# ANZ 2024 Full Year Results

**Debt Investor Presentation** 



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#### Version History

Version	Date Issued	Brief Outline of change
1.0	14-Nov-2024	Version for publication
1.1	10-Nov-2025	Change: Clarified reference to 'energy customers' as outlined in footnote on pages 77 and 78.



## Contents

7 Overview & strategy

53 Housing

88 Key contacts

18 Group performance

61 Divisional performance

29 Group Treasury

73 Environmental, Social & Governance (ESG)

43 Asset quality

83 Economics



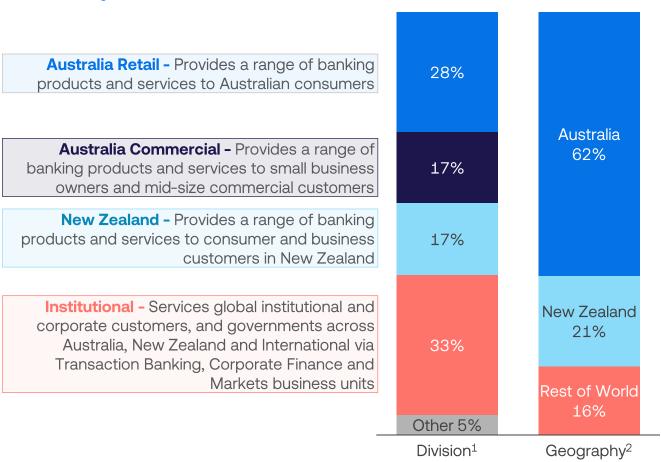
## ANZ 2024 Full Year Results

Overview & strategy



## **ANZ** overview

#### **ANZ - Four key divisions,** share of FY24 revenue %



#### ANZ has 42,000+ employees in 29 markets globally

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Australia Co	ook Islands	Samoa
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New Zealand Fiji Tonga

Papua New Guinea Kiribati Timor Leste

Solomon Islands Vanuatu

#### **Asia**

China Laos South Korea

Hong Kong Malaysia Taiwan

India Philippines Thailand

Indonesia Singapore Vietnam

Japan

#### **Europe, America, Middle East**

France United Kingdom USA

Germany United Arab Emirates

<sup>1.</sup> Based on FY24 Cash Operating Income of \$20.8b

<sup>2.</sup> Based on FY24 Statutory Operating Income of \$20.5b

## **ANZ** overview

ANZ GHL Snapshot	FY24/As at Sep 24	vs FY23/Sep 23
Cash Profit	\$6,725m	-9%
Cash ROE	9.7%	-1.3%
Gross Loans and Adv. (FY24 Avg)	734	+6%
Customer Deposits (FY24 Avg)	669	+5%
Term wholesale funding issuance <sup>1</sup>	\$45b	+1b
Collective Provision balance <sup>2</sup>	4.0b	Stable
90+ DPD and gross impaired loans as % of GLAs	0.73%	+12bps
CET1 (APRA) <sup>3</sup>	12.2%	-1.1%
CET1 (Basel Harmonised) <sup>3</sup>	17.6%	-2.1%
NSFR	116%	Stable
LCR (FY24 Avg)	133%	+3%
Home Loans market share – Australia <sup>2</sup>	13.6%	+0.3%
Home Loans market share – New Zealand	30.4%	Stable

## Credit rating upgrades from all three major rating agencies in FY24

ANZ Banking Group Ltd						
Senior Tier 2						
S&P AA- A-(+						
Moody's	Aa2 (+1)	A3 <b>(+1)</b>				
Fitch	AA- <b>(+1)</b>	Α-				

ANZ New Zealand							
Senior Tier 2							
S&P	AA-	A <b>(+1)</b>					
Moody's	A1	A3					
Fitch	A+	N/R					

Norfina Ltd (trading as Suncorp Bank)					
Senior					
S&P	AA- <b>(+1)</b>				
Moody's	Aa2 (+2)				
Fitch	AA- <b>(+1)</b>				

<sup>1.</sup> Includes issuance by Suncorp Bank pre-acquisition by ANZ

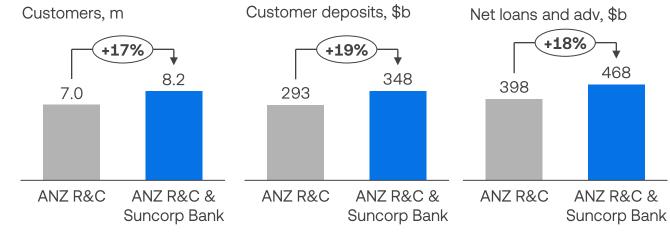
<sup>2.</sup> Excludes Suncorp Bank

<sup>3.</sup> Australia & New Zealand Banking Group Ltd

## A pivotal year for ANZ

- So Completed the purchase of Suncorp Bank
- Completed the sale of AmBank shares
- \$ Record result from Institutional
- Gaining momentum in ANZ Plus

