risk of loss caused by adverse perceptions of ANZ held by the public, the media, depositors, shareholders, investors, regulators, or rating agencies that directly or indirectly impact earnings, capital adequacy or value. Reputation Risk arises as a result of poor control processes over client on-boarding or new product development or strategies or a result of unexpected risks crystallising (e.g. credit, market or operational risk).
- Insurance risk is defined as the risk of unexpected losses resulting from worse than expected claims experience (variation in timing and amount of insurance claims due to incidence or non-incidence of death, sickness, disability or general insurance claims) and includes inadequate or inappropriate underwriting, claims management, reserving, insurance concentrations, reinsurance management, product design and pricing which will expose an insurer to financial loss and the consequent inability to meet its liabilities.
- **Reinsurance risk** Reinsurance is an agreement in which one insurer ('the reinsurer') indemnifies another insurer for all or part of the risk of a policy originally issued and assumed by that other insurer. Reinsurance is a risk transfer tool between the insurer and reinsurer. The main risk that arises with reinsurance is counterparty credit risk. This is the risk that a reinsurer fails to meet their contractual obligations, i.e. to pay reinsurance claims when due. This risk is measured by assigning a counterparty credit rating or probability of default. Reinsurance counterparty credit risk is mitigated by restricting counterparty exposures on the basis of financial strength and concentration.
- Strategic risks are risks that affect or are created by an organisation's business strategy and strategic objectives. Where the strategy leads to an increase in other Key Material Risks (e.g. Credit Risk, Market Risk, Operational Risk) the risk management strategies associated with these risks form the primary controls.

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<sup>&</sup>lt;sup>3</sup> Regulatory Capital is calculated in accordance with the definition of Operational Risk outlined in APS 115 Capital Adequacy: Advanced Measurement Approaches to Operational Risk, and therefore excludes reputation risk considerations.

# **Risk Appetite Framework**

ANZ's Board is ultimately responsible for ANZ's risk management framework, which includes the Group Risk Appetite Statement (RAS). The Group RAS is the document which clearly and concisely sets out the Board's expectations regarding the degree of risk that ANZ is prepared to accept in pursuit of its strategic objectives and business plan.

The articulation of risk appetite and risk tolerances is central to a risk appetite statement. ANZ's Group RAS conveys the following:

- The degree of risk (**risk appetite**) that ANZ is prepared to accept in pursuit of its Super Regional Strategy, objectives and business plans with consideration of its shareholders' and customers' best interests.
- For each material risk, ANZ has set the maximum level of risk (**risk tolerance**) that it is willing to operate within, expressed as a risk limit and based on its risk appetite, risk profile and capital strength. Risk tolerances translate risk appetite into operational limits for the day-to-day management of material risks, where possible.
- The process for ensuring that risk tolerances are set at an appropriate level, based on an estimate of the **impact** in the event that a risk tolerance is breached, and the **likelihood** that each material risk is realised.
- The process for **monitoring compliance** with each risk tolerance and for taking appropriate **action** in the event that it is breached; and
- The timing and process for **review** of the risk appetite and risk tolerances.

# Risk management governance

ANZ's Board has ultimate responsibility for establishing processes, and monitoring the effectiveness of the processes for risk management. There are three key committees focused on risks that impact regulatory capital.

Risk Committee	The Board is principally responsible for approving the Group's risk appetite, risk tolerance and related strategies and policies. It also looks after policy compliance and the effectiveness of our risk and compliance management framework. The Risk Committee is then responsible for assisting the Board in relation to the oversight and review of the Group's risk management principles and policies, strategies, appetite, processes and controls. These include credit, market, liquidity, balance sheet, operational, compliance and reputation risk frameworks. The committee meets at least four times annually.
Audit Committee	Assists the Board of Directors in reviewing: financial reporting principles and policies, controls and procedures; the effectiveness of ANZ's internal control and risk management framework; the work of Global Internal Audit; the integrity of ANZ's financial statements and compliance with legal and regulatory requirements; any due diligence procedures; and prudential supervision procedures required by regulatory bodies to the extent relating to financial reporting. It is also responsible for the appointment and evaluation of the external auditor. The committee meets at least four times annually.
Governance Committee	Amongst other things, the committee reviews the development of and approves all other corporate governance policies and principles applicable to ANZ; and ensures an appropriate Board and committee structure is in place. It approves corporate governance policies and principles applicable to business and ensures there is a robust and effective process for evaluating the performance of the Board, Board Committee and non-executive Directors. It also approves corporate sustainability objectives and reviews their progress. The committee meets at least twice annually.

The above committees are exclusively comprised of non-executive directors. Members, including the chairperson are appointed by the Board and serve at the discretion of the Board and for such term or terms as the Board determines. Global Internal Audit provides independent and objective assurance around ANZ's risk management and control effectiveness, and its primary reporting line is to the Audit Committee.

Executive management committees are responsible for co-ordination of risk matters for each of the areas of risk management. The executive committees most relevant to the risks described above and overall capital management at ANZ are as follows:

# Group Asset and Liability Committee (GALCO)

GALCO is responsible for the oversight and strategic management of the ANZ's balance sheet, liquidity and funding positions and capital management activities. The committee meets at least six times annually.

## Capital Management Policy Committee (CMPC)

CMPC is responsible for the oversight and control of the Group's capital and portfolio measurement framework, addressing economic and regulatory capital requirements and is also responsible for making capital management and portfolio measurement related recommendations to the Risk Committee and ANZ Board. The committee meets six times per year or on an 'as required' basis. CMPC is a sub-committee of GALCO.

# Credit and Market Risk Committee (CMRC)

CMRC is responsible for the oversight and control of credit, market, insurance and material financial risks across the ANZ Group. The committee meets monthly, with additional meetings as required.

# Credit Ratings System Oversight Committee (CRSOC)

CRSOC oversees and controls the internal ratings system for credit risk in the wholesale and retail sectors, including credit model approvals and performance monitoring. CRSOC is assisted in its rating systems governance role by the Wholesale Ratings Working Group and the Retail Ratings Working Group. The committee meets six times per year or on an as required basis.

#### Operational Risk Executive Committee (OREC)

OREC is responsible for oversight of the Operational Risk and Compliance expected and unexpected risk profile and the related control environment. The committee meets at least four times annually.

#### Reputation Risk Committee (RRC)

RRC is responsible for assisting ANZ businesses, Risk, Corporate Affairs, and Legal in partnership to effectively manage reputation risk in relation to environmental, social, business, and regulatory issues across ANZ. The committee meets at least four times annually.

# Stress Testing Oversight Committee (STOC)

STOC is responsible for the oversight and control of the Group's stress testing framework, modeling and processes. The Committee meets four times per year, with additional meetings at the discretion of the Chair. STOC is a sub-committee of CMPC.

Processes and procedures relating to the operation of each of the management committees are documented in the committee charters.

# Chapter 4 - Capital reporting and measurement

#### Capital reporting and measurement

To ensure that an Authorised Deposit-taking Institution (ADI) is adequately capitalised on both a standalone and group basis, APRA adopts a tiered approach to the measurement of an ADI's capital adequacy by assessing the ADI's financial strength at three levels:

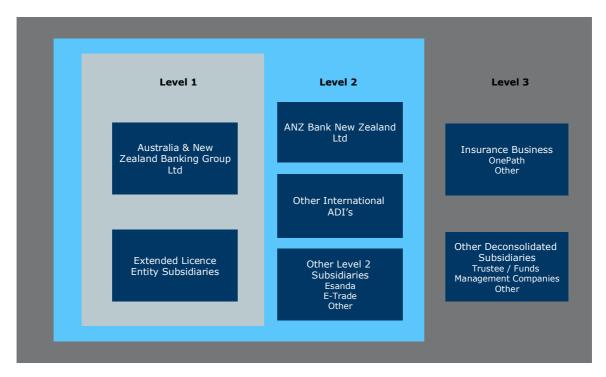
- Level 1 being the ADI i.e. Australia and New Zealand Banking Group Limited, consolidated with APRA approved subsidiaries, to form the ADI's Extended Licensed Entity (ELE).
- Level 2 being the consolidated group for financial reporting purposes adjusted to exclude associates activities and certain subsidiaries excluded under APS 001: Definitions that undertake the following business activities:
  - Insurance businesses (including friendly societies and health funds).
  - Acting as manager, responsible entity, approved trustee, trustee or similar role in relation to funds management.
  - Non-financial (commercial) operations.
  - Securitisation special purpose vehicles to which assets have been transferred in accordance with APRA's requirements as set out in APS 120: Securitisation.

In April 2014 APRA provided further clarification to the definition of the Level 2 Authorised Deposit-Taking Institution (ADI) group, whereby subsidiary intermediate holding companies are now considered part of the Level 2 Group. The above clarification results in the phasing out, over time, of capital benefits arising from the debt issued by ANZ Wealth Australia Limited (ANZWA). As at 30 September 2014, ANZWA had \$805m of debt outstanding which is equivalent to approximately 22bps of Common Equity Tier 1 capital. APRA has approved transitional arrangements, in line with existing maturity profile of the debt in June 2015 (\$405m) and March 2016 (\$400m). As a result, there is no immediate impact on ANZ's capital position and the Group is well placed to manage the future transitional impact through organic capital generation.

• Level 3 - the consolidated group for financial reporting purposes.

ANZ measures capital adequacy monthly and reports for prudential purposes on a Level 1 and Level 2 basis. In August 2014, APRA announced its planned framework for the supervision of Conglomerates Group (Level 3) which includes updated Level 3 capital adequacy standards. These standards will regulate a bancassurance group such as ANZ as a single economic entity with minimum capital requirements and additional monitoring on risk exposure levels. APRA has deferred a decision on the implementation date as well as the final form of the Level 3 framework until the recommendations of the Financial System Inquiry and the Government's response to them have been announced and considered by APRA. APRA has committed to a minimum transition period of 12 months for affected institutions to comply with the new requirements once an implementation date is established. Based upon the current draft of the Level 3 standards covering capital adequacy, group governance, risk management and risk exposures, ANZ does not expect any material impact on its operations

This Pillar 3 report is based on the Level 2 prudential structure



Refer to Note 37 of ANZ's 2014 Annual Report for a list of all material subsidiaries and a brief description of their key activities.

# Chapter 5 - Capital and Capital Adequacy

# Table 1 Common Disclosure template

The head of the Level 2 Group to which this prudential standard applies is Australia and New Zealand Banking Group Limited.

Table 1 of this chapter consists of a Common Disclosure template that assists users in understanding the differences between the application of the Basel III reforms in Australia and those rules as detailed in the document Basel III: A global regulatory framework for more resilient banks and banking systems, issued by the Bank for International Settlements. The common disclosure template in this chapter is the post January 2018 version as ANZ is fully applying the Basel III regulatory adjustments, as implemented by APRA. Note that the capital conservation and countercyclical buffers referred to in rows 64 to 67 do not apply until 1 January 2016 and the phase out period for capital instruments began on 1 January 2013.

The information in the lines of the template have been mapped to ANZ's Level 2 balance sheet, which adjusts for non-consolidated subsidiaries as required under APS 001: Definitions. Where this information cannot be mapped on a one to one basis, it is provided in an explanatory table. ANZ's material non-consolidated subsidiaries are also listed in this chapter.

#### **Restrictions on Transfers of Capital within ANZ**

ANZ operates branches and locally incorporated subsidiaries in many countries. These operations are capitalised at an appropriate level to cover the risks in the business and to meet local prudential requirements. This level of capitalisation may be enhanced to meet local taxation and operational requirements. Any repatriation of capital from subsidiaries or branches is subject to meeting the requirements of the local prudential regulator and/or the local central bank. Apart from ANZ's operations in New Zealand, local country capital requirements do not impose any material call on ANZ's capital base. ANZ undertakes banking activities in New Zealand principally through its wholly owned subsidiary, ANZ Bank New Zealand Limited, which is subject to minimum capital requirements as set by the Reserve Bank of New Zealand (RBNZ). The RBNZ adopted the Basel II framework, effective from 1 January 2008 and Basel III reforms from 1 January 2013 and ANZ Bank New Zealand Limited has been accredited to use the advanced approach for the calculation of credit risk and operational risk. ANZ Bank New Zealand Limited maintains a buffer above the minimum capital base required by the RBNZ. This capital buffer has been calculated via the ICAAP undertaken for ANZ Bank New Zealand Limited, to ensure ANZ Bank New Zealand Limited is appropriately capitalised under stressed economic scenarios.

Table 1 Common disclosure template

	Table 1 Common disclosure template	<b>Sep 14</b> \$M	Reconciliation Table Reference
Com	mon Equity Tier 1 Capital: instruments and reserves		
1	Directly issued qualifying ordinary shares (and equivalent for mutually-owned entities) capital	24,103	Table A
2	Retained earnings	23,750	Table B
3	Accumulated other comprehensive income (and other reserves)	(209)	Table C
4	Directly issued capital subject to phase out from CET1 (only applicable to mutually-owned companies)		
`	Ordinary share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	39	Table D
6 (	Common Equity Tier 1 capital before regulatory adjustments	47,683	
Com	mon Equity Tier 1 capital : regulatory adjustments		
	Prudential valuation adjustments	-	
8	Goodwill (net of related tax liability)	3,974	Table E
9	Other intangibles other than mortgage servicing rights (net of related tax liability)	4,518	Table F
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	16	Table J
J11	Cash-flow hedge reserve	169	
12	Shortfall of provisions to expected losses	240	Table G
13	Securitisation gain on sale (as set out in paragraph 562 of Basel II framework)	-	
14	Gains and losses due to changes in own credit risk on fair valued liabilities	(22)	
15	Defined benefit superannuation fund net assets	37	Table H
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	-	
17	Reciprocal cross-holdings in common equity	-	
18	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold)	-	
19	Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	1,485	Table I
20	Mortgage service rights (amount above 10% threshold)	n/a	
<i>/</i> I	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	
22	Amount exceeding the 15% threshold	-	
23	of which: significant investments in the ordinary shares of financial entities	-	
24	of which: mortgage servicing rights	n/a	
25	of which: deferred tax assets arising from temporary differences	-	
/h	National specific regulatory adjustments (sum of rows 26a, 26b, 26c, 26d, 26e, 26f, 26g, 26h, 26i and 26j)	5,490	
26a	of which: treasury shares	-	
26b	of which: offset to dividends declared under a dividend reinvestment plan (DRP), to the extent that the dividends are used to purchase new ordinary shares issued by the ADI	-	
26c	of which: deferred fee income	(392)	
26d	of which: equity investments in financial institutions not reported in rows 18, 19 and 23	3,899	Table I
26e	of which: deferred tax assets not reported in rows 10, 21 and 25	793	Table J
26f	of which: capitalised expenses	1,099	Table K
26g	of which: investments in commercial (non-financial) entities that are deducted under APRA prudential requirements	44	Table L
26h	of which: covered bonds in excess of asset cover in pools	-	
26i	of which: undercapitalisation of a non-consolidated subsidiary	-	
	of which: other national specific regulatory adjustments not reported in rows 26a to 26i Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier $f 1$ and Tier	47	
	2 to cover deductions		
28	Total regulatory adjustments to Common Equity Tier 1	15,907	
29	Common Equity Tier 1 Capital (CET1)	31,776	

		<b>Sep 14</b> \$M	Reconciliation Table Reference
Addi	tional Tier 1 Capital: instruments		
30	Directly issued qualifying Additional Tier 1 instruments	2,730	Table M
31	of which: classified as equity under applicable accounting standards	-	
32	of which: classified as liabilities under applicable accounting standards	2,730	Table M
33	Directly issued capital instruments subject to phase out from Additional Tier 1	4,180	Table M
34	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	n/a	
35	of which: instruments issued by subsidiaries subject to phase out	n/a	
36	Additional Tier 1 Capital before regulatory adjustments	6,910	
	itional Tier 1 Capital: regulatory adjustments Investments in own Additional Tier 1 instruments	_	
38	Reciprocal cross-holdings in Additional Tier 1 instruments	-	
39	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold)	-	
40	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)	85	Table M
41	National specific regulatory adjustments (sum of rows 41a, 41b and 41c)	-	
41a	of which: holdings of capital instruments in group members by other group members on behalf of third parties	-	
41b	of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidations not reported in rows 39 and 40	-	
41c	of which: other national specific regulatory adjustments not reported in rows 41a and 41b	-	
	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-	
	Total regulatory adjustments to Additional Tier 1 capital	85	
44	Additional Tier 1 capital (AT1)	6,825	
45	Tier 1 Capital (T1=CET1+AT1)	38,601	
Tier	2 Capital: instruments and provisions		
46	Directly issued qualifying Tier 2 instruments	1,664	
47	Directly issued capital instruments subject to phase out from Tier 2	4,752	Table N
	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group T2)	652	
49	of which: instruments issued by subsidiaries subject to phase out	652	Table N
50	Provisions	228	Table G
51	Tier 2 Capital before regulatory adjustments	7,296	
Tier	2 Capital: regulatory adjustments		
52	Investments in own Tier 2 instruments	10	Table N
53	Reciprocal cross-holdings in Tier 2 instruments	-	
54	Investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital (amount above 10% threshold)	-	
55	Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions	85	Table N
56	National specific regulatory adjustments (sum of rows 56a, 56b and 56c)	63	
56a	of which: holdings of capital instruments in group members by other group members on behalf of third parties	-	
56b	of which: investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 54 and 55	63	Table N
56c	of which: other national specific regulatory adjustments not reported in rows 56a and 56b	-	
57	Total regulatory adjustments to Tier 2 capital	158	
58	Tier 2 capital (T2)	7,138	
59	Total capital (TC=T1+T2)	45,739	

		<b>Sep 14</b> \$M	Reconciliation Table Reference
Car	pital ratios and buffers		
61	Common Equity Tier 1 (as a percentage of risk-weighted assets)	8.8%	
62	Tier 1 (as a percentage of risk-weighted assets)	10.7%	
63	Total capital (as a percentage of risk-weighted assets)	12.7%	
64	Buffer requirement (minimum CET1 requirement of 4.5% plus capital conservation buffer of 2.5% plus any countercyclical buffer requirements expressed as a percentage of risk-weighted assets)	7.0%	
65	of which: capital conservation buffer requirement <sup>1</sup>	2.5%	
66	of which: ADI-specific countercyclical buffer requirements <sup>1</sup>	n/a	
67	of which: G-SIB buffer requirement (not applicable)	n/a	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk-weighted assets)	4.3%	
Nat	tional minima (if different from Basel III)		
69	National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)	n/a	
70	National Tier 1 minimum ratio (if different from Basel III minimum)	n/a	
71	National total capital minimum ratio (if different from Basel III minimum)	n/a	
Am	ount below thresholds for deductions (not risk-weighted)		
72	Non-significant investments in the capital of other financial entities	86	
73	Significant investments in the ordinary shares of financial entities	3,875	Table I
74	Mortgage servicing rights (net of related tax liability)		
75	Deferred tax assets arising from temporary differences (net of related tax liability)	793	Table J
Apı	plicable caps on the inclusion of provisions in Tier 2		
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	228	
77	Cap on inclusion of provisions in Tier 2 under standardised approach	448	
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)	-	
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach	1,638	
	oital instruments subject to phase-out arrangements (only application between 1 January 18 to 1 January 2022)		
80	Current cap on CET1 instruments subject to phase out arrangements	n/a	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities?	n/a	
82	Current cap on AT1 instruments subject to phase out arrangements	4,786	
83	Amount excluded from AT1 instruments due to cap (excess over cap after redemptions and maturities)	-	
84	Current cap on T2 instruments subject to phase out arrangements	5,496	
85	Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	(294)	

The following table shows ANZ's consolidated balance sheet and the adjustments required to derive the Level 2 balance sheet. The adjustments remove the external assets and liabilities of the entities deconsolidated for prudential purposes and reinstate any intragroup assets and liabilities, treating them as external to the Level 2 group.

Assets	Balance Sheet as in published financial statements (\$m)	Adjustments (\$m)	Balance sheet under scope of regulatory consolidation (\$m)	Template and Reconciliation Table Reference
Cash	32,559	4	32,563	
Settlement balances owed to ANZ	20,241	· -	20,241	
Collateral Paid	5,459	_	5,459	
Trading securities	49,692	(2)	49,690	
of which: Financial Institutions equity investments above 10%	,	(-)	80	Table I
of which: Financial Institutions capital instruments			10	Table N
of which: Financial Institutions equity investments less than 10%		(2)	1	Table I
Derivative financial instruments	56,369	(2)	56,367	
of which: Other entities equity investments			2	Table L
Available-for-sale assets	30,917	(1,171)	29,746	
of which: Financial institutions equity instruments			18	Table I
of which: Other entities equity investments			18	Table L
Net loans and advances	521,752	(180)	521,572	
of which: deferred fee income			(392)	Row 26c
of which: collective provision			(2,757)	Table G
of which: individual provisions			(1,176)	Table G
of which: capitalised brokerage			1,043	Table K
of which: Financial Institutions equity exposures			5	Table I
of which: Other equity exposures			18	Table L
of which: margin lending adjustment			47	Row 26j
Regulatory deposits	1,565	-	1,565	
Due from controlled entities	-	114	114	
of which: Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation		2.700	85	Table N
Shares in controlled entities	-	3,780	3,780	
of which: Investment in deconsolidated financial subsidiaries of which: AT1 significant investment in banking, financial			3,695 85	Table I Table M
and insurance entities that are outside the scope of regulatory consolidation				
Investment in associates	4,582	(5)	4,577	
of which: Financial Institutions			4,571	Table I
of which: Other Entities			6	Table L
Current tax assets	38	-	38	
Deferred tax assets	417	67	484	Table J
of which: Deferred tax assets that rely on future profitability	7.050	(2.4.47)	16	Table J
Goodwill and other intangible assets	7,950	(2,147)	5,803	<b>-</b>
of which: Goodwill			3,302	Table E
of which: Software			2,474	Table F
of which: other intangible assets			27	Table F
Investments backing policy liabilities	33,579	(33,579)	-	
Other assets	4,791	(1,251)	3,540	
of which: Defined benefit superannuation fund net assets			47	
Premises and equipment  Total Assets	2,181 <b>772,092</b>	(4) (34,376)	2,177 <b>737,716</b>	

	Balance Sheet as in published financial statements	Adjustments	Balance sheet under scope of regulatory consolidation	Template and Reconciliation Table Reference
Liabilities Settlement balances owed by ANZ	(\$m) 10,114	(\$m)	(\$m) 10,114	
Collateral Received	5,599	_	5,599	
Deposits and other borrowings	510,079	5,411	515,490	
Derivative financial instruments	52,925	4	52,929	
Due to controlled entities	-	793	793	
Current tax liabilities	449	(98)	351	
Deferred tax liabilities	120	(350)	(230)	Table J
of which: related to intangible assets		,	79	Table F
of which: related to capitalised expenses			6	Table K
of which: related to defined benefit super assets			10	Table H
Policy liabilities	34,554	(34,554)	-	
External unit holder liabilities (life insurance funds)	3,181	(3,181)	-	
Payables and other liabilities	10,984	(1,142)	9,842	
Provisions	1,100	(86)	1,014	
Bonds and notes	80,096	(745)	79,351	
Loan Capital	13,607	10	13,617	
of which: Directly issued qualifying Additional Tier 1 instruments	.,		2,704	Table M
of which: Directly issued capital instruments subject to phase out from Additional Tier $f 1$			3,301	Table M
of which: Directly issued capital instruments subject to phase out from Tier 2			5,204	Table N
of which: Directly issued qualifying Tier 2 instruments			1,664	Table N
of which: instruments issued by subsidiaries subject to phase out			744	Table N
Total Liabilities	722,808	(33,938)	688,870	
Net Assets	49,284	(438)	48,846	

	Balance Sheet as in published financial statements	Adjustments	Balance sheet under scope of regulatory consolidation	Template and Reconciliation Table Reference
Shareholders' equity	(\$m)	(\$m)	(\$m)	
Ordinary Share Capital	24,031	249	24,280	Table A
of which: Share reserve			177	Table A & C
Preference share capital	871	-	871	
of which: Directly issued capital instruments subject to phase out from Additional Tier 1			871	Table M
Reserves	(239)	(105)	(344)	Table C
of which: Cash flow hedging reserves			169	Row 11
Retained earnings	24,544	(576)	23,968	Table B
Share capital and reserves attributable to shareholders of the Company	49,207	(432)	48,775	
Non-controlling interest	77	(6)	71	Table D
Total shareholders' equity	49,284	(438)	48,846	

The following reconciliation tables provide additional information on the difference between Table 1 Common Disclosure template and the Level 2 balance sheet.

