

# **Australia and New Zealand Banking Group Limited**

ABN 11 005 357 522

Full Year 30 September 2022

# Consolidated Financial Report Dividend Announcement and Appendix 4E

The Consolidated Financial Report and Dividend Announcement contains information required by Appendix 4E of the Australian Securities Exchange (ASX) Listing Rules. It should be read in conjunction with ANZ's 2022 Annual Report (when released), and is lodged with the ASX under listing rule 4.3A.

Name of Company: Australia and New Zealand Banking Group Limited ABN 11 005 357 522

Report	for th	e vear	ended 30	) Ser	otember	2022
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Operating Results <sup>1</sup>				AUD million
Statutory operating income from continuing operations	仓	12%	to	19,426
Statutory profit attributable to shareholders	仓	16%	to	7,119
Cash profit <sup>2</sup>	Û	5%	to	6,496
Cash profit from continuing operations <sup>2</sup>	仓	5%	to	6,515
Dividends <sup>3</sup>		Cents per		Franked amount
		share		per share
Proposed final dividend <sup>4</sup>		74		100%
Interim dividend		72		100%
Record date for determining entitlements to the proposed 2022 final dividend			18	November 2022
Payment date for the proposed 2022 final dividend			15 [	December 2022

# **Dividend Reinvestment Plan and Bonus Option Plan**

Australia and New Zealand Banking Group Limited (ANZ) has a Dividend Reinvestment Plan (DRP) and a Bonus Option Plan (BOP) that will operate in respect of the proposed 2022 final dividend. For the 2022 final dividend, ANZ intends to provide shares under the DRP and BOP through the issue of new shares. The 'Acquisition Price' to be used in determining the number of shares to be provided under the DRP and BOP will be calculated by reference to the arithmetic average of the daily volume weighted average sale price of all fully paid ANZ ordinary shares sold in the ordinary course of trading on the ASX and Cboe Australia during the ten trading days commencing on 11 November 2022, and then rounded to the nearest whole cent. Shares provided under the DRP and BOP will rank equally in all respects with existing fully paid ANZ ordinary shares. Election notices from shareholders wanting to commence, cease or vary their participation in the DRP or BOP for the 2022 final dividend must be received by ANZ's Share Registrar by 5.00pm (Australian Eastern Daylight Time) on 9 November 2022. Subject to receiving effective contrary instructions from the shareholder, dividends payable to shareholders with a registered address in the United Kingdom (including the Channel Islands and the Isle of Man) or New Zealand will be converted to Pounds Sterling or New Zealand Dollars respectively at an exchange rate calculated on 11 November 2022.

<sup>1.</sup> Unless otherwise noted, all comparisons are to the year ended 30 September 2021.

<sup>2-</sup> Cash profit excludes non-core items included in statutory profit and is provided to assist readers in understanding the result of the core business activities of the Group. The non-core items are calculated consistently period on period so as not to discriminate between positive and negative adjustments, and comprise economic hedging and similar accounting items that represent timing differences that will reverse through earnings in the future. The net after tax adjustment was a reduction to statutory profit of \$623 million (all attributable to continuing operations) made up of several items. Refer pages 75 to 78 for further details.

<sup>3.</sup> There is no conduit foreign income attributed to the dividends.

<sup>4.</sup> It is proposed that the final dividend will be fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 9 cents per ordinary share.

KPMG has audited the financial statements contained within the Australia and New Zealand Banking Group Limited Annual Report and has issued an unmodified audit report. The Annual Report will be available on 3 November 2022, and will include a copy of the KPMG audit report. The financial information contained in the Condensed Consolidated Financial Statements section of this report includes financial information extracted from the audited financial statements.

Cash profit is not subject to audit by the external auditor. The external auditor has informed the Audit Committee that recurring adjustments have been determined on a consistent basis across each period presented.

Shayne C Elliott

Managing Director

Paul D O'Sullivan Chairman

26 October 2022

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## CONSOLIDATED FINANCIAL REPORT, DIVIDEND ANNOUNCEMENT AND APPENDIX 4E

Year ended 30 September 2022

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This Consolidated Financial Report, Dividend Announcement and Appendix 4E (Results Announcement) has been prepared for Australia and New Zealand Banking Group Limited ('ANZBGL', 'Company', or 'Parent Entity') together with its subsidiaries which are variously described as 'ANZ', 'Group', 'ANZ Group', 'the consolidated entity', 'the Bank', 'us', 'we' or 'our'.

All amounts are in Australian dollars unless otherwise stated. The Company has a formally constituted Audit Committee of the Board of Directors. The Condensed Consolidated Financial Statements were approved by resolution of the Board of Directors on 26 October 2022.

# DISCLAIMER & IMPORTANT NOTICE:

The material in the Results Announcement contains general background information about the Bank's activities current as at 26 October 2022. It is information given in summary form and does not purport to be complete. It is not intended to be and should not be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice when deciding if an investment is appropriate.

The Results Announcement may contain forward-looking statements or opinions including statements regarding our intent, belief or current expectations with respect to ANZ's business operations, market conditions, results of operations and financial condition, capital adequacy, specific provisions and risk management practices. When used in the Results Announcement, the words 'forecast', 'estimate', 'project', 'intend', 'anticipate', 'believe', 'expect', 'may', 'probability', 'risk', 'will', 'seek', 'would', 'could', 'should' and similar expressions, as they relate to ANZ and its management, are intended to identify forward-looking statements or opinions. Those statements are usually predictive in character; and may be affected by inaccurate assumptions or unknown risks and uncertainties or may differ materially from results ultimately achieved. As such, these statements should not be relied upon when making investment decisions. These statements only speak as at the date of publication and no representation is made as to their correctness on or after this date. Forward-looking statements constitute 'forward-looking statements' for the purposes of the United States Private Securities Litigation Reform Act of 1995. ANZ does not undertake any obligation to publicly release the result of any revisions to these forward-looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unanticipated events.

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# SUMMARY OF 2022 FULL YEAR RESULTS AND ASSOCIATED DISCLOSURE MATERIALS

The following disclosure items were lodged separately with the ASX and NZX and can be accessed via the ANZ Shareholder Centre on the Group website https://www.anz.com/shareholder/centre/reporting/.

## Available on 27 October 2022 - 2022 Full Year Results

- Consolidated Financial Report, Dividend Announcement and Appendix 4E
- Investor Discussion Pack
- News Release
- Key Financial Data (available on website only)

## Available on or after 3 November 2022

- 2022 Annual Report
- 2022 Corporate Governance Statement
- APS 330 Pillar III Disclosures at 30 September 2022
- 2022 Environment, Social and Governance (ESG) Supplement
- 2022 ESG Data (available on website only)
- 2022 Climate-Related Financial Disclosures
- United Kingdom Disclosure and Transparency Rules Submission

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# **SUMMARY**

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### **Guide to Full Year Results**

### **NON-IFRS INFORMATION**

Statutory profit is prepared in accordance with the recognition and measurement requirements of *Australian Accounting Standards*, which comply with *International Financial Reporting Standards* (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in *Australian Securities and Investments Commission (ASIC) Regulatory Guide 230* has been followed when presenting this information.

### **Cash Profit**

Cash profit, a non-IFRS measure, represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. The adjustments made in arriving at cash profit are included in statutory profit which is subject to audit within the context of the external auditor's audit of the 2022 ANZ Annual Report (when released). Cash profit is not subject to audit by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

- Adjustments between statutory profit and cash profit To calculate cash profit, the Group excludes non-core items from statutory profit. Refer to
  pages 75 to 78 for adjustments between statutory and cash profit.
- Large/notable items within cash profit The Group's cash profit result from continuing operations includes a number of items collectively referred
  to as large/notable items. While these items form part of cash profit, given their nature and significance, they have been presented separately
  together with comparative information, where relevant, to provide transparency and aid comparison. Refer to pages 14 to 18 for details of
  large/notable items.

### **DISCONTINUED OPERATIONS**

The Group completed the sale of its aligned dealer groups business and its OnePath pensions and investments business to IOOF Holdings Limited (IOOF, now known as Insignia Financial Limited), and its life insurance business to Zurich Financial Services Australia (Zurich) across the September 2020 and September 2019 full years.

The financial results of these divested businesses are treated as discontinued operations from a financial reporting perspective. The financial results after transaction completion primarily relate to residual operational costs on separation and partial recovery of certain costs based on the respective Transition Service Agreements. The separation of the business sold to Zurich completed in early April 2022, and the businesses sold to IOOF completed in early October 2022.

There were no material financial impacts from the discontinued operations in the current or prior comparative periods.

# **DIVISIONAL PERFORMANCE**

On 1 March 2022, the Group announced a structural change to the existing Australia Retail and Commercial division, and the digital businesses in the Group Centre division. This involved the integration of the Australian retail and digital businesses, and the separation of the Australian commercial business into a new division to improve productivity and accountability within the organisation. As a result of these changes there are now six divisions: Australia Retail, Australia Commercial, Institutional, New Zealand, Pacific and Group Centre, aligned to distinct strategies and opportunities within the Group. Comparative information has been restated accordingly.

The segment disclosures in this document are consistent with internal reporting provided to the chief operating decision maker, being the Chief Executive Officer.

### PENDING ORGANISATIONAL CHANGES IMPACTING FUTURE REPORTING PERIODS

Non-Operating Holding Company

On 4 May 2022, the Group announced its intention to lodge a formal application with APRA, the Federal Treasurer and other applicable regulators to establish a non-operating holding company and create distinct bank and non-bank groups within the organisation to assist ANZ to better deliver its strategy to strengthen and grow its core business further.

Should the proposed restructure proceed, ANZ will establish a non-operating holding company, ANZ Group Holdings Limited, as the new listed parent holding company of the ANZ Group by a scheme of arrangement and to separate ANZ's banking and certain non-banking businesses into the ANZ Bank Group and ANZ Non-Bank Group. The ANZ Bank Group would comprise the current Australia and New Zealand Banking Group Limited and the majority of its present-day subsidiaries. The ANZ Non-Bank Group would house banking-adjacent businesses developed or acquired by ANZ Group, as we continue to seek ways to bring the best new technology and banking-adjacent services to our customers.

The Explanatory Memorandum has been registered with the Australian Securities and Investments Commission and ANZ shareholders will be asked to vote on the scheme on 15 December 2022. A copy of the Explanatory Memorandum will be made available on ANZ's website (www.anz.com/schememeeting).

# Suncorp Bank Acquisition

On 18 July 2022, the Group announced an agreement to purchase 100% of the shares in SBGH Limited, the immediate non-operating holding company of Suncorp Bank. The acquisition is subject to a minimum completion period of 12 months and to certain conditions, being Federal Treasurer approval, Australian Competition and Consumer Commission authorisation or approval and certain amendments to the State Financial Institutions and Metway Merger Act 1996 (Qld). Unless the parties agree otherwise, the last date for satisfaction of these conditions is 24 months after signing (after which either party may terminate the agreement). The final purchase price is subject to completion adjustments and may be more or less than \$4.9 billion. In addition, ANZ will also acquire Suncorp Bank's Additional Tier I capital notes at face value (\$0.6 billion as at June 2022). Completion is expected in the second half of calendar year 2023.

# **Statutory Profit Results**

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Net interest income	7,774	7,100	9%	14,874	14,161	5%	
Other operating income	2,110	2,442	-14%	4,552	3,259	40%	
Operating income	9,884	9,542	4%	19,426	17,420	12%	
Operating expenses	(4,788)	(4,791)	0%	(9,579)	(9,051)	6%	
Profit before credit impairment and income tax	5,096	4,751	7%	9,847	8,369	18%	
Credit impairment (charge)/release	(52)	284	large	232	567	-59%	
Profit before income tax	5,044	5,035	0%	10,079	8,936	13%	
Income tax expense and non-controlling interests	(1,441)	(1,500)	-4%	(2,941)	(2,757)	7%	
Profit attributable to shareholders of the Company from continuing operations	3,603	3,535	2%	7,138	6,179	16%	
Profit/(Loss) from discontinued operations	(14)	(5)	large	(19)	(17)	12%	
Profit attributable to shareholders of the Company	3,589	3,530	2%	7,119	6,162	16%	

Earnings Per Ordinary Share (cents) <sup>1</sup>			Half Year		Full Year			
	Reference Page	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt	
Basic	92	125.4	124.6	1%	250.0	215.3	16%	
Diluted	92	117.5	116.7	1%	233.2	203.2	15%	

	Half '	Half Year		Full Year	
Reference Page	Sep 22	Mar 22	Sep 22	Sep 21	
Ordinary Share Dividends (cents)					
Interim <sup>2</sup>	-	72	72	70	
Final <sup>2</sup>	74	-	74	72	
Total	74	72	146	142	
Ordinary share dividend payout ratio <sup>3</sup>	61.7%	57.0%	59.3%	65.3%	
Profitability Ratios					
Return on average ordinary shareholders' equity <sup>4</sup>	11.4%	11.3%	11.4%	9.9%	
Return on average assets	0.67%	0.70%	0.69%	0.59%	
Net interest margin	1.68%	1.58%	1.63%	1.64%	
Net interest income to average credit RWA	4.39%	4.10%	4.24%	4.09%	
Efficiency Ratios					
Operating expenses to operating income	48.8%	50.5%	49.7%	52.3%	
Operating expenses to average assets	0.91%	0.96%	0.94%	0.88%	
Credit Impairment Charge/(Release)					
Individually assessed credit impairment charge/(release) (\$M)	(8)	87	79	256	
Collectively assessed credit impairment charge/(release) (\$M)	60	(371)	(311)	(823)	
Total credit impairment charge/(release) (\$M) 96	52	(284)	(232)	(567)	
Individually assessed credit impairment charge as a % of average gross loans and advances <sup>5</sup>	0.00%	0.03%	0.01%	0.04%	
Total credit impairment charge/(release) as a % of average gross loans and advances <sup>5</sup>	0.02%	(0.09%)	(0.04%)	(0.09%)	

<sup>1.</sup> Earnings per share has been restated to reflect the bonus element of the share entitlement issue made in the September 2022 half, in accordance with AASB 133 Earnings per Share.

<sup>&</sup>lt;sup>2</sup> Fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 9 cents for the proposed 2022 final dividend (2022 interim dividend: NZD 9 cents; 2021 final dividend: NZD 8 cents; 2021 interim dividend: NZD 8 cents).

<sup>3</sup> Dividend payout ratio for the September 2022 half is calculated using the proposed 2022 final dividend of \$2,213 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the March 2022 half and September 2021 full year were calculated using actual dividends of \$2,012 million and \$4,022 million respectively.

<sup>4.</sup> Average ordinary shareholders' equity excludes non-controlling interests.

<sup>5.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

### Cash Profit Results<sup>1</sup>

		Half Year			Full Year	,
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Net interest income	7,774	7,100	9%	14,874	14,161	5%
Other operating income	1,825	1,848	-1%	3,673	3,286	12%
Operating income	9,599	8,948	7%	18,547	17,447	6%
Operating expenses	(4,788)	(4,791)	0%	(9,579)	(9,051)	6%
Profit before credit impairment and income tax	4,811	4,157	16%	8,968	8,396	7%
Credit impairment (charge)/release	(52)	284	large	232	567	-59%
Profit before income tax	4,759	4,441	7%	9,200	8,963	3%
Income tax expense and non-controlling interests	(1,357)	(1,328)	2%	(2,685)	(2,765)	-3%
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%
Cash profit/(loss) from discontinued operations	(14)	(5)	large	(19)	(17)	12%
Cash profit	3,388	3,108	9%	6,496	6,181	5%

Earnings Per Ordinary Share (cents) <sup>2</sup>		Half Year			Full Year	
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt
Basic	118.4	109.7	8%	228.1	215.9	6%
Basic - continuing operations	118.8	109.9	8%	228.8	216.5	6%
Diluted	111.1	103.1	8%	213.3	203.8	5%
Weighted Average Number of Ordinary Shares (M) <sup>2</sup>	0.000.5	0.000.0	40/	0.047.5	0.000.0	40/
Basic Diluted	2,862.5 3,145.5	2,832.9 3,103.8	1% 1%	2,847.5 3,138.1	2,862.6 3.125.1	-1% 0%
Cash Profit Used in Calculating Earnings Per Ordinary Share (\$M)	3,143.3	3,103.0	1 70	3,136.1	5,125.1	070
Basic	3,388	3,108	9%	6,496	6,181	5%
Diluted	3,495	3,200	9%	6,695	6,368	5%

		Half \	alf Year		ear/
	rence ige	Sep 22	Mar 22	Sep 22	Sep 21
Ordinary Share Dividends					
Ordinary share dividend payout ratio <sup>3</sup>		65.3%	64.7%	65.0%	65.1%
Ordinary share dividend payout ratio - continuing operations <sup>3</sup>		65.0%	64.6%	64.8%	64.9%
Profitability Ratios					
Return on average ordinary shareholders' equity <sup>4</sup>		10.7%	10.0%	10.4%	9.9%
Return on average ordinary shareholders' equity - continuing operations <sup>4</sup>		10.8%	10.0%	10.4%	9.9%
Return on average assets		0.64%	0.62%	0.63%	0.60%
Return on average RWA		1.5%	1.5%	1.5%	1.5%
Net interest margin		1.68%	1.58%	1.63%	1.64%
Net interest income to average credit RWA		4.39%	4.10%	4.25%	4.09%
Efficiency Ratios					
Operating expenses to operating income		50.3%	53.9%	52.0%	52.2%
Operating expenses to average assets		0.91%	0.96%	0.94%	0.88%
Credit Impairment Charge/(Release)					
. ,	31	(8)	87	79	256
Collectively assessed credit impairment charge/(release) (\$M)	31	60	(371)	(311)	(823)
Total credit impairment charge/(release) (\$M)	31	52	(284)	(232)	(567)
Individually assessed credit impairment charge as a % of average gross loans and advances <sup>5</sup>		0.00%	0.03%	0.01%	0.04%
Total credit impairment charge/(release) as a % of average gross loans and advances <sup>5</sup>		0.02%	(0.09%)	(0.04%)	(0.09%)

<sup>1.</sup> Cash profit excludes non-core items included in statutory profit and is provided to assist readers in understanding the results of the core business activities of the Group. Refer to pages 75 to 78 for the reconciliation between statutory and cash profit.

Weighted average number of ordinary shares and earnings per share have been restated to reflect the bonus element of the share entitlement issue made in the September 2022 half, in accordance with AASB 133 Earnings per Share.

<sup>3.</sup> Dividend payout ratio for the September 2022 half is calculated using the proposed 2022 final dividend of \$2,213 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the March 2022 half and September 2021 full year were calculated using actual dividends of \$2,012 million and \$4,022 million respectively.

<sup>4.</sup> Average ordinary shareholders' equity excludes non-controlling interests.

<sup>5.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

# **Key Balance Sheet Metrics**

			As at	Movement		
	Reference Page	Sep 22	Mar 22	Sep 21	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Capital Management						
Common Equity Tier 1 (Level 2)						
- APRA Basel 3	45	12.3%	11.5%	12.3%		
- Internationally Comparable Basel 3 <sup>1</sup>	45	19.2%	18.0%	18.3%		
Credit risk weighted assets (\$B)	47	359.4	348.8	342.5	3%	5%
Total risk weighted assets (\$B)	47	454.7	437.9	416.1	4%	9%
APRA Leverage Ratio	49	5.4%	5.2%	5.5%		
Balance Sheet: End of Period						
Gross loans and advances (\$B)		676.0	655.0	633.8	3%	7%
Net loans and advances (\$B)		672.4	651.4	629.7	3%	7%
Total assets (\$B)		1,085.6	1,017.4	978.9	7%	11%
Customer deposits (\$B)		620.4	611.1	593.6	2%	5%
Total equity (\$B)		66.4	61.8	63.7	7%	4%

		Half Year			Full Year			
Balance Sheet: Average Balances	Sep 22 \$B	Mar 22 \$B	Movt	Sep 22 \$B	Sep 21 \$B	Movt		
Average gross loans and advances	661.0	647.0	2%	654.1	622.6	5%		
Average customer deposits	620.2	609.5	2%	614.9	571.2	8%		
Average assets	1,062.0	1,009.8	5%	1,036.0	1,036.1	0%		
Average ordinary shareholders' equity <sup>2</sup>	62.9	62.5	1%	62.7	62.3	1%		
Average RWA	445.5	427.3	4%	436.4	416.4	5%		
Average credit RWA	353.5	347.3	2%	350.4	346.5	1%		
Average interest earning assets	920.3	899.7	2%	910.0	863.7	5%		
Average deposits and other borrowings	792.6	768.1	3%	780.4	712.5	10%		

	_		As at		Move	ment
Liquidity Risk	Reference Page	Sep 22	Mar 22	Sep 21	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Liquidity Coverage Ratio <sup>3</sup>	43	129%	132%	136%	-3%	-7%
Net Stable Funding Ratio	44	119%	123%	124%	-4%	-5%
Impaired Assets						
Gross impaired assets (\$M)	35	1,445	1,709	1,965	-15%	-26%
Gross impaired assets as a % of gross loans and advances		0.21%	0.26%	0.31%		
Net impaired assets (\$M)	35	903	1,073	1,278	-16%	-29%
Net impaired assets as a % of shareholders' equity		1.4%	1.7%	2.0%		
Individually assessed provision (\$M)	33	542	636	687	-15%	-21%
Individually assessed provision as a % of gross impaired assets		37.5%	37.2%	35.0%		
Collectively assessed provision (\$M)	33	3,853	3,757	4,195	3%	-8%
Collectively assessed provision as a % of credit risk weighted assets		1.07%	1.08%	1.22%		
Net Tangible Assets						
Net tangible assets attributable to ordinary shareholders (\$B) <sup>4</sup>		62.0	57.7	59.5	7%	4%
Net tangible assets per ordinary share (\$)		20.75	20.64	21.09	1%	-2%

See page 48 for further details regarding the differences between APRA Basel 3 and Internationally Comparable Basel 3 standards.
 Average ordinary shareholders' equity excludes non-controlling interests.
 Liquidity Coverage Ratio is calculated on a half year average basis.
 Equals total shareholders' equity less total non-controlling interests, goodwill and other intangible assets.

### Large/Notable Items

Large/notable items included in cash profit from continuing operations are described below. While these items form part of cash profit, given their nature and significance, they have been presented separately together with comparative information, where relevant, to provide transparency and aid comparison.

### **Business divestments/closures**

The following business divestments/closures form part of continuing operations as they did not qualify as discontinued operations under accounting standards. The financial impacts from these business divestments/closures are summarised below including the business results for those divestments that have completed during the half.

Full Year	,	,	Gain/(Loss) from Completed divestment divestments/closures business results¹			tal
Cash Profit Impact	Sep 22 \$M	Sep 21 \$M	Sep 22 \$M	Sep 21 \$M	Sep 22 \$M	Sep 21 \$M
ANZ Worldline partnership	307	-	60	123	367	123
ANZ Share Investing business	-	(251)	-	-	-	(251)
Financial planning and advice business	(69)	-	5	9	(64)	9
Legal entity rationalisation	(65)	-	-	-	(65)	-
Other divestments	(13)	13	-	-	(13)	13
Profit/(Loss) before income tax	160	(238)	65	132	225	(106)
Income tax benefit/(expense) and non-controlling interests	37	-	(19)	(40)	18	(40)
Cash profit/(loss) from continuing operations	197	(238)	46	92	243	(146)

Half Year	Gain/(Lo divestment		Completed business	divestment s results <sup>1</sup>	Total			
Cash Profit Impact	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Mar 22 \$M		
ANZ Worldline partnership	-	307	-	60	-	367		
ANZ Share Investing business	-	-	-	-	-	-		
Financial planning and advice business	-	(69)	2	3	2	(66)		
Legal entity rationalisation	-	(65)	-	-	-	(65)		
Other divestments	(8)	(5)	-	-	(8)	(5)		
Profit/(Loss) before income tax	(8)	168	2	63	(6)	231		
Income tax benefit/(expense) and non-controlling interests	-	37	-	(19)	-	18		
Cash profit/(loss) from continuing operations	(8)	205	2	44	(6)	249		

<sup>1.</sup> Comparative information has been restated for divestments completed in the September 2022 half.

### • ANZ Worldline partnership

The Group announced in December 2020 that it had entered into a partnership with Worldline SA (Worldline). The partnership arrangement involves ANZ and Worldline forming a newly created merchant acquiring group, with ANZ and Worldline holding 49% and 51% interests respectively. During the March 2022 half, the transaction completed and the Group recognised a \$307 million gain in Other operating income and a \$28 million income tax benefit in the Australia Commercial division. The divested business results were recognised across the Australia Commercial and Institutional divisions.

# ANZ Share Investing business

During the September 2021 full year, the Group completed the divestment of ANZ Share Investing business to CMC Markets and recognised a \$251 million loss on divestment in Other operating income in the Australia Retail division.

### · Financial planning and advice business

During the March 2022 half, the Group agreed to sell its financial planning and advice business servicing the affluent customer segment to Zurich Financial Services Australia Ltd. As a result of the transaction, the Group recognised a \$62 million loss largely comprising a goodwill write-off of \$40 million in Other operating income, restructuring expenses of \$7 million, and an income tax benefit of \$9 million in the Australia Commercial division. The transaction completed in the September 2022 half and the divested business results were recognised in the Australia Commercial division.

# • Legal entity rationalisation

During the March 2022 half, in order to simplify the Group's legal entity structure, the businesses previously conducted by Minerva Holdings Limited (Minerva) in the United Kingdom and ANZ Asia Limited (ANZ Asia) in Hong Kong were dissolved. As a result, the associated foreign currency translation reserves were recycled from Other comprehensive income to profit or loss, resulting in a \$65 million loss recognised in Other operating income in the Group Centre division.

## Other business divestments/closures

During the March 2022 half, the Group announced the planned closure of the ANZ American Territories (ANZ American Samoa and ANZ Guam). A loss of \$18 million, comprising restructuring expenses of \$12 million and a credit impairment charge of \$6 million, was recognised in the Pacific division during the period. During the September 2022 half, a further \$8 million loss was recognised, comprising a \$7 million loss in Other operating income and restructuring expenses of \$1 million.

During the March 2022 half, the Group also released excess provisions originally raised as part of the UDC Finance and Paymark Limited divestments completed in prior years and recognised a \$13 million gain in Other operating income in the Group Centre division.

During the September 2021 full year, the Group disposed its rights and obligations relating to a legacy insurance portfolio to Tower Limited and recognised a \$13 million gain in Other operating income in the New Zealand division.

### Merger and acquisition (M&A) related costs

During the September 2022 half, the Group incurred transaction related external legal and advisor costs of \$10 million after tax associated with M&A activities during the period, including the Suncorp Bank acquisition.

### **Customer remediation**

Customer remediation includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation costs and outcomes.

	Half Y	ear	Full Year			
Cash Profit Impact	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Sep 21 \$M		
Operating income	(9)	(25)	(34)	(142)		
Operating expenses	(42)	(148)	(190)	(185)		
Profit/(Loss) before income tax	(51)	(173)	(224)	(327)		
Income tax benefit/(expense) and non-controlling interests	8	50	58	106		
Cash profit/(loss) from continuing operations	(43)	(123)	(166)	(221)		

### Litigation settlements

During the March 2022 half, the Group entered into an agreement to settle a United States class action related to the trading of products based on certain benchmark reference rates and recognised expenses of \$10 million after tax in relation to the proposed settlement and related costs. The settlement is without admission of liability and remains subject to negotiation and execution of complete settlement terms as well as court approval.

During the September 2021 full year, the Group reached an agreement to settle a separate United States class action related to other benchmark-based products and activities and recognised expenses of \$48 million after tax. The settlement is without admission of liability and remains subject to court approval.

### Restructuring

In addition to the restructuring expenses associated with business divestments/closures, the Group recognised restructuring expenses of \$37 million after tax in the September 2022 half year (Mar 22 half: \$31 million; Sep 21 full year: \$92 million) relating to operational changes across multiple divisions.

### Withholding tax

During the March 2022 half, a dividend payment of \$714 million (net of withholding tax) was made by ANZ Papua New Guinea (ANZ PNG) to ANZBGL in order to rebalance capital positions within the Group in response to APRA's changes in the capital requirements for subsidiaries. ANZBGL made a capital injection into ANZ PNG equivalent to the dividend, net of withholding tax. As a result of the dividend payment, a dividend withholding tax expense of \$126 million was recognised during the period.

### Lease modification

During the September 2022 half, the Group early terminated the head lease on the 55 Collins Street Melbourne building resulting in a net loss after tax of \$17 million. The loss comprised a \$31 million gain in Other operating income on lease modification arising from remeasurement of the lease liability and right-of-use asset net of a \$8 million lease termination payment, a \$47 million loss in Operating expenses associated with lease exit costs including accelerated depreciation and asset write-offs, and an income tax benefit of \$7 million.

## Asian associate items

During the September 2021 full year, the Group recognised a \$347 million reduction in equity accounted earnings after tax, comprising \$212 million reflecting its share of the settlement provision following AMMB Holdings Berhad's (AmBank) agreement with the Malaysian Ministry of Finance to resolve potential claims relating to its involvement with 1Malaysia Development Berhad (1MDB), and \$135 million reflecting its share of the impairment of AmBank goodwill.

# Large/Notable items

The Group has recognised some large/notable items within cash profit from continuing operations. The impact on cash profit results is presented below.

Cash Profit Results	Half Year									Full Year				
	Sep 22 \$M	Large/ notables \$M	Sep 22 ex. Large/ notables \$M	Mar 22 \$M	Large/ notables \$M	Mar 22 ex. Large/ notables \$M	Movt ex. Large/ notables %	Sep 22 \$M		Sep 22 ex. Large/ notables \$M	Sep 21 \$M	Large/ notables¹ \$M	Sep 21 ex. Large/ notables \$M	Movt ex. Large/ notables %
Net interest income	7,774	3	7,771	7,100	(3)	7,103	9%	14,874	-	14,874	14,161	(86)	14,247	4%
Other operating income	1,825	15	1,810	1,848	272	1,576	15%	3,673	287	3,386	3,286	(431)	3,717	-9%
Operating income	9,599	18	9,581	8,948	269	8,679	10%	18,547	287	18,260	17,447	(517)	17,964	2%
Operating expenses	(4,788)	(162)	(4,626)	(4,791)	(247)	(4,544)	2%	(9,579)	(409)	(9,170)	(9,051)	(462)	(8,589)	7%
Profit before credit impairment and income tax	4,811	(144)	4,955	4,157	22	4,135	20%	8,968	(122)	9,090	8,396	(979)	9,375	-3%
Credit impairment (charge)/release	(52)	-	(52)	284	(4)	288	large	232	(4)	236	567	3	564	-58%
Profit/(Loss) before income tax	4,759	(144)	4,903	4,441	18	4,423	11%	9,200	(126)	9,326	8,963	(976)	9,939	-6%
Income tax benefit/(expense) and non-controlling interests	(1,357)	31	(1,388)	(1,328)	(59)	(1,269)	9%	(2,685	(28)	(2,657)	(2,765)	122	(2,887)	-8%
Cash profit/(loss) from continuing operations	3,402	(113)	3,515	3,113	(41)	3,154	11%	6,515	(154)	6,669	6,198	(854)	7,052	-5%

Cash Profit/(Loss) By Division		Half Year									Full Year			
	Sep 22	Large/ notables	Sep 22 ex. Large/ notables	Mar 22	Large/ notables	Mar 22 ex. Large/ notables	Movt ex. Large/ notables	Sep 22	Large/ notables	Sep 22 ex. Large/ notables	Sep 21	Large/ notables <sup>1</sup>	Sep 21 ex. Large/ notables	Movt ex. Large/ notables
	\$M	\$M	\$M	\$M	\$M	\$M	%	\$M	\$M	\$M	\$M	\$M	\$M	%
Australia Retail	1,146	(52)	1,198	994	(131)	1,125	6%	2,140	(183)	2,323	2,316	(479)	2,795	-17%
Australia Commercial	643	8	635	867	314	553	15%	1,510	322	1,188	1,107	36	1,071	11%
Institutional	1,031	(2)	1,033	730	(140)	870	19%	1,761	(142)	1,903	1,887	(27)	1,914	-1%
New Zealand	846	14	832	787	(4)	791	5%	1,633	10	1,623	1,508	(5)	1,513	7%
Pacific	15	(9)	24	(6)	(18)	12	100%	9	(27)	36	(3)	(2)	(1)	large
Group Centre	(279)	(72)	(207)	(259)	(62)	(197)	5%	(538)	(134)	(404)	(617)	(377)	(240)	68%
Cash profit/(loss) from continuing operations	3,402	(113)	3,515	3,113	(41)	3,154	11%	6,515	(154)	6,669	6,198	(854)	7,052	-5%

<sup>1.</sup> Comparative information has been restated for divestments completed in the September 2022 half.

### Large/Notable items

Credit impairment (charge)/

Income tax benefit/(expense)

from continuing operations

Profit before income tax

Cash profit/(loss)

release

The Group has recognised some large/notable items within cash profit from continuing operations. These items are shown in the tables below.

(224)

58

(166)

(10)

(10)

(81)

13

(68)

		September 2022 Full Year								s	eptember 2021	Full Year		
			Large/notable	items included i	n continuing	g cash profit				Large/notable it	ems included in	continuing	cash profit	
	Business divestments/ closures \$M		Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Lease modifi- cation \$M	Total \$M	Business divestments/ closures <sup>2</sup> \$M	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Asian associate items \$M	Total \$M
Cash Profit														
Net interest income	-	-	-	-	-	-	-	-	-	(86)	-	-	-	(86)
Other operating income	298	-	(34)	-	-	-	23	287	(28)	(56)	-	-	(347)	(431)
Operating income	298	-	(34)	-	-	-	23	287	(28)	(142)	-	-	(347)	(517)
Operating expenses	(69)	(12)	(190)	(10)	(81)	-	(47)	(409)	(81)	(185)	(69)	(127)	-	(462)
Profit before credit impairment and income tax	229	(12)	(224)	(10)	(81)	-	(24)	(122)	(109)	(327)	(69)	(127)	(347)	(979)

(4)

(126)

(154)

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(24)

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(17)

3

(106)

(146)

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(327)

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(221)

(69)

21

(48)

(127)

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(92)

(347)

(347)

3

(976)

122

(854)

		September 2022 Half Year									March 2022 Ha	If Year		
		ı	Large/notable it	ems included in	continuing	cash profit				Large/notable it	ems included ir	continuing	g cash profit	
	Business divestments/ closures \$M		Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Lease modifi- cation \$M	Total \$M	Business divestments/ closures <sup>2</sup> \$M	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Total \$M
Cash Profit														
Net interest income	-	-	3	-	-	-	-	3	-	(3)	-	-	-	(3)
Other operating income	4	-	(12)	-	-	-	23	15	294	(22)	-	-	-	272
Operating income	4	-	(9)	-	-	-	23	18	294	(25)	-	-	-	269
Operating expenses	(10)	(12)	(42)	-	(51)	-	(47)	(162)	(59)	(148)	(10)	(30)	-	(247)
Profit before credit impairment and income tax	(6)	(12)	(51)	-	(51)	-	(24)	(144)	235	(173)	(10)	(30)	-	22
Credit impairment (charge)/ release	-	-	-	-	-	-	-	-	(4)	-	-	-	-	(4)
Profit before income tax	(6)	(12)	(51)	-	(51)	-	(24)	(144)	231	(173)	(10)	(30)	-	18
Income tax benefit/(expense)	-	2	8	-	14	-	7	31	18	50	-	(1)	(126)	(59)
Cash profit/(loss) from continuing operations	(6)	(10)	(43)	-	(37)	-	(17)	(113)	249	(123)	(10)	(31)	(126)	(41)

(126)

(126)

(4)

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(10)

225

18

243

Restructuring expense before tax of \$51 million for the September 2022 half (Mar 22 half: \$30 million; Sep 21 full year: \$127 million) does not include restructuring expenses of \$1 million for the September 2022 half (Mar 22 half: \$19 million; Sep 21 full year: nil) which was incurred and included as part of business divestments/closures in the September 2022 half.

<sup>&</sup>lt;sup>2</sup> Comparative information has been restated for divestments completed in the September 2022 half.

# Large/Notable items

The Group has recognised some large/notable items within cash profit from continuing operations. The impact of these items on the divisional results are shown in the tables below.

		September 2022 Full Year								s	eptember 2021	Full Year		
		ı	Large/notable it	ems included ir	n continuing	cash profit				Large/notable it	ems included ir	n continuing	cash profit	
	Business divestments/ closures \$M	M&A related costs	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Lease modifi- cation \$M	Total \$M	Business divestments/ closures <sup>2</sup> \$M	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Asian associate items \$M	Total \$M
Profit before income tax														
Australia Retail	(3)	-	(219)	-	(32)	-	-	(254)	(255)	(275)	-	(47)	-	(577)
Australia Commercial	298	-	5	-	2	-	-	305	120	(62)	-	(5)	-	53
Institutional	8	-	2	(10)	(21)	-	-	(21)	16	28	(69)	(24)	-	(49)
New Zealand	-	-	25	-	(12)	-	-	13	13	(16)	-	(9)	-	(12)
Pacific	(26)	-	(1)	-	-	-	-	(27)	-	(2)	-	(1)	-	(3)
Group Centre	(52)	(12)	(36)	-	(18)	-	(24)	(142)	-	-	-	(41)	(347)	(388)
Profit before income tax	225	(12)	(224)	(10)	(81)	-	(24)	(126)	(106)	(327)	(69)	(127)	(347)	(976)
Income tax benefit/(expense)	18	2	58	-	13	(126)	7	(28)	(40)	106	21	35	-	122
Cash profit/(loss) from continuing operations	243	(10)	(166)	(10)	(68)	(126)	(17)	(154)	(146)	(221)	(48)	(92)	(347)	(854)

		September 2022 Half Year									March 2022 Ha	If Year		
		l l	Large/notable it	ems included ir	n continuing	g cash profit				Large/notable it	ems included ir	continuing	g cash profit	
	Business divestments/ closures \$M	M&A related	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Lease modifi- cation \$M	Total \$M	Business divestments/ closures <sup>2</sup> \$M	Customer remediation \$M	Litigation settlements \$M	Restruc- turing <sup>1</sup> \$M	Withholding tax \$M	Total \$M
Profit before income tax														
Australia Retail	-	-	(53)	-	(19)	-	-	(72)	(3)	(166)	-	(13)	-	(182)
Australia Commercial	1	-	6	-	3	-	-	10	297	(1)	-	(1)	-	295
Institutional	1	-	8	-	(17)	-	-	(8)	7	(6)	(10)	(4)	-	(13)
New Zealand	-	-	25	-	(6)	-	-	19	-	-	-	(6)	-	(6)
Pacific	(8)	-	(1)	-	-	-	-	(9)	(18)	-	-	-	-	(18)
Group Centre	-	(12)	(36)	-	(12)	-	(24)	(84)	(52)	-	-	(6)	-	(58)
Profit before income tax	(6)	(12)	(51)	-	(51)	-	(24)	(144)	231	(173)	(10)	(30)	-	18
Income tax benefit/(expense)	-	2	8	-	14	-	7	31	18	50	-	(1)	(126)	(59)
Cash profit/(loss) from continuing operations	(6)	(10)	(43)	-	(37)	-	(17)	(113)	249	(123)	(10)	(31)	(126)	(41)

<sup>1.</sup> Restructuring expense before tax of \$51 million for the September 2022 half (Mar 22 half: \$30 million; Sep 21 full year: nil) which was incurred and included as part of business divestments/closures in the September 2022 half.

<sup>&</sup>lt;sup>2</sup> Comparative information has been restated for divestments completed in the September 2022 half.

# **Full Time Equivalent Staff**

As at 30 September 2022, ANZ employed 39,196 staff (Mar 22: 40,012; Sep 21: 40,221) on a full time equivalent (FTE) basis.

Division		Half Year		Full Year				
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt		
Australia Retail	11,846	12,149	-2%	11,846	11,764	1%		
Australia Commercial	2,799	2,834	-1%	2,799	3,095	-10%		
Institutional	6,236	6,236	0%	6,236	6,196	1%		
New Zealand	6,873	7,026	-2%	6,873	7,060	-3%		
Pacific	1,086	1,092	-1%	1,086	1,089	0%		
Group Centre <sup>1</sup>	10,147	10,192	0%	10,147	10,480	-3%		
Total FTE from continuing operations	38,987	39,529	-1%	38,987	39,684	-2%		
Discontinued operations	209	483	-57%	209	537	-61%		
Total FTE including discontinued operations	39,196	40,012	-2%	39,196	40,221	-3%		
Average FTE from continuing operations	39,082	40,013	-2%	39,546	38,043	4%		
	•	,		,	,			
Average FTE including discontinued operations	39,455	40,522	-3%	39,987	38,813	3%		

Geography		Half Year		Full Year				
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt		
Australia	19,211	19,650	-2%	19,211	19,552	-2%		
Asia, Pacific, Europe & America	12,705	12,931	-2%	12,705	13,196	-4%		
New Zealand	7,280	7,431	-2%	7,280	7,473	-3%		
Total FTE	39,196	40,012	-2%	39,196	40,221	-3%		

<sup>1.</sup> Excludes FTE of the consolidated investments managed by 1835i Group Pty Ltd.

## **Other Non-Financial Information**

		Half Year		Full Year			
Shareholder value - ordinary shares Share price (\$) <sup>1</sup>	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt	
- high	28.25	28.98	-3%	28.98	29.64	-2%	
- low	20.95	24.65	-15%	20.95	16.97	23%	
- closing	22.80	27.60	-17%	22.80	28.15	-19%	
Closing market capitalisation of ordinary shares (\$B)	68.2	77.1	-12%	68.2	79.5	-14%	
Total shareholder returns (TSR) <sup>2</sup>	-14.4%	0.5%	large	-14.0%	70.7%	large	

	As	As at Sep 22		
Credit ratings	Short- Term	Long- Term	Outlook	
Moody's Investors Service	P-1	Aa3	Stable	
S&P Global Ratings	A-1+	AA-	Stable	
Fitch Ratings	F1	A+	Stable	

<sup>1.</sup> Share prices have not been restated to reflect the impact of the bonus element of the share entitlement issue made in the September 2022 half. The table below shows the respective share prices had they been restated:

	Sep 22 half year \$	Mar 22 half year \$	Sep 22 full year \$	Sep 21 full year \$
High	28.03	28.75	28.75	29.41
Low	20.78	24.46	20.78	16.84
Closing	22.80	27.38	22.80	27.93

<sup>2</sup> Comparative TSRs have not been restated to reflect the impact of the bonus element of the share entitlement issue made in the September 2022 half.

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# **GROUP RESULTS**

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### **Non-IFRS Information**

Statutory profit is prepared in accordance with the recognition and measurement requirements of *Australian Accounting Standards*, which comply with *International Financial Reporting Standards* (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in *Australian Securities and Investments Commission (ASIC) Regulatory Guide 230* has been followed when presenting this information.

### **Cash Profit**

Cash profit, a non-IFRS measure, represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit (refer to Definitions on pages 115 to 116 for further details). The adjustments made in arriving at cash profit are included in statutory profit which is subject to audit within the context of the external auditor's audit of the 2022 ANZ Annual Report (when released). Cash profit is not subject to audit by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

This Group Results section is reported on a cash profit basis from continuing operations unless otherwise stated.

		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Statutory profit attributable to shareholders of the Company from continuing operations	3,603	3,535	2%	7,138	6,179	16%	
Adjustments between statutory profit and cash profit <sup>1</sup>							
Economic hedges	(196)	(373)	-47%	(569)	(77)	large	
Revenue and expense hedges	(5)	(49)	-90%	(54)	96	large	
Total adjustments between statutory profit and cash profit from continuing operations	(201)	(422)	-52%	(623)	19	large	
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%	

<sup>1.</sup> Refer to pages 75 to 78 for analysis of the adjustments between statutory profit and cash profit.