#### Suncorp Bank acquisition - delivering scale in Aus. Retail & Commercial<sup>1</sup>

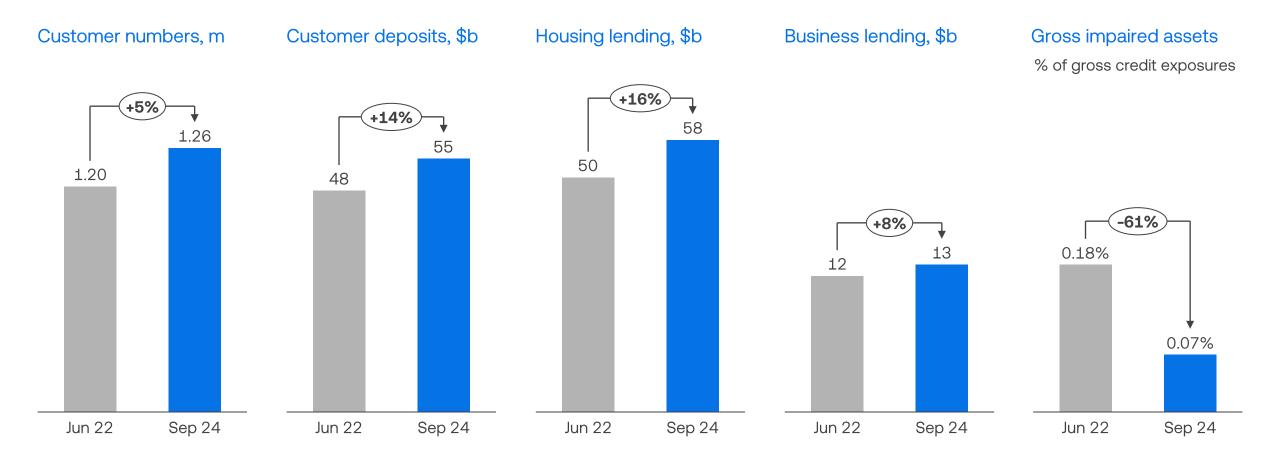






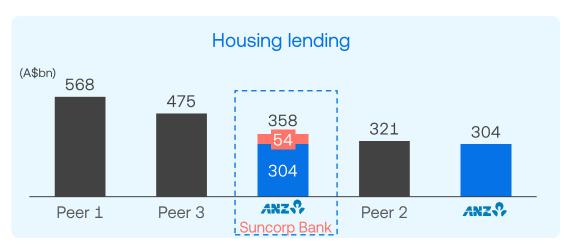


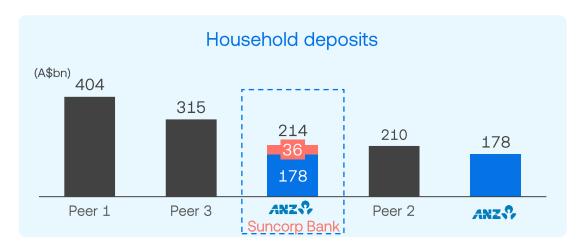
## Suncorp Bank - strong growth since 2022 announcement<sup>1</sup>

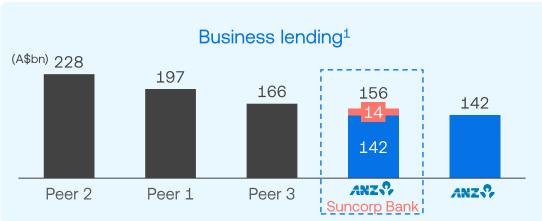


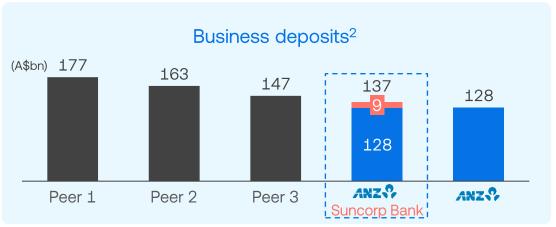


## Suncorp Bank provides increased scale and diversification in Australia











<sup>1.</sup> Business lending defined as Loans to non-financial businesses



<sup>.</sup> Business deposits defined as Deposits to non-financial businesses

## Dual Platform Future - resilient, low cost, agile

#### **ANZ Plus**

Contemporary digital platform with features designed to help customers improve their financial wellbeing



Consistently high onboarding NPS<sup>1</sup>

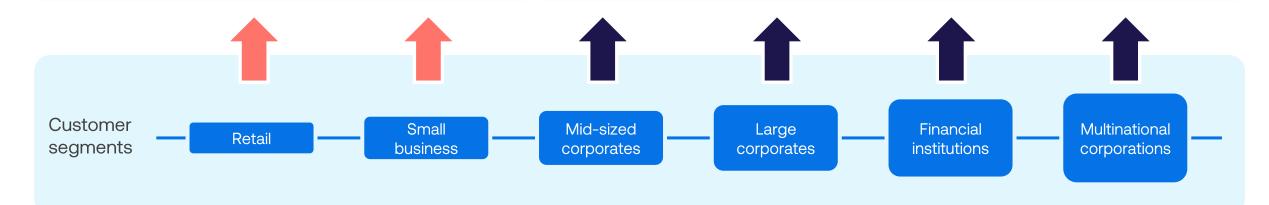
Launched My Accounts, leveraging Open Banking allowing customers to import balances and transaction details from other Australian banks

#### **ANZ Transactive Global**

Secure, configurable platform offering seamless access to core banking services such as Cash Mgt, FX, Trade Finance, Loans, Commercial Cards, Data Insights



- #1 Market Penetration for Overall Transactional Banking 2016-24 (Aus)<sup>2</sup>
- #1 Market Penetration for Overall Transactional Banking 2010-24 (NZ)3
- #1 Transaction Banking Product Development and Innovation 2023-24 (Aus)<sup>2</sup>

