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Financial Disclosure by Overseas Incorporated Authorised Institution

In accordance with the Hong Kong Monetary Authority's disclosure standard for overseas incorporated authorised institutions, the required financial information as specified by the HKMA is detailed below in respect of Australia and New Zealand Banking Group Limited, Hong Kong Branch and the Group for the financial year ended 30 September 2015.

The information is also available at Australia and New Zealand Banking Group Limited Hong Kong Branch and the Public Registry of the Hong Kong Monetary Authority.

Our services include corporate and commercial banking, trade finance, treasury and retail and wealth banking services and private banking to high net worth individuals.

Section A - Branch Information (Hong Kong offices only)

	30-Sep-15 HK\$'000	30-Sep-14 HK\$'000
I. Profit and Loss Information		
Interest income	2,519,454	2,826,775
Interest expense	(1,396,811)	(1,467,542)
Other operating income		
- Gains less losses arising from trading in foreign currencies	175,621	214,729
- Gains less losses on securities held for trading purposes	123,993	(113,519)
- Gains less losses from other trading activities	427,500	763,911
- Net fees and commission income	740,019	585,475
Less: direct income related expense	<u>0</u>	<u>0</u>
- Others	285,236	315,562
Operating expenses		
- Staff and rental	(1,707,489)	(1,682,019)
- Others	<u>(663,734)</u>	<u>(616,874)</u>
Impairment loss and specific provision and collective provision for impaired assets	(20,427)	(83,241)
Gains less losses from disposal of property, plant and investment properties	<u>(1,133)</u>	<u>208</u>
Profit before taxation	482,229	743,465
Taxation (charge)	(74,222)	(118,498)
Profit after taxation	<u>408,007</u>	<u>624,967</u>

	30-Sep-15 HK\$'000	31-Mar-15 HK\$'000
II. Balance Sheet Information		
<i>Assets</i>		
Cash and balances with banks (except those included in amount due from overseas offices)	3,816,988	15,325,183
Placements with banks maturing between 1 and 12 months (except those included in amount due from overseas offices)	2,959,362	6,386,560
Amount due from overseas offices	58,609,795	50,653,880
Trade bills	6,259,560	9,554,679
Certificate of deposit held	545,958	590,900
Securities held for trading purposes	24,936	7,607
Loans and receivables		
Loans and advances to customers	64,089,718	75,590,210
Loans and advances to banks	1,898,726	3,539,461
Accrued interest and other accounts	24,540,812	19,094,913
Provisions for impaired loans and receivables		
- Collective	(207,060)	(239,456)
- Specific - Loans and advances	(36,491)	(168,594)
- Investment securities	(96,052)	(192,037)
Investment securities	9,309,031	9,931,353
Property, plant and equipment and investment properties	385,086	416,370
Total assets	<u>172,100,369</u>	<u>190,491,029</u>
<i>Liabilities</i>		
Deposits and balances from banks (except those included in amount due to overseas offices)	6,947,750	4,512,873
Deposits from customers		
Demand deposits and current accounts	36,859,576	32,773,794
Saving deposits	231,623	352,624
Time, call and notice deposits	38,755,577	50,224,502
Amount due to overseas offices	55,882,701	69,247,326
Issued debt securities	7,684,696	12,332,299
Other liabilities	25,738,446	21,047,611
Total liabilities	<u>172,100,369</u>	<u>190,491,029</u>