Group performance - cash profit		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Net interest income	7,774	7,100	9%	14,874	14,161	5%	
Other operating income	1,825	1,848	-1%	3,673	3,286	12%	
Operating income	9,599	8,948	7%	18,547	17,447	6%	
Operating expenses	(4,788)	(4,791)	0%	(9,579)	(9,051)	6%	
Profit before credit impairment and income tax	4,811	4,157	16%	8,968	8,396	7%	
Credit impairment (charge)/release	(52)	284	large	232	567	-59%	
Profit before income tax	4,759	4,441	7%	9,200	8,963	3%	
Income tax expense and non-controlling interests	(1,357)	(1,328)	2%	(2,685)	(2,765)	-3%	
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%	

		Half Year		Full Year			
Cash Profit/(Loss) by Division	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	1,146	994	15%	2,140	2,316	-8%	
Australia Commercial	643	867	-26%	1,510	1,107	36%	
Institutional	1,031	730	41%	1,761	1,887	-7%	
New Zealand	846	787	7%	1,633	1,508	8%	
Pacific	15	(6)	large	9	(3)	large	
Group Centre	(279)	(259)	8%	(538)	(617)	-13%	
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%	

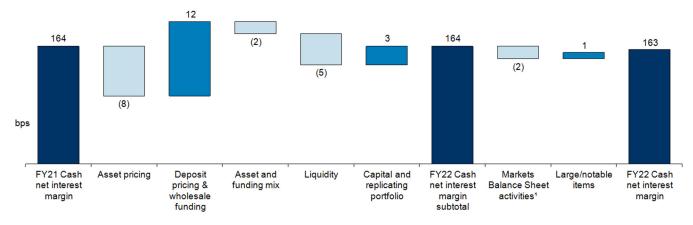
### **Cash Net Interest Income**

	Half Year				Full Year	
Group	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Net interest income <sup>1</sup>	7,774	7,100	9%	14,874	14,161	5%
Average interest earning assets	920,340	899,678	2%	910,037	863,691	5%
Average deposits and other borrowings	792,561	768,118	3%	780,373	712,540	10%
Net interest margin (%)	1.68	1.58	10 bps	1.63	1.64	-1 bps
Group (excluding Markets business unit)						
Net interest income <sup>1</sup>	7,483	6,684	12%	14,167	13,320	6%
Average interest earning assets	659,400	645,467	2%	652,453	599,989	9%
Average deposits and other borrowings	608,962	593,241	3%	601,123	547,992	10%
Net interest margin (%)	2.26	2.08	18 bps	2.17	2.22	-5 bps

		Half Year		Full Year			
Net interest margin by major division <sup>1</sup> Australia Retail	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Net interest margin (%) - cash	2.29	2.21	8 bps	2.25	2.27	-2 bps	
Average interest earning assets	245,434	245,462	0%	245,448	251,794	-3%	
Average deposits and other borrowings	147,689	143,888	3%	145,794	135,487	8%	
Australia Commercial							
Net interest margin (%) - cash <sup>2</sup>	2.30	1.90	40 bps	2.10	1.98	12 bps	
Average interest earning assets	59,568	58,162	2%	58,867	58,277	1%	
Average deposits and other borrowings	115,269	114,924	0%	115,097	107,111	7%	
Institutional							
Net interest margin (%) - cash	0.87	0.83	4 bps	0.85	0.81	4 bps	
Average interest earning assets	410,185	390,901	5%	400,569	385,647	4%	
Average deposits and other borrowings	337,977	323,662	4%	330,839	297,527	11%	
New Zealand							
Net interest margin (%) - cash	2.60	2.33	27 bps	2.47	2.33	14 bps	
Average interest earning assets	127,189	129,773	-2%	128,478	123,162	4%	
Average deposits and other borrowings	104,065	105,179	-1%	104,621	98,161	7%	

Includes large/notable items of \$3 million for the September 2022 half (Mar 22 half: -\$3 million; Sep 21 full year: -\$86 million). Refer to pages 14 to 18 for further details on large/notable items. Also includes the major bank levy of -\$175 million for the September 2022 half (Mar 22 half: -\$165 million; Sep 21 full year: -\$346 million).

# Group net interest margin - September 2022 Full Year v September 2021 Full Year



Markets Balance Sheet activities includes the impact of discretionary liquid asset holdings and other Balance Sheet activities.

# September 2022 v September 2021

# Net interest margin (-1 bps)

- · Asset pricing (-8 bps): primarily driven by home loan pricing competition in the Australia Retail and New Zealand divisions.
- Deposit pricing & wholesale funding (+12 bps): driven by improvement in deposit margins from a rising interest rate environment.

<sup>2</sup> Australia Commercial division generates positive net interest income from surplus deposits held. Accordingly, \$62.8 billion of average deposits for the September 2022 half and \$63.4 billion for the September 2022 full year (Mar 22 half: \$64.1 billion; Sep 21 full year: \$56.8 billion) have been included with average net interest earning assets for the net interest margin calculation to align with internal management reporting view.

- Asset and funding mix (-2 bps): driven by unfavourable product mix reflecting impacts of customers switching from variable to fixed rate home
  loans and lower unsecured lending in the Australia Retail division. This was partially offset by favourable deposit mix with growth in at-call
  deposits, and increased customer deposits relative to term wholesale funding.
- Liquidity (-5 bps): driven by growth in lower yielding liquid assets to replace Committed Liquidity Facility (CLF) which, consistent with APRA
  requirements, will be reduced to \$0 on 1 January 2023.
- Capital and replicating portfolio (+3 bps): primarily driven by rising interest rate environment.
- Markets Balance Sheet activities (-2 bps): primarily driven by lower average yield following portfolio rebalancing in the prior year.
- Large/notable items (+1 bps): driven by reduced customer remediation.

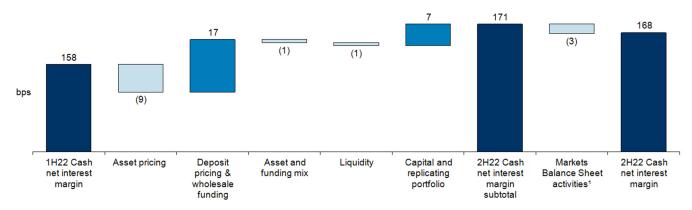
### Average interest earning assets (+46.3 billion or +5%)

- Average net loans and advances (+26.4 billion or +5%): driven by lending growth in the Institutional and Australia Commercial divisions, home
  loan growth in the New Zealand division and the impact of foreign currency translation movements, partially offset by a decline in the Australia
  Retail division.
- Average trading assets and investment securities (-16.5 billion or -12%): primarily driven by reduced valuations in Markets as a result of interest rate increases, partially offset by the impact of foreign currency translation movements.
- Average cash and other liquid assets (+36.4 billion or +26%): driven by higher central bank balances, partially offset by lower reverse repurchase agreements.

### Average deposits and other borrowings (+\$67.8 billion or +10%)

 Average deposits and other borrowings (+\$67.8 billion or +10%): driven by growth in at-call deposits across all divisions, and increases in commercial paper, partially offset by lower term deposits and certificates of deposit.

## Group net interest margin - September 2022 Half Year v March 2022 Half Year



<sup>1.</sup> Markets Balance Sheet activities includes the impact of discretionary liquid asset holdings and other Balance Sheet activities

### September 2022 v March 2022

# Net interest margin (+10 bps)

- · Asset pricing (-9 bps): primarily driven by home loan pricing competition in the Australia Retail and New Zealand divisions.
- Deposit pricing & wholesale funding (+17 bps): primarily driven by improvement in deposit margins from a rising interest rate environment.
- Asset and funding mix (-1 bps): driven by the favourable impact from customers switching from fixed to variable rate home loans, partially offset by lower growth in the Australia Retail division.
- Liquidity (-1 bps): driven by growth in lower yielding liquid assets to replace CLF which, consistent with APRA requirements, will be reduced to \$0 on 1 January 2023.
- Capital and replicating portfolio (+7 bps): primarily driven by rising interest rate environment.
- Markets Balance Sheet activities (-3 bps): driven by a range of factors including higher costs of funds in certain balance sheet activities.

# Average interest earning assets (+20.7 billion or +2%)

- Average net loans and advances (+12.4 billion or +2%): driven by lending growth across all divisions, and the impact of foreign currency translation movements.
- Average cash and other liquid assets (+7.0 billion or +4%): driven by higher central bank balances and higher reverse repurchase agreements.

# Average deposits and other borrowings (+\$24.4 billion or +3%)

Average deposits and other borrowings (+\$24.4 billion or +3%): driven by growth in term deposits in the Institutional and New Zealand divisions, growth in at-call deposits in the Australia Retail division, increases in commercial paper, and the impact of foreign currency translation movements. This was partially offset by lower at-call deposits in the Institutional and New Zealand divisions, lower term deposits in the Australia Retail division and lower certificates of deposits.

# **Cash Other Operating Income**

	Half Year			Full Year		
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Net fee and commission income <sup>1</sup>	954	953	0%	1,907	2,063	-8%
Markets other operating income	464	396	17%	860	1,130	-24%
Share of associates' profit/(loss)	103	74	39%	177	(176)	large
Other <sup>1</sup>	304	425	-28%	729	269	large
Total	1,825	1,848	-1%	3,673	3,286	12%

	Half Year			Full Year			
Other operating income by division	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	353	269	31%	622	433	44%	
Australia Commercial	175	477	-63%	652	456	43%	
Institutional	866	782	11%	1,648	1,878	-12%	
New Zealand	216	245	-12%	461	469	-2%	
Pacific	34	34	0%	68	65	5%	
Group Centre	181	41	large	222	(15)	large	
Total	1,825	1,848	-1%	3,673	3,286	12%	

Markets income		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Net interest income	291	416	-30%	707	841	-16%	
Other operating income	464	396	17%	860	1,130	-24%	
Total	755	812	-7%	1,567	1,971	-20%	

# Other operating income (excluding large/notable items)

Other operating income included a number of items collectively referred to as large/notable items of \$15 million for the September 2022 half (Mar 22 half: \$272 million; Sep 21 full year: -\$431 million). While these items form part of total cash other operating income, given their nature and significance, they have been analysed separately (refer to items on pages 14 to 18 for further details on large/notable items) and excluded from the tables below.

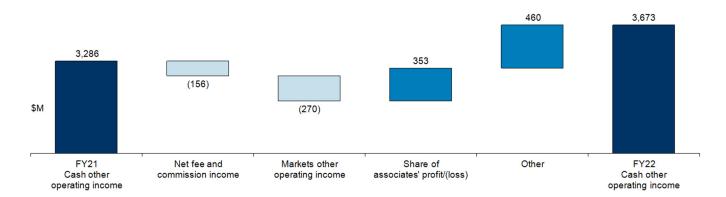
Other operating income (excluding large/notable items)		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Net fee and commission income <sup>1</sup>	953	869	10%	1,822	1,930	-6%	
Markets other operating income	450	396	14%	846	1,101	-23%	
Share of associates' profit/(loss)	103	74	39%	177	171	4%	
Other <sup>1</sup>	304	237	28%	541	515	5%	
Total excluding large/notable items	1,810	1,576	15%	3,386	3,717	-9%	

# Other operating income by division (excluding large/notable items)

		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	360	285	26%	645	751	-14%	
Australia Commercial	166	153	8%	319	307	4%	
Institutional	855	766	12%	1,621	1,806	-10%	
New Zealand	216	245	-12%	461	456	1%	
Pacific	41	34	21%	75	65	15%	
Group Centre	172	93	85%	265	332	-20%	
Total excluding large/notable items	1,810	1,576	15%	3,386	3,717	-9%	

<sup>1.</sup> Excluding the Markets business unit.

### Other operating income - September 2022 Full Year v September 2021 Full Year



### September 2022 v September 2021

Other operating income increased \$387 million (+12%). Excluding large/notable items, Other operating income decreased \$331 million (-9%).

### Net fee and commission income (-\$156 million or -8%)

- \$128 million decrease in the Australia Retail division driven by Breakfree package fee changes, partially offset by higher cards revenue due to recovery in consumer spending.
- \$98 million decrease driven by lower divested business results primarily in the Australia Commercial division.
- \$22 million decrease in the New Zealand division primarily driven by lower fees from the removal or reduction of funds under management fees.
- \$49 million increase driven by lower customer remediation.
- \$43 million increase in the Institutional division driven by higher volume-related fees in Transaction Banking.

### Markets income (-\$404 million or -20%)

Markets income decreased \$404 million (-20%) driven by a \$270 million (-24%) decrease in Other operating income and a \$134 million (-16%) decrease in Net interest income. This was primarily attributable to the following business activities:

- \$418 million decrease in Balance Sheet driven by lower realised gains, lower net interest income and unfavourable mark-to-market movements attributable to yield curve movements.
- \$115 million decrease in Credit and Capital Markets driven by less favourable credit trading conditions, primarily in the March 2022 half, and lower levels of customer issuances amid more volatile market conditions.
- \$55 million decrease from Derivative Valuation Adjustments from higher credit valuation adjustments as a result of increased foreign exchange and interest rate volatility.
- \$136 million increase in Foreign Exchange driven by customer demand for hedging solutions arising from increased volatility and interest rate differentials across currencies, partially offset by the release of customer remediation provisions in the prior year.
- \$40 million increase in Rates driven by more favourable trading conditions, primarily in the March 2022 half.
- \$8 million increase in Commodities driven by increased demand for hedging solutions and more favourable trading conditions, primarily in the March 2022 half.

# Share of associates' profit/(loss) (+\$353 million)

 \$353 million increase driven by the Group's equity accounted share of charges recognised by AmBank in the prior year in respect of the 1MDB settlement and goodwill impairment (\$347 million) and increase in other equity accounted share of profits.

### Other (+\$460 million)

- \$424 million increase driven by business divestments/closures:
  - \$251 million increase in the Australia Retail division due to the loss on divestment of ANZ Share Investing business in the prior year.
  - \$245 million increase in the Australia Commercial division from a gain on completion of the ANZ Worldline partnership (\$307 million), partially offset by a loss on sale of the financial planning and advice business (\$62 million).
  - \$52 million decrease in the Group Centre division driven by the recycling of foreign currency translation reserves from Other comprehensive income to profit or loss on dissolution of Minerva and ANZ Asia (\$65 million), partially offset by the release of excess provisions originally raised as part of the UDC Finance and Paymark Limited divestments completed in prior years (\$13 million).
  - \$20 million decrease from gain/loss on other business divestments/closures.
- \$28 million increase in the Institutional division driven by higher international payment volumes in Transaction Banking.
- \$27 million increase in the New Zealand division driven by realised gains from the sale of government securities.
- \$22 million increase in the Australia Retail division driven by higher insurance income.

\$55 million decrease in the Group Centre division primarily driven by lower realised gains on economic hedges against foreign currency
denominated revenue streams offsetting net favourable foreign currency translations elsewhere in the Group, and lower valuation adjustments
from investments measured at fair value in 1835i Ventures Trust business unit. This was partially offset by a net gain on modification of a
significant lease arrangement.

### • September 2022 v March 2022

Other operating income decreased \$23 million (-1%). Excluding large/notable items, Other operating income increased \$234 million (+15%).

### Net fee and commission income (+\$1 million)

- \$42 million increase in the Australia Retail division driven by higher cards revenue due to recovery in consumer spending and the timing of recognition of cards incentives.
- \$41 million increase in the Institutional division driven by higher fees in Corporate Finance and higher volume-related fees in Transaction Banking.
- \$90 million decrease driven by lower divested business results primarily in the Australia Commercial division.

# Markets income (-\$57 million or -7%)

Markets income decreased \$57 million (-7%) driven by a \$125 million (-30%) decrease in Net interest income, partially offset by a \$68 million (+17%) increase in Other operating income. This was primarily attributable to the following business activities:

- \$70 million decrease in Rates driven by lower net interest income and less favourable trading conditions.
- \$25 million decrease in Derivative Valuation Adjustments from higher credit valuation adjustments as a result of increased foreign exchange and interest rate volatility.
- \$23 million decrease in Commodities driven by less favourable trading conditions.
- \$17 million decrease in Balance Sheet driven by unfavourable mark-to-market movements attributable to yield curve movements.
- \$57 million increase in Foreign Exchange driven by customer demand for hedging solutions arising from increased volatility and interest rate differentials across currencies.
- \$21 million increase in Credit and Capital Markets driven by more favourable credit trading conditions.

### Share of associates' profit/(loss) (+\$29 million or +39%)

• \$29 million increase in share of associates' profits primarily driven by PT Panin (\$34 million) and AmBank (\$6 million), partially offset by share of associates' loss recognised for Worldline Australia Pty Ltd (\$10 million) and other equity accounted share of profits.

# Other (-\$121 million or -28%)

- \$200 million decrease driven by divestments/closures:
  - \$245 million decrease in the Australia Commercial division from a gain on completion of the ANZ Worldline partnership (\$307 million), partially offset by a loss on sale of the financial planning and advice business (\$62 million).
  - \$7 million decrease from gain/loss on other business divestments/closures.
  - \$52 million increase in the Group Centre division driven by the recycling of foreign currency translation reserves from Other comprehensive income to profit or loss on dissolution of Minerva and ANZ Asia (\$65 million), partially offset by the release of excess provisions originally raised as part of the UDC Finance and Paymark Limited divestments completed in prior years (\$13 million).
- \$29 million decrease in the New Zealand division driven by realised gains from the sale of government securities in the March 2022 half.
- \$71 million increase in the Group Centre division primarily driven by higher realised gains on economic hedges against foreign currency
  denominated revenue streams offsetting net unfavourable foreign currency translations elsewhere in the Group, and a net gain on modification of
  a significant lease arrangement.
- \$33 million increase in the Australia Retail division driven by higher insurance income.

## **Cash Operating Expenses**

		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Personnel	2,642	2,654	0%	5,296	4,946	7%	
Premises	380	341	11%	721	705	2%	
Technology	806	815	-1%	1,621	1,588	2%	
Restructuring	52	49	6%	101	127	-20%	
Other	908	932	-3%	1,840	1,685	9%	
Total	4,788	4,791	0%	9,579	9,051	6%	

	Half Year			Full Year			
Operating expenses by division	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	1,549	1,661	-7%	3,210	2,948	9%	
Australia Commercial	673	673	0%	1,346	1,353	-1%	
Institutional	1,262	1,241	2%	2,503	2,447	2%	
New Zealand	646	678	-5%	1,324	1,325	0%	
Pacific	73	80	-9%	153	144	6%	
Group Centre	585	458	28%	1,043	834	25%	
Total	4,788	4,791	0%	9,579	9,051	6%	

	Half Year			Full Year		
FTE by division Australia Retail <sup>1</sup>	Sep 22 11,846	<b>Mar 22</b> 12,149	Movt -2%	Sep 22 11,846	<b>Sep 21</b> 11,764	Movt 1%
Australia Commercial	2,799	2,834	-1%	2,799	3,095	-10%
Institutional	6,236	6,236	0%	6,236	6,196	1%
New Zealand	6,873	7,026	-2%	6,873	7,060	-3%
Pacific	1,086	1,092	-1%	1,086	1,089	0%
Group Centre <sup>1,2</sup>	10,147	10,192	0%	10,147	10,480	-3%
Total FTE	38,987	39,529	-1%	38,987	39,684	-2%
Average FTE	39,082	40,013	-2%	39,546	38,043	4%

<sup>1.</sup> FTE has been restated to reflect the transfer of ANZ Plus from the Group Centre division to the Australia Retail division during the September 2022 half (Mar 22: 478; Sep 21: 379).

# Operating expenses (excluding large/notable items)

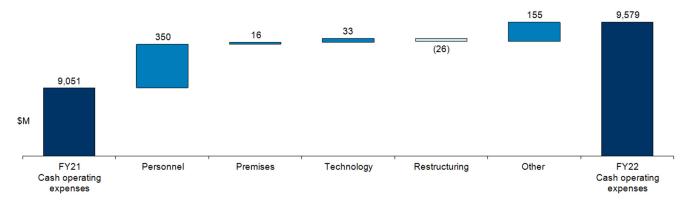
Operating expenses included a number of items collectively referred to as large/notable items of \$162 million for the September 2022 half (Mar 22 half: \$247 million; Sep 21 full year: \$462 million). While these items form part of total cash operating expenses, given their nature and significance, they have been analysed separately (refer to pages 14 to 18 for further details on large/notable items) and excluded from the tables below.

Expenses (excluding large/notable items)		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Personnel	2,604	2,591	1%	5,195	4,803	8%	
Premises	333	341	-2%	674	706	-5%	
Technology	801	801	0%	1,602	1,542	4%	
Restructuring	-	-	n/a	-	-	n/a	
Other	888	811	9%	1,699	1,538	10%	
Total excluding large/notable items	4,626	4,544	2%	9,170	8,589	7%	

Expenses by division (excluding large/notable items)		Half Year		Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	1,488	1,502	-1%	2,990	2,729	10%	
Australia Commercial	672	640	5%	1,312	1,302	1%	
Institutional	1,245	1,210	3%	2,455	2,320	6%	
New Zealand	659	672	-2%	1,331	1,304	2%	
Pacific	70	68	3%	138	141	-2%	
Group Centre	492	452	9%	944	793	19%	
Total excluding large/notable items	4,626	4,544	2%	9,170	8,589	7%	

<sup>&</sup>lt;sup>2.</sup> Excludes FTE of the consolidated investments managed by 1835i Group Pty Ltd.

### Operating expenses - September 2022 Full Year v September 2021 Full Year



### September 2022 v September 2021

Operating expenses increased by \$528 million (+6%). Excluding large/notable items, operating expenses increased \$581 million (+7%).

- Personnel expenses increased \$350 million (+7%) driven by higher average resourcing supporting investments to develop digital capabilities,
  meet regulatory and compliance obligations and drive volume growth. The inclusion of Cashrewards Limited (Cashrewards) after obtaining
  control in December 2021 and wage inflation also contributed to the increase. This was partially offset by benefits from customers continuing to
  embrace digital channels, productivity improvements arising from technology and back-office optimisation, higher employee leave utilisation and
  lower customer remediation.
- Premises expenses increased \$16 million (+2%) driven by the modification of a significant lease arrangement, partially offset by ongoing
  optimisation of property footprint.
- Technology expenses increased \$33 million (+2%) driven by higher software license costs and increased spend on investment initiatives, partially offset by lower amortisation.
- Restructuring expenses decreased \$26 million (-20%) primarily driven by lower charges in the Group Centre and Australia Retail divisions.
- Other expenses increased \$155 million (+9%) driven by increased spend on investment initiatives to develop digital capabilities and meet regulatory and compliance obligations.

# September 2022 v March 2022

Operating expenses decreased by \$3 million. Excluding large/notable items, operating expenses increased \$82 million (+2%).

- Personnel expenses decreased \$12 million driven by benefits from customers continuing to embrace digital channels, productivity improvements arising from technology and back-office optimisation and higher employee leave utilisation. This was partially offset by additional resourcing to drive volume growth, increased investment in digital capabilities and the inclusion of Cashrewards after obtaining control in December 2021.
- Premises expenses increased \$39 million (+11%) driven by the modification of a significant lease arrangement, partially offset by ongoing optimisation of property footprint.
- Technology expenses decreased \$9 million (-1%) driven by benefits from simplifying network and software infrastructure and lower amortisation, partially offset by higher software license costs.
- Restructuring expenses increased \$3 million (+6%) compared to the March 2022 half.
- Other expenses decreased \$24 million (-3%) driven by reduced customer remediation, partially offset by increased spend on investment initiatives to develop digital capabilities and merger and acquisition related costs.

# **Investment Spend**

	Half Year			Full Year		
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Investment expensed <sup>1</sup>	975	913	7%	1,888	1,434	32%
Investment capitalised	155	130	19%	285	376	-24%
Total investment spend <sup>1</sup>	1,130	1,043	8%	2,173	1,810	20%

Investment spend by division	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	455	431	6%	886	677	31%	
Australia Commercial	61	63	-3%	124	136	-9%	
Institutional	173	144	20%	317	284	12%	
New Zealand	133	136	-2%	269	245	10%	
Group Centre	308	269	14%	577	468	23%	
Total investment spend	1,130	1,043	8%	2,173	1,810	20%	

<sup>1-</sup> Includes investment expensed associated with large/notable items of \$34 million for the September 2022 half (Mar 22 half: \$56 million; Sep 21 full year: \$161 million).

# **Software Capitalisation**

Capitalised software comprises both costs incurred to develop software, which are included within investment spend, and costs to acquire software. These costs are capitalised as intangible assets and amortised over the expected useful lives. Details are presented in the table below:

	Half Year			Full Year		
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Balance at start of period	924	960	-4%	960	1,039	-8%
Software capitalised during the period	160	155	3%	315	356	-12%
Amortisation during the period	(186)	(189)	-2%	(375)	(434)	-14%
Software impaired/written-off	(1)	(2)	-50%	(3)	(1)	large
Foreign currency translation	(1)	-	n/a	(1)	-	n/a
Total capitalised software	896	924	-3%	896	960	-7%

Capitalised software by division	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia Retail	91	93	-2%	91	105	-13%	
Australia Commercial	74	59	25%	74	46	61%	
Institutional	405	399	2%	405	393	3%	
New Zealand	15	20	-25%	15	14	7%	
Group Centre	311	353	-12%	311	402	-23%	
Total capitalised software	896	924	-3%	896	960	-7%	

## **Credit Risk**

The Group's assessment of expected credit losses (ECL) from its credit portfolio is subject to judgements and estimates made by management based on a variety of internal and external information, as well as the Group's experience of the performance of the portfolio under previously stressed conditions. Refer to Note 1 of the Condensed Consolidated Financial Statements for further information.

# Allowance for expected credit losses

		Move	Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Collectively assessed allowance for ECL	3,853	3,757	4,195	3%	-8%
Individually assessed allowance for ECL	542	636	687	-15%	-21%
Total allowance for ECL	4,395	4,393	4,882	0%	-10%

# Credit impairment charge/(release)

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Collectively assessed credit impairment charge/(release)	60	(371)	large	(311)	(823)	-62%	
Individually assessed credit impairment charge/(release)	(8)	87	large	79	256	-69%	
Total credit impairment charge/(release)	52	(284)	large	(232)	(567)	-59%	

# Credit impairment charge/(release) by division

Credit impairment charge/(release) by division		Half Year			Full Year			
Collectively assessed Australia Retail	Sep 22 \$M (11)	Mar 22 \$M (158)	<b>Movt</b> -93%	Sep 22 \$M (169)	Sep 21 \$M (349)	<b>Movt</b> -52%		
Australia Commercial	(5)	(165)	-97%	(170)	(272)	-38%		
Institutional	40	(27)	large	13	(159)	large		
New Zealand	52	(17)	large	35	(61)	large		
Pacific	(16)	(3)	large	(19)	15	large		
Group Centre	-	(1)	-100%	(1)	3	large		
Total collectively assessed	60	(371)	large	(311)	(823)	-62%		
Individually assessed								
Australia Retail	(5)	45	large	40	122	-67%		
Australia Commercial	(6)	43	large	37	73	-49%		
Institutional	(23)	(8)	large	(31)	70	large		
New Zealand	5	(4)	large	1	(15)	large		
Pacific	7	6	17%	13	6	large		
Group Centre	14	5	large	19	-	n/a		
Total individually assessed	(8)	87	large	79	256	-69%		
Total credit impairment charge/(release)								
Australia Retail	(16)	(113)	-86%	(129)	(227)	-43%		
Australia Commercial	(11)	(122)	-91%	(133)	(199)	-33%		
Institutional	17	(35)	large	(18)	(89)	-80%		
New Zealand	57	(21)	large	36	(76)	large		
Pacific	(9)	3	large	(6)	21	large		
Group Centre	14	4	large	18	3	large		
Total credit impairment charge/(release)	52	(284)	large	(232)	(567)	-59%		

### Credit impairment charge/(release) by division, cont'd

	Collectively assessed				Individually assessed			
September 2022 Full Year	Stage 1 \$M	Stage 2 \$M	Stage 3 \$M	Total collectively assessed \$M	Stage 3 - New and increased \$M	Stage 3 - Recoveries and write- backs \$M	Total individually assessed \$M	Total \$M
Australia Retail	6	(159)	(16)	(169)	218	(178)	40	(129)
Australia Commercial	71	(214)	(27)	(170)	194	(157)	37	(133)
Institutional	112	(99)	-	13	23	(54)	(31)	(18)
New Zealand	34	(3)	4	35	66	(65)	1	36
Pacific	(2)	(13)	(4)	(19)	19	(6)	13	(6)
Group Centre	(1)	-	-	(1)	-	19	19	18
Total	220	(488)	(43)	(311)	520	(441)	79	(232)
September 2021 Full Year								
Australia Retail	(171)	(155)	(23)	(349)	345	(223)	122	(227)
Australia Commercial	3	(264)	(11)	(272)	266	(193)	73	(199)
Institutional	(103)	(49)	(7)	(159)	145	(75)	70	(89)
New Zealand	2	(40)	(23)	(61)	55	(70)	(15)	(76)
Pacific	(3)	4	14	15	13	(7)	6	21
Group Centre	3	-	-	3	-	-	-	3
Total	(269)	(504)	(50)	(823)	824	(568)	256	(567)
September 2022 Half Year								
Australia Retail	27	(28)	(10)	(11)	97	(102)	(5)	(16)
Australia Commercial	(6)	46	(45)	(5)	76	(82)	(6)	(11)
Institutional	59	(28)	9	40	3	(26)	(23)	17
New Zealand	30	20	2	52	33	(28)	5	57
Pacific	3	(13)	(6)	(16)	10	(3)	7	(9)
Group Centre	-	-	-		-	14	14	14
Total	113	(3)	(50)	60	219	(227)	(8)	52
March 2022 Half Year								
Australia Retail	(21)	(131)	(6)	(158)	121	(76)	45	(113)
Australia Commercial	77	(260)	18	(165)	118	(75)	43	(122)
Institutional	53	(71)	(9)	(27)	20	(28)	(8)	(35)
New Zealand	4	(23)	2	(17)	33	(37)	(4)	(21)
Pacific	(5)	-	2	(3)	9	(3)	6	3
Group Centre	(1)	-	-	(1)	-	5	5	4
Total	107	(485)	7	(371)	301	(214)	87	(284)

# Collectively assessed credit impairment charge/(release)

# • September 2022 v September 2021

The collectively assessed impairment release of \$311 million for the September 2022 full year was driven by improvements in credit risk, favourable changes in portfolio composition, and a net release of management temporary adjustments. This was partially offset by an increase for the downside risks associated with the economic outlook.

The collectively assessed impairment release of \$823 million for the September 2021 full year was driven by improving economic outlook, lower lending volumes, favourable changes in portfolio composition, and improvements in credit risk. This was partially offset by a net increase in management temporary adjustments.

### • September 2022 v March 2022

The collectively assessed impairment charge of \$60 million for the September 2022 half was driven by worsening base economic forecast and increasing downside risks associated with the economic outlook. This was partially offset by portfolio risk and composition improvements, and a net release of management temporary adjustments.

The collectively assessed credit impairment release of \$371 million during the March 2022 half was driven by improvements in credit risk, favourable changes in portfolio composition, and a net release of management temporary adjustments. This was partially offset by an increase for the downside risks associated with the economic outlook.

## Individually assessed credit impairment charge/(release)

# • September 2022 v September 2021

The individually assessed credit impairment charge decreased \$177 million (-69%) driven by decreases in the Institutional division (-\$101 million) with no material impairments during the September 2022 full year, the Australia Retail (-\$82 million) and Australia Commercial (-\$36 million) divisions with underlying delinquency and impairment flows remaining subdued with the benefit from previous government and bank COVID-19 support packages persisting.

## September 2022 v March 2022

The individually assessed credit impairment charged decreased \$95 million driven by decreases in the Australia Retail division (-\$50 million) reflecting higher recoveries in the unsecured portfolios and underlying delinquency and impairment flows remaining subdued with the benefit from previous government and bank COVID-19 support packages persisting, the Australia Commercial division (-\$49 million) due to low underlying delinquency rates in the SME Banking portfolio, and the Institutional division (-\$15 million) reflecting lower transition to impaired loans.

### Allowance for expected credit losses by division1

7 monunes for expected electric leads by division		Movement			
Collectively assessed Australia Retail	Sep 22 \$M 899	<b>Mar 22</b> <b>\$M</b> 909	Sep 21 \$M 1,068	Sep 22 v. Mar 22 -1%	Sep 22 v. Sep 21 -16%
Australia Commercial	976	982	1,157	-1%	-16%
Institutional	1,381	1,280	1,346	8%	3%
New Zealand	519	495	526	5%	-1%
Pacific	77	89	95	-13%	-19%
Group Centre	1	2	3	-50%	-67%
Total collectively assessed	3,853	3,757	4,195	3%	-8%
Individually assessed					
Australia Retail	75	106	116	-29%	-35%
Australia Commercial	188	258	290	-27%	-35%
Institutional	176	185	195	-5%	-10%
New Zealand	70	62	63	13%	11%
Pacific	33	25	23	32%	43%
Group Centre	-	-	-	n/a	n/a
Total individually assessed	542	636	687	-15%	-21%
Allowance for ECL					
Australia Retail	974	1,015	1,184	-4%	-18%
Australia Commercial	1,164	1,240	1,447	-6%	-20%
Institutional	1,557	1,465	1,541	6%	1%
New Zealand	589	557	589	6%	0%
Pacific	110	114	118	-4%	-7%
Group Centre	1	2	3	-50%	-67%
Total allowance for ECL	4,395	4,393	4,882	0%	-10%

<sup>1.</sup> Includes allowance for expected credit losses for Net loans and advances - at amortised cost, Investment securities - debt securities at amortised cost and Off-balance sheet commitments - undrawn and contingent facilities. For Investment securities – debt securities at FVOCI, the allowance for ECL is recognised in Other comprehensive income with a corresponding charge to profit or loss.

# Allowance for expected credit losses by division, cont'd1

		Collectively a	Individually assessed			
As at September 2022	Stage 1 \$M	Stage 2 \$M	Stage 3 \$M	Total \$M	Stage 3 \$M	Total \$M
Australia Retail	145	583	171	899	75	974
Australia Commercial	352	511	113	976	188	1,164
Institutional	1,083	273	25	1,381	176	1,557
New Zealand	175	289	55	519	70	589
Pacific	16	36	25	77	33	110
Group Centre	1	-	-	1	-	1
Total	1,772	1,692	389	3,853	542	4,395
As at March 2022						
Australia Retail	119	609	181	909	106	1,015
Australia Commercial	358	465	159	982	258	1,240
Institutional	973	292	15	1,280	185	1,465
New Zealand	154	286	55	495	62	557
Pacific	12	47	30	89	25	114
Group Centre	1	1	-	2	-	2
Total	1,617	1,700	440	3,757	636	4,393
As at September 2021						
Australia Retail	140	741	187	1,068	116	1,184
Australia Commercial	290	726	141	1,157	290	1,447
Institutional	949	373	24	1,346	195	1,541
New Zealand	154	317	55	526	63	589
Pacific	18	48	29	95	23	118
Group Centre	3	-	-	3	-	3
Total	1,554	2,205	436	4,195	687	4,882

<sup>1.</sup> Includes allowance for expected credit losses for Net loans and advances - at amortised cost, Investment securities - debt securities at amortised cost and Off-balance sheet commitments - undrawn and contingent facilities. For Investment securities - debt securities at FVOCI, the allowance for ECL is recognised in Other comprehensive income with a corresponding charge to profit or loss.

### Long-Run Loss Rates

Management believes that disclosure of modelled long-run historical loss rates for individually assessed provisions assists in assessing the longer term expected loss rates of the lending portfolio by removing the volatility of reported earnings created by the use of accounting losses. The long-run loss methodology used for economic profit is an internal measure and is not based on the credit loss recognition principles of AASB 9 *Financial Instruments*.

		As at	
Long-run loss as a % of gross lending assets by division	Sep 22	Mar 22	Sep 21
Australia Retail	0.11%	0.12%	0.12%
Australia Commercial	0.56%	0.62%	0.68%
New Zealand	0.11%	0.12%	0.13%
Institutional	0.21%	0.21%	0.25%
Total Group	0.19%	0.20%	0.22%

### **Non-Performing Credit Exposures**

Impaired loans¹ Restructured items² Non-performing commitments, contingencies and derivatives¹ Gross impaired assets Non-performing credit exposures not impaired Total non-performing credit exposures³  Gross impaired assets by division Australia Retail Australia Commercial Institutional New Zealand Pacific Gross impaired assets by size of exposure Less than \$10 million	Sep 22 \$M 1,043 376 26 1,445 3,065 4,510	Mar 22 \$M 1,286 375 48 1,709 3,365 5,074	Sep 21 \$M 1,549 355 61 1,965 3,538 5,503	Sep 22 v. Mar 22 -19% 0% -46% -15% -9% -11%	Sep 22 v. Sep 21 -33% 6% -57% -26% -13% -18%
Restructured items <sup>2</sup> Non-performing commitments, contingencies and derivatives <sup>1</sup> Gross impaired assets  Non-performing credit exposures not impaired  Total non-performing credit exposures <sup>3</sup> Gross impaired assets by division Australia Retail Australia Commercial Institutional New Zealand Pacific  Gross impaired assets  Gross impaired assets by size of exposure	376 26 1,445 3,065 4,510	375 48 1,709 3,365 5,074	355 61 1,965 3,538 5,503	0% -46% -15% -9% -11%	6% -57% -26% -13% -18%
Non-performing commitments, contingencies and derivatives¹  Gross impaired assets  Non-performing credit exposures not impaired  Total non-performing credit exposures³  Gross impaired assets by division  Australia Retail  Australia Commercial Institutional  New Zealand  Pacific  Gross impaired assets  Gross impaired assets by size of exposure	26 1,445 3,065 4,510	48 1,709 3,365 5,074	61 1,965 3,538 5,503	-46% -15% -9% -11%	-57% -26% -13% -18%
Gross impaired assets  Non-performing credit exposures not impaired  Total non-performing credit exposures³  Gross impaired assets by division  Australia Retail  Australia Commercial  Institutional  New Zealand  Pacific  Gross impaired assets  Gross impaired assets by size of exposure	1,445 3,065 4,510	1,709 3,365 5,074	1,965 3,538 5,503	-15% -9% -11%	-26% -13% -18%
Non-performing credit exposures not impaired  Total non-performing credit exposures³  Gross impaired assets by division Australia Retail Australia Commercial Institutional New Zealand Pacific  Gross impaired assets  Gross impaired assets by size of exposure	3,065 4,510 390	3,365 5,074 324	3,538 5,503	-9% -11%	-13% -18%
Total non-performing credit exposures³  Gross impaired assets by division Australia Retail Australia Commercial Institutional New Zealand Pacific  Gross impaired assets  Gross impaired assets by size of exposure	4,510 390	5,074	5,503	-11%	-18%
Gross impaired assets by division Australia Retail Australia Commercial Institutional New Zealand Pacific Gross impaired assets  Gross impaired assets by size of exposure	390	324	,		
Australia Retail Australia Commercial Institutional New Zealand Pacific Gross impaired assets  Gross impaired assets by size of exposure			377	20%	20/
Australia Commercial Institutional New Zealand Pacific Gross impaired assets  Gross impaired assets by size of exposure			377	20%	20/
Institutional New Zealand Pacific  Gross impaired assets  Gross impaired assets by size of exposure	360	533			3%
New Zealand Pacific Gross impaired assets Gross impaired assets by size of exposure			664	-32%	-46%
Pacific  Gross impaired assets  Gross impaired assets by size of exposure	385	641	704	-40%	-45%
Gross impaired assets  Gross impaired assets by size of exposure	133	155	164	-14%	-19%
Gross impaired assets by size of exposure	177	56	56	large	large
	1,445	1,709	1,965	-15%	-26%
Loss than \$10 million					
Less than \$10 million	1,084	1,054	1,289	3%	-16%
\$10 million to \$100 million	131	221	222	-41%	-41%
Greater than \$100 million	230	434	454	-47%	-49%
Gross impaired assets	1,445	1,709	1,965	-15%	-26%
Individually assessed provisions					
Impaired loans	(533)	(619)	(666)	-14%	-20%
Non-performing commitments, contingencies and derivatives	(9)	(17)	(21)	-47%	-57%
Net impaired assets	903	1,073	1,278	-16%	-29%

Impaired loans and non-performing commitments, contingencies and derivatives do not include exposures that are collectively assessed for Stage 3 ECL, which comprise unsecured retail exposures of 90+ days past due and defaulted but well secured exposures.

# September 2022 v September 2021

Gross impaired assets decreased \$520 million (-26%) driven by decreases in the Institutional division (-\$319 million) driven by the upgrade and repayments of several single name exposures, and the Australia Commercial division (-\$304 million) due to underlying delinquency flows remaining subdued with the benefit from previous government and bank COVID-19 support packages persisting and the upgrade and repayments of several single name exposures. This was partially offset by the Pacific division (\$121 million) driven by exposures rolling off local COVID-19 support packages during the September 2022 half being classified as restructures.

# September 2022 v March 2022

Gross impaired assets decreased \$264 million (-15%) driven by decreases in the Australia Commercial division (-\$173 million) due to underlying delinquency flows remaining subdued with the benefit from previous government and bank COVID-19 support packages persisting and the upgrade and repayments of several single name exposures, and the Institutional division (-\$256 million) driven by the upgrade and repayments of several single name exposures. This was partially offset by increases in the Pacific division (\$121 million) driven by exposures rolling off local COVID-19 support packages during the September 2022 half being classified as restructures, and in the Australia Retail division (\$66 million) due to changes in operational processes identifying well secured home loan restructures.

The Group's individually assessed provision coverage ratio on impaired assets was 37.5% at 30 September 2022 (Mar 22: 37.2%; Sep 21: 35.0%).

Restructured items are facilities where the original contractual terms have been modified for reasons related to the financial difficulties of the customer and are collectively assessed for Stage 3 ECL. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

<sup>3.</sup> Non-performing credit exposures are aligned with the definition in APS220 Credit Risk Management.

### **New Impaired Assets**

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Impaired loans <sup>1</sup>	320	478	-33%	798	1,306	-39%	
Restructured items <sup>2</sup>	274	138	99%	412	309	33%	
Non-performing commitments, contingencies and derivatives <sup>1</sup>	5	23	-78%	28	117	-76%	
Total new impaired assets	599	639	-6%	1,238	1,732	-29%	
New impaired assets by division							
Australia Retail	279	202	38%	481	475	1%	
Australia Commercial	109	191	-43%	300	407	-26%	
Institutional	48	137	-65%	185	664	-72%	
New Zealand	42	99	-58%	141	144	-2%	
Pacific	121	10	large	131	42	large	
Total new impaired assets	599	639	-6%	1,238	1,732	-29%	

Impaired loans and non-performing commitments, contingencies and derivatives do not include exposures that are collectively assessed for Stage 3 ECL, which comprise unsecured retail exposures of 90+ days past due and defaulted but well secured exposures.

### • September 2022 v September 2021

New impaired assets decreased \$494 million (-29%) driven by decreases in the Institutional division (-\$479 million) reflecting the small number of well secured single name exposures recognised in the September 2021 full year, and the Australia Commercial division (-\$107 million) with underlying delinquency flows remaining subdued with the benefit of previous government and bank COVID-19 support packages persisting. This was partially offset by an increase in the Pacific division (\$89 million) driven by exposures rolling off local COVID-19 support packages during the September 2022 half being classified as restructures.

### • September 2022 v March 2022

New impaired assets decreased by \$40 million (-6%) driven by decreases in the Institutional division (-\$89 million) due to lower transition to impairment over the period, the Australia Commercial division (-\$82 million) with underlying delinquency flows remaining subdued with the benefit of previous government and bank COVID-19 support packages persisting, and the New Zealand division (-\$57 million) reflecting impairment of a single name exposure in the March 22 half. This was partially offset by increases in the Pacific division (\$111 million) driven by exposures rolling off local COVID-19 support packages during the September 2022 half being classified as restructures, and the Australia Retail division (\$77 million) due to changes in operational processes identifying well secured home loan restructures.

### Ageing analysis of net loans and advances that are past due but not impaired

	As at		Move	ment
Sep 22 \$M	Mar 22 \$M	Sep 21 \$M <sup>1</sup>	Sep 22 v. Mar 22	Sep 22 v. Sep 21
5,322	4,676	4,757	14%	12%
1,243	1,368	1,751	-9%	-29%
598	635	860	-6%	-30%
2,402	2,823	3,065	-15%	-22%
9,565	9,502	10,433	1%	-8%

<sup>1.</sup> Excludes eligible customers impacted by COVID-19 who applied for and were granted 6 month repayment deferral packages for the duration of the deferral. Customers who were 30 days past due or greater were not eligible for the 6 month repayment deferral packages.

### September 2022 v September 2021

Net loans and advances past due but not impaired decreased \$868 million (-8%). The underlying delinquency flows remained subdued driven by decreases in home loans in the Australia Retail division, and commercial portfolios in the Australia Commercial and New Zealand divisions. This was partially offset by increase in the 1-29 days past due category.

# September 2022 v March 2022

Net loans and advances past due but not impaired increased \$63 million (1%). The increase was driven by increase in the 1-29 days past due category in home loans in the Australia Retail division, and commercial portfolios in the Australia Commercial and New Zealand divisions. This was partially offset by decreases across all other categories.

