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**PRESENTATION AND INVESTOR DISCUSSION PACK** 

Approved for distribution by ANZ's Continuous Disclosure Committee ANZ Group Holdings Limited ABN 16 659 510 791 9/833 Collins Street Docklands Victoria 3008 Australia

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A focus on accessibility and inclusion

SHAYNE ELLIOTT

CHIEF EXECUTIVE OFFICER



**Financial** 

wellbeing and

customer fairness

The progress we're making in environmental sustainability

Focus on how we

govern ESG and

our annual

materiality

assessment

Integrated approach to purpose, strategy & ESG

## THE INTEGRATION OF PURPOSE, STRATEGY AND CUSTOMER PROPOSITION



## VALUE CREATION MODEL



## ANNUAL ESG MATERIALITY ASSESSMENT

This year's engagement highlighted six of our most material ESG issues<sup>1</sup> including our three areas we care about most

### **Customer experience**

Offering affordable, accessible and responsible financial products and services that meet customer needs. This includes clear and transparent communications, selling practices, lending practices, and hardship and collections policies.

### **Environmental sustainability**

Managing the business risks, opportunities and impact of our financing activities on climate change, biodiversity and nature, including our support to customers.

### Ethics, conduct and culture

A strong corporate culture known for ethics, integrity and conducting our business responsibly and aligned to our purpose and values.

### **Financial wellbeing**

Building financial knowledge and resilience through our products, services and partnerships. This will help our people, customers and communities meet their current financial commitments and future goals.

### Housing

Improving the availability of and access to suitable and affordable housing for all Australians and New Zealanders.

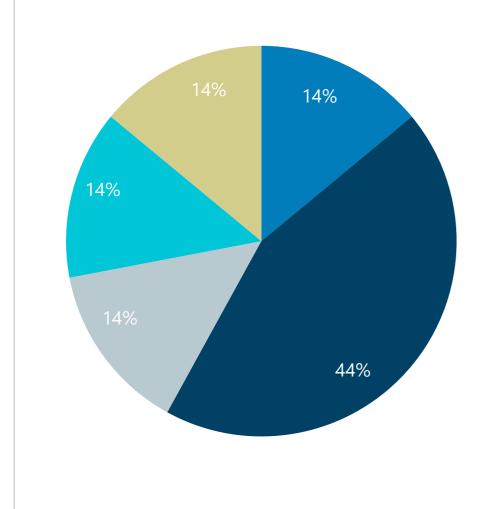
### **Information security**

Responding and continuously adapting to scams, fraud and cyberattacks that threaten the confidentiality and security of systems and data.

## Indicative responsibilities demonstrate how committees manage ESG

urpose: oversee measures to ad		Purpose: seeks to ensure ANZ oper ethical and balanced s	
on ethical, environmental, soc			
Oversight of the Ethics and Responsible Business Committee	Review and monitor ethical and ESG risks and opportunities	Discuss and decide on ethical and ESG risks and opportunities	Establish decision-making principles and guide choices on industry sectors, customers and transactions we bank and how we bank
Oversight and approval of ANZ's sustainability objectives	Oversight and approval of corporate governance policies and principles	Review the fairness of ANZ's approach to customers	Monitor progress against ANZ's sustainability priorities including ESG targets and the 'What We Care About Most' agenda
Oversight and approval of ESG reporting	Oversight of elements of Whistleblowing, including the policy and the ANZ Code of Conduct and Ethics	Brand and values are aligned with our community investment, strategic partnerships and corporate sponsorships	Review and decide sensitive wholesale transactions

## Board Ethics, Environment, Social and Governance (EESG) Committee – Indicative agenda and topics<sup>1</sup>



#### **Our purpose**

- Housing
- Financial wellbeing
- Environmental sustainability

## How we measure and communicate

- Annual reporting suite, inc. ESG reporting and external assurance
- Setting and monitoring ESG targets
- External ESG ratings

### Who we bank

- Climate change commitment and transition plans for largest emitting customers
- Biodiversity
- Emerging ESG issues