III. Additional Balance Sheet Information

	30-Sep-15 HK\$'000	31-Mar-15 HK\$'000
(i) (a) Gross impaired loans and advances to customers	55,774	213,816
Of which: those which are individually determined to be impaired	40,893	194,411
Impaired loans and advances breakdown by geographical areas		
<i>Hong Kong</i>	39,329	12,376
<i>Bahamas</i>	1,564	182,035
Amount of specific provisions made for such loans and advances	36,491	168,594
Value of collateral which has been taken into account in respect of such loans and advances to which the specific provisions relate	5,500	28,305
Percentage of such loans and advances to total advances to customers	0.06%	0.26%
(b) Amount of other assets (including trade bills and debt securities) which are individually determined to be impaired	115,484	215,516
Impaired other assets breakdown by geographical areas		
<i>South Korea</i>	115,484	215,516
Amount of specific provisions made for such other assets	96,052	192,037
Value of collateral which has been taken into account in respect of such other assets to which the specific provisions relate	32,681	32,702
Percentage of such other assets to total other assets	0.72%	1.08%
(ii) (a) Gross amount of loans and advances to customers which have been Overdue for		
- 6 months or less but more than 3 months	4,058	1,558
- 1 year or less but more than 6 months	0	2,995
- More than 1 year	9,300	12,726
Overdue loans and advances breakdown by geographical areas		
<i>Hong Kong</i>	13,358	17,279
Amount of specific provisions made for such overdue loans	10,693	14,285
Market value of collateral held against the covered portion of overdue loans	5,500	6,745
Covered portion of overdue loans	2,997	3,420
Uncovered portion of overdue loans	10,361	13,859
Percentage of such loans and advances to total loans and advances to customers		
- 6 months or less but more than 3 months	0.01%	0.00%
- 1 year or less but more than 6 months	0.00%	0.00%
- More than 1 year	0.01%	0.02%
(b) Other assets (including trade bills and debt securities) which have been Overdue for		
- 6 months or less but more than 3 months	0	0
- 1 year or less but more than 6 months	0	0
- More than 1 year	0	0
Overdue other assets breakdown by geographical areas	0	0
(c) Amount of rescheduled loans and advances to customers, excluding those which have been overdue for more than 3 months and report in item (ii) (a) above	0	114
Percentage of such loans and advances to total loans and advances to customers	0.00%	0.00%
(d) There is no impaired, overdue nor rescheduled loans and advances to banks as of 30 Sep 2015 and 31 Mar 2015.		
(e) Repossessed assets	0	28,305

IV. Off-balance Sheet Exposures

(i) The contractual or notional amounts of each of the following significant class of off-balance sheet financial instruments or contracts outstanding:

	30-Sep-15 HK\$'000	31-Mar-15 HK\$'000
<i>Contingent Liabilities and Commitments</i>		
Direct credit substitutes	9,494,021	13,749,737
Transaction-related contingencies	4,390,220	2,200,833
Trade-related contingencies	4,213,810	4,999,454
Note issuance and revolving underwriting facilities	0	0
Other commitments	13,444,655	12,293,654
Others (including forward asset purchases, amounts owing on partly paid shares and securities, forward deposits placed, asset sales or other transactions with recourse)	31,720,525	5,040,555
<i>Derivatives</i>		
<i>Contract Amounts</i>		
- Exchange rate contracts (excluding forward foreign exchange contracts arising from swap deposit arrangements)	2,470,229,386	1,860,098,768
- Interest rate contracts	826,016,172	599,057,645
- Others	0	33,410
<i>Fair value (no bilateral netting agreement in place)</i>		
- Exchange rate contracts (excluding forward foreign exchange contracts arising from swap deposit arrangements)	(137,532)	(206,514)
- Interest rate contracts	37,672	100,548
- Others	0	(2,326)

V. Segmental Information

	30-Sep-15 HK\$'000	% covered by collateral	31-Mar-15 HK\$'000	% covered by collateral
(i) Breakdown of the gross amount of loans and advances to customers by industry sectors:				
Loans and advances for use in Hong Kong				
<i>Industrial, commercial and financial</i>				
- Property development	4,685,529	42.77%	4,058,849	45.58%
- Property investment	3,680,805	52.37%	3,456,328	52.52%
- Financial concerns	4,905,075	4.32%	5,912,162	4.25%
- Stockbrokers	0		0	
- Wholesale and retail trade	2,661,354	4.50%	1,862,518	12.56%
- Manufacturing	1,444,628	15.45%	2,595,844	48.17%
- Transport and transport equipment	2,010,306	90.05%	2,570,766	46.54%
- Electricity and gas	1,919,227	0.00%	1,934,289	0.00%
- Information technology	878,618	0.00%	963,018	0.00%
- Hotels, boarding houses & catering	1,911,500	50.35%	1,651,500	58.28%
- Others	6,551,810	36.61%	4,021,249	37.66%
<i>Individuals</i>				
- Loans for the purchase of flats in Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme	0		0	
- Loans for the purchase of other residential properties	519,537	100.00%	417,734	100.00%
- Credit card advances	0		0	
- Others	3,786,708	79.53%	3,497,559	75.98%
Trade finance	15,537,826	0.00%	26,232,086	0.00%
Loans and advances for use outside Hong Kong	13,596,795	42.29%	16,416,308	41.34%
	<u>64,089,718</u>		<u>75,590,210</u>	
<i>Aggregate Intra-group items included in the above</i>	<i>1,955,314</i>		<i>2,925,048</i>	