<sup>2</sup> Restructured items are facilities where the original contractual terms have been modified for reasons related to the financial difficulties of the customer and are collectively assessed for Stage 3 ECL. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

# **Cash Income Tax Expense**

		Half Year			Full Year	
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Cash profit before income tax from continuing operations	4,759	4,441	7%	9,200	8,963	3%
Prima facie income tax expense at 30%	1,428	1,332	7%	2,760	2,689	3%
Tax effect of permanent differences:						
Net (gain)/loss from business divestments/closures	4	34	-88%	38	71	-46%
Share of associates' (profit)/loss	(31)	(22)	41%	(53)	53	large
Gain on completion of Worldline partnership	-	(121)	-100%	(121)	-	n/a
Interest on convertible instruments	28	21	33%	49	44	11%
Overseas tax rate differential	(66)	(55)	20%	(121)	(87)	39%
Provision for foreign tax on dividend repatriation	16	139	-88%	155	37	large
Other	(7)	12	large	5	(27)	large
Subtotal	1,372	1,340	2%	2,712	2,780	-2%
Income tax (over)/under provided in previous years	(16)	(12)	33%	(28)	(16)	75%
Income tax expense from cash profit	1,356	1,328	2%	2,684	2,764	-3%
Australia	827	853	-3%	1,680	1,916	-12%
Overseas	529	475	11%	1,004	848	18%
Income tax expense from cash profit	1,356	1,328	2%	2,684	2,764	-3%
Effective tax rate	28.5%	29.9%		29.2%	30.8%	

# September 2022 v September 2021

The effective tax rate decreased from 30.8% to 29.2%. The decrease of 160 bps was driven by the non-tax assessable gain on completion of the Worldline partnership in the current period (-132 bps) and lower net gain/loss from divestments/closures (-38 bps) and equity accounted earnings (-117 bps). This was partially offset by higher withholding tax expense mainly due to the dividend payment from ANZ PNG (+127 bps).

# September 2022 v March 2022

The effective tax rate decreased from 29.9% to 28.5%. The decrease of 140 bps was primarily driven by the higher withholding tax expense due to the dividend payment from ANZ PNG (-279 bps) in the March 2022 half, net gain/loss from divestments/closures (-68 bps), higher equity accounted earnings (-16 bps), and higher offshore earnings which attract a lower average tax rate (-15 bps). This was partially offset by the non-tax assessable gain on the completion of the Worldline partnership (+272 bps).

# **Impact of Foreign Currency Translation**

The following tables present the Group's cash profit results, net loans and advances and customer deposits neutralised for the impact of foreign currency translation movements. Comparative data has been adjusted to remove the translation impact of foreign currency movements by retranslating prior period comparatives at current period foreign exchange rates.

# September 2022 Full Year v September 2021 Full Year

		Full Ye	ar		Movem	nent
	Actual	FX unadjusted	FX	FX	FX	FX
	Actual Sep 22	Sep 21	impact Sep 21	adjusted Sep 21	unadjusted Sep 22	adjusted Sep 22
	\$M	\$M	\$M	\$M	v. Sep 21	v. Sep 21
Net interest income	14,874	14,161	(8)	14,153	5%	5%
Other operating income	3,673	3,286	(28)	3,258	12%	13%
Operating income	18,547	17,447	(36)	17,411	6%	7%
Operating expenses	(9,579)	(9,051)	(22)	(9,073)	6%	6%
Profit before credit impairment and income tax	8,968	8,396	(58)	8,338	7%	8%
Credit impairment (charge)/release	232	567	-	567	-59%	-59%
Profit before income tax	9,200	8,963	(58)	8,905	3%	3%
Income tax expense and non-controlling interests	(2,685)	(2,765)	17	(2,748)	-3%	-2%
Cash profit from continuing operations	6,515	6,198	(41)	6,157	5%	6%
Cash profit/(loss) from continuing operations by division						
Australia Retail	2,140	2,316	-	2,316	-8%	-8%
Australia Commercial	1,510	1,107	_	1,107	36%	36%
Institutional	1,761	1,887	7	1,894	-7%	-7%
New Zealand	1,633	1,508	(24)	1,484	8%	10%
Pacific	9	(3)	-	(3)	large	large
Group Centre	(538)	(617)	(24)	(641)	-13%	-16%
Cash profit from continuing operations	6,515	6,198	(41)	6,157	5%	6%
Net loans and advances by division						
Australia Retail	290,322	283,988	-	283,988	2%	2%
Australia Commercial	59,727	57,245	-	57,245	4%	4%
Institutional	196,782	158,231	3,940	162,171	24%	21%
New Zealand	123,747	128,466	(9,925)	118,541	-4%	4%
Pacific	1,754	1,771	46	1,817	-1%	-3%
Group Centre	75	18	-	18	large	large
Net loans and advances	672,407	629,719	(5,939)	623,780	7%	8%
Customer deposits by division						
Australia Retail	149,953	141,404	_	141,404	6%	6%
Australia Retail Australia Commercial	•	,	-	,	1%	1%
	112,195	111,100		111,100		
Institutional	259,444	239,628	8,220	247,848	8%	5%
New Zealand	95,122	97,719	(7,550)	90,169	-3%	5%
Pacific	3,776	3,767	143	3,910	0%	-3%
Group Centre	(61)	(35)	-	(35)	74%	74%
Customer deposits	620,429	593,583	813	594,396	5%	4%

# September 2022 Half Year v March 2022 Half Year

		Half Year				Movement		
	Antoni	FX	FX	FX	FX	FX		
	Actual Sep 22	unadjusted Mar 22	impact Mar 22	adjusted Mar 22	unadjusted Sep 22	adjusted Sep 22		
	\$M	\$M	\$M	\$M	v. Mar 22	v. Mar 22		
Net interest income	7,774	7,100	(60)	7,040	9%	10%		
Other operating income	1,825	1,848	-	1,848	-1%	-1%		
Operating income	9,599	8,948	(60)	8,888	7%	8%		
Operating expenses	(4,788)	(4,791)	25	(4,766)	0%	0%		
Profit before credit impairment and income tax	4,811	4,157	(35)	4,122	16%	17%		
Credit impairment (charge)/release	(52)	284	-	284	large	large		
Profit before income tax	4,759	4,441	(35)	4,406	7%	8%		
Income tax expense and non-controlling interests	(1,357)	(1,328)	11	(1,317)	2%	3%		
Cash profit from continuing operations	3,402	3,113	(24)	3,089	9%	10%		
Cash profit/(loss) from continuing operations by division								
Australia Retail	1,146	994	-	994	15%	15%		
Australia Commercial	643	867	-	867	-26%	-26%		
Institutional	1,031	730	3	733	41%	41%		
New Zealand	846	787	(34)	753	7%	12%		
Pacific	15	(6)	-	(6)	large	large		
Group Centre	(279)	(259)	7	(252)	8%	11%		
Cash profit from continuing operations	3,402	3,113	(24)	3,089	9%	10%		
Net loans and advances by division		004.540		004.540	00/	201		
Australia Retail	290,322	284,548	-	284,548	2%	2%		
Australia Commercial	59,727	57,625	-	57,625	4%	4%		
Institutional	196,782	174,986	8,363	183,349	12%	7%		
New Zealand	123,747	129,594	(6,730)	122,864	-5%	1%		
Pacific	1,754	1,664	87	1,751	5%	0%		
Group Centre	75	3,019	-	3,019	-98%	-98%		
Net loans and advances	672,407	651,436	1,720	653,156	3%	3%		
Customer deposits by division								
Australia Retail	149,953	147,000	-	147,000	2%	2%		
Australia Commercial	112,195	116,420	-	116,420	-4%	-4%		
Institutional	259,444	243,836	15,800	259,636	6%	0%		
New Zealand	95,122	100,102	(5,198)	94,904	-5%	0%		
Pacific	3,776	3,763	236	3,999	0%	-6%		
Group Centre	(61)	(67)	-	(67)	-9%	-9%		
Customer deposits	620,429	611,054	10,838	621,892	2%	0%		
	J20,-120	0.7,001	. 0,000	J,UJL	2,0	370		

# **Earnings Related Hedges**

Where it is considered appropriate, the Group takes out economic hedges against larger foreign exchange denominated revenue streams (primarily New Zealand Dollar (NZD) and US Dollar (USD)). NZD exposures relate to the New Zealand geography and USD exposures relate to Asia, Pacific, Europe & America geography. Details of these hedges are set out below.

	Half Y	'ear	Full Year	
NZD Economic hedges	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Sep 21 \$M
Net open NZD position (notional principal) <sup>1,2</sup>	2,585	2,630	2,585	2,652
Amount taken to income (pre-tax statutory basis) <sup>3</sup>	113	63	176	(65)
Amount taken to income (pre-tax cash basis) <sup>4</sup>	38	7	45	20
USD Economic hedges				
Net open USD position (notional principal) <sup>1,2</sup>	685	529	685	528
Amount taken to income (pre-tax statutory basis) <sup>3</sup>	(80)	21	(59)	-
Amount taken to income (pre-tax cash basis) <sup>4</sup>	(12)	6	(6)	54

Value in AUD at contracted rate.

The following hedges were in place to partially hedge future earnings against adverse movements in exchange rates, at a NZD forward rate of NZD 1.09/AUD as at 30 September 2022 (Mar 22: NZD 1.07/AUD, Sep 21: NZD 1.06/AUD), and a USD forward rate of USD 0.71/AUD as at 30 September 2022 (Mar 22: USD 0.75/AUD, Sep 21: USD 0.74/AUD).

	Half	Year Full Y		Year	
	Sep 22	Mar 22	Sep 22	Sep 21	
NZD Economic Hedges					
At period end (NZD billion)	2.8	2.8	2.8	2.8	
Matured during the period (NZD billion)	1.2	1.1	2.3	1.8	
USD Economic Hedges					
At period end (USD billion)	0.5	0.4	0.5	0.4	
Matured during the period (USD billion)	0.1	0.2	0.3	0.4	

<sup>3.</sup> Unrealised valuation movement plus realised revenue from matured or closed out hedges.

An unrealised gain on the outstanding NZD and USD economic hedges of \$7 million for the September 2022 half (Mar 22 half: \$71 million; Sep 21 full year: -\$139 million) was recorded in the statutory profit. This unrealised gain is treated as an adjustment to statutory profit in calculating cash profit (included in revenue and expense hedge adjustments) as these are hedges of future NZD and USD revenues.

# Cash Earnings Per Share<sup>1</sup>

	Half Year			Full Year		
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt
Cash earnings per share (cents) from continuing operations						
Basic	118.8	109.9	8%	228.8	216.5	6%
Diluted	111.6	103.3	8%	214.0	204.3	5%
Cash weighted average number of ordinary shares (M)						
Basic	2,862.5	2,832.9	1%	2,847.5	2,862.6	-1%
Diluted	3,145.5	3,103.8	1%	3,138.1	3,125.1	0%
Cash profit from continuing operations (\$M)	3,402	3,113	9%	6,515	6,198	5%
Cash profit from continuing operations used in calculating diluted cash earnings per share (\$M)	3,509	3,205	9%	6,714	6,385	5%

Weighted average number of ordinary shares and earnings per share have been restated to reflect the bonus element of the share entitlement issue made in the September 2022 half, in accordance with AASB 133 Earnings per Share.

<sup>4.</sup> Realised revenue from closed out hedges.

#### **Dividends**

	Half Year			Full Year			
Dividend per ordinary share (cents) <sup>1</sup>	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt	
Interim	-	72		72	70		
Final	74	-		74	72		
Total	74	72	3%	146	142	3%	
Ordinary share dividends used in payout ratio (\$M) <sup>2,3</sup>	2,213	2,012	10%	4,224	4,022	5%	
Cash profit from continuing operations (\$M)	3,402	3,113	9%	6,515	6,198	5%	
Ordinary share dividend payout ratio (cash continuing basis) <sup>3</sup>	65.0%	64.6%		64.8%	64.9%		

<sup>1.</sup> Fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 9 cents for the proposed 2022 final dividend (2022 interim dividend: NZD 9 cents; 2021 final dividend: NZD 8 cents; 2021 interim dividend: NZD 8 cents).

The Directors propose a final dividend of 74 cents be paid on each eligible fully paid ANZ ordinary share on 15 December 2022. The proposed 2022 final dividend will be fully franked for Australian tax purposes. New Zealand imputation credits of NZD 9 cents per ordinary share will also be attached.

#### **Economic Profit**

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Statutory profit attributable to shareholders of the Company from continuing operations	3,603	3,535	2%	7,138	6,179	16%	
Adjustments between statutory profit and cash profit from continuing operations	(201)	(422)	-52%	(623)	19	large	
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%	
Economic credit cost adjustment	(412)	(675)	-39%	(1,087)	(1,456)	-25%	
Imputation credits	526	405	30%	931	1,109	-16%	
Economic return from continuing operations	3,516	2,843	24%	6,359	5,851	9%	
Cost of capital	(2,872)	(2,407)	19%	(5,279)	(5,255)	0%	
Economic profit from continuing operations	644	436	48%	1,080	596	81%	

Economic profit is a risk adjusted profit measure used to evaluate business unit performance. This is used for internal management purposes and is not subject to review by the external auditor.

At a business unit level, capital is allocated based on Regulatory Capital, whereby higher risk businesses attract higher levels of capital. This method is designed to help drive appropriate risk management and ensure business returns align with the level of risk. Key risks covered include credit risk, operational risk, market risk and other risks.

Economic profit is calculated via a series of adjustments to cash profit:

- The economic credit cost adjustment replaces the accounting credit loss charge with internal expected loss based on the average long-run loss rate
  per annum on the portfolio over an economic cycle.
- The benefit of imputation credits is recognised, estimated based on 70% of Australian tax expense.
- The cost of capital is a major component of economic profit. At an ANZ Group level, this is calculated using average ordinary shareholders' equity (excluding non-controlling interests), multiplied by the cost of capital rate. The average rate of 9.13% was used for the September 2022 half, 7.75% for the March 2022 half and the September 2021 full year has been restated using the full year average rate of 8.44%. The cost of capital rate as at September 2022 was 9.75%.

Economic profit increased by \$484 million against the September 2021 full year, driven by higher cash profit and favourable economic credit cost adjustment, partially offset by lower imputation credits and higher cost of capital.

Economic profit increased by \$208 million against the March 2022 half, driven by higher cash profit, favourable economic credit cost adjustment and higher imputation credits, partially offset by higher cost of capital.

<sup>2</sup> Dividend paid to ordinary equity holders of the Company. Excludes dividends paid by subsidiaries to the Group's non-controlling equity holders of nil (Mar 22 half: \$2 million; Sep 21 full year: nil).

<sup>3.</sup> Dividend payout ratio is calculated using the proposed 2022 final dividend of \$2,213 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the March 2022 half and September 2021 full year were calculated using actual dividends.

#### **Condensed Balance Sheet**

		Move	ment		
Assets	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Cash / Settlement balances owed to ANZ / Collateral paid	185.6	186.0	168.0	0%	10%
Trading assets and investment securities	121.4	119.2	127.8	2%	-5%
Derivative financial instruments	90.2	45.2	38.7	large	large
Net loans and advances	672.4	651.4	629.7	3%	7%
Other	16.0	15.6	14.7	3%	9%
Total assets	1,085.6	1,017.4	978.9	7%	11%
Liabilities					
Settlement balances owed by ANZ / Collateral received	30.0	26.5	23.1	13%	30%
Deposits and other borrowings	797.3	780.3	743.1	2%	7%
Derivative financial instruments	85.1	47.8	36.0	78%	large
Debt issuances	93.7	87.2	101.1	7%	-7%
Other	13.2	13.8	11.9	-4%	11%
Total liabilities	1,019.3	955.6	915.2	7%	11%
Total equity	66.4	61.8	63.7	7%	4%

#### September 2022 v September 2021

- Cash / Settlement balances owed to ANZ / Collateral paid increased \$17.6 billion (+10%) driven by increases in balances with central banks.
- Trading assets and investment securities decreased \$6.4 billion (-5%) primarily driven by lower revaluations in Markets as a result of interest rate increases.
- Derivative financial assets and liabilities increased \$51.5 billion and \$49.1 billion respectively driven by the impact of market rate movements, primarily the significant strengthening of the USD.
- Net loans and advances increased \$42.7 billion (+7%) driven by higher lending volumes in the Institutional (\$34.6 billion) and Australia Commercial (\$2.5 billion) divisions, and increased home loan growth in the Australia Retail (\$6.4 billion) and New Zealand (\$5.2 billion) divisions, partially offset by the impact of foreign currency translation movements.
- Settlement balances owed by ANZ / Collateral received increased \$6.9 billion (+30%) driven by higher collateral received, partially offset by lower cash clearing account balances.
- Deposits and other borrowings increased \$54.2 billion (+7%) driven by increases in customer deposits across the Institutional (\$11.6 billion), Australia Retail (\$8.5 billion) and New Zealand (\$5.0 billion) divisions, increases in deposits from banks and repurchase agreements (\$14.5 billion) and commercial paper (\$13.9 billion), and the impact of foreign currency translation movements. This was partially offset by decreases in certificates of deposit (\$3.9 billion).
- Debt issuances decreased \$7.4 billion (-7%) primarily driven by the maturity of unsubordinated debt and movement in hedge revaluations.

# September 2022 v March 2022

- Derivative financial assets and liabilities increased \$45.0 billion and \$37.3 billion respectively driven by the impact of market rate movements, primarily the significant strengthening of the USD.
- Net loans and advances increased \$21.0 billion (+3%) driven by higher lending volumes in the Institutional (\$13.4 billion) and Australia Commercial (\$2.1 billion) divisions, increased home loan growth in the Australia Retail division (\$5.8 billion), and the impact of foreign currency translation movements. This was partially offset by a decrease in long-dated reverse repurchase agreements (\$2.9 billion) in Group Treasury.
- Deposits and other borrowings increased \$17.0 billion (+2%) driven by an increase in commercial paper (\$7.6 billion), an increase in customer deposits in the Australia Retail division (\$3.0 billion) and the impact of foreign currency translation movements. This was partially offset by a decrease in customer deposits in the Australia Commercial division (\$4.2 billion), and decreases in certificates of deposit (\$3.5 billion) and deposits from banks and repurchase agreements (\$2.9 billion).
- Debt issuances increased \$6.5 billion (+7%) driven by the issue of new senior and subordinated debt.

The increase in Total equity during the September 2022 half was primarily driven by a share entitlement offer of \$3.5 billion.

# **Liquidity Risk**

Liquidity risk is the risk that the Group is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that the Group has insufficient capacity to fund increases in assets. The timing mismatch of cash flows and the related liquidity risk is inherent in all banking operations and is closely monitored by the Group and managed in accordance with the risk appetite set by the Board.

The Group's approach to liquidity risk management incorporates two key components:

#### · Scenario modelling of funding sources

ANZ's liquidity risk appetite is defined by the ability to meet a range of regulatory requirements and internal liquidity metrics mandated by the Board. The metrics cover a range of scenarios of varying duration and level of severity. The objective of this framework is to:

- Provide protection against shorter term extreme market dislocation and stress.
- Maintain structural strength in the balance sheet by ensuring that an appropriate amount of longer-term assets are funded with longer-term funding.
- · Ensure that no undue timing concentrations exist in the Group's funding profile.

A key component of this framework is the Liquidity Coverage Ratio (LCR), which is a severe short term liquidity stress scenario mandated by banking regulators globally, including APRA. As part of meeting LCR requirements, ANZ has a Committed Liquidity Facility (CLF) with the Reserve Bank of Australia (RBA). The CLF was established to offset the shortage of available High Quality Liquid Assets (HQLA) in Australia and provides an alternative form of contingent liquidity. The CLF is collateralised by assets, including internal residential mortgage backed securities, that are eligible to be pledged as security with the RBA. The total amount of the CLF available to a qualifying Authorised Deposit-taking Institution (ADI) is set annually by APRA. In September 2021, APRA wrote to ADIs to advise that APRA and the RBA consider there to be sufficient HQLA for ADIs to meet their LCR requirements, and therefore the use of the CLF should no longer be required beyond 2022.

Consistent with APRA's requirement to reduce the \$10.7 billion CLF with four equal reductions during the 2022 calendar year to \$0 on 1 January 2023, ANZ's CLF was \$2.7 billion as at 30 September 2022 (Mar 21: \$8.0 billion; Sep 21: \$10.7 billion).

#### Liquid assets

The Group holds a portfolio of high quality unencumbered liquid assets in order to protect the Group's liquidity position in a severely stressed environment, as well as to meet regulatory requirements. HQLA comprise of three categories, with the definitions consistent with Basel 3 LCR:

- Highest-quality liquid assets (HQLA1): Cash, highest credit quality government, central bank or public sector securities eligible for repurchase with central banks to provide same-day liquidity.
- High-quality liquid assets (HQLA2): High credit quality government, central bank or public sector securities, high quality corporate debt securities and high quality covered bonds eligible for repurchase with central banks to provide same-day liquidity.
- Alternative liquid assets (ALA): Assets qualifying as collateral for the CLF and other eligible securities listed by the RBNZ.

In March 2020, in response to the economic impact of COVID-19, the RBA established a Term Funding Facility (TFF). Under the TFF, the RBA has offered three-year funding to ADIs secured by RBA eligible collateral. ADIs can include the undrawn but available TFF as a liquid asset for the LCR, representing a committed central bank facility that can be drawn at the ADI's discretion. As at 1 July 2021, ANZ's available TFF has been fully drawn. Prior to the drawdown, the undrawn but available TFF was represented below by the assets that are eligible to be pledged as security with the RBA.

In November 2020, in response to the economic impact of COVID-19, the RBNZ implemented a Funding for Lending Programme (FLP). Under the FLP the RBNZ offered three-year funding to eligible counterparties secured by approved eligible collateral. APRA has advised that the undrawn but available FLP can be included as a cash inflow for the LCR, which reduces net cash outflows. As the Level 2 LCR excludes liquid assets held above the NZ dollar LCR of 100%, the impact of the undrawn but available FLP reduces net cash outflows and Level 2 liquid assets by the same amount.

The Group monitors and manages the size and composition of its liquid assets portfolio on an ongoing basis in line with regulatory requirements and the risk appetite set by the Board.

	Half Year Average			Movement	
	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Market Values Post Discount <sup>1</sup>					•
HQLA1	228.2	224.1	211.5	2%	8%
HQLA2	8.3	7.6	8.5	9%	-2%
Internal Residential Mortgage Backed Securities <sup>2</sup>	0.3	3.2	3.3	-91%	-91%
Other ALA <sup>2</sup>	5.3	6.2	5.5	-15%	-4%
Total liquid assets	242.1	241.1	228.8	0%	6%
Cash flows modelled under stress scenario					
Cash outflows	245.9	230.3	208.1	7%	18%
Cash inflows	58.5	47.2	39.3	24%	49%
Net cash outflows	187.4	183.1	168.8	2%	11%
Liquidity Coverage Ratio <sup>3</sup>	129%	132%	136%	-3%	-7%

<sup>1.</sup> Half year average basis, calculated as prescribed per APRA Prudential Regulatory Standard (APS 210 Liquidity) and consistent with APS 330 requirements.

<sup>2</sup> Comprised of assets qualifying as collateral for the CLF and TFF up to approved facility limit; and any liquid assets as defined in the RBNZ's Liquidity Policy - Annex: Liquidity Assets - Prudential Supervision Department Document BS13A12.

<sup>3.</sup> All currency Level 2 LCR.

#### **Funding**

ANZ targets a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency.

\$15.7 billion of term wholesale funding (excluding Additional Tier 1 Capital) with a remaining term greater than one year as at 30 September 2022 was issued during the year. In addition, the Group issued \$1.3 billion of Additional Tier 1 Capital during the year (excluding ANZ Bank New Zealand Perpetual Preference Shares¹ which is classified as non-controlling interest in the Group).

The following table shows the Group's total funding composition:

	As at			Movement		
	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Customer deposits and other liabilities						
Australia Retail	150.0	147.0	141.4	2%	6%	
Australia Commercial	112.2	116.4	111.1	-4%	1%	
Institutional	259.4	243.8	239.6	6%	8%	
New Zealand	95.1	100.1	97.7	-5%	-3%	
Pacific	3.8	3.8	3.8	0%	0%	
Group Centre	(0.1)	-	-	n/a	n/a	
Customer deposits	620.4	611.1	593.6	2%	5%	
Other funding liabilities <sup>2</sup>	8.0	9.6	8.1	-17%	-1%	
Total customer liabilities (funding)	628.4	620.7	601.7	1%	4%	
Wholesale funding						
Unsubordinated debt and central bank term funding <sup>3</sup>	89.0	86.4	97.1	3%	-8%	
Subordinated debt <sup>4</sup>	27.3	22.6	25.3	21%	8%	
Certificates of deposit	34.0	36.9	37.7	-8%	-10%	
Commercial paper	39.2	31.9	25.7	23%	53%	
Other wholesale borrowings <sup>5</sup>	110.8	111.3	88.5	0%	25%	
Total wholesale funding	300.3	289.1	274.3	4%	9%	
Shareholders' equity <sup>1</sup>	66.4	61.8	63.7	7%	4%	
Total funding	995.1	971.6	939.7	2%	6%	

<sup>1.</sup> During the September 2022 half, ANZ Bank New Zealand Limited has issued \$484 million of perpetual preference shares that are considered non-controlling interests to the Group. Refer to Note 9 Non-controlling interests for further details.

# Net Stable Funding Ratio

The following table shows the Level 2 Net Stable Funding Ratio (NSFR) composition:

	As at			Movement	
	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Required Stable Funding <sup>1</sup>					
Retail & small and medium enterprises, corporate loans <35% risk weight <sup>2</sup>	204.8	202.2	198.7	1%	3%
Retail & small and medium enterprises, corporate loans >35% risk weight <sup>2</sup>	198.2	190.7	182.0	4%	9%
Other lending <sup>3</sup>	36.2	32.6	31.9	11%	13%
Liquid assets	12.0	11.5	11.6	4%	3%
Other assets <sup>4</sup>	39.7	36.5	38.3	9%	4%
Total Required Stable Funding	490.9	473.5	462.5	4%	6%
Available Stable Funding <sup>1</sup>					
Retail & small and medium enterprise customer deposits	282.6	301.5	287.8	-6%	-2%
Corporate, public sector entities & operational deposits	132.7	118.4	115.5	12%	15%
Central bank & other financial institution deposits	4.8	4.0	4.5	20%	7%
Term funding⁵	63.1	69.7	74.2	-9%	-15%
Short term funding & other liabilities	7.7	5.0	2.4	54%	large
Capital	93.5	84.2	88.3	11%	6%
Total Available Stable Funding	584.4	582.8	572.7	0%	2%
Net Stable Funding Ratio	119%	123%	124%	-4%	-5%

<sup>1.</sup> NSFR factored balance as per APRA Prudential Regulatory Standard APS 210 Liquidity.

<sup>2.</sup> Includes interest accruals, payables and other liabilities, provisions and net tax provisions, and excludes liability for acceptances as they do not provide net funding.

<sup>3</sup> Includes RBA TFF of \$20.1 billion (Mar 22: \$20.1 billion; Sep 21: \$20.1 billion), RBNZ FLP of \$2.3 billion (Mar 22: \$1.4 billion; Sep 21: \$0.9 billion) and TLF of \$0.3 billion (Mar 22: \$0.3 billion; Sep 21: \$0.3 billion).

<sup>4.</sup> Includes subordinated debt issued by ANZ New Zealand which constitutes Tier 2 capital under RBNZ requirements but does not meet the APRA Tier 2 requirements, and USD 300 million perpetual subordinated notes which ceased to be treated as Basel 3 transitional Tier 2 capital under APRA's capital framework from 1 January 2022.

<sup>5.</sup> Includes borrowings from banks, securities sold under repurchase agreements, net derivative balances, special purpose vehicles, other borrowings, and RBA open repurchase arrangements netted down by the corresponding exchange settlement account cash balance.

Risk weighting as per APRA Prudential Regulatory Standard APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

Includes financial institution, central bank and non-performing loans.

Includes off-balance sheet items, net derivatives and other assets.

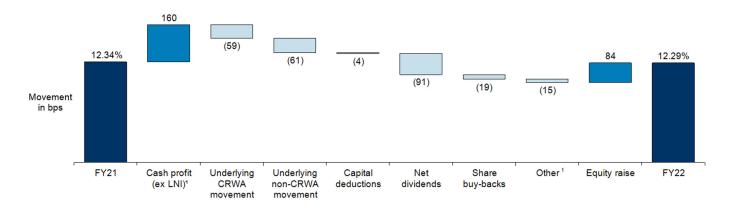
<sup>5.</sup> Includes balances from the drawdown of the RBA and RBNZ Funding Facilities (TFF, FLP and TLF).

#### **Capital Management**

	AS at							
	APRA Basel 3			Internationally Comparable Basel 31				
	Sep 22	Mar 22	Sep 21	Sep 22	Mar 22	Sep 21		
Capital Ratios (Level 2)								
Common Equity Tier 1	12.3%	11.5%	12.3%	19.2%	18.0%	18.3%		
Tier 1	14.0%	13.2%	14.3%	21.5%	20.3%	20.9%		
Total capital	18.2%	16.6%	18.4%	27.3%	24.9%	26.3%		
Risk weighted assets (\$B)	454.7	437.9	416.1	331.1	324.6	319.0		

<sup>1.</sup> Internationally Comparable methodology aligns with APRA's information paper entitled 'International Capital Comparison Study' (13 July 2015).

# APRA Basel 3 Common Equity Tier 1 (CET1) - September 2022 v September 2021



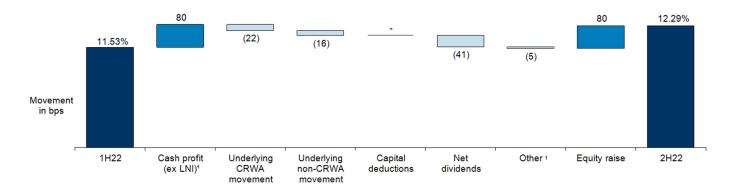
<sup>1.</sup> Large/notable items within Cash profit are included in Other.

# • September 2022 v September 2021

ANZ's CET1 ratio decreased -5 bps to 12.29% during the September 2022 full year. Key drivers of the movement in the CET1 ratio were:

- Cash profit excluding large/notable items increased the ratio by +160 bps.
- Higher underlying CRWA usage (excluding foreign currency translation movements, regulatory changes and other one-offs) decreased the CET1 ratio by -59 bps primarily driven by lending growth in the Institutional division.
- Higher underlying non-CRWA usage (excluding foreign currency translation movements) decreased the CET1 ratio by -61 bps primarily from increases in Interest Rate Risk in the Banking Book (IRRBB) RWA due to increases in embedded losses from higher term rates.
- Capital deductions of -4 bps mainly comprises movements in retained earnings in deconsolidated entities, share in associates' profit and changes in software and capitalised expense deductions.
- Payment of the 2021 final dividend (net of BOP issuance, DRP neutralised) and the 2022 interim dividend (net of BOP and DRP issuance) reduced the ratio by -91 bps.
- Completion of ~\$791 million of the announced \$1.5 billion share buy-back reduced the CET1 ratio by -19 bps.
- Other impacts totalling -15 bps primarily reflecting net movements in foreign/currency translation, large/notable items, non-cash adjustments, FVOCI reserve movements, deferred tax assets and other items.
- Equity raise of \$3.5 billion to support the acquisition of Suncorp Bank increased the ratio by +84 bps.

# APRA Basel 3 Common Equity Tier 1 (CET1) - September 2022 v March 2022



<sup>1.</sup> Large/notable items within Cash profit are included in Other.

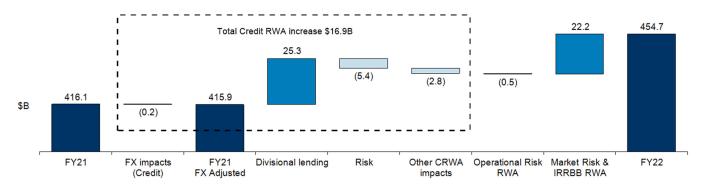
## • September 2022 v March 2022

ANZ's CET1 ratio increased +76 bps to 12.29% during the September 2022 half. Key drivers of the movement in the CET1 ratio were:

- Cash profit excluding large/notable items increased the CET1 ratio by +80 bps.
- Higher underlying CRWA usage (excluding foreign currency translation movements, regulatory changes and other one-offs) decreased the CET1 ratio by -22 bps primarily driven by lending growth in the Institutional division.
- Higher underlying non-CRWA usage (excluding foreign currency translation movements) decreased the CET1 ratio by -16 bps primarily from
  increases in IRRBB RWA due to increases in embedded losses from higher term rates and increased market volatility.
- Payment of the 2022 Interim Dividend (net of BOP and DRP issuance) reduced the CET1 ratio by -41 bps.
- Other impacts totalling -5 bps primarily reflecting net movements in foreign currency translation, large/notable items, non-cash adjustments, FVOCI reserve movements, deferred tax assets and other items.
- Equity raise of \$3.5 billion to support the acquisition of Suncorp Bank increased the ratio by +80 bps.

	As at			Movement	
Total Risk Weighted Assets (RWA)	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Credit RWA	359.4	348.8	342.5	3%	5%
Market risk and IRRBB RWA	47.4	41.1	25.2	15%	88%
Operational RWA	47.9	48.0	48.4	0%	-1%
Total RWA	454.7	437.9	416.1	4%	9%

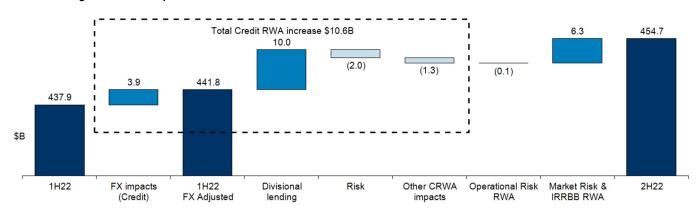
#### Total Risk Weighted Assets - September 2022 v September 2021



#### • September 2022 v September 2021

Total RWA increased \$38.6 billion. Excluding the impact of foreign currency translation and other non-recurring CRWA changes, underlying CRWA (divisional lending and risk migration) increased \$19.9 billion primarily driven by lending increase in the Institutional division. Other CRWA movement include impacts from the completion of Worldline partnership and net impact from CRWA methodology changes. The increase in non-CRWA of \$21.7 billion was primarily driven by the \$20.0 billion increase in IRRBB RWA due to increases in embedded losses.

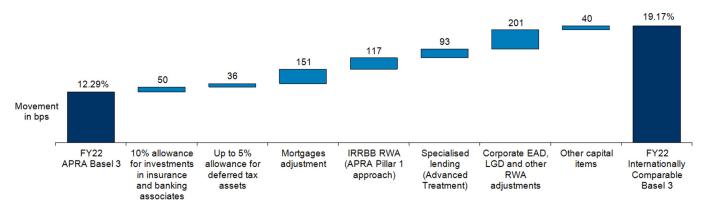
#### Total Risk Weighted Assets - September 2022 v March 2022



### • September 2022 v March 2022

Total RWA increased \$16.8 billion. Excluding the impact of foreign currency translation movements and other non-recurring CRWA changes, underlying CRWA (divisional lending net of risk migration) increased \$8.0 billion, mainly from underlying lending growth in the Institutional division. The increase in non-CRWA of \$6.2 billion was primarily driven by a \$4.7 billion increase in IRRBB RWA due to increases in embedded losses and increased market volatility.

#### APRA to Internationally Comparable Common Equity Tier 1 (CET1) as at 30 September 2022



ANZ's interpretation of the regulations documented in the Basel Committee publications: 'Basel 3: A global regulatory framework for more resilient banks and banking systems' (June 2011)
and 'International Convergence of Capital Measurement and Capital Standards' (June 2006). Also includes differences identified in APRA's information paper entitled 'International Capital
Comparison Study' (13 July 2015).

The above provides a reconciliation of the CET1 ratio under APRA's Basel 3 prudential capital standards to Internationally Comparable Basel 3 standards. APRA views the Basel 3 reforms as a minimum requirement and hence has not incorporated some of the concessions proposed in the Basel 3 rules and has also set higher requirements in other areas. As a result, Australian banks' Basel 3 reported capital ratios will not be directly comparable with international peers. The International Comparable Basel 3 CET1 ratio incorporates differences between APRA and both the Basel Committee Basel 3 framework (including differences identified in the March 2014 Basel Committee's Regulatory Consistency Assessment Programme (RCAP) on Basel 3 implementation in Australia) and its application in major offshore jurisdictions.

The material differences between APRA Basel 3 and Internationally Comparable Basel 3 ratios include:

#### Deductions

- Investments in insurance and banking associates APRA requires a full deduction against CET1. On an Internationally Comparable basis, these investments are subject to a concessional threshold before a deduction is required.
- Deferred tax assets (DTA) APRA requires a full deduction from CET1 for eligible DTA (net of deferred tax liabilities) relating to temporary differences. On an Internationally Comparable basis, this is first subject to a concessional threshold before the deduction is required.

# Risk Weighted Assets (RWA)

- Mortgages RWA APRA imposes a floor of 20% on the downturn Loss Given Default (LGD) used in credit RWA calculations for residential
  mortgages. The Internationally Comparable Basel 3 framework requires a downturn LGD floor of 10%. Additionally, APRA requires a higher
  correlation factor than the Basel framework.
- IRRBB RWA APRA requires inclusion of IRRBB within the RWA base for the CET1 ratio calculation. This is not required on an Internationally Comparable basis.
- Specialised lending APRA requires the supervisory slotting approach to be used in determining credit RWA for specialised lending exposures. The
  Internationally Comparable basis allows for the advanced internal ratings based approach to be used when calculating RWA for these exposures.
- Unsecured Corporate Lending LGD an adjustment to align ANZ's unsecured corporate lending LGD to 45% to be consistent with banks in other
  jurisdictions. The 45% LGD rate is also used in the Foundation Internal Ratings-Based approach (FIRB).
- Undrawn Corporate Lending Exposure at Default (EAD) an adjustment to ANZ's credit conversion factors for undrawn corporate loan commitments to 75% (used in FIRB approach) to align with banks in other jurisdictions.

# **Leverage Ratio**

At 30 September 2022, the Group's APRA Leverage Ratio was 5.4% which is above the 3.5% APRA minimum for internal ratings-based approach ADIs (IRB ADIs) which includes ANZ. The following table summarises the Group's Leverage Ratio calculation:

	As at			Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Tier 1 Capital (net of capital deductions)	63,558	58,001	59,473	10%	7%	
On-balance sheet exposures (excluding derivatives and securities financing transaction exposures)	954,088	928,686	901,969	3%	6%	
Derivative exposures	51,800	36,474	37,769	42%	37%	
Securities financing transaction exposures	35,570	34,223	30,484	4%	17%	
Other off-balance sheet exposures	126,853	117,904	117,848	8%	8%	
Total exposure measure	1,168,311	1,117,287	1,088,070	5%	7%	
APRA Leverage Ratio	5.4%	5.2%	5.5%			
Internationally Comparable Leverage Ratio	6.1%	5.9%	6.1%			

#### September 2022 v September 2021

APRA leverage ratio decreased -3 bps during the September 2022 full year. Key drivers of the movement were:

- Net organic capital generation (largely from cash profit excluding large/notable items and movements in capital deductions), less dividends paid (+27 bps).
- Net decrease from ANZ Capital Notes 2 and ANZ New Zealand Capital Notes redemptions partially offset by AT1 issuance of ANZ Capital Notes
  7 (-7 bps).
- On-balance sheet exposure growth, mainly from higher loan growth reduced the leverage ratio by -28 bps.
- Off-balance sheet, securities financing transactions and derivatives exposures increases, reduced the leverage ratio by -14 bps.
- Share buy-backs reduced leverage ratio by -7 bps.
- Net other impacts (including large/notable items) of -6 bps.
- Equity raise of \$3.5 billion increased the leverage ratio by +32 bps.

# September 2022 v March 2022

APRA leverage ratio increased +25 bps during the September 2022 half. Key drivers of the movement were:

- Net organic capital generation (largely from cash profit excluding large/notable items and movements in capital deductions), less dividends paid (+15 bps).
- On-balance sheet exposure growth, mainly from higher loan growth reduced the leverage ratio by -7 bps.
- Off-balance sheet, securities financing transactions and derivatives exposures increases, reduced the leverage ratio by -11 bps.
- Net other impacts (including large/notable items) of -3 bps.
- Equity raise of \$3.5 billion increased the leverage ratio by +31 bps.

#### **Capital Management - Other Developments**

#### Capital Requirements - Unquestionably Strong

APRA's key initiatives in relation to Unquestionably Strong capital requirements are as follows:

- In July 2017, APRA released an information paper outlining its assessment on the additional capital required for the Australian banking sector to
  be considered 'unquestionably strong' as originally outlined in the Financial System Inquiry final report in December 2014. APRA indicated that 'in
  the case of the four major Australian banks, this equated to a benchmark CET1 capital ratio, under the current capital adequacy framework, of at
  least 10.5 percent from 1 January 2020'.
- In November 2021, APRA released their final requirements in relation to capital adequacy and credit risk capital requirements for ADIs with an implementation date of 1 January 2023. The key aspects of APRA's final requirements are:
  - Increased alignment with internationally agreed Basel standards for non-residential mortgages exposures;
  - Implementing more risk-sensitive risk weights for residential mortgage lending;
  - Introduction of the Basel II capital floor that limits the RWA outcome for IRB ADIs to no less than 72.5% of the RWA outcome under the standardised approach;
  - Improving the flexibility of the capital framework through the introduction of a default level of the countercyclical capital buffer and increasing the capital conservation buffer for IRB ADIs;
  - Improving the transparency and comparability of ADIs' capital ratios, including by requiring IRB ADIs to also publish their capital ratios under the standardised approach; and
  - Implementing a Minimum Leverage Ratio for IRB ADIs at 3.5%.

APRA has indicated in their proposals a decrease in RWA, but this would be offset by the increased capital allocation to regulatory buffers. APRA has also indicated that since ADIs are currently meeting the 'unquestionably strong' benchmarks, it is not APRA's intention to require ADIs to raise additional capital. Accordingly, APRA is expected to calibrate the capital requirements for ADIs, measured in dollar terms, to be consistent at an industry level with the existing 'unquestionably strong' capital benchmarks for ADIs under the current capital framework. The impact of these proposed changes on individual ADIs (including ANZBGL), will vary depending on the final form of requirements implemented.

Additionally, APRA is currently still consulting on revisions to a number of prudential standards, being IRRBB, Market Risk and Counterparty Credit Risk. Given the number of items that are yet to be finalised by APRA, the aggregate final outcome from all changes to APRA's prudential standards relating to their review of ADIs 'unquestionably strong' capital framework remains uncertain.

#### • APRA Total Loss Absorbing Capacity Requirements

In July 2019, APRA announced its decision on loss-absorbing capacity requiring Australian domestic systematically important banks (D-SIBs), including ANZBGL, to increase their total capital by 3% of RWA by January 2024. On 2 December 2021, APRA announced that it has finalised its loss-absorbing capacity requirements and stated that it will require Australian D-SIBs to increase their total capital by a further 1.5% of RWA by January 2026. Inclusive of the previously announced interim increase of 3%, this will result in a total increase to the minimum total capital requirement of 4.5% of RWA. APRA expects the requirement to be satisfied predominantly with additional Tier 2 capital with an equivalent decrease in other senior funding. The amount of the additional total capital requirement will be based on the Group's actual RWA as at January 2026, including the final impact of the revisions to APRA's capital framework announced on 29 November 2021. APRA noted 'Given changes to RWA from the ADI capital reforms, the lower end of the range in dollar terms broadly equates to a requirement of 4.5 percentage points of RWA under the new capital framework, in place from 2023'.

#### . The Reserve Bank of New Zealand review of capital requirements

The RBNZ's new capital adequacy requirements for New Zealand banks, which are set out in the Banking Prudential Requirements (BPR) documents are being implemented in stages during a transition period from October 2021 to July 2028. The key requirements for ANZ Bank New Zealand Limited (ANZ Bank New Zealand) are as follows:

- ANZ Bank New Zealand's Tier 1 capital requirement will increase to 16% of RWA, of which up to 2.5% could be in the form of AT1 Capital. ANZ Bank New Zealand's Total Capital requirement will increase to 18% of RWA, of which up to 2% can be Tier 2 Capital.
- AT1 capital must consist of perpetual preference shares, which may be redeemable. It is anticipated that ANZ Bank New Zealand will be able to refinance existing internal AT1 securities to external counterparties. Tier 2 capital must consist of long-term subordinated debt.
- As an IRB approach accredited bank, ANZ Bank New Zealand's RWA outcomes will be increased to approximately 90% of what would be
  calculated under the Basel Standardised Measurement Approach (standardised approach). This will be achieved by applying an 85% output floor
  for CRWA and increasing the CRWA scalar from 1.06 to 1.20.