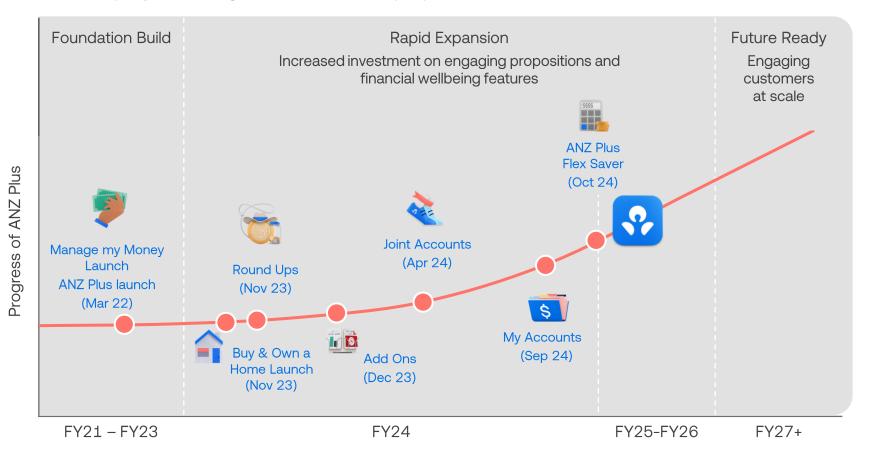


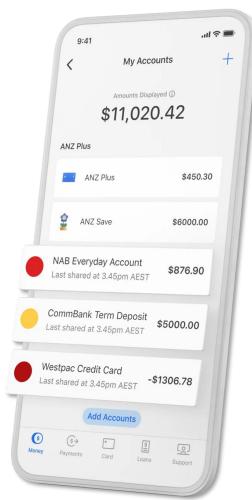
- 1. Onboarding Net Promoter Score of 57 (Sep 24), 56 (Mar 24), 56 (Sep 23)
- 2. Coalition Greenwich (formerly Peter Lee Associates), 2024 Large Corporate and Institutional Transaction Banking Survey, Australia
- Coalition Greenwich (formerly Peter Lee Associates), 2024 Large Corporate and Institutional Transaction Banking Survey, New Zealand



## The bank we're building: ANZ Plus

#### ANZ Plus - rapidly launching new features and propositions

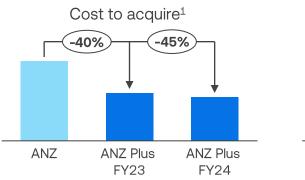


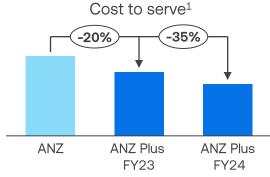




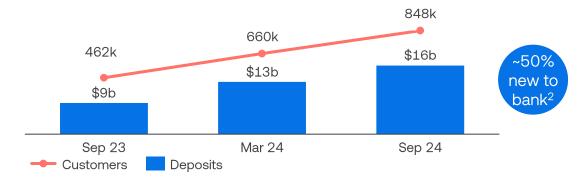
## The bank we're building: ANZ Plus

#### More efficient – faster to deploy, lower cost

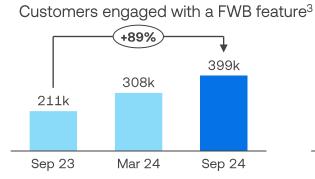


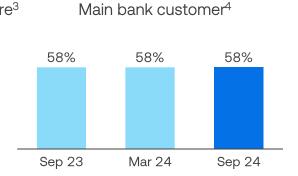


#### More attractive – Greater propensity to join

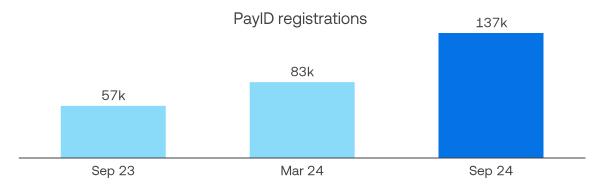


#### More engaging – higher customer lifetime value





#### More secure – more resilient systems & services



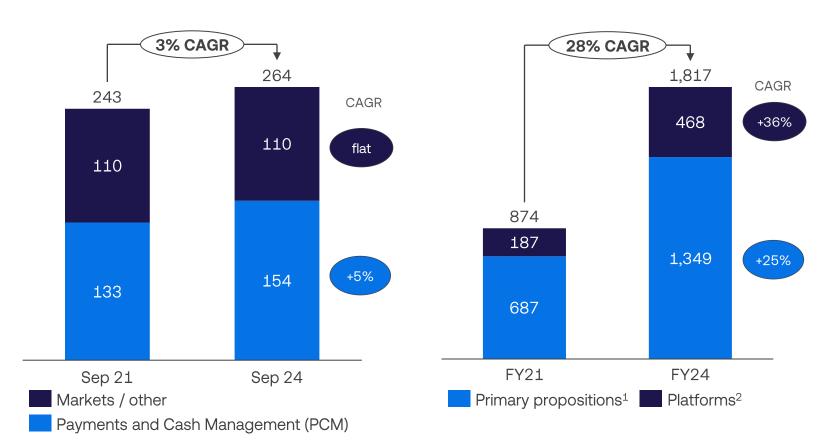
- 1. FY24 ANZ Plus deposit costs only. Cost to serve based on variable costs including distribution, operations and product costs
- 2. % of New to Bank Customers (Monthly) as a % of total customers joining in the month of Sep 24
- 3. Number of customers that have used at least one Financial Wellbeing (FWB) feature goals, card controls, roundups, etc
- 1. Deposit of at least \$2k of salary (monthly) or \$6k of salary (in 3 months) & make 4+ transactions (monthly)



