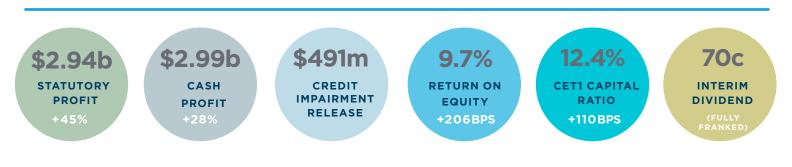
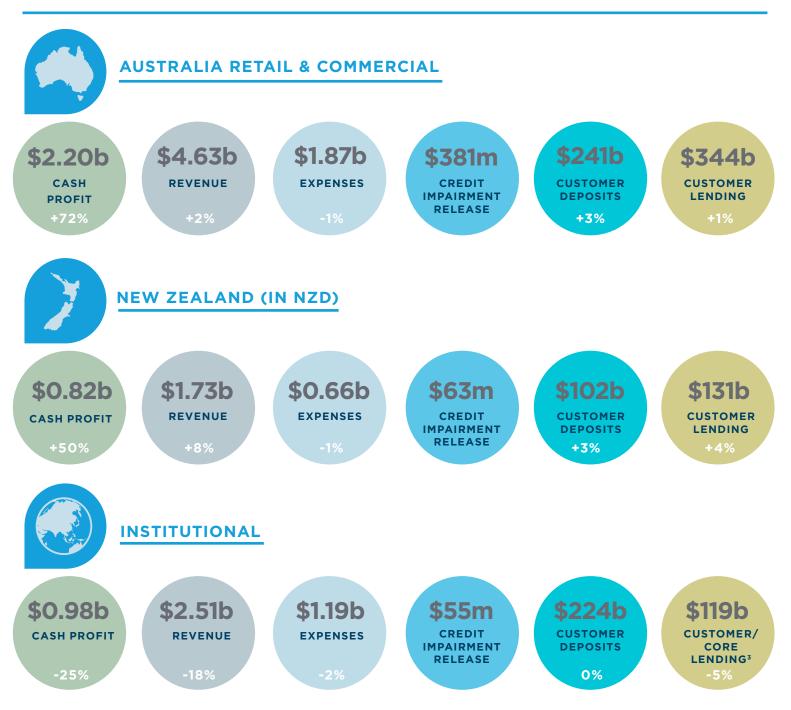


FINANCIAL RESULTS

KEY FINANCIAL RESULTS¹



DIVISIONAL RESULTS²



AUSTRALIA RETAIL & COMMERCIAL



new home loan accounts, lifting ANZ to third largest home lender

Launching online lending for small business customers with funds in

down from 30

days

42% of all retail sales now

through digital

channels

Operating costs² down on 2H20

NEW ZEALAND



Provided new home loan accounts and remain number

one lender in

NZ

Commercial customer deposits up

Funds under management for KiwiSaver super at record level of NZD

17.9

up 9% during the half

Secured 12 new clearing mandates from customers, taking ANZ's share of NZD wholesale payments to

INSTITUTIONAL



Clearing Services in Australia & New Zealand now at

58%

market share

Increased NPP⁴ payments for other banks by

on prior comparable period Launched cross-border tracking of digital payments, saving

minutes of customer effort in the first week

DIGITAL & TECHNOLOGY



ANZ App users increased by 23% with transactions up



of new customer account openings generated via the ANZ App in Australia

Launched 'gambling block' on credit cards in March; over



customers activated the service in first month

1. All financials are on a Cash Profit Continuing Basis compared to the half year ended 30 September 2020 unless otherwise stated. 2. Divisional results are presented on a Cash Profit Continuing Basis excluding large/notable items compared to the half year ended September 2020.

3. Excludes Markets.

4. NPP: New Payments Platform.