The net impact on ANZ's Level 1 CET1 capital is approximately \$1 billion to \$1.5 billion between 30 September 2022 and the end of the transition period in 2028 (based on the Group's 30 September 2022 balance sheet). However, the net impact on the overall Group capital position may be lower post implementation of the APRA capital reforms from January 2023, given the expected narrowing of the variance between the Level 1 and Level 2 CET1 ratios as a result of these reforms. The amount could also vary over time subject to changes to the capital position in ANZ Bank New Zealand (e.g. from RWA growth, management buffer requirements, and potential dividend payments).

# **DIVISIONAL RESULTS**

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On 1 March 2022, the Group announced a structural change to the existing Australia Retail and Commercial division, and the digital businesses in the Group Centre division. This involved the integration of the Australian retail and digital businesses, and the separation of the Australian commercial business into a new division to improve productivity and accountability within the organisation. As a result of these changes there are now six divisions: Australia Retail, Australia Commercial, Institutional, New Zealand, Pacific and Group Centre, aligned to distinct strategies and opportunities within the Group. Comparative information has been restated accordingly.

Other than those described above, there have been no other significant changes.

The Divisional Results section is reported on a cash profit basis for continuing operations.

# Cash profit by division - September 2022 Full Year v September 2021 Full Year



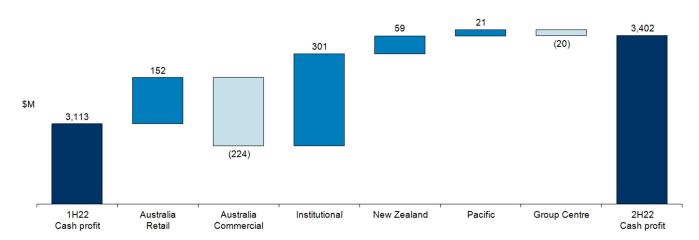
September 2022 Full Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	5,527	2,568	3,401	3,168	96	114	14,874
Other operating income	622	652	1,648	461	68	222	3,673
Operating income	6,149	3,220	5,049	3,629	164	336	18,547
Operating expenses	(3,210)	(1,346)	(2,503)	(1,324)	(153)	(1,043)	(9,579)
Profit/(Loss) before credit impairment and income tax	2,939	1,874	2,546	2,305	11	(707)	8,968
Credit impairment (charge)/release	129	133	18	(36)	6	(18)	232
Profit/(Loss) before income tax	3,068	2,007	2,564	2,269	17	(725)	9,200
Income tax expense and non-controlling interests	(928)	(497)	(803)	(636)	(8)	187	(2,685)
Cash profit/(loss) from continuing operations	2,140	1,510	1,761	1,633	9	(538)	6,515

September 2021 Full Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	5,708	2,281	3,105	2,870	96	101	14,161
Other operating income	433	456	1,878	469	65	(15)	3,286
Operating income	6,141	2,737	4,983	3,339	161	86	17,447
Operating expenses	(2,948)	(1,353)	(2,447)	(1,325)	(144)	(834)	(9,051)
Profit/(Loss) before credit impairment and income tax	3,193	1,384	2,536	2,014	17	(748)	8,396
Credit impairment (charge)/release	227	199	89	76	(21)	(3)	567
Profit/(Loss) before income tax	3,420	1,583	2,625	2,090	(4)	(751)	8,963
Income tax expense and non-controlling interests	(1,104)	(476)	(738)	(582)	1	134	(2,765)
Cash profit/(loss) from continuing operations	2,316	1,107	1,887	1,508	(3)	(617)	6,198

# September 2022 Full Year v September 2021 Full Year

	Australia Retail	Australia Commercial	Institutional	New Zealand	Pacific	Group Centre	Group
Net interest income	-3%	13%	10%	10%	0%	13%	5%
Other operating income	44%	43%	-12%	-2%	5%	large	12%
Operating income	0%	18%	1%	9%	2%	large	6%
Operating expenses	9%	-1%	2%	0%	6%	25%	6%
Profit/(Loss) before credit impairment and income tax	-8%	35%	0%	14%	-35%	-5%	7%
Credit impairment (charge)/release	-43%	-33%	-80%	large	large	large	-59%
Profit/(Loss) before income tax	-10%	27%	-2%	9%	large	-3%	3%
Income tax expense and non-controlling interests	-16%	4%	9%	9%	large	40%	-3%
Cash profit/(loss) from continuing operations	-8%	36%	-7%	8%	large	-13%	5%

# Cash profit by division - September 2022 Half Year v March 2022 Half Year



September 2022 Half Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	2,821	1,410	1,780	1,663	50	50	7,774
Other operating income	353	175	866	216	34	181	1,825
Operating income	3,174	1,585	2,646	1,879	84	231	9,599
Operating expenses	(1,549)	(673)	(1,262)	(646)	(73)	(585)	(4,788)
Profit/(Loss) before credit impairment and income tax	1,625	912	1,384	1,233	11	(354)	4,811
Credit impairment (charge)/release	16	11	(17)	(57)	9	(14)	(52)
Profit/(Loss) before income tax	1,641	923	1,367	1,176	20	(368)	4,759
Income tax expense and non-controlling interests	(495)	(280)	(336)	(330)	(5)	89	(1,357)
Cash profit/(loss) from continuing operations	1,146	643	1,031	846	15	(279)	3,402

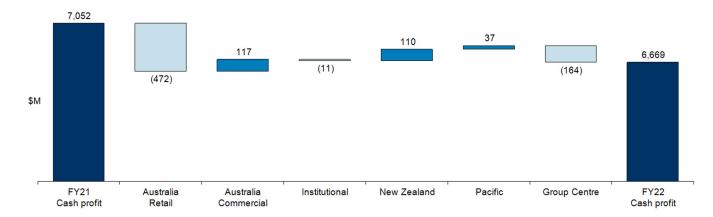
March 2022 Half Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	2,706	1,158	1,621	1,505	46	64	7,100
Other operating income	269	477	782	245	34	41	1,848
Operating income	2,975	1,635	2,403	1,750	80	105	8,948
Operating expenses	(1,661)	(673)	(1,241)	(678)	(80)	(458)	(4,791)
Profit/(Loss) before credit impairment and income tax	1,314	962	1,162	1,072	-	(353)	4,157
Credit impairment (charge)/release	113	122	35	21	(3)	(4)	284
Profit/(Loss) before income tax	1,427	1,084	1,197	1,093	(3)	(357)	4,441
Income tax expense and non-controlling interests	(433)	(217)	(467)	(306)	(3)	98	(1,328)
Cash profit/(loss) from continuing operations	994	867	730	787	(6)	(259)	3,113

# September 2022 Half Year v March 2022 Half Year

	Australia Retail	Australia Commercial	Institutional	New Zealand	Pacific	Group Centre	Group
Net interest income	4%	22%	10%	10%	9%	-22%	9%
Other operating income	31%	-63%	11%	-12%	0%	large	-1%
Operating income	7%	-3%	10%	7%	5%	large	7%
Operating expenses	-7%	0%	2%	-5%	-9%	28%	0%
Profit/(Loss) before credit impairment and income tax	24%	-5%	19%	15%	n/a	0%	16%
Credit impairment (charge)/release	-86%	-91%	large	large	large	large	large
Profit/(Loss) before income tax	15%	-15%	14%	8%	large	3%	7%
Income tax expense and non-controlling interests	14%	29%	-28%	8%	67%	-9%	2%
Cash profit/(loss) from continuing operations	15%	-26%	41%	7%	large	8%	9%

# Cash profit by division (excluding large/notable items) - September 2022 Full Year v September 2021 Full Year

The Group cash profit results include a number of items collectively referred to as large/notable items. While these items form part of cash profit, they have been excluded from the tables below given their nature and significance. Refer to pages 14 to 18 for a description of large/notable items.



September 2022 Full Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	5,538	2,562	3,403	3,162	95	114	14,874
Other operating income	645	319	1,621	461	75	265	3,386
Operating income	6,183	2,881	5,024	3,623	170	379	18,260
Operating expenses	(2,990)	(1,312)	(2,455)	(1,331)	(138)	(944)	(9,170)
Profit/(Loss) before credit impairment and income tax	3,193	1,569	2,569	2,292	32	(565)	9,090
Credit impairment (charge)/release	129	133	16	(36)	12	(18)	236
Profit/(Loss) before income tax	3,322	1,702	2,585	2,256	44	(583)	9,326
Income tax expense and non-controlling interests	(999)	(514)	(682)	(633)	(8)	179	(2,657)
Cash profit/(loss) from continuing operations	2,323	1,188	1,903	1,623	36	(404)	6,669

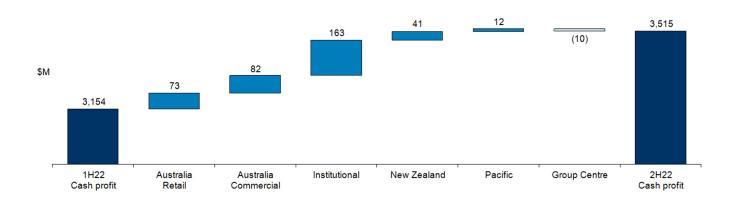
September 2021 Full Year Net interest income	Australia Retail \$M 5,748	Australia Commercial \$M 2.324	Institutional \$M 3,104	New Zealand \$M 2,874	Pacific \$M 96	Group Centre \$M 101	Group \$M 14.247
Other operating income	751	307	1,806	456	65	332	3,717
Operating income	6,499	2,631	4,910	3,330	161	433	17,964
Operating expenses	(2,729)	(1,302)	(2,320)	(1,304)	(141)	(793)	(8,589)
Profit/(Loss) before credit impairment and income tax	3,770	1,329	2,590	2,026	20	(360)	9,375
Credit impairment (charge)/release	227	201	84	76	(21)	(3)	564
Profit/(Loss) before income tax	3,997	1,530	2,674	2,102	(1)	(363)	9,939
Income tax expense and non-controlling interests	(1,202)	(459)	(760)	(589)	-	123	(2,887)
Cash profit/(loss) from continuing operations	2,795	1,071	1,914	1,513	(1)	(240)	7,052

# September 2022 Full Year v September 2021 Full Year

	Australia Retail	Australia Commercial	Institutional	New Zealand	Pacific	Group Centre	Group
Net interest income	-4%	10%	10%	10%	-1%	13%	4%
Other operating income	-14%	4%	-10%	1%	15%	-20%	-9%
Operating income	-5%	10%	2%	9%	6%	-12%	2%
Operating expenses	10%	1%	6%	2%	-2%	19%	7%
Profit/(Loss) before credit impairment and income tax	-15%	18%	-1%	13%	60%	57%	-3%
Credit impairment (charge)/release	-43%	-34%	-81%	large	large	large	-58%
Profit/(Loss) before income tax	-17%	11%	-3%	7%	large	61%	-6%
Income tax expense and non-controlling interests	-17%	12%	-10%	7%	n/a	46%	-8%
Cash profit/(loss) from continuing operations	-17%	11%	-1%	7%	large	68%	-5%

# Cash profit by division (excluding large/notable items) - September 2022 Half Year v March 2022 Half Year

The Group cash profit results include a number of items collectively referred to as large/notable items. While these items form part of cash profit, they have been excluded from the tables below given their nature and significance. Refer to pages 14 to 18 for a description of large/notable items.



September 2022 Half Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	2,825	1,408	1,782	1,657	49	50	7,771
Other operating income	360	166	855	216	41	172	1,810
Operating income	3,185	1,574	2,637	1,873	90	222	9,581
Operating expenses	(1,488)	(672)	(1,245)	(659)	(70)	(492)	(4,626)
Profit/(Loss) before credit impairment and income tax	1,697	902	1,392	1,214	20	(270)	4,955
Credit impairment (charge)/release	16	11	(17)	(57)	9	(14)	(52)
Profit/(Loss) before income tax	1,713	913	1,375	1,157	29	(284)	4,903
Income tax expense and non-controlling interests	(515)	(278)	(342)	(325)	(5)	77	(1,388)
Cash profit/(loss) from continuing operations	1,198	635	1,033	832	24	(207)	3,515

March 2022 Half Year	Australia Retail \$M	Australia Commercial \$M	Institutional \$M	New Zealand \$M	Pacific \$M	Group Centre \$M	Group \$M
Net interest income	2,713	1,154	1,621	1,505	46	64	7,103
Other operating income	285	153	766	245	34	93	1,576
Operating income	2,998	1,307	2,387	1,750	80	157	8,679
Operating expenses	(1,502)	(640)	(1,210)	(672)	(68)	(452)	(4,544)
Profit/(Loss) before credit impairment and income tax	1,496	667	1,177	1,078	12	(295)	4,135
Credit impairment (charge)/release	113	122	33	21	3	(4)	288
Profit/(Loss) before income tax	1,609	789	1,210	1,099	15	(299)	4,423
Income tax expense and non-controlling interests	(484)	(236)	(340)	(308)	(3)	102	(1,269)
Cash profit/(loss) from continuing operations	1,125	553	870	791	12	(197)	3,154

# September 2022 Half Year v March 2022 Half Year

	Australia Retail	Australia Commercial	Institutional	New Zealand	Pacific	Group Centre	Group
Net interest income	4%	22%	10%	10%	7%	-22%	9%
Other operating income	26%	8%	12%	-12%	21%	85%	15%
Operating income	6%	20%	10%	7%	13%	41%	10%
Operating expenses	-1%	5%	3%	-2%	3%	9%	2%
Profit/(Loss) before credit impairment and income tax	13%	35%	18%	13%	67%	-8%	20%
Credit impairment (charge)/release	-86%	-91%	large	large	large	large	large
Profit/(Loss) before income tax	6%	16%	14%	5%	93%	-5%	11%
Income tax expense and non-controlling interests	6%	18%	1%	6%	67%	-25%	9%
Cash profit/(loss) from continuing operations	6%	15%	19%	5%	100%	5%	11%

# Key Balance Sheet Metrics by division

		As at	Movement		
Net Loans and Advances	Sep 22 \$B	Mar 22 \$B	Sep 21 \$B	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Australia Retail <sup>1</sup>	290.3	284.6	284.0	2%	2%
Australia Commercial <sup>1</sup>	59.7	57.6	57.2	4%	4%
Institutional <sup>2</sup>	196.8	175.0	158.2	12%	24%
New Zealand <sup>2</sup>	123.7	129.6	128.5	-5%	-4%
Pacific	1.8	1.7	1.8	6%	0%
Group Centre	0.1	2.9	-	-97%	n/a
Total	672.4	651.4	629.7	3%	7%
Customer Deposits					
Australia Retail	150.0	147.0	141.4	2%	6%
Australia Commercial	112.2	116.4	111.1	-4%	1%
Institutional <sup>3</sup>	259.4	243.8	239.6	6%	8%
New Zealand <sup>3</sup>	95.1	100.1	97.7	-5%	-3%
Pacific	3.8	3.8	3.8	0%	0%
Group Centre	(0.1)	-	-	n/a	n/a
Total	620.4	611.1	593.6	2%	5%
Risk Weighted Assets					
Australia Retail	125.5	118.8	112.2	6%	12%
Australia Commercial	54.0	51.6	51.6	5%	5%
Institutional	198.3	186.6	172.1	6%	15%
New Zealand	67.5	71.9	71.2	-6%	-5%
Pacific	3.9	3.6	3.7	8%	5%
Group Centre	5.4	5.4	5.3	0%	2%
Total	454.7	437.9	416.1	4%	9%

	Half Year		Full Year	
Return on Average Risk Weighted Assets - cash continuing operations	Sep 22	Mar 22	Sep 22	Sep 21
Australia Retail	1.9%	1.7%	1.8%	2.1%
Australia Commercial	2.4%	3.3%	2.9%	2.1%
Institutional	1.1%	0.8%	0.9%	1.1%
New Zealand	2.4%	2.2%	2.3%	2.2%
Pacific	0.8%	(0.3%)	0.2%	(0.1%)
Group Centre	(10.4%)	(10.3%)	(10.3%)	(9.1%)
Total	1.5%	1.5%	1.5%	1.5%

<sup>1.</sup> During the September 2022 half, the Group revised its treatment of ongoing trail commission payable to mortgage brokers to recognise a liability within Payables and other liabilities equal to the present value of expected future trail commission payments and a corresponding increase in capitalised brokerage costs in Net loans and advances. The balance at 30 September 2022 was \$1,226 million for the Australia Retail division and \$94 million for the Australia Commercial division. Comparative information has not been restated.

<sup>&</sup>lt;sup>2</sup> Refer to pages 38 and 39 for net loans and advances movements excluding the impact of foreign currency translation.

<sup>3.</sup> Refer to pages 38 and 39 for customer deposits movements excluding the impact of foreign currency translation.

# Australia Retail

Maile Carnegie

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details.

Sep 24 Interest income         Mar 2 2 2,700 mode         Mar 2 2 5,000 mode         Sep 24 5,000 mode         Sep 25 5,000 mode         Sep 26 5,000 mode <th></th> <th colspan="3">Half Year</th> <th colspan="4">Full Year</th>		Half Year			Full Year			
Other operating income         353         269         31%         622         433         44%           Operating income         3,174         2,075         7%         6,149         6,141         0%           Operating expenses         (1,649)         (1,649)         1,640         -7%         6,149         6,141         0%           Profit before credit impairment dunicome tax         1,625         1,314         24%         2,933         3,193         -8%           Profit before income tax         1,641         1,427         1,56         3,068         3,420         -10%           Income tax expense and non-controlling interests         (495)         (433)         1,4%         (928)         (1,104)         -16%           Balance Sheet         290,322         284,548         290,322         283,988         2%           Other external assets         290,322         284,584         290,322         283,988         2%           External assets         290,322         284,585         2%         290,322         283,988         2%           Other external assets         290,322         284,585         2%         290,322         283,988         2%           Other external assets         292,825         2		•		Movt	•	•	Movt	
Purposition	Net interest income	2,821	2,706	4%	5,527	5,708	-3%	
Operating expenses         (1,649)         (1,661)         -7%         (3,210)         (2,948)         9%           Profit before credit impairment and income tax         1,625         1,314         24%         2,939         3,193         -8%           Credit impairment (charge)/release         16         113         -86%         129         227         -43%           Profit before income tax         1,641         1,427         15%         3,068         3,420         -10%           Income tax expense and non-controlling interests         (495)         (433)         14%         (928)         (1,104)         -16%           Cash profit         1,146         994         15%         2,100         2,316         -8%           Balance Sheet         290,322         284,548         2%         290,322         283,988         2%           Other external assets         292,225         287,250         2%         292,252         285,968         2%           Customer deposits         149,983         147,000         2%         149,953         141,404         6%           Chier external liabilities         153,491         150,731         2%         153,491         143,709         7%           Risk weighted assets	Other operating income	353	269	31%	622	433	44%	
Profit before credit impairment and income tax         1,625         1,314         24%         2,939         3,193         -8%           Credit impairment (charge)/release         16         113         -86%         129         227         -43%           Profit before income tax         1,641         1,427         15%         3,668         3,420         -10%           Income tax expense and non-controlling interests         (495)         (433)         14%         (928)         (1,104)         -16%           Cash profit         1,146         994         15%         2,140         2,316         -8%           Balance Sheet         Net loans and advances¹         290,322         284,548         2%         290,322         283,988         2%           Other external assets         2,503         2,702         -7%         2,503         2,578         -3%           External assets         292,825         287,250         2%         292,825         285,666         2%           Customer deposits         149,983         147,000         2%         149,953         141,404         6%           Other external liabilities         153,491         150,731         2%         153,491         143,709         7% <tr< td=""><td>Operating income</td><td>3,174</td><td>2,975</td><td>7%</td><td>6,149</td><td>6,141</td><td>0%</td></tr<>	Operating income	3,174	2,975	7%	6,149	6,141	0%	
Credit impairment (charge)/release         16         113         -86%         129         227         43%           Profit before income tax         1,641         1,427         15%         3,068         3,420         -10%           Income tax expense and non-controlling interests         (495)         (433)         14%         (928)         (1,104)         -16%           Cash profit         1,146         994         15%         2,10         2,316         -8%           Balance Sheet         290,322         284,548         2%         290,322         283,988         2%           Other external assets         290,322         287,250         2%         292,825         286,566         2%           External assets         292,825         287,250         2%         292,825         286,566         2%           Customer deposits         149,953         147,000         2%         149,953         141,404         6%           Customer deposits         149,953         147,000         2%         149,953         141,404         6%           Customer deposits         153,491         150,731         2%         153,491         143,709         7%           Risk weighted assets         125,516         118	Operating expenses	(1,549)	(1,661)	-7%	(3,210)	(2,948)	9%	
Profit before income tax	Profit before credit impairment and income tax	1,625	1,314	24%	2,939	3,193	-8%	
Income tax expense and non-controlling interests   495   493   14%   492   1,104   2,316   -8%   288   1,104   2,316   -8%   288   2,104   2,316   -8%   288   2,104   2,316   -8%   288   2,104   2,316   -8%   288   2,104   2,316   -8%   288   2,104   2,316   -8%   288   2,104   2,316   2,104   2,316   2,104	Credit impairment (charge)/release	16	113	-86%	129	227	-43%	
Cash profit         1,146         994         15%         2,140         2,316         -8%           Balance Sheet         Net loans and advances¹         290,322         284,548         2%         290,322         283,988         2%           Other external assets         2,503         2,702         -7%         2,503         2,578         -3%           External assets         292,825         287,250         2%         292,825         286,566         2%           Customer deposits         149,953         147,000         2%         149,953         141,404         6%           Other external liabilities         3,538         3,731         -5%         3,538         2,305         53%           External liabilities         153,491         118,796         6%         125,516         112,172         12%           Risk weighted assets         125,516         118,796         6%         125,516         112,172         12%           Average gross loans and advances         287,110         285,426         1%         286,270         287,304         0%           Return on average assets         0,79%         0,69%         0,74%         0,80%         22,25%         2,27%         2,27%         2,25	Profit before income tax	1,641	1,427	15%	3,068	3,420	-10%	
Net loans and advances   Net loans   Net	Income tax expense and non-controlling interests	(495)	(433)	14%	(928)	(1,104)	-16%	
Net loans and advances¹         290,322         284,548         2%         290,322         283,988         2%           Other external assets         2,503         2,702         -7%         2,503         2,578         -3%           External assets         292,825         287,250         2%         292,825         286,566         2%           Customer deposits         149,953         147,000         2%         149,953         141,404         6%           Other external liabilities         3,538         3,731         -5%         3,538         2,305         53%           External liabilities         153,491         150,731         2%         153,491         143,709         7%           Risk weighted assets         125,516         118,796         6%         125,516         112,172         12%           Average gross loans and advances         287,110         285,426         1%         286,270         287,304         0%           Average deposits and other borrowings         147,689         143,888         3%         145,794         135,487         8           Ratios         2         2,200         0.69%         0.074%         0.80%         2           Return on average assets         0	Cash profit	1,146	994	15%	2,140	2,316	-8%	
Cither external assets   2,503   2,702   -7%   2,503   2,578   -3%	Balance Sheet							
External assets   292,825   287,250   2%   292,825   286,566   2%   2%   292,825   286,566   2%   2%   280,566   280,566   2	Net loans and advances <sup>1</sup>	290,322	284,548	2%	290,322	283,988	2%	
Customer deposits       149,953       147,000       2%       149,953       141,404       6%         Other external liabilities       3,538       3,731       -5%       3,538       2,305       53%         External liabilities       153,491       150,731       2%       153,491       143,709       7%         Risk weighted assets       125,516       118,796       6%       125,516       112,172       12%         Average gross loans and advances       287,110       285,426       1%       286,270       287,304       0%         Average deposits and other borrowings       147,689       143,888       3%       145,794       135,487       8%         Ratios       8       8       8       8       8       8       8       8       8         Return on average assets       0.79%       0.69%       0.74%       0.80%       8       8         Net interest margin       2.29%       2.21%       2.25%       2.27%       2.27%       2.27%       2.26%       2.22%       48.0%       4.0%       2.22%       2.26%       2.22%       48.0%       4.0%       2.22%       4.0%       2.22%       4.0%       2.22%       4.0       2.22%       4.0       2.22% <td>Other external assets</td> <td>2,503</td> <td>2,702</td> <td>-7%</td> <td>2,503</td> <td>2,578</td> <td>-3%</td>	Other external assets	2,503	2,702	-7%	2,503	2,578	-3%	
Other external liabilities         3,538         3,731         -5%         3,538         2,305         53%           External liabilities         153,491         150,731         2%         153,491         143,709         7%           Risk weighted assets         125,516         118,796         6%         125,516         112,172         12%           Average gross loans and advances         287,110         285,426         1%         286,270         287,304         0%           Average deposits and other borrowings         147,689         143,888         3%         145,794         135,487         8%           Ratios         8         2.21%         0.69%         0.74%         0.80% <td< td=""><td>External assets</td><td>292,825</td><td>287,250</td><td>2%</td><td>292,825</td><td>286,566</td><td>2%</td></td<>	External assets	292,825	287,250	2%	292,825	286,566	2%	
External liabilities   153,491   150,731   2%   153,491   143,709   7%	Customer deposits	149,953	147,000	2%	149,953	141,404	6%	
Risk weighted assets   125,516   118,796   6%   125,516   112,172   12%     Average gross loans and advances   287,110   285,426   1%   286,270   287,304   0%     Average deposits and other borrowings   147,689   143,888   3%   145,794   135,487   8%     Ratios   Return on average assets   0.79%   0.69%   0.74%   0.80%     Net interest margin   2.29%   2.21%   2.25%   2.27%     Operating expenses to operating income   48.8%   55.8%   52.2%   48.0%     Operating expenses to average assets   1.07%   1.16%   1.12%   1.02%     Individually assessed credit impairment charge/(release) as a % of average GLA²   (0.00%)   0.03%   0.01%   0.04%     Collectively assessed credit impairment charge/(release) as a % of average GLA²   (0.01%)   (0.11%)   (0.06%)   (0.12%)     Gross impaired assets as a % of GLA   0.13%   0.11%   0.13%   0.13%     On the control of the control o	Other external liabilities	3,538	3,731	-5%	3,538	2,305	53%	
Average gross loans and advances  Average deposits and other borrowings  147,689  143,888  3%  145,794  135,487  8%  Ratios  Return on average assets  0.79%  0.69%  2.29%  2.21%  0.74%  0.80%  Net interest margin  2.29%  2.21%  2.25%  2.27%  Operating expenses to operating income  48.8%  55.8%  52.2%  48.0%  Operating expenses to average assets  1.07%  1.16%  1.12%  1.02%  Individually assessed credit impairment charge/(release)  Individually assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release) as a % of average GLA²  (0.00%)  Collectively assessed credit impairment charge/(release) as a % of average GLA²  (0.01%)  Collectively assessed credit impairment charge/(release) as a % of average GLA²  (0.01%)  Gross impaired assets  390  324  20%  390  377  3%  Gross impaired assets as a % of GLA	External liabilities	153,491	150,731	2%	153,491	143,709	7%	
Average deposits and other borrowings 143,888 3% 145,794 135,487 8% Ratios  Return on average assets 0.79% 0.69% 0.74% 0.80% 2.25% 2.27% 0.74% 0.80% 2.29% 2.21% 2.25% 2.27% 0.74% 0.80% 0.80% 0	Risk weighted assets	125,516	118,796	6%	125,516	112,172	12%	
Ratios Return on average assets  0.79% 0.69% 0.74% 0.80%  Net interest margin  2.29% 2.21% 2.25% 2.27%  Operating expenses to operating income  48.8% 55.8% 52.2% 48.0%  Operating expenses to average assets  1.07% 1.16% 1.12% 1.02%  Individually assessed credit impairment charge/(release)  Individually assessed credit impairment charge/(release) as a % of average GLA² (0.00%) 0.03% 0.01% 0.04%  Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release) as a % of average GLA² (0.01%) (0.11%) (0.06%) (0.12%)  Gross impaired assets  390 324 20% 390 377 3%  Gross impaired assets as a % of GLA  0.13% 0.11% 0.13% 0.13%	Average gross loans and advances	287,110	285,426	1%	286,270	287,304	0%	
Return on average assets       0.79%       0.69%       0.74%       0.80%         Net interest margin       2.29%       2.21%       2.25%       2.27%         Operating expenses to operating income       48.8%       55.8%       52.2%       48.0%         Operating expenses to average assets       1.07%       1.16%       1.12%       1.02%         Individually assessed credit impairment charge/(release)       (5)       45       large       40       122       -67%         Individually assessed credit impairment charge/(release) as a % of average GLA²       (0.00%)       0.03%       0.01%       0.04%         Collectively assessed credit impairment charge/(release)       (11)       (158)       -93%       (169)       (349)       -52%         Collectively assessed credit impairment charge/(release) as a % of average GLA²       (0.01%)       (0.11%)       (0.06%)       (0.12%)         Gross impaired assets       390       324       20%       390       377       3%         Gross impaired assets as a % of GLA       0.13%       0.11%       0.13%       0.13%       0.13%	Average deposits and other borrowings	147,689	143,888	3%	145,794	135,487	8%	
Net interest margin       2.29%       2.21%       2.25%       2.27%         Operating expenses to operating income       48.8%       55.8%       52.2%       48.0%         Operating expenses to average assets       1.07%       1.16%       1.12%       1.02%         Individually assessed credit impairment charge/(release)       (5)       45       large       40       122       -67%         Individually assessed credit impairment charge/(release) as a % of average GLA²       (0.00%)       0.03%       0.01%       0.04%         Collectively assessed credit impairment charge/(release)       (11)       (158)       -93%       (169)       (349)       -52%         Collectively assessed credit impairment charge/(release) as a % of average GLA²       (0.01%)       (0.11%)       (0.06%)       (0.12%)         Gross impaired assets       390       324       20%       390       377       3%         Gross impaired assets as a % of GLA       0.13%       0.11%       0.13%       0.13%       0.13%	Ratios							
Operating expenses to operating income         48.8%         55.8%         52.2%         48.0%           Operating expenses to average assets         1.07%         1.16%         1.12%         1.02%           Individually assessed credit impairment charge/(release)         (5)         45         large         40         122         -67%           Individually assessed credit impairment charge/(release) as a % of average GLA²         (0.00%)         0.03%         0.01%         0.04%           Collectively assessed credit impairment charge/(release)         (11)         (158)         -93%         (169)         (349)         -52%           Collectively assessed credit impairment charge/(release) as a % of average GLA²         (0.01%)         (0.11%)         (0.06%)         (0.12%)           Gross impaired assets         390         324         20%         390         377         3%           Gross impaired assets as a % of GLA         0.13%         0.11%         0.13%         0.13%         0.13%	Return on average assets	0.79%	0.69%		0.74%	0.80%		
Operating expenses to average assets         1.07%         1.16%         1.12%         1.02%           Individually assessed credit impairment charge/(release)         (5)         45         large         40         122         -67%           Individually assessed credit impairment charge/(release) as a % of average GLA²         (0.00%)         0.03%         0.01%         0.04%           Collectively assessed credit impairment charge/(release)         (11)         (158)         -93%         (169)         (349)         -52%           Collectively assessed credit impairment charge/(release) as a % of average GLA²         (0.01%)         (0.11%)         (0.06%)         (0.12%)           Gross impaired assets         390         324         20%         390         377         3%           Gross impaired assets as a % of GLA         0.13%         0.11%         0.13%         0.13%         0.13%	Net interest margin	2.29%	2.21%		2.25%	2.27%		
Individually assessed credit impairment charge/(release) (5) 45 large 40 122 -67% Individually assessed credit impairment charge/(release) as a % of average GLA² (0.00%) 0.03% 0.01% 0.04% Collectively assessed credit impairment charge/(release) (11) (158) -93% (169) (349) -52% Collectively assessed credit impairment charge/(release) as a % of average GLA² (0.01%) (0.11%) (0.06%) (0.12%) Gross impaired assets 390 324 20% 390 377 3% Gross impaired assets as a % of GLA 0.13% 0.11% 0.11% 0.13% 0.13%	Operating expenses to operating income	48.8%	55.8%		52.2%	48.0%		
Individually assessed credit impairment charge/(release) as a % of average GLA² (0.00%) 0.03% 0.01% 0.04% Collectively assessed credit impairment charge/(release) (11) (158) -93% (169) (349) -52% Collectively assessed credit impairment charge/(release) as a % of average GLA² (0.01%) (0.11%) (0.06%) (0.12%) Gross impaired assets 390 324 20% 390 377 3% Gross impaired assets as a % of GLA 0.13% 0.11% 0.13% 0.13%	Operating expenses to average assets	1.07%	1.16%		1.12%	1.02%		
Collectively assessed credit impairment charge/(release)       (11)       (158)       -93%       (169)       (349)       -52%         Collectively assessed credit impairment charge/(release) as a % of average GLA²       (0.01%)       (0.11%)       (0.06%)       (0.12%)         Gross impaired assets       390       324       20%       390       377       3%         Gross impaired assets as a % of GLA       0.13%       0.11%       0.13%       0.13%       0.13%	Individually assessed credit impairment charge/(release)	(5)	45	large	40	122	-67%	
Collectively assessed credit impairment charge/(release) as a % of average GLA²       (0.01%)       (0.11%)       (0.06%)       (0.12%)         Gross impaired assets       390       324       20%       390       377       3%         Gross impaired assets as a % of GLA       0.13%       0.11%       0.13%       0.13%       0.13%	Individually assessed credit impairment charge/(release) as a $\%$ of average $\mbox{GLA}^2$	(0.00%)	0.03%		0.01%	0.04%		
Gross impaired assets         390         324         20%         390         377         3%           Gross impaired assets as a % of GLA         0.13%         0.11%         0.13%         0.13%         0.13%	Collectively assessed credit impairment charge/(release)	(11)	(158)	-93%	(169)	(349)	-52%	
Gross impaired assets as a % of GLA <b>0.13</b> % 0.11% <b>0.13</b> % 0.13%	Collectively assessed credit impairment charge/(release) as a $\%$ of average $\mbox{GLA}^2$	(0.01%)	(0.11%)		(0.06%)	(0.12%)		
	Gross impaired assets	390	324	20%	390	377	3%	
Total FTE 11,846 12,149 -2% 11,846 11,764 1%	Gross impaired assets as a % of GLA	0.13%	0.11%		0.13%	0.13%		
	Total FTE	11,846	12,149	-2%	11,846	11,764	1%	

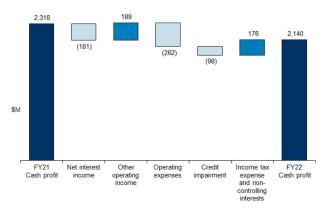
<sup>1.</sup> Net loans and advances increased \$1,226 million at 30 September 2022 due to the revised treatment of ongoing trail commission payable to mortgage brokers discussed on page 57. Comparative information has not been restated.

#### Performance September 2022 v September 2021

Lending volumes increased driven by home loan growth, partially offset by lower unsecured lending.

- Net interest margin decreased driven by asset margin contraction from competitive pressure and unfavourable lending mix from stronger growth in lower margin fixed rate home loans. This was partially offset by improvement in deposit margins from a rising interest rate environment and favourable deposit mix.
- Other operating income increased driven by the loss on divestment of ANZ Share Investing business in the prior year and higher cards revenue due to recovery in consumer spending, partially offset by Breakfree package fee changes.
- Operating expenses increased driven by higher investment spend on ANZ Plus and home loans momentum, partially offset by lower restructuring expenses.
- Credit impairment release decreased driven by a lower collectively
  assessed credit impairment release, partially offset by lower individually
  assessed credit impairment charge with underlying delinquency and
  impairment flows remaining subdued with the benefit from previous
  government and bank COVID-19 support packages persisting.

#### Cash Profit September 2022 v September 2021



<sup>2.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

# Australia Retail

Maile Carnegie

# Individually assessed credit impairment charge/(release)

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Home Loans	(13)	5	large	(8)	44	large	
Cards and Personal Loans	7	39	-82%	46	73	-37%	
Deposits and Payments <sup>1</sup>	1	1	0%	2	5	-60%	
Individually assessed credit impairment charge/(release)	(5)	45	large	40	122	-67%	

Collectively assessed credit impairment charge/(release)	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Home Loans	3	(122)	large	(119)	(251)	-53%	
Cards and Personal Loans	(15)	(37)	-59%	(52)	(92)	-43%	
Deposits and Payments <sup>1</sup>	1	1	0%	2	(6)	large	
Collectively assessed credit impairment charge/(release)	(11)	(158)	-93%	(169)	(349)	-52%	

Net loans and advances		As at		Movement			
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21		
Home Loans <sup>2</sup>	284,362	278,443	277,959	2%	2%		
Cards and Personal Loans	5,926	6,070	5,974	-2%	-1%		
Deposits and Payments <sup>1</sup>	34	35	55	-3%	-38%		
Net loans and advances	290,322	284,548	283,988	2%	2%		

Customer deposits		As at		Movement			
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21		
Home Loans <sup>3</sup>	43,284	41,346	38,753	5%	12%		
Cards and Personal Loans	217	196	198	11%	10%		
Deposits and Payments	106,452	105,458	102,453	1%	4%		
Customer deposits	149,953	147,000	141,404	2%	6%		

<sup>1.</sup> Net loans and advances for the deposits and payments business represent amounts in overdraft.

Net loans and advances increased \$1,226 million at 30 September 2022 due to the revised treatment of ongoing trail commission payable to mortgage brokers discussed on page 57. Comparative information has not been restated.

<sup>3.</sup> Customer deposit amounts for the Home Loans business represent balances in offset accounts.

# **Australia Commercial**

Shayne Elliott (Acting)

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details.

Net interest income		Half Year			Full Year			
Other operating income         1175         477         -63%         652         456         43%           Operating income         1,585         1,635         -3%         3,220         2,737         18%           Operating expenses         (673)         (673)         0%         (1,346)         (1,353)         -1%           Profit before credit impairment and income tax         912         962         -5%         1,874         1,384         35%           Credit impairment (charge)/release         11         122         -91%         133         199         33%           Profit before income tax         923         1,084         -15%         2,007         1,583         27%           Income tax expense and non-controlling interests         (280)         (217)         29%         (497)         (476)         4%           Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         8         59,727         57,625         4%         59,727         57,455         4%           Cost profit         660,031         57,875         4%         60,031         57,451         4%           Cash profit         660,031         57,852						•	Movt	
Departing income	Net interest income	·			2,568			
Operating expenses         (673)         (673)         0%         (1,346)         (1,353)         1-%           Profit before credit impairment and income tax         912         962         -5%         1,874         1,384         35%           Credit impairment (charge)/release         11         122         -91%         133         199         -33%           Profit before income tax         923         1,084         -15%         2,007         1,583         27%           Income tax expense and non-controlling interests         (280)         (217)         29%         (497)         (476)         4%           Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         867         57,625         4%         59,727         57,245         4%           Other external assets         59,727         57,625         4%         59,727         57,245         4%           Other external assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         -4%         112,195         111,100         1%           External liabilities         118,363	Other operating income	175	477		652		43%	
Profit before credit impairment and income tax         912         962         -5%         1,874         1,384         35%           Credit impairment (charge)/release         11         122         -91%         133         199         -33%           Profit before income tax         923         1,084         -15%         2,007         1,583         27%           Income tax expense and non-controlling interests         (280)         (217)         29%         (497)         (476)         4%           Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         8         867         -26%         1,510         1,107         36%           Chair external assets         59,727         57,625         4%         59,727         57,245         4%           Customer deposits         304         254         20%         304         236         29%           External assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         4%         61,68         6,639         -7%           External liabilities         6,168         6,399         -4% </td <td>Operating income</td> <td>1,585</td> <td>1,635</td> <td>-3%</td> <td>3,220</td> <td>2,737</td> <td>18%</td>	Operating income	1,585	1,635	-3%	3,220	2,737	18%	
Credit impairment (charge)/release         11         122         -91%         133         199         -33%           Profit before income tax         923         1,084         -15%         2,007         1,583         27%           Income tax expense and non-controlling interests         (280)         (217)         29%         (497)         (476)         4%           Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         8643         867         -26%         1,510         1,107         36%           Wel loans and advances         59,727         57,625         4%         59,727         57,245         4%           Other external assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         -4%         6168         6,639         -7%           External liabilities         6,168         6,399         -4%         6,168         6,639         -7%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,411	Operating expenses	(673)	(673)	0%	(1,346)	(1,353)	-1%	
Profit before income tax         923         1,084         -15%         2,007         1,583         27%           Income tax expense and non-controlling interests         (280)         (217)         29%         (497)         (476)         4%           Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         Net loans and advances         59,727         57,625         4%         59,727         57,245         4%           Other external assets         304         254         20%         304         236         29%           External assets         60,031         57,879         4%         60,031         57,881         4%           Customer deposits         112,195         116,420         -4%         112,195         111,100         1%           Customer deposits         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,19         -4%         118,363         117,739         1%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings	Profit before credit impairment and income tax	912	962	-5%	1,874	1,384	35%	
Cash profit	Credit impairment (charge)/release	11	122	-91%	133	199	-33%	
Cash profit         643         867         -26%         1,510         1,107         36%           Balance Sheet         Net loans and advances         59,727         57,625         4%         59,727         57,245         4%           Other external assets         304         254         20%         304         236         29%           External assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         -4%         61,68         6,639         -7%           Customer deposits         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,819         -4%         118,363         117,739         1%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings         115,269         114,924         0%         115,097         107,111         7%           Return on average assets         1,	Profit before income tax	923	1,084	-15%	2,007	1,583	27%	
Balance Sheet         Net loans and advances         59,727         57,625         4%         59,727         57,245         4%           Other external assets         304         254         20%         304         236         29%           External assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         -4%         112,195         111,100         1%           Other external liabilities         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,819         -4%         118,363         117,739         1%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings         115,269         114,924         0%         115,097         107,111         7%           Return on average assets         1.05%         1.43%         1.24%         0.97%         1.98%           Operating expenses to operating income	Income tax expense and non-controlling interests	(280)	(217)	29%	(497)	(476)	4%	
Net loans and advances   59,727   57,625   4%   59,727   57,245   4%   59,727   57,245   4%   59,727   57,245   29%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%   304   236   29%   254   20%	Cash profit	643	867	-26%	1,510	1,107	36%	
Other external assets         304         254         20%         304         236         29%           External assets         60,031         57,879         4%         60,031         57,481         4%           Customer deposits         112,195         116,420         -4%         112,195         111,100         1%           Other external liabilities         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,819         -4%         118,363         117,739         1%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings         115,269         114,924         0%         115,097         107,111         7%           Return on average assets         1.05%         1.43%         1.24%         0.97%         1.98%           Operating expenses to operating income         42.5%         41.2%         41.8%         49.4%           Operating expenses to average assets         1.10%         1.11%         1.11%<	Balance Sheet							
External assets 60,031 57,879 4% 60,031 57,481 4% Customer deposits 112,195 116,420 -4% 112,195 111,100 1% Other external liabilities 6,168 6,399 -4% 6,168 6,639 -7% External liabilities 118,363 122,819 -4% 118,363 117,739 1% Risk weighted assets 54,043 51,605 5% 54,043 51,637 5% Average gross loans and advances 59,794 58,441 2% 59,120 58,650 1% Average deposits and other borrowings 115,269 114,924 0% 115,097 107,111 7% Ratios Return on average assets 1.05% 1.43% 1.24% 0.97% Net interest margin¹ 2.30% 1.90% 2.10% 1.98% Operating expenses to operating income 42.5% 41.2% 41.8% 49.4% Operating expenses to average assets 1.10% 1.11% 1.11% 1.11% 1.19% Individually assessed credit impairment charge/(release) as a % of average GLA² (0.02%) 0.15% 0.06% 0.12%	Net loans and advances	59,727	57,625	4%	59,727	57,245	4%	
Customer deposits         112,195         116,420         -4%         112,195         111,100         1%           Other external liabilities         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,819         -4%         118,363         117,739         1%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings         115,269         114,924         0%         115,097         107,111         7%           Ratios         1.05%         1.43%         1.24%         0.97%         1.98%         1.09%         2.10%         1.98%         1.98%         1.09%         2.10%         1.98%         1.09%         2.10%         1.98%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.11%         1.10%         1.11%         1.11%         1.11%         1.11%         1.11%	Other external assets	304	254	20%	304	236	29%	
Other external liabilities         6,168         6,399         -4%         6,168         6,639         -7%           External liabilities         118,363         122,819         -4%         118,363         117,739         1%           Risk weighted assets         54,043         51,605         5%         54,043         51,637         5%           Average gross loans and advances         59,794         58,441         2%         59,120         58,650         1%           Average deposits and other borrowings         115,269         114,924         0%         115,097         107,111         7%           Return on average assets         1.05%         1.43%         1.24%         0.97%           Net interest margin¹         2.30%         1.90%         2.10%         1.98%           Operating expenses to operating income         42.5%         41.2%         41.8%         49.4%           Operating expenses to average assets         1.10%         1.11%         1.11%         1.19%           Individually assessed credit impairment charge/(release) as a % of average GLA²         (0.02%)         0.15%         0.06%         0.12%	External assets	60,031	57,879	4%	60,031	57,481	4%	
External liabilities	Customer deposits	112,195	116,420	-4%	112,195	111,100	1%	
Risk weighted assets       54,043       51,605       5%       54,043       51,637       5%         Average gross loans and advances       59,794       58,441       2%       59,120       58,650       1%         Average deposits and other borrowings       115,269       114,924       0%       115,097       107,111       7%         Ratios       Return on average assets       1.05%       1.43%       1.24%       0.97%         Net interest margin¹       2.30%       1.90%       2.10%       1.98%         Operating expenses to operating income       42.5%       41.2%       41.8%       49.4%         Operating expenses to average assets       1.10%       1.11%       1.11%       1.19%         Individually assessed credit impairment charge/(release)       (6)       43       large       37       73       -49%         Individually assessed credit impairment charge/(release) as a % of average GLA²       (0.02%)       0.15%       0.06%       0.12%	Other external liabilities	6,168	6,399	-4%	6,168	6,639	-7%	
Average gross loans and advances 59,794 58,441 2% 59,120 58,650 1% Average deposits and other borrowings 115,269 114,924 0% 115,097 107,111 7% Ratios Return on average assets 1.05% 1.43% 1.24% 0.97% 1.90%	External liabilities	118,363	122,819	-4%	118,363	117,739	1%	
Average deposits and other borrowings 115,269 114,924 0% 115,097 107,111 7%  Ratios  Return on average assets 1.05% 1.43% 1.24% 0.97%  Net interest margin¹ 2.30% 1.90% 2.10% 1.98%  Operating expenses to operating income 42.5% 41.2% 41.8% 49.4%  Operating expenses to average assets 1.10% 1.11% 1.11% 1.19%  Individually assessed credit impairment charge/(release) as a % of average GLA² (0.02%) 0.15% 0.06% 0.12%	Risk weighted assets	54,043	51,605	5%	54,043	51,637	5%	
Ratios         Return on average assets       1.05%       1.43%       1.24%       0.97%         Net interest margin¹       2.30%       1.90%       2.10%       1.98%         Operating expenses to operating income       42.5%       41.2%       41.8%       49.4%         Operating expenses to average assets       1.10%       1.11%       1.11%       1.19%         Individually assessed credit impairment charge/(release)       (6)       43       large       37       73       -49%         Individually assessed credit impairment charge/(release) as a % of average GLA²       (0.02%)       0.15%       0.06%       0.12%	Average gross loans and advances	59,794	58,441	2%	59,120	58,650	1%	
Return on average assets       1.05%       1.43%       1.24%       0.97%         Net interest margin¹       2.30%       1.90%       2.10%       1.98%         Operating expenses to operating income       42.5%       41.2%       41.8%       49.4%         Operating expenses to average assets       1.10%       1.11%       1.11%       1.19%         Individually assessed credit impairment charge/(release)       (6)       43       large       37       73       -49%         Individually assessed credit impairment charge/(release) as a % of average GLA²       (0.02%)       0.15%       0.06%       0.12%	Average deposits and other borrowings	115,269	114,924	0%	115,097	107,111	7%	
Net interest margin¹         2.30%         1.90%         2.10%         1.98%           Operating expenses to operating income         42.5%         41.2%         41.8%         49.4%           Operating expenses to average assets         1.10%         1.11%         1.11%         1.19%           Individually assessed credit impairment charge/(release)         (6)         43         large         37         73         -49%           Individually assessed credit impairment charge/(release) as a % of average GLA²         (0.02%)         0.15%         0.06%         0.12%	Ratios							
Operating expenses to operating income 42.5% 41.2% 41.8% 49.4% Operating expenses to average assets 1.10% 1.11% 1.11% 1.19% Individually assessed credit impairment charge/(release) (6) 43 large 37 73 -49% Individually assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> (0.02%) 0.15% 0.06% 0.12%	Return on average assets	1.05%	1.43%		1.24%	0.97%		
Operating expenses to average assets  1.10% 1.11% 1.19% Individually assessed credit impairment charge/(release) Individually assessed credit impairment charge/(release) as a % of average GLA²  (0.02%) 0.15% 1.11% 1.19% 1.19% 1.19%	Net interest margin <sup>1</sup>	2.30%	1.90%		2.10%	1.98%		
Individually assessed credit impairment charge/(release)  (6) 43 large 37 73 -49% Individually assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> (0.02%) 0.15% 0.06% 0.12%	Operating expenses to operating income	42.5%	41.2%		41.8%	49.4%		
Individually assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> (0.02%) 0.15% 0.06% 0.12%	Operating expenses to average assets	1.10%	1.11%		1.11%	1.19%		
	Individually assessed credit impairment charge/(release)	(6)	43	large	37	73	-49%	
Collectively assessed credit impairment charge/(release) (5) (165) -97% (170) (272) -38%	Individually assessed credit impairment charge/(release) as a $\%$ of average $\mbox{GLA}^2$	(0.02%)	0.15%		0.06%	0.12%		
	Collectively assessed credit impairment charge/(release)	(5)	(165)	-97%	(170)	(272)	-38%	
Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> (0.02%) (0.57%) (0.29%) (0.46%)	Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup>	(0.02%)	(0.57%)		(0.29%)	(0.46%)		
Gross impaired assets <b>360</b> 533 -32% <b>360</b> 664 -46%	Gross impaired assets	360	533	-32%	360	664	-46%	
Gross impaired assets as a % of GLA <b>0.59%</b> 0.91% <b>0.59%</b> 1.13%	Gross impaired assets as a % of GLA	0.59%	0.91%		0.59%	1.13%		
Total FTE 2,799 2,834 -1% 2,799 3,095 -10%	Total FTE	2,799	2,834	-1%	2,799	3,095	-10%	

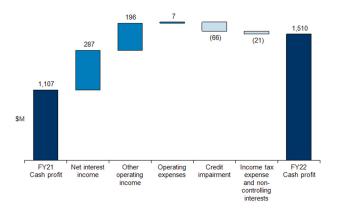
<sup>1.</sup> Australia Commercial division generates positive net interest income from surplus deposits held. Accordingly, \$62.8 billion of average deposits for the September 2022 half set (Mar 22 half: \$64.1 billion; Sep 21 full year: \$56.8 billion) have been included with average net interest earning assets for the net interest margin calculation to align with internal management reporting view.