## The bank we're building: ANZ Transactive Global

#### Institutional customer deposits, \$b

#### Payment & Cash Management revenue, \$m



Leadership in Payments, underpinned by sustained investment in ANZ Transactive Global

Best Bank for Payments Globally 2024<sup>3</sup>

Best Bank for Payments in Asia Pacific 2024<sup>3</sup>

Best Bank for Cash Management in Australia 2021–243

Best Bank for Cash Management in New Zealand 2021–243



<sup>1.</sup> Primary propositions are core banking capabilities, enabling our customers to make / receive payments to their beneficiaries directly via ANZ

<sup>2.</sup> Platform Services enable our customers to offer ANZ's services to their customers under their own brand, with key ANZ banking Platform Services including Correspondent Banking, Agency Services, Real Time Payments and Client Monies

<sup>3.</sup> Global Finance Best Treasury & Cash Management Banks awards 2024

## FY25 priorities



Maintain a purposeled culture, focus on non-financial risk



Deliver strong and sustainable financial outcomes



Drive value from Suncorp Bank



Remain focused on productivity



Improve platform excellence



Make ANZ Plus more successful



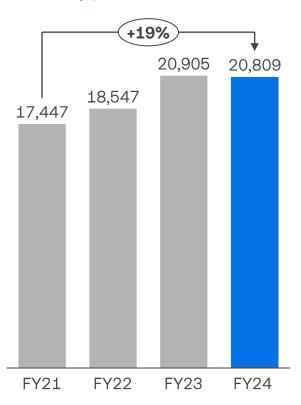
## ANZ 2024 Full Year Results

Group performance

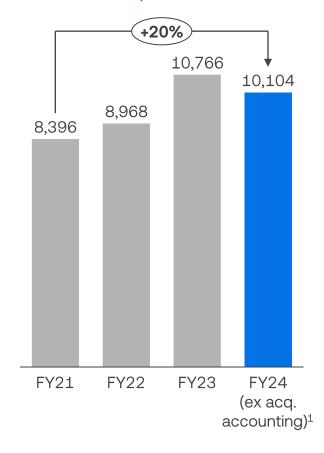


## Overview

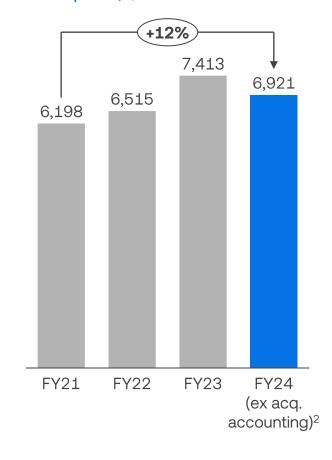
#### Revenue, \$m



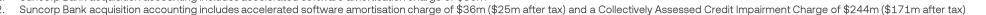
#### Profit before provisions, \$m



#### Cash profit, \$m

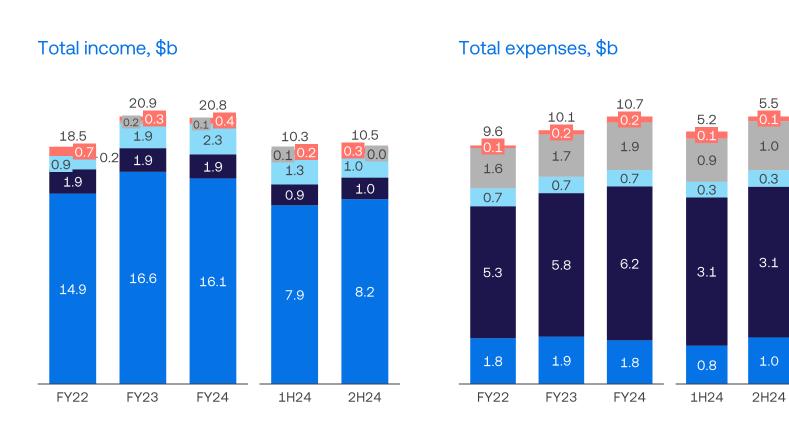


<sup>1.</sup> Suncorp Bank acquisition accounting includes accelerated software amortisation charge of \$36m





# Total operating income & expenses including Suncorp Bank



Net fee & comm.

