

News Release

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ANZ wins Best Trade Finance Bank and Best Trade Finance Client Solution awards in Vietnam

ANZ today announced that it had been named "Best Trade Finance Bank in Vietnam" and won "Best Trade Finance Client Solution in Vietnam" in *The Asset's* Triple A Treasury, Trade and Risk Management Awards 2016.

ANZ CEO Vietnam, Dennis Hussey said: "This year's awards highlight consistent and prestigious recognition for our Trade Finance capability in Vietnam, as voted by our corporate clients and industry peers. Our connectivity and commitment to Asia, including Vietnam, is a key competitive advantage and makes us relevant to clients driven by regional trade and capital flows."

"Our extensive network of trade specialists have adopted a solution-led approach, built close relationships with our customers and really understand their business strategy and needs. The client solution award is a strong proof point and proud achievement for the team," Aseem Goyal, ANZ Head of Transaction Banking, Vietnam, said.

This year, ANZ was also honoured by *The Asset* in various product areas and client segments across Australia, Singapore and Cambodia.

The Asset Triple A Treasury, Trade & Risk Management Awards celebrate Asian corporations and banking institutions that have executed the most effective and innovative treasury, cash management, capital and trade finance and risk management solutions in the region. The results are based on the responses of over 700 chief financial officers and treasurers.

ANZ was one of the first foreign banks in Vietnam when it opened in 1993. The ANZ Vietnam franchise supports retail and wealth customers, institutional clients, financial institutions and public sector clients. In February 2016, ANZ was named "Best Trade Finance Bank" in the World's Best Trade Finance Providers Awards 2016 by *Global Finance* magazine. ANZ was named "Best Trade Finance Bank" and "Best Risk Management Bank" in *The Asset's* Triple A Treasury, Trade and Risk Management Awards 2015 and has been awarded "Best International Trade Bank in Vietnam" consecutively in recent years by *Trade Finance* magazine. ANZ has been ranked "Best Foreign FX Provider" in Vietnam for four consecutive years since 2012 by *Asiamoney* magazine.

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