# Performance September 2022 v September 2021

Lending volumes increased driven by Specialist Business lending growth.

- Net interest margin increased driven by improvement in deposit margins
  from a rising interest rate environment and favourable deposit mix. This
  was partially offset by unfavourable lending mix with stronger growth in
  lower margin large commercial customers, and asset margin contraction
  from competitive pressure.
- Other operating income increased driven by the gain on sale relating to the ANZ Worldline partnership. This was partially offset by the loss on sale of the financial planning and advice business and divested business results impact following ANZ Worldline partnership.
- Operating expenses decreased driven by lower restructuring expenses and lower impact of divested business results.
- Credit impairment release decreased driven by a lower collectively assessed credit impairment release, partially offset by lower individually assessed credit impairment charge with underlying delinquency and impairment flows remaining subdued with the benefit from previous government and bank COVID-19 support packages persisting.

# Cash Profit September 2022 v September 2021



<sup>2</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

# Australia Commercial Shayne Elliott (Acting)

# Individually assessed credit impairment charge/(release)

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
SME Banking	4	47	-91%	51	99	-48%	
Specialist Business	(10)	(5)	100%	(15)	(28)	-46%	
Central Functions	-	1	-100%	1	2	-50%	
Individually assessed credit impairment charge/(release)	(6)	43	large	37	73	-49%	

Collectively assessed credit impairment charge/(release)	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
SME Banking	(30)	(156)	-81%	(186)	(236)	-21%	
Specialist Business	25	(9)	large	16	(36)	large	
Central Functions	-	-	n/a	-	-	n/a	
Collectively assessed credit impairment charge/(release)	(5)	(165)	-97%	(170)	(272)	-38%	

Net loans and advances		As at		Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
SME Banking <sup>1</sup>	38,573	39,128	39,566	-1%	-3%	
Specialist Business	19,585	17,781	16,912	10%	16%	
Central Functions <sup>1</sup>	1,569	716	767	large	large	
Net loans and advances	59,727	57,625	57,245	4%	4%	

Customer deposits	As at			Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
SME Banking	77,135	78,464	74,477	-2%	4%	
Specialist Business	35,048	37,939	36,610	-8%	-4%	
Central Functions	12	17	13	-29%	-8%	
Customer deposits	112,195	116,420	111,100	-4%	1%	

<sup>1.</sup> During the September 2022 half, the standalone asset finance business has been reclassified from SME Banking to Central Functions on a prospective basis.

#### Institutional

# Mark Whelan

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details.

	Half Year			Full Year		
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Net interest income	1,780	1,621	10%	3,401	3,105	10%
Other operating income	866	782	11%	1,648	1,878	-12%
Operating income	2,646	2,403	10%	5,049	4,983	1%
Operating expenses	(1,262)	(1,241)	2%	(2,503)	(2,447)	2%
Profit before credit impairment and income tax	1,384	1,162	19%	2,546	2,536	0%
Credit impairment (charge)/release	(17)	35	large	18	89	-80%
Profit before income tax	1,367	1,197	14%	2,564	2,625	-2%
Income tax expense and non-controlling interests	(336)	(467)	-28%	(803)	(738)	9%
Cash profit	1,031	730	41%	1,761	1,887	-7%
Balance Sheet						
Net loans and advances	196,782	174,986	12%	196,782	158,231	24%
Other external assets	336,668	281,520	20%	336,668	271,131	24%
External assets	533,450	456,506	17%	533,450	429,362	24%
Customer deposits	259,444	243,836	6%	259,444	239,628	8%
Other deposits and borrowings	83,230	84,845	-2%	83,230	70,033	19%
Deposits and other borrowings	342,674	328,681	4%	342,674	309,661	11%
Other external liabilities	127,332	88,198	44%	127,332	74,445	71%
External liabilities	470,006	416,879	13%	470,006	384,106	22%
Risk weighted assets	198,271	186,619	6%	198,271	172,065	15%
Average gross loans and advances	184,860	170,891	8%	177,894	151,597	17%
Average deposits and other borrowings	337,977	323,662	4%	330,839	297,527	11%
Ratios						
Return on average assets	0.41%	0.32%		0.37%	0.37%	
Net interest margin	0.87%	0.83%		0.85%	0.81%	
Net interest margin (excluding Markets)	1.99%	1.77%		1.88%	1.86%	
Operating expenses to operating income	47.7%	51.6%		49.6%	49.1%	
Operating expenses to average assets	0.50%	0.55%		0.52%	0.48%	
Individually assessed credit impairment charge/(release)	(23)	(8)	large	(31)	70	large
Individually assessed credit impairment charge/(release) as a % of average GLA <sup>1</sup>	(0.02%)	(0.01%)		(0.02%)	0.05%	
Collectively assessed credit impairment charge/(release)	40	(27)	large	13	(159)	large
Collectively assessed credit impairment charge/(release) as a % of average GLA¹	0.04%	(0.03%)		0.01%	(0.10%)	
Gross impaired assets	385	641	-40%	385	704	-45%
Gross impaired assets as a % of GLA	0.19%	0.36%		0.19%	0.44%	
Total FTE	6,236	6,236	0%	6,236	6,196	1%

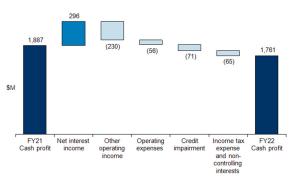
<sup>1.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

# Performance September 2022 v September 2021

Lending volumes increased across Corporate Finance, Markets and Transaction Banking following strong core lending and customer flows during the period. Customer deposits increased predominantly in Transaction Banking.

- Net interest margin ex-Markets increased primarily driven by improvement in deposit margins from a rising interest rate environment.
- Other operating income decreased driven by lower Markets revenues as Balance Sheet and Derivative Valuation Adjustments were impacted by high volatility and yield curve movements.
- Operating expenses increased driven by higher technology costs, partially offset by lower litigation settlements.
- Credit impairment release decreased driven by collectively assessed credit impairment release in the prior period, partially offset by release of individually assessed credit impairment charges in Transaction Banking.
- Income tax expense increased driven by the dividend withholding tax on the dividend payment from ANZ PNG to ANZBGL, partially offset by tax rate differentials on profits earned in International, and tax refunds and writebacks.

# Cash Profit September 2022 v September 2021



# Institutional

Mark Whelan

# Institutional by Geography

		Half Year			Full Year	
	Sep 22	Mar 22		Sep 22	Sep 21	
Australia Net interest income	\$M 1,021	<b>\$M</b> 947	Movt 8%	\$M 1,968	<b>\$M</b> 1,876	Movt 5%
Other operating income	262	947 276	-5%	538	923	-42%
		1,223	5%		2,799	-10%
Operating expenses	1,283 (590)	(601)	-2%	2,506 (1,191)	,	-10%
Operating expenses  Profit before credit impoirment and income tox	693	622	11%		(1,240)	-16%
Profit before credit impairment and income tax  Credit impairment (charge)/release	(31)	39		1,315 8	1,559 74	-89%
Profit before income tax	662	661	large 0%			-19%
Income tax expense and non-controlling interests	(201)	(201)	0%	1,323 (402)	1,633 (483)	-19% -17%
	461	460	0%	921		-20%
Cash profit	401	400	U 70	921	1,150	-2070
Individually assessed credit impairment charge/(release)	(1)	(2)	-50%	(3)	50	large
Collectively assessed credit impairment charge/(release)	32	(37)	large	(5)	(124)	-96%
Net loans and advances	111,117	98,552	13%	111,117	91,084	22%
Customer deposits	100,023	91,791	9%	100,023	91,352	9%
Risk weighted assets	106,897	101,970	5%	106,897	91,346	17%
Asia, Pacific, Europe, and America						/
Net interest income	623	525	19%	1,148	916	25%
Other operating income	470	401	17%	871	733	19%
Operating income	1,093	926	18%	2,019	1,649	22%
Operating expenses	(585)	(549)	7%	(1,134)	(1,033)	10%
Profit before credit impairment and income tax	508	377	35%	885	616	44%
Credit impairment (charge)/release	12	(2)	large	10	(16)	large
Profit before income tax	520	375	39%	895	600	49%
Income tax expense and non-controlling interests	(83)	(221)	-62%	(304)	(145)	large
Cash profit	437	154	large	591	455	30%
Individually assessed credit impairment charge/(release)	(22)	(6)	large	(28)	24	large
Collectively assessed credit impairment charge/(release)	10	8	25%	18	(8)	large
Net loans and advances	79,561	69,971	14%	79,561	60,907	31%
Customer deposits	139,707	131,914	6%	139,707	126,512	10%
Risk weighted assets	77,427	71,296	9%	77,427	68,293	13%
New Zealand						
Net interest income	136	149	-9%	285	313	-9%
Other operating income	134	105	28%	239	222	8%
Operating income	270	254	6%	524	535	-2%
Operating expenses	(87)	(91)	-4%	(178)	(174)	2%
Profit before credit impairment and income tax	183	163	12%	346	361	-4%
Credit impairment (charge)/release	2	(2)	large	-	31	-100%
Profit before income tax	185	161	15%	346	392	-12%
Income tax expense and non-controlling interests	(52)	(45)	16%	(97)	(110)	-12%
Cash profit	133	116	15%	249	282	-12%
Individually assessed credit impairment charge/(release)	-	-	n/a	-	(4)	-100%
Collectively assessed credit impairment charge/(release)	(2)	2	large	-	(27)	-100%
Net loans and advances	6,104	6,463	-6%	6,104	6,240	-2%
Customer deposits	19,714	20,131	-2%	19,714	21,764	-9%
Risk weighted assets	13,947	13,353	4%	13,947	12,426	12%

# **DIVISIONAL RESULTS**

# Institutional Mark Whelan

Individually assessed credit impairment charge/(release)	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Transaction Banking	(15)	(8)	88%	(23)	(2)	large	
Corporate Finance	(8)	-	n/a	(8)	73	large	
Markets	-	-	n/a	-	(1)	-100%	
Individually assessed credit impairment charge/(release)	(23)	(8)	large	(31)	70	large	

Collectively assessed credit impairment charge/(release)		Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt		
Transaction Banking	(1)	(21)	-95%	(22)	6	large		
Corporate Finance	38	(1)	large	37	(165)	large		
Markets	3	(5)	large	(2)	-	n/a		
Collectively assessed credit impairment charge/(release)	40	(27)	large	13	(159)	large		

Net loans and advances		As at			Movement	
	Sep	p 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Transaction Banking	20,8	894	18,530	17,348	13%	20%
Corporate Finance	135,	183	122,787	113,720	10%	19%
Markets	40,6	656	33,655	27,021	21%	50%
Central Functions		49	14	142	large	-65%
Net loans and advances	196,7	782	174,986	158,231	12%	24%

Customer deposits	As at			Movement	
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Transaction Banking	150,755	138,876	133,202	9%	13%
Corporate Finance	1,475	1,296	981	14%	50%
Markets	106,342	102,006	103,470	4%	3%
Central Functions	872	1,658	1,975	-47%	-56%
Customer deposits	259,444	243,836	239,628	6%	8%

# Institutional

# Mark Whelan

September 2022 Full Year	Transaction Banking \$M	Corporate Finance \$M	Markets \$M	Central Functions \$M	Total \$M
Net interest income	848	1,834	707	12	3,401
Other operating income	661	108	860	19	1,648
Operating income	1,509	1,942	1,567	31	5,049
Operating expenses	(674)	(602)	(1,132)	(95)	(2,503)
Profit/(Loss) before credit impairment and income tax	835	1,340	435	(64)	2,546
Credit impairment (charge)/release	45	(29)	2	-	18
Profit/(Loss) before income tax	880	1,311	437	(64)	2,564
Income tax expense and non-controlling interests	(242)	(359)	(113)	(89)	(803)
Cash profit/(loss)	638	952	324	(153)	1,761
Individually assessed credit impairment charge/(release)	(23)	(8)	_	_	(31)
Collectively assessed credit impairment charge/(release)	(22)	37	(2)	_	13
Net loans and advances	20,894	135,183	40,656	49	196,782
Customer deposits	150,755	1,475	106,342	872	259,444
Risk weighted assets	27,272	111,968	57,813	1,218	198,271
	·	,	,	,	,
September 2021 Full Year Net interest income	661	1,591	841	12	3,105
Other operating income	634	94	1,130	20	1,878
Operating income	1,295	1,685	1,971	32	4,983
Operating expenses	(677)	(600)	(1,108)	(62)	(2,447)
Profit/(Loss) before credit impairment and income tax	618	1,085	863	(30)	2,536
Credit impairment (charge)/release	(4)	92	1	(00)	89
Profit/(Loss) before income tax	614	1,177	864	(30)	2,625
Income tax expense and non-controlling interests	(178)	(334)	(224)	(2)	(738)
Cash profit/(loss)	436	843	640	(32)	1,887
Individually assessed credit impairment charge/(release)	(2)	73	(1)	( )	70
Collectively assessed credit impairment charge/(release)	(2) 6	(165)	(1)	-	(159)
Net loans and advances	17,348	113,720	27,021	142	158,231
		981			
Customer deposits Risk weighted assets	133,202 26,061	95,994	103,470 48,642	1,975 1,368	239,628 172,065
	20,001	90,994	40,042	1,300	172,005
September 2022 Full Year v September 2021 Full Year Net interest income	28%	15%	-16%	0%	10%
Other operating income	4%	15%	-24%	-5%	-12%
Operating income	17%	15%	-20%	-3%	1%
Operating expenses	0%	0%	2%	53%	2%
Profit/(Loss) before credit impairment and income tax	35%	24%	-50%	large	0%
Credit impairment (charge)/release	large	large	100%	n/a	-80%
Profit/(Loss) before income tax	43%	11%	-49%	large	-2%
Income tax expense and non-controlling interests	36%	7%	-50%	large	9%
Cash profit/(loss)	46%	13%	-49%	large	-7%
Individually assessed credit impairment charge/(release)	large	large	-100%	n/a	large
Collectively assessed credit impairment charge/(release)	large	large	n/a	n/a	large
yy	largo	5			
Net loans and advances	20%	19%	50%	-65%	24%
		_	50% 3%	-65% -56%	24% 8%

Institutional Mark Whelan

September 2022 Half Year	Transaction Banking \$M	Corporate Finance \$M	Markets \$M	Central Functions \$M	Total \$M
Net interest income	534	949	291	<b>Ф</b> ІVІ 6	1,780
Other operating income	326	66	464	10	866
Operating income	860	1,015	755	16	2,646
Operating expenses	(332)	(300)	(563)	(67)	(1,262)
Profit/(Loss) before credit impairment and income tax	528	715	192	(51)	1,384
Credit impairment (charge)/release	16	(30)	(3)	-	(17)
Profit/(Loss) before income tax	544	685	189	(51)	1,367
Income tax expense and non-controlling interests	(146)	(185)	(48)	43	(336)
Cash profit/(loss)	398	500	141	(8)	1,031
· · · ·	(45)	(0)	-		·
Individually assessed credit impairment charge/(release)	(15)	(8)	-	-	(23)
Collectively assessed credit impairment charge/(release)	(1)	38	3	-	40
Net loans and advances	20,894	135,183	40,656	49	196,782
Customer deposits	150,755	1,475	106,342	872	259,444
Risk weighted assets	27,272	111,968	57,813	1,218	198,271
March 2022 Half Year Net interest income	314	885	416	6	1,621
		42			,
Other operating income  Operating income	335 649	927	396 812	9 15	2,403
					,
Operating expenses	(342)	(302)	(569)	(28)	(1,241)
Profit/(Loss) before credit impairment and income tax	307	625	243	(13)	1,162
Credit impairment (charge)/release	29	1	5	-	35
Profit/(Loss) before income tax	336	626	248	(13)	1,197
Income tax expense and non-controlling interests	(96)	(174)	(65)	(132)	(467)
Cash profit/(loss)	240	452	183	(145)	730
Individually assessed credit impairment charge/(release)	(8)	-	-	-	(8)
Collectively assessed credit impairment charge/(release)	(21)	(1)	(5)	-	(27)
Net loans and advances	18,530	122,787	33,655	14	174,986
Customer deposits	138,876	1,296	102,006	1,658	243,836
Risk weighted assets	25,425	107,609	52,138	1,447	186,619
September 2022 Half Year v March 2022 Half Year					
Net interest income	70%	7%	-30%	0%	10%
Other operating income	-3%	57%	17%	11%	11%
Operating income	33%	9%	-7%	7%	10%
Operating expenses	-3%	-1%	-1%	large	2%
Profit/(Loss) before credit impairment and income tax	72%	14%	-21%	large	19%
Credit impairment (charge)/release	-45%	large	large	n/a	large
Profit/(Loss) before income tax	62%	9%	-24%	large	14%
Income tax expense and non-controlling interests	52%	6%	-26%	large	-28%
Cash profit/(loss)	66%	11%	-23%	-94%	41%
Individually assessed credit impairment charge/(release)	88%	n/a	n/a	n/a	large
Collectively assessed credit impairment charge/(release)	-95%	large	large	n/a	large
Net loans and advances	13%	10%	21%	large	12%
Customer deposits	9%	14%	4%	-47%	6%
Risk weighted assets	7%	4%	11%	-16%	6%
<del></del>	1 /0	770	1170	1070	0 /0

# Institutional

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# Analysis of Markets operating income<sup>1</sup>

	Half Year			Full Year		
Composition of Markets operating income by product	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Foreign Exchange	381	324	18%	705	569	24%
Rates	111	181	-39%	292	252	16%
Credit and Capital Markets	53	32	66%	85	200	-58%
Commodities	30	53	-43%	83	75	11%
Franchise Revenue	575	590	-3%	1,165	1,096	6%
Balance Sheet <sup>2</sup>	206	223	-8%	429	847	-49%
Derivative Valuation Adjustments <sup>3</sup>	(26)	(1)	large	(27)	28	large
Markets operating income	755	812	-7%	1,567	1,971	-20%

<sup>1.</sup> Markets operating income includes Net interest income and Other operating income.

	Half Year			Full Year			
Composition of Markets operating income by geography	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Australia	161	237	-32%	398	840	-53%	
Asia, Pacific, Europe & America	521	479	9%	1,000	887	13%	
New Zealand	73	96	-24%	169	244	-31%	
Markets operating income	755	812	-7%	1,567	1,971	-20%	

Balance Sheet represents hedging of interest rate risk on the Group's loan and deposit books and the management of the Group's liquidity portfolio.

Includes funding and credit valuation adjustments.

#### Institutional

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#### Market risk

#### Traded market risk

Below are aggregate Value at Risk (VaR) exposures at a 99% confidence level covering both physical and derivative trading positions for the Bank's principal trading centres.

# 99% confidence level (1 day holding period)

	As at	High for year	Low for year	Avg for year	As at	High for year	Low for year	Avg for year
	Sep 22 \$M	Sep 22 \$M	Sep 22 \$M	Sep 22 \$M	Sep 21 \$M	Sep 21 \$M	Sep 21 \$M	Sep 21 \$M
Value at Risk at 99% confidence								
Foreign exchange	1.8	4.8	1.1	2.4	3.8	10.0	1.3	3.9
Interest rate	7.9	22.7	5.0	9.5	9.6	19.6	4.3	8.8
Credit	2.6	11.8	1.6	4.9	6.3	22.2	5.3	13.7
Commodities	4.3	7.0	1.4	2.9	3.1	5.0	1.3	2.8
Equity	-	-	-	-	-	-	-	-
Diversification benefit <sup>1</sup>	(7.2)	n/a	n/a	(7.1)	(9.4)	n/a	n/a	(9.7)
Total VaR	9.4	26.9	5.6	12.6	13.4	30.0	8.7	19.5

#### Non-traded interest rate risk

Non-traded interest rate risk is managed by Markets and relates to the potential adverse impact of changes in market interest rates on future net interest income for the Group. Interest rate risk is reported using various techniques including VaR and scenario analysis based on a 1% rate shock.

#### 99% confidence level (1 day holding period)

	As at	High for year	Low for year	Avg for year	As at	High for year	Low for year	Avg for year
	Sep 22 \$M	Sep 22 \$M	Sep 22 \$M	Sep 22 \$M	Sep 21 \$M	Sep 21 \$M	Sep 21 \$M	Sep 21 \$M
Value at Risk at 99% confidence								
Australia	78.5	93.4	63.0	76.1	67.0	81.8	61.9	69.8
New Zealand	25.4	27.1	20.2	23.9	21.6	32.8	21.6	26.7
Asia, Pacific, Europe & America	21.7	38.0	16.8	25.8	31.5	34.9	29.0	32.0
Diversification benefit <sup>1</sup>	(38.1)	n/a	n/a	(33.7)	(32.9)	n/a	n/a	(53.7)
Total VaR	87.5	104.9	66.8	92.1	87.2	87.2	59.3	74.8

# Impact of 1% rate shock on 12 months of net interest income<sup>2</sup>

	As a	t
	Sep 22	Sep 21
As at period end	1.29%	2.43%
Maximum exposure	2.08%	2.43%
Minimum exposure	1.15%	0.98%
Average exposure (in absolute terms)	1.56%	1.55%

<sup>1.</sup> The diversification benefit reflects risks that offset across categories. The high and low VaR figures reported for each factor did not necessarily occur on the same day as the high and low VaR reported for the Group as a whole. Consequently, a diversification benefit for high and low would not be meaningful and is therefore omitted from the table.

<sup>2</sup> Modelled 1% overnight parallel positive shift in the yield curve to determine the potential impact on Net interest income over the next 12 months. This is a standard risk measure which assumes the parallel shift is reflected in all wholesale and customer rates.

### **New Zealand**

Antonia Watson

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details (in AUD).

Table reflects NZD for New Zealand (AUD results shown on page 73)

Table Follocid 1425 for 1404 Zealand (1655 feeding shown on page 16)		Half Year			Full Year	
	Sep 22 NZD M	Mar 22 NZD M	Movt	Sep 22 NZD M	Sep 21 NZD M	Movt
Net interest income	1,835	1,594	15%	3,429	3,060	12%
Other operating income	238	260	-8%	498	499	0%
Operating income	2,073	1,854	12%	3,927	3,559	10%
Operating expenses	(714)	(718)	-1%	(1,432)	(1,413)	1%
Profit before credit impairment and income tax	1,359	1,136	20%	2,495	2,146	16%
Credit impairment (charge)/release	(61)	22	large	(39)	81	large
Profit before income tax	1,298	1,158	12%	2,456	2,227	10%
Income tax expense and non-controlling interests	(364)	(324)	12%	(688)	(620)	11%
Cash profit	934	834	12%	1,768	1,607	10%
Balance Sheet						
Net loans and advances	140,445	139,443	1%	140,445	134,537	4%
Other external assets	3,600	3,582	1%	3,600	3,944	-9%
External assets	144,045	143,025	1%	144,045	138,481	4%
Customer deposits	107,957	107,710	0%	107,957	102,336	5%
Other deposits and borrowings	5,755	6,692	-14%	5,755	5,734	0%
Deposits and other borrowings	113,712	114,402	-1%	113,712	108,070	5%
Other external liabilities	20,632	17,978	15%	20,632	19,694	5%
External liabilities	134,344	132,380	1%	134,344	127,764	5%
Risk weighted assets	76,659	77,322	-1%	76,659	74,524	3%
Average gross loans and advances	140,739	137,455	2%	139,102	131,363	6%
Average deposits and other borrowings	115,047	111,389	3%	113,223	104,651	8%
Net funds management income	95	101	-6%	196	225	-13%
Funds under management	34,313	37,358	-8%	34,313	39,043	-12%
Average funds under management	35,875	38,415	-7%	37,129	36,687	1%
Ratios						
Return on average assets	1.30%	1.19%		1.24%	1.19%	
Net interest margin	2.60%	2.33%		2.47%	2.33%	
Operating expenses to operating income	34.4%	38.7%		36.5%	39.7%	
Operating expenses to average assets	0.99%	1.02%		1.01%	1.05%	
Individually assessed credit impairment charge/(release)	5	(4)	large	1	(17)	large
Individually assessed credit impairment charge/(release) as a $\%$ of average $GLA^1$	0.01%	(0.01%)		0.00%	(0.01%)	
Collectively assessed credit impairment charge/(release)	56	(18)	large	38	(64)	large
Collectively assessed credit impairment charge/(release) as a % of average GLA¹	0.08%	(0.03%)		0.03%	(0.05%)	
Gross impaired assets	151	167	-10%	151	173	-13%
Gross impaired assets as a % of GLA	0.11%	0.12%		0.11%	0.13%	
Total FTE	6,873	7,026	-2%	6,873	7,060	-3%

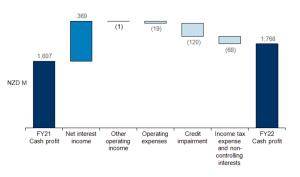
<sup>1.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

# Performance September 2022 v September 2021

Lending volumes increased driven by home loan growth.

- Net interest margin increased driven by improvement in deposit margins from a rising interest rate environment, partially offset by lower home loan margins due to competition, and a higher mix of fixed rate home loans.
- Other operating income is flat as gains on sale of government securities was offset by lower fees from the removal or reduction of funds under management fees.
- Operating expenses increased driven by higher investment spend and inflation impacts, partially offset by productivity gains and other savings.
- Credit impairment charge increased primarily driven by a collectively assessed credit impairment charge in the current year as opposed to a release in the prior year.

# Cash Profit September 2022 v September 2021



New Zealand Antonia Watson

Individually assessed credit impairment charge/(release)	Half Year			Full Year			
	Sep 22 NZD M	Mar 22 NZD M	Movt	Sep 22 NZD M	Sep 21 NZD M	Movt	
Personal <sup>1</sup>	4	7	-43%	11	13	-15%	
Home Loans	-	1	-100%	1	1	0%	
Other	4	6	-33%	10	12	-17%	
Business <sup>1</sup>	1	(11)	large	(10)	(30)	-67%	
Individually assessed credit impairment charge/(release)	5	(4)	large	1	(17)	large	

Collectively assessed credit impairment charge/(release)	Half Year			Full Year			
	Sep 22 NZD M	Mar 22 NZD M	Movt	Sep 22 NZD M	Sep 21 NZD M	Movt	
Personal <sup>1</sup>	44	19	large	63	(32)	large	
Home Loans	24	21	14%	45	(16)	large	
Other	20	(2)	large	18	(16)	large	
Business <sup>1</sup>	12	(37)	large	(25)	(32)	-22%	
Collectively assessed credit impairment charge/(release)	56	(18)	large	38	(64)	large	

Net loans and advances		As at	Movement		
Personal <sup>1</sup>	Sep 22 NZD M 103,014	Mar 22 NZD M 101,646	Sep 21 NZD M 95,379	Sep 22 v. Mar 22 1%	Sep 22 v. Sep 21 8%
Home Loans	101,482	100,159	93,785	1%	8%
Other	1,532	1,487	1,594	3%	-4%
Business <sup>1</sup>	37,431	37,797	39,158	-1%	-4%
Net loans and advances	140,445	139,443	134,537	1%	4%

Customer deposits		As at			Movement		
	Sep 22 NZD M	Mar 22 NZD M	Sep 21 NZD M	Sep 22 v. Mar 22	Sep 22 v. Sep 21		
Personal <sup>1</sup>	85,391	84,039	78,592	2%	9%		
Business <sup>1</sup>	22,566	23,671	23,744	-5%	-5%		
Customer deposits	107,957	107,710	102,336	0%	5%		

<sup>1.</sup> During the September 2021 full year and continued into the March 2022 half, the New Zealand division reorganised its business units from Retail and Commercial to Personal and Business which resulted in some customer re-segmentation to better meet the needs of our customers. These changes were applied on a prospective basis as implemented.

# **New Zealand**

Antonia Watson

September 2022 Full Year	Personal <sup>1</sup> NZD M	Business <sup>1</sup> NZD M	Central Functions NZD M	Total NZD M
Net interest income	2,220	1,206	3	3,429
Other operating income	414	53	31	498
Operating income	2,634	1,259	34	3,927
Operating expenses	(1,165)	(263)	(4)	(1,432)
Profit before credit impairment and income tax	1,469	996	30	2,495
Credit impairment (charge)/release	(74)	35	-	(39)
Profit before income tax	1,395	1,031	30	2,456
Income tax expense and non-controlling interests	(391)	(289)	(8)	(688)
Cash profit	1,004	742	22	1,768
Individually assessed credit impairment charge/(release)	11	(10)	_	1
Collectively assessed credit impairment charge/(release)	63	(25)	_	38
Net loans and advances	103,014	37,431	_	140,445
Customer deposits	85,391	22,566	_	107,957
Risk weighted assets	41,710	33,122	1,827	76,659
Tion Wogned doord	11,710	00,122	1,027	7 0,000
September 2021 Full Year	4.005	4.064	4	2.060
Net interest income	1,995	1,064	1	3,060
Other operating income	486	13	<del>-</del>	499
Operating income	2,481	1,077	1	3,559
Operating expenses	(1,147)	(262)	(4)	(1,413)
Profit before credit impairment and income tax	1,334	815	(3)	2,146
Credit impairment (charge)/release	19	62	-	81
Profit before income tax	1,353	877	(3)	2,227
Income tax expense and non-controlling interests	(375)	(246)	1	(620)
Cash profit	978	631	(2)	1,607
Individually assessed credit impairment charge/(release)	13	(30)	-	(17)
Collectively assessed credit impairment charge/(release)	(32)	(32)	-	(64)
Net loans and advances	95,379	39,158	-	134,537
Customer deposits	78,592	23,744	-	102,336
Risk weighted assets	39,787	32,596	2,141	74,524
Southernhort 2022 Full Vegrus Southernhort 2024 Full Vegr				
September 2022 Full Year v September 2021 Full Year Net interest income	11%	13%	large	12%
Other operating income	-15%	large	n/a	0%
Operating income	6%	17%	large	10%
Operating expenses	2%	0%	0%	1%
Profit before credit impairment and income tax	10%	22%	large	16%
Credit impairment (charge)/release	large	-44%	n/a	large
Profit before income tax	3%	18%	large	10%
Income tax expense and non-controlling interests	4%	17%	large	11%
Cash profit	3%	18%	large	10%
Individually assessed credit impairment charge/(release)	-15%	-67%	n/a	large
Collectively assessed credit impairment charge/(release)	large	-22%	n/a	large
Net loans and advances	8%	-4%	n/a	4%
Customer deposits	9%	-5%	n/a	5%

During the September 2021 full year and continued into the March 2022 half, the New Zealand division reorganised its business units from Retail and Commercial to Personal and Business which resulted in some customer re-segmentation to better meet the needs of our customers. These changes were applied on a prospective basis as implemented.

# **New Zealand**

Antonia Watson

September 2022 Half Year	Personal <sup>1</sup> NZD M	Business <sup>1</sup> NZD M	Central Functions NZD M	Total NZD M
Net interest income	1,196	631	8	1,835
Other operating income	212	28	(2)	238
Operating income	1,408	659	6	2,073
Operating expenses	(580)	(132)	(2)	(714)
Profit before credit impairment and income tax	828	527	4	1,359
Credit impairment (charge)/release	(48)	(13)	-	(61)
Profit before income tax	780	514	4	1,298
Income tax expense and non-controlling interests	(218)	(144)	(2)	(364)
Cash profit	562	370	2	934
Individually assessed credit impairment charge/(release)	4	1	_	5
Collectively assessed credit impairment charge/(release)	44	12	_	56
Net loans and advances	103,014	37,431	_	140,445
Customer deposits	85,391	22,566	_	107,957
·	41,710	33,122	1,827	76,659
Risk weighted assets	41,710	33,122	1,021	70,009
March 2000 Halfava				
March 2022 Half Year Net interest income	1,024	575	(5)	1,594
Other operating income	202	25	33	260
Operating income	1,226	600	28	1,854
Operating expenses	(585)	(131)	(2)	(718)
	641	469	26	1,136
Profit before credit impairment and income tax  Credit impairment (charge)/release	(26)	48	-	1,130
	. ,		26	
Profit before income tax	615	517		1,158
Income tax expense and non-controlling interests	(173)	(145)	(6)	(324)
Cash profit	442	312	20	834
Individually assessed credit impairment charge/(release)	7	(11)	-	(4)
Collectively assessed credit impairment charge/(release)	19	(37)	-	(18)
Net loans and advances	101,646	37,797	-	139,443
Customer deposits	84,039	23,671	-	107,710
Risk weighted assets	41,571	33,930	1,821	77,322
September 2022 Half Year v March 2022 Half Year				
Net interest income	17%	10%	large	15%
Other operating income	5%	12%	large	-8%
Operating income	15%	10%	-79%	12%
Operating expenses	-1%	1%	0%	-1%
Profit before credit impairment and income tax	29%	12%	-85%	20%
Credit impairment (charge)/release	85%	large	n/a	large
Profit before income tax	27%	-1%	-85%	12%
Income tax expense and non-controlling interests	26%	-1%	-67%	12%
Cash profit	27%	-1%	-90%	12%
Individually assessed credit impairment charge/(release)	-43%	large	n/a	large
Collectively assessed credit impairment charge/(release)	large	large	n/a	large
Net loans and advances	1%	-1%	n/a	1%
Customer deposits	2%	-5%	n/a	0%
Risk weighted assets	0%	-2%	0%	-1%
J -=	070	=,3	• • • • • • • • • • • • • • • • • • • •	. 70

<sup>1.</sup> During the September 2021 full year and continued into the March 2022 half, the New Zealand division reorganised its business units from Retail and Commercial to Personal and Business which resulted in some customer re-segmentation to better meet the needs of our customers. These changes were applied on a prospective basis as implemented.