Iani	e A	<b>Sep 14</b> \$M	Table 1 Reference
	Issued capital	24,280	
less	Reclassification to reserves	(177)	Table (
	Regulatory Directly Issued qualifying ordinary shares	24,103	Row
Tabl	e B	<b>Sep 14</b> \$M	Table : Reference
	Retained earnings	23,968	
less	Regulatory reclassification from significant investments in the ordinary shares of banking, financial and insurance entities outside the scope of regulatory consolidation	(218)	Table
	Retained earnings	23,750	Row 2
		Sep 14	Table 1
Tabl	e C	\$M	Reference
	Reserves	(344)	
add	Reclassification from Issued Capital	177	Table /
less	Non qualifying reserves	(42)	
	Reserves for Regulatory capital purposes (amount allowed in group CET1)	(209)	Row
Tabl	e D	<b>Sep 14</b> \$M	
Tabl	Non-controlling interests	*M 71	
<b>Tabl</b>		\$M 71 (32)	
	Non-controlling interests	*M 71	Reference
less	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties	\$M 71 (32) 39 Sep 14	Reference Row !
	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E	\$M 71 (32) <b>39</b> Sep 14 \$M	Reference Row !
less	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill	\$M 71 (32) 39 Sep 14 \$M 3,302	Reference Row
less	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill Goodwill component of investments in financial associates	\$M 71 (32) <b>39</b> <b>Sep 14</b> \$M 3,302 672	Reference  Row  Table  Reference
less	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill	\$M 71 (32) 39 Sep 14 \$M 3,302	Reference  Row !  Table : Reference
Tabl add	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill Goodwill component of investments in financial associates  Goodwill (net of related tax liability)	\$M 71 (32) 39 Sep 14 \$M 3,302 672 3,974	Reference  Row !  Table : Reference  Table : Row !
Tabl add	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill Goodwill component of investments in financial associates  Goodwill (net of related tax liability)	\$M 71 (32) 39 Sep 14 \$M 3,302 672 3,974	Reference  Row  Table Reference  Table Row  Table
Tabl	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E Goodwill Goodwill component of investments in financial associates  Goodwill (net of related tax liability)	\$M 71 (32) 39 Sep 14 \$M 3,302 672 3,974	Reference Row Table Reference Table Row Table
Tabl	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E Goodwill Goodwill component of investments in financial associates  Goodwill (net of related tax liability)  e F Software	\$M 71 (32) 39 Sep 14 \$M 3,302 672 3,974 Sep 14 \$M	Reference  Row  Table Reference  Table Row  Table
less	Non-controlling interests Surplus capital attributable to minority shareholders  Ordinary share capital issued by subsidiaries and held by third parties  e E  Goodwill Goodwill component of investments in financial associates  Goodwill (net of related tax liability)  e F  Software Other intangible assets	\$M 71 (32) 39 Sep 14 \$M 3,302 672 3,974 Sep 14 \$M 2,474	Table : Reference  Table : Reference  Table : Row 8  Table : Reference

Table	e G	<b>Sep 14</b> \$M	Table 1 Reference
	Qualifying collective provision		
	Collective provision	(2,757)	
ess	Non-qualifying collective provision	283	
ess	Standardised collective provision	228	Row 5
ess	Non-defaulted expected loss	2,486	
	Non-Defaulted: Expected Loss - Eligible Provision Shortfall	240	
	Qualifying individual provision		
	Individual provision	(1,176)	
add	Additional individual provisions for partial write offs	(777)	
ess	Standardised individual provision	150	
add	Collective provision on advanced defaulted	(256)	
ess	Defaulted expected loss	2,020	
	Defaulted: Expected Loss - Eligible Provision Shortfall	-	
	Gross deduction	240	Row 1
1-1		Sep 14	Table
Table		<b>\$M</b> 47	Reference
	Defined benefit superannuation fund net assets Associated deferred tax liabilities	(10)	
		37	Row 1
	Defined benefit superannuation fund net of deferred tax liabilities	37	KOW 1
		Sep 14	Table :
Table		\$M	Reference
	Investment in deconsolidated financial subsidiaries	3,695	
less	Regulatory reclassification to Retained Earnings and Other Intangible Assets	(2,314)	Tables B &
add	Investment in financial associates	4,571	
less	Goodwill component of investments in financial associates	(672)	Table
Add	Equity Investments above 10%	80	
ess	Amount below 10% threshold of CET 1	(3,875)	Row 7
	Significant investments in the ordinary shares of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	1,485	Row 1
add	Amount below the 10% threshold of CET 1	3,875	
add	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital – trading security exposures	1	
add	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital - Available for Sale exposures	18	
	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the ADI does not own more than 10% of the issued share capital - Loan exposures	5	
	Equity investment in financial institutions not reported in rows 18, 19 and 23	3,899	Row 26
	Deduction for equity holdings in financial institutions - APRA regulations	5,384	
Table	e J	<b>Sep 14</b> \$M	Table Referenc
	Deferred tax assets	484	
	Deferred tax liabilities	230	
	Deferred tax asset less deferred tax liabilities	714	
ess	Deferred tax assets that rely on future profitability	(16)	Row 1
add	Deferred tax liabilities on intangible assets and capitalised expenses	95	
add	Impact of calculating the deduction on a jurisdictional basis	-	

Table K		<b>Sep 14</b> \$M	Table 1 Reference
	Capitalised brokerage costs	1,043	
	Capitalised debt raising expenses	62	
less	Associated deferred tax liabilities	(6)	
	Capitalised expenses	1,099	Row 261

	Sep 14	Table 1
le L	\$M	Reference
Investments in non-financial Available for Sale equities	18	
Investments in non financial associates	6	
Non financial equity exposures (loans)	18	
Derivative non financial equity exposures	2	
Equity exposures to non financial entities	44	Row 26g

Tabl	е М	<b>Sep 14</b> \$M	Table 1 Reference
	Directly issued qualifying Additional Tier 1 Capital Instruments classified as liabilities	2,704	
add	Issue costs	26	
	Directly issued qualifying Additional Tier 1 Capital Instruments classified as liabilities	2,730	Row 30
	Directly issued capital instruments subject to phase out from Additional Tier 1 – loan capital	3,301	
	Directly issued capital instruments subject to phase out from Additional Tier 1 - preference shares	871	
add	Issue costs	8	
less	Transitional adjustment	-	
	Directly issued capital instruments subject to phase out from Additional Tier 1	4,180	Row 33
	Additional Tier 1 capital before regulatory adjustments	6,910	Row 36
less	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, (net of eligible short positions)	(85)	Row 40
	Additional Tier 1 capital	6,825	Row 44

Tabl	e N	<b>Sep 14</b> \$M	Table 1 Reference
	Directly issued capital instruments subject to phase out from Tier 2	5,204	
add	Issue costs	19	
less	Fair value adjustment	(177)	
less	Transition adjustment	(294)	
	Directly issued capital instruments subject to phase out from Tier 2	4,752	Row 47
	Instruments issued by subsidiaries subject to phase out from Tier 2	744	
less	Surplus capital attributable to third party holders	(92)	
	Instruments issued by subsidiaries subject to phase out from Tier 2	652	Row 49
add	Directly issued qualifying Tier 2 instruments	1,664	Row 46
add	Provisions	228	Table G
	Tier 2 capital before regulatory adjustments	7,296	Row 51
less	Investments in own Tier 2 instruments (trading limit)	(10)	Row 52
less	Significant investments in the Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions	(85)	Row 55
less	Investments in the capital of financial institutions that are outside the scope of regulatory consolidation not reported in rows 54 and 55	(63)	Row 56b
	Tier 2 capital	7,138	Row 58

The following table provides details of entities included within the accounting scope of consolidation but excluded from regulatory consolidation.

Entity	Activity	Total Assets (\$M)	Total Liabilities (\$M)
ACN 008 647 185 Pty Ltd	Corporate	-	-
Advice for Life Pty Ltd	Advice	-	-
ANZ Insurance Broker Co Ltd	Insurance Broker	28	2
ANZ Investment Services (New Zealand) Limited	Funds Manager	36	13
ANZ Lenders Mortgage Insurance Pty Limited	Mortgage insurance	968	578
ANZ Life Assurance Company Pty Ltd	Insurance	2	-
ANZ New Zealand Investments Limited	Funds Manager	85	17
ANZ New Zealand Investments Nominees Limited	Trustee/Nominee	-	-
ANZ Private Equity Management Limited	Investment	-	-
ANZ Self Managed Super Limited	Investment	-	-
ANZ Specialist Asset Management Limited	Trustee/Nominee	6	-
ANZ ILP Pty Ltd	Incorporated Legal Practice	3	2
ANZ Wealth Alternative Investments Management Pty Ltd	Investment	2,876	2,875
ANZ Wealth Australia Limited <sup>4</sup>	Holding Company	2,810	789
ANZ Wealth New Zealand Limited <sup>4</sup>	Holding Company	447	-
ANZcover Insurance Pty Ltd	Captive-Insurance	157	5
ANZcover Insurance Private Ltd	Captive-Insurance	59	12
AUT Administration Pty Ltd	Corporate	1	-
AUT Investments Limited	Investment	5	_
Capricorn Financial Advisers Pty Ltd	Advice	1	2
Elders Financial Planning Pty Ltd	Advice	13	3
Financial Investment Network Group Pty Ltd	Advice	67	_
Financial Lifestyle Solutions Pty Limited	Advice	-	_
Financial Planning Hotline Pty Ltd	Investment	_	_
Financial Services Partners Holdings Pty Limited	Holding Company	5	_
Financial Services Partners Incentive Co Pty Limited	Investment	-	_
Financial Services Partners Management Pty Limited	Investment	_	_
Financial Services Partners Pty Ltd	Advice	1	_
FSP Funds Management Limited	Advice	1	_
FSP Group Pty Limited	Holding Company	30	1
FSP Portfolio Administration Limited	Advice	1	-
FSP Super Pty Limited	Investment	6	_
Integrated Networks Pty Limited	Holding Company	44	_
Medical Properties Holding Company No.1 Limited	Non-operating	2	_
Mercantile Mutual Financial Services Pty Ltd	Investment	1	_
Millennium 3 Financial Services Group Pty Ltd	Advice	68	9
Millennium 3 Professional Services Pty Ltd	Advice	1	-
			- 2
Millennium3 Financial Services Pty Ltd	Advice Advice	12	3
Millennium3 Mortgage Platform Services Pty Limited		- 2E	5
OASIS Asset Management Limited	Investment	35	
OASIS Fund Management Limited	Superannuation	7	2
OneAnswer Nominees Limited	Trustee/Nominee	142	- 04
OnePath Administration Pty Ltd	Corporate	142	94
OnePath Custodians Pty Ltd	Investment	28	3
OnePath Financial Planning Pty Ltd	Advice	1	-
OnePath Funds Management Ltd	Investment	7	2
OnePath General Insurance Pty Ltd	Insurance	284	189
OnePath Insurance Holdings (NZ) Limited	Holding Company	325	-
OnePath Insurance Services (NZ) Limited	Insurance	150	53
OnePath Investment Holdings Pty Ltd	Investment	71	-
OnePath Life (NZ) Limited	Insurance	650	163
OnePath Life Australia Holdings Pty Ltd	Holding Company	2,529	-
OnePath Life Limited	Insurance	37,757	35,591
Polaris Financial Solutions Pty Limited	Advice	1	1
RI Advice Group Pty Ltd	Advice	18	6
RI Central Coast Pty Ltd	Advice	1	-

<sup>&</sup>lt;sup>4</sup> Removed post 30 September 2014

Entity	Activity	Total Assets (\$M)	Total Liabilities (\$M)
RI Gold Coast Pty Ltd	Advice	1	-
RI Maroochydore Pty Ltd	Advice	-	-
RI Newcastle Pty Ltd	Advice	2	-
RI Parramatta Pty Ltd	Advice	1	-
RI Rockhampton & Gladstone Pty Ltd	Advice	2	-
RI Townsville Pty Ltd	Advice	-	-
RIEAS Pty Ltd	Advice	-	-

# **Table 2** Main features of capital instruments

As the main features of ANZ's capital instruments are updated on an ongoing basis, ANZ has provided this information separately in the Regulatory Disclosures section of its website.

# Table 3 Capital adequacy, Table 4 Credit risk, Table 5 Securitisation

The above tables are produced at the quarters ending 30 June and 31 December.

# Table 6 Capital adequacy

#### **Capital management**

ANZ pursues an active approach to capital management, which is designed to protect the interests of depositors, creditors and shareholders. This involves the on-going review and Board approval of the level and composition of ANZ's capital base, assessed against the following key policy objectives:

- Regulatory compliance such that capital levels exceed APRA's, ANZ's primary prudential supervisor, minimum Prudential Capital Ratios (PCRs) both at Level 1 (the Company and specified subsidiaries) and Level 2 (ANZ consolidated under Australian prudential standards), along with US Federal Reserve's minimum Level 2 requirements under ANZ's Foreign Holding Company Licence in the United States of America;
- Capital levels are aligned with the risks in the business and to meet strategic and business
  development plans through ensuring that available capital exceeds the level of Economic Capital
  required to support the Ratings Agency 'default frequency' confidence level for a 'AA' credit rating
  category bank. Economic Capital is an internal estimate of capital levels required to support risk and
  unexpected losses above a desired target solvency level;
- Capital levels are commensurate with ANZ maintaining its preferred 'AA' credit rating category for senior long-term unsecured debt given its risk appetite outlined in its strategic plan; and
- An appropriate balance between maximising shareholder returns and prudent capital management principles.

ANZ achieves these objectives through an Internal Capital Adequacy Assessment Process (ICAAP) whereby ANZ conducts detailed strategic and capital planning over a medium term time horizon.

Annually, ANZ conducts a detailed strategic planning process over a three year time horizon, the outcomes of which are embodied in the Strategic Plan. This process involves forecasting key economic variables which Divisions use to determine key financial data for their existing business. New strategic initiatives to be undertaken over the planning period and their financial impact are then determined. These processes are used for the following:

- Review capital ratios, targets, and levels of different classes of capital against ANZ's risk profile and
  risk appetite outlined in the Strategic Plan. ANZ's capital targets reflect the key policy objectives
  above, and the desire to ensure that under specific stressed economic scenarios that capital levels
  have sufficient capital to remain above both Economic Capital and Prudential Capital Ratio (PCR)
  requirements;
- Stress tests are performed under different economic conditions to ensure a comprehensive review of ANZ's capital position both before and after mitigating actions. The stress tests determine the level of additional capital (i.e. the 'stress capital buffer') needed to absorb losses that may be experienced during an economic downturn; and
- Stress testing is integral to strengthening the predictive approach to risk management and is a key component in managing risks, asset writing strategies and business strategies. It creates greater understanding of the impacts on financial performance through modeling relationships and sensitivities between geographic, industry and Divisional exposures under a range of macro-economic scenarios. ANZ has a dedicated stress testing team within Risk Management that models and reports to management and the Board's Risk Committee on a range of scenarios and stress tests.

Results are subsequently used to:

- recalibrate ANZ's management targets for minimum and operating ranges for its respective classes of capital such that ANZ will have sufficient capital to remain above both Economic Capital and regulatory requirements; and
- identify the level of organic capital generation and hence determine current and future capital issuance requirements for Level 1 and Level 2.

From these processes, a Capital Plan is developed and approved by the Board which identifies the capital issuance requirements, capital securities maturity profile, and options around capital products, timing and markets to execute the Capital Plan under differing market and economic conditions.

The Capital Plan is maintained and updated through a monthly review of forecast financial performance, economic conditions and development of business initiatives and strategies. The Board and senior management are provided with monthly updates of ANZ's capital position. Any actions required to ensure ongoing prudent capital management are submitted to the Board for approval.

#### **Regulatory environment**

ANZ's regulatory capital calculation is governed by APRA's Prudential Standards which adopt a risk-based capital assessment framework based on the Basel III capital measurement standards. This risk-based approach requires eligible capital to be divided by total risk weighted assets (RWAs), with the resultant ratio being used as a measure of an Authorised Deposit-taking Institution's (ADIs) capital adequacy. APRA determines PCRs for Common Equity Tier 1 (CET1), Tier 1 and Total Capital, with capital as the numerator and RWAs as the denominator.

Regulatory capital is divided into Tier 1, carrying the highest capital elements, and Tier 2, which has lower capital elements, but still adds to the overall strength of the ADI.

Tier 1 capital is comprised of Common Equity Tier 1 capital less deductions and Additional Tier 1 capital instruments. Common Equity Tier 1 capital comprises shareholders' equity adjusted for items which APRA does not allow as regulatory capital or classifies as lower forms of regulatory capital. Common Equity Tier 1 capital includes the following significant adjustments:

- Additional Tier 1 capital instruments included within shareholders' equity are excluded;
- Reserves excluding the hedging reserve and reserves of insurance and funds management subsidiaries excluded for Level 2 purposes;
- Retained earnings excluding retained earnings of insurance and funds management subsidiaries excluded for Level 2 purposes, but includes capitalised deferred fees forming part of loan yields that meet the criteria set out in the prudential standard;
- Inclusion of qualifying treasury shares; and
- Current year net of tax earnings less profits of insurance and funds management subsidiaries excluded for Level 2 purposes.

Additional Tier 1 capital instruments are high quality components of capital that provide a permanent and unrestricted commitment of funds, are available to absorb losses, are subordinated to the claims of depositors and senior creditors in the event of the winding up of the issuer and provide for fully discretionary capital distributions.

Deductions from the capital base comprise mainly deductions to the Common Equity Tier 1 component. These deductions are largely intangible assets, investments in insurance and funds management entities and associates, capitalised expenses (including loan and origination fees), and the amount of regulatory expected losses (EL) in excess of eligible provisions.

Tier 2 capital mainly comprises perpetual subordinated debt instruments and dated subordinated debt instruments which have a minimum term of five years at issue date.

Total Capital is the sum of Tier 1 capital and Tier 2 capital.

In addition to the prudential capital oversight that APRA conducts over the Company and the Group, the Company's branch operations and major banking subsidiary operations are overseen by local regulators such as the Reserve Bank of New Zealand, the US Federal Reserve, the UK Prudential Regulation Authority, the Monetary Authority of Singapore, the Hong Kong Monetary Authority and the China Banking Regulatory Commission who may impose minimum capitalisation rates on those operations.

Throughout the financial year, the Company and the Group maintained compliance with the minimum Common Equity Tier 1, Tier 1 and Total Capital ratios set by APRA and the US Federal Reserve (as applicable) as well as applicable capitalisation rates set by regulators in countries where the Company operates branches and subsidiaries.

## Regulatory change

The Basel Committee on Banking Supervision has released a series of consultation papers (Basel III) containing a number of proposals to strengthen the global capital and liquidity framework to improve the banking sector's ability to absorb shocks arising from financial and economic stress.

Following the above, APRA released its new prudential capital standards in September 2012 detailing the implementation of the majority of Basel III capital reforms in Australia. ANZ has implemented APRA's Basel III capital reforms from 1 January 2013, and is also well placed to meet the future implementation of the capital conservation measures included in the reforms, including the capital conservation buffer from 1 January 2016

APRA is still to finalise capital standards on the Basel III reforms dealing with the improvements in capital disclosures, leverage ratio, counterparty credit risk, contingent capital and measures to address systematic and inter-connected risks.

# **Level 3 Conglomerates**

Refer to discussion of page 9 of this document.

The following table provides the composition of capital used for regulatory purposes and capital adequacy ratios.

Table 6 Capital adequacy - Capital Ratio and Risk Weighted Assets

The following table provides the composition of capital used for regulatory purposes and capital adequacy ratios.

Risk weighted assets (RWA)	<b>Sep 14</b> \$M	<b>Mar 14</b> \$M	<b>Sep 13</b> \$M
Subject to Advanced Internal Rating Based (IRB) approach	Ψιι	Ψ''	ΨΠ
Corporate	129,087	123,743	121,586
Sovereign	4,923	4,545	4,360
Bank	20,329	20,269	16,270
Residential Mortgage	50,068	50,426	47,559
Qualifying Revolving Retail	7,546	7,260	7,219
Other Retail	26,858	26,416	24,328
Credit risk weighted assets subject to Advanced IRB approach	238,811	232,659	221,322
Credit risk Specialised Lending exposures subject to slotting approach <sup>5</sup>	29,505	28,522	27,640
Subject to Standardised approach			
Corporate	23,121	26,255	19,285
Residential Mortgage	2,344	1,966	1,922
Qualifying Revolving Retail	1,908	1,796	1,728
Other Retail	1,081	1,073	985
Credit risk weighted assets subject to Standardised approach	28,454	31,090	23,920
Credit Valuation Adjustment and Qualifying Central Counterparties	7,394	8,065	8,501
Credit risk weighted assets relating to securitisation exposures	1,030	1,253	2,724
Other assets	3,691	3,739	3,544
Total credit risk weighted assets	308,885	305,328	287,651
Market risk weighted assets	7,048	7,104	4,303
Operational risk weighted assets	31,969	31,949	29,024
Interest rate risk in the banking book (IRRBB) risk weighted assets	13,627	16,359	18,287
Total risk weighted assets	361,529	360,740	339,265
Capital ratios (%) <sup>6</sup>			
Level 2 Common Equity Tier 1 capital ratio	8.8%	8.3%	8.5%
Level 2 Tier 1 capital ratio	10.7%	10.3%	10.4%
Level 2 Total capital ratio	12.7%	12.1%	12.2%
Level 1: Extended licensed Common Equity Tier 1 capital ratio	9.1%	8.3%	8.5%
Level 1: Extended licensed entity Tier 1 capital ratio	11.3%	10.6%	10.6%
Level 1: Extended licensed entity Total capital ratio	13.4%	12.5%	12.5%
Other significant Authorised Deposit-taking Institution (ADI) or overseas bank su	bsidiary:		
ANZ Bank New Zealand Limited –Common Equity Tier 1 capital ratio	10.7%	10.7%	10.4%
ANZ Bank New Zealand Limited - Tier 1 capital ratio	11.1%	11.1%	10.8%
ANZ Bank New Zealand Limited - Total capital ratio	12.3%	12.4%	12.4%

<sup>6</sup> ANZ Bank New Zealand Limited's capital ratios have been calculated in accordance with Reserve Bank of New Zealand prudential standards.

<sup>&</sup>lt;sup>5</sup> Specialised Lending exposures subject to slotting approach are those where the main servicing and repayment is from the asset being financed, and includes specified commercial property development/investment lending, project finance and object finance.

## Credit Risk Weighted Assets (CRWA)

Total CRWA increased \$21.2 billion (7.4%) from September 2013 to \$308.9 billion at September 2014, including a \$4.4 billion increase due to foreign currency movements. Portfolio growth contributed a further \$17.3 billion, with growth in the Institutional portfolio contributing to the increase in AIRB and Standardised Corporate asset classes. Growth in the Australian mortgages portfolio contributed to the increase in the IRB Residential Mortgage Asset class.

# Market Risk, Operational Risk and IRRBB RWA

Traded Market Risk 1-day 99% VaR and RWA increased \$2.7 billion (63.8%) however is still lower than financial year 2011 (adjusting for Basel 2.5 RWA impacts from Jan 12). While outright levels of market risk increased for short periods (relative to financial year 2013) improved portfolio diversification was maintained relative to financial year 2011.

IRRBB RWA decreased \$4.7 billion (25.5%) primarily due to lower Repricing & Yield Curve Risk combined with an improvement in Embedded Gains.

The \$2.9 billion (10.2%) increase in Operational Risk RWA is reflective of our business growth and recognises global and local industry trends.

#### International capital ratio comparisons

#### International comparable details

One of the main purposes of the Pillar 3 disclosures is to facilitate comparisons of banks, both within and across jurisdictions. International investors should be aware that there are a number of features of APRA's implementation of Basel III that have the effect of making key capital adequacy ratios appear lower than would be the case if they were calculated under the rules in other jurisdictions.

The following table details the material differences between APRA's Basel III prudential requirements and those of the Basel Committee on Banking Supervision (BCBS) as at 30 September 2014 on an Internationally Comparable basis. The Internationally Comparable capital ratios is calculated as per the methodology in the *Australian Bankers' Association: International comparability of capital ratios of Australia's major banks* (August 2014) prepared by PwC Australia. ANZ's CET1, Tier 1 and Total Capital ratios as at 30 September 2014 on an Internationally Comparable basis were 12.7%, 15.0% and 17.5% respectively.