### How we bank

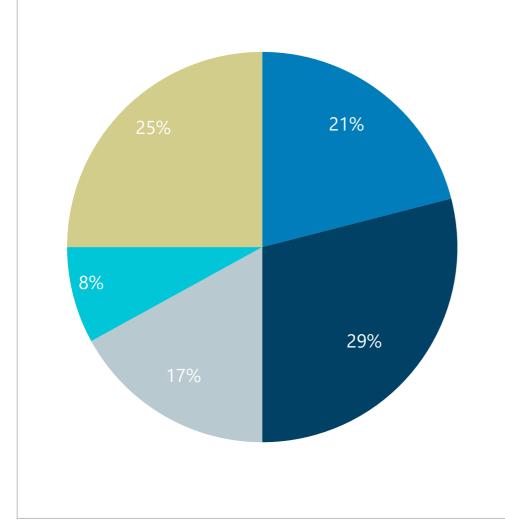
- Accessibility and disability inclusion
- Family violence
- ANZ's Reconciliation Action Plan

### Governance

- Whistleblower program
- ESG target benchmarking
- Review of Ethics and Responsible Business
   Committee minutes
- Modern slavery

## EXECUTIVE COMMITTEE GOVERNING OUR APPROACH

## Ethics and Responsible Business Committee (ERBC) – Indicative agenda and topics<sup>1</sup>



### **Our purpose**

- Housing
- Financial wellbeing
- Environmental sustainability

## How we measure and communicate

- Reviewing and monitoring ESG targets
- External ESG ratings

### Who we bank

- Customer reviews
- Climate change commitment and transition plans for 100 of our largest emitting business customers
- Biodiversity
- Sensitive sector transactions

### How we bank

- Product fairness
- Accessibility
- Scams and data security

### Governance

- Materiality Assessment
- ESG stakeholder engagement framework
- Preparing for expanded ESG reporting

## HOW WE MEASURE AND COMMUNICATE

## **External report card**

ESG ratings are reported regularly to the Board Ethics, Environment, Social and Governance (EESG) Committee with context provided for any material shifts.

Agency	Rating type	Scale (best to worst)	2020	2021	2022	2023	Year-on-year
S&P Global	S&P Global Corporate Sustainability Assessment (CSA)	100 – 0	85	85	83	To be released ~November	Declined <sup>1</sup>
CDP	CDP Climate Change Questionnaire	A – D-	A-	A-	A-	To be released ~November	Stable
a Morningstar company	Sustainalytics ESG Risk Rating	0 – 100	23.2	24.2	19.4	18.9	Improved
ISS ESG ⊳	ISS ESG Corporate Ratings Assessment	A+ – D-	С	С	С	С	Stable
MSCI ESG RATINGS	MSCI ESG Rating	AAA – CCC	A	A	AA	AA	Stable

1. The S&P CSA score decline is attributable to increased expectations regarding decarbonisation strategies – with a rerating across the banking sector

## ETHCIAL DECISION MAKING FRAMEWORK

Our ethical decision making framework assists our staff when deliberating complex issues to consider both what we should do and what we can do in various scenarios.

## The framework is made up of seven principles





Support progressive practices that benefit people, communities, and industries

Protect and enhance each person's ability and freedom to choose

Minimise potential and actual harm, especially for the vulnerable



Have the greatest impact on what we care about most



Show leadership: challenge convention and complacency



Advance ANZ's strategic and commercial interests



Be proud to offer a complete public account of our decisions and actions

## IMPROVING THE AVAILABILITY OF SUITABLE AND AFFORDABLE HOUSING

>\$4.4b

## AUSTRALIA

### Assemble – Homes for change

End-to-end "build-to-rent" developer and operations manager.

Building secure, social and affordable "build-to-rent-to-own" and "build-to-rent" apartments in suburbs where this type of housing is needed most.



Funded and facilitated to deliver more affordable, accessible and sustainable homes to buy and rent since 2018 in Australia & New Zealand.

Our commitment is to deliver \$10 billion by 2030.



### **Good Energy Home Loan**<sup>1</sup>

Supported 4,800 households with over NZ\$200 million in new lending<sup>2</sup>, since launch in 2022.

