



Media Release

For Release: 6 January 2011

ANZ coordinates first VND syndicated loan transaction by a foreign bank in Vietnam in a year

ANZ has coordinated the first VND syndicated loan transaction by a foreign bank in Vietnam in the last 12 months - a VND600 billion (equivalent) term loan facility for Hoa Phat Energy Joint Stock Company.

ANZ was coordinator, mandated lead arranger and bookrunner for the loan facility for Hoa Phat Energy, a subsidiary of Hoa Phat Group Joint Stock Company, one of Vietnam's leading manufacturing and trading companies. ANZ signed the agreement with other banks including Bao Viet Bank, Hanoi Building Commercial Joint Stock Bank, Hua Nan Commercial Bank and Vietnam International Commercial Joint Stock Bank (VIB).

ANZ Co-Head of Markets, Vietnam, Phung Thi Thu Huong said: "Hoa Phat Energy needed to raise funds for business expansion. ANZ was able to successfully coordinate this loan facility and help Hoa Phat Energy achieve its target funding requirement of VND600 billion in an environment of market volatility and increased VND interest rates.

"This transaction reflects ANZ's strong distribution capability in Vietnam, our understanding of the local market and our relationships with both local and foreign financial institutions in Vietnam."

ANZ is one of the largest international banks in the Asia Pacific region with assets of AU\$532 billion and a long-term credit rating of AA (Standard & Poor's). ANZ has one of the Asia Pacific's broadest integrated debt origination and distribution networks, providing access to more than 500 investor accounts across the region. ANZ currently ranks number one in the Asia-Pacific ex-Japan loan arranger league tables in terms of number of issues (source: Thomson Reuters, 2010).

For media enquiries contact:

Faith Thoms
Acting Regional Communications Manager
South and South East Asia
Tel: +65 6216 1109 or +65 9727 8258
Email: faith.thoms@anz.com

Nguyen Thi Thu Huyen
Marketing and PR Manager, Vietnam
Tel: +84 4 3 938 6901
Email: thithuhuyen.nguyen@anz.com