	CET1	Tier 1 Capital	Total Capital
Regulatory Capital Frameworks Comparison			Capitai
Basel III - APRA	8.8%	10.7%	12.7%
Differences relating to capital			
Significant investments in FI's and deconsolidated entities	0.8%	0.8%	0.8%
Deferred Tax Assets	0.2%	0.1%	0.1%
Net capitalised expenses and other capital items	0.2%	0.2%	0.2%
Differences related to risk weighted assets			
Residential mortgages – 20% LGD floor	0.4%	0.5%	0.5%
IRRBB RWA (APRA Pillar 1 approach)	0.4%	0.4%	0.5%
Specialised lending (Advanced treatment)	0.4%	0.4%	0.5%
Unsecured corporate lending LGD	1.2%	1.4%	1.6%
Undrawn corporate EAD	0.3%	0.4%	0.5%
Other RWA items	-	0.1%	0.1%
Total Adjustments	3.9%	4.3%	4.8%
Basel III - Internationally Comparable	12.7%	15.0%	17.5%

The table below provides an explanation of the material differences between APRA's Basel III capital rules and the International Comparable basis with the impact of converting APRA Basel III capital ratios to International Comparable Basel III capital ratios.

Item	Description	Movement in ratios, APRA to Internationally Harmonised
Significant investments in Financial Institutions (FI's) and other deconsolidated subsidiaries	APRA requires full deduction against CET1 for investment in insurance and banking associates. On an Internationally Comparable basis, these investments are subject to concessional threshold before a deduction is required.	Increase ratio
Deferred Tax Assets	APRA requires all deferred tax assets, including those relating to temporary differences, to be deducted 100% from CET1. On an Internationally Comparable basis, this is first subject to concessional threshold before the deduction is required.	Increase ratio
Capitalised expenses net of deferred fee income	Deductions to CET1 for capitalised expenses net of deferred fee income are not required under the Basel 3 framework.	Increase ratio
Interest rate risk in the banking book (IRRBB)	APRA requires the inclusion of IRRBB within RWA. This is not required under the Basel 3 framework.	Increase ratio
Residential mortgages – 20% Loss Given Default (LGD) floor	APRA imposes a floor of 20% on the downturn Loss Given Default (LGD) used in advanced credit models for determining credit RWA's for residential mortgages. The Basel 3 framework imposes a downturn LGD floor of 10% for these exposures.	Increase ratio
Specialised Lending	APRA requires the supervisory slotting approach be used in determining credit RWA for specialised lending exposures. The Internationally Comparable basis allows for the advanced internal ratings based approach to be used instead when calculating RWA for these exposures.	Increase ratio
Unsecured Corporate Lending LGD	Adjustment to align ANZ's unsecured corporate lending LGD to 45% to be consistent with banks in other jurisdictions. The 45% LGD rate is also used in the Foundation Internal Ratings-based approach (FIRB).	Increase ratio
Undrawn Corporate Lending Exposure at Default (EAD)	To adjust ANZ's credit conversion factors (CCF) for undrawn corporate loan commitments to 75% (used in FIRB approach) to align with banks in other jurisdictions.	Increase ratio

# **Chapter 6 - Credit risk**

# **Table 7 Credit risk - General disclosures**

#### **Definition of credit risk**

Credit risk is the risk of financial loss resulting from a counterparty falling to fulfil its obligations, or from a decrease in credit quality of a counterparty resulting in a loss in value.

#### Regulatory approval to use the Advanced Internal Ratings-based approach

ANZ has been given approval by APRA to use the Advanced Internal Ratings-based approach to credit risk, under APS 113. There are however several small portfolios (mainly retail and local corporates in Asia Pacific) where ANZ applies the Standardised approach to credit risk, under APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

#### Credit risk management framework and policies

ANZ has a comprehensive framework to manage credit risk and support sound growth for appropriate returns. The framework is top down, being defined by credit principles and policies. Credit policies, requirements and procedures cover all aspects of the credit life cycle such as transaction structuring, risk grading, initial approval, ongoing management and problem debt management, as well as specialist policy topics. The effectiveness of the credit risk management framework is assessed through various compliance and monitoring processes. These, together with portfolio selection, define and guide the credit process, organisation and staff.

# Organisation

As described in Chapter 3, the CMRC is a senior executive level credit risk committee. The CRSOC supports the CMRC, by providing group-wide oversight of ANZ's credit rating system.

The primary responsibility for prudent and profitable management of credit risk assets and customer relationships rests with the business units. An independent credit risk management function is staffed by risk specialists. Independence is achieved by having all credit risk staff ultimately report to the CRO, even where they are embedded in business units. Risk provides independent credit assessment and approval on lending decisions, and also performs key roles in portfolio management such as development and validation of credit risk measurement systems, loan asset quality reporting, and development of credit policies and requirements.

The authority to make credit decisions is delegated by the Board to the CEO who in turn delegates authority to the CRO. The CRO in turn delegates some of his credit discretion to individuals as part of a 'cascade' of authority from senior to the most junior credit officers. Within ANZ, credit approval for material judgemental lending is made on a 'dual approval' basis, jointly by the business writer in the business unit and the respective independent credit risk officer. Individuals must be suitably skilled and accredited in order to be granted and retain a credit discretion. Credit discretions are reviewed on an annual basis, and may be varied based on the holder's performance.

Programmed credit assessment typically covers retail and some small business lending, and refers to the automated assessment of credit applications using a combination of scoring (application and behavioural), policy rules and external credit reporting information. Where an application does not meet the automated assessment criteria it will be referred out for manual assessment, with assessors considering the decision tool recommendation.

# Portfolio direction and performance

The credit risk management framework contains several important portfolio direction and performance tools which enable Risk to play a fundamental role in monitoring the direction and performance of the portfolio. These include:

- Business writing strategies that are prepared by the businesses and set out appetite, planned portfolio growth, capital usage and risk/return profile, and also identify areas that may require attention to mitigate and improve risk management.
- Regular portfolio reviews.
- Exposure concentration limits, covering single customers, industries and cross border risk, to ensure
  a diversified portfolio.

ANZ uses portfolio monitoring and analysis tools, technologies and techniques to assist with portfolio risk assessment and management. These assist in:

- Monitoring, analysing and reporting ANZ's credit risk profile and progress in meeting portfolio objectives.
- Calculating and reporting ANZ's collective provision, economic capital, expected loss, regulatory RWA and regulatory expected loss.
- Assessing impact of emerging issues, and conducting adhoc investigations and analysis.
- Validating rating/scoring tools and credit estimates.
- Ongoing review and refinement of ANZ's credit risk measurement and policy framework.

## Reporting - overview and definitions

Credit risk management information systems, reporting and analysis are managed centrally and at the divisional and business unit level.

Periodic reporting provides confirmation of the effectiveness of processes, highlights emerging issues requiring attention and allows monitoring of portfolio trends by all levels of management and the Board.

Examples of reports include EAD, portfolio mix, risk grade profiles and migrations, RWAs, large exposure reporting, credit watch and control lists, impaired assets and provisions. Within the retail segments, monthly reporting packs are prepared that focus on such aspects as scoring and delinquency/slippage monitoring.

#### Past due facilities

Facilities where a contractual payment has not been met or the customer is outside of contractual arrangements are deemed past due. Past due facilities include those operating in excess of approved arrangements or where scheduled repayments are outstanding but do not include impaired assets.

#### **Impaired assets**

Facilities are classified as impaired when there is doubt as to whether the contractual amounts due, including interest and other payments, will be met in a timely manner. Impaired assets include impaired facilities, and impaired derivatives. Impaired derivatives have a credit value adjustment (CVA), which is a market assessment of the credit risk of the relevant counterparties.

# Restructured items

Restructured items comprise facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity beyond those typically offered to new facilities with similar risk.

# **Collective provisions**

As well as holding individual provisions for credit loss, ANZ also holds a collective provision to cover credit losses which have been incurred but have not yet been specifically identified.

Calculation of the collective provision involves placing exposures in pools of similar assets with similar risk characteristics. The required collective provision is estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the collective pool and includes an allowance for inherent risk associated with the design and use of models. The initial calculation from historical loss experience may be adjusted based on current observable data such as changed economic conditions, and to take account of the impact of inherent risk of large concentrated losses within the portfolio.

The methodology underpinning calculation of collective provision from historical experience is predominantly based around the product of an exposure's PD, LGD and EAD. ANZ uses slightly different PD, LGD and EAD factors in the calculation of regulatory capital and regulatory EL, due to the different requirements of APRA and accounting standards. The key differences are:

- ANZ must use more conservative LGD assumptions for regulatory capital purposes, such as the 20% LGD floor for retail mortgages and downturn LGD factors.
- ANZ must use cycle-adjusted PDs for regulatory capital purposes, but uses point-in-time estimates to calculate provisions.

Essentially these differences reflect the effects of the credit cycle on credit losses. Point-in-time refers to losses at any given point in the credit cycle, cycle-adjusted refers to adjusting estimates to reflect a full credit cycle and downturn refers to losses at the worst of the cycle and is the most conservative estimate to use. Regardless of the adjustments, the starting point for all estimates is the output of the rating/scoring models and tools to satisfy the in use test<sup>7</sup>.

# **Individual provisions**

Individual provisions are assessed on a case-by-case basis for all individually managed impaired assets taking into consideration factors such as the realisable value of security (or other credit mitigants), the likely return available upon liquidation or bankruptcy, legal uncertainties, estimated costs involved in recovery, the market price of the exposure in secondary markets and the amount and timing of expected receipts and recoveries.

#### Write-offs

Facilities are written off against the related provision for impairment when they are assessed as partially or fully uncollectable, and after proceeds from the realisation of any collateral have been received. Where individual provisions recognised in previous periods have subsequently decreased or are no longer required, such impairment losses are reversed in the current period income statement.

#### **Definition of default**

ANZ uses the standard APRA definition of default, so that a default is considered to have occurred with regard to a particular obligor when either or both of the two following events have taken place:

- ANZ considers that the obligor is unlikely to pay<sup>8</sup> its credit obligations to ANZ in full, without recourse
  by ANZ to actions such as realising available security.
- The obligor is at least 90 days past due on a credit obligation to ANZ.

## Specific provision and general reserve for credit losses

Due to definitional differences, there is a difference in the split between ANZ's individual provision and collective provision for accounting purposes and the specific provision and general reserve for credit losses (GRCL) for regulatory purposes. This does not impact total provisions, and essentially relates to the classification of collectively assessed provisions on defaulted accounts. The disclosures in this document are based on individual provision and collective provision, for ease of comparison with other published results.

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<sup>&</sup>lt;sup>7</sup> One of the key criteria for regulatory acceptance of a rating model is that the outputs must be used in a wide range of ongoing management activities, to demonstrate that the model is used in day-to-day management of exposures and not just for regulatory capital calculation.

<sup>&</sup>lt;sup>8</sup> Elements to be taken as indications of unlikeliness to pay include the factors relating to impairment (irrespective of whether the credit obligations are well secured) or ANZ selling the credit obligation at a material credit-related economic loss.

Table 7(b) part (i): Period end and average Exposure at Default  $^{9\ 10}$ 

			Sep 14		
Advanced IRB approach	Risk Weighted Assets \$M	Exposure at Default \$M	Average Exposure at Default for half year \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Corporate	129,087	248,746	239,591	156	376
Sovereign	4,923	87,346	80,994	-	-
Bank	20,329	118,889	112,581	-	-
Residential Mortgage	50,068	294,407	290,910	24	27
Qualifying Revolving Retail	7,546	21,471	21,298	100	139
Other Retail	26,858	39,445	38,993	211	211
Total Advanced IRB approach	238,811	810,304	784,367	491	753
Specialised Lending	29,505	34,949	34,459	(6)	33
Standardised approach					
Corporate	23,121	25,477	27,302	8	61
Residential Mortgage	2,344	6,559	6,005	6	2
Qualifying Revolving Retail	1,908	1,900	1,845	11	23
Other Retail	1,081	1,112	1,089	32	39
Total Standardised approach	28,454	35,048	36,241	57	125
Credit Valuation Adjustment and Qualifying Central Counterparties	7,394	10,444	10,369	-	-
Total	304,164	890,745	865,436	542	911

<sup>&</sup>lt;sup>9</sup> Exposure at Default in Table 7 includes Advanced IRB, Specialised Lending and Standardised exposures, however does not include Securitisation, Equities or Other Assets exposures. Exposure at Default in Table 7 is gross of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral.

 $<sup>^{10}</sup>$  Average Exposure at Default for half year is calculated as the simple average of the balances at the start and the end of each six month period.

			Mar 14		
Advanced IRB approach	Risk Weighted Assets \$M	Exposure at Default \$M	Average Exposure at Default for half year \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Corporate	123,743	230,437	227,262	224	234
Sovereign	4,545	74,641	74,244	-	-
Bank	20,269	106,275	104,456	-	-
Residential Mortgage	50,426	287,414	281,084	13	18
Qualifying Revolving Retail	7,260	21,124	21,149	97	134
Other Retail	26,416	38,540	37,787	178	186
Total Advanced IRB approach	232,659	758,431	745,982	512	572
Specialised Lending	28,522	33,969	33,021	37	37
Standardised approach					
Corporate	26,255	29,128	24,442	14	-
Residential Mortgage	1,966	5,450	5,321	2	11
Qualifying Revolving Retail	1,796	1,789	1,755	11	33
Other Retail	1,073	1,065	1,023	26	35
Total Standardised approach	31,090	37,432	32,541	53	79
Credit Valuation Adjustment and Qualifying Central Counterparties	8,065	10,293	7,681	-	
Total	300,336	840,125	819,225	602	688

			Sep 13		
		Individual provision			
	Risk Weighted Assets	Exposure at Default	at Default for half year	charge for half year	Write-offs for half year
Advanced IRB approach	\$M		\$M	\$M	\$M
Corporate	121,586	224,087	215,887	225	240
Sovereign	4,360	73,846	75,922	-	-
Bank	16,270	102,636	102,504	-	-
Residential Mortgage	47,559	274,755	267,154	23	51
Qualifying Revolving Retail	7,219	21,174	21,063	115	152
Other Retail	24,328	37,034	36,111	166	188
Total Advanced IRB approach	221,322	733,532	718,641	529	631
Specialised Lending	27,640	32,072	32,197	6	51
Standardised approach					
Corporate	19,285	19,756	18,373	20	71
Residential Mortgage	1,922	5,191	4,699	4	5
Qualifying Revolving Retail	1,728	1,721	1,892	(7)	3
Other Retail	985	980	1,111	20	32
Total Standardised approach	23,920	27,648	26,075	37	111
Credit Valuation Adjustment and Qualifying Central Counterparties	8,501	5,069	3,293	-	-
Total	281,383	798,321	780,206	572	793

Table 7(b) part(ii): Exposure at Default by portfolio type11

	Sep 14	Mar 14	Sep 13	Average for half year Sep 14
Portfolio Type	\$M	\$M	\$M	\$M
Cash	20,866	16,264	12,571	18,565
Contingents liabilities, commitments, and other off-balance sheet exposures	147,702	144,397	133,668	146,050
Derivative financial instruments	109,101	95,155	90,016	102,128
Settlement balances owed to ANZ	25,348	24,749	31,447	25,049
Investment Securities	25,671	23,323	24,207	24,497
Net Loans, Advances & Acceptances	519,327	498,544	474,740	508,935
Other assets	6,321	5,926	3,308	6,124
Trading Securities	36,409	31,767	28,364	34,088
Total exposures	890,745	840,125	798,321	865,436

<sup>&</sup>lt;sup>11</sup> The classification of the balance sheet has changed to more consistently reflect the nature of the financial assets. Prior to this classification, the balance sheet was classified according to both nature of the asset and counterparty. Average for half year is calculated as the simple average of the balances at the start and the end of each six month period.

Table 7(c): Geographic distribution of Exposure at Default

		Sep 14		
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M
Corporate	139,011	44,312	90,900	274,223
Sovereign	31,295	9,567	46,484	87,346
Bank	77,217	9,389	32,283	118,889
Residential Mortgage	234,879	59,528	6,559	300,966
Qualifying Revolving Retail	21,471	-	1,900	23,371
Other Retail	30,163	9,320	1,074	40,557
Qualifying Central Counterparties	8,132	1,567	745	10,444
Specialised Lending	26,562	7,865	522	34,949
Total exposures	568,730	141,548	180,467	890,745

		Mar 14		
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M
Corporate	131,400	45,257	82,908	259,565
Sovereign	23,328	9,787	41,526	74,641
Bank	62,819	9,706	33,750	106,275
Residential Mortgage	226,355	61,059	5,450	292,864
Qualifying Revolving Retail	21,124	-	1,789	22,913
Other Retail	29,106	9,474	1,025	39,605
Qualifying Central Counterparties	7,830	1,510	953	10,293
Specialised Lending	25,746	7,771	452	33,969
Total exposures	527,708	144,564	167,853	840,125

	Sep 13								
Portfolio Type	Australia \$M	New Zealand \$M	Asia Pacific, Europe and Americas \$M	Total \$M					
Corporate	126,645	42,061	75,137	243,843					
Sovereign	21,742	9,155	42,949	73,846					
Bank	59,667	10,994	31,975	102,636					
Residential Mortgage	218,861	55,894	5,191	279,946					
Qualifying Revolving Retail	21,174	-	1,721	22,895					
Other Retail	28,476	8,602	936	38,014					
Qualifying Central Counterparties	3,522	819	728	5,069					
Specialised Lending	24,111	7,047	914	32,072					
Total exposures	504,198	134,572	159,551	798,321					

Table 7(d): Industry distribution of Exposure at Default<sup>12</sup> 13

Sep 14

Portfolio Type	Agriculture, Forestry, Fishing & Mining \$M	Business Services \$M	Construction \$M	Electricity, Gas & Water Supply \$M		Financial, nvestment & Insurance \$M	Government and Official Institutions \$M	Manufacturing \$M	Personal \$M	Property Services \$M	Wholesale Trade \$M	Retail Trade \$M	Transport & Storage \$M	Other \$M	Total \$M
Corporate	42,022	9,980	7,226	10,887	11,171	43,673	2,714	47,925	1,902	20,377	30,138	15,043	14,688	16,477	274,223
Sovereign	1,264	2	53	657	6	54,761	29,158	919	1	68	45	-	361	51	87,346
Bank	-	-	-	-	-	118,786	-	86	-	-	-	-	17	-	118,889
Residential Mortgage	=	-	-	-	-	-	-	-	300,966	-	-	-	-	-	300,966
Qualifying Revolving Retail	-	-	-	-	-	-	-	-	23,371	-	-	-	-	-	23,371
Other Retail	3,086	2,246	3,186	93	1,399	440	10	1,180	19,650	943	871	2,958	1,218	3,277	40,557
Qualifying Central Counterparties	-	-	-	-	-	10,444	-	-	-	-	-	-	-	-	10,444
Specialised Lending	1,150	21	427	1,769	76	3	35	7	-	29,651	8	4	1,105	693	34,949
Total exposures	47,522	12,249	10,892	13,406	12,652	228,107	31,917	50,117	345,890	51,039	31,062	18,005	17,389	20,498	890,745
% of Total	5.3%	1.4%	1.2%	1.5%	1.4%	25.6%	3.6%	5.6%	38.9%	5.7%	3.5%	2.0%	2.0%	2.3%	100.0%

<sup>12</sup> Property Services includes Commercial property operators, Residential property operators, Retirement village operators/developers, Real estate agents, Non-financial asset investors and Machinery and equipment hiring and leasing.

<sup>&</sup>lt;sup>13</sup> Other industry includes Health & Community Services, Education, Communication Services and Personal & Other Services.

ANZ Basel III Pillar 3 disclosure March 2014

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Portfolio Type	Agriculture, Forestry, Fishing & Mining \$M	Business Services \$M		ectricity, Gas & Water Supply \$M	Entertainment, Leisure & : Tourism \$M	Financial, Investment & Insurance \$M	Government and Official Institutions \$M	Manufacturing \$M	Personal \$M	Property Services \$M	Wholesale Trade \$M	Retail Trade \$M	Transport & Storage \$M	Other \$M	Total \$M
Corporate	43,076	9,682	6,613	10,488	10,812	36,510	2,660	44,043	2,255	19,338	28,352	14,727	14,445	16,564	259,565
Sovereign	1,201	-	124	661	8	43,964	26,625	868	1	613	175	1	335	65	74,641
Bank	-	-	-	-	-	106,183	-	76	-	-	-	-	16	_	106,275
Residential Mortgage	-	_	-	-	-	_	-	_	292,864	-	-	_	-	-	292,864
Qualifying Revolving Retail	-	-	-	-	-	-	-	-	22,913	-	-	-	-	-	22,913
Other Retail	3,107	2,150	3,070	90	1,286	408	10	1,143	19,557	909	829	2,772	1,188	3,086	39,605
Qualifying Central Counterparties	-	-	-	-	-	10,293	-	-	-	-	-	-	-	-	10,293
Specialised Lending	601	24	188	1,831	125	66	-	7	-	28,978	-	11	1,436	702	33,969
Total exposures	47,985	11,856	9,995	13,070	12,231	197,424	29,295	46,137	337,590	49,838	29,356	17,511	17,420	20,417	840,125
% of Total	5.7%	1.4%	1.2%	1.6%	1.5%	23.5%	3.5%	5.5%	40.2%	5.9%	3.5%	2.1%	2.1%	2.4%	100.0%

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Portfolio Type	Agriculture, Forestry, Fishing	Business		Electricity, Gas & Water		Financial, Investment &	Government and Official			Property	Wholesale		Transport &		
	& Mining \$M	Services \$M	Construction \$M	Supply \$M	Tourism	Insurance \$M	Institutions \$M	Manufacturing \$M	Personal \$M	Services \$M	Trade \$M	Retail Trade \$M	Storage \$M	Other \$M	Total \$M
Corporate	38,673	9,726	6,526	10,083	10,376	33,559	2,554	41,223	2,446	18,723	26,608	15,126	12,255	15,965	243,843
Sovereign	1,045	-	67	633	8	43,456	26,608	731	1	622	49	-	527	99	73,846
Bank	-	-	-	-	-	102,441	-	75	-	-	25	-	95	-	102,636
Residential Mortgage	-	-	-	-	-	-	-	-	279,946	-	-	-	-	-	279,946
Qualifying Revolving Retail	-	-	-	-	-	-	-	-	22,895	-	-	-	-	-	22,895
Other Retail	3,149	2,065	3,001	88	1,193	392	9	1,121	18,565	1,029	815	2,631	1,179	2,777	38,014
Qualifying Central Counterparties	-	-	-	-	-	2,966	-	-	-	-	-	-	-	2,103	5,069
Specialised Lending	411	26	142	2,029	130	3	173	15	-	26,945	-	34	1,602	562	32,072
Total exposures	43,278	11,817	9,736	12,833	11,707	182,817	29,344	43,165	323,853	47,319	27,497	17,791	15,658	21,506	798,321
% of Total	5.4%	1.5%	1.2%	1.6%	1.5%	22.9%	3.7%	5.4%	40.6%	5.9%	3.4%	2.2%	2.0%	2.7%	100.0%

Table 7(e): Residual contractual maturity of Exposure at Default<sup>14</sup>

			Sep 14		
	< 12 mths	1 - 5 years	> 5 years	No Maturity Specified	Total
Portfolio Type	\$M	, \$M	\$M	\$M	\$M
Corporate	123,118	131,390	19,548	167	274,223
Sovereign	53,981	19,715	13,650	-	87,346
Bank	61,810	55,135	1,944	-	118,889
Residential Mortgage	912	6,133	263,657	30,264	300,966
Qualifying Revolving Retail	-	-	-	23,371	23,371
Other Retail	13,505	13,902	13,150	-	40,557
Qualifying Central Counterparties	265	5,319	4,860	-	10,444
Specialised Lending	10,544	22,490	1,871	44	34,949
Total exposures	264,135	254,084	318,680	53,846	890,745

			Mar 14		
				No Maturity	
	< 12 mths	1 - 5 years	> 5 years	Specified	Total
Portfolio Type	\$M	\$M	\$M	\$M	\$M
Corporate	116,648	122,415	20,273	229	259,565
Sovereign	43,028	19,165	12,448	-	74,641
Bank	54,129	50,474	1,672	-	106,275
Residential Mortgage	984	5,224	256,095	30,561	292,864
Qualifying Revolving Retail	-	-	-	22,913	22,913
Other Retail	13,306	13,990	12,309	-	39,605
Qualifying Central Counterparties	1,761	6,124	2,408	-	10,293
Specialised Lending	11,494	20,778	1,697	-	33,969
Total exposures	241,350	238,170	306,902	53,703	840,125

		Sep 13		
< 12 mths	1 - 5 years	> 5 years	No Maturity Specified	Total
\$M	\$M	\$M	\$M	\$M
108,760	114,807	20,106	170	243,843
44,171	17,771	11,904	-	73,846
47,573	53,269	1,794	-	102,636
689	4,969	244,357	29,931	279,946
-	-	-	22,895	22,895
12,419	14,133	11,462	-	38,014
1,303	2,464	1,302	-	5,069
11,410	18,925	1,676	61	32,072
226,325	226,338	292,601	53,057	798,321
	\$M 108,760 44,171 47,573 689 - 12,419 1,303 11,410	\$M \$M 108,760 114,807 44,171 17,771 47,573 53,269 689 4,969  12,419 14,133 1,303 2,464 11,410 18,925	<pre>&lt; 12 mths</pre>	< 12 mths       1 - 5 years       > 5 years       No Maturity Specified         \$M       \$M       \$M       \$M         108,760       114,807       20,106       170         44,171       17,771       11,904       -         47,573       53,269       1,794       -         689       4,969       244,357       29,931         -       -       22,895         12,419       14,133       11,462       -         1,303       2,464       1,302       -         11,410       18,925       1,676       61

 $^{14}$  No Maturity Specified predominately includes credit cards and residential mortgage equity manager accounts.