### **Blueprint to Build**

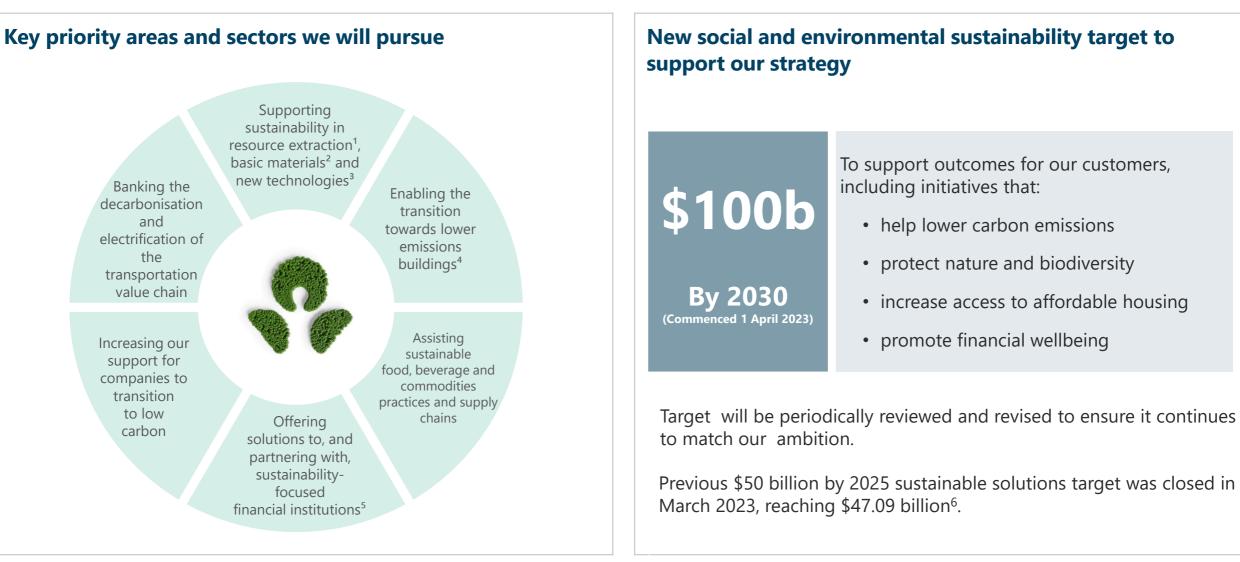
Supported over 8,000 customers build a new home through the provision of NZ\$4.5 billion of discounted lending.

<sup>1.</sup> https://www.anz.co.nz/personal/home-loans-mortgages/loan-types/good-energy/

MARK WHELAN

GROUP EXECUTIVE, INSTITUTIONAL

## OUR ENVIRONMENTAL SUSTAINABILITY STRATEGY



- 1. Supporting sustainable resource extraction in areas such as iron ore, lithium, nickel, cobalt, rare earths, copper and bauxite
- 2. Supporting basic materials production including green steel and low-carbon aluminium production
- 3. Supporting new technology projects focused on upstream hydrogen and carbon capture use and storage
- 4. Initial focus on financing high-efficiency residential buildings and retrofits
- 5. Supplying green investment options for environmental sustainability-focused funds/insurers and partnering with financial institutions to deliver alternative capital
- 6. New \$100b social and environmental sustainability target from 1 April 2023 was established as previous \$50b sustainable solutions target was on track to be met well in-advance of 2025. Previous \$50b target balance of \$47.09b as at 31 March 2023 does not contribute to the new target. For more information see Climate Change Commitment at https://www.anz.com.au/about-us/esg/environmental-sustainability/climate-change/

## CONTINUING OUR SUPPORT FOR THE TRANSITION TO NET ZERO

### An update on our sectoral decarbonisation targets

## 2021

#### First Australian bank to join the Net-Zero Banking Alliance (NZBA).

Set emissions pathways and targets for<sup>1</sup>:

- Power generation
- Large-scale commercial real estate

2022

Announced four additional sectoral pathways and targets for<sup>1</sup>:

Oil & gas

- Aluminium
- Cement
- Steel

## 2023

Plan to disclose two new pathways for:

- Thermal coal
- **Transport,** made up of three sub-sectors:
  - Auto-manufacturing,
  - airlines and
  - shipping

- We remain on track, by the end of 2024, to set 2030 interim targets for nine priority sectors aimed at ensuring at least 75% of our portfolio emissions are on a net zero pathway.
- Our pathways steer lending decisions in line with the Paris Agreement goals. We expect the transition is likely to be uneven and there will be challenges in some sectors more than others<sup>2</sup>.