## **New Zealand**

Antonia Watson

Table reflects AUD for New Zealand NZD results shown on page 69

Net introduction one         89,28 (months of the part of		Half Year			Full Year			
Observating income         216         245         1,276         7.2%         4,62         3,33         9%           Operating income         1,879         1,750         7.5%         4,629         3,333         9%           Operating spenses         (646)         (678)         2.5%         1,632         1,032         1,072         1,576         2,035         2,014         1,478           Profit before credit impairment and income tax         1,126         1,033         1,072         1,578         2,036         2,014         1,478           Profit before credit impairment and income tax         1,176         1,033         1,072         1,633         2,009         2,009         2,009         1,000         2,00				Movt			Movt	
Poperating income   1,879   1,760   7%   3,629   3,399   9%   Operating income   (646   676   676   5.5%   (1,324   61,325   0.5%	Net interest income	1,663	1,505	10%	3,168	2,870	10%	
Operating expenses         (646)         (678)         .5%         (1,324)         (1,325)         0.9%           Profit before credit impairment and income tax         (57)         21         large         (38)         76         18         2,000         98           Profit before income tax         (310)         (300)         8%         (36)         (36)         98         68         89         18         22         10         88         88         18         22         10         10         10         16	Other operating income	216	245	-12%	461	469	-2%	
Profit before credit impairment and income tax   1,233   1,072   15%   2,305   2,014   14%   Credit impairment (charge/pirelease   677   21   large   (36)   76   large   (36)   16%   (36)   16%   16	Operating income	1,879	1,750	7%	3,629	3,339	9%	
Credit impairment (charge) (release)   1,176   1,093   3%   2,269   2,090   9%   9%   1,000   8%   1,000   8%   1,000   9%   9%   1,000   8%   1,000   8%   1,000   9%   9%   1,000   8%	Operating expenses	(646)	(678)	-5%	(1,324)	(1,325)	0%	
Profit before income tax   1,176   1,093   8%   2,269   2,090   98   Income tax expense and non-controlling interests   330   (306)   68%   (636)   (682)   98   Income tax expense and non-controlling interests   346   787   7%   1,633   1,508   846   Income tax expense and non-controlling interests   346   787   7%   1,633   1,508   846   Income tax expense and non-controlling interests   348   787   7%   1,633   1,508   846   Income tax expense and non-controlling interests   348   352   5-5%   686   591   10%   Income tax expense tax expenses and tax expenses expenses and tax expenses expenses and tax expenses expenses and tax expenses expenses expenses expenses and tax expenses expen	Profit before credit impairment and income tax	1,233	1,072	15%	2,305	2,014	14%	
Income tax expense and non-controlling interests         (330)         (300)         8%         (636)         (562)         98%           Cash profit         346         787         7%         1,633         1,508         8%           Consisting of:         Personal¹         418         2,2%         928         917         118           Business¹         310         418         2,2%         928         917         18%           Cath profit         324         352         .5%         686         591         1,6%           Cash profit         364         372         2,17         -88%         18         9         1,6           Balance Shet         2         17         28,954         3,172         128,466         -4%           Other cokermal assets         3,172         3,259         3,172         3,766         -16%           Esternal assets         126,191         312,22         5%         3,172         3,760         -16           Clustomer deposits         95,122         100,102         -5%         95,122         97,719         3,78           Clustomer deposits and other borrowings         5,076         6,219         -18,89         5,070         5,474	Credit impairment (charge)/release	(57)	21	large	(36)	76	large	
Personal   Sale   787   7%   1,633   1,588   888   898   8	Profit before income tax	1,176	1,093	8%	2,269	2,090	9%	
Personal   Separat   Sep	Income tax expense and non-controlling interests	(330)	(306)	8%	(636)	(582)	9%	
Personal¹         510         418         22%         928         917         1%           Business¹         334         352         5-5%         686         591         16%           Central Functions         2         177         -88%         19         -         n/a           Cash profit         346         787         78         15.33         1,508         8%           Balance Sheet         123,747         129,594         -5%         123,747         128,466         -4%           Other cottenal assets         122,819         33,292         -5%         125,919         32,223         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         126,919         132,232         -6%         106,192         103,193         -3%         -6%         106,192         103,193         -3%         -6%         104,192         103,193         -3%         -3%         -14         11,101	Cash profit	846	787	7%	1,633	1,508	8%	
Business¹ Central Functions         334 (2) 2 17 (3) 88%         686 (591) 10% (7) 10%           Cash profit         2 17 (3) 84%         19 (3) 1,508         70% (3) 1,508           Balance Sheet         8 12 (3) 74 (2) 20%         1,633         1,508         4 %           Net loans and advances         123,747 (2) 29.54         2.5% (3) 123,747         128,466 (3) 4.6%         4 %           Other external assets         126,919 (3) 3.22         3.5% (3) 4.5%         132,747 (3) 2.6%         4 %           Customer deposits and borrowings         95,122 (10) 100 (2) 4.5%         126,919 (3) 2.2%         2.7% (3) 2.2% </td <td>Consisting of:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Consisting of:							
Central Functions         2         17         -88%         19         -         n/a           Cash profit         846         787         7%         1,633         1,508         8%           Balance Sheet         2         2         -         5%         123,747         129,594         -5%         123,747         128,466         -1%           Chider external assets         3,172         3,329         -5%         126,819         128,466         -1%           Customer deposits         3,172         3,329         -5%         126,819         32,222         -4%           Customer deposits and other borrowings         95,122         100,102         -5%         152,122         97,79         3%           Other deposits and other borrowings         100,192         106,321         -6%         150,122         97,79         3%           Other external liabilities         118,371         12,000         -6%         100,192         103,80         -3%           Risk weighted assets         67,544         71,61         -6%         40,81         21,99         -3%           Average costoils and diver borrowings         122,81         129,90         -2%         118,231         121,99         -3%	Personal <sup>1</sup>	510	418	22%	928	917	1%	
Cash profit         846         787         7%         1,633         1,508         8%           Balance Sheet         Net loans and advances         123,747         129,594         -5%         123,747         128,466         -4%           Other external assets         3,172         3,329         -5%         3,172         3,766         -16%           Customer deposits         95,122         100,102         -5%         95,122         97,719         -3%           Other deposits and borrowings         5,070         6,219         -18%         5,070         5,474         -7%           Deposits and other borrowings         100,192         106,321         -6%         100,192         103,193         -3%           Other external liabilities         118,779         16,709         9%         18,179         128,090         -3%           Risk weighted assets         67,544         71,861         -6%         67,544         71,861         -5%           Average gross loans and advances         127,231         129,793         -2%         128,533         123,216         4%           Average deposits and other borrowings         104,065         10,179         -1%         104,621         93,161         7%	Business <sup>1</sup>	334	352	-5%	686	591	16%	
Balance Sheet         123,747         129,594         -5%         123,747         128,466         -4%           Other external assets         3,172         3,329         -5%         3,172         3,766         -16%           External assets         126,919         132,923         -5%         3,172         3,766         -16%           External assets         126,919         132,923         -5%         126,919         132,232         -4%           Customer deposits         5,070         6,219         -18%         5,070         6,474         -7%           Other deposits and borrowings         100,192         106,321         -6%         100,192         103,193         -3%           Deposits and other borrowings         18,179         16,709         9%         18,179         18,806         -3%           External liabilities         118,371         123,030         -4%         118,371         121,099         -3%           External liabilities         118,371         123,030         -4%         118,371         121,000         4         118,371         121,000         -4%         118,371         121,000         -4%         148,40         -6%         67,544         71,161         -5%         4         -	Central Functions	2	17	-88%	19	-	n/a	
Net loans and advances         123,747         129,594         -5%         123,747         128,466         -4%           Other external assets         3,172         3,329         -5%         3,172         3,766         -16%           External assets         126,919         132,923         -5%         126,919         132,232         -4%           Customer deposits         95,122         100,102         -5%         95,122         97,719         -3%           Other deposits and other borrowings         5,070         6,219         -18%         5,070         5,474         -7%           Other external liabilities         181,79         16,09         9%         181,79         18,806         -3%           External liabilities         181,79         16,09         9%         181,79         18,806         -3%           External liabilities         181,79         16,09         9%         181,79         18,806         -3%           External liabilities         181,79         16,09         9%         181,371         121,999         -3%           Risk weighted assets         67,544         71,861         -6%         67,544         71,611         -5%           Average gross loans and advances         124,000 <td>Cash profit</td> <td>846</td> <td>787</td> <td>7%</td> <td>1,633</td> <td>1,508</td> <td>8%</td>	Cash profit	846	787	7%	1,633	1,508	8%	
Dither external assets   3,172   3,329   -5%   3,172   3,766   -16%	Balance Sheet							
External assets   126,919   132,923   .5%   126,919   132,232   .4%	Net loans and advances	123,747	129,594	-5%	123,747	128,466	-4%	
Customer deposits   95,122   100,102   -5%   95,122   97,719   -3%	Other external assets	3,172	3,329	-5%	3,172	3,766	-16%	
Other deposits and borrowings         5,070         6,219         -18%         5,070         5,474         -7%           Deposits and other borrowings         100,192         106,321         -6%         100,192         103,193         -3%           Other external liabilities         18,179         16,709         9%         18,179         18,806         -3%           External liabilities         118,371         123,030         -4%         118,371         121,999         -3%           Risk weighted assets         67,544         71,861         -6%         67,544         71,161         -5%           Average gross loans and advances         127,281         129,793         -2%         128,533         123,216         4%           Average deposits and other borrowings         104,065         105,179         -1%         104,621         98,161         7%           Net funds management income         86         96         -10%         182         211         -14%           Funds under management         30,234         34,719         -13%         30,234         37,280         -19%           Return on average assets         1.30%         1.19%         1.24%         1.19%           Return on average assets to operating income	External assets	126,919	132,923	-5%	126,919	132,232	-4%	
Deposits and other borrowings   100,192   106,321   -6%   100,192   103,193   -3%	Customer deposits	95,122	100,102	-5%	95,122	97,719	-3%	
Other external liabilities         18,179         16,709         9%         18,179         18,806         -3%           External liabilities         118,371         123,030         -4%         118,371         121,999         -3%           Risk weighted assets         67,544         71,861         -6%         67,544         71,161         -5%           Average gross loans and advances         127,281         129,793         -2%         128,533         123,216         4%           Average deposits and other borrowings         104,065         105,179         -1%         104,621         98,161         7%           Net funds management income         86         96         -10%         182         211         -14%           Funds under management         30,234         34,719         -13%         30,234         37,280         -19%           Average funds under management         32,443         36,275         -11%         34,309         34,412         0%           Return on average assets         1.30%         1.19%         1.24%         1.19%           Net interest margin         2.60%         2.33%         2.47%         2.33%           Operating expenses to operating income         34.4%         38.7%         36.5% <td>Other deposits and borrowings</td> <td>5,070</td> <td>6,219</td> <td>-18%</td> <td>5,070</td> <td>5,474</td> <td>-7%</td>	Other deposits and borrowings	5,070	6,219	-18%	5,070	5,474	-7%	
External liabilities   118,371   123,030   -4%   118,371   121,999   -3%	Deposits and other borrowings	100,192	106,321	-6%	100,192	103,193	-3%	
Risk weighted assets       67,544       71,861       -6%       67,544       71,161       -5%         Average gross loans and advances       127,281       129,793       -2%       128,533       123,216       4%         Average deposits and other borrowings       104,065       105,179       -1%       104,621       98,161       7%         Net funds management income       86       96       -10%       182       211       -14%         Funds under management       30,234       34,719       -13%       30,234       37,280       -19%         Average funds under management       32,443       36,275       -11%       34,309       34,412       0%         Return on average assets       1.30%       1.19%       1.24%       1.19%         Net interest margin       2.60%       2.33%       2.47%       2.33%         Operating expenses to operating income       34.4%       38.7%       36.5%       39.7%         Operating expenses to average assets       0.99%       1.02%       1.01%       1.05%         Individually assessed credit impairment charge/(release) as a % of average GLA²       0.01%       (0.01%)       0.00%       (0.01%)         Collectively assessed credit impairment charge/(release) as a % of average GLA²	Other external liabilities	18,179	16,709	9%	18,179	18,806	-3%	
Average gross loans and advances       127,281       129,793       -2%       128,533       123,216       4%         Average deposits and other borrowings       104,065       105,179       -1%       104,621       98,161       7%         Net funds management income       86       96       -10%       182       211       -14%         Funds under management       30,234       34,719       -13%       30,234       37,280       -19%         Average funds under management       32,443       36,275       -11%       34,309       34,412       0%         Ratios       Return on average assets         Return on average assets       1.30%       1.19%       1.24%       1.19%         Operating expenses to operating income       34,4%       38.7%       36.5%       39.7%         Operating expenses to average assets       0.99%       1.02%       1.01%       1.05%         Individually assessed credit impairment charge/(release) as a % of average GLA²       0.01%       (0.01%)       0.00%       (0.01%)         Collectively assessed credit impairment charge/(release) as a % of average GLA²       0.08%       (0.03%)       0.03%       (0.05%)         Collectively assessed credit impairment charge/(release) as a % of average GLA²       0.08% <th< td=""><td>External liabilities</td><td>118,371</td><td>123,030</td><td>-4%</td><td>118,371</td><td>121,999</td><td>-3%</td></th<>	External liabilities	118,371	123,030	-4%	118,371	121,999	-3%	
Average deposits and other borrowings   104,065   105,179   -1%   104,621   98,161   7%	Risk weighted assets	67,544	71,861	-6%	67,544	71,161	-5%	
Net funds management income         86         96         -10%         182         211         -14%           Funds under management         30,234         34,719         -13%         30,234         37,280         -19%           Average funds under management         32,443         36,275         -11%         34,309         34,412         0%           Ratios         Return on average assets         1.30%         1.19%         1.24%         1.19%           Net interest margin         2.60%         2.33%         2.47%         2.33%           Operating expenses to operating income         34.4%         38.7%         36.5%         39.7%           Operating expenses to average assets         0.99%         1.02%         1.01%         1.05%           Individually assessed credit impairment charge/(release) as a % of average GLA²         0.01%         (0.01%)         0.00%         (0.01%)           Collectively assessed credit impairment charge/(release) as a % of average GLA²         0.08%         (0.03%)         0.03%         (0.05%)           Gross impaired assets as a % of GLA         0.11%         0.12%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11%         0.11% </td <td>Average gross loans and advances</td> <td>127,281</td> <td>129,793</td> <td>-2%</td> <td>128,533</td> <td>123,216</td> <td>4%</td>	Average gross loans and advances	127,281	129,793	-2%	128,533	123,216	4%	
Funds under management  Average funds under management  30,234 34,719 -13% 30,234 37,280 -19%  Average funds under management  32,443 36,275 -11% 34,309 34,412 0%  Ratios  Return on average assets  1.30% 1.19% 1.24% 1.19%  Net interest margin  2.60% 2.33% 2.47% 2.33%  Operating expenses to operating income  34.4% 38.7% 36.5% 39.7%  Operating expenses to average assets  0.99% 1.02% 1.01% 1.05%  Individually assessed credit impairment charge/(release) so a % of average GLA² 0.01% (0.01%)  Collectively assessed credit impairment charge/(release) as a % of average GLA² 0.01% (0.03%)  Collectively assessed credit impairment charge/(release) as a % of average GLA² 0.08% (0.03%)  Gross impaired assets  133 155 -14% 133 164 -19%  Gross impaired assets as a % of GLA	Average deposits and other borrowings	104,065	105,179	-1%	104,621	98,161	7%	
Average funds under management 32,443 36,275 -11% 34,309 34,412 0%  Ratios Return on average assets 1.30% 1.19% 1.24% 1.19%  Net interest margin 2.60% 2.33% 2.47% 2.33% Operating expenses to operating income 34.4% 38.7% 36.5% 39.7% Operating expenses to average assets 0.99% 1.02% 1.01% 1.05% Individually assessed credit impairment charge/(release) 5 (4) large 1 (15) large Individually assessed credit impairment charge/(release) as a % of average GLA² 0.01% (0.01%) 0.00% (0.01%) Collectively assessed credit impairment charge/(release) as a % of average GLA² 0.08% (0.03%) 0.03% (0.05%) Gross impaired assets as a % of GLA 0.11% 0.12% 0.11% 0.13%	Net funds management income	86	96	-10%	182	211	-14%	
Ratios         Return on average assets       1.30%       1.19%       1.24%       1.19%         Net interest margin       2.60%       2.33%       2.47%       2.33%         Operating expenses to operating income       34.4%       38.7%       36.5%       39.7%         Operating expenses to average assets       0.99%       1.02%       1.01%       1.05%         Individually assessed credit impairment charge/(release)       5       (4)       large       1       (15)       large         Individually assessed credit impairment charge/(release) as a % of average GLA²       0.01%       (0.01%)       0.00%       (0.01%)         Collectively assessed credit impairment charge/(release)       52       (17)       large       35       (61)       large         Collectively assessed credit impairment charge/(release) as a % of average GLA²       0.08%       (0.03%)       0.03%       (0.05%)         Gross impaired assets       133       155       -14%       133       164       -19%         Gross impaired assets as a % of GLA       0.11%       0.12%       0.11%       0.13%	Funds under management	30,234	34,719	-13%	30,234	37,280	-19%	
Return on average assets       1.30%       1.19%       1.24%       1.19%         Net interest margin       2.60%       2.33%       2.47%       2.33%         Operating expenses to operating income       34.4%       38.7%       36.5%       39.7%         Operating expenses to average assets       0.99%       1.02%       1.01%       1.05%         Individually assessed credit impairment charge/(release)       5       (4)       large       1       (15)       large         Individually assessed credit impairment charge/(release) as a % of average GLA²       0.01%       (0.01%)       0.00%       (0.01%)         Collectively assessed credit impairment charge/(release) as a % of average GLA²       0.08%       (0.03%)       0.03%       (0.05%)         Gross impaired assets       133       155       -14%       133       164       -19%         Gross impaired assets as a % of GLA       0.11%       0.12%       0.11%       0.11%       0.13%	Average funds under management	32,443	36,275	-11%	34,309	34,412	0%	
Net interest margin       2.60%       2.33%       2.47%       2.33%         Operating expenses to operating income       34.4%       38.7%       36.5%       39.7%         Operating expenses to average assets       0.99%       1.02%       1.01%       1.05%         Individually assessed credit impairment charge/(release)       5       (4)       large       1       (15)       large         Individually assessed credit impairment charge/(release) as a % of average GLA²       0.01%       (0.01%)       0.00%       (0.01%)         Collectively assessed credit impairment charge/(release) as a % of average GLA²       52       (17)       large       35       (61)       large         Collectively assessed credit impairment charge/(release) as a % of average GLA²       0.08%       (0.03%)       0.03%       (0.05%)         Gross impaired assets       133       155       -14%       133       164       -19%         Gross impaired assets as a % of GLA       0.11%       0.12%       0.11%       0.11%       0.13%	Ratios							
Operating expenses to operating income Operating expenses to average assets Operating expenses to operating income Operating expenses to operating income Operating expenses to operating income Operating expenses to average assets Operating expenses to operating income Operating expenses to average assets Operating expenses to average GLA² Operating expenses to average	Return on average assets	1.30%	1.19%		1.24%	1.19%		
Operating expenses to average assets  0.99% 1.02% 1.01% 1.05%  Individually assessed credit impairment charge/(release) 5 (4) large 1 (15) large 1.01% (0.01%)  Individually assessed credit impairment charge/(release) as a % of average GLA² 0.01% (0.01%) 0.00% (0.01%)  Collectively assessed credit impairment charge/(release) 52 (17) large 35 (61) large 2.01% (0.01%) 0.03% (0.05%)  Collectively assessed credit impairment charge/(release) as a % of average GLA² 0.08% (0.03%) 0.03% (0.05%)  Gross impaired assets 133 155 -14% 133 164 -19%  Gross impaired assets as a % of GLA 0.11% 0.12% 0.11% 0.13%	Net interest margin	2.60%	2.33%		2.47%	2.33%		
Individually assessed credit impairment charge/(release)  Individually assessed credit impairment charge/(release) as a % of average GLA²  O.01% (0.01%)  Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release) as a % of average GLA²  O.08% (0.03%)  Gross impaired assets  133 155 -14% 133 164 -19%  Gross impaired assets as a % of GLA  O.11% 0.12%  O.11% 0.13%	Operating expenses to operating income	34.4%	38.7%		36.5%	39.7%		
Individually assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> O.08%  (0.01%)  Iarge  35  (61)  Iarge  Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> O.08%  (0.03%)  O.03%  O.03%  O.03%  Individually assessed credit impairment charge/(release)  O.08%  O.01%  O.00%  O.00%	Operating expenses to average assets	0.99%	1.02%		1.01%	1.05%		
Collectively assessed credit impairment charge/(release)  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment charge/(release) as a % of average GLA²  Collectively assessed credit impairment char	Individually assessed credit impairment charge/(release)	5	(4)	large	1	(15)	large	
Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup> Gross impaired assets  133 155 -14%  133 164 -19%  Gross impaired assets as a % of GLA  0.11% 0.12%  0.03% (0.05%)  -14% 0.13%	Individually assessed credit impairment charge/(release) as a $\%$ of average $\mbox{GLA}^2$	0.01%	(0.01%)		0.00%	(0.01%)		
Gross impaired assets         133         155         -14%         133         164         -19%           Gross impaired assets as a % of GLA         0.11%         0.12%         0.11%         0.13%	Collectively assessed credit impairment charge/(release)	52	(17)	large	35	(61)	large	
Gross impaired assets as a % of GLA <b>0.11</b> % 0.12% <b>0.11</b> % 0.13%	Collectively assessed credit impairment charge/(release) as a % of average GLA <sup>2</sup>	0.08%	(0.03%)		0.03%	(0.05%)		
	Gross impaired assets	133	155	-14%	133	164	-19%	
Total FTE <b>6,873</b> 7,026 -2% <b>6,873</b> 7,060 -3%	Gross impaired assets as a % of GLA	0.11%	0.12%		0.11%	0.13%		
	Total FTE	6,873	7,026	-2%	6,873	7,060	-3%	

<sup>1.</sup> During the September 2021 full year and continued into the March 2022 half, the New Zealand division reorganised its business units from Retail and Commercial to Personal and Business which resulted in some customer re-segmentation to better meet the needs of our customers. These changes were applied on a prospective basis as implemented.

<sup>2.</sup> Credit impairment charge/(release) used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

## **Pacific**

#### Antonia Watson

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details of these items.

	Half Year				Full Year	
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Net interest income	50	46	9%	96	96	0%
Other operating income	34	34	0%	68	65	5%
Operating income	84	80	5%	164	161	2%
Operating expenses	(73)	(80)	-9%	(153)	(144)	6%
Profit/(Loss) before credit impairment and income tax	11	-	n/a	11	17	-35%
Credit impairment (charge)/release	9	(3)	large	6	(21)	large
Profit/(Loss) before income tax	20	(3)	large	17	(4)	large
Income tax (expense)/benefit and non-controlling interests	(5)	(3)	67%	(8)	1	large
Cash profit/(loss)	15	(6)	large	9	(3)	large
Balance Sheet						
Net loans and advances	1,754	1,664	5%	1,754	1,771	-1%
Customer deposits	3,776	3,763	0%	3,776	3,767	0%
Risk weighted assets	3,899	3,604	8%	3,899	3,682	6%
Total FTE	1,086	1,092	-1%	1,086	1,089	0%

## **Group Centre**

Divisional performance was impacted by a number of large/notable items. Refer to pages 14 to 18 and pages 55 to 56 for details of these items.

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Share of associates' profit/(loss)	115	74	55%	189	(176)	large	
Operating income (other)	116	31	large	147	262	-44%	
Operating income <sup>1</sup>	231	105	large	336	86	large	
Operating expenses <sup>2</sup>	(585)	(458)	28%	(1,043)	(834)	25%	
Profit/(Loss) before credit impairment and income tax	(354)	(353)	0%	(707)	(748)	-5%	
Credit impairment (charge)/release	(14)	(4)	large	(18)	(3)	large	
Profit/(Loss) before income tax	(368)	(357)	3%	(725)	(751)	-3%	
Income tax benefit and non-controlling interests	89	98	-9%	187	134	40%	
Cash profit/(loss)	(279)	(259)	8%	(538)	(617)	-13%	
Risk weighted assets	5,445	5,425	0%	5,445	5,206	5%	
Total FTE <sup>3</sup>	10,147	10,192	0%	10,147	10,480	-3%	

<sup>1.</sup> The September 2022 half includes gain on lease modification of \$23 million, customer remediation of -\$14 million and a net loss on divestment of -\$8 million. The March 2022 half Includes a \$65 million loss from legal entity rationalisation, and a net loss on divestment of -\$5 million. The September 2021 full year includes a loss of \$347 million for the Group's equity accounted share of the AmBank 1MDB settlement and goodwill write-off and a net gain on divestment of \$13 million.

<sup>&</sup>lt;sup>2</sup> The September 2022 half includes lease modification expenses of \$47 million (Mar 22 half: nil; Sep 21 full year: nil), customer remediation expense of \$22 million (Mar 22 half: nil; Sep 21 full year: nil), restructuring expense of \$12 million (Mar 22 half: \$6 million; Sep 21 full year: \$41 million), and merger and acquisition related costs of \$12 million (Mar 22 half: nil; Sep 21 full year: nil).

<sup>3.</sup> Excludes FTE of the consolidated investments managed by 1835i Group Pty Ltd.

# **PROFIT RECONCILIATION**

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#### **Non-IFRS** information

Statutory profit is prepared in accordance with the recognition and measurement requirements of *Australian Accounting Standards*, which comply with *International Financial Reporting Standards* (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in *ASIC Regulatory Guide 230* has been followed when presenting this information.

## Adjustments between statutory profit and cash profit

Cash profit represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit (refer to Definitions on pages 115 to 116 for further details). The adjustments made in arriving at cash profit are included in statutory profit which is subject to audit within the context of the external auditor's audit of the 2022 ANZ Annual Report (when released). Cash profit is not subject to audit by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Statutory profit attributable to shareholders of the Company from continuing operations	3,603	3,535	2%	7,138	6,179	16%	
Adjustments between statutory profit and cash profit from continuing operations							
Economic hedges	(196)	(373)	-47%	(569)	(77)	large	
Revenue and expense hedges	(5)	(49)	-90%	(54)	96	large	
Total adjustments between statutory profit and cash profit from continuing operations	(201)	(422)	-52%	(623)	19	large	
Cash profit from continuing operations	3,402	3,113	9%	6,515	6,198	5%	
Statutory profit/(loss) attributable to shareholders of the Company from discontinued operations	(14)	(5)	large	(19)	(17)	12%	
Cash profit	3,388	3,108	9%	6,496	6,181	5%	

#### Explanation of adjustments between statutory profit and cash profit

## Economic hedges

The Group enters into economic hedges to manage its interest rate and foreign exchange risk which, in accordance with accounting standards, result in fair value gains and losses being recognised in the Income Statement. This includes gains and losses arising from approved classes of derivatives not designated in accounting hedge relationships but which are considered to be economic hedges, as well as ineffectiveness from designated accounting hedges.

Economic hedges comprise:

- Derivatives (primarily cross currency interest rate swaps) used to convert the proceeds of foreign currency debt issuances into floating rate
  Australian dollar and New Zealand dollar debt that do not qualify for hedge accounting. The main drivers of these fair value movements are
  currency basis spreads and Australian dollar and New Zealand dollar fluctuations against other major funding currencies.
- Economic hedges of select structured finance and specialised leasing transactions that do not qualify for hedge accounting. The main drivers of these fair value adjustments are movements in the Australian and New Zealand term structure of interest rates.
- Ineffectiveness arising from differences in certain factors between the hedged items and the hedging instruments.

The Group removes the fair value adjustments from cash profit since the profit or loss will reverse over time to match with the profit or loss from the underlying hedged item.

In the September 2022 full year, the majority of the gain on economic hedges relates to funding related swaps, principally from the weakening of AUD and NZD against USD, widening AUD/USD currency basis spreads and the impact of rising interest rates on the economic hedges of select structured finance and specialised leasing transactions.

#### · Revenue and expense hedges

The Group enters into economic hedges to manage hedges of larger foreign exchange denominated revenue and expense streams, primarily NZD and USD (and USD correlated). The gain on revenue and expense hedges in the September 2022 full year was mainly due to the appreciation of AUD against the NZD mainly in the first half of September 2022.

# Reconciliation of statutory profit to cash profit

		Adjustments to statutory profit			
	Statutory profit	Economic hedges	Revenue and expense hedges	Total adjustments to statutory profit	Cash profit
	\$M	\$M	\$M	\$M	\$M
September 2022 Full Year					
Net interest income	14,874	-	-	-	14,874
Other operating income	4,552	(802)	(77)	(879)	3,673
Operating income	19,426	(802)	(77)	(879)	18,547
Operating expenses	(9,579)	-	-	-	(9,579)
Profit before credit impairment and tax	9,847	(802)	(77)	(879)	8,968
Credit impairment (charge)/release	232	-	-	-	232
Profit before income tax	10,079	(802)	(77)	(879)	9,200
Income tax expense and non-controlling interests	(2,941)	233	23	256	(2,685)
Profit after tax from continuing operations	7,138	(569)	(54)	(623)	6,515
Profit/(Loss) after tax from discontinued operations	(19)	-	-	-	(19)
Profit after tax	7,119	(569)	(54)	(623)	6,496
Out the Sect F. H.V.					
September 2021 Full Year Net interest income	14.161	_	_		14.161
Other operating income	3.259	(110)	137	27	3,286
Operating income	17,420	(110)	137	27	17,447
Operating expenses	(9,051)	(110)	137	21	(9,051)
Profit before credit impairment and tax	8,369	(110)	137	27	8,396
·	567	(110)	137	21	,
Credit impairment (charge)/release		- (440)	-	-	567
Profit before income tax	8,936	(110)	137	27	8,963
Income tax expense and non-controlling interests	(2,757)	33	(41)	(8)	(2,765)
Profit after tax from continuing operations	6,179	(77)	96	19	6,198
Profit/(Loss) after tax from discontinued operations	(17)	-	-	-	(17)
Profit after tax	6,162	(77)	96	19	6,181

# Reconciliation of statutory profit to cash profit, cont'd

		Adjustm			
	Statutory profit	Economic hedges	Revenue and expense hedges	Total adjustments to statutory profit	Cash profit
	\$M	\$M	\$M	\$M	\$M
September 2022 Half Year Net interest income	7,774				7,774
Other operating income	2,110	(278)	(7)	(285)	1,825
Operating income	9,884	(278)	(7)	(285)	9,599
Operating income Operating expenses	(4,788)	(276)	(1)	(203)	(4,788)
Profit before credit impairment and tax	5,096	(278)	(7)	(285)	4,811
Credit impairment (charge)/release	(52)	(270)	(1)	(203)	(52)
Profit before income tax	5,044	(278)	(7)	(285)	4,759
Income tax expense and non-controlling interests	(1,441)	82	2	84	(1,357)
Profit after tax from continuing operations	3,603	(196)	(5)	(201)	3,402
Profit/(Loss) after tax from discontinued operations	(14)	-	-	-	(14)
Profit after tax	3,589	(196)	(5)	(201)	3,388
March 2022 Half Year					
Net interest income	7,100	-	-	-	7,100
Other operating income	2,442	(524)	(70)	(594)	1,848
Operating income	9,542	(524)	(70)	(594)	8,948
Operating expenses	(4,791)	-	-	-	(4,791)
Profit before credit impairment and tax	4,751	(524)	(70)	(594)	4,157
Credit impairment (charge)/release	284	-	-	-	284
Profit before income tax	5,035	(524)	(70)	(594)	4,441
Income tax expense and non-controlling interests	(1,500)	151	21	172	(1,328)
Profit after tax from continuing operations	3,535	(373)	(49)	(422)	3,113
Profit/(Loss) after tax from discontinued operations	(5)	-	-	-	(5)
Profit after tax	3,530	(373)	(49)	(422)	3,108

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			Half Year		Full Year			
	Note	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
Interest income		13,902	9,707	43%	23,609	19,529	21%	
Interest expense		(6,128)	(2,607)	large	(8,735)	(5,368)	63%	
Net interest income	2	7,774	7,100	9%	14,874	14,161	5%	
Other operating income	2	1,922	2,313	-17%	4,235	3,325	27%	
Net income from insurance business	2	85	55	55%	140	110	27%	
Share of associates' profit/(loss)	2, 11	103	74	39%	177	(176)	large	
Operating income		9,884	9,542	4%	19,426	17,420	12%	
Operating expenses	3	(4,788)	(4,791)	0%	(9,579)	(9,051)	6%	
Profit before credit impairment and income tax		5,096	4,751	7%	9,847	8,369	18%	
Credit impairment (charge)/release	6	(52)	284	large	232	567	-59%	
Profit before income tax		5,044	5,035	0%	10,079	8,936	13%	
Income tax expense		(1,440)	(1,500)	-4%	(2,940)	(2,756)	7%	
Profit after tax from continuing operations		3,604	3,535	2%	7,139	6,180	16%	
Profit/(Loss) after tax from discontinued operations		(14)	(5)	large	(19)	(17)	12%	
Profit for the period		3,590	3,530	2%	7,120	6,163	16%	
Comprising:								
Profit attributable to shareholders of the Company		3,589	3,530	2%	7,119	6,162	16%	
Profit attributable to non-controlling interests		1	-	n/a	1	1	0%	
Earnings per ordinary share (cents) including discontinued operations <sup>1</sup>								
Basic	4	125.4	124.6	1%	250.0	215.3	16%	
Diluted	4	117.5	116.7	1%	233.2	203.2	15%	
Earnings per ordinary share (cents) from continuing operations <sup>1</sup>								
Basic	4	125.9	124.8	1%	250.7	215.9	16%	
Diluted	4	117.9	116.9	1%	233.8	203.7	15%	
Dividend per ordinary share (cents)		74	72	3%	146	142	3%	

<sup>1.</sup> Earnings per share has been restated to reflect the bonus element of the share entitlement offer made in the September 2022 half, in accordance with AASB 133 Earnings per Share.

	Sep 22 \$M	Sep 21 \$M	Movt
Profit for the period from continuing operations	7,139	6,180	16%
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss			
Investment securities - equity securities at FVOCI	(55)	80	large
Other reserve movements <sup>1</sup>	127	(41)	large
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation reserve	(759)	456	large
Other reserve movements	(4,180)	(1,052)	large
Income tax attributable to the above items	1,172	301	large
Share of associates' other comprehensive income <sup>2</sup>	(40)	(48)	-17%
Other comprehensive income after tax from continuing operations	(3,735)	(304)	large
Profit/(Loss) after tax from discontinued operations	(19)	(17)	12%
Total comprehensive income for the period	3,385	5,859	-42%
Comprising total comprehensive income attributable to:			
Shareholders of the Company	3,399	5,858	-42%
Non-controlling interests <sup>1</sup>	(14)	1	large

<sup>1.</sup> Includes -\$15 million (Sep 21 full year: nil) relating to foreign currency retranslation of the non-controlling interest in ANZ Bank New Zealand.

<sup>&</sup>lt;sup>2.</sup> Share of associates' other comprehensive income includes:

	Sep 22 full year \$M	Sep 21 full year \$M
FVOCI reserve gain/(loss)	(56)	(42)
Defined benefits gain/(loss)	15	(5)
Cash flow hedge reserve gain/(loss)	-	1
Foreign currency translation reserve gain/(loss)	1	(2)
Total	(40)	(48)

		As at			Movement		
Assets	Note	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Cash and cash equivalents <sup>1</sup>		168,132	168,054	151,260	0%	11%	
Settlement balances owed to ANZ		4,762	7,141	7,530	-33%	-37%	
Collateral paid		12,700	10,764	9,166	18%	39%	
Trading assets		35,237	39,433	44,688	-11%	-21%	
Derivative financial instruments		90,174	45,238	38,736	99%	large	
Investment securities		86,153	79,757	83,126	8%	4%	
Net loans and advances	5	672,407	651,436	629,719	3%	7%	
Regulatory deposits		632	661	671	-4%	-6%	
Investments in associates	11	2,181	2,018	1,972	8%	11%	
Current tax assets		46	227	57	-80%	-19%	
Deferred tax assets		3,384	2,903	2,339	17%	45%	
Goodwill and other intangible assets		3,877	4,068	4,124	-5%	-6%	
Premises and equipment		2,431	2,702	2,734	-10%	-11%	
Other assets		3,613	2,959	2,735	22%	32%	
Total assets		1,085,729	1,017,361	978,857	7%	11%	
Liabilities		40	40.750	47.407	000/	0.407	
Settlement balances owed by ANZ		13,766	19,752	17,427	-30%	-21%	
Collateral received	_	16,230	6,716	5,657	large	large	
Deposits and other borrowings	7	797,281	780,288	743,056	2%	7%	
Derivative financial instruments		85,149	47,795	36,035	78%	large	
Current tax liabilities		829	320	419	large	98%	
Deferred tax liabilities		83	82	70	1%	19%	
Payables and other liabilities		9,835	10,579	8,647	-7%	14%	
Employee entitlements		549	585	602	-6%	-9%	
Other provisions		1,872	2,262	2,214	-17%	-15%	
Debt issuances		93,734	87,226	101,054	7%	-7%	
Total liabilities		1,019,328	955,605	915,181	7%	11%	
Net assets		66,401	61,756	63,676	8%	4%	
Shareholders' equity							
Ordinary share capital	8	28,797	25,091	25,984	15%	11%	
Reserves	8	(2,606)	(1,422)	1,228	83%	large	
Retained earnings	8	39,716	38,078	36,453	4%	9%	
Share capital and reserves attributable to shareholders of the Company	<u> </u>	65,907	61,747	63,665	7%	4%	
Non-controlling interests	9	494	9	11	large	large	
Total shareholders' equity	<u> </u>	66,401	61,756	63,676	8%	4%	
i otal onarollolucio equity		00,401	01,730	00,070	0 /0	4 /0	

<sup>1.</sup> Includes settlement balances owed to ANZ that meet the definition of cash and cash equivalents.

		ear
	Sep 22 \$M	Sep 21 \$M
Profit after income tax	7,120	6,163
Adjustments to reconcile to net cash flow from operating activities:		
Credit impairment charge/(release) Depreciation and amortisation	(232) 1,008	(567) 1,087
(Profit)/loss on sale of premises and equipment	(8)	(11)
Net derivatives/foreign exchange adjustment¹	(4,434)	(6,350)
(Gain)/loss on sale from divestments	(252)	238
Other non-cash movements	(909)	(237)
Net (increase)/decrease in operating assets:		
Collateral paid	(2,638)	4,995
Trading assets	8,020	10
Loans and advances	(46,378)	(8,259)
Other assets	685	143
Net increase/(decrease) in operating liabilities:		
Deposits and other borrowings	48,879	48,896
Settlement balances owed by ANZ	(3,486)	(4,928)
Collateral received	9,468	(3,466)
Other liabilities	3,333	6,108
Total adjustments	13,056	37,659
Net cash (used in)/provided by operating activities <sup>1</sup>	20,176	43,822
Cash flows from investing activities		
Investment securities:		
Purchases	(34,292)	(52,639)
Proceeds from sale or maturity	32,797	63,445
Controlled entities and associates		
Purchased, net of cash acquired	(65)	-
Proceeds from divestments, net of cash disposed	394	13
Net investments in other assets	(651)	(561)
Net cash (used in)/provided by investing activities	(1,817)	10,258
Cash flows from financing activities		
Deposits and other borrowings drawn down	1,226	9,310
Debt issuances: <sup>2</sup>		
Issue proceeds	23,422	12,624
Redemptions	(26,017)	(27,709)
Dividends paid <sup>3</sup>	(3,784)	(2,834)
On market purchase of treasury shares	(117)	(79)
Repayment of lease liabilities	(218)	(330)
Share buy-back	(846)	(654)
·	492	(001)
		_
ANZ Bank New Zealand Perpetual Preference Shares Share entitlement issue	3.497	
Share entitlement issue	(2.345)	(9 672)
Share entitlement issue  Net cash (used in)/provided by financing activities	(2,345)	
Share entitlement issue  Net cash (used in)/provided by financing activities  Net increase/(decrease) in cash and cash equivalents	(2,345) 16,014	44,408
Share entitlement issue  Net cash (used in)/provided by financing activities	(2,345)	(9,672) 44,408 107,923 (1,071)

Net cash (used in)/provided by operating activities includes interest received of \$22,748 million (Sep 21 full year: \$19,649 million), interest paid of \$7,857 million (Sep 21 full year: \$5,793 million) and income taxes paid of \$2,171 million (Sep 21 full year: \$2,427 million).

<sup>2</sup> Non-cash movements on Debt issuances include a gain of \$4,725 million (Sep 21 full year: \$3,476 million gain) from unrealised movements primarily due to fair value hedging adjustments partly offset by foreign exchange losses.

partly offset by foreign exchange losses.

3. Cash outflow for shares purchased to satisfy the Dividend Reinvestment Plan are classified in dividends paid.

	Ordinary share capital	Reserves	Retained earnings	Share capital and reserves attributable to shareholders of the Company	Non- controlling interests	Total shareholders' equity
As at 1 October 2020	<b>\$M</b> 26,531	\$ <b>M</b> 1.501	\$ <b>M</b> 33,255	\$M 61,287	<b>\$M</b> 10	\$M 61,297
	20,001	1,501	· · · · · · · · · · · · · · · · · · ·	•	10	· ·
Profit/(Loss) from continuing operations	-	-	6,179	6,179		6,180
Profit/(Loss) from discontinued operations	-	(004)	(17)	(17)	-	(17)
Other comprehensive income for the period from continuing operations	-	(264)	(40)	(304)	-	(304)
Total comprehensive income for the period	-	(264)	6,122	5,858	1	5,859
Transactions with equity holders in their capacity as equity holders:						
Dividends paid	-	-	(2,928)	(2,928)	-	(2,928)
Dividend Reinvestment Plan <sup>1</sup>	94	-	-	94	-	94
Group share buy-back <sup>2</sup>	(654)			(654)		(654)
Other equity movements:						
Group employee share acquisition scheme	13	-	-	13	-	13
Other items	-	(9)	4	(5)	-	(5)
As at 30 September 2021	25,984	1,228	36,453	63,665	11	63,676
Profit/(Loss) from continuing operations	-	-	7,138	7,138	1	7,139
Profit/(Loss) from discontinued operations	-	-	(19)	(19)	-	(19)
Other comprehensive income for the period from continuing operations	-	(3,835)	115	(3,720)	(15)	(3,735)
Total comprehensive income for the period	-	(3,835)	7,234	3,399	(14)	3,385
Transactions with equity holders in their capacity as equity holders:						
Dividends paid	-	-	(3,965)	(3,965)	(2)	(3,967)
Dividend Reinvestment Plan <sup>1</sup>	183	_	-	183	-	183
Group share buy-back <sup>2</sup>	(846)	-	_	(846)	-	(846)
Share entitlement issue <sup>3</sup>	3,497	_	_	3,497	_	3,497
Other equity movements:				·		·
Group employee share acquisition scheme	(21)	_	_	(21)	_	(21)
ANZ Bank New Zealand Perpetual Preference Shares issued <sup>4</sup>	-	_	(7)	(7)	499	492
Other items		1	1	2	-	2
As at 30 September 2022	28,797	(2,606)	39.716	65,907	494	66,401

 <sup>7.2</sup> million shares were issued under the Dividend Reinvestment Plan (DRP) for the 2022 interim dividend (2021 final and interim dividend: nil; 2020 final dividend: 4.2 million). On-market share purchases for the DRP were \$204 million in the September 2022 full year (Sep 21 full year: \$199 million).

<sup>&</sup>lt;sup>2</sup> The Company completed its \$1.5 billion on-market share buy-back of ANZ ordinary shares resulting in 31 million shares being cancelled in the September 2022 full year (Sep 21 full year: 23 million).

<sup>3.</sup> The Company issued 187.1 million new ordinary shares under the share entitlement offer in the September 2022 full year.

<sup>4.</sup> ANZ Bank New Zealand issued Perpetual Preference Shares which are considered non-controlling interest to the Group in the September 2022 full year. Refer to Note 9 Non-controlling interests for further details.

#### 1. Basis of preparation

These Condensed Consolidated Financial Statements:

- have been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards (AASs);
- should be read in conjunction with the 2022 ANZ Annual Report (when released) and any public announcements made by the Parent Entity and its
  controlled entities (the Group) for the year ended 30 September 2022 in accordance with the continuous disclosure obligations under the
  Corporations Act 2001 and the ASX Listing Rules;
- do not include all notes of the type normally included in the 2022 ANZ Annual Report (when released);
- are presented in Australian dollars unless otherwise stated; and
- were approved by the Board of Directors on 26 October 2022.

#### i) Statement of Compliance

The amounts contained in these Condensed Consolidated Financial Statements have been rounded to the nearest million dollars, except where otherwise indicated, as permitted by Australian Securities and Investments Commission Corporations Instrument 2016/191.

#### ii) Basis of measurement and presentation

These Condensed Consolidated Financial Statements have been prepared on the basis of accounting policies and using methods of computation consistent with those applied in the 2022 ANZ Annual Report (when released).

The financial information has been prepared in accordance with the historical cost basis except the following assets and liabilities that are stated at their fair values:

- derivative financial instruments as well as, in the case of fair value hedges, the fair value adjustment on the underlying hedged item;
- · financial assets and liabilities held for trading;
- financial assets and liabilities designated at fair value through profit and loss;
- financial assets at fair value through other comprehensive income; and
- assets and liabilities held for sale (except those required to be at carrying value).

In accordance with AASB 119 Employee Benefits, defined benefit obligations are measured using the Projected Unit Credit method.

During the September 2022 half, the Group revised its treatment of ongoing trail commission payable to mortgage brokers and now recognises a liability within Payables and other liabilities equal to the present value of expected future trail commission payments and a corresponding increase in capitalised brokerage costs in Net loans and advances. Comparative information has not been restated.

Discontinued operations are separately presented from the results of the continuing operations as a single line item 'Profit/(Loss) after tax from discontinued operations' in the Condensed Consolidated Income Statement.

### iii) Use of estimates, assumptions and judgements

The preparation of these Condensed Consolidated Financial Statements requires the use of management judgement, estimates and assumptions that affect reported amounts and the application of accounting policies. Discussion of the critical accounting estimates and judgements, which include complex or subjective decisions or assessments are provided in the 2022 ANZ Annual Report (when released). Such estimates and judgements are reviewed on an ongoing basis.

Whilst the course of the COVID-19 pandemic is moderating and the management of its impact on the populace, businesses and economic activity is better understood, the responses of consumers, business and governments remain uncertain. Compounding the effects of the pandemic are mounting geopolitical tensions, global supply chain disruptions, the conflict in Ukraine, commodity price pressures, and increasing inflation and interest rates impacting the economy. Thus there remains an elevated level of estimation uncertainty involved in the preparation of these financial statements.

The Group has made various accounting estimates in these Condensed Consolidated Financial Statements based on forecasts of economic conditions which reflect expectations and assumptions at 30 September 2022 about future events considered reasonable in the circumstances. There is a considerable degree of judgement involved in preparing these estimates. Actual economic conditions are likely to be different from those forecast since anticipated events frequently do not occur as expected, and the effect of these differences may significantly impact accounting estimates included in these financial statements. The significant accounting estimates impacted by these forecasts and associated uncertainties are predominantly related to expected credit losses and recoverable amounts of non-financial assets.

The impact of these uncertainties on each of these accounting estimates is discussed further below and/or in the relevant notes in the 2022 ANZ Annual Report (when released). Readers should consider these disclosures in light of the inherent uncertainties described above.

## Allowance for expected credit losses

The Group measures the allowance for expected credit losses (ECL) using an expected credit loss impairment model as required by AASB 9 Financial Instruments.

The Group's allowance for expected credit losses is included in the table below (refer to Note 6 for further information).

		As at		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	
ely assessed	3,853	3,757	4,195	
	542	636	687	
	4,395	4,393	4,882	

Includes allowance for expected credit losses for Net loans and advances - at amortised cost, Investment securities - debt securities at amortised cost and Off-balance sheet commitments undrawn and continuent facilities.

Individually assessed allowance for expected credit losses

During the September 2022 full year, the individually assessed allowance for expected credit losses decreased by \$145 million (-21%).

In estimating individually assessed ECL, the Group makes judgements and assumptions in relation to expected repayments, the realisable value of collateral, business prospects for the customer, competing claims and the likely cost and duration of the work-out process. Judgements and assumptions in respect of these matters have been updated to reflect amongst other things, the uncertainties described above.

Collectively assessed allowance for expected credit losses

During the September 2022 full year, the collectively assessed allowance for expected credit losses decreased by \$342 million (-8%) attributable to: reductions of \$344 million from improvements in credit risk, \$258 million from changes in portfolio composition, \$24 million in lower management temporary adjustments, and \$31 million from foreign currency translation and other impacts, partially offset by an increase of \$315 million for the downside risks associated with the economic outlook.

In estimating collectively assessed ECL, the Group makes judgements and assumptions in relation to:

- · the selection of an estimation technique or modelling methodology; and
- the selection of inputs for those models, and the interdependencies between those inputs.

The judgements and associated assumptions have been made within the context of the uncertainty of how various factors might impact the global economy, and reflect historical experience and other factors that are considered to be relevant, including expectations of future events that are believed to be reasonable under the circumstances. The Group's ECL estimates are inherently uncertain and, as a result, actual results may differ from these estimates.

The following table summarises the key judgements and assumptions in relation to the model inputs and the interdependencies between those inputs, and highlights significant changes during the current period.