36

Table 7(f) part (i): Impaired assets  $^{15}$   $^{16}$ , Past due loans  $^{17}$ , Provisions and Write-offs by Industry sector

_				Sep 14		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Agriculture, Forestry, Fishing & Mining	2	747	207	219	53	111
Business Services	-	120	36	92	32	106
Construction	-	96	72	42	35	16
Electricity, gas and water supply	-	2	1	2	2	2
Entertainment Leisure & Tourism	-	62	35	25	18	8
Financial, Investment & Insurance	-	33	27	15	5	5
Government & Official Institutions	-	-	5	-	-	-
Manufacturing	-	215	43	107	7	38
Personal	-	905	1072	380	322	397
Property Services	6	418	137	86	(16)	52
Retail Trade	-	71	70	41	30	52
Transport & Storage	29	179	42	81	25	16
Wholesale Trade	-	100	18	48	(1)	79
Other	-	58	63	38	30	29
Total	37	3006	1828	1176	542	911

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<sup>&</sup>lt;sup>15</sup> Impaired derivatives are net of credit value adjustment (CVA) of \$46 million, being a market value based assessment of the credit risk of the relevant counterparties (March 2014: \$80 million; September 2013: \$93 million).

<sup>&</sup>lt;sup>16</sup> Impaired loans / facilities include restructured items of \$67 million for customer facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk (March 2014: \$60 million; September 2013: \$341 million).

 $<sup>^{17}</sup>$  For regulatory reporting not well secured portfolio managed retail exposures have been reclassified from past due loans > 90 days to impaired loans / facilities.

_				Mar 14		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Agriculture, Forestry, Fishing & Mining	-	968	161	280	(7)	61
Business Services	-	232	49	165	160	54
Construction	-	81	61	34	2	18
Electricity, gas and water supply	-	3	4	2	-	-
Entertainment Leisure & Tourism	-	84	50	30	6	12
Financial, Investment & Insurance	-	32	23	16	18	25
Government & Official Institutions	-	-	-	-	-	-
Manufacturing	-	245	86	122	(6)	30
Personal	-	966	1,112	394	289	370
Property Services	1	527	135	143	34	31
Retail Trade	-	84	107	51	26	49
Transport & Storage	57	236	20	69	3	4
Wholesale Trade	-	189	26	123	31	18
Other	-	85	57	41	46	16
Total	58	3,732	1,891	1,470	602	688

_				Sep 13		
Industry Sector	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Agriculture, Forestry, Fishing & Mining	-	1,143	161	337	78	65
Business Services	-	96	44	63	11	23
Construction	-	105	94	47	14	22
Electricity, gas and water supply	-	285	5	2	(5)	(1)
Entertainment Leisure & Tourism	-	122	56	35	6	8
Financial, Investment & Insurance	-	160	21	21	-	12
Government & Official Institutions	-	-	-	-	-	-
Manufacturing	-	319	31	141	27	60
Personal	-	955	955	395	309	400
Property Services	6	479	145	134	-	55
Retail Trade	-	119	91	77	53	25
Transport & Storage	61	238	23	70	7	19
Wholesale Trade	-	186	25	109	43	68
Other	-	141	47	36	29	37
Total	67	4,348	1,698	1,467	572	793

Table 7(f) part (ii): Impaired asset, Past due loans, Provisions and Write-offs

			Sep	14		
	Impaired derivatives	Impaired loans/ facilities	Past due loans ≥90 days	Individual provision balance	Individual provision charge for half year	Write-offs for half year
	\$M	\$M	\$M	\$M	\$M	\$M
Portfolios subject to Advanced IRB	approach					
Corporate	2	1,398	312	574	156	376
Sovereign	-	2	13	2	-	-
Bank	-	-	-	-	-	-
Residential Mortgage	-	356	1,127	116	24	27
Qualifying Revolving Retail	-	77	-	-	100	139
Other Retail	-	437	245	265	211	211
Total Advanced IRB approach	2	2,270	1,697	957	491	753
Specialised Lending	35	457	88	96	(6)	33
Portfolios subject to Standardised	approach					
Corporate	-	97	31	56	8	61
Residential Mortgage	-	43	9	16	6	2
Qualifying Revolving Retail	-	70	-	35	11	23
Other Retail	-	69	3	16	32	39
Total Standardised approach	-	279	43	123	57	125
Qualifying Central Counterparties	-	-	-	-	-	-
Total	37	3,006	1,828	1,176	542	911

			Mar	14		
	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M
Portfolios subject to Advanced IRB a	approach					
Corporate	1	1,871	300	792	224	234
Sovereign	-	-	-	-	-	-
Bank	-	-	-	-	-	-
Residential Mortgage	-	388	1,214	126	13	18
Qualifying Revolving Retail	-	86	-	-	97	134
Other Retail	-	424	225	242	178	186
Total Advanced IRB approach	1	2,769	1,739	1,160	512	572
Specialised Lending	57	635	100	138	37	37
Portfolios subject to Standardised a	pproach					
Corporate	-	146	39	97	14	-
Residential Mortgage	-	52	10	14	2	11
Qualifying Revolving Retail	-	72	-	39	11	33
Other Retail	-	58	3	22	26	35
Total Standardised approach	-	328	52	172	53	79
Qualifying Central Counterparties	-	-	-	-	-	_
Total	58	3,732	1,891	1,470	602	688

	Sep 13						
	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due Ioans ≥90 days \$M	Individual provision balance \$M	Individual provision charge for half year \$M	Write-offs for half year \$M	
Portfolios subject to Advanced IRB	approach						
Corporate	2	2,286	308	790	225	240	
Sovereign	-	-	-	-	-	-	
Bank	-	-	-	-	-	-	
Residential Mortgage	-	398	1,026	134	23	51	
Qualifying Revolving Retail	-	78	-	-	115	152	
Other Retail	-	390	233	213	166	188	
Total Advanced IRB approach	2	3,152	1,567	1,137	529	631	
Specialised Lending	65	857	97	145	6	51	
Portfolios subject to Standardised a	pproach						
Corporate	-	172	21	100	20	71	
Residential Mortgage	-	44	9	14	4	5	
Qualifying Revolving Retail	-	65	-	45	(7)	3	
Other Retail	-	58	4	26	20	32	
Total Standardised approach	-	339	34	185	37	111	
Qualifying Central Counterparties	-	-	-	-	-		
Total	67	4,348	1,698	1,467	572	793	

Table 7(g): Impaired assets<sup>18</sup>, Past due loans<sup>20</sup> and Provisions by Geography

	Sep 14							
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M			
Australia	29	1,811	1,621	740	1,829			
New Zealand	2	647	137	200	413			
Asia Pacific, Europe and America	6	548	70	236	515			
Total	37	3,006	1,828	1,176	2,757			

	Mar 14							
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M			
Australia	58	2,272	1,640	941	1,887			
New Zealand	-	815	197	233	464			
Asia Pacific, Europe and America	-	645	54	296	492			
Total	58	3,732	1,891	1,470	2,843			

	Sep 13							
Geographic region	Impaired derivatives \$M	Impaired loans/ facilities \$M	Past due loans ≥90 days \$M	Individual provision balance \$M	Collective provision balance \$M			
Australia	67	2,806	1,486	944	1,862			
New Zealand	-	873	178	261	495			
Asia Pacific, Europe and America	-	669	34	262	530			
Total	67	4,348	1,698	1,467	2,887			

<sup>-</sup>

 $<sup>^{18}</sup>$  Impaired derivatives are net of credit value adjustment (CVA) of \$46 million, being a market value based assessment of the credit risk of the relevant counterparties (March 2014: \$80 million; September 2013: \$93 million)

<sup>&</sup>lt;sup>19</sup> Impaired loans / facilities include restructured items of \$67 million for customer facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk (March 2014: \$60 million; September 2013: \$341 million).

 $<sup>^{20}</sup>$  For regulatory reporting not well secured portfolio managed retail exposures have been reclassified from past due loans > 90 days to impaired loans / facilities..

Table 7(h): Provision for Credit Impairment

	Half year Sep 14	Half year Mar 14	Half year Sep 13
Collective Provision	*M	\$M	\$M
Balance at start of period	2,843	2,887	2,769
Charge to income statement	(81)	(74)	26
Adjustments for exchange rate fluctuations	(5)	30	92
Total Collective Provision	2,757	2,843	2,887
Individual Provision			
Balance at start of period	1,470	1,467	1,543
New and increased provisions	846	966	957
Write-backs	(190)	(257)	(247)
Adjustment for exchange rate fluctuations	(4)	12	54
Discount unwind	(35)	(30)	(47)
Bad debts written off	(911)	(688)	(793)
Total Individual Provision	1,176	1,470	1,467
Total Provisions for Credit Impairment	3,933	4,313	4,354

#### Specific Provision Balance and General Reserve for Credit Losses<sup>21</sup>

		Sep 14				
	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M			
Collective Provision	283	2,474	2,757			
Individual Provision	1,176	-	1,176			
Total Provision for Credit Impairment			3,933			

		Mar 14			
	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M		
Collective Provision	300	2,543	2,843		
Individual Provision	1,470	-	1,470		
Total Provision for Credit Impairment			4,313		

	Specific Provision Balance \$M	General Reserve for Credit Losses \$M	Total \$M
Collective Provision	346	2,541	2,887
Individual Provision	1,467	-	1,467
Total Provision for Credit Impairment			4,354

<sup>21</sup> Due to definitional differences, there is a variation in the split between ANZ's Individual Provision and Collective Provision for accounting purposes and the Specific Provision and General Reserve for Credit Losses (GRCL) for regulatory purposes. This does not impact total provisions, and essentially relates to the classification of collectively assessed provisions on defaulted accounts. The disclosures in this document are based on Individual Provision and Collective Provision, for ease of comparison with other published results.

# Table 8 Credit risk – Disclosures for portfolios subject to the Standardised approach and supervisory risk weights in the IRB approach

#### Use of external rating agencies (External Credit Assessment Institutions)

ANZ portfolios under the Standardised approach are mainly Retail portfolios and hence are not rated by external rating agencies. However, there are a small number of local corporate counterparties that are externally rated. For these counterparties, external ratings by Standard & Poor's and Moody's Investors Service are used as inputs into the RWA calculation. As described in the section on the ANZ rating system, ANZ has mapped its master scale to the grading of these two External Credit Assessment Institutions (ECAIs).

Table 8(b): Exposure at Default by risk bucket<sup>22</sup>

Risk weight			
-	Sep 14	Mar 14	Sep 13
Standardised approach exposures	\$M	\$M	\$M
0%	-	-	-
20%	449	486	364
35%	6,417	5,285	4,771
50%	145	555	821
75%	3	3	-
100%	25,131	28,429	21,478
150%	335	205	184
>150%	1	1	2
Capital deductions	-	-	
Total	32,481	34,964	27,620
Other Asset exposures			
0%	-	-	-
20%	1,100	1,092	1,023
35%	-	-	-
50%	-	-	-
75%	-	-	-
100%	3,471	3,521	3,339
150%	-	-	-
>150%	-	-	-
Capital deductions	-	-	-
Total	4,571	4,613	4,362
Specialised Lending exposures			
0%	993	1,226	1,020
70%	12,412	12,807	11,938
90%	17,761	15,779	14,972
115%	3,606	3,380	3,308
250%	274	588	802
Total	35,046	33,780	32,040

43

 $<sup>^{22}</sup>$  Table 8(b) shows exposure at default after credit risk mitigation in each risk category.

# Table 9 Credit risk - Disclosures for portfolios subject to Advanced IRB approaches

#### Portfolios subject to the Advanced IRB (AIRB) approach

The following table summarises the types of borrowers and the rating approach adopted within each of ANZ's AIRB portfolios:

IRB Asset Class	Borrower Type	Rating Approach
Corporate	Corporations, partnerships or proprietorships that do not fit into any other asset class	AIRB
Sovereign	Central governments Central banks Certain multilateral development banks	AIRB
Bank	Banks <sup>23</sup> In Australia only, other authorised deposit taking institutions (ADI) incorporated in Australia	AIRB
Residential mortgages	Exposures secured by residential property	AIRB
Qualifying revolving retail	Consumer credit cards <\$100,000 limit	AIRB
Other retail	Small business lending Other lending to consumers	AIRB
Specialised Lending	Income Producing Real Estate <sup>24</sup> Project finance Object finance	AIRB – Supervisory Slotting <sup>25</sup>
Other assets	All other assets not falling into the above classes e.g. margin lending, fixed assets	AIRB – fixed risk weights

In addition, ANZ has applied the Standardised approach to some portfolio segments (mainly retail and local corporates in Asia Pacific) where currently available data does not enable development of advanced internal models for PD, LGD and EAD estimates. Under the Standardised approach, exposures are mapped to several regulatory risk weights, mainly based on the type of counterparty and its external rating.

ANZ applies its full normal risk measurement and management framework to these segments for internal management purposes, such as for economic capital. Standardised segments will be migrated to AIRB if they reach a volume that generates sufficient data for development of advanced internal models.

ANZ has not applied the Foundation IRB approach to any portfolios.

#### The ANZ rating system

As an AIRB bank, ANZ's internal models generate the inputs into regulatory capital adequacy to determine the risk weighted exposure calculations for both on and off-balance sheet exposures, including undrawn portions of credit facilities, committed and contingent exposures and EL calculations. ANZ's internal models are used to generate the three key risk components that serve as inputs to the IRB approach to credit risk:

- PD is an estimate of the level of the risk of borrower default. Borrower ratings are derived by way of rating models used both at loan origination and for ongoing monitoring.
- EAD is defined as the expected facility exposure at the date of default.

<sup>24</sup> Since 2009, APRA has agreed that some large, well-diversified commercial property exposures may be treated as corporate exposures, in line with the original Basel Committee's definition of Specialised Lending.

<sup>&</sup>lt;sup>23</sup> The IRB asset classification of investment banks is Corporate, rather than Bank.

<sup>&</sup>lt;sup>25</sup> ANZ uses an internal assessment which is mapped to the appropriate Supervisory Slot.

LGD is an estimate of the potential economic loss on a credit exposure, incurred as a
consequence of obligor default and expressed as a percentage of the facility's EAD. When
measuring economic loss, all relevant factors are taken into account, including material effects of
the timing of cash flows and material direct and indirect costs associated with collecting on the
exposure, including realisation of collateral.

Effective maturity is also calculated as an input to the risk weighted exposure calculation for bank, sovereign and corporate IRB asset classes.

ANZ's rating system has two separate and distinct dimensions that:

- Measure the PD, which is expressed by the Customer Credit Rating (CCR), reflecting the ability to service and repay debt.
- Measure the LGD as expressed by the Security Indicator (SI) ranging from A to G. The SI is calculated by reference to the percentage of loan covered by security which can be realised in the event of default. This calculation uses standard ratios to adjust the current market value of collateral items to allow for historical realisation outcomes. The security-related SIs are supplemented with a range of other SIs which cover such factors as cash cover, mezzanine finance, intra-group guarantees and sovereign backing as ANZ's LGD research indicates that these transaction characteristics have different recovery outcomes. ANZ's LGD also includes recognition of the different legal and insolvency regimes in different countries, where this has been shown to influence recovery outcomes.

ANZ's corporate PD master scale is made up of 27 rating grades. Each level/grade is separately defined and has a range of default probabilities attached to it. The PD master scale enables ANZ's rating system to be mapped to the gradings of external rating agencies, using the PD as a common element after ensuring that default definitions and other key attributes are aligned. The following table demonstrates this alignment (for one year PDs):

ANZ CCR	Moody's	Standard & Poor's	PD Range
0+ to 1-	Aaa to Aa3	AAA to AA-	0.0000 - 0.0346%
2+ to 3+	A1 to Baa1	A+ to BBB+	0.0347 - 0.1636%
3= to 4=	Baa2 to > Ba1	BBB to > BB+	0.1637 - 0.5108%
4- to 6-	Ba1 to B1	BB+ to B+	0.5109 - 3.4872%
7+ to 8+	B2 to B3	B to B-	3.4873 - 10.0928%
8=	Caa	CCC	10.0929 - 99.9999%
8-, 9 and 10	Default	Default	100%

In the retail asset classes, most facilities utilise credit rating scores. The scores are calibrated to PDs, and used to allocate exposures to homogenous pools, along with LGD and EAD.

ANZ also uses specialised PD master scale/mappings for the sovereign asset class, based predominantly on the corporate master scale.

### Use of internal estimates other than for regulatory capital purposes

ANZ's rating system is a fundamental part of credit management and plays a key role in:

- · Lending discretions.
- Minimum origination standards.
- Concentration limits.
- · Portfolio reporting.
- Customer profitability measurement.
- Collective provision measurement.
- Management of deteriorating customers (where certain CCR/SI combinations trigger increasing scrutiny).
- Pricing decisions.

PD, LGD and EAD are used in the calculation of economic capital and in the collective provisioning process. Regulatory and economic capital are calculated from the same data sources and starting from the same basis, however there are some differences between the factors used because several aspects of ANZ's rating system are adjusted in accordance with APRA requirements for regulatory capital purposes. The most significant of these adjustments are the use for regulatory capital purposes of downturn LGDs; the imposition of a 20% LGD floor for exposures secured by Australian residential

real estate and the mandatory use of the supervisory slotting approach for project finance and most commercial real estate exposures.

#### Controls surrounding the ratings system

ANZ's rating system and credit risk estimates are governed by the Board Risk Committee and several executive management committees, and are underpinned by a comprehensive framework of controls that operate throughout ANZ. All policies, methodologies, model designs, model reviews, validations, responsibilities, systems and processes supporting the ratings systems are documented, and subject to review by Global Internal Audit.

The design, build and implementation of credit rating models resides with a specialist Group-level team. Credit rating models are owned by central Risk teams. The use (including overrides) and performance of credit rating models is monitored by the relevant business and their counterparts in Risk, and validated regularly by a separate specialist Group-level function. This cycle of design, build, implementation, monitoring and validation is overseen by the CRSOC, and informs the need for new models or recalibration of existing models.

Risk grades are an integral part of reporting to the Board and executives.

In addition, the use of the rating system's outputs in key business unit performance measures in processes such as provisioning and the allocation of economic capital ensures that the rating system receives robust input from the business units, not just the specialist modelling teams.

#### Rating process by asset class

Building reliable and accurate rating tools requires balancing of many factors including data availability (external data may be used in some circumstances, where it is relevant), the size of the segment (the more customers within the segment, the more likely that statistically reliable models can be built), and the need to be able to validate the model. Rating tool approaches include:

- Statistical models producing a PD or a LGD, which are developed from internal or external data on defaults.
- Statistical models producing an internal rating, which involve calibrating ANZ's models to external rating data where data on defaults is insufficient for statistical purposes (such as banks).
- Hybrid statistical and expert models producing an internal rating, which use a mixture of default data and expert input.
- Expert models/processes that produce an internal rating, including external rating agency replication models.

Ongoing data collection and testing processes ensure enhanced or new models are introduced as required to maintain and improve the accuracy and reliability of rating processes.

Regardless of what credit risk rating tool is used, lending staff rating a customer are required to review the model-generated PD (or CCR) and take into account any out-of-model factors or policy overlays to decide whether or not to override the model rating. Overrides of a rating model to a better rating require approval from the independent credit risk function. The significance of the model for risk grading varies with the customer segment: models will dominate risk grading of homogenous, simple and data-rich segments such as in Retail, however for complex, specialised business segments expert knowledge and the highly customised nature of transactions will influence the rating outcome.

The following table summarises the types of internal rating approaches used in ANZ:

IRB Asset Class	Borrower type	Rating Approach
Corporate	Corporations, partnerships or proprietorships that do not fit into any other asset class	Mainly statistical models Some use of expert models and policy processes
Sovereign	Central governments Central banks Certain multilateral development banks Australian state governments	External rating and expert judgement
Bank	Banks In Australia only, other ADIs incorporated in Australia	Statistically-based models Review of all relevant and material information including external ratings
Residential Mortgages	Exposures secured by residential property	Statistical models
Qualifying Revolving Retail	Consumer credit cards <\$100,000 limit	Statistical models
Other Retail	Small business lending Other lending to consumers	Statistical models
Specialised Lending	Income Producing Real Estate Project finance Object finance	Expert models/Supervisory Slotting <sup>26</sup>

For the Retail Basel asset class (Residential Mortgages, Qualifying Revolving Retail and Other Retail Exposures) the large number of relatively homogenous exposures enable the development of statistically robust application scoring models for use at origination and behavioural scoring for ongoing management. As noted above, the scores are calibrated to PD, and used to allocate exposures to homogenous pools, along with LGD and EAD.

#### **Estimation of LGD and EAD**

ANZ's LGD modelling takes into account data on secured recovery, unsecured recovery rates and debt seniority, geography and internal management costs from several major data sources. Internal data is used as the basis for LGD estimation in the retail asset class, and is supplemented by external data for the corporate asset class. Given the scarcity of internal data for Bank and Sovereign Basel asset classes, LGD modelling for these classes is primarily based on external data.

EAD represents the expected facility exposure at the date of default, including an estimate of additional drawings prior to default, as well as post-default drawings that were legally committed to prior to default.

 $<sup>^{26}</sup>$  Specialised Lending exposures are rated with internal rating tools to produce a PD and LGD. These are used in internal processes, but not for regulatory capital purposes where the exposures are mapped to Supervisory Slots.

Table 9(d): Non Retail Exposure at Default subject to Internal Ratings Based (IRB) approach  $^{27\ 28\ 29}$ 

				Sep	14			
	AAA	A+	BBB	BB+	B+			
	< A+	< BBB	< BB+	< B+	< CCC	CCC	Default	Tota
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Exposure at Default								
Corporate	17,251	64,350	88,791	71,990	3,160	960	2,244	248,746
Sovereign	80,823	2,037	1,446	2,808	200	32	-	87,346
Bank	40,382	69,377	6,064	3,028	31	7	-	118,889
Total	138,456	135,764	96,301	77,826	3,391	999	2,244	454,981
% of Total	30.4%	29.9%	21.2%	17.1%	0.7%	0.2%	0.5%	100.0%
Undrawn commitmen	ts (included in	above)						
Corporate	5,598	20,323	23,885	12,125	389	77	72	62,469
Sovereign	516	229	13	46	-	-	-	804
Bank	136	185	342	17	-	-	-	680
Total	6,250	20,737	24,240	12,188	389	77	72	63,953
Average Exposure at	Dofault							
Corporate	6.031	3.058	1.442	0.397	0.577	0.159	0.654	0.847
Sovereign	106.126	39,492	24.863	17.440	9.548	2.276	-	80.964
Bank	23.195	3.489	4.338	3.966	0.996	0.315	-	5.216
Exposure-weighted a	verage Loss Giv	en Default	: (%)					
Corporate	57.8%	58.7%	50.0%	40.5%	39.0%	41.0%	40.0%	49.3%
Sovereign	2.4%	7.2%	45.3%	51.2%	74.5%	26.1%	_	5.1%
Bank	62.8%	63.2%	69.2%	69.1%	74.0%	64.8%	-	63.9%
Exposure-weighted a	verage risk wei	ght (%)						
Corporate	18.9%	34.8%	56.4%	72.8%	116.1%	178.2%	138.2%	56.1%
Sovereign	0.5%	3.7%	49.7%	116.2%	221.1%	125.3%	_	5.9%
Bank	21.4%	25.3%	76.7%	123.2%	244.0%	273.9%		33.6%

<sup>&</sup>lt;sup>27</sup> In accordance with APS 330, EAD in Table 9(d) includes Advanced IRB exposures; however does not include Specialised Lending, Standardised, Securitisation, Equities or Other Assets exposures. Specialised Lending is excluded from Table 9(d) as it follows the Supervisory Slotting treatment, and a breakdown of risk weightings is provided in Table 8(b).