1. For more information on ANZ's existing pathways see ANZ's 2022 Climate-related Financial Disclosures: https://www.anz.com.au/content/dam/anzcom/shareholder/2022-anz-climate-related-financial-disclosures-report.pdf

2. For more information see ANZ's Financed Emissions Calculation Methodology: https://www.anz.com.au/content/dam/anzcomau/about-us/2022-anz-financed-emissions-calculation-methodology.pdf

## CUSTOMER ENGAGEMENT TO SUPPORT BIODIVERSITY

### 100 of our largest emitting business customers<sup>1</sup>

- Biodiversity risk is recognised across our 'sensitive sector' lending policies.
- It is a focus area acknowledged in our Climate Change Commitment and has been included in discussions with our largest emitting business customers.<sup>2</sup>
- Engagement is helping refine our screening, improving our knowledge, enhancing capacity to further engage.
- Findings from customer engagement include:
  - customers have an increased willingness to improve governance and strengthening how they measure impacts on nature
  - customers are less progressed in setting biodiversity targets and disclosure, compared with climate transition plans.
- Actions helping us consider biodiversity impacts and dependencies and inform our approach include:
  - joining the TNFD<sup>3</sup> Forum
  - participating in a pilot study and provided feedback on the learnings and existing barriers to adopting and implementing the TNFD Framework in the Australian context<sup>4</sup>
  - joining the United Nations Principles for Responsible Banking Nature Target Setting Working Group which is developing guidelines on nature target setting and considering how banks can contribute to the Global Biodiversity Framework.

<sup>1.</sup> As at 30 September 2022

<sup>2.</sup> In FY22

<sup>3.</sup> Taskforce on Nature-related Financial Disclosures

<sup>4.</sup> We acknowledge the Department of Climate Change, Energy, the Environment and Water for sponsoring the pilot study, which was facilitated by EY

MOHAMED KHALIL

HEAD OF RESEARCH, DEVELOPMENT AND FINANCIAL WELLBEING

**KATHERINE BRAY** 

MANAGING DIRECTOR, AUSTRALIA RETAIL DISTRIBUTION

## FINANCIAL WELLBEING – CENTRAL TO OUR STRATEGY

## ANZ is committed to improving the financial wellbeing of our people, customers and communities by helping them make the most of their money throughout their lives

CUSTOMERS	<ul> <li>Strong uptake of ANZ Plus savings goal functionality with 27% of Plus customers having set a savings goal since October 2022<sup>1</sup></li> <li>Financial Wellbeing Hub content in Australia and New Zealand with personalised messaging</li> <li>Delivering proactive customer support including communications and webinars to help customers as they head into challenging economic times</li> </ul>
COMMUNITY	<ul> <li>Long running financial education programs - MoneyMinded, Saver Plus and MoneyBusiness – are delivered with government and community partners</li> <li>Training and employment opportunities to support economic participation for under-represented groups including Indigenous Traineeships, Given the Chance and Return to Work</li> </ul>
CAPABILITY	<ul> <li>Signed the United Nations Environment Program Finance Initiative Commitment to Financial Health and Inclusion</li> <li>Regular research of Australian and New Zealand Financial Wellbeing with quarterly snapshots through the ANZ Roy Morgan Financial Wellbeing Indicator</li> </ul>
	<ul> <li>Enhancing capability in line with commitments in our Reconciliation Action Plan, Accessibility and Inclusion Plan, and Financial Inclusion Action Plan</li> <li>Building internal capability with financial wellbeing and behavioural science expertise</li> </ul>

## FINANCIAL WELLBEING – ANZ PLUS

### ANZ Plus: digital first a plus for financial wellbeing

#### Financial wellbeing is the guiding principle for ANZ Plus

Provides tools and insights to help customers better manage their money by spending less, saving more and building healthy money habits

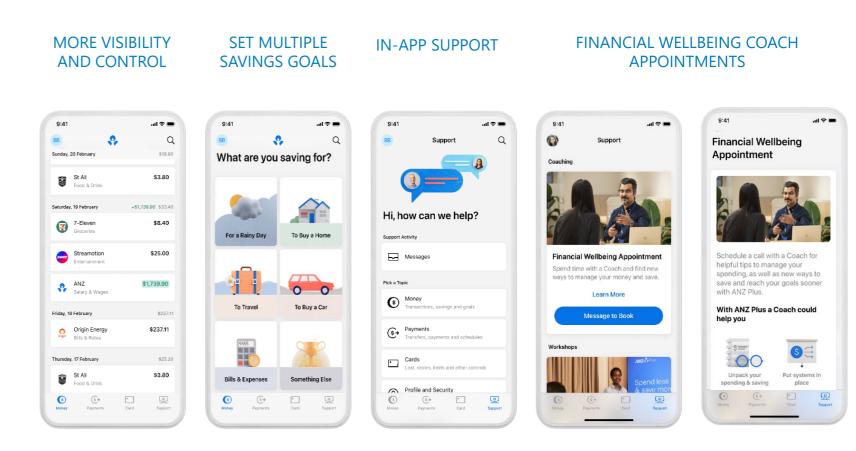
## Active saving - a key behavioural driver of financial wellbeing<sup>1</sup>