(ii) Breakdown of the gross amount of loans and advances to customers by countries where it constitutes 10% or more of the aggregate gross amount of loans and advances to customers after taking into consideration of transfers of risks

<i>Hong Kong</i>	49,358,762	57,827,005
<i>Others</i>	14,730,956	17,763,205
	<u>64,089,718</u>	<u>75,590,210</u>

V. Segmental Information (cont'd)

(iii) Breakdown of the international claims by countries where it constitutes 10% or more of the total international claims after taking into consideration of transfers of risks, according to the location of the counterparties and the type of counterparties.

HK\$ M

As at 30/09/2015	Non-Bank private sector					Others	Total
	Banks	Official Sector	Non-Bank Financial Institutions	Non-Financial Private sector			
<i>Offshore Centres</i>							
Hong Kong	226	0	2,819	28,778	0	31,823	
<i>Developing Asia and Pacific</i>							
China	5,290	1	0	5,021	0	10,312	
 As at 31/03/2015	 Non-Bank private sector						
	Banks	Official Sector	Non-Bank Financial Institutions	Non-Financial Private sector	Others	Total	
<i>Offshore Centres</i>							
Hong Kong	1,947	7,160	3,813	55,081	0	68,001	
<i>Developing Asia and Pacific</i>							
China	14,368	0	0	6,424	0	20,792	

(iv) Non-bank Mainland exposures

Non-bank counterparties and the type of direct exposures are identified in accordance with the method set out in the "Return of Mainland Activities" issued by the HKMA.

	30-Sep-15		Total
	On-balance sheet exposures	Off-balance sheet exposures	
Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	14,485	3,196	17,681
Local governments, local government-owned entities and their subsidiaries and JVs	891	64	955
PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	4,817	1,929	6,746
Other entities of central government not reported in the 1st item above	77	50	127
PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	4,913	0	4,913
Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	0	222	222
Total	25,183	5,461	30,644
Total assets after provision	172,100		
On-balance sheet exposures as percentage of total assets	14.63%		

V. Segmental Information (cont'd)

			31-Mar-15 HK\$ M
	<u>On-balance sheet</u> <u>exposures</u>	<u>Off-balance sheet</u> <u>exposures</u>	<u>Total</u>
Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	24,944	2,861	27,805
Local governments, local government-owned entities and their subsidiaries and JVs	2,202	385	2,587
PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	4,564	2,614	7,178
PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	4,713	0	4,713
Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	1,290	268	1,558
Total	37,713	6,128	43,841
Total assets after provision	190,491		
On-balance sheet exposures as percentage of total assets	19.80%		

VI. Currency Risk

The net position in a particular foreign currency where it constitutes 10% or more of the total net position in all foreign currencies.