Judgement/Assumption	Description	Considerations for the full year ended 30 September 202
Determining when a	In the measurement of ECL, judgement is involved in setting	The Group has adjusted the ECL this period to account for
significant increase in	the rules and trigger points to determine whether there has	expected deterioration in credit-worthiness of certain
credit risk (SICR) has	been a SICR since initial recognition of a loan, which would	customer segments which are considered particularly
occurred	result in the financial asset moving from Stage 1 to Stage 2.	vulnerable to economic pressures such as higher interest
	This is a key area of judgement since transition from Stage 1	rates, increasing inflation and low wage growth.
	to Stage 2 increases the ECL from an allowance based on the	
	probability of default in the next 12 months, to an allowance for	
	lifetime expected credit losses. Subsequent decreases in	
	credit risk resulting in transition from Stage 2 to Stage 1 may	
	similarly result in significant changes in the ECL allowance.	
	The setting of precise trigger points requires judgement which	
	may have a material impact upon the size of the ECL	
	allowance. The Group monitors the effectiveness of SICR	
	criteria on an ongoing basis.	

#### Judgement/Assumption Description Considerations for the full year ended 30 September 2022 The probability of default (PD), loss given default (LGD) and Measuring both 12-month The modelled outcome as at 30 September 2021 included a and lifetime credit losses exposure at default (EAD) credit risk parameters used in model adjustment to recognise increased model uncertainties determining ECL are point-in-time measures reflecting the as a result of COVID-19. With these uncertainties largely being relevant forward-looking information determined by appropriately reflected in the underlying models, the COVID-19 management. Judgement is involved in determining which model adjustments have been removed. forward-looking information variables are relevant for particular lending portfolios and for determining each portfolio's point-in-time sensitivity. In addition, judgement is required where behavioural There were no material changes to the policies. characteristics are applied in estimating the lifetime of a facility to be used in measuring ECL. Base case economic The Group derives a forward-looking 'base case' economic There have been no changes to the types of forward-looking scenario which reflects ANZ Research - Economics' (ANZ variables (key economic drivers) used as model inputs. forecast Economics) view of future macroeconomic conditions. As at 30 September 2022, the base case assumptions have been updated to reflect the relaxation of COVID-19 related restrictions, continuing supply chain and labour market pressures, and rapidly increasing global inflation and interest rate rises, as well as lower growth in key economies. The expected outcomes of key economic drivers for the base case scenario at 30 September 2022 are described below under the heading 'Base case economic forecast assumptions'. Probability weighting of Probability weighting of each economic scenario is To better reflect the current economic conditions and each economic scenario determined by management considering the risks and geopolitical environment, the Group has altered the severe (base case, upside, uncertainties surrounding the base case economic scenario downside scenario from a scenario fixed by reference to downside and severe at each measurement date. average economic cycle conditions to one which aligns with downside scenarios)<sup>1</sup> the scenario used for Group-wide stress testing. The assigned probability weightings in Australia, New Zealand and Rest of world are subject to a high degree of The key considerations for probability weightings in the current inherent uncertainty and therefore the actual outcomes may period include the emergence from COVID-19 restrictions, how be significantly different to those projected. customers will respond to interest rate rises and higher inflation, and potential impacts of lower growth prospects globally. Weightings for current and prior periods are as detailed in the section on 'Probability weightings' below. As at 30 September 2022, Management no longer consider Management temporary Management temporary adjustments to the ECL allowance adjustments that a separate management temporary adjustment is are used in circumstances where it is judged that our existing inputs, assumptions and model techniques do not capture all necessary for the uncertainty associated with COVID-19. the risk factors relevant to our lending portfolios. Emerging Management have however included adjustments to local or global macroeconomic, microeconomic or political accommodate uncertainty associated with rising inflation, rapidly increasing interest rates, and ongoing supply chain and events, and natural disasters that are not incorporated into our current parameters, risk ratings, or forward-looking labour market pressures. information are examples of such circumstances. The use of In addition, management overlays have been made for risks management temporary adjustments may impact the amount particular to retail, including home loans and small business in of ECL recognised. Australia and New Zealand, for personal, and for tourism in the Pacific. Adjustments made in the March 2022 half year to accommodate the potential impact of the floods in NSW and Queensland are no longer considered necessary and have been released.

<sup>1.</sup> The upside and downside scenarios are fixed by reference to average economic cycle conditions (that is, they are not based on the economic conditions prevailing at balance date) and are based on a combination of more optimistic (in the case of the upside) and pessimistic (in the case of the downside) economic conditions.

Base case economic forecast assumptions

Continuing uncertainties described above increase the risk of the economic forecast resulting in an understatement or overstatement of the ECL balance.

The economic drivers of the base case economic forecasts, reflective of ANZ Economics' view of future macroeconomic conditions, used at 30 September 2022 are set out below. For the years following the near-term forecasts below, the ECL models project future year economic conditions which include an assumption of eventual reversion to mid-cycle economic conditions.

	Forecast calendar year			
	2022	2023	2024	
Australia				
GDP (annual % change)	4.0%	2.4%	1.4%	
Unemployment rate (annual average)	3.5%	3.1%	3.6%	
Residential property prices (annual % change)	-2.6%	-8.9%	5.2%	
Consumer price index (annual average % change)	6.4%	3.8%	2.8%	
New Zealand				
GDP (annual % change)	1.9%	1.8%	1.7%	
Unemployment rate (annual average)	3.3%	3.9%	4.9%	
Residential property prices (annual % change)	-11.3%	-3.1%	2.6%	
Consumer price index (annual average % change)	6.8%	3.6%	1.9%	
Rest of world				
GDP (annual % change)	1.7%	0.9%	1.2%	
Consumer price index (annual average % change)	8.3%	3.1%	2.0%	

The base case economic forecasts for Australia, New Zealand and Rest of World reflect the expected slow down in economic activity globally from higher interest rates and increasing inflation, along with declining residential property prices until 2024. Tight labour markets are expected to persist until central banks' monetary policies have the intended impact of reducing demand and bringing inflation down.

## Probability weightings

Probability weightings for each scenario are determined by management considering the risks and uncertainties surrounding the base case economic scenario including the uncertainties described above.

The base case scenario represents an overall deterioration in the forecasts since September 2021 for all three geographical segments. Given uncertainties associated with how the economy may respond to rapidly moving factors including inflation and lower economic growth globally, the average upside case weighting across geographies has been reduced to 0% (Sep 21: 5%), the base case weighting has been increased to 45% (Sep 21: 41%), and the severe downside scenario increased to 15% (Sep 21: 6%).

The assigned probability weightings in Australia, New Zealand and Rest of World are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these weightings in each geography to provide estimates of the possible loss outcomes and taking into account short and long term inter-relationships within the Group's credit portfolios. The average weightings applied across the Group are set out below:

	Sep 22	Mar 22	Sep 21
Group			
Base	45.0%	40.0%	41.3%
Upside	0.0%	5.0%	5.2%
Downside	40.0%	45.0%	47.7%
Severe downside	15.0%	10.0%	5.8%

### ECL - Sensitivity analysis

Given current economic uncertainties and the judgement applied to factors used in determining the expected default of borrowers in future periods, expected credit losses reported by the Group should be considered as a best estimate within a range of possible estimates. The table below illustrates the sensitivity of the Group's allowance for collectively assessed ECL to key factors used in determining it at 30 September 2022:

	Balance \$M	Profit and Loss Impact \$M
If 1% of stage 1 facilities were included in stage 2	3,936	83
If 1% of stage 2 facilities were included in stage 1	3,848	-5
100% upside scenario	1,423	(2,430)
100% base scenario	1,750	(2,103)
100% downside scenario	3,239	(614)
100% severe downside scenario	6,951	3,098

#### Fair value measurement of financial instruments

The majority of valuation models the Group uses to value financial instruments employ observable market data as inputs.

For certain financial instruments, we may use data that is not readily observable in current markets where it is necessary to exercise more management judgement to determine fair value depending on the significance of the unobservable input to the overall valuation. Generally, we derive unobservable inputs from other relevant market data and compare them to observed transaction prices where available.

At 30 September 2022, the Group had \$1,833 million of assets and \$31 million of liabilities where the valuation was primarily derived using unobservable inputs (Mar 22: \$1,580 million assets and \$23 million liabilities; Sep 21: \$1,497 million assets and \$30 million liabilities). The financial instruments which are valued using unobservable inputs are predominantly equity securities and syndicated loans where quoted prices in active markets are not available.

• The Group holds investments in both listed and unlisted equity instruments whose fair values are based on valuation models. These include investments in unlisted equities are held through 1835i Ventures Trust business unit, which at 30 September 2022 had a fair value of \$324 million (Mar 22: \$280 million; Sep 21: \$241 million) and within the Institutional division, which at 30 September 2022 had a fair value of \$137 million (Mar 22: \$126 million; Sep 21: \$4 million). The fair values are based on valuation techniques relevant to the investments, including use of discounted cash flow approaches and fair values of recent arm's length transactions where available, and comparator group pricing multiples, such as price to book ratios. In addition, the Group holds an equity investment in the Bank of Tianjin (BoT), which at 30 September 2022 has a carrying value of \$854 million (Mar 22: \$956 million; Sep 21: \$991 million). The shares in BoT are listed, however the shares are illiquid, and consequently the fair value is based upon a valuation model using comparator group pricing multiples.

For equity instruments valued using valuation techniques, judgement is required in both the selection of the model and inputs used. When the Group adopts comparator group pricing multiples, judgement is required to determine an appropriate comparator group for the purposes of the specific valuation. Although the entities within the comparator group generally operate in the same industry, the nature of their business and local economic conditions may be different from the Group's investment. Thus, where conditions change which impact the comparator group multiples, the fair value of the asset will change proportionately. That is, if the relevant comparator group pricing multiples changed by 10%, the fair value would change by 10%. Since these equity investments are classified as fair value through other comprehensive income, changes in the fair value are recorded directly in equity.

• The Group holds \$403 million (Mar 22: \$113 million; Sep 21: \$110 million) syndicated loans which are measured at fair value when there is no market data available for the valuation. A fair value is derived using discounted cash flow techniques with discount factor sourced from credit default swaps as a proxy.

#### Investments in associates

The Group assesses the carrying value of its investments in associates for impairment indicators semi-annually. In addition, the recoverable amount of the investments is assessed to determine whether it is appropriate to reverse any prior period impairment losses recorded in respect of those investments.

During the September 2022 full year, the fair value less costs of disposal of the Group's investment in PT Bank Pan Indonesia (PT Panin) as determined by reference to the quoted share price increased significantly and as at 30 September 2022 was greater than its carrying value. The increase in fair value is a significant turnaround from 30 September 2021 when the fair value less cost of disposal determined by reference to share price was lower than the carrying value of the investment.

In considering whether a full or partial reversal of previous periods' impairments of PT Panin is appropriate, the Group has assessed particular features of the PT Panin stock. Given the recent and rapid increase in the share price and ongoing elevated volatility in the share price, the Group has determined that none of the prior period impairment will be reversed.

If management had assessed these factors differently, then the amount of impairment reversed could be anywhere between nil and \$220 million.

## Customer remediation provisions

At 30 September 2022, the Group has recognised customer remediation provisions of \$662 million (Mar 22: \$853 million; Sep 21: \$886 million) which includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation costs and outcomes.

Determining the amount of the provisions, which represent management's best estimate of the cost of settling the identified matters, requires the exercise of significant judgement. It will often be necessary to form a view on a number of different assumptions, including the number of impacted customers, the average refund per customer, associated remediation project costs, and the implications of regulatory exposures and customer claims having regard to their specific facts and circumstances.

Consequently, the appropriateness of the underlying assumptions is reviewed on a regular basis against actual experience and other relevant evidence, including expert legal advice, and adjustments are made to the provisions where appropriate.

### Other provisions

The Group holds provisions for various obligations including restructuring costs, non-lending losses, fraud and forgeries and litigation related claims. These provisions involve judgements regarding the timing and outcome of future events, including estimates of expenditure required to satisfy such obligations. The appropriateness of the underlying assumptions is reviewed on a regular basis against actual experience and other relevant evidence, including expert legal advice, and adjustments are made to the provisions where appropriate.

## 2. Income

		Half Year			Full Year	
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Interest income	13,902	9,707	43%	23,609	19,529	21%
Interest expense	(5,953)	(2,442)	large	(8,395)	(5,022)	67%
Major bank levy	(175)	(165)	6%	(340)	(346)	-2%
Net interest income	7,774	7,100	9%	14,874	14,161	5%
Other operating income						
i) Fee and commission income						
Lending fees <sup>1</sup>	186	188	-1%	374	474	-21%
Non-lending fees	1,120	1,274	-12%	2,394	2,552	-6%
Commissions	53	50	6%	103	97	6%
Funds management income	124	137	-9%	261	287	-9%
Fee and commission income	1,483	1,649	-10%	3,132	3,410	-8%
Fee and commission expense	(494)	(666)	-26%	(1,160)	(1,267)	-8%
Net fee and commission income	989	983	1%	1,972	2,143	-8%
ii) Other income						
Net foreign exchange earnings and other financial instruments income <sup>2</sup>	870	1,123	-23%	1,993	1,371	45%
Gain on completion of ANZ Worldline partnership	-	307	-100%	307	-	n/a
Loss on disposal of ANZ Share Investing business	-	-	n/a	-	(251)	-100%
Release of foreign currency translation reserve	-	(65)	-100%	(65)	-	n/a
Loss on disposal of financial planning and advice business	-	(62)	-100%	(62)	-	n/a
Other	63	27	large	90	62	45%
Other income	933	1,330	-30%	2,263	1,182	91%
Other operating income	1,922	2,313	-17%	4,235	3,325	27%
Net income from insurance business	85	55	55%	140	110	27%
Share of associates' profit/(loss) <sup>3</sup>	103	74	39%	177	(176)	large
Operating income <sup>4</sup>	9,884	9,542	4%	19,426	17,420	12%

<sup>1.</sup> Lending fees exclude fees treated as part of the effective yield calculation in interest income.

<sup>2.</sup> Includes fair value movements (excluding realised and accrued interest) on derivatives not designated as accounting hedges entered into to manage interest rate and foreign exchange risk, ineffective portions of cash flow hedges, and fair value movements in financial assets and liabilities designated at fair value through profit or loss.

<sup>3.</sup> Includes -\$347 million of the Group's share of AmBank 1MDB settlement and goodwill write-off in the September 2021 full year.

<sup>4.</sup> Includes charges associated with customer remediation of -\$9 million for the September 2022 half (Mar 22 half: -\$25 million; Sep 21 full year: -\$142 million).

## Operating expenses

		Half Year			Full Year	
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
i) Personnel						
Salaries and related costs	2,376	2,378	0%	4,754	4,425	7%
Superannuation costs	187	188	-1%	375	337	11%
Other	79	88	-10%	167	184	-9%
Personnel <sup>1</sup>	2,642	2,654	0%	5,296	4,946	7%
ii) Premises						
Rent	48	40	20%	88	85	4%
Depreciation	207	212	-2%	419	446	-6%
Other	125	89	40%	214	174	23%
Premises	380	341	11%	721	705	2%
iii) Technology						
Depreciation and amortisation	285	293	-3%	578	638	-9%
Subscription licences and outsourced services	455	444	2%	899	786	14%
Other	66	78	-15%	144	164	-12%
Technology <sup>1</sup>	806	815	-1%	1,621	1,588	2%
iv) Restructuring	52	49	6%	101	127	-20%
v) Other						
Advertising and public relations	88	77	14%	165	178	-7%
Professional fees	471	464	2%	935	769	22%
Freight, stationery, postage and communication	85	87	-2%	172	185	-7%
Other	264	304	-13%	568	553	3%
Other <sup>1,2,3</sup>	908	932	-3%	1,840	1,685	9%
Operating expenses <sup>1,2,3</sup>	4,788	4,791	0%	9,579	9,051	6%

<sup>1.</sup> Includes customer remediation expenses of \$42 million for the September 2022 half (Mar 22 half: \$148 million; Sep 21 full year: \$185 million) allocated across Personnel, Technology and Other expenses.

Includes litigation settlement expenses of nil for the September 2022 half (Mar 22 half: \$10 million; Sep 21 full year: \$69 million).
 Includes merger and acquisition related costs of \$12 million for the September 2022 half (Mar 22 half: nil; Sep 21 full year: nil).

## 4. Earnings per share

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period (after eliminating ANZ shares held within the Group referred to as treasury shares). Diluted EPS is calculated by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares used in the basic EPS calculation for the effect of dilutive potential ordinary shares.

	Half Year				Full Year	
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt
Earnings Per Share (EPS) - Basic <sup>1</sup>						
Earnings Per Share (cents)	125.4	124.6	1%	250.0	215.3	16%
Earnings Per Share (cents) from continuing operations	125.9	124.8	1%	250.7	215.9	16%
Earnings Per Share (cents) from discontinued operations	(0.5)	(0.2)	large	(0.7)	(0.6)	17%
Earnings Per Share (EPS) - Diluted <sup>1,2</sup>						
Earnings Per Share (cents)	117.5	116.7	1%	233.2	203.2	15%
Earnings Per Share (cents) from continuing operations	117.9	116.9	1%	233.8	203.7	15%
Earnings Per Share (cents) from discontinued operations	(0.4)	(0.2)	100%	(0.6)	(0.5)	20%

	Half Year			Full Year			
	Sep 22	Mar 22	Movt	Sep 22	Sep 21	Movt	
Reconciliation of earnings used in earnings per share calculations							
Basic:							
Profit for the period (\$M)	3,590	3,530	2%	7,120	6,163	16%	
Less: Profit attributable to non-controlling interests (\$M)	1	-	n/a	1	1	0%	
Earnings used in calculating basic earnings per share (\$M)	3,589	3,530	2%	7,119	6,162	16%	
Less: Profit/(Loss) after tax from discontinued operations (\$M)	(14)	(5)	large	(19)	(17)	12%	
Earnings used in calculating basic earnings per share from continuing operations (\$M)	3,603	3,535	2%	7,138	6,179	16%	
Diluted:							
Earnings used in calculating basic earnings per share (\$M)	3,589	3.530	2%	7.119	6.162	16%	
Add: Interest on convertible subordinated debt (\$M)	107	92	16%	199	187	6%	
Earnings used in calculating diluted earnings per share (\$M)	3,696	3,622	2%	7,318	6,349	15%	
Less: Profit/(Loss) after tax from discontinued operations (\$M)	(14)	(5)	large	(19)	(17)	12%	
Earnings used in calculating diluted earnings per share from continuing operations (\$M)	3,710	3,627	2%	7,337	6,366	15%	
Reconciliation of weighted average number of ordinary shares (WANOS) used in earnings per share calculations <sup>1,2</sup>							
WANOS used in calculating basic earnings per share (M)	2,862.5	2,832.9	1%	2,847.5	2,862.6	-1%	
Add: Weighted average dilutive potential ordinary shares (M)							
Convertible subordinated debt (M)	275.7	264.0	4%	282.9	252.5	12%	
Share based payments (options, rights and deferred shares) (M)	7.3	6.9	6%	7.7	10.0	-23%	
WANOS used in calculating diluted earnings per share (M)	3,145.5	3,103.8	1%	3,138.1	3,125.1	0%	

<sup>1.</sup> WANOS and EPS have been restated to reflect the bonus element of the share entitlement issue made in the September 2022 half, in accordance with AASB 133 Earnings per Share.

WANOS excludes the weighted average number of treasury shares held in ANZEST Pty Ltd of 4.3 million in the Sep 2022 half and 4.4 million in the Sep 2022 full year (Mar 22 half: 4.5 million; Sep 21 full year: 4.6 million).

## 5. Net loans and advances

		As at			Movement	
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Australia						
Overdrafts	3,852	3,491	4,190	10%	-8%	
Credit cards outstanding	5,658	5,707	5,488	-1%	3%	
Commercial bills outstanding	5,214	5,632	6,000	-7%	-13%	
Term loans - housing	282,343	277,894	277,720	2%	2%	
Term loans - non-housing	163,520	151,718	139,885	8%	17%	
Other	1,019	1,113	1,319	-8%	-23%	
Total Australia	461,606	445,555	434,602	4%	6%	
Asia, Pacific, Europe & America						
Overdrafts	561	668	407	-16%	38%	
Credit cards outstanding	6	6	5	0%	20%	
Term loans - housing	490	464	482	6%	2%	
Term loans - non-housing	79,878	69,731	60,693	15%	32%	
Other	1,016	1,332	1,666	-24%	-39%	
Total Asia, Pacific, Europe & America	81,951	72,201	63,253	14%	30%	
New Zealand						
Overdrafts	853	824	763	4%	12%	
Credit cards outstanding	1,091	1,087	1,077	0%	1%	
Term loans - housing	91,792	95,794	94,370	-4%	-3%	
Term loans - non-housing	36,332	38,512	38,699	-6%	-6%	
Total New Zealand	130,068	136,217	134,909	-5%	-4%	
Subtotal	673,625	653,973	632,764	3%	6%	
Unearned income <sup>1</sup>	(518)	(460)	(434)	13%	19%	
Capitalised brokerage and other origination costs <sup>1,2</sup>	2,882	1,482	1,434	94%	large	
Gross loans and advances	675,989	654,995	633,764	3%	7%	
Allowance for expected credit losses (refer to Note 6)	(3,582)	(3,559)	(4,045)	1%	-11%	
Net loans and advances <sup>3</sup>	672,407	651,436	629,719	3%	7%	

<sup>&</sup>lt;sup>1.</sup> Amortised over the expected life of the loan.

<sup>&</sup>lt;sup>2</sup> During the September 2022 half, the Group revised its treatment of ongoing trail commission payable to mortgage brokers to recognise a liability within Payables and other liabilities equal to the present value of expected future trail commission payments and a corresponding increase in capitalised brokerage costs in Net loans and advances. The balance at 30 September 2022 was \$1,320 million. Comparative information has not been restated.

<sup>3.</sup> Net loans and advances include a balance of \$667 million relating to the ANZ Share Investing lending portfolio that is in the process of being sold with completion anticipated in the September 2023 full year.

## Allowance for expected credit losses

					As at				
	Sep 22				Mar 22			Sep 21	
	Collectively assessed \$M	Individually assessed \$M	Total \$M	Collectively assessed \$M	Individually assessed \$M	Total \$M	Collectively assessed \$M	Individually assessed \$M	Total \$M
Net loans and advances at amortised cost	3,049	533	3,582	2,940	619	3,559	3,379	666	4,045
Off-balance sheet commitments	766	9	775	788	17	805	785	21	806
Investment securities - debt securities at amortised cost	38	-	38	29	-	29	31	-	31
Total	3,853	542	4,395	3,757	636	4,393	4,195	687	4,882
Other Comprehensive Income									
Investment securities - debt securities at FVOCI <sup>1</sup>	10	-	10	10	-	10	11	-	11

for FVOCI assets, the allowance for ECL does not alter the carrying amount which remains at fair value. Instead, the allowance for ECL is recognised in Other comprehensive income with a corresponding charge to profit or loss.

Stage 3

The following tables present the movement in the allowance for ECL.

## Net loans and advances at amortised cost

Allowance for ECL is included in Net loans and advances.

	Stage 1 \$M	Stage 2 \$M	Collectively assessed \$M	Individually assessed \$M	Total \$M
As at 1 October 2020	1,204	2,465	461	851	4,981
Transfer between stages	345	(369)	(98)	122	-
New and increased provisions (net of releases)	(563)	3	52	333	(175)
Write-backs	-	-	-	(171)	(171)
Bad debts written off (excluding recoveries)	-	-	-	(340)	(340)
Foreign currency translation and other movements <sup>1</sup>	(11)	(14)	(3)	(17)	(45)
As at 31 March 2021	975	2,085	412	778	4,250
Transfer between stages	200	(233)	(50)	83	-
New and increased provisions (net of releases)	(222)	124	50	284	236
Write-backs	-	-	-	(194)	(194)
Bad debts written off (excluding recoveries)	-	-	-	(286)	(286)
Foreign currency translation and other movements <sup>1</sup>	15	18	5	1	39
As at 30 September 2021	968	1,994	417	666	4,045
Transfer between stages	130	(152)	(58)	80	-
New and increased provisions (net of releases)	(73)	(301)	46	221	(107)
Write-backs	-	-	-	(111)	(111)
Bad debts written off (excluding recoveries)	-	-	-	(222)	(222)
Foreign currency translation and other movements <sup>1</sup>	(14)	(14)	(3)	(15)	(46)
As at 31 March 2022	1,011	1,527	402	619	3,559
Transfer between stages	155	(131)	(87)	63	-
New and increased provisions (net of releases)	(41)	158	46	156	319
Write-backs	-	-	-	(111)	(111)
Bad debts written off (excluding recoveries)	-	-	-	(206)	(206)
Foreign currency translation and other movements <sup>1</sup>	16	(6)	(1)	12	21
As at 30 September 2022	1,141	1,548	360	533	3,582

<sup>1.</sup> Other movements include the impact of discount unwind on individually assessed allowances for ECL during the period.

#### Allowance for expected credit losses, cont'd

#### Off-balance sheet commitments - undrawn and contingent facilities

Allowance for ECL is included in Other provisions.

Stage 3 Collectively Individually Stage 2 Total Stage 1 assessed assessed \$M \$M \$M As at 1 October 2020 596 239 23 40 898 (34) Transfer between stages 36 (3) 1 New and increased provisions (net of releases) (52)4 (1) (49)Write-backs (9) (9) Foreign currency translation (12) (2) (14)As at 31 March 2021 568 207 20 31 826 Transfer between stages 32 (30)(2)New and increased provisions (net of releases) (57) 31 2 (23)1 Write-backs (12)(12)Foreign currency translation 12 3 15 As at 30 September 2021 555 211 19 21 806 Transfer between stages 28 (27)(2) New and increased provisions (net of releases) 24 (5) 21 (1) 39 (4) (4) Foreign currency translation and other movements<sup>1</sup> (30)(6) (36)As at 31 March 2022 577 173 38 17 805 Transfer between stages 24 (18)(7) 1 New and increased provisions (net of releases) (29)(12)(2) (1) (44)Write-backs (7) (7) Foreign currency translation 21 1 (1) 21 As at 31 September 2022 593 144 775 29 9

#### Investment securities - debt securities at amortised cost

Allowance for ECL is included in Investment securities.	Stage 3			ge 3			
	Stage 1 \$M	Stage 2 \$M	Collectively assessed \$M	Individually assessed \$M	Total \$M		
As at 30 September 2021	31	-	-	-	31		
As at 31 March 2022	29	-	-	-	29		
As at 30 September 2022	38	-	-	-	38		

## Investment securities - debt securities at FVOCI

For FVOCI assets, the allowance for ECL does not alter the carrying amount which remains at fair value. Instead, the allowance for ECL is recognised in Other comprehensive income with a corresponding charge to profit or loss.

			Stag		
	Stage 1 \$M	Stage 2 \$M	Collectively assessed \$M	Individually assessed \$M	Total \$M
As at 30 September 2021	11	-	-	-	11
As at 31 March 2022	10	-	-	-	10
As at 30 September 2022	10	-	-	-	10

Other movements include the impact of divestments completed during the period.

## 6. Allowance for expected credit losses, cont'd

# Credit impairment charge/(release) analysis

	Half Year			Full Year			
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt	
New and increased provisions (net of releases) <sup>1,2</sup>							
- Collectively assessed	60	(371)	large	(311)	(823)	-62%	
- Individually assessed	219	301	-27%	520	824	-37%	
Write-backs <sup>3</sup>	(118)	(115)	3%	(233)	(386)	-40%	
Recoveries of amounts previously written off	(109)	(99)	10%	(208)	(182)	14%	
Total credit impairment charge/(release) from continuing operations	52	(284)	large	(232)	(567)	-59%	

<sup>1.</sup> Includes the impact of transfers between collectively assessed and individually assessed.

<sup>&</sup>lt;sup>2.</sup> New and increased provisions (net of releases) includes:

	Sep 22 half		Mar 2	Mar 22 half		Sep 22 full year		full year
	Collectively assessed \$M	Individually assessed \$M	Collectively assessed \$M	Individually assessed \$M	Collectively assessed \$M	Individually assessed \$M	Collectively assessed \$M	Individually assessed \$M
Net loans and advances at amortised cost	100	219	(408)	301	(308)	520	(761)	822
Off-balance sheet commitments	(44)	-	39	-	(5)	-	(74)	2
Investment securities - debt securities at amortised cost	4	-	(1)	-	3	-	11	-
Investment securities - debt securities at FVOCI	-	-	(1)	-	(1)	-	1	-
Total	60	219	(371)	301	(311)	520	(823)	824

<sup>3.</sup> Consists of write-backs in Net loans and advances at amortised cost of \$111 million for the September 2022 half (Mar 22 half: \$111 million; Sep 21 full year: \$365 million), and Off-balance sheet commitment of \$7 million for the September 2022 half (Mar 22 half: \$4 million; Sep 21 full year: \$21 million).

# 7. Deposits and other borrowings

		As at			Movement	
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Australia	ФІМ	φινι	φινι	v. Wai 22	v. 3ep 21	
Certificates of deposit	29,412	29,914	31,915	-2%	-8%	
Term deposits	51,319	44,165	49,767	16%	3%	
On demand and short term deposits	285,677	286,191	270,839	0%	5%	
Deposits not bearing interest	25,110	24,785	23,209	1%	8%	
Deposits from banks and securities sold under repurchase agreements	47,147	50,398	49,340	-6%	-4%	
Commercial paper	36,619	27,309	21,451	34%	71%	
Total Australia	475,284	462,762	446,521	3%	6%	
Asia, Pacific, Europe & America						
Certificates of deposit	3,193	5,013	4,003	-36%	-20%	
Term deposits	107,557	97,525	88,481	10%	22%	
On demand and short term deposits	28,974	30,841	36,094	-6%	-20%	
Deposits not bearing interest	6,957	7,314	5,709	-5%	22%	
Deposits from banks and securities sold under repurchase agreements	52,343	47,967	35,225	9%	49%	
Total Asia, Pacific, Europe & America	199,024	188,660	169,512	5%	17%	
New Zealand						
Certificates of deposit	1,444	2,018	1,790	-28%	-19%	
Term deposits	41,188	38,931	38,833	6%	6%	
On demand and short term deposits	54,809	59,590	59,822	-8%	-8%	
Deposits not bearing interest	18,839	21,712	20,828	-13%	-10%	
Deposits from banks and securities sold under repurchase agreements	4,090	2,069	1,517	98%	large	
Commercial paper and other borrowings	2,603	4,546	4,233	-43%	-39%	
Total New Zealand	122,973	128,866	127,023	-5%	-3%	
Total deposits and other borrowings	797,281	780,288	743,056	2%	7%	

## 8. Shareholders' equity

Issued and quoted securities	Half Y	'ear	Full Year			
Ordinary shares	Sep 22 No.	Mar 22 No.	Sep 22 No.	Sep 21 No.		
Opening balance	2,794,104,174	2,823,563,652	2,823,563,652	2,840,370,225		
Share buy-back <sup>1</sup>	-	(30,831,227)	(30,831,227)	(23,308,448)		
Share entitlement issue <sup>2</sup>	187,105,950	-	187,105,950	-		
Bonus Option Plan	1,518,519	1,371,749	2,890,268	2,259,507		
Dividend Reinvestment Plan issues	7,195,108	-	7,195,108	4,242,368		
Closing balance	2,989,923,751	2,794,104,174	2,989,923,751	2,823,563,652		
Less: Treasury Shares	(4,209,150)	(4,391,572)	(4,209,150)	(4,401,593)		
Closing balance	2,985,714,601	2,789,712,602	2,985,714,601	2,819,162,059		
Issued/(Repurchased) during the period	195,819,577	(29,459,478)	166,360,099	(16,806,573)		

The Company completed its \$1.5 billion on-market share buy-back of ANZ ordinary shares purchasing \$846 million worth of shares in the March 2022 half (Sep 21 full year: \$654 million) resulting in 31 million shares being cancelled in the March 2022 half (Sep 21 full year: 23 million).

On 18 July 2022, the Group announced a fully underwritten pro rata accelerated renounceable entitlement offer of new ANZ ordinary shares to help fund the Group's anticipated acquisition of Suncorp Bank. All eligible shareholders were invited to purchase one new ordinary share for every 15 existing ordinary shares held on 21 July 2022 at an issue price of \$18.90 per share. The Company issued a total of 187.1 million ordinary shares under the offer, raising \$3,497 million of new share capital (net of issue costs).

		As at			Movement	
Shareholders' equity	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Ordinary share capital Reserves	28,797	25,091	25,984	15%	11%	
Foreign currency translation reserve <sup>1</sup>	(148)	(164)	611	-10%	large	
Share option reserve FVOCI reserve	78 (478)	54 (43)	76 170	44% large	3% large	
Cash flow hedge reserve	(2,036)	(1,247)	393	63%	large	
Transactions with non-controlling interests reserve	(22)	(22)	(22)	0%	0%	
Total reserves	(2,606)	(1,422)	1,228	83%	large	
Retained earnings	39,716	38,078	36,453	4%	9%	
Share capital and reserves attributable to shareholders of the Company	65,907	61,747	63,665	7%	4%	
Non-controlling interests <sup>2</sup>	494	9	11	large	large	
Total shareholders' equity	66,401	61,756	63,676	8%	4%	

<sup>1.</sup> As a result of the dissolution of Minerva Holdings Limited in the United Kingdom and ANZ Asia Limited in Hong Kong, \$65 million of the associated foreign currency translation reserve was recycled from Other comprehensive income to profit or loss in the March 2022 half.

<sup>2</sup> During the September 2022 half, ANZ Bank New Zealand has issued \$484 million of perpetual preference shares that are considered non-controlling interests to the Group. Refer to Note 9 Non-controlling interests for further details.

#### 9. Non-controlling interests

	Profit attr	ibutable to non		attributable to non- ntrolling interests					
	Half Year		Half Year Full Year			Year	As at		
	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Sep 21 \$M	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M		
ANZ Bank New Zealand PPS <sup>1</sup>	-	-	-	-	484	-	-		
Other non-controlling interests	1	-	1	1	10	9	11		
Total	1	-	1	1	494	9	11		

<sup>1.</sup> Dividend paid to non-controlling interests is nil in the current and prior periods.

#### **ANZ Bank New Zealand Perpetual Preference Shares**

ANZ Bank New Zealand, a wholly owned subsidiary of the Group, has perpetual preference shares (PPS) on issue that are considered non-controlling interests of the Group.

The key terms of the PPS are as follows:

#### PPS dividends

PPS dividends are payable at the discretion of the Directors of ANZ Bank New Zealand and are non-cumulative. ANZ Bank New Zealand must not resolve to pay any dividend or make any other distribution on its ordinary shares until the next PPS dividend payment date if a PPS dividend is not paid.

Should ANZ Bank New Zealand elect to pay a PPS dividend, the PPS dividend is 6.95% per annum up until 18 July 2028 and thereafter a floating rate equal to the aggregate of the New Zealand 3 month bank bill rate plus 3.25%, multiplied by one minus the New Zealand company tax rate (where the PPS dividend is fully imputed), with PPS dividend payments due on 18 January, 18 April, 18 July and 18 October each year.

#### Redemption features

Holders of PPS have no right to require that the PPS be redeemed. ANZ Bank New Zealand may at its option redeem all of the PPS on an optional redemption date (each PPS dividend date from 18 July 2028), or at any time following the occurrence of a tax or regulatory event, subject to prior written approval of RBNZ and meeting other conditions.

#### 10. Changes in composition of the Group

#### Acquisitions

The Group held 19% of Cashrewards Limited (Cashrewards) prior to obtaining control on 24 December 2021, and completed the acquisition of 100% of its ordinary shares on 23 February 2022. The Group's initial 19% holding had a fair value of \$17 million when control was obtained, with consideration of \$80 million paid in acquiring the remaining 81% of the company. The Group recognised identifiable assets acquired (including identifiable intangible assets) and liabilities assumed of \$19 million, and \$78 million of goodwill in connection with this acquisition.

### Disposals

On 15 December 2020, the Group announced the sale of its merchant acquiring business and entered into an alliance with the acquirer Worldline SA. On completion on 31 March 2022, the Group recognised a gain on sale after tax of \$335 million and recognised its 49% interest in the new Worldline Australia Pty Ltd at \$57 million.

ANZ Asia Limited was deregistered on 19 July 2022.

The contribution of these entities to the Group's profit from ordinary activities across all periods presented was not material to the Group.

#### 11. Investments in Associates

	Half Year			Full Year		
	Sep 22 \$M	Mar 22 \$M	Movt	Sep 22 \$M	Sep 21 \$M	Movt
Share of associates' profit/(loss)¹	103	74	39%	177	(176)	large

Contributions to profit	Contribution to Group post-tax profit				Ownership interest held by Group		
Associates	Half Year		Full Y	/ear		As at	
	Sep 22 \$M	Mar 22 \$M	Sep 22 \$M	Sep 21 \$M	Sep 22 %	Mar 22 %	Sep 21
P.T. Bank Pan Indonesia	58	24	82	114	39	39	39
AMMB Holdings Berhad <sup>1</sup>	57	51	108	(289)	22	22	22
Worldline Australia Pty Ltd <sup>2</sup>	(10)	-	(10)	-	49	49	-
Other associates	(2)	(1)	(3)	(1)	n/a	n/a	n/a
Share of associates' profit/(loss)	103	74	177	(176)			

<sup>1.</sup> The September 2021 full year includes a loss of \$347 million of the Group's share of the AmBank 1MDB settlement and goodwill write-off.

#### 12. Contingent liabilities and contingent assets

There are outstanding court proceedings, claims and possible claims for and against the Group. Where relevant, expert legal advice has been obtained and, in the light of such advice, provisions and/or disclosures as deemed appropriate have been made. In some instances, we have not disclosed the estimated financial impact of the individual items either because it is not practicable to do so or because such disclosure may prejudice the interests of the Group.

#### · Regulatory and customer exposures

The Group regularly engages with its regulators in relation to regulatory investigations, surveillance and reviews, reportable situations, civil enforcement actions (whether by court action or otherwise), formal and informal inquiries and regulatory supervisory activities in Australia and globally. The Group has received various notices and requests for information from its regulators as part of both industry-wide and Group-specific reviews and has also made disclosures to its regulators at its own instigation. The nature of these interactions can be wide ranging and, for example, include or have included in recent years a range of matters including responsible lending practices, regulated lending requirements, product suitability and distribution, interest and fees and the entitlement to charge them, customer remediation, wealth advice, insurance distribution, pricing, competition, conduct in financial markets and financial transactions, capital market transactions, anti-money laundering and counter-terrorism financing obligations, privacy obligations and information security, business continuity management, reporting and disclosure obligations and product disclosure documentation. There may be exposures to customers which are additional to any regulatory exposures. These could include class actions, individual claims or customer remediation or compensation activities. The outcomes and total costs associated with such reviews and possible exposures remain uncertain.

#### Benchmark/rate actions

In July and August 2016, class action complaints were brought in the United States District Court against local and international banks, including the Company. The class actions are expressed to apply to persons and entities that engaged in US-based transactions in financial instruments that were priced, benchmarked, and/or settled based on certain benchmark rates. The claimants sought damages or compensation in amounts not specified, and alleged that the defendant banks, including the Company, violated US anti-trust laws, antiracketeering laws, and (in one case only), the Commodity Exchange Act and unjust enrichment principles. As at 30 September 2022, ANZ has reached agreements to settle each of these matters. The financial impact is not material. The settlements are without admission of liability and remain subject to finalisation and court approval.

In February 2017, the South African Competition Commission commenced proceedings against local and international banks including the Company alleging breaches of the cartel provisions of the South African Competition Act in respect of trading in the South African rand. The potential civil penalty or other financial impact is uncertain.

### · Capital raising action

In September 2018, the Australian Securities and Investments Commission (ASIC) commenced civil penalty proceedings against the Company alleging failure to comply with continuous disclosure obligations in connection with the Company's August 2015 underwritten institutional equity placement. ASIC alleges the Company should have advised the market that the joint lead managers took up approximately 25.5 million ordinary shares of the placement. The Company is defending the allegations.

### Consumer credit insurance litigation

In February 2020, a class action was brought against the Company alleging breaches of financial advice obligations, misleading or deceptive conduct and unconscionable conduct in relation to the distribution of consumer credit insurance products. The issuers of the insurance products, QBE and OnePath Life, are also defendants to the claim. The Company is defending the allegations.

# Esanda dealer car loan litigation

In August 2020, a class action was brought against the Company alleging unfair conduct, misleading or deceptive conduct and equitable mistake in relation to the use of flex commissions in dealer arranged Esanda car loans. The Company is defending the allegations.

<sup>2.</sup> During the March 2022 half, the Group entered into a partnership with Worldline SA. This included the creation of a new entity, Worldline Australia Pty Ltd, which commenced operations on 8 March 2022

#### 12. Contingent liabilities and contingent assets, cont'd

#### . OnePath superannuation litigation

In December 2020, a class action was brought against OnePath Custodians, OnePath Life and the Company alleging that OnePath Custodians breached its obligations under superannuation legislation, and its duties as trustee, in respect of superannuation investments and fees. The claim also alleges that the Company was involved in some of OnePath Custodians' investment breaches. The Company is defending the allegations.

#### New Zealand loan information litigation

In September 2021, a representative proceeding was brought against ANZ Bank New Zealand Limited, alleging breaches of disclosure requirements under consumer credit legislation in respect of variation letters sent to certain loan customers. ANZ Bank New Zealand Limited is defending the allegations.

#### · Credit cards litigation

In November 2021, a class action was brought against the Company alleging that certain interest terms in credit card contracts were unfair contract terms and that it was unconscionable for the Company to rely on them. The Company is defending the allegations.

#### Unlicensed third parties action

In November 2021, ASIC commenced civil penalty proceedings against the Company alleging that three unlicensed third parties provided home loan application documents to the Company's lenders, including in connection with the Company's home loan introducer program. ASIC alleges that the Company contravened its obligations under credit legislation.

#### Available funds action

In May 2022, ASIC commenced civil penalty proceedings against the Company in relation to fees charged to customers in some circumstances for credit card cash advance transactions made using recently deposited unprocessed funds. ASIC alleges that the Company made false or misleading representations, engaged in misleading or deceptive conduct and breached certain statutory obligations as a credit licensee. The Company is defending the allegations.

### Royal Commission

The Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry released its final report on 4 February 2019. Following the Royal Commission there have been, and continue to be, additional costs and further exposures, including exposures associated with further regulator activity or potential customer exposures such as class actions, individual claims or customer remediation or compensation activities. The outcomes and total costs associated with these possible exposures remain uncertain.

#### · Security recovery actions

Various claims have been made or are anticipated, arising from security recovery actions taken to resolve impaired assets. These claims will be defended.

## • Warranties, indemnities and performance management fees

The Group has provided warranties, indemnities and other commitments in favour of the purchaser and other persons in connection with various disposals of businesses and assets and other transactions, covering a range of matters and risks. It is exposed to claims under those warranties, indemnities and commitments, some of which are currently active. The outcomes and total costs associated with these exposures remain uncertain.

The Group has entered an arrangement to pay performance management fees to external fund managers in the event predetermined performance criteria are satisfied in relation to certain Group investments. The satisfaction of the performance criteria and associated performance management fee remains uncertain.

### Clearing and settlement obligations

Certain group companies have a commitment to comply with rules governing various clearing and settlement arrangements which could result in a credit risk exposure and loss if another member institution fails to settle its payment clearing activities. The Group's potential exposure arising from these arrangements is unquantifiable in advance.

Certain group companies hold memberships of central clearing houses, including ASX Clear (Futures), London Clearing House (LCH) SwapClear and RepoClear, Korea Exchange (KRX), Hong Kong Exchange (HKEX), Clearing Corporation of India and the Shanghai Clearing House. These memberships allow the relevant group company to centrally clear derivative instruments in line with cross-border regulatory requirements. Common to all of these memberships is the requirement for the relevant group company to make default fund contributions. In the event of a default by another member, the relevant group company could potentially be required to commit additional default fund contributions which are unquantifiable in advance.

#### 12. Contingent liabilities and contingent assets, cont'd

## Parent entity guarantees

The Company has issued letters of comfort and guarantees in respect of certain subsidiaries in the normal course of business. Under these letters and guarantees, the Company undertakes to ensure that those subsidiaries continue to meet their financial obligations, subject to certain conditions including that the entity remains a controlled entity of the Company.

#### . Sale of Grindlays business

On 31 July 2000, the Company completed the sale to Standard Chartered Bank (SCB) of ANZ Grindlays Bank Limited (Grindlays) and certain other businesses. The Company provided warranties and indemnities relating to those businesses.