 $<sup>^{28}</sup>$  Average EAD is calculated as total EAD post risk mitigants divided by the total number of credit risk generating

 $<sup>^{\</sup>rm 29}$  Exposure-weighted average risk weight (%) is calculated as CRWA divided by EAD.

				Mar	14			
	AAA	A+	BBB	BB+	B+			
	< A+ \$M	< BBB \$M	< BB+ \$M	< B+ \$M	< CCC \$M	CCC \$M	Default \$M	Total \$M
Exposure at Default	بالم	اناف	اباف	اناق	ויוק	اناق	اناق	ا*ال
Corporate	13,931	55,782	84,336	68,921	3,285	1,231	2,951	230,437
Sovereign	68,175	1,662	1,921	2,728	124	31	-	74,641
Bank	35,639	60,622	6,719	3,285	7	3	-	106,275
Total	117,745	118,066	92,976	74,934	3,416	1,265	2,951	411,353
% of Total	28.6%	28.7%	22.6%	18.2%	0.8%	0.3%	0.7%	100.0%
Undrawn commitment Corporate	ts (included in 5,222	<b>above)</b> 19,124	24 262	12,632	451	105	155	61,952
Sovereign	596	288	24,263 295	12,032	431	103	133	1,191
Bank	57	207	509	17	_	_	_	790
Total	5,875	19,619	25,067	12,661	451	105	155	63,933
	5,010			,				00,000
Average Exposure at I								
Corporate	4.709	3.116	1.361	0.391	0.569	0.227	0.760	0.791
Sovereign	71.675	26.915	24.120	17.944	12.353	2.209	-	58.449
Bank	19.295	4.025	3.872	2.468	0.506	0.167	-	5.419
Exposure-weighted av	verage Loss Giv	en Default	: (%)					
Corporate	57.5%	59.2%	48.9%	40.0%	40.0%	39.7%	40.5%	48.5%
Sovereign	2.5%	5.5%	41.7%	49.7%	74.1%	25.6%	-	5.5%
Bank	62.3%	63.5%	70.5%	69.2%	67.2%	67.4%	-	64.1%
F								
Exposure-weighted av Corporate	verage risk wei 21.1%	gnt (%) 35.4%	54.6%	73.1%	120.6%	176.0%	140.0%	57.3%
Sovereign	0.5%	2.5%	47.3%	112.3%	221.5%	119.5%	140.070	6.5%
Bank	22.3%	25.9%	76.5%	127.4%	251.1%	252.9%	_	36.0%
	AAA	A+	BBB	Sep BB+	<b>13</b> B+			
	< A+	< BBB	< BB+	< B+	< CCC	CCC	Default	Total
Exposure at Default	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Corporate	12,338	56,758	77,638	68,754	3,792	1,706	3,101	224,087
Sovereign	67,730	1,933	1,239	2,873	50	21	-	73,846
Bank	85,766	8,769	6,914	1,180	1	6	_	102,636
Total	165,834	67,460	85,791	72,807	3,843	1,733	3,101	400,569
% of Total	41.4%	16.8%	21.4%	18.2%	1.0%	0.4%	0.8%	100.0%
Hardware and the same	ha Charles de d'Ar	- h \						
Undrawn commitment Corporate	4,238	18,957	21,365	10,822	509	207	117	56,215
Sovereign	711	411	19	9	-			1,150
Bank	282	107	220	13	_	_	_	622
Total	5,231	19,475	21,604	10,844	509	207	117	57,987
Average Exposure at I Corporate	Default 3.861	3.057	1.258	0.388	0.635	0.319	0.748	0.783
Sovereign	71.914	38.134	20.392	16.607	5.571	1.775	0.746	58.910
Bank	7.613	2.755	3.517	1.198	0.083	0.198	_	5.313
Exposure-weighted av	-							
Corporate	58.2%	60.0%	48.3%	39.7%	40.4%	43.0%	39.4%	48.4%
Sovereign	2.4%	4.2%	49.8%	49.8%	70.7%	34.6%	-	5.2%
Bank	63.7%	64.6%	70.9%	72.0%	54.5%	65.7%	-	64.3%
Exposure-weighted av	verage risk wei	ght (%)						
Corporate								
Corporate	20.8%	37.0%	54.0%	74.1%	125.2%	187.9%	136.5%	58.7%
Sovereign	20.8% 0.5%	37.0% 1.8%	54.0% 52.9%	74.1% 110.9%	125.2% 222.9%	187.9% 212.3%	136.5% -	58.7% 6.1%
•								

Table 9(d): Retail Exposure at Default subject to Advanced Internal Ratings Based (IRB) approach by risk grade

				Sep	14			
	0.00%	0.11%	0.30%	0.51%	3,49%	10.09%		
	<0.11%	<0.30%	<0.51%	<3.49%	<10.09%	<100.0%	Default	Tota
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$١
Exposure at Default								
Residential Mortgage	2,612	191,293	22,625	62,459	8,463	5,224	1,731	294,407
Qualifying Revolving Retail	11,239	291	1,861	4,726	2,395	804	155	21,471
Other Retail	999	4,218	3,441	21,223	7,395	1,445	724	39,445
Total	14,850	195,802	27,927	88,408	18,253	7,473	2,610	355,323
% of Total	4.2%	55.1%	7.9%	24.9%	5.1%	2.1%	0.7%	100.0%
Undrawn commitments (ii	ncluded in	above)						
Residential Mortgage	1,023	21,103	873	4,017	162	150	4	27,332
Qualifying Revolving Retail	8,781	290	1,204	2,053	942	97	25	13,392
Other Retail	460	1,709	1,686	2,623	317	50	8	6,853
Total	10,264	23,102	3,763	8,693	1,421	297	37	47,577
Average Exposure at Defa	ult							
Residential Mortgage	0.048	0.216	0.165	0.206	0.248	0.261	0.194	0.204
Qualifying Revolving Retail	0.011	0.006	0.010	0.009	0.009	0.008	0.009	0.010
Other Retail	0.014	0.014	0.013	0.017	0.010	0.009	0.015	0.014
Exposure-weighted average	go Loss Giv	on Dofault	. (0/2)					
Residential Mortgage	15.4%	19.5%	18.8%	22.6%	20.7%	20.0%	21.8%	20.1%
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%
Other Retail	49.7%	50.4%	66.6%	48.1%	56.3%	63.6%	52.4%	52.2%
Exposure-weighted average	-	. ,						
Residential Mortgage	3.8%	6.4%	13.4%	30.3%	74.1%	107.7%	224.0%	17.0%
Qualifying Revolving Retail	4.9%	11.4%	14.1%	38.8%	112.8%	206.3%	330.6%	35.4%
Other Retail	33.4%	39.5%	50.6%	61.7%	87.7%	145.3%	196.5%	68.1%

				Mar	14			
	0.00%	0.11%	0.30%	0.51%	3.49%	10.09%	D ( 1)	<b>-</b> .
	<0.11% \$M	<0.30% \$M	<0.51% \$M	<3.49% \$M	<10.09% \$M	<100.0% \$M	Default \$M	Tota \$M
Exposure at Default		<b>'</b>	'	<b>'</b>	'	'	'	'
Residential Mortgage	2,560	184,167	22,221	63,451	8,245	4,932	1,838	287,414
Qualifying Revolving Retail	11,255	257	1,814	4,774	1,933	929	162	21,124
Other Retail	1,023	4,208	2,403	21,683	7,117	1,412	694	38,540
Total	14,838	188,632	26,438	89,908	17,295	7,273	2,694	347,078
% of Total	4.3%	54.3%	7.6%	25.9%	5.0%	2.1%	0.8%	100.0%
Undrawn commitments (in	ncluded in	above)						
Residential Mortgage	971	20,531	875	4,075	146	141	3	26,742
Qualifying Revolving Retail	8,749	256	1,154	2,099	573	114	23	12,968
Other Retail	482	1,810	1,170	2,907	289	47	8	6,713
Total	10,202	22,597	3,199	9,081	1,008	302	34	46,423
Average Exposure at Defa								
Residential Mortgage	0.048	0.214	0.166	0.206	0.240	0.255	0.201	0.202
Qualifying Revolving Retail	0.011	0.006	0.010	0.010	0.009	0.008	0.009	0.010
Other Retail	0.015	0.013	0.012	0.017	0.010	0.008	0.012	0.014
Exposure-weighted average	ne Loss Giv	en Default	t (%)					
Residential Mortgage	15.5%	19.5%	18.9%	23.1%	20.9%	20.0%	21.9%	20.3%
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%
Other Retail	49.9%	53.0%	62.3%	49.7%	54.9%	65.5%	53.8%	52.4%
Exposure-weighted average	-		12 50/	21 40/	74.00/	107.00/	225 50/	17 50/
Residential Mortgage	3.9%	6.4%	13.5%	31.4%	74.9%	107.8%	225.5%	17.5%
Qualifying Revolving Retail Other Retail	4.9% 33.5%	11.4% 40.5%	14.2% 48.2%	39.4% 62.6%	107.6% 85.6%	206.6% 149.2%	337.0% 209.2%	34.4% 68.5%
	0.00%	0.11%	0.30%	<b>Sep</b> 0.51%	<b>13</b> 3.49%	10.09%		
	<0.11%	<0.30%	<0.51%	<3.49%	<10.09% \$M	<100.0%	Default \$M	Tota
Exposure at Default	\$M	\$M	\$M	\$M	۱۴۱۶	\$M	اناف	\$M
Residential Mortgage	2,749	178,322	21,116	58,390	8,455	4,053	1,670	274,755
Qualifying Revolving Retail	11,246	219	1,904	4,797	1,962	889	157	21,174
Other Retail	950	3,866	3,039	20,226	6,991	1,279	683	37,034
Total	14,945	182,407	26,059	83,413	17,408	6,221	2,510	332,963
% of Total	4.5%	54.8%	7.8%	25.0%	5.2%	1.9%	0.8%	100.0%
Undrawn commitments (ii	ncluded in	above)						
Residential Mortgage	1,077	19,487	1,077	3,468	222	66	2	25,399
Qualifying Revolving Retail	8,758	218	1,223	2,085	586	106	22	12,998
Other Retail	446	1,633	1,495	2,305	273	44	7	6,203
Total	10,281	21,338	3,795	7,858	1,081	216	31	44,600
Average Exposure at Defa	ult							
Residential Mortgage	0.026	0.224	0.160	0.195	0.233	0.255	0.192	0.197
Qualifying Revolving Retail	0.011	0.006	0.010	0.009	0.009	0.008	0.009	0.010
Other Retail	0.013	0.012	0.013	0.017	0.010	0.008	0.014	0.014
Exposure-weighted average	ao Loss Giv	on Dofault	+ (0/ <sub>4</sub> )					
Residential Mortgage	ge Loss Giv 16.3%	19.5%	19.0%	23.4%	20.9%	20.0%	22.5%	20.3%
Qualifying Revolving Retail	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%	73.2%
Other Retail	51.3%	51.5%	59.5%	46.1%	53.3%	62.0%	52.3%	49.8%
Evnosuro-woighted avera	ae riek ····s	abt (0/-)						
<b>Exposure-weighted avera</b> Residential Mortgage	ge risk wei 4.1%	ght (%) 6.3%	13.7%	32.1%	76.1%	108.6%	221.7%	17.3%
Qualifying Revolving Retail	4.1%	11.5%	14.2%	39.2%	108.4%	207.3%	364.6%	34.1%
Other Retail	13.2%	22.5%	43.0%	59.9%	83.8%	145.2%	206.7%	65.7%
	-5.2 /0		.5.0 /0	23.570	23.070	5.2 /0		-3.7 /

Table 9(e): Actual Losses by portfolio type

	Half year Sep 14	Half year Sep 14			
Basel Asset Class	Individual provision charge \$M	Write-offs \$M			
Corporate	156	376			
Sovereign	-	-			
Bank	-	-			
Residential Mortgage	24	27			
Qualifying Revolving Retail	100	139			
Other Retail	211	211			
Total Advanced IRB	491	753			
Specialised Lending	(6)	33			
Standardised approach	57	125			
Total	542	911			

	Half year Mar 14	Half year Mar 14		
Basel Asset Class	Individual provision charge \$M	Write-offs \$M		
Corporate	224	234		
Sovereign	-	-		
Bank	-	-		
Residential Mortgage	13	18		
Qualifying Revolving Retail	97	134		
Other Retail	178	186		
Total Advanced IRB	512	572		
Specialised Lending	37	37		
Standardised approach	53	79		
Total	602	688		

	Half year Sep 13	Half year Sep 13			
Basel Asset Class	Individual provision charge \$M	Write-offs \$M			
Corporate	225	240			
Sovereign	-	-			
Bank	-	-			
Residential Mortgage	23	51			
Qualifying Revolving Retail	115	152			
Other Retail	166	188			
Total Advanced IRB	529	631			
Specialised Lending	6	51			
Standardised approach	37	111			
Total	572	793			

Table 9(f): Average estimated vs. actual PD, EAD and LGD - Advanced IRB

			Sep 14		
Portfolio Type	Average Estimated PD %	Average Actual PD %	Average estimated to actual EAD ratio	Average Estimated LGD %	Average Actual LGD %
Corporate	1.51	1.04	1.11	40.8	27.3
Sovereign	0.39	nil	n/a	n/a	nil
Bank	0.46	0.06	-	46.0	58.3
Specialised Lending	n/a	2.29	1.12	n/a	23.7
Residential Mortgage	0.82	0.80	1.00	20.9	4.1
Qualifying Revolving Retail	2.75	2.12	1.04	73.2	72.1
Other Retail	3.40	3.69	1.06	49.3	43.7

APS 330 Table 9f compares internal credit risk estimates used in calculating regulatory capital with realised outcomes by portfolio types. It covers the PD, EAD and LGD estimates for the IRB portfolios.

Estimated PD and LGD for Specialised Lending exposures have not been provided, since APRA requires the use of supervisory slotting for Regulatory EL calculations.

Actual PD, EAD ratio, Estimated LGD and Actual LGD for Sovereign exposures have not been provided, since there was no Sovereign defaults observed in ANZ Sovereign exposures for the observation period.

The estimated PD is based on the average of the internally estimated long-run PD's for obligors that are not in default at the beginning of each financial year over the period of observation being 2009 to September 2014. The actual PD is based on the number of defaulted obligors compared to the total number of obligors measured at the beginning of each financial year over the period of observation being 2009 to September 2014

The EAD ratio compares internally estimated EAD prior to default to realised EAD for defaulted obligors over the four years of observation being 2009 to 2013 financial years. A ratio greater than 1.0 signifies that on average, the actual defaulted exposures are lower than the estimated exposures at the time of default.

The estimated LGD is the internal estimates of downturn LGD for accounts that defaulted at the beginning of each year during the observation period being 2009 to 2013 financial years. The actual LGD is based on the average realised losses over the period for the accounts observed at beginning and defaulted during the observation period. For non-retail portfolios, the estimated and actual LGDs are based on accounts that defaulted in 2009 to 2011 financial years. For retail portfolios, the estimated and actual LGDs are based on accounts that defaulted in 2009 to 2013 financial years. For non-retail portfolios, defaults occurring in the 2012 and 2013 have been excluded from the analysis to allow sufficient time for workout period. For retail portfolios, defaults occurring in 2013 have been excluded. For non-retail portfolios, actual LGD for defaults where workouts were not finalised have been estimated to approximate the final actual loss. For the retail portfolios, defaults with non-finalised workout have been excluded from the analysis.

In assessing the accuracy of the credit risk estimates, it should be noted that the period of analysis does not cover a full economic cycle

### Table 10 Credit risk mitigation disclosures

#### Main types of collateral taken by ANZ

Collateral is used to mitigate credit risk, as the secondary source of repayment in case the counterparty cannot meet its contractual repayment obligations.<sup>30</sup> Types of collateral typically taken by ANZ include:

- Charges over residential, commercial, industrial or rural property.
- Charges over business assets.
- · Charges over specific plant and equipment.
- · Charges over listed shares, bonds or securities.
- Charges over cash deposits.
- Guarantees and pledges.

In some cases, such as where the customer risk profile is considered very sound or by the nature of the product (for instance, small limit products such as credit cards), a transaction may not be supported by collateral.

Credit policy, requirements and processes set out the acceptable types of collateral, as well as a process by which additional instruments and/or asset types can be considered for approval. ANZ's credit risk modelling teams use historical internal loss data and other relevant external data to assist in determining the discount that each type would be expected to incur in a forced sale. The discounted value is used in the determination of a SI for LGD purposes.

#### Policies and processes for collateral valuation and management

ANZ has well established policies, requirements and processes around collateral valuation and management. The concepts of legal enforceability, certainty and current valuation are central to collateral management.

In order to achieve legal enforceability and certainty, ANZ uses standard collateral instruments or has specific documentation drawn up by external legal advisers, and where applicable, security interests are registered. The use of collateral management systems also provides certainty that the collateral has been properly taken, registered and stored.

In order to rely on the valuation of collateral assets, ANZ has developed comprehensive rules around acceptable types of valuations (including who may value an asset), the frequency of revaluations and standard extension ratios for typical asset types. Upon receipt of a new valuation, the information is used to recalculate the SI (or to reassess the adequacy of the provision, in the case of an impaired asset), thereby ensuring that the exposure has an updated LGD attached to it for risk quantification purposes.

#### **Guarantee support**

Guarantee support for lending proposals are an integral component in transaction structuring for ANZ. The guarantee of a financially strong party can help improve the PD of a transaction through its explicit support of the weaker rated borrower.

Guarantees that are recognised for risk rating purposes may be provided by parties that include associated entities, banks, sovereigns or individuals. Credit requirements provide threshold parameters to determine acceptable counterparties in achieving risk grade enhancement of the transaction.

The suitability of the guarantor is determined by risk rating that guarantor. Not all guarantees or guarantors are recognised for risk grade enhancement purposes.

# Use of credit derivatives for risk mitigation

ANZ uses purchased credit derivatives to mitigate credit risk by lowering exposures to reference entities that generate high concentration risk exposures or to improve risk return performance.

Only certain credit derivatives such as credit default swaps (CDS) are recognised for risk mitigation purposes in the determination of regulatory capital. A CDS entails the payment by one party in

<sup>&</sup>lt;sup>30</sup> For some products, the collateral provided is fundamental to its structuring so is not strictly the secondary source of repayment. For example, lending secured by trade receivables is typically repaid by the collection of those receivables.

exchange for credit default protection payment if a credit default event on a reference asset occurs. Standard, legally enforceable documentation applies.

For regulatory capital purposes, ANZ only recognises protection using credit derivatives where they meet several policy and regulatory requirements around the strength of the protection offered such as being irrevocable.

A CDS may only be transacted with banks and non-bank financial institutions that have been credit assessed and approved by a designated specialist credit officer. All parties must meet minimum credit standards and be allocated a related credit limit. In the event that the creditworthiness of a credit protection provider falls below the minimum required to provide effective protection, the protection is no longer recognised as an effective risk mitigant for regulatory purposes.

#### The use of netting

Netting is a form of credit risk mitigation in that it reduces EAD, by offsetting a customer's positive and negative balances with ANZ.

In order to apply on-balance sheet netting, the arrangement must be specifically documented with the customer and meet a number of legally enforceable requirements.

Netting is also used where the credit exposure arises from off-balance sheet market related transactions. For close-out netting to be utilised with counterparties, a legally enforceable eligible netting agreement in an acceptable jurisdiction must be in place. This means that each transaction is aggregated into a single net amount and transactions are netted to arrive at a single overall sum.

#### Transaction structuring to mitigate credit risk

Besides collateral, guarantee support and derivatives described above, credit risk mitigation can also be furthered by prudent transaction structuring. For example, the risk in project finance lending can be mitigated by lending covenants, loan syndication and political risk insurance.

#### Concentrations of credit risk mitigation

Taking collateral raises the possibility that ANZ may inadvertently increase its risk by becoming exposed to collateral concentrations. For example, in the same way that an over-exposure to a particular industry may mean that a bank is more sensitive to the fortunes of that industry, an over-exposure to a particular collateral asset type may make ANZ more sensitive to the performance of that asset type.

ANZ does not believe that it has any material concentrations of collateral types, given the well diversified nature of its portfolio and conservative asset extension ratios.

Table 10(b): Credit risk mitigation on Standardised approach portfolios – collateral 31

	Sep 14			
		Eligible Financial	Other Eligible	
	Exposure	Collateral	Collateral	
	\$M	\$M	\$M	% Coverage
Standardised approach				
Corporate	25,477	530	-	2.1%
Residential Mortgage	6,559	51	-	0.8%
Qualifying Revolving Retail	1,900	-	-	0.0%
Other Retail	1,112	-	-	0.0%
Total	35,048	581	-	1.7%

	Mar 14			
		Eligible Financial		
	Exposure	Collateral	Collateral	
-	\$M	\$M	\$M	% Coverage
Standardised approach				
Corporate	29,128	177	-	0.6%
Residential Mortgage	5,450	43	-	0.8%
Qualifying Revolving Retail	1,789	-	-	0.0%
Other Retail	1,065	-	-	0.0%
Total	37,432	220	-	0.6%

	Sep 13			
		Eligible Financial	Other Eligible	
	Exposure	Collateral	Collateral	
	\$M	\$M	\$M	% Coverage
Standardised approach				
Corporate	19,756	267	-	1.4%
Residential Mortgage	5,191	3	-	0.1%
Qualifying Revolving Retail	1,721	-	-	0.0%
Other Retail	980	-	-	0.0%
Total	27,648	270	-	1.0%

56

 $<sup>^{31}</sup>$  Eligible Collateral could include cash collateral (cash, certificates deposits and bank bills issued by the lending ADI), gold bullion and highly rated debt securities.

Table 10(c): Credit risk mitigation – guarantees and credit derivatives

	Sep 14			
			Exposures	
		Exposures	covered by	
	_	covered by	Credit	
	Exposure \$M	Guarantees \$M	Derivatives \$M	% Coverage
Advanced IRB	T:-	7	7	
Corporate (incl. Specialised Lending)	283,695	17,742	233	6.3%
Sovereign	87,346	202	-	0.2%
Bank	118,889	8,027	-	6.8%
Residential Mortgage	294,407	-	-	0.0%
Qualifying Revolving Retail	21,471	-	-	0.0%
Other Retail	39,445	-	-	0.0%
Total	845,253	25,971	233	3.1%
Standardised approach				
Corporate	25,477	-	-	0.0%
Residential Mortgage	6,559	-	-	0.0%
Qualifying Revolving Retail	1,900	-	-	0.0%
Other Retail	1,112	-	-	0.0%
Total	35,048	-	-	0.0%
Qualifying Central Counterparties	10,444			0.0%

	Mar 14			
	Exposure \$M	Exposures covered by Guarantees \$M	Exposures covered by Credit Derivatives \$M	% Coverage
Advanced IRB				
Corporate (incl. Specialised Lending)	264,406	19,969	292	7.7%
Sovereign	74,641	212	-	0.3%
Bank	106,275	7,987	-	7.5%
Residential Mortgage	287,414	-	-	0.0%
Qualifying Revolving Retail	21,124	-	-	0.0%
Other Retail	38,540	-	-	0.0%
Total	792,400	28,168	292	3.6%
Standardised approach				
Corporate	29,128	-	-	0.0%
Residential Mortgage	5,450	-	-	0.0%
Qualifying Revolving Retail	1,789	-	-	0.0%
Other Retail	1,065	-	-	0.0%
Total	37,432	-	-	0.0%
Qualifying Central Counterparties	10,293			0.0%

_		Sep 13	}	
	Exposure \$M	Exposures covered by Guarantees \$M	Exposures covered by Credit Derivatives \$M	% Coverage
Advanced IRB	T:-	т	7	
Corporate (incl. Specialised Lending)	256,159	18,093	250	7.2%
Sovereign	73,846	247	-	0.3%
Bank	102,636	8,131	-	7.9%
Residential Mortgage	274,755	-	-	0.0%
Qualifying Revolving Retail	21,174	-	-	0.0%
Other Retail	37,034	-	-	0.0%
Total	765,604	26,471	250	3.5%
Standardised approach				
Corporate	19,756	-	-	0.0%
Residential Mortgage	5,191	-	-	0.0%
Qualifying Revolving Retail	1,721	-	-	0.0%
Other Retail	980	-	-	0.0%
Total	27,648	-	-	0.0%
Qualifying Central Counterparties	5,069	-	-	0.0%

# Table 11 General disclosures for derivatives and counterparty credit risk

#### **Definition of counterparty credit risk**

Counterparty credit risk in derivative transactions arises from the risk of counterparty default before settlement date of derivative contracts and the counterparty is unable to fulfill present and future contractual payment obligations. The amount at risk may change over time as a function of the underlying market parameters up to the positive value of the contract in favour of ANZ.