	<u>CNY</u>	<u>AUD</u>	<u>NZD</u>	<u>OTH</u>	30-Sep-15 <u>Total</u>
<i>Equivalent to millions of Hong Kong Dollars</i>					
Spot assets	3,818	7,347	342	115,244	126,751
Spot liabilities	(7,398)	(7,480)	(2,371)	(107,460)	(124,709)
Forward purchases	926,786	38,235	18,411	1,342,446	2,325,878
Forward sales	(924,920)	(36,910)	(15,747)	(1,350,198)	(2,327,775)
Net options position	0	0	0	0	0
Net long (short) position	(1,714)	1,192	635	32	145
Net structural position	0	0	0	0	0

	<u>AUD</u>	<u>NZD</u>	<u>USD</u>	<u>OTH</u>	31-Mar-15 <u>Total</u>
<i>Equivalent to millions of Hong Kong Dollars</i>					
Spot assets	8,726	453	116,719	20,117	146,015
Spot liabilities	(8,683)	(1,300)	(114,946)	(19,734)	(144,663)
Forward purchases	59,758	32,023	886,399	725,582	1,703,762
Forward sales	(58,536)	(30,445)	(889,790)	(725,868)	(1,704,639)
Net options position	0	0	0	0	0
Net long (short) position	1,265	731	(1,618)	97	475
Net structural position	0	0	0	0	0

VII. Liquidity

30-Sep-15 30-Sep-14

The average liquidity maintenance ratio (%)

45.97% 50.49%

45.97% for 30-Sep-15 is the average of the ratios from Oct to Dec 2014 and from Jan to Sep 2015 which are prepared according to the liquidity ratio and liquidity maintenance ratio methodologies as stipulated in the completion instructions 6/2005 and 1/2015 respectively.

50.49% for 30-Sep-14 is the average of the ratios from Oct 2013 to Sep 2014 which are prepared according to the liquidity ratio methodology as stipulated in the completion instructions 6/2005.

Liquidity Information Disclosures: Approach to Liquidity Risk Management

ANZ HK Branch manages its liquidity risk in accordance with ANZ Group's Liquidity Policy, which is governed by a set of principles approved by the ANZ Board Risk Committee. The Policy provides a set of guidelines for the prudent management of liquidity in the normal course of business. The Branch also follows the guidance set forth by the HKMA in Supervisory Policy Manual LM-2, Sound Systems and Controls for Liquidity Risk Management.

Net funding exposures are managed through regular reviews of projected cash flows. Cumulative cashflow profiles under normal and stress conditions across different horizons are monitored against limits for each of these scenarios. The Policy also provides a framework for the management of market access and contingency planning to withstand a liquidity crisis.

VIII. Disclosure on Remuneration

Pursuant to section 3 of Supervisory Policy Manual (CG-5) Guideline on a sound remuneration system issued by the HKMA, ANZ HK Branch complies with the requirements and has adopted the remuneration systems of ANZ Head Office. For details on ANZ Head Office Remuneration Report, please refer to pages 31 – 57 of the 2015 Annual Report.

SECTION B - Bank Information (consolidated basis)

I. Capital and Capital Adequacy

	Basel III 30-Sep-15 HK\$M	Basel III 31-Mar-15 HK\$M
Qualifying Capital		
Tier 1		
Adjusted shareholders' equity and outside equity interests	347,080	347,357
Deductions	(100,121)	(104,979)
Tier 1 capital	246,959	242,378
Tier 2 capital	43,171	45,517
Total qualifying capital	290,130	287,895
Capital adequacy ratios (%)		
Tier 1	11.3%	10.6%
Tier 2	2.0%	2.0%
Total	13.3%	12.6%
Risk weighted assets	2,182,349	2,282,105

	30-Sep-15 HK\$M	31-Mar-15 HK\$M
II. Other Financial Information		
Total assets	4,831,783	5,073,653
Total liabilities	4,520,380	4,766,605
Total gross loans and advances	3,107,729	3,316,601
Total deposits and other borrowings	3,099,172	3,346,001
	30-Sep-15 HK\$M	30-Sep-14 HK\$M
Profit before income tax	57,190	69,957

Remarks:-

Conversation rate for HKD/AUD

30-Sep-15	5.42957995
31-Mar-15	5.89900027
30-Sep-14	6.78663310

Details of Group financial information can be obtained from the website www.anz.com

Statement of Compliance

The information in this statement is not false or misleading in any material respect.



Ivy Au Yeung
Chief Executive of the Hong Kong Branch

31 December 2015