ANZ Plus allows you to set and track multiple goals and earn interest on all goals under your ANZ Save account

### Customers have visibility of their spending

ANZ Plus shows money in and money out, spending by category, detailed transaction data and upcoming expense predictions

Financial Wellbeing appointments with a Coach Available for ANZ Plus customers via phone or in Store



## IDENTIFYING AND ENGAGING WITH AT-RISK CUSTOMERS

### **Targeted communications**

• Designed to encourage at-risk customers to take steps to avoid falling behind on loan repayments and to contact ANZ as early as possible if they are experiencing financial difficulty

### Identifying customers at risk of missing repayments

 A broader scope of attributes beyond financial difficulty are considered to assist with early identification of a wider range of customers at-risk of missing repayments so we can offer assistance to help these customers manage their loans

### **Customers experiencing financial hardship**

 Identified common reasons customers provide for experiencing financial hardship, such as reduced income, over-commitment, medical illness, separation or natural disasters

#### **1. Proactive Hardship**

Identify common reasons for customers entering hardship

#### 2. Repayment Management

Identify and **address** root cause(s) for non-payment relapse

#### **3. Non-Payment Propensity**

Assessing customers' likelihood of meeting **on-going** payment obligations



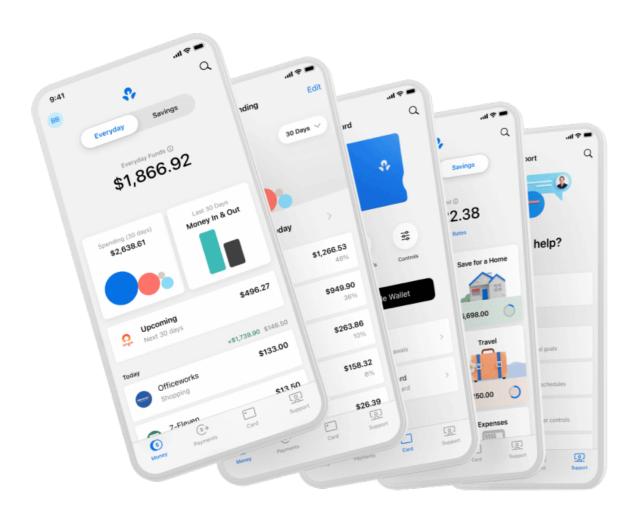
Hi Jeffrey, we'd like to let you know you have an upcoming Personal Loan payment for account ending in 3089 due on DD/MM/YYYY.

We've noticed that you recently missed a payment on your account. You can set up a Direct Debit so your Personal Loan repayment is made automatically. This reduces the chance of being charged late fees.

Please call ANZ on +61 3 8595 2642 or 1300 756 981 (from overseas, call charges may apply) to discuss any changes to your situation that may be affecting your ability to pay the amount due.