The indemnified matters include civil penalty proceedings and criminal prosecutions brought by Indian authorities against Grindlays and certain of its officers, in relation to certain transactions conducted in 1991 that are alleged to have breached the *Foreign Exchange Regulation Act*, 1973. Civil penalties were imposed in 2007 which are the subject of appeals. The criminal prosecutions are being defended.

#### **Contingent Assets**

#### · National Housing Bank

The Company is pursuing recovery of the proceeds of certain disputed cheques which were credited to the account of a former Grindlays customer in the early 1990s.

The disputed cheques were drawn on the National Housing Bank (NHB) in India. Proceedings between Grindlays and NHB concerning the proceeds of the cheques were resolved in early 2002.

Recovery is now being pursued from the estate of the Grindlays customer who received the cheque proceeds. Any amounts recovered are to be shared between the Company and NHB.

## 13. Pending organisational changes impacting future reporting periods

#### Non-Operating Holding Company

On 4 May 2022, the Group announced its intention to lodge a formal application with APRA, the Federal Treasurer and other applicable regulators to establish a non-operating holding company and create distinct bank and non-bank groups within the organisation to assist ANZ to better deliver its strategy to strengthen and grow its core business further.

Should the proposed restructure proceed, ANZ will establish a non-operating holding company, ANZ Group Holdings Limited, as the new listed parent holding company of the ANZ Group by a scheme of arrangement and to separate ANZ's banking and certain non-banking businesses into the ANZ Bank Group and ANZ Non-Bank Group. The 'ANZ Bank Group' would comprise the current Australia and New Zealand Banking Group Limited and the majority of its present-day subsidiaries. The 'ANZ Non-Bank Group' would house banking-adjacent businesses developed or acquired by the ANZ Group, as we continue to seek ways to bring the best new technology and banking-adjacent services to our customers.

The Explanatory Memorandum has been registered with the Australian Securities and Investments Commission and ANZ shareholders will be asked to vote on the scheme on 15 December 2022. A copy of the Explanatory Memorandum will be made available on ANZ's website (www.anz.com/schememeeting).

## • Suncorp Bank Acquisition

On 18 July 2022, the Group announced an agreement to purchase 100% of the shares in SBGH Limited, the immediate non-operating holding company of Suncorp Bank. The acquisition is subject to a minimum completion period of 12 months and to certain conditions, being Federal Treasurer approval, Australian Competition and Consumer Commission authorisation or approval and certain amendments to the *State Financial Institutions and Metway Merger Act 1996 (Qld)*. Unless the parties agree otherwise, the last date for satisfaction of these conditions is 24 months after signing (after which either party may terminate the agreement). The final purchase price is subject to completion adjustments and may be more or less than \$4.9 billion. In addition, ANZ will also acquire Suncorp Bank's Additional Tier I capital notes at face value (\$0.6 billion as at June 2022). Completion is expected in the second half of calendar year 2023.

## 14. Significant events since balance date

There have been no significant events from 30 September 2022 to the date of signing this report.

# **SUPPLEMENTARY INFORMATION**

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# Capital management

		As at			Mover	ment
Qualifying Capital Tier 1		Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Shareholders' equity and non-controlling interests		66,401	61,756	63,676	8%	4%
Prudential adjustments to shareholders' equity	Table 1	(175)	180	3	large	large
Gross Common Equity Tier 1 capital		66,226	61,936	63,679	7%	4%
Deductions	Table 2	(10,354)	(11,425)	(12,320)	-9%	-16%
Common Equity Tier 1 capital		55,872	50,511	51,359	11%	9%
Additional Tier 1 capital	Table 3	7,686	7,490	8,114	3%	-5%
Tier 1 capital		63,558	58,001	59,473	10%	7%
Tier 2 capital	Table 4	19,277	14,780	17,125	30%	13%
Total qualifying capital		82,835	72,781	76,598	14%	8%
Capital adequacy ratios (Level 2)						
Common Equity Tier 1		12.3%	11.5%	12.3%		
Tier 1		14.0%	13.2%	14.3%		
Tier 2		4.2%	3.4%	4.1%		
Total capital ratio		18.2%	16.6%	18.4%		
Risk weighted assets	Table 5	454,718	437,910	416,086	4%	9%

# Capital management, cont'd

		As at			Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21		
Table 1: Prudential adjustments to shareholders' equity							
Shareholders' equity attributable to deconsolidated entities	(48)	(150)	(216)	-68%	-78%		
Deferred fee revenue including fees deferred as part of loan yields	440	386	356	14%	24%		
Non-controlling interests and other deductions	(567)	(56)	(137)	large	large		
Total	(175)	180	3	large	large		
Table 2: Deductions from Common Equity Tier 1 capital Unamortised goodwill & other intangibles (excluding ANZ New Zealand Investments Holdings Ltd)¹ Intangible component of investments in ANZ New Zealand Investments	(2,914)	(3,073)	(3,091)	-5% -6%	-6% -8%		
Holdings Ltd <sup>1</sup>	(67)	(71)	(73)				
Capitalised software	(896)	(924)	(960)	-3%	-7%		
Capitalised expenses (including loan and lease origination fees)	(1,625)	(1,548)	(1,495)	5%	9%		
Applicable deferred net tax assets	(2,511)	(2,908)	(2,357)	-14%	7%		
Expected losses in excess of eligible provisions  Table 8	(11)	(32)	(36)	-66%	-69%		
Investment in other insurance subsidiaries	(348)	(347)	(356)	0%	-2%		
Investment in ANZ New Zealand Investments Holdings Ltd <sup>1</sup>	(43)	(45)	(47)	-4%	-9%		
Investment in associates	(2,181)	(2,018)	(1,972)	8%	11%		
Other equity investments	(1,385)	(1,432)	(1,360)	-3%	2%		
Cashflow hedge reserve and other deductions	1,627	973	(573)	67%	large		
Total	(10,354)	(11,425)	(12,320)	-9%	-16%		
Table 3: Additional Tier 1 capital							
ANZ Capital Notes 2	-	-	1,609	n/a	-100%		
ANZ Capital Notes 3	970	969	968	0%	0%		
ANZ Capital Notes 4	1,619	1,618	1,617	0%	0%		
ANZ Capital Notes 5	928	928	927	0%	0%		
ANZ Capital Notes 6	1,487	1,487	1,486	0%	0%		
ANZ Capital Notes 7	1,297	1,298	-	0%	n/a		
ANZ New Zealand Capital Notes	-	-	477	n/a	-100%		
ANZ Capital Securities	1,404	1,282	1,422	10%	-1%		
Regulatory adjustments and deductions	(19)	(92)	(392)	-79%	-95%		
Total	7,686	7,490	8,114	3%	-5%		
Table 4: Tier 2 capital							
General reserve for impairment of financial assets	1,233	1,082	1,412	14%	-13%		
Perpetual subordinated notes <sup>2</sup>		-	417	n/a	-100%		
Term subordinated debt notes	17,907	14,047	15,790	27%	13%		
Regulatory adjustments and deductions	137	(349)	(494)	large	large		
Total	19,277	14,780	17,125	30%	13%		

ANZ Wealth New Zealand Ltd has been renamed to ANZ New Zealand Investments Holdings Ltd during the March 2022 half.
 The USD 300 million perpetual subordinated notes ceased to be treated as Basel 3 transitional Tier 2 capital under APRA's capital framework from 1 January 2022.

# Capital management, cont'd

	As at			Movement		
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21	
Table 5: Risk weighted assets						
On balance sheet	268,741	262,774	258,531	2%	4%	
Commitments	58,039	58,578	56,256	-1%	3%	
Contingents	12,330	11,646	11,974	6%	3%	
Derivatives	20,332	15,819	15,737	29%	29%	
Total credit risk weighted assets Table 6	359,442	348,817	342,498	3%	5%	
Market risk - Traded	9,282	7,705	7,127	20%	30%	
Market risk - IRRBB	38,063	33,402	18,036	14%	large	
Operational risk	47,931	47,986	48,425	0%	-1%	
Total risk weighted assets	454,718	437,910	416,086	4%	9%	

		As at			ment
	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
Table 6: Credit risk weighted assets by Basel asset class					
Subject to Advanced IRB approach					
Corporate	146,069	141,243	136,298	3%	7%
Sovereign	10,955	9,781	9,893	12%	11%
Bank	12,071	10,742	9,118	12%	32%
Residential mortgage	113,590	111,355	110,622	2%	3%
Qualifying revolving retail (credit cards)	3,272	3,418	3,723	-4%	-12%
Other retail	17,029	18,200	19,660	-6%	-13%
Credit risk weighted assets subject to Advanced IRB approach	302,986	294,739	289,314	3%	5%
Credit risk specialised lending exposures subject to slotting criteria	39,792	38,432	36,977	4%	8%
Subject to Standardised approach					
Corporate	6,235	6,149	6,632	1%	-6%
Sovereign	29	36	27	-19%	7%
Residential mortgage	224	194	203	15%	10%
Other retail (includes credit cards)	11	12	17	-8%	-35%
Credit risk weighted assets subject to Standardised approach	6,499	6,391	6,879	2%	-6%
Credit Valuation Adjustment and Qualifying Central Counterparties	3,865	3,154	3,270	23%	18%
Credit risk weighted assets relating to securitisation exposures	2,424	2,090	2,056	16%	18%
Other assets	3,876	4,011	4,002	-3%	-3%
Total credit risk weighted assets	359,442	348,817	342,498	3%	5%

## Capital management, cont'd

Collectively and Individually Assessed Provision Basel Expected Loss<sup>1</sup> Table 7: Total provision for credit impairment and Basel expected Sep 21 \$M Sep 21 \$M Sep 22 Mar 22 Sep 22 Mar 22 loss by division \$M \$M \$M \$M Australia Retail 974 1,015 1,184 957 991 1,035 Australia Commercial 1,164 1,240 1,447 826 927 1,010 Institutional 984 1,557 1,465 1,541 959 978 New Zealand 589 557 589 514 572 580 Pacific 110 114 118 17 14 12 Group Centre 2 3 3 3 3 Total provision for credit impairment and expected loss 4,395 4,882 3,301 3,466 3,618 4,393

<sup>1.</sup> Only applicable to Advanced Internal Ratings based portfolios.

		As at	Movement		
Table 8: APRA Expected loss in excess of eligible provisions	Sep 22 \$M	Mar 22 \$M	Sep 21 \$M	Sep 22 v. Mar 22	Sep 22 v. Sep 21
APRA Basel 3 expected loss: non-defaulted	2,231	2,235	2,346	0%	-5%
Less: Qualifying collectively assessed provision					
Collectively assessed provision	(3,853)	(3,757)	(4,195)	3%	-8%
Non-qualifying collectively assessed provision	389	440	436	-12%	-11%
Standardised collectively assessed provision	147	142	172	4%	-15%
Non-defaulted excess included in deduction	-	-	-	n/a	n/a
APRA Basel 3 expected loss: defaulted	1,070	1,231	1,272	-13%	-16%
Less: Qualifying individually assessed provision					
Individually assessed provision	(542)	(636)	(687)	-15%	-21%
Additional individually assessed provision for partial write offs	(213)	(206)	(204)	3%	4%
Standardised individually assessed provision	51	43	51	19%	0%
Collectively assessed provision on advanced defaulted	(355)	(400)	(396)	-11%	-10%
	11	32	36	-66%	-69%
Shortfall in expected loss not included in deduction	-	-	-	n/a	n/a
Defaulted excess included in deduction	11	32	36	-66%	-69%
Gross deduction	11	32	36	-66%	-69%

## Average balance sheet and related interest<sup>1</sup>

	Sep 2	Sep 22 Full Year			Sep 21 Full Year			
	Avg bal	Int	Rate	Avg bal	Int	Rate		
Lance and all access	\$M	\$M	%	\$M	\$M	%		
Loans and advances								
Home loans	334,186	11,126	3.3%	334,147	10,427	3.1%		
Consumer finance	12,209	920	7.5%	13,186	1,029	7.8%		
Business lending	267,530	8,627	3.2%	240,316	6,551	2.7%		
Individual provisions for credit impairment	(620)	-	n/a	(764)	-	n/a		
Total	613,305	20,673	3.4%	586,885	18,007	3.1%		
Non-lending interest earning assets								
Cash and other liquid assets	174,129	1,040	0.6%	137,739	95	0.1%		
Trading assets and investment securities	122,007	1,872	1.5%	138,500	1,350	1.0%		
Other assets	596	24	n/a	567	77	n/a		
Total	296,732	2,936	1.0%	276,806	1,522	0.5%		
Total interest earning assets <sup>2</sup>	910,037	23,609	2.6%	863,691	19,529	2.3%		
Non-interest earning assets	125,932			172,458				
Total average assets	1,035,969			1,036,149				
Interest bearing deposite and other bearings								
Interest bearing deposits and other borrowings	27.000	075	0.70/	20.700		0.40/		
Certificates of deposit	37,689	275	0.7%	38,790	55	0.1%		
Term deposits	184,293	1,911	1.0%	188,770	1,082	0.6%		
On demand and short term deposits	336,926	2,756	0.8%	301,080	1,671	0.6%		
Deposits from banks and securities sold under agreement to repurchase	95,596	675	0.7%	81,969	217	0.3%		
Commercial paper and other borrowings	32,220	299	0.9%	20,619	57	0.3%		
Total	686,724	5,916	0.9%	631,228	3,082	0.5%		
Non-deposit interest bearing liabilities								
Collateral received and settlement balances owed by ANZ	16,751	137	0.8%	13,053	23	0.2%		
Debt issuances & subordinated debt	91,846	2,020	2.2%	107,329	1,712	1.6%		
Other liabilities	8,930	662	n/a	8,118	551	n/a		
Total	117,527	2,819	2.4%	128,500	2,286	1.8%		
Total interest bearing liabilities <sup>2</sup>	804,251	8,735	1.1%	759,728	5,368	0.7%		
Non-interest bearing liabilities	168,886			214,065				
Total average liabilities	973,137			973,793				
Total average shareholders' equity	62,832			62,356				

<sup>1.</sup> Averages used are predominantly daily averages.
2. Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

# Average balance sheet and related interest<sup>1</sup>, cont'd

Loans and advances  Australia	Rate % 3.4% 2.7% 3.7%	Avg bal \$M	Int \$M	Rate %
Australia 406,095 13,792   Asia, Pacific, Europe & America 72,416 1,948   New Zealand 134,794 4,933    Total 613,305 20,673    Trading assets and investment securities    Australia 61,590 894   Asia, Pacific, Europe & America 42,418 681   New Zealand 17,999 297    Total 122,007 1,872    Total interest earning assets²    Australia 555,635 15,225   Asia, Pacific, Europe & America 190,665 3,007   New Zealand 163,737 5,377    Total 910,037 23,609    Total average assets   Australia 631,888   Asia, Pacific, Europe & America 225,678   New Zealand 178,403    Total average assets 1,035,969	2.7%	401.777		
Asia, Pacific, Europe & America New Zealand  Total  Total  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  613,305  72,416  134,794  4,933  72,416  14,933  72,416  14,933  75,673  75,990  75,673  75,275  75,275  75,277	2.7%	401.777		
New Zealand       134,794       4,933         Total       613,305       20,673         Trading assets and investment securities         Australia       61,590       894         Asia, Pacific, Europe & America       42,418       681         New Zealand       17,999       297         Total       122,007       1,872         Total interest earning assets²         Australia       555,635       15,225         Asia, Pacific, Europe & America       190,665       3,007         New Zealand       163,737       5,377         Total average assets       Australia       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969		,	12,895	3.2%
Total       613,305       20,673         Trading assets and investment securities       61,590       894         Australia       61,590       894         Asia, Pacific, Europe & America       42,418       681         New Zealand       17,999       297         Total       122,007       1,872         Total interest earning assets²         Australia       555,635       15,225         Asia, Pacific, Europe & America       190,665       3,007         New Zealand       163,737       5,377         Total       910,037       23,609         Total average assets       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969	3.7%	55,769	1,138	2.0%
Trading assets and investment securities         Australia       61,590       894         Asia, Pacific, Europe & America       42,418       681         New Zealand       17,999       297         Total       122,007       1,872         Total interest earning assets²         Australia       555,635       15,225         Asia, Pacific, Europe & America       190,665       3,007         New Zealand       163,737       5,377         Total average assets         Australia       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969		129,339	3,974	3.1%
Australia 61,590 894 Asia, Pacific, Europe & America 42,418 681 New Zealand 17,999 297  Total 122,007 1,872  Total interest earning assets²  Australia 555,635 15,225 Asia, Pacific, Europe & America 190,665 3,007 New Zealand 163,737 5,377  Total 910,037 23,609  Total average assets Australia 631,888 Asia, Pacific, Europe & America 225,678 New Zealand 178,403  Total average assets 1,035,969	3.4%	586,885	18,007	3.1%
Asia, Pacific, Europe & America New Zealand 17,999 297  Total 122,007 1,872  Total interest earning assets²  Australia Asia, Pacific, Europe & America New Zealand 163,737 5,377  Total 910,037 23,609  Total average assets Australia Asia, Pacific, Europe & America 225,678 New Zealand 178,403  Total average assets 1,035,969				
New Zealand       17,999       297         Total       122,007       1,872         Total interest earning assets²         Australia       555,635       15,225         Asia, Pacific, Europe & America       190,665       3,007         New Zealand       163,737       5,377         Total       910,037       23,609         Total average assets       40,037       225,678         New Zealand       178,403         Total average assets       1,035,969	1.5%	74,192	530	0.7%
Total       122,007       1,872         Total interest earning assets²         Australia       555,635       15,225         Asia, Pacific, Europe & America       190,665       3,007         New Zealand       163,737       5,377         Total       910,037       23,609         Total average assets         Australia       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969	1.6%	43,723	590	1.3%
Total interest earning assets²         Australia       555,635       15,225       3,007         Asia, Pacific, Europe & America       190,665       3,007       3,007         New Zealand       163,737       5,377       3,009         Total       910,037       23,609       3,009         Total average assets       631,888       4,834       4,844       4,844         Asia, Pacific, Europe & America       225,678       4,840       1,840       1,840         Total average assets       1,035,969       1,035,969	1.7%	20,585	230	1.1%
Australia 555,635 15,225 25 Asia, Pacific, Europe & America 190,665 3,007 New Zealand 163,737 5,377  Total 910,037 23,609  Total average assets Australia 631,888 Asia, Pacific, Europe & America 225,678 New Zealand 178,403  Total average assets 1,035,969	1.5%	138,500	1,350	1.0%
Asia, Pacific, Europe & America  New Zealand  190,665 3,007 New Zealand  163,737 5,377  Total  910,037 23,609  Total average assets  Australia Asia, Pacific, Europe & America New Zealand  178,403  Total average assets  1,035,969				
New Zealand       163,737       5,377         Total       910,037       23,609         Total average assets         Australia       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969	2.7%	537,559	13,415	2.5%
Total         910,037         23,609         23,609         23,609         23,609         23,609         23,609         23,609         24,609<	1.6%	167,857	1,792	1.1%
Total average assets Australia 631,888 Asia, Pacific, Europe & America 225,678 New Zealand 178,403  Total average assets 1,035,969	3.3%	158,275	4,322	2.7%
Australia       631,888         Asia, Pacific, Europe & America       225,678         New Zealand       178,403         Total average assets       1,035,969	2.6%	863,691	19,529	2.3%
Asia, Pacific, Europe & America  New Zealand  Total average assets  225,678  178,403  1,035,969				
New Zealand 178,403  Total average assets 1,035,969		663,287		
Total average assets 1,035,969		198,905		
		173,957		
Interest bearing deposits and other borrowings		1,036,149		
g ,				
Australia 398,796 3,189	0.8%	372,051	2,003	0.5%
Asia, Pacific, Europe & America 180,068 1,491	0.8%	156,190	425	0.3%
New Zealand 107,860 1,236	1.1%	102,987	654	0.6%
Total 686,724 5,916	0.9%	631,228	3,082	0.5%
Total interest bearing liabilities <sup>2</sup>				
Australia 478,268 4,998	1.0%	458,804	3,469	0.8%
Asia, Pacific, Europe & America 196,609 1,928	1.0%	174,992	853	0.5%
New Zealand 129,374 1,809	1.4%	125,932	1,046	0.8%
Total 804,251 8,735	1.1%	759,728	5,368	0.7%
Total average liabilities				
Australia 578,358		608,384		
Asia, Pacific, Europe & America 233,830		208,420		
New Zealand 160,949		156,989		
Total average liabilities 973,137		973,793		
Total average shareholders' equity				
Ordinary share capital, reserves, retained earnings and non-controlling interests 62,832		62,356		
Total average shareholders' equity 62,832		62,356		
Total average liabilities and shareholders' equity 1,035,969				

<sup>1.</sup> Averages used are predominantly daily averages.
2. Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

# Average balance sheet and related interest<sup>1</sup>, cont'd

	Half \	Half Year Sep 22			Half Year Mar 22			
	Avg bal	Int	Rate	Avg bal	Int	Rate		
	\$M	\$M	%	\$M	\$M	%		
Loans and advances								
Home loans	333,606	6,159	3.7%	334,774	4,941	3.0%		
Consumer finance	12,130	456	7.5%	12,286	490	8.0%		
Business lending	274,341	5,123	3.7%	260,680	3,502	2.7%		
Individual provisions for credit impairment	(587)	-	n/a	(653)	-	n/a		
Total	619,490	11,738	3.8%	607,087	8,933	3.0%		
Non-lending interest earning assets								
Cash and other liquid assets	177,619	952	1.1%	170,619	89	0.1%		
Trading assets and investment securities	122,643	1,194	1.9%	121,366	678	1.1%		
Other assets	588	18	n/a	606	7	n/a		
Total	300,850	2,164	1.4%	292,591	774	0.5%		
Total interest earning assets <sup>2</sup>	920,340	13,902	3.0%	899,678	9,707	2.2%		
Non-interest earning assets	141,680			110,098				
Total average assets	1,062,020			1,009,776				
Interest bearing deposits and other borrowings								
Certificates of deposit	37,232	235	1.3%	38,148	40	0.2%		
Term deposits	191,680	1,471	1.5%	176,866	440	0.5%		
On demand and short term deposits	334,447	1,899	1.1%	339,419	858	0.5%		
Deposits from banks and securities sold under agreement to repurchase	100,096	572	1.1%	91,070	103	0.2%		
Commercial paper and other borrowings	34,993	243	1.4%	29,431	55	0.4%		
Total	698,448	4,420	1.3%	674,934	1,496	0.4%		
Non-deposit interest bearing liabilities	,	-,	110.0	21.1,22.1	1,100	*****		
Collateral received and settlement balances owed by ANZ	18,984	124	1.3%	14,507	13	0.2%		
Debt issuances & subordinated debt	89,023	1,222	2.7%	94,683	799	1.7%		
Other liabilities	9,084	362	n/a	8,776	299	n/a		
Total	117,091	1,708	2.9%	117,966	1,111	1.9%		
Total interest bearing liabilities <sup>2</sup>	815,539	6,128	1.5%	792,900	2,607	0.7%		
Non-interest bearing liabilities	183,361	,		154,332	,			
Total average liabilities	998,900			947,232				
Total average naminies	330,300	-		371,232				
Total average shareholders' equity	63,120			62,544				

<sup>1.</sup> Averages used are predominantly daily averages.

<sup>&</sup>lt;sup>2</sup> Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

# Average balance sheet and related interest<sup>1</sup>, cont'd

	Half Year Sep 22			Half Year Mar 22			
	Avg bal \$M	Int \$M	Rate %	Avg bal	Int \$M	Rate %	
Loans and advances							
Australia	410,151	7,691	3.7%	402,017	6,097	3.0%	
Asia Pacific, Europe & America	75,812	1,260	3.3%	69,003	689	2.0%	
New Zealand	133,527	2,787	4.2%	136,067	2,147	3.2%	
Total	619,490	11,738	3.8%	607,087	8,933	3.0%	
Trading assets and investment securities							
Australia	61,583	621	2.0%	61,595	272	0.9%	
Asia Pacific, Europe & America	43,971	405	1.8%	40,857	276	1.4%	
New Zealand	17,089	168	2.0%	18,914	130	1.4%	
Total	122,643	1,194	1.9%	121,366	678	1.1%	
Total interest earning assets <sup>2</sup>							
Australia	562,269	8,857	3.1%	548,966	6,368	2.3%	
Asia Pacific, Europe & America	196,306	1,989	2.0%	184,992	1,018	1.1%	
New Zealand	161,765	3,056	3.8%	165,720	2,321	2.8%	
Total	920,340	13,902	3.0%	899,678	9,707	2.2%	
Total average assets							
Australia	646,314			617,384			
Asia Pacific, Europe & America	238,668			212,617			
New Zealand	177,038			179,775			
Total average assets	1,062,020			1,009,776			
Interest bearing deposits and other borrowings							
Australia	405,671	2,320	1.1%	391,882	869	0.4%	
Asia Pacific, Europe & America	185,569	1,256	1.3%	174,536	235	0.3%	
New Zealand	107,208	844	1.6%	108,516	392	0.7%	
Total	698,448	4,420	1.3%	674,934	1,496	0.4%	
Total interest bearing liabilities <sup>2</sup>							
Australia	484,186	3,442	1.4%	472,317	1,556	0.7%	
Asia Pacific, Europe & America	202,915	1,494	1.5%	190,269	434	0.5%	
New Zealand	128,438	1,192	1.9%	130,314	617	0.9%	
Total	815,539	6,128	1.5%	792,900	2,607	0.7%	
Total average liabilities							
Australia	592,028			564,609			
Asia Pacific, Europe & America	247,059			220,531			
New Zealand	159,813			162,092			
Total average liabilities	998,900			947,232			
Total average shareholders' equity							
Ordinary share capital, reserves, retained earnings and non-controlling interests	63,120			62,544			
Total average shareholders' equity	63,120			62,544			
Total average liabilities and shareholder's equity	1,062,020			1,009,776			

Averages used are predominantly daily averages.
 Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

## Average balance sheet and related interest, cont'd

	Half Year			'ear
Gross earnings rate <sup>1</sup>	Sep 22 %	Mar 22 %	Sep 22 %	Sep 21 %
Australia	3.23	2.39	2.82	2.58
Asia, Pacific, Europe & America	2.08	1.06	1.58	1.06
New Zealand	3.77	2.81	3.28	2.73
Group	3.01	2.16	2.59	2.26

Net interest spread and net interest margin analysis as follows:

	Half '	Year	Full Year		
Australia <sup>1</sup>	Sep 22 %	Mar 22 %	Sep 22 %	Sep 21 %	
Net interest spread	1.73	1.73	1.73	1.80	
Interest attributable to net non-interest bearing items	0.17	0.08	0.12	0.09	
Net interest margin - Australia	1.90	1.81	1.85	1.89	
Asia, Pacific, Europe & America <sup>1</sup>					
Net interest spread	0.61	0.60	0.60	0.56	
Interest attributable to net non-interest bearing items	0.08	0.03	0.06	0.04	
Net interest margin - Asia, Pacific, Europe & America	0.69	0.63	0.66	0.60	
New Zealand <sup>1</sup>					
Net interest spread	1.88	1.82	1.85	1.86	
Interest attributable to net non-interest bearing items	0.36	0.19	0.27	0.16	
Net interest margin - New Zealand	2.24	2.01	2.12	2.02	
Group					
Net interest spread	1.51	1.50	1.51	1.56	
Interest attributable to net non-interest bearing items	0.17	0.08	0.12	80.0	
Net interest margin	1.68	1.58	1.63	1.64	
Net interest margin (excluding Markets)	2.26	2.08	2.17	2.22	

Geographic gross earnings rate, net interest spread and net interest margin are calculated gross of intra-group items (Intra-group interest earning assets and associated interest income and intra-group interest bearing liabilities and associated interest expense).

# Select geographical disclosures

The following divisions operate across the geographic locations illustrated below:

- Australia Retail division Australia
- Australia Commercial division Australia
- Institutional division Australia, New Zealand and International
- Pacific division International
- New Zealand division New Zealand
- Group Centre division Australia, New Zealand and International

The International geography includes Asia, Pacific, Europe & America

	Australia \$M	New Zealand \$M	International \$M	Total \$M
September 2022 Full Year				
Statutory profit/(loss) attributable to shareholders of the Company	4,216	2,124	779	7,119
Cash profit/(loss)	3,810	1,907	779	6,496
Net loans and advances	461,235	129,851	81,321	672,407
Customer deposits	362,105	114,836	143,488	620,429
Risk weighted assets	291,783	81,482	81,453	454,718
September 2021 Full Year				
Statutory profit/(loss) attributable to shareholders of the Company	4,153	1,800	209	6,162
Cash profit/(loss)	4,184	1,788	209	6,181
Net loans and advances	432,328	134,707	62,684	629,719
Customer deposits	343,818	119,483	130,282	593,583
Risk weighted assets	260,397	83,578	72,111	416,086
September 2022 Half Year				
Statutory profit/(loss) attributable to shareholders of the Company	1,987	1,089	513	3,589
Cash profit/(loss)	1,882	993	513	3,388
Net loans and advances	461,235	129,851	81,321	672,407
Customer deposits	362,105	114,836	143,488	620,429
Risk weighted assets	291,783	81,482	81,453	454,718
March 2022 Half Year				
Statutory profit/(loss) attributable to shareholders of the Company	2,229	1,035	266	3,530
Cash profit/(loss)	1,928	914	266	3,108
Net loans and advances	443,739	136,057	71,640	651,436
Customer deposits	355,141	120,233	135,680	611,054
Risk weighted assets	277,646	85,220	75,044	437,910

## New Zealand geography (in NZD)

Half Year			Full Year		
Sep 22 NZD M	Mar 22 NZD M	Movt	Sep 22 NZD M	Sep 21 NZD M	Movt
2,000	1,761	14%	3,761	3,404	10%
401	383	5%	784	728	8%
2,401	2,144	12%	4,545	4,132	10%
(822)	(824)	0%	(1,646)	(1,607)	2%
1,579	1,320	20%	2,899	2,525	15%
(59)	20	large	(39)	115	large
1,520	1,340	13%	2,860	2,640	8%
(424)	(372)	14%	(796)	(733)	9%
1,096	968	13%	2,064	1,907	8%
107	128	-16%	235	12	large
1,203	1,096	10%	2,299	1,919	20%
6	(4)	large	2	(22)	large
53	(16)	large	37	(93)	large
147,373	146,397	1%	147,373	141,074	4%
130,330	129,371	1%	130,330	125,129	4%
92,477	91,697	1%	92,477	87,528	6%
7,280	7,431	-2%	7,280	7,473	-3%
	NZD M 2,000 401 2,401 (822) 1,579 (59) 1,520 (424) 1,096 107 1,203 6 53 147,373 130,330 92,477	NZD M         NZD M           2,000         1,761           401         383           2,401         2,144           (822)         (824)           1,579         1,320           (59)         20           1,520         1,340           (424)         (372)           1,096         968           107         128           1,203         1,096           6         (4)           53         (16)           147,373         146,397           130,330         129,371           92,477         91,697	Sep 22 NZD M         Mar 22 NZD M         Movt 14%           2,000         1,761         14%           401         383         5%           2,401         2,144         12%           (822)         (824)         0%           1,579         1,320         20%           (59)         20         large           1,520         1,340         13%           (424)         (372)         14%           1,096         968         13%           107         128         -16%           1,203         1,096         10%           6         (4)         large           53         (16)         large           147,373         146,397         1%           130,330         129,371         1%           92,477         91,697         1%	Sep 22 NZD M         Mar 22 NZD M         Movt NZD M         Sep 22 NZD M           2,000         1,761         14%         3,761           401         383         5%         784           2,401         2,144         12%         4,545           (822)         (824)         0%         (1,646)           1,579         1,320         20%         2,899           (59)         20         large         (39)           1,520         1,340         13%         2,860           (424)         (372)         14%         (796)           1,096         968         13%         2,064           107         128         -16%         235           1,203         1,096         10%         2,299           6         (4)         large         2           53         (16)         large         37           147,373         146,397         1%         147,373           130,330         129,371         1%         130,330           92,477         91,697         1%         92,477	Sep 22 NZD M         Mar 22 NZD M         Movt NZD M         Sep 22 NZD M         Sep 21 NZD M           2,000         1,761         14%         3,761         3,404           401         383         5%         784         728           2,401         2,144         12%         4,545         4,132           (822)         (824)         0%         (1,646)         (1,607)           1,579         1,320         20%         2,899         2,525           (59)         20         large         (39)         115           1,520         1,340         13%         2,860         2,640           (424)         (372)         14%         (796)         (733)           1,096         968         13%         2,064         1,907           107         128         -16%         235         12           1,203         1,096         10%         2,299         1,919           6         (4)         large         2         (22)           53         (16)         large         37         (93)           147,373         146,397         1%         147,373         141,074           130,330         129,371

# **Exchange rates**

Major exchange rates used in the translation of foreign subsidiaries, branches, investments in associates and issued debt are as follows:

	Balance sheet		Profit & Loss Average				
	As at		Half Year		Full Year		
	Sep 22	Mar 22	Sep 21	Sep 22	Mar 22	Sep 22	Sep 21
Chinese Renminbi	4.6021	4.7505	4.6568	4.7031	4.6261	4.6644	4.8903
Euro	0.6618	0.6703	0.6209	0.6747	0.6406	0.6573	0.6287
Pound Sterling	0.5845	0.5704	0.5357	0.5745	0.5398	0.5566	0.5492
Indian Rupee	52.971	56.663	53.481	54.872	54.500	54.686	55.310
Indonesian Rupiah	9,879	10,743	10,314	10,307	10,387	10,347	10,766
Japanese Yen	93.802	91.432	80.616	93.536	83.399	88.191	80.689
Malaysian Ringgit	3.0093	3.1460	3.0162	3.0872	3.0413	3.0642	3.0988
New Taiwan Dollar	20.603	21.412	20.060	20.913	20.264	20.584	21.115
New Zealand Dollar	1.1349	1.0760	1.0473	1.1063	1.0590	1.0822	1.0661
Papua New Guinean Kina	2.2849	2.6347	2.5270	2.4617	2.5492	2.5045	2.6347
United States Dollar	0.6489	0.7483	0.7202	0.6991	0.7260	0.7123	0.7512

**AASB** - Australian Accounting Standards Board. The term 'AASB' is commonly used when identifying Australian Accounting Standards issued by the AASB.

ADI - Authorised Deposit-taking Institution as defined by APRA.

ANZEST - ANZ Employee Share Trust.

**ANZ Research - Economics**, a business unit within ANZ, which conducts analysis of key economic inputs and developments and assessment of the potential impacts on the local, regional and global economies.

APRA - Australian Prudential Regulation Authority.

APS - ADI Prudential Standard.

ASX - Australian Securities Exchange

AT1 - Additional Tier 1 capital.

Cash and cash equivalents comprise coins, notes, money at call, balances held with central banks, liquid settlement balances (readily convertible to known amounts of cash which are subject to insignificant risk of changes in value) and securities purchased under agreements to resell (reverse repurchase agreements) in less than three months.

Cash profit is an additional measure of profit which is prepared on a basis other than in accordance with accounting standards. Cash profit represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit as noted below. These items are calculated consistently period on period so as not to discriminate between positive and negative adjustments.

Gains and losses are adjusted where they are significant, or have the potential to be significant in any one period, and fall into one of three categories:

- 1. gains or losses included in earnings arising from changes in tax, legal or accounting legislation or other non-core items not associated with the core operations of the Group;
- 2. economic hedging impacts and similar accounting items that represent timing differences that will reverse through earnings in the future; and
- 3. accounting reclassifications between individual line items that do not impact reported results, such as credit risk on impaired derivatives.

Cash profit is not a measure of cash flow or profit determined on a cash accounting basis.

Collectively assessed allowance for expected credit loss represents the Expected Credit Loss (ECL), which incorporates forward-looking information and does not require an actual loss event to have occurred for a credit loss provision to be recognised.

Committed Liquidity Facility (CLF) is a facility with the RBA that was established to offset the shortage of available High Quality Liquid Assets (HQLA) in Australia and provides an alternative form of contingent liquidity. The CLF is collateralised by assets, including internal residential mortgage-backed securities, that are eligible to be pledged as security with the RBA. The total amount of the CLF available to a qualifying ADI is set annually by APRA. In September 2021, APRA wrote to ADIs to advise that APRA and the RBA consider there to be sufficient HQLA for ADIs to meet their Liquidity Coverage Ratio (LCR) requirements, and therefore the use of the CLF should no longer be required beyond 2022.

Coronavirus (COVID-19) is a respiratory illness which was declared a Public Health Emergency of International Concern. COVID-19 was characterised as a pandemic by the World Health Organisation on 11 March 2020.

Covered bonds are bonds issued by an ADI to external investors secured against a pool of the ADI's assets (the cover pool) assigned to a bankruptcy remote special purpose entity. The primary assets forming the cover pool are mortgage loans. The mortgages remain on the issuer's balance sheet. The covered bond holders have dual recourse to the issuer and the cover pool assets. The mortgages included in the cover pool cannot be otherwise pledged or disposed of but may be repurchased and substituted in order to maintain the credit quality of the pool. The Group issues covered bonds as part of its funding activities.

Credit risk is the risk of financial loss resulting from the failure of ANZ's customers and counterparties to honour or perform fully the terms of a loan or contract.

Credit risk weighted assets (CRWA) represent assets which are weighted for credit risk according to a set formula as prescribed in APS 112/113.

Customer deposits represent term deposits, other deposits bearing interest, deposits not bearing interest and borrowing corporations' debt excluding securitisation deposits.

Customer remediation includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation costs and outcomes.

**Derivative credit valuation adjustment (CVA)** - Over the life of a derivative instrument, ANZ uses a model to adjust fair value to take into account the impact of counterparty credit quality. The methodology calculates the present value of expected losses over the life of the financial instrument as a function of probability of default, loss given default, expected credit risk exposure at default and an asset correlation factor. Impaired derivatives are also subject to a CVA.

Dividend payout ratio is the total ordinary dividend payment divided by profit attributable to shareholders of the Company.

**Embedded losses** - In relation to interest rate risk in the banking book, APRA requires ADIs to give consideration to embedded gains or losses in banking book items that are not accounted for on a marked-to-market basis when determining regulatory capital. The embedded loss or gain measures the difference between the book value and the economic value of banking book activities at a point in time.

Fair value is an amount at which an asset or liability could be exchanged between knowledgeable and willing parties in an arm's length transaction.

Funding for Lending Programme (FLP) refers to three-year funding announced by the RBNZ in November 2020 and offered to New Zealand banks, which aimed to lower the cost of borrowing for New Zealand businesses and households.

Gross loans and advances (GLA) is made up of loans and advances, capitalised brokerage and other origination costs less unearned income.

**Impaired assets** are those financial assets where doubt exists as to whether the full contractual amount will be received in a timely manner, or where concessional terms have been provided because of the financial difficulties of the customer.

Impaired loans comprise drawn facilities where the customer's status is defined as impaired.

Individually assessed allowance for expected credit losses is assessed on a case-by-case basis for all individually managed impaired assets taking into consideration factors such as the realisable value of security (or other credit mitigants), the likely return available upon liquidation or bankruptcy, legal uncertainties, estimated costs involved in recovery, the market price of the exposure in secondary markets and the amount and timing of expected receipts and recoveries.

Interest rate risk in the banking book (IRRBB) relates to the potential adverse impact of changes in market interest rates on ANZ's future net interest income. The risk generally arises from:

- Repricing and yield curve risk the risk to earnings or market value as a result of changes in the overall level of interest rates and/or the
  relativity of these rates across the yield curve;
- 2. Basis risk the risk to earnings or market value arising from volatility in the interest margin applicable to banking book items; and
- 3. Optionality risk the risk to earnings or market value arising from the existence of stand-alone or embedded options in banking book items.

Internationally comparable ratios are ANZ's interpretation of the regulations documented in the Basel Committee publications: 'Basel 3: A global regulatory framework for more resilient banks and banking systems' (June 2011) and 'International Convergence of Capital Measurement and Capital Standards' (June 2006). They also include differences identified in APRA's information paper entitled International Capital Comparison Study (13 July 2015).

Level 1 in the context of APRA supervision, Australia and New Zealand Banking Group Limited consolidated with certain approved subsidiaries.

Level 2 in the context of APRA supervision, the consolidated ANZ Group excluding associates, insurance and funds management entities, commercial non-financial entities and certain securitisation vehicles.

Net interest margin is net interest income as a percentage of average interest earning assets.

Net loans and advances represent gross loans and advances less allowance for expected credit losses.

**Net Stable Funding Ratio (NSFR)** is the ratio of the amount of available stable funding (ASF) to the amount of required stable funding (RSF) defined by APRA. The amount of ASF is the portion of an ADI capital and liabilities expected to be a reliable source of funds over a one year time horizon. The amount of RSF is a function of the liquidity characteristics and residual maturities of an ADI's assets and off-balance sheet activities. ADIs must maintain an NSFR of at least 100%.

Net tangible assets equal share capital and reserves attributable to shareholders of the Company less unamortised intangible assets (including goodwill and software).

NZX - New Zealand's Exchange

RBA - Reserve Bank of Australia, Australia's central bank.

RBNZ - Reserve Bank of New Zealand, New Zealand's central bank.

Regulatory deposits are mandatory reserve deposits lodged with local central banks in accordance with statutory requirements.

**Restructured items** comprise facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

Return on average assets is the profit attributable to shareholders of the Company, divided by average total assets.

Return on average ordinary shareholders' equity is the profit attributable to shareholders of the Company, divided by average ordinary shareholders' equity.

Risk weighted assets (RWA) are risk weighted according to each asset's inherent potential for default and what the likely losses would be in the case of default. In the case of non-asset backed risks (i.e. market and operational risk), RWA is determined by multiplying the capital requirements for those risks by 12.5.

Settlement balances owed to/by ANZ represent financial assets and/or liabilities which are in the course of being settled. These may include trade dated assets and liabilities, vostro accounts and securities settlement accounts.

Term Funding Facility (TFF) refers to three-year funding announced by the RBA on 19 March 2020 and offered to ADIs in order to support lending to Australian businesses at low cost.

Term Lending Facility (TLF) refers to three to five-year funding offered by the RBNZ between May 2020 and July 2021 to promote lending to New Zealand businesses.

#### **Description of divisions**

On 1 March 2022, the Group announced a structural change to the existing Australia Retail and Commercial division, and the digital businesses in the Group Centre division. This involved the integration of the Australian retail and digital businesses, and the separation of the Australian commercial business into a new division to improve productivity and accountability within the organisation. As a result of these changes there are now six divisions: Australia Retail, Australia Commercial, Institutional, New Zealand, Pacific and Group Centre, aligned to distinct strategies and opportunities within the Group. Comparative information has been restated accordingly.

#### Australia Retail

The Australia Retail division provides a full range of banking services to Australian consumers. This includes Home Loans, Deposits, Credit Cards and Personal Loans. Products and services are provided via the branch network, home loan specialists, contact centres, a variety of self-service channels (digital and internet banking, website, ATMs and phone banking) and third-party brokers. It also includes the costs related to the development and operation of the ANZ Plus proposition for retail customers.

#### **Australia Commercial**

The Australia Commercial division provides a full range of banking products and financial services, including asset financing, across the following customer segments: small business owners and medium commercial customers (SME Banking) and large commercial customers, high net worth individuals and family groups (Specialist Business).

#### Institutional

The Institutional division services governments, global institutional and corporate customers across Australia, New Zealand and International via the following business units:

- Transaction Banking provides customers with working capital and liquidity solutions including documentary trade, supply chain financing, commodity financing as well as cash management solutions, deposits, payments and clearing.
- Corporate Finance provides customers with loan products, loan syndication, specialised loan structuring and execution, project and export finance, debt structuring and acquisition finance and corporate advisory services.
- Markets provides customers with risk management services in foreign exchange, interest rates, credit, commodities and debt capital markets in addition to managing the Group's interest rate exposure and liquidity position.

#### **New Zealand**

The New Zealand division comprises the following business units:

- Personal provides a full range of banking and wealth management services to consumer and private banking customers. We deliver our services via
  our internet and app-based digital solutions and a network of branches, mortgage specialists, relationship managers and contact centres.
- Business provides a full range of banking services including small business banking, through our digital, branch and contact centre channels, and
  traditional relationship banking and sophisticated financial solutions through dedicated managers. These cover privately owned small, medium and
  large enterprises, the agricultural business segment, government and government-related entities.

### **Pacific**

The Pacific division provides products and services to retail customers, small to medium-sized enterprises, institutional customers and governments located in the Pacific Islands. Products and services include retail products provided to consumers, traditional relationship banking and sophisticated financial solutions provided to business customers through dedicated managers.

## **Group Centre**

Group Centre division provides support to the operating divisions, including technology, property, risk management, financial management, strategy, marketing, human resources and corporate affairs. It also includes residual components of Group divestments, Group Treasury, Shareholder Functions, minority investments in Asia, and digital businesses.

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