Counterparty credit risk is present in market instruments (derivatives and forward contracts), and comprises:

- Settlement risk, which arises where one party makes payment or delivers value in the expectation but without certainty that the counterparty will perform the corresponding obligation in a bilateral contract at settlement date.
- Market replacement risk (pre-settlement risk), which is the risk that a counterparty will default during the life of a derivative contract and that a loss will be incurred in covering the position.

ANZ transacts market instruments with the following counterparties:

- End users would typically use over the counter derivative instruments provided by ANZ to manage price movement risk associated with their core business activity.
- Professional counterparties ANZ may hedge price movement risks by entering into transactions with professional counterparties that conduct two way (buy and sell) business.

Counterparty credit risk requires a different method to calculate exposure at default because actual and potential market movements impact ANZ's exposure or replacement cost. The markets covered by this treatment include the derivative activities associated with interest rate, foreign exchange, CDS, equity, commodity and repurchase agreement (repo) products.

#### Counterparty credit risk governance

ANZ's counterparty credit risk management is governed by its credit principles, policies and procedures. The Counterparty Credit Risk function is responsible for determining the counterparty credit risk exposure methodology applied to market instruments, in the framework for counterparty credit limit management, measurement and reporting.

The counterparty credit risk associated with derivative transactions is governed by credit limit setting consistent with all credit exposures to the ANZ Group. Counterparty credit limits are approved by the appropriate credit delegation holders.

#### Counterparty credit risk measurement and reporting

The approach to measure counterparty credit risk exposure is based on internal models. These measures are referred to as potential credit risk exposure (PCRE) and potential future exposure (PFE) and measure the worst case credit exposure of derivative transactions at future time points. PFE is measured at the 97.5<sup>th</sup> percentile at future pre-described time points, and PCRE is a 97.5<sup>th</sup> percentile averaged over time points.

ANZ is moving from PCRE based on add-on methodology to a more sophisticated PFE Monte Carlo based approach to assess possible exposure movements for certain derivative products and will use these estimates in internal Economic Capital calculations.

PCRE factors recognise that prices may change over the remaining period to maturity, and that risk decreases as the contract's remaining term to maturity decreases. In general terms PCRE is calculated by applying a risk weighting or volatility factor to the face value of the notional principal of individual trades.

PFE simulates relevant risk factors in a portfolio by taking into account the relevant volatilities and correlations calibrated to historical market data.

PFE and PCRE models are also used by credit officers to establish credit limits on an uncommitted and unadvised basis, to ensure the potential volatility of the transaction value is recognised. Counterparty credit risk exposure is calculated six times per 24 hour day and excesses above approved limits are reported to account controllers and Credit officers for action.

#### Credit value adjustment (CVA)

Over the life of a derivative instrument, ANZ uses a CVA model to adjust fair value to take into account the impact of counterparty credit quality. The methodology calculates the present value of

expected losses over the life of the financial instrument as a function of PD, LGD, expected credit risk exposure and an asset correlation factor.

APRA requires banks to hold additional risk based capital to cover the risk of mark to market losses associated with deterioration in counterparty credit worthiness when entering into derivatives transactions. The effect is that banks are required to increase the amount of capital provisioned for deterioration in the counterparty credit worthiness when entering into a derivatives trade.

#### Wrong way risk

ANZ's management of counterparty credit risk also considers the possibility of wrong way risk, which emerges when PD is adversely correlated with counterparty credit risk exposures. ANZ's credit policies and independent transaction evaluation by Credit Risk are central to managing wrong way risk.

#### Counterparty credit risk mitigation and credit enhancements

ANZ's primary tools to mitigate counterparty credit risk include:

- A bilateral netting master agreement (e.g. an International Swaps and Derivatives Association -ISDA) allowing close-out netting of exposures in a portfolio with offsetting contracts, with a single net payment with the same legal counterparty.
- Use of collateral agreements in some transactions based on standard market documentation (i.e. ISDA master agreement with credit support annex) that governs the amount of collateral required to be posted or received by ANZ throughout the life of the contract. Some agreements are linked to external credit ratings which means in the event of a party's (ANZ or a counterparty) external rating being downgraded, it would likely be required to lodge collateral. The operation of collateral agreements falls under policy which establishes the control framework to ensure a robust and globally consistent approach to the management of collaterised exposures.
- Use of right to break clauses in master agreement or in trade confirmation to reduce term of long dated derivative trades.
- Independent limit setting, credit exposure control, monitoring and reporting of excesses against approved credit limits.
- Additional termination triggers (close out of exposure) such as credit rating downgrade clauses and change in ownership clauses included in documentation.
- Linking covenants and events of default in existing loan facility agreement to master agreement.
- Use of credit derivatives to hedge counterparty credit risk exposure.
- Settlement through Continuous Linked Settlement (CLS) to eliminate settlement risk for foreign exchange transactions with CLS members.
- Clearing certain derivative transactions through central counterparty clearing houses.

In the event of a downgrading of ANZ's rating by one notch from AA- to A+, as at 30 September 2014, ANZ would be required to lodge USD586 million additional collateral with its counterparties. This represents a small percentage of ANZ's overall liquidity portfolio.

# **Chapter 7 - Securitisation**

#### **Table 12** Securitisation disclosures

#### **Definition of securitisation and resecuritisation**

A securitisation is a financial structure where the cash flow from a pool of assets is used to service obligations to at least two different tranches or classes of creditors, <sup>32</sup> typically holders of debt securities, with each class or tranche reflecting a different degree of credit risk. This stratification of credit risk means that one class of creditors is entitled to receive payments from the pool before another class. A resecuritisation exposure is a securitisation exposure in which the risk associated with an underlying pool of exposures is tranched and at least one of the underlying exposures is a securitisation exposure.

Securitisations may be categorised as:

- Traditional securitisations, where legal ownership of the underlying asset pool is transferred to investors, with principal and interest paid from realisation of or regular cash flows from the assets. The Special Purpose Vehicle (SPV) assets are insulated from bankruptcy of the seller or servicer.
- Synthetic securitisations, where credit risk is transferred to a third party but legal ownership of the underlying assets remain with the originator e.g. by using credit derivatives or guarantees.

#### Regulatory capital approaches used in ANZ's securitisation activities

For securitisation exposures held in ANZ's banking book<sup>33</sup>, ANZ applies an IRB approach (as outlined in APS 120) to determine the regulatory capital charge.

Chapter 8 outlines regulatory capital treatment for securitisation exposures held in ANZ's trading book.

#### Securitisation activities

ANZ's key securitisation activities are:

- Securitisation of third-party originated assets, including residential mortgages, credit cards, auto and equipment loans and trade receivables.
- Investment in securities ANZ may purchase notes issued by securitisation programs.
- Securitisation of ANZ originated assets (including self securitisation) as a funding and liquidity
  management tool, which may or may not involve the transfer of credit risk i.e. may or may not
  provide regulatory capital relief.
- Provision of facilities and services to securitisations or resecuritisations (where the underlying assets may be ANZ or third-party originated) e.g. structuring and arranging services, providing funding and/or swaps to securitisation vehicles and (via ANZ Capel Court Limited) trust management services.

Similar to other exposures, securitisation exposures are subject to credit, market, operational and legal risks. Roles and responsibilities are clearly outlined in ANZ's established risk management framework of policies and procedures, including:

- Appropriate risk management systems to identify, measure, monitor and manage the risks arising from its involvement in securitisation exposures;
- Impact of ANZ's involvement in securitisation exposures on its risk profile; and
- How ANZ ensures that it does not provide any implicit support to its securitisation exposures.

Historically, ANZ utilised a conduit structure to facilitate the securitising of third party originated assets via the issuance of asset backed commercial paper (ABCP). The conduit is no longer issuing ABCP due to changes in regulatory and market conditions. Funding is instead provided on third party originated exposures via balance sheet funded arrangements where such arrangements satisfy ANZ's credit, due diligence and other business requirements.

 $<sup>^{32}</sup>$  APRA's definition of securitisation includes certain cases where only one tranche or class of creditors is serviced by the cash flow from the pool of assets.

<sup>&</sup>lt;sup>33</sup> Exposures are classified into either the trading book or the banking book. In general terms, the trading book consists of positions in financial instruments and commodities held with trading intent or in order to hedge other elements of the trading book, and the banking book contains all other exposures. Banking book exposures are typically held to maturity, in contrast to the shorter term, trading nature of the trading book.

ANZ has no affiliated entities that ANZ manages or advises and that invests in securitisation exposures that ANZ has securitised or in SPV's that ANZ sponsors.

#### **Governance of securitisation activities**

Governance of securitisation activities is overseen by the Board and executive committees described in Chapter 3, and managed in accordance with the credit risk and market risk frameworks described in Chapters 6 and 8.

Many functions within ANZ are involved in securitisation activities given the range of activities undertaken and risks that need to be managed. For origination and structuring, ANZ has a specialist securitisation team with independent Risk personnel overseeing operations. Credit decisions require joint Risk and business approval. The securitisation team must be involved in all non-trading securitisation transactions across ANZ, which ensures consistent expert treatment. Where ANZ invests in instruments issued by securitisation programs, the relevant business area manages these exposures until the securitisation or resecuritisation exposures are repaid in full or traded.

#### Risk measurement and reporting of securitisation exposures

In accordance with APS 120, ANZ has a hierarchy of approaches available to quantify the credit risk of banking book securitisation exposures. The most common approaches used are the Ratings Based Approach (specifically utilising the external ratings of ECAI's) and the Internal Assessment Approach (IAA).

When utilising the IAA, ANZ uses a rating agency-type methodology which specifies certain stress factors, takes into account historical performance of assets and other (asset-specific) considerations such as underwriting standards. IAA methodology is applied in accordance with APRA's requirements and it forms part of ANZ's overall securitisation risk-grading framework.

All facilities provided to or investments in securitisation programs (across both the banking and trading books) undergo initial and ongoing due diligence. This due diligence is completed with input from the Risk function and includes analysing the structure of the transaction and monitoring of the performance of the underlying assets of the transaction. In addition, such exposures are formally reviewed at least annually, including the risk grade.

The type and frequency of internal reporting on ANZ's securitisation exposures is as follows:

- Facilities provided to securitisation programs are reported using standard credit reporting systems, distinguished by appropriate product codes. The regular reporting frequency for most of these systems is monthly.
- Investments in securitisations are reported through the banking book or the trading book on a monthly basis.

The use and treatment of Credit Risk Mitigation ("CRM") techniques with respect to securitisation exposures is assessed on a case-by-case basis in a manner consistent with the bank-wide CRM methodology.  $^{34}$ 

#### **Accounting policies**

The principal accounting policies governing ANZ's securitisation activities are outlined in ANZ's 2014 Annual Report, Notes to the Financial Statements. These include the valuation, derecognition, consolidation and income recognition principles outlined in Note 1 – Significant Accounting Policies and the critical judgments applied to these policies outlined in Note 2 – Critical Estimates and Judgments Used in Applying Accounting Policies. ANZ applies these group accounting policies to its securitisation activities, as appropriate.. Note 40 – Transfers of Financial Assets also provides details about the nature of ANZ's securitisation activities and certain accounting policies as they specifically apply to these activities.

The policies as they apply to ANZ's securitisation activities have changed since the prior period as the new accounting standard AASB 10 – Consolidated Financial Statements applied to ANZ from 1 October 2013. The standard replaced the previous Interpretation 112 – Consolidated Special Purpose Entities and establishes the principles for when ANZ controls another entity. Any Structured Entity (SE) (previously referred to as SPV) used in ANZ's securitisation activities are assessed for control under the requirements of this new standard. Where control is determined to exist, the SE is consolidated into ANZ's financial statements. Financial instruments held or issued either by SEs consolidated by ANZ or those held or issued to a non-consolidated SE are recognised and valued using the principles of AASB 139 Financial Instruments: Recognition and Measurement.

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 $<sup>^{34}</sup>$  For example, various types of analysis including quantitative analysis of credit enhancements are performed for non-externally rated transactions. Factors such as geography, facility / transaction type and ANZ's role will determine the applicable CRM techniques to apply.

For synthetic securitisations, any transferred credit exposure is recognised through the fair value measurement of the segregated embedded or stand-alone credit derivative established within the structure.

To the extent that ANZ has exposures intended to be securitised, they could reside in either the banking or trading book.

To the extent that ANZ has entered into contractual arrangements that could require it to provide financial support for securitised assets e.g. liquidity facilities, these are recognised in accordance with the accounting policies set out in ANZ's 2014 Annual Report.

# Use of external rating agencies

Where the use of external rating agencies is relevant, ANZ applies the ratings or the rating methodologies provided by Standard & Poor's, Moody's Investor Services and/or Fitch Ratings as appropriate.

# **Banking Book**

Table 12(g): Banking Book: Traditional and synthetic securitisation exposures

	Sep 14				
Traditional securitisations	****	ANIZ O 16 O 1	1117.0		
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M		
Residential mortgage	-	74,688			
Credit cards and other personal loans	-	· =	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-	-		
Total	-	74,688	-		
Synthetic securitisations					
	ANZ Originated	ANZ Self Securitised	ANZ Sponsored		
Underlying asset	\$M	\$M	\$M		
Residential mortgage	-	-	-		
Credit cards and other personal loans	-	-	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-	-		
Total	-	-	_		
Aggregate of traditional and synthetic s	securitisations				
	ANZ Originated	ANZ Self Securitised	ANZ Sponsored		
Underlying asset	\$M	\$M	\$M		
Residential mortgage	-	74,688	-		
Credit cards and other personal loans	-	-	-		
Auto and equipment finance	-	-	-		
Commercial loans	-	-	-		
Other	-	-			
Total	-	74,688	-		

Moderlying asset	_		Mar 14	
Residential mortgage	Traditional securitisations	ANZ Originated	ANZ Self Securitised	ANZ Sponsored
Credit cards and other personal loans         -	Underlying asset	\$M	\$M	\$M
Auto and equipment finance Commercial loans Commercial lo		-	49,266	
Commercial loans         -	·	-	-	
Other         Total         day,266           Synthetic securitisations           Underlying asset         ANZ Originated Residential mortgage         ANZ Self Securitised		-	-	•
Name		-	-	-
Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Other Aggregate of traditional and synthetic securitisations Auto and equipment finance Commercial loans Other Aggregate of traditional and synthetic securitisations ANZ Originated Underlying asset Residential mortgage Credit cards and other personal loans Other Total Auto and equipment finance Commercial loans Other Auto and equipment finance Commercial loans Other Auto and equipment finance ANZ Originated Underlying asset ANZ Originated ANZ Originated Underlying asset ANZ Originated ANZ Originated Underlying asset ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Originated ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Originated ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Originated ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Spo		-	-	-
Moderlying asset	Total	<u>-</u>	49,266	<del>-</del>
Underlying asset	Synthetic securitisations	ANZ Originated	AN7 Salf Sacuriticad	ANZ Sponsored
Credit cards and other personal loans         -	Underlying asset			\$M
Auto and equipment finance Commercial loans Other Total Tota	Residential mortgage	-	-	-
Commercial loans         -	Credit cards and other personal loans	-	-	-
Other         - <td>Auto and equipment finance</td> <td>-</td> <td>-</td> <td>-</td>	Auto and equipment finance	-	-	-
Nate	Commercial loans	-	-	-
ANZ Sponsor	Other	-	-	-
MNZ Originated	Total	-	-	-
Underlying asset	Aggregate of traditional and synthetic s		ANZ Cale Caracitica d	ANZ Consumer of
Residential mortgage         -         49,266           Credit cards and other personal loans         -         -           Auto and equipment finance         -         -           Commercial loans         -         -           Other         -         -           Total         -         49,266           Sep 13           Traditional securitisations           Underlying asset         \$M         \$M         \$M           Residential mortgage         -         46,597         ANZ Sponsor           Credit cards and other personal loans         -         -         -           Other         -         -         -         -           Total         -         46,597         -         -           Synthetic securitisations         -         -         -         -         -         -           Underlying asset         \$M         \$M         \$M         SM         -	Underlying asset			ANZ Sponsored
Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Traditional securitisations Underlying asset Auto and equipment finance Commercial loans Other  Total  ANZ Originated Underlying asset Auto and equipment finance Commercial loans ANZ Sponsor  Total  ANZ Sponsor  ANZ Sponso		Ψ <sup>1</sup> 11	· · · · · · · · · · · · · · · · · · ·	
Auto and equipment finance  Commercial loans Other  Total  Total  ANZ Originated Underlying asset Residential mortgage Commercial loans Other  Total  ANZ Originated Commercial loans Other  ANZ Originated Commercial loans Other  Total  ANZ Originated Commercial loans Other  ANZ Originated ANZ Self Securitised Other  ANZ Self Securitised ANZ Sponsor		-	-	-
Commercial loans	·	_	-	-
Total         - 49,266           Sep 13           Traditional securitisations           Underlying asset         ANZ Originated \$M         ANZ Self Securitised \$M         ANZ Sponsor           Residential mortgage         - 46,597         - 46,597		_	-	-
Total         - 49,266           Sep 13           Traditional securitisations           Underlying asset         ANZ Originated \$M         ANZ Self Securitised \$M         ANZ Sponsor           Residential mortgage         - 46,597         - 46,597		_	-	-
Name	Total	-	49.266	-
Traditional securitisations  Underlying asset \$M \$ \$M	,		,	
Underlying asset \$M	Traditional securitisations		Sep 13	
Residential mortgage - 46,597 Credit cards and other personal loans				ANZ Sponsored
Credit cards and other personal loans Auto and equipment finance Commercial loans Other Commercial loans Other Commercial loans Other Commercial loans Other Commercial loans Co		\$M	· · · · · · · · · · · · · · · · · · ·	\$M
Auto and equipment finance				
Commercial loans Other Total Total ANZ Originated Underlying asset Residential mortgage Credit cards and other personal loans Atto and equipment finance Other Total ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Self Securitised ANZ Sponsor  ANZ Originated ANZ Self Securitised ANZ Sponsor  Credit cards and other personal loans ANZ Originated ANZ Originated ANZ Self Securitised ANZ Sponsor		-	46,597	-
Other	Credit cards and other personal loans	-	46,597	-
Synthetic securitisations  Underlying asset Residential mortgage Credit cards and other personal loans Other  Aggregate of traditional and synthetic securitisations  ANZ Originated \$M\$ ANZ Self Securitised \$M\$ ANZ Sponsor  ANZ Sponsor  ANZ Originated \$M\$ ANZ Self Securitised \$M\$ ANZ Sponsor  ANZ Originated \$M\$ ANZ Self Securitised \$M\$ ANZ Sponsor  Credit cards and other personal loans  ANZ Originated \$M\$ ANZ Self Securitised \$M\$ ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  Credit cards and other personal loans  AUZ Originated \$M\$ ANZ Self Securitised \$M\$ ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  Credit cards and other personal loans	Credit cards and other personal loans Auto and equipment finance	- - -	46,597 - -	- - -
Synthetic securitisations  Underlying asset  Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other  Total  ANZ Originated SM  ANZ Self Securitised ANZ Sponsor  Commercial loans ANZ Originated ANZ Originated ANZ Originated ANZ Originated ANZ Originated ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  Credit cards and other personal loans ANZ Originated ANZ Self Securitised ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  ANZ Sponsor  Credit cards and other personal loans AUT Sponsor  ANZ Sponsor	Credit cards and other personal loans Auto and equipment finance Commercial loans	- - - -	46,597 - - -	- - -
ANZ Originated \$M	Credit cards and other personal loans Auto and equipment finance Commercial loans Other	- - - -	- - -	- - - -
Underlying asset \$M \$M  Residential mortgage	Credit cards and other personal loans Auto and equipment finance Commercial loans Other	- - - - -	- - -	- - - - -
Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other  Total  Aggregate of traditional and synthetic securitisations  ANZ Originated Underlying asset  Residential mortgage  Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other  Commercial loans  Commercial loans	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total		- - - - 46,597	ANZ Spangarad
Auto and equipment finance  Commercial loans  Other  Total  ANZ Originated Underlying asset  Residential mortgage  Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other  Commercial loans  Other  Commercial loans  Other  Commercial loans	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations		46,597  ANZ Self Securitised	
Commercial loans Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset		46,597  ANZ Self Securitised	
Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage		46,597  ANZ Self Securitised	
Aggregate of traditional and synthetic securitisations  ANZ Originated MNZ Self Securitised Securitised MNZ Sponsor  Underlying asset \$M \$M \$M  Residential mortgage - 46,597  Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans		46,597  ANZ Self Securitised	
Aggregate of traditional and synthetic securitisations  ANZ Originated \$M\$ \$M\$  Residential mortgage - 46,597  Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other  Total  Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance		46,597  ANZ Self Securitised	
ANZ Originated Securitised ANZ Sponsor SM	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans		46,597  ANZ Self Securitised	
Underlying asset\$M\$MResidential mortgage-46,597Credit cards and other personal loansAuto and equipment financeCommercial loansOther	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other	* \$M - - - -	46,597  ANZ Self Securitised	
Residential mortgage - 46,597  Credit cards and other personal loans  Auto and equipment finance  Commercial loans  Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total	\$M - - - - - ecuritisations	46,597  ANZ Self Securitised \$M	\$M
Credit cards and other personal loans	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Aggregate of traditional and synthetic s	\$M ecuritisations ANZ Originated	46,597  ANZ Self Securitised \$M	\$M
Auto and equipment finance	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Aggregate of traditional and synthetic s Underlying asset	\$M ecuritisations ANZ Originated	ANZ Self Securitised \$M	\$M
Commercial loans Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Aggregate of traditional and synthetic s Underlying asset Residential mortgage	\$M ecuritisations ANZ Originated	ANZ Self Securitised \$M	\$M
Other	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Aggregate of traditional and synthetic s Underlying asset Residential mortgage Credit cards and other personal loans	\$M ecuritisations ANZ Originated	ANZ Self Securitised \$M	\$M
	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total Aggregate of traditional and synthetic s Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance	\$M ecuritisations ANZ Originated	ANZ Self Securitised \$M	\$M
Total - 46,597	Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Synthetic securitisations Underlying asset Residential mortgage Credit cards and other personal loans Auto and equipment finance Commercial loans Other Total  Aggregate of traditional and synthetic s Underlying asset Residential mortgage Credit cards and other personal loans Other	\$M ecuritisations ANZ Originated	ANZ Self Securitised \$M	ANZ Sponsored \$M

Sep 1	4
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Other	- -	-	-	-	- - -
	-	-	-	-	-
Commercial loans					
Auto and equipment finance	-	-	-	-	-
Credit cards and other personal loans	-	-	-	-	-
Residential mortgage	-	74,688	1	28	-
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	Impaired \$M	Past due \$M	Losses recognised for the six month ended \$M

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	Mai 14				
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	Impaired \$M	Past due \$M	Losses recognised for the six month ended \$M
Residential mortgage	-	49,266	1	146	-
Credit cards and other personal loans	-	-	-	-	-
Auto and equipment finance	-	-	-	-	-
Commercial loans	-	-	-	-	-
Other	-	-	-	-	-
Total	-	49,266	1	146	-

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Commercial loans Other	- -	-	-	-	-
Commercial loans	-	-	-	-	-
Auto and equipment finance	_	_	_	-	-
Credit cards and other personal loans	-	-	-	-	-
Residential mortgage	-	46,597	1	103	0
Underlying asset	ANZ Originated \$M	ANZ Self Securitised \$M	Impaired \$M	Past due \$M	Losses recognised for the six month ended \$M

# Table 12(i): Banking Book: Total amount of outstanding exposures intended to be securitised

No assets from ANZ's Banking Book were intended to be securitised as at the reporting date.

# Table 12(j): Banking Book: Securitisation - Summary of current period's activity by underlying asset type and facility $^{35}$

Sep 14
Original value securitised

				Recognied gain
	ANZ	ANZ Self		or loss
	Originated	Securitised	ANZ Sponsored	on sale
Securitisation activity by underlying asset type	\$M	\$M	\$M	\$M
Residential mortgage	-	25,422	-	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Commercial loans	-	-	-	-
Other	-	-	-	-
Total	-	25,422	-	-

Securitisation activity by facility provided	Notional amount \$M
Liquidity facilities	(43)
Funding facilities	(722)
Underwriting facilities	-
Lending facilities	-
Credit enhancements	-
Holdings of securities (excluding trading book)	1,312
Other	4
Total	551

Mar 14
Original value securitised

Securitisation activity by underlying asset type	ANZ Originated \$M	ANZ Self Securitised \$M	ANZ Sponsored \$M	Recognised gain or loss on sale \$M
Residential mortgage	-	2,670	-	_
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Commercial loans	-	-	-	-
Other	-	-	-	-
Total	-	2,670	-	_

Securitisation activity by facility provided	Notional amount \$M
Liquidity facilities	-
Funding facilities	433
Underwriting facilities	-
Lending facilities	-
Credit enhancements	-
Holdings of securities (excluding trading book)	(390)
Other	44
Total	87

 $<sup>^{\</sup>rm 35}$  Activity represents net movement in outstandings.