Premises

People

Restructuring

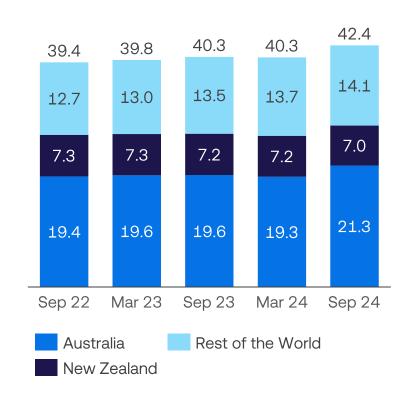
Technology

Other

Markets OOI

Share of Associates profit NII

#### FTE by geography, '000



# Full Year 2024 – Banking<sup>1</sup> excluding Suncorp Bank

FY24, \$m	Austr Reta		Austr Comm		<b>New Zeala</b> (Person Busin	al and	Institut (ex Ma		To	tal
	\$	vs FY23	\$	vs FY23	\$	vs FY23	\$	vs FY23	\$	vs FY23
Total income	5,887	-8%	3,506	-2%	3,841	0%	4,705	+2%	17,854	-3%
Operating expenses	3,516	+2%	1,507	+6%	1,492	+6%	1,701	+9%	8,238	+4%
Profit before credit impairment charge	2,371	-19%	1,999	-8%	2,349	-4%	3,004	-2%	9,616	-8%
Cash profit	1,607	-17%	1,342	-7%	1,666	-1%	2,141	-6%	6,686	-8%
Net Interest Margin	1.91%	-31bps	2.59%	-11bps	2.57%	-7bps	2.38%	+7bps	2.48%	-17bps
Risk Adjusted Margin (Net Interest Income / Avg credit RWA)	4.97%	-98bps	8.69%	+10bps	5.80%	+4bps	3.68%	+48bps	5.10%	-5bps
Risk Adjusted Returns (Net profit after tax / Avg total RWA)	1.26%	-32bps	2.88%	0bps	2.33%	+4bps	1.86%	+15bps	Not disclosed	Not disclosed



## Suncorp Bank acquisition

#### FY24 impact on ANZ Group Financials

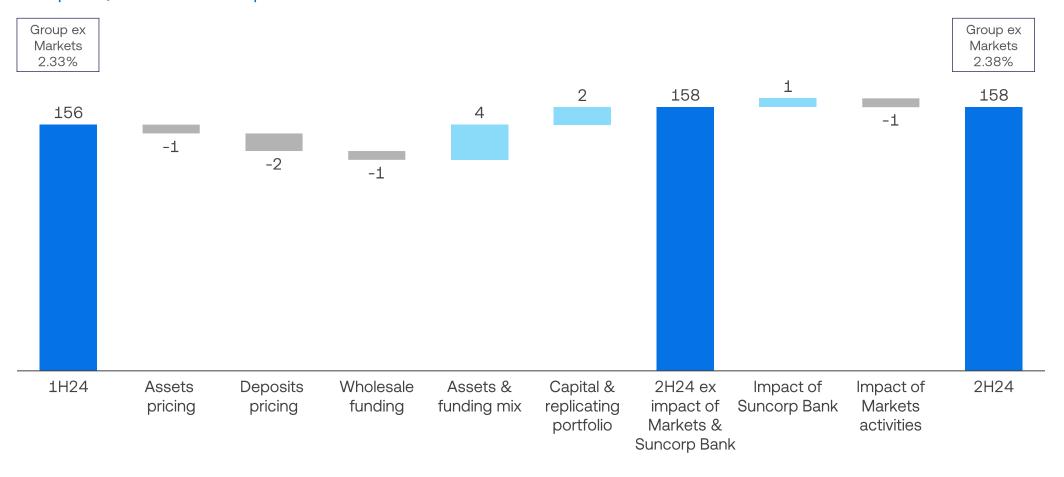
Acquisition completed 31 July 2024

FY24, \$m	ANZ excluding Suncorp Bank	Suncorp Bank (2 months earnings)	ANZ total (ex acq. accounting)	Suncorp Bank acq. accounting <sup>1</sup>	ANZ total Group
Total income	20,552	257	20,809	-	20,809
Operating expenses	10,553	152	10,705	36	10,741
Profit / (loss) Before Provisions	9,999	105	10,104	(36)	10,068
Credit impairment charge / (release)	163	(1)	162	244	406
Cash Profit / (Loss)	6,847	74	6,921	(196)	6,725
Net Loans and Adv. (Sep 24) \$b	732.5	70.9	803.4	n/a	803.4
Customer Deposits (Sep 24) \$b	660.5	54.7	715.2	n/a	715.2



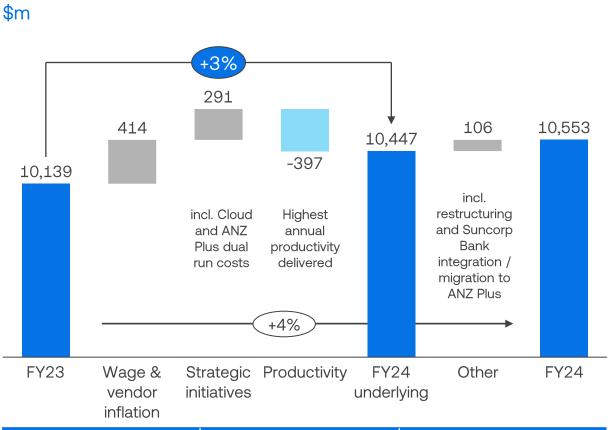
## Net interest margin (NIM)

#### Group NIM, 2H24 vs 1H24 bps

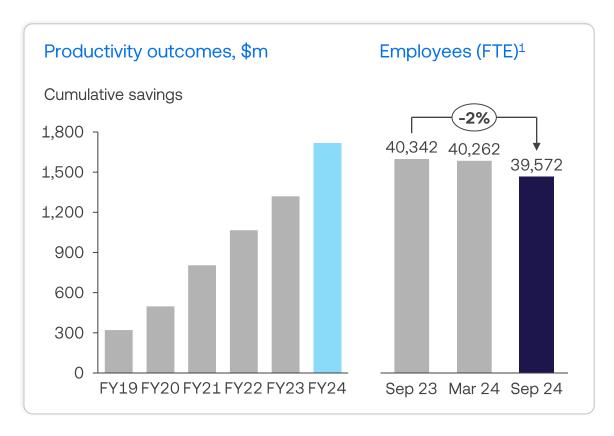


## Group operating expenses

### excluding Suncorp Bank



	1 <sup>st</sup> Half (1H24 vs 2H23)	2 <sup>nd</sup> half (2H24 vs 1H24)
Half year expense growth	1%	2%

