



**Press
Release**

FPT Corporation 1.8 trillion dong bond with warrants **Sole lead manager and bookrunner: ANZ**

Named Best Deal, Vietnam in The Asset Triple A Country Awards 2010

Hong Kong, November, 2010 – Asia’s defining recognition for excellence, The Asset Triple A Country Awards have named the **FPT Corporation 1.8 trillion dong bond with warrants** as **Best Deal, Vietnam**. Full details of their success may be found in the November issue of The Asset and at www.TheAsset.com.

This is the first deal ever from a Vietnamese issuer to be structured in bonds with detachable warrants format, opening up an alternative funding avenue at a lower interest rate. The deal offers investors a coupon of 7% per annum with a tenor of 3 years. Some 1,158 warrants were issued for every 1 billion dong of the bonds and the warrants were immediately detachable after the settlement.

The unique structure (including an equity kicker through the detachable warrants) has allowed FPT Corporation, a leading information and communication technology player in Vietnam, to achieve the lowest ever dong bond coupon for a non-government issuer, thus minimizing its interest expense during a capital-intensive business expansion phase.

The deal marked the return of offshore investor interest in Vietnamese credit in 2009, and was widely distributed to a diversified domestic investor base ranging from banks, finance, companies and asset managers.

The Asset Triple A Country Awards 2010 adopted a rigorous approach to the selection of the best banks and institutions in each category. Point scores for both quantitative and qualitative factors were combined in the determination of the winners.

The Asset’s board of editors has more than three decades’ experience in evaluating the best practice in Asia and whenever possible, they conduct follow-up interviews and participate in the presentations organized with the banks and their clients.

About The Asset

The Asset is the leading monthly finance magazine for Asian corporates and global investors active in the region, and is internationally recognized for providing in depth analysis and insight into how Asia’s leading companies raise and manage their capital. The Asset, together with www.TheAsset.com and The Asset Newsletters are published by Asset Publishing and Research Ltd. **For further information, please contact the Editors on 852-2573-6078 or at Editors@theasset.com**