# Sep 13

# Original value securitised

				Recognised gain
	ANZ	ANZ Self		or loss
	Originated	Securitised	ANZ Sponsored	on sale
Securitisation activity by underlying asset type	\$M	\$M	\$M	\$M
Residential mortgage	-	456	-	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Commercial loans	-	-	-	-
Other	-	-	-	-
Total	-	456	-	-

Securitisation activity by facility provided	Notional amount \$M
Liquidity facilities	-
Funding facilities	661
Underwriting facilities	-
Lending facilities	-
Credit enhancements	-
Holdings of securities (excluding trading book)	150
Other	589
Total	1,400

Table 12(k): Banking Book: Securitisation - Regulatory credit exposures by exposure type

Convitination averages to the Contract of the	Sep 14	Mar 14	Sep 13
Securitisation exposure type - On balance sheet Liquidity facilities	\$M	\$M	\$M
Funding facilities	4,599	6,511	- 5,806
Underwriting facilities	4,399	0,311	3,800
Lending facilities	-	-	-
Credit enhancements	-	-	-
	2.062	2.650	2.040
Holdings of securities (excluding trading book)	3,962	2,650	3,040
Protection provided	-	-	-
Other	356	460	589
Total	8,917	9,621	9,435
	Sep-14	Mar 14	Sep 13
Securitisation exposure type - Off balance sheet	\$M	\$M	\$M
Liquidity facilities	70	118	113
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities (excluding trading book)	_	-	-
Protection provided	_	-	-
Other	-	-	-
Total	70	118	113
	Sep-14	Mar 14	Sep 13
Total Securitisation exposure type	\$M	\$M	\$M
Liquidity facilities	70	118	113
Funding facilities	4,599	6,511	5,806
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities (excluding trading book)	3,962	2,650	3,040
Protection provided	-	-	-
Other	356	460	589
Total	8,987	9,739	9,548

 $\label{eq:table 12(I) part (i): Banking Book: Securitisation - Regulatory credit exposures by risk weight band$ 

	Sep 14		Mar 14		Sep 13	
Securitisation risk weights	Regulatory credit exposure \$M	Risk weighted assets \$M		Risk weighted assets \$M	Regulatory credit exposure \$M	Risk weighted assets \$M
≤ 25%	8,762	853	9,442	1,010	8,919	938
>25 ≤ 35%	-	-	-	-	-	-
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	135	71	144	75	155	81
>75 ≤ 100%	71	71	82	82	88	88
>100 ≤ 650%	19	35	29	44	33	50
1250% (Deduction)	-	-	-	-	119	1,488
Total	8,987	1,030	9,696	1,210	9,314	2,645

	Sep 14		Mar 14		Sep 13	
Resecuritisation risk weights	Regulatory credit exposure \$M	Risk weighted assets \$M	Regulatory credit exposure \$M	Risk weighted Ro assets \$M	egulatory credit exposure \$M	Risk weighted assets \$M
≤ 25%	-	-	-	-	195	39
>25 ≤ 35%	-	-	-	-	-	-
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	-	-	-	-	-	-
>75 ≤ 100%	-	-	43	43	40	40
>100 ≤ 650%	-	-	-	-	-	-
1250% (Deduction)	-	-	-	-	-	-
Total	-	-	43	43	235	79

	Sep 14		Mar 14		Sep 13	
Total Securitisation risk weights	Regulatory credit exposure \$M	Risk weighted assets \$M	- 1	Risk weighted assets \$M	Regulatory credit exposure \$M	Risk weighted assets \$M
≤ 25%	8,762	853	9,442	1,010	9,114	977
>25 ≤ 35%	-	-	-	-	-	-
>35 ≤ 50%	-	-	-	-	-	-
>50 ≤ 75%	135	71	144	75	155	81
>75 ≤ 100%	71	71	125	125	128	128
>100 ≤ 650%	19	35	29	44	33	50
1250% (Deduction)	-	-	-	-	119	1,488
Total	8,987	1,030	9,739	1,253	9,549	2,724

# Table 12(I) part (ii): Banking Book: Securitisation - Aggregate securitisation exposures deducted from Capital

No longer required under Basel III; defaulted exposures given a risk weight of 1250% are no longer deducted from capital.

### Table 12(m): Banking Book: Securitisations subject to early amortisation treatment

 $\ensuremath{\mathsf{ANZ}}$  does not have any Securitisations subject to early amortisation treatment or using Standardised approach.

Table 12(n): Banking Book: Resecuritisation - Aggregate amount of resecuritisation exposures retained or purchased

	Sep 14		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	-	-	-

Resecuritisation exposures by credit worthiness of guarantors	Exposures to Guarantors \$M	
Credit Rating Level 1	-	
Credit Rating Level 2	-	
Credit Rating Level 3	-	
Credit Rating Level 4	-	
Credit Rating Level 5 or below	-	
No Guarantor	-	
Total	-	_

	Mar 14		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	43	43
Commercial loans	-	-	-
Other	-	-	-
Total	-	43	43

	Exposures to
	Guarantors
Resecuritisation exposures by credit worthiness of guarantors	\$M_
Credit Rating Level 1	-
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	-

		Sep 13	
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	-	163	163
Auto and equipment finance	-	40	40
Commercial loans	-	-	-
Other	-	32	32
Total	-	235	235

	Exposures to Guarantors
Resecuritisation exposures by credit worthiness of guarantors	\$M
Credit Rating Level 1	-
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	-

## **Trading Book**

### Table 12(o): Trading Book: Traditional and synthetic securitisation exposures

No assets from ANZ's Trading Book were securitised during the reporting period.

# Table 12(p): Trading Book: Total amount of outstanding exposures intended to be securitised

No assets from ANZ's Trading Book were intended to be securitised as at the reporting date.

# Table 12(q): Trading Book: Securitisation - Summary of current year's activity by underlying asset type and facility

No assets from ANZ's Trading Book were securitised during the reporting period.

### Table 12(r): Trading Book: Traditional and synthetic securitisation exposures

No assets from ANZ's Trading Book were securitised during the reporting period.

Table 12(s): Trading Book: Securitisation – Regulatory credit exposures by exposure type

Securitisation exposure type - On balance sheet	<b>Sep 14</b> \$M	<b>Mar 14</b> \$M	<b>Sep 13</b> \$M
Liquidity facilities	-	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	10	23	21
Protection provided	-	-	-
Other	-	-	-
Total	10	23	21

Securitisation exposure type - Off balance sheet	<b>Sep 14</b> \$M	<b>Mar 14</b> \$M	<b>Sep 13</b> \$M
Liquidity facilities	-	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	-	-	-
Protection provided	-	-	-
Other	-	-	-
Total	-	-	_

Total Securitisation exposure type	<b>Sep 14</b> \$M	<b>Mar 14</b> \$M	<b>Sep 13</b> \$M
Liquidity facilities	-	-	-
Funding facilities	-	-	-
Underwriting facilities	-	-	-
Lending facilities	-	-	-
Credit enhancements	-	-	-
Holdings of securities	10	23	21
Protection provided	-	-	-
Other	-	-	-
Total	10	23	21

Table 12(t)(i) &Table 12(u)(i): Trading Book: Aggregate securitisation exposures subject to Internal Models Approach (IMA) and the associated Capital requirements

ANZ does not have any Securitisation exposures subject to Internal Models Approach.

Table 12(t)(ii) & Table 12(u)(ii): Trading Book: Aggregate securitisation exposures subject to APS120 and the associated Capital requirements

ANZ does not have any aggregate Securitisation exposures subject to APS 120 and the associated Capital requirements.

Table 12(u)(iii): Trading Book: Securitisation - Aggregate securitisation exposures deducted from Capital

ANZ does not have any Securitisation exposures deducted from Capital.

Table 12(v): Trading Book: Securitisations subject to early amortisation treatment

ANZ does not have any Securitisation exposures subject to early amortisation or using Standardised approach.

Table 12(w): Trading Book: Resecuritisation - Aggregate amount of resecuritisation exposures retained or purchased

	Sep 14		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	10	-	10
Auto and equipment finance	-	-	-
Commercial loans	-	-	_
Other	-	-	-
Total	10	-	10

	Exposures to Guarantors
Resecuritisation exposures by credit worthiness of guarantors	\$M
Credit Rating Level 1	10
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	10

	Mar 14		
Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	=	-
Credit cards and other personal loans	23	-	23
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	23	-	23

Resecuritisation exposures by credit worthiness of guarantors  Credit Rating Level 1 Credit Rating Level 2 Credit Rating Level 3 Credit Rating Level 4 Credit Rating Level 5 or below No Guarantor  Total		Exposures to
Credit Rating Level 1 Credit Rating Level 2 Credit Rating Level 3 Credit Rating Level 4 Credit Rating Level 5 or below No Guarantor		Guarantors
Credit Rating Level 2 Credit Rating Level 3 Credit Rating Level 4 Credit Rating Level 5 or below No Guarantor	Resecuritisation exposures by credit worthiness of guarantors	\$M
Credit Rating Level 3 Credit Rating Level 4 Credit Rating Level 5 or below No Guarantor	Credit Rating Level 1	23
Credit Rating Level 4 Credit Rating Level 5 or below No Guarantor	Credit Rating Level 2	-
Credit Rating Level 5 or below No Guarantor	Credit Rating Level 3	-
No Guarantor	Credit Rating Level 4	-
	Credit Rating Level 5 or below	-
Total	No Guarantor	-
	Total	23

Resecuritisation exposures retained or purchased	Exposures subject to CRM \$M	Exposures not subject to CRM \$M	Total \$M
Residential mortgage	-	-	-
Credit cards and other personal loans	21	-	21
Auto and equipment finance	-	-	-
Commercial loans	-	-	-
Other	-	-	-
Total	21	-	21

Resecuritisation exposures by credit worthiness of guarantors	Exposures to Guarantors \$M
Credit Rating Level 1	21
Credit Rating Level 2	-
Credit Rating Level 3	-
Credit Rating Level 4	-
Credit Rating Level 5 or below	-
No Guarantor	-
Total	21

# **Chapter 8 - Market risk**

# Table 13 Market risk - Standard approach

ANZ uses the standard model approach to measure market risk capital for interest rate risk – specific risk $^{36}$ , equity specific risk and electricity trading risk factors. For internal purposes only ANZ also uses an internal model for electricity.

For interest rate risk – specific risk, ANZ's internal VaR model captures general interest rate and credit spread risk for all products, but not the credit spread risk associated with individual issuers of interest rate products.

Table 13(b): Market risk – Standard approach <sup>37</sup>

	Sep 14	Mar 14	Sep 13
	\$M	\$M	\$M
Interest rate risk	193	155	127
Equity position risk	-	4	7
Foreign exchange risk	-	-	-
Commodity risk	4	4	5
Total	197	163	139
Risk Weighted Assets equivalent	2,466	2,038	1,738

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 $<sup>^{36}</sup>$  Specific risk is the risk that the value of a security will change due to issuer-specific factors. It applies to interest rate and equity positions related to a specific issuer.

 $<sup>^{37}</sup>$ RWA equivalent is the capital requirement multiplied by 12.5 in accordance with APS 110.

### Table 14 Market risk – Internal models approach

### Definition and scope of market risk

Market risk stems from ANZ's trading and balance sheet activities and is the risk to ANZ's earnings arising from changes in interest rates, foreign exchange rates, credit spreads, volatility, correlations or from fluctuations in bond, commodity or equity prices.

Market risk management of IRRBB is described in Chapter 11 and excluded from this Chapter.

### Regulatory approval to use the Internal Models Approach

ANZ has been approved by APRA to use the Internal Models Approach (IMA) under APS 116 Capital Adequacy: Market Risk for all trading portfolios except for specific interest rate risk, equity specific risk and electricity trading. ANZ uses the Standardised approach to market risk capital for these segments.

#### **Governance of market risk**

The Board Risk Committee oversight of market risk is supported by the CMRC as described in Chapter 3.

The Markets Risk function is a specialist risk management unit independent of the business that is responsible for:

- Designing and implementing policies and procedures to ensure market risk exposures are managed within the appetite and limit framework set by the Board.
- Measuring and monitoring market risk exposures, and approving counterparty and associated risks.
- The ongoing effectiveness and appropriateness of the risk management framework.

#### Traded market risk

The Traded, Foreign Exchange and Commodity Market Risk Policy and accompanying procedures (together the "TFC Framework") governs the management of traded market risk and its key components include:

- A clear definition of the trading book.
- A comprehensive set of requirements that promote the proactive identification and communication of risk.
- A robust Value at Risk (VaR) quantification approach supplemented by comprehensive stress testing
- A comprehensive limit framework that controls all material market risks.
- An independent Markets Risk function with specific responsibilities.
- Regular and effective reporting of market risk to executive management and the Board.

### Measurement of market risk

ANZ's traded market risk management framework incorporates a risk measurement approach to quantify the magnitude of market risk within trading books. This approach and related analysis identifies the range of outcomes that can be expected over a given period of time and establishes the relative likelihood of those outcomes.

ANZ's key tools to measure and manage traded market risk on a daily basis are VaR, sensitivities and stress tests. VaR is calculated in two forms – Standard and Stressed. Standard VaR is based on a historical simulation using a 500 day observation period. Stressed VaR is based on a one-year period of stressed market conditions. Traded VaR is calculated at a 99% confidence level with one and tenday holding periods for standard VaR, and a ten-day holding period for stressed VaR. All material market risk factors and all trading portfolios are captured within the VaR model, with the exception of specific interest rate risk, equity specific risk and electricity trading, for which capital is calculated using the Standardised approach described in Table 13(b).

ANZ also applies a wide range of stress tests to the Group trading portfolio and to individual trading portfolios. Standard stress tests are executed daily and measure the potential loss that would arise from the largest market movements during the previous seven years given prescribed holding periods. The prescribed holding periods used in the stress tests vary to reflect the liquidity of each product type.

Results from stress testing on severe yet plausible scenarios are calculated monthly and potential losses are reported to the CMRC.

VaR and stress tests are also supplemented by cumulative loss limits and detailed control limits. Cumulative loss limits ensure that in the event of continued losses from a trading activity, the trading activity is stopped and senior management reviews before trading is resumed. Where necessary, detailed control limits such as sensitivity or position limits are also in place to ensure appropriate control is exercised over a specific risk or product.

### Comparison of VaR estimates to gains/losses

Back testing involves comparing VaR calculations with corresponding profit and loss to identify how often trading losses exceed the calculated VaR. For APRA back testing purposes, VaR is calculated at the 99% confidence interval with a one-day holding period.

Back testing is conducted daily, and outliers are analysed to determine whether they are the result of trading decisions, systemic changes in market conditions or issues related to the VaR model (historical data or model calibration).

ANZ uses actual and hypothetical profit and loss data. Hypothetical data is designed to remove the impacts of intraday trading and sales margins. It is calculated as the difference between the value of the prior day portfolio at prior day closing rates and the value at current day closing rates. Markets Finance calculates actual profit and loss while Market Risk calculates hypothetical profit and loss.

Total traded market risk back testing exceptions were within the APS 116 green zone for the period.

The following table discloses the high, mean and low VaR values over the reporting period and at period end.

Table 14(e): Value at Risk (VaR) and stressed VaR over the reporting period<sup>38</sup>

	Six months ended 30 Sep 14			
99% 1 Day Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	11.2	18.5	5.4	11.9
Interest Rate	8.4	15.7	3.8	10.4
Credit	3.6	5.8	2.7	5.8
Commodity	1.4	2.7	0.9	1.9
Equity	1.0	2.5	0.5	1.3

	Six months ended 31 Mar 14			
99% 1 Day Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	6.9	13.5	2.8	8.4
Interest Rate	7.7	16.6	3.2	9.5
Credit	3.9	5.2	2.8	2.8
Commodity	1.4	2.1	0.9	1.2
Equity	1.0	2.2	0.4	0.7

	Si	x months ende	d 30 Sep 13	
99% 1 Day Value at Risk (VaR)	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	4.9	8.0	2.3	3.0
Interest Rate	6.4	11.2	3.3	3.9
Credit	4.6	8.6	3.2	4.2
Commodity	1.7	2.2	1.2	1.4
Equity	1.4	3.4	0.6	1.4

<sup>&</sup>lt;sup>38</sup> The Foreign exchange VaR excludes foreign exchange translation exposures outside of the trading book.

	Six months ended 30 Sep 14			
99% 10 Day Stressed VaR	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	73.0	171.5	22.8	81.4
Interest Rate	65.3	113.9	25.1	48.4
Credit	26.0	38.3	19.9	28.9
Commodity	14.8	44.9	3.6	10.9
Equity	12.2	42.0	0.2	0.9

	Six months ended 31 Mar 14			
99% 10 Day Stressed VaR	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	33.9	90.9	10.4	42.6
Interest Rate	62.2	122.0	28.5	58.7
Credit	43.2	67.7	20.2	23.0
Commodity	8.9	24.7	3.7	11.8
Equity	3.9	29.7	0.2	7.0

	Six months ended 30 Sep 13			
99% 10 Day Stressed VaR	Mean \$M	Maximum \$M	Minimum \$M	Period end \$M
Foreign Exchange	52.7	89.1	27.7	46.7
Interest Rate	44.2	81.6	25.7	37.3
Credit	17.8	26.8	11.7	20.8
Commodity	7.6	14.3	5.2	7.7
Equity	10.7	60.1	0.1	1.0

### Reporting of market risk

Market Risk reports daily VaR and stress testing results to senior management in Market Risk and the Global Markets business. Market Risk expediently escalates details of any limit breach to the appropriate discretion holder within Market Risk and to Group Risk, and report to the CMRC each month.

Market Risk monitors and analyses back testing results daily and reports results to the CMRC quarterly.

### Mitigation of market risk

The Market Risk team's responsibilities, including the reporting and escalation processes described above, are fundamental to how market risk is managed. Market Risk has presence in all the major dealing operations centres in Australia, New Zealand, Asia, Europe and America.

### **Commodities risk**

Commodity price risk arises as a result of movement in prices of various commodities. All exposures are transferred to the trading book and centrally managed by the Global Markets business and monitored by Market Risk in accordance with the TFC framework.

### Foreign exchange risk

Foreign exchange risk arises as a result of movements in relative values of various currencies.

Exposures from ANZ's normal operating business and trading activities are recorded in core multicurrency systems and managed within the trading book in accordance with the TFC framework.

Structural exposures from foreign investments and capital management activities are managed in accordance with policies approved by the Board Risk Committee, with the main objective of ensuring that ANZ's capital ratio is largely protected from changes in foreign exchange. As at 30 September 2014, ANZ's investment in ANZ Bank New Zealand Limited is the main source of the structural foreign exchange exposure.

# Chapter 9 - Operational risk

### Table 15 Operational risk

#### **Definition of operational risk**

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. This definition includes legal risk, and the risk of reputation loss, or damage arising from inadequate or failed internal processes, people and systems, but excludes strategic risk.

The objective of operational risk management is to ensure that risks are identified, assessed, measured, evaluated, treated, monitored and reported in a structured environment with appropriate governance oversight. ANZ does not expect to eliminate all risks, but to ensure that the residual risk exposure is managed as low as reasonably practical based on a sound risk/reward analysis in the context of an international financial institution.

ANZ has been authorised by APRA to use the advanced measurement approach (AMA) for calculation of operational risk capital requirements under APS 115 Capital Adequacy: Advanced Measurement Approaches to Operational Risk. This methodology applies across all of ANZ.

### Operational risk governance and structure

The ANZ Board has delegated its powers to the Risk Committee to approve the ANZ Operational Risk Framework which is in accordance with Australian Prudential Standard APS 115. Operational Risk Executive Committee (OREC) is the primary senior executive management forum responsible for the oversight of operational risk and the compliance risk control environment. OREC supports the Risk Committee in relation to the carrying out of its role in connection with operational risk and compliance. OREC undertakes review and challenge of ANZ's operational risk profile including treatment plans for extreme risks.

Divisional Risk Committees and Business Unit Risk Forums manage and maintain oversight of operational risks supported by thresholds for escalation and monitoring. Day to day management of operational risk is the accountability of every employee. Business Units undertake operational risk activities as part of this accountability. This includes implementation of the operational risk framework and involvement in decision making processes concerning all material operational risk matters. Divisional risk personnel provide oversight of operational risk undertaken in the Business Units.

Enterprise Operational Risk is responsible for exercising governance over operational risk through the management of the operational risk frameworks, policy development, framework assurance, operational risk measurement and capital allocations and reporting of operational risk issues to executive committees.

### Three lines of defence

The three lines of defence are Business first line, Divisional and Group risk functions second line and Internal Audit the third line. The First and Second Lines of Defence have defined roles, responsibilities and escalation paths to support effective two way communication and management of operational risk at ANZ. There are also on-going review mechanisms in place to ensure the Operational Risk Measurement and Management Framework (ORMMF) and Compliance frameworks continue to meet organisational needs and regulatory requirements.

The Business has first line of defence responsibility for managing operational risk including obligations to:

- Take primary accountability for the understanding of key risks and related control environment.
- undertake day-to-day management of risks, related decision-making and reporting.
- promote a strong risk culture of adhering to thresholds, managing risk exposure and making sustainable business decisions.
- ensure operational risk information is up to date and reflective of the true operational risk position.

Operational Risk functions (Divisional and Enterprise) form the second line of defence accountable for:

#### Division

- undertake independent oversight in the application of the ORMMF.
- coordinating, oversight and reporting on material operational risks and change initiatives.
- contributing to the identification of systemic issues and risk collation across the Division.
- undertake review and challenge of business activities and ensure that the strategy is maintained across the division

### Enterprise

- develop and maintain relevant policies and procedures to support consistent execution and continuing appropriateness of Operational Risk Measurement and Management Framework (ORMMF).
- setting and monitoring compliance with the Group Operational Risk Appetite Statements (RAS).
- undertake independent review and challenge of business activities and ensure that the strategy is maintained across the enterprise.
- leading scenario analysis and operational risk capital calculation process.
- · central point of contact with regulators in regards to operational risk.
- ensure a strong risk management culture across the enterprise.

With Global Internal Audit being the third line of defence accountable for:

- providing independent and objective assurance to management and ANZ Board regarding compliance with policy and regulatory requirements.
- performing objective assessments across all geographies, Divisions, Lines of Business and processes.
- ensuring independent review of the adequacy of the ORMMF is undertaken.

Collectively Global Internal Audit, Operational Risk functions, Divisions and Business Units are responsible for monitoring and reporting to Executive Management, the Board, Regulators and others.

### Operational risk principles

ANZ has developed a comprehensive framework to manage operational risk and compliance which includes the following operational risk management principles:

Principle 1: Risk Governance	ANZ recognises operational risk as a primary risk category and has an effective and embedded operational risk governance structure. This includes a dedicated and independent operational risk management function and an executive committee for oversight of operational risk across ANZ, supported by organisation wide policies, procedures and systems.
Principle 2: Risk Culture	ANZ believes risk management is everyone's responsibility and encourages a culture of prompt escalation of risk to staff sufficiently senior to drive resolution. This culture is supported by clearly articulated roles and responsibilities to ensure effective measurement and management of operational risk.
Principle 3: Risk Appetite and Objective Setting	ANZ's Board is responsible for the overall operational risk profile and accordingly has an approved operational risk appetite, including thresholds for risk assessment and reporting that determines the risk boundaries within which the business must operate to set its strategy.
Principle 4: Risk and Control Assessment	ANZ periodically identifies and assesses its exposure to key operational risk within all existing and new products, processes, projects and systems, and assesses the key controls in place to manage these risks.
Principle 5: Loss and Incident Management	ANZ incorporates analysis of loss, incident and control failure into improving the underlying control environment by defining clearly articulated risk response strategies. This includes effective contingency and business continuity plans that enable it to operate on an ongoing basis and limit losses in the event of severe business disruption.
Principle 6: Capital Calculation	ANZ holds capital commensurate with its operational risk, and maintains comprehensive and well documented operational risk capital processes for calculating its operational risk capital, including monitoring for material changes to capital exposure.
Principle 7: Risk Monitoring and Reporting	ANZ maintains a comprehensive and sustainable approach for monitoring and reporting relevant operational risk data, and monitors material changes to operational risk exposure, including Key Risk Indicators (KRIs), to support the proactive management of operational risk across the Group.
Principle 8: Assurance and Continuous Improvement	ANZ has appropriate review processes to continuously evaluate the effectiveness and relevance of its operational risk measurement and management processes to meet organisational needs and regulatory requirements.
Principle 9: Risk Based Decision Making	ANZ ensures effective integration of day to day operational risk management with outputs from the operational risk measurement processes, to support risk based decision making.