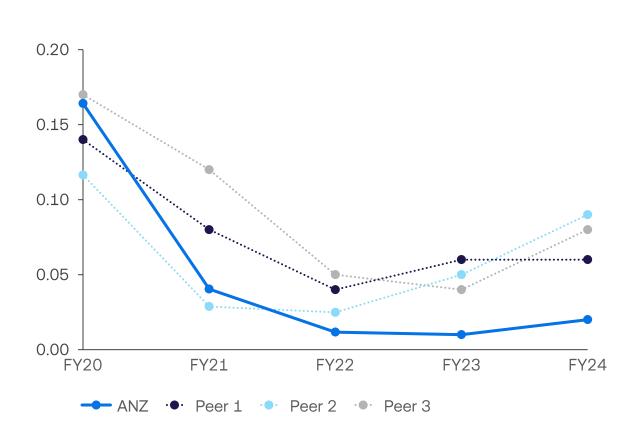




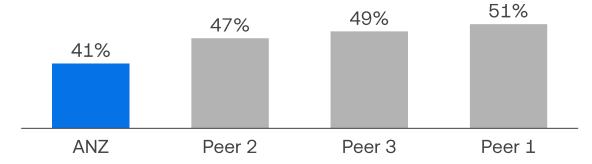
1. Full Time Equivalent (FTE) employees 24

# Portfolio quality excluding Suncorp Bank

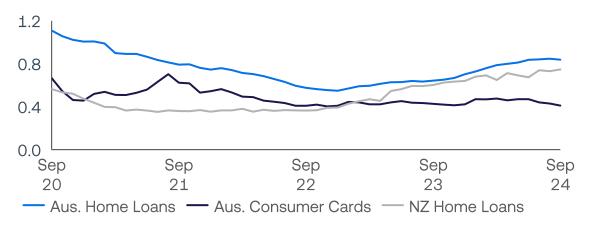
#### Individual Provision loss rate<sup>1</sup>, bps



#### Risk-intensity (AIRB Corporate, Bank, FI, Retail ex Mortgages)<sup>1,2</sup>



#### Consumer portfolio 90+ Days past due<sup>3</sup> % of GLAs



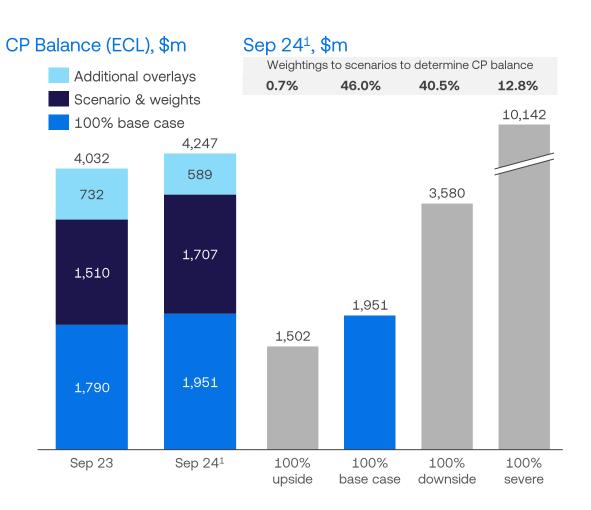
<sup>.</sup> Source: ANZ analysis of loss rate and risk-intensity data sourced from publicly available company financials. Peer bank categorisation of losses between IP and CP has been aligned to ANZ's approach to aid comparability



<sup>2.</sup> FY24 EOP. Risk Weighted Assets as a % of Exposure at Default. Based on AIRB (Advanced Internal Rating-Based exposures), excludes lower risk portfolios (Sovereigns and Mortgages) and NZ (due to consolidated disclosures)

<sup>.</sup> Includes Gross Impaired Assets and Hardship accounts. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only Ioans

## Expected credit loss - Economic scenarios and modelled outcomes



Economic scenarios	Act	tual	Base case <sup>2</sup>			
30 September 2024	CY2022A	CY2023A	CY2024F	CY2025F	CY2026F	
Australia						
GDP change <sup>3</sup>	3.6%	2.0%	1.2%	2.0%	2.4%	
Unemployment rate <sup>4</sup>	3.7%	3.7%	4.1%	4.4%	4.3%	
Resi. property price change <sup>3</sup>	-6.9%	9.1%	7.3%	5.5%	5.5%	
New Zealand						
GDP change <sup>3</sup>	2.8%	0.8%	-0.1%	0.8%	2.2%	
Unemployment rate <sup>4</sup>	3.3%	3.7%	4.7%	5.4%	5.4%	
Resi. property price change <sup>3</sup>	-13.0%	-0.7%	-1.0%	4.5%	5.0%	

Australia peak impacts o	Downside	Severe	
GDP	Lowest over 3 years	-1.8%	-4.4%
Unemployment	Peak next 2 years	6.9%	10.7%
Resi. property prices Peak to trough drop		-8.0%	-41.0%