## A FOCUS ON ACCESSIBILITY AND INCLUSION

**ANZ Plus** 



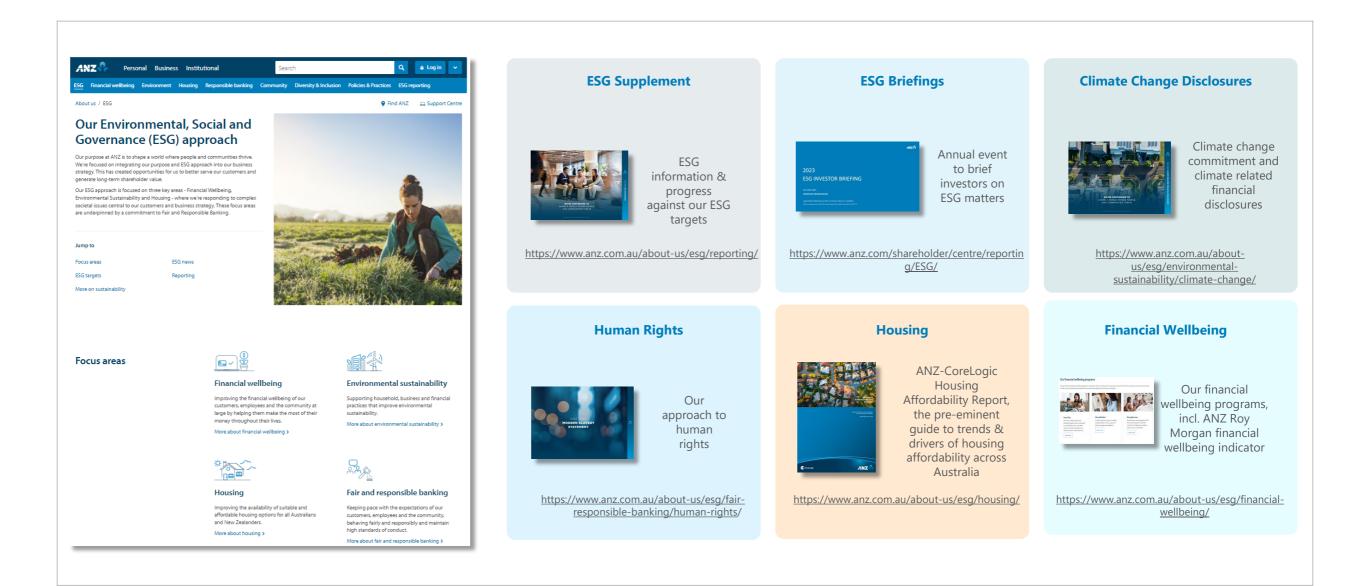
### **ANZ Breathe Branches**



Q&A

**FURTHER INFORMATION** 

## OUR ESG RELATED DISCLOSURES



## SHAREHOLDER CENTRE & INVESTOR RELATIONS CONTACTS

ANZ Shareholders Centre			ANZ Debt Investors Centre
MX P       Personal Business institutional       Send:       Q       Logs       V         Bumhaker Conter       Nove NV2       Yur Shankaker, General       Personal Business institutional       Personal Busines       Personal Busines       Perso	Calendar and events Financial calendar Key financial calendar Key financial calendar Learn more Financial results Information pertaining to the latest financial result	Annual General Meeting Latest AGM information including notice of meeting. Learn more ESC briefing Annual event providing update on progress on ESG matters. Learn more	Image: Proceeding Statement Stateme
Quick links         Resolut ANZ       Corporate governance       Our Purpose and Strategy         Image: Corporate governance       Sur Purpose and Strategy         Image: Corp	Investor toolkit ASX announcements Latest AV2 announcements and archive. Learn more Share price details Cutomisable and downloadable share price chart. Learn more	Share registry profile Ownership by type and domicile over time. Learn more Other information Financial summarises, capital management and more. Learn more	Dekt Investor Presentation       Dekt Pregrammes       Decert Construction         Dekt Investor Presentation       Decert Construction       Decert Construction         Decert Investor Presentation       Decert Investor Presentation       Decert Presentation         Decert Investor Presentation       Decert Presentation       Decert Presentation         Decert Investor Presentation       Decert Presentation       Decert Presentation         Decert Investor
ANZ Share Information     Dividends     Shareholder update       Hotry, data of date violated information.     Hotry data of date violated information.     Hotry data of date violated information.       Later more     Later more     Later more       Alternative securities     FAQs       Later more     Later more	Latest reports + + + + + + + + + + + + +	Results annoucements Financial disclosures, investor packs and more. Learn more Defuel and potenting Regulatory disclosures, Trading updates, NZ disclosure statements and more.	$\begin{tabular}{ c c c c c } \hline \hline \\ $
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Equity Investors		Retail Investors	Debt Investors		
Jill Campbell Group General Manager Investor Relations	Cameron Davis Executive Manager Investor Relations	Michelle Weerakoon Manager Shareholder Services & Events	David Goode Head of Debt Investor Relations	Steven Aquilina Associate Director Debt Investor Relations	
+61 3 8654 7749 +61 412 047 448 jill.campbell@anz.com	+61 3 8654 7716 +61 421 613 819 <u>cameron.davis@anz.com</u>	+61 3 8654 7682 +61 411 143 090 <u>michelle.weerakoon@anz.com</u>	+61 410 495 399 <u>david.goode@anz.com</u>	+61 3 8654 7778 +61 447 744 542 <u>steven.aquilina@anz.com</u>	