ANZ's operational risk framework is delivered through:

- Level 1 ANZ Board Operational Risk Policy (the Principles) approved by the Board Risk Committee, sets the operational risk principles for governing the overall measurement and management of operational risk across ANZ.
- Level 2 Global Operational Risk Measurement and Management Policy (the Policy) approved by the Board Risk Committee, outlines the core standards, roles and responsibilities and minimum requirements of the way in which operational risk is measured and managed, in line with Level 1 ANZ Board Operational Risk Policy and APS 115.

 Level 2A Global Operational Risk Procedures (the Procedures) – owned by Enterprise Operational Risk, provide the procedures to support the consistent application of Level 1 and Level 2 Global Operational Risk Policies across ANZ. The procedures are further augmented by tools, templates, systems and on-going training.

### Operational risk management

Risk and Controls are managed as part of business as usual right across the organisation. Risk management, supported by a strong Risk Culture, ensures all staff are thinking about and managing risk on a daily basis – "Risk is Everyone's Responsibility". However, Senior Management needs visibility of the key risks. These are the risks that if they materialised, would adversely affect the achievement of business objectives, ANZ's reputation, regulatory compliance or impact key processes (i.e. the risks that really matter, not all risks) and are typically inherent high and extreme risks.

Day-to-day management of operational risk is the responsibility of business unit line management and staff. This includes:

- Primary accountability for the understanding of key risks and related control environment.
- Analysis of identified risks, including assessing the inherent and residual risk after
  consideration of controls currently in place. This requires analysis of the potential consequences
  of failing to deal with the risks, the likelihood of the risks being realised and the effectiveness
  of the key controls in place to prevent or mitigate the risk.
- Evaluation of the risk to determine whether it is within Board approved risk appetite.
- Identification and implementation of risk treatment options to improve the key controls over the risk for those risks that are outside the risk appetite. When the preferred risk treatment option is selected the risk treatment plan is documented.
- Ensure operational risk information is up to date and reflective of the true operational risk position.
- Monitoring and review of treatment plans, operational risks and controls, including testing the key controls and reporting on the current operational risk profile.
- Promote a strong risk culture of adhering to thresholds, managing risk exposure and making sustainable risk decisions.
- Dedicated Divisional and Group Corporate Centre Risk Governance teams play a support, monitoring, oversight and challenge role with Global Internal Audit providing independent assurance and review.

### Operational risk mitigation

In line with industry practice, ANZ obtains insurance to cover those operational risks where cost-effective premiums can be obtained. In conducting their business, Business Units are advised to act as if uninsured and not to use insurance as a guaranteed mitigant for operational risk. ANZ's Advanced Measurement Approach (AMA) operational risk regulatory capital calculation does not utilise insurance as a risk mitigation.

ANZ has business continuity, recovery and crisis management plans. The intention of the business continuity and recovery plans is to ensure critical business functions can be maintained, or restored in a timely fashion, in the event of material disruptions arising from internal or external events.

Crisis management planning at Group and country levels supplement business continuity plans in the event of a broader group or country crisis. Crisis management plans include crisis team structures, roles, responsibilities and contact lists, and are subject to testing.

### Operational risk reporting

ANZ's operational risk management includes a system for capturing internal losses, case management and reporting. Operational risk and compliance events (including actual losses, near misses and breaches) are recorded and managed to ensure timely, complete and accurate reporting.

The Corporate Centre and Business Unit risk functions prepare reporting. OREC's role is to review and, if appropriate, approve the risk mitigation and monitor associated action plans.

### ANZ's advanced measurement approach

Enterprise Operational Risk is responsible for maintaining ANZ's AMA for operational risk measurement and capital allocation.

Operational risk capital is held to protect depositors and shareholders of the bank from rare and severe unexpected losses. In order to quantify the overall operational risk profile, ANZ maintains and calculates operational risk capital (including regulatory and economic capital), on at least a six

monthly basis. The capital is calculated using scaled external loss data, internal loss data and scenarios as a direct input and risk registers as an indirect input.

ANZ typically models capital at a divisional level. Once calculated, the capital is allocated to lines of business according to risk exposure (key allocation drivers). Understanding the makeup of the key allocation drivers allows lines of business to consider capital impacts when making decisions. Accordingly, capital allocations are structured to encourage businesses to effectively manage their operational risk exposures e.g. improve controls, reduce losses etc.

In the event of an 'off cycle' scenario review, a recalculation is performed to judge the sensitivity of the change on capital. The outcomes of the off cycle calculation are shared with executive management and decisions are made as to whether to adjust capital or incorporate a scenario change in to the next capital update. This ensures that capital levels are responsive to material changes in risk levels across ANZ.

Capital modelling uses the following expected and unexpected losses as data inputs:

- Minimum of five years of historical internal losses captured and reported in the Bank-wide Operational Loss Database (BOLD).
- Relevant external losses, sourced from the Operational Risk Data Exchange (ORX), an industry data base comprising the anonymised loss data from over 60 member banks.
- Scenario analysis, unexpected potential loss estimates for severe but plausible risk events.

ANZ does not use expected loss offsets for the purposes of regulatory capital modelling and does not recognise the risk-mitigating effect of insurance in determining operational risk capital.

Operational risk capital is derived using probability distributions and calculated using Monte Carlo simulations using a mathematical method called a loss distribution approach.

Operational risk modelling is performed by a specialist central function. The data inputs are combined using a loss distribution approach and include the following:

- Historical internal losses captured and reported in an internal loss database.
- Relevant external losses sourced from ORX. Scenario analysis data for severe but plausible risk events, elicited in workshops with risk and business professionals.

Capital outcomes include:

- Operational risk regulatory capital to meet the regulatory capital soundness standard based on a 99.9% confidence interval in accordance with APS 115.
- Economic Capital based on a 99.97% confidence interval.

### Compliance

Enterprise Compliance is accountable for designing a compliance program that allows ANZ to meet its regulatory obligations. It also provides assurance to the Board that material risks are identified, assessed and managed by the business.

ANZ's Compliance Framework is aligned to key industry and global standards and benchmarks. It utilises the concept of a 'risk-based' approach to manage compliance. This allows the Compliance function to support divisions and businesses by taking a standardised approach to compliance management tasks. This enables ANZ to be consistent in proactively identifying, assessing, managing, reporting and escalating compliance-related risk exposures while respecting the specific obligations of each jurisdiction in which we operate.

# Chapter 10 - Equities

# Table 16 Equities – Disclosures for banking book positions

### Definition and categorisation of equity investments held in the banking book

Equity risk is the risk of financial loss arising from the unexpected reduction in value of equity investments not held in the trading book including those of the Group's associates.

- Equity investments that are taken for strategic reasons These transactions represent strategic business initiatives and include ANZ's investments in partnership arrangements with financial institutions in Asia. These investments are undertaken after extensive analysis and due diligence by Group Strategy, internal specialists and external advisors, where appropriate. Board approval is required prior to committing to any investments over delegated authorities, and all regulatory notification requirements are met. Performance of these investments is monitored by both the owning business unit and Group Strategy to ensure that it is within expectations and the values of the investments are tested at least six monthly for impairment.
- Equity investments on which capital gains are expected These transactions are originated and
  managed by dedicated equity finance teams. These transactions represent funding solutions for
  known customers of ANZ and are governed by specific policies. ANZ ensures that the investment
  in these entities does not constitute a controlling interest in the relevant business.
- Equity investments made as the result of a work out of a problem exposure From time to time, ANZ will take an equity stake in a customer as part of a work out arrangement for problem exposures. These investments are made only where there is no other viable option available and form an immaterial part of ANZ's equity exposures.

### Valuation of and accounting for equity investments in the banking book

In line with Group Accounting Policy the accounting treatment of equity investments depends on whether ANZ has significant influence over the investee.

### Investments in associates

Where significant influence exists, the investment is classified as an Investment in Associate in the financial statements. ANZ adopts the equity method of accounting for associates. ANZ's share of the results of associates is included in the consolidated income statement. The associate investments are recognised at cost plus ANZ's share of post acquisition net assets. Interests in associates are reviewed annually for impairment, using either market value, or a discounted cash flow methodology to assess value in-use.

### **Available-for-Sale Investments**

Where ANZ does not have significant influence over the investee, the investment is classified as Available-for-Sale (AFS). The investment is initially recognised at fair value plus transaction costs. Changes in the fair value of the investments are recognised in an equity reserve with any impairment recognised in the income statement. When the asset is sold the cumulative gain or loss relating to the asset held in the AFS revaluation reserve is transferred to the income statement.

Table 16(b) and 16(c): Equities – Types and nature of Banking Book investments

Equity investments			<b>Sep 14</b> \$M
1. 7		Balance sheet value	Fair value
Value of listed (publicly traded) equities	·	2,341	2,656
Value of unlisted (privately held) equities		2,354	2,354
Total		4,695	5,010
Equity investments			<b>Mar 14</b> \$M
		Balance sheet value	Fair value
Value of listed (publicly traded) equities	•	2,166	2,493
Value of unlisted (privately held) equities		2,215	2,251
Total		4,381	4,744
Equity investments			<b>Sep 13</b> \$M
		Balance sheet value	Fair value
Value of listed (publicly traded) equities	•	2,089	2,392
Value of unlisted (privately held) equities		2,146	2,180
Total		4,235	4,572
Table 16(d) and 16(e): Equities – gains (le	osses)		
	Half Year Sep 14		Half Year Sep 13

	Half Year Sep 14	Half Year Mar 14	Half Year Sep 13
Realised gains (losses) on equity investments	\$M	\$M	\$M_
Cumulative realised gains (losses) from disposals and liquidations in the reporting period	-	4	4
Cumulative realised losses from impairment and writedowns in the reporting period	-	-	(29)
Total	-	4	(25)

	Half Year Sep 14	Half Year Mar 14	Half Year Sep 13
Unrealised gains (losses) on equity investments	\$M	\$M	\$M
Total unrealised gains (losses)	(2)	4	4
Reversal of prior period unrealised gains (losses) from disposals and liquidations in the reporting period	-	-	-
Total unrealised gains (losses) included in Common Equity Tier 1, Tier 1 and/or Tier 2 capital	(2)	4	4

# Table 16(f): Equities Risk Weighted Assets

From 1 January 2013 all banking book equity exposures are deducted from Common Equity Tier 1 capital.

# Chapter 11 - Interest Rate Risk in the Banking Book

# Table 17 Interest Rate Risk in the Banking Book

### Definition of interest rate risk in the banking book

Interest rate risk in the banking book (IRRBB) relates to the potential adverse impact of changes in market interest rates on ANZ's future net interest income. The risk generally arises from:

- Repricing and yield curve risk the risk to earnings or market value as a result of changes in the overall level of interest rates and/or the relativity of these rates across the yield curve.
- Basis risk the risk to earnings or market value arising from volatility in the interest margin applicable to banking book items.
- Optionality risk the risk to earnings or market value arising from the existence of stand-alone or embedded options in banking book items.

### Regulatory capital approach

ANZ has received approval from APRA to use the IMA for the calculation of regulatory capital for IRRBB, under APS 117 Capital Adequacy: Interest Rate Risk in the Banking Book (Advanced ADIs).

### Governance

The Board Risk Committee has established a risk appetite for IRRBB and delegated authority to the GALCO to manage the strategic position (capital investment term) and oversee the interest rate risk arising from the repricing of asset and liabilities (mismatch risk) in the banking book. GALCO has delegated the management of this mismatch risk to the Global Markets business.

Market Risk is the independent function responsible for:

- Designing and implementing policies and procedures to ensure that IRRBB exposure is managed within the limit framework set by the Board Risk Committee.
- · Monitoring and measuring IRRBB market risk exposure, compliance with limits and policies.
- · Ensuring ongoing effectiveness and appropriateness of the risk management framework.

### **Management framework**

IRRBB is managed under a comprehensive measurement and reporting framework, supported by an independent Market Risk function. Key components of the framework include:

- A comprehensive set of policies that promote proactive risk identification and communication.
- Funds Transfer Pricing framework to transfer interest rate risk from business units so it can be managed by the Global Markets business and monitored by Market Risk.
- Quantifying the magnitude of risks and controlling the potential impact that changes in market interest rates can have on the net interest income and balance sheet fair value of ANZ.
- An independent Market Risk function with specific responsibilities.
- Regular and effective reporting of IRRBB to executive management and the Board.

### Measurement of interest rate risk in the banking book

ANZ uses the following principal techniques to quantify and monitor IRRBB:

- Interest Rate Sensitivity this is an estimate of the change in economic value of the banking book due to a 1 basis point move in a specific part of the yield curve.
- Earnings at risk (EaR) this is an estimate of the amount of income that is at risk from interest rate movements over a given holding period, expressed to a 97.5% or 99% level of statistical confidence.
- Value at risk (VaR) this is an estimate of the impact of interest rate changes on the banking book's market value, expressed to a 99% level of statistical confidence for a given holding period.
- Market Value loss limits this mitigates the potential for embedded losses within the banking book.
- Stress testing standard and extraordinary tests are used to highlight potential risk which may not be captured by VaR, and how the portfolio might behave under extraordinary circumstances.

The calculations used to quantify IRRBB require assumptions to be made about the repricing term of exposures that do not have a contractually defined repricing date, such as deposits with no set maturity dates, and prepayments. Changes to these assumptions require GALCO approval.

Where relevant, IRRBB techniques recognise foreign currency effects as all measures are expressed in Australian dollars.

Basis and optionality risks are measured using Monte Carlo simulation techniques, to generate a theoretical worst outcome at a specified confidence level (typically 99%) less the average outcome.

### Reporting of interest rate risk in the banking book

Market Risk analyses the output of ANZ's VaR, EaR and Stress Testing calculations daily. Compliance with the risk appetite and limit framework is reported to CMRC, GALCO and the Board Risk Committee.

IRRBB regulatory capital is calculated monthly.

### ANZ's interest rate risk in the banking book capital requirement

The IRRBB regulatory capital requirements includes a value for repricing and yield curve risk, basis and optionality risks based on a 99% confidence interval, one year holding period and a six year historical data set.

Embedded losses also make up the capital requirement and are calculated as the difference between the book value of banking book items and the current economic value.

### Results of standard shock scenario

The Basel II framework sets out a standard shock scenario of a 200 basis point parallel shift change in interest rates, in order to establish a comparable test across banks.

Table 17(b) that follows shows the results of this test by currency of the exposures outside the trading book.

Table 17(b): Interest Rate Risk in the Banking Book

### **Change in Economic Value**

Standard Shock Scenario Stress Testing:	Sep 14	Mar 14	Sep 13
Interest rate shock applied	\$M	\$M	\$M
AUD			
200 basis point parallel increase	(722)	(646)	(709)
200 basis point parallel decrease	774	689	773
NZD			
200 basis point parallel increase	(4)	(20)	(16)
200 basis point parallel decrease	1	16	10
USD			
200 basis point parallel increase	(32)	(14)	(34)
200 basis point parallel decrease	37	12	16
GBP			
200 basis point parallel increase	0	(2)	(3)
200 basis point parallel decrease	0	1	1
Other			
200 basis point parallel increase	13	36	47
200 basis point parallel decrease	(8)	12	5
IRRBB regulatory capital	1,090	1,309	1,463
IRRBB regulatory RWA	13,627	16,359	18,287

## IRRBB stress testing methodology

Stress tests within ANZ include standard and extraordinary tests. These tests are used to highlight potential risk which may not be captured by VaR, and how the portfolio might behave under extraordinary circumstances. Standard stress tests include statistically derived scenarios based on historical yield curve movements. These combine parallel shocks with twists and bends in the curve to produce a wide range of hypothetical scenarios at high statistical confidence levels, with the single worst scenario identified and reported. Extraordinary stress tests include interest rate moves from historical periods of stress as well as stresses to assumptions made about the repricing term of exposures. The rate move scenarios include daily changes over the stressed periods and the worst theoretical losses over the selected periods are each reported. Stresses of the repricing term assumptions investigate scenarios where actual repricing terms are vastly different to those modelled.

# Chapter 12 - Liquidity and funding risk

Liquidity and Funding Risk is the risk that the Group is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that the Group has insufficient capacity to fund increases in assets.

### Governance

The management of ANZ's liquidity and funding risk is overseen by the Board Risk Committee and GALCO, in accordance with ANZ's liquidity policy framework.

### Scenario modelling

The Global financial crisis highlighted the importance of differentiating between stressed and normal market conditions in a name-specific crisis and the different behaviour that offshore and domestic wholesale funding markets can exhibit during market stress events. ANZ's short term liquidity scenario modelling stresses cash flow projections against multiple 'survival horizons' over which the Group is required to remain cash flow positive. In addition, longer term scenarios are in place that measures the structural liquidity position of the balance sheet. Scenarios modelled are either prudential requirements or Board mandated scenarios. Under these scenarios, customer and wholesale balance sheet asset/liability flows are stressed.

## **Wholesale Funding**

ANZ targets a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency.

\$23.9billion of term wholesale debt (with a remaining term greater than one year as at September 30, 2014) was issued during FY14. In addition, \$1.6 billion of ANZ Capital Notes were issued.

- All wholesale funding needs were comfortably met.
- The weighted average tenor of new term debt was 4.9 years (4.3 years in 2013).
- The average term debt portfolio costs are slowly reducing however remain substantially above pre-crisis levels.

### Liquidity portfolio

The Group holds a diversified portfolio of cash and high credit quality securities that may be sold or pledged to provide same-day liquidity. This portfolio helps protect the Group's liquidity position by providing cash in a severely stressed environment. All assets held in the prime portfolio are securities eligible for repurchase under agreements with the applicable central bank (i.e. 'repo eligible').

The liquidity portfolio is well diversified by counterparty, currency and tenor. Under the liquidity policy framework, securities purchased for ANZ's liquidity portfolio must be of a similar or better credit quality to ANZ's external long-term or short-term credit ratings and continue to be repo eligible. Supplementing the prime liquid asset portfolio, the Group holds additional liquidity;

- central bank deposits with the US Federal Reserve, Bank of England, Bank of Japan and European Central Bank of \$21.8 billion,
- Australian Commonwealth and State Government securities of \$8.4 billion and gold and precious metals of \$3.0 billion, and,
- cash and other securities to satisfy local country regulatory liquidity requirements which are not included in the liquid assets below.

	Sep 14
Prime Liquidity portfolio (Market Values <sup>39</sup> )	\$bn
Australia	31.7
New Zealand	11.4
United States	4.3
United Kingdom	5.8
Singapore	2.9
Hong Kong	1.2
Japan	1.3
Total excluding internal Residential Mortgage Backed Securities	58.6
Internal Residential Mortgage Backed Securities (Australia)	43.5
Internal Residential Mortgage Backed Securities (New Zealand)	5.1
Total prime portfolio	107.2
Other eligible securities including gold and cash on deposit with central banks	33.2
Total	140.4

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<sup>&</sup>lt;sup>39</sup> Market value is post the repo discount applied by the applicable central bank.

# Appendix 1 – ANZ Bank (Europe) Limited

ANZ Bank (Europe) Limited (ANZBEL) is a 100% owned and controlled subsidiary of ANZ. ANZBEL is regulated by the Prudential Regulatory Authority (PRA) and the Financial Conduct Authority (FCA), formerly the Financial Services Authority (FSA). ANZBEL is subject to similar Pillar 3 requirements as ANZ, under the FCA's Prudential Source Book for Banks, Building Societies and Investment Firms (BIPRU). The FCA has granted ANZBEL a Pillar 3 Disclosure waiver direction, which can be found on the FCA website: fca.org.uk/static/fca/documents/waivers/bipru-waivers.pdf

In line with the FCA waiver direction, ANZBEL will rely on disclosures in this document to satisfy most of its Pillar 3 disclosure obligations. The following FCA requirements are not mirrored in APS 330 or included in this disclosure document, and as such are required by the FCA to be reported on an individual basis in the annual ANZBEL Statutory Accounts:

- BIPRU 11.5.4R (4) Disclosure of the firm's minimum capital requirements covering position, foreign exchange, commodity, counterparty and concentration risks.
- BIPRU 11.5.12R Disclosure: Market Risk.

### Glossary

Collective provision (CP) Collective provision is the provision for credit losses that are

inherent in the portfolio but not able to be individually identified. A collective provision may only be recognised when a loss event has already occurred. Losses expected as a result of future events, no matter how likely, are not recognised.

future events, no matter how likely, are not recognised.

Credit Default Swaps (CDS)

A sequence of payments by one party (often called the "Buyer")

in exchange for an obligation of the other party (often called the "Seller") to make a payment to the buyer if a credit default event occurs in relation to a specified reference entity (and

possibly a specified obligation of that reference entity).

Credit exposure The aggregate of all claims, commitments and contingent

liabilities arising from on- and off-balance sheet transactions (in the banking book and trading book) with the counterparty or

group of related counterparties.

Credit risk The risk of financial loss resulting from the failure of ANZ's

customers and counterparties to honour or perform fully the

terms of a loan or contract.

Credit Valuation Adjustment (CVA) Over the life of a derivative instrument, ANZ uses a CVA model

to adjust fair value to take into account the impact of counterparty credit quality. The methodology calculates the present value of expected losses over the life of the financial instrument as a function of probability of default, loss given default, expected credit risk exposure and an asset correlation

factor. Impaired derivatives are also subject to a CVA.

Days past due The number of days a credit obligation is overdue, commencing

on the date that the arrears or excess occurs and accruing for

each completed calendar day thereafter.

Equity risk Is the potential loss that may be incurred on equity

investments in the banking book.

Expected loss (EL) Expected loss is determined based on the expected average

annual loss of principal over the economic cycle for the current

risk profile of the lending portfolio.

Exposure at Default (EAD) Exposure At Default is defined as the expected facility exposure

at the date of default.

Impaired assets (IA) Facilities are classified as impaired when there is doubt as to

whether the contractual amounts due, including interest and other payments, will be met in a timely manner. Impaired assets include impaired facilities, and impaired derivatives. Impaired derivatives have a credit valuation adjustment (CVA), which is a market assessment of the credit risk of the relevant

counterparties.

Impaired loans (IL) Impaired loans comprise of drawn facilities where the

customer's status is defined as impaired.

Individual provision charge (IPC)

Individual provision charge is the amount of expected credit losses on financial instruments assessed for impairment on an

individual basis (as opposed to on a collective basis). It takes into account expected cash flow over the lives of those financial

instruments.

Loss Given Default (LGD)

Loss Given Default is an estimate of the potential economic loss on a credit exposure, incurred as a consequence of obligor default and expressed as a percentage of the facility's EAD.

Market risk

The risk to ANZ's earnings arising from changes in interest rates, currency exchange rates and credit spreads, or from fluctuations in bond, commodity or equity prices. ANZ has grouped market risk into two broad categories to facilitate the measurement, reporting and control of market risk:

Traded market risk - the risk of loss from changes in the value of financial instruments due to movements in price factors for physical and derivative trading positions. Trading positions arise from transactions where ANZ acts as principal with clients or with the market.

Non-traded market risk (or balance sheet risk) - comprises interest rate risk in the banking book and the risk to the AUD denominated value of ANZ's capital and earnings due to foreign exchange rate movements.

Operational risk

The risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, and the risk of reputation loss, or damage arising from inadequate or failed internal processes, people and systems, but excludes strategic risk.

Past due facilities

Facilities where a contractual payment has not been met or the customer is outside of contractual arrangements are deemed past due. Past due facilities include those operating in excess of approved arrangements or where scheduled repayments are outstanding but do not include impaired assets.

Probability of Default (PD)

Probability of Default is an estimate of the level of the risk of borrower default.

Recoveries

Payments received and taken to profit for the current period for the amounts written off in prior financial periods.

Regulatory Expected Loss

Regulatory Expected Loss is a measure of expected credit losses at the start of the year.

Restructured items

Restructured items comprise facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

Risk Weighted Assets (RWA)

Assets which are weighted for credit risk according to a set formula (APS 112/113).

Securitisation risk

The risk of credit related losses greater than expected due to a securitisation failing to operate as anticipated, or of the values and risks accepted or transferred, not emerging as expected.

Slotting

Exposures where repayment is dependent on funds generated by the asset financed and with little/no recourse to any alternative source.

Write-Offs

Facilities are written off against the related provision for impairment when they are assessed as partially or fully uncollectable, and after proceeds from the realisation of any collateral have been received. Where individual provisions recognised in previous periods have subsequently decreased or are no longer required, such impairment losses are reversed in the current period income statement.

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