New Zealand peak impac	Downside	Severe	
GDP	Lowest over 3 years	-3.7%	-6.8%
Unemployment	Peak next 2 years	6.3%	7.5%
Resi. property prices	Peak to trough drop	-19%	-35%



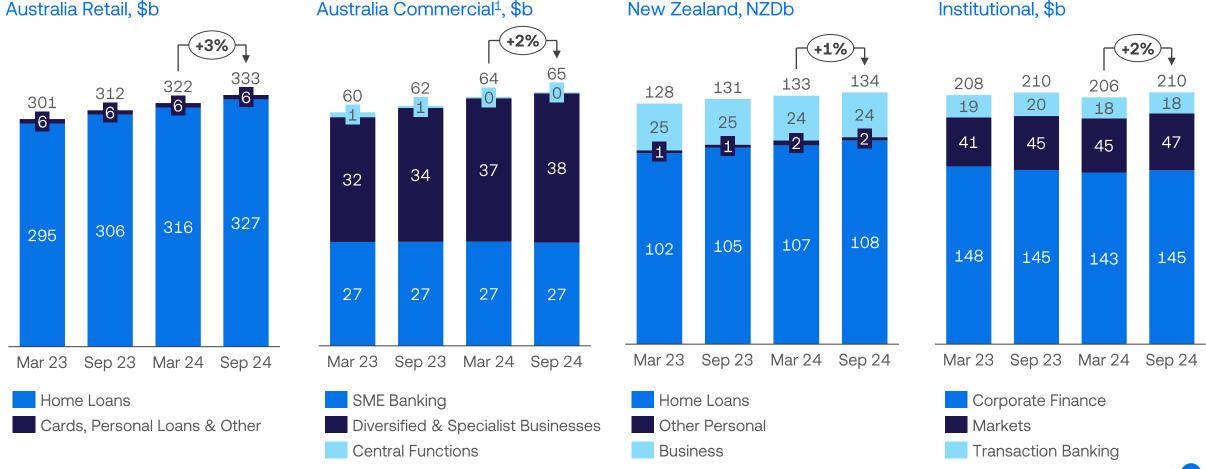
<sup>1.</sup> Including Suncorp Bank. The Downside Scenario is specified in terms of an index of economic stress. The economic variables shown represent a characterisation of the scenario to facilitate comparison

<sup>2.</sup> Subset of a range of economic indicators shown. Economic forecasts also undertaken for international markets

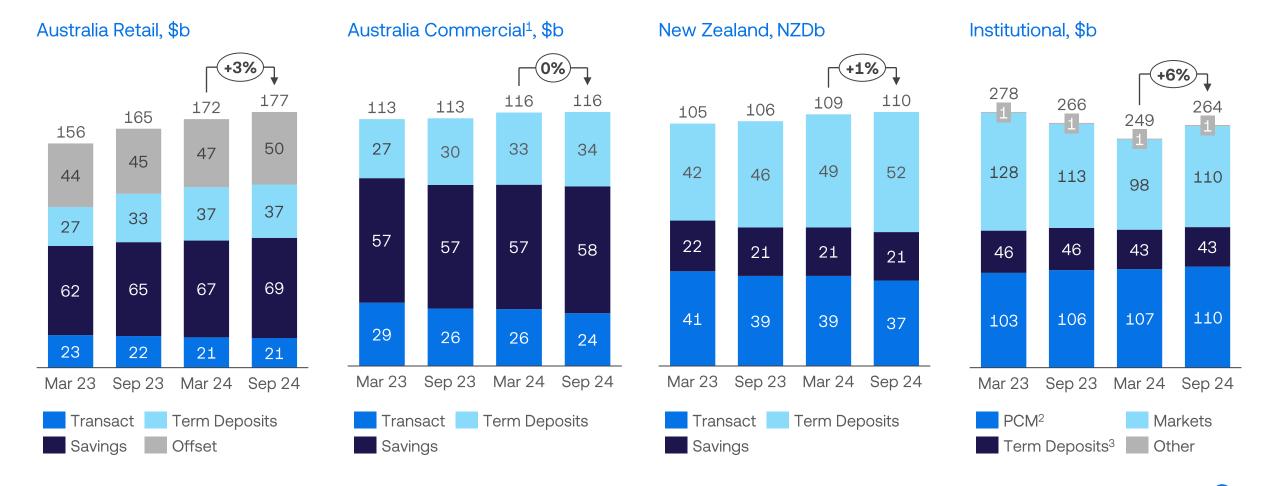
<sup>3. 12</sup> months to December Year on Year change

<sup>.</sup> Annual average: 12 months to December

# Banking - Net loans and advances excluding Suncorp Bank



# Banking - Customer deposits excluding Suncorp Bank



<sup>1.</sup> Prior period divisional comparative information was restated to reflect customer re-segmentation within the Australia Commercial division to better meet the needs of our customers during the September 2024 half

Payments & Cash Management

<sup>.</sup> Excluding Markets Business Unit

## ANZ 2024 Full Year Results

**Group Treasury** 



## Regulatory capital

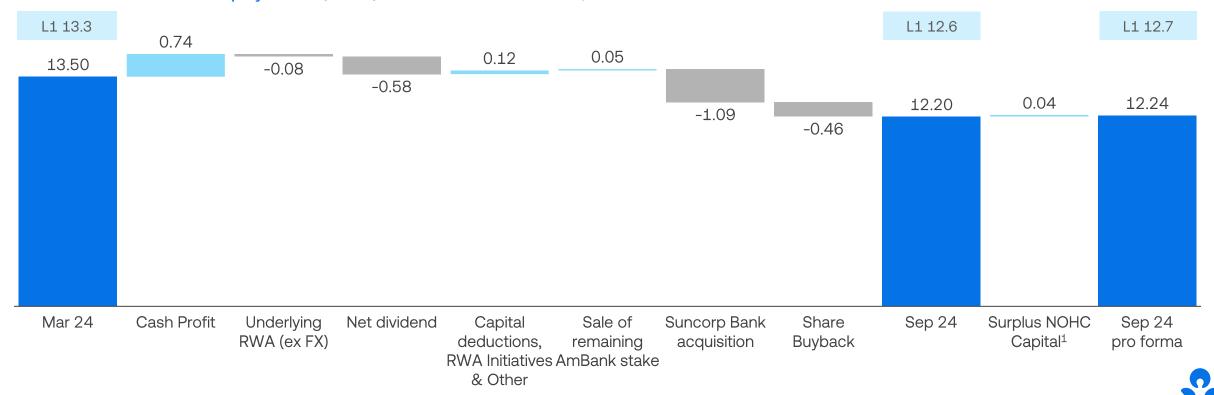
#### ANZ Bank Group capital

- Level 2 CET1 ratio of 12.2% (Level 1 (L1) CET1 ratio of 12.6%). This is above APRA's expectation of an 11% 11.5% operating range
- · RWA initiatives include mortgage PD/LGD RWA modelling changes, partially offset by higher capital deductions, higher IRB capital floor and additional Operational Risk RWA overlay

#### **ANZ Group dividend**

• Final dividend of 83 cents per share partially franked at 70%, ~74% Full Year DPOR on Cash NPAT basis

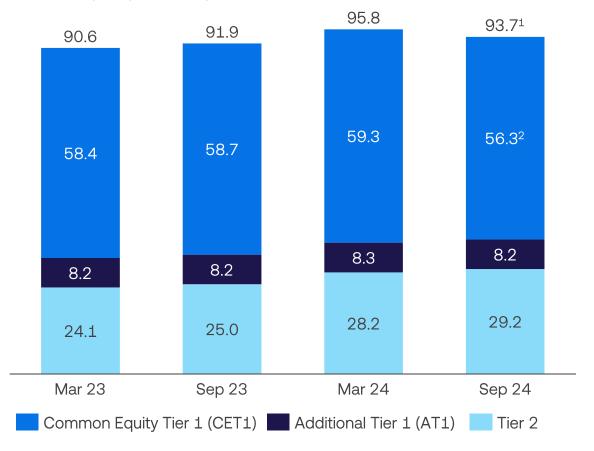
#### APRA Level 2 Common Equity Tier 1 (CET1) ratio – 2H24 Movement, %



Excluding the capital for the remaining share buy-back

## **ANZ** Group capital

#### ANZ Group capital composition, \$b



ANZ Bank Group key capital ratios (%)	Sep 23	Mar 24	Sep 24
Level 2 CET1 capital ratio	13.3	13.5	12.2
Level 2 CET1 HoH mvmt	+16 bps	+16 bps	-130 bps
Additional Tier 1 capital ratio	1.9	1.9	1.8
Tier 1 capital ratio	15.2	15.4	14.0
Tier 2 capital ratio	5.8	6.5	6.5
Total regulatory capital ratio	21.0	21.9	20.6
Leverage ratio	5.4	5.4	4.7
Risk weighted assets	\$433b	\$433b	\$447b
Level 1 CET1 capital ratio <sup>3</sup>	13.1	13.3	12.6
Level 1 CET1 HoH mvmt	+23 bps	+18 bps	-72 bps
Level 2 vs Level 1 mvmt	-7 bps	-2 bps	-58 bps
Level 1 risk weighted assets <sup>3</sup>	\$368b	\$371b	\$372b
Basel Harmonised ratios (%)			
Leverage ratio	6.0	6.0	5.2
Level 2 CET1 capital ratio	19.7	19.7	17.6



<sup>1.</sup> Sep 24 capital composition excludes an additional \$2.8b of RBNZ compliant capital in ANZ New Zealand

<sup>.</sup> Sep 24 Common Equity Tier 1 (CET1) of \$56.3b includes \$1.3b of NOHC surplus capital and \$0.6b of Non-Bank Group Capital. The NOHC surplus capital of \$1.3b includes the ~\$1.1b capital for the remaining share buy-back

<sup>3.</sup> Level 1 comparatives have been restated with updated Operational Risk RWA

## Capital ratios on a Basel Harmonised basis

Level 2 capital ratio (APRA vs Basel Harmonised)<sup>1</sup>, %



APRA Level 2 Cl	ET1 ratio – 30 September 2024	12.2%	
Australia Residential Mortgages	APRA requires cohort specific multipliers (i.e. 1.4x for Owner Occupier Principal and Interest & 1.7x for all Other mortgage types) and other adjustments that are not imposed by Basel	+1.05%	
IRB Scaling Factor	APRA requires a scaling factor of 1.1 times for all Risk Weighted Assets, unlike Basel	+0.86%	
New Zealand Exposures	APRA requires the use of Reserve Bank of New Zealand (RBNZ) capital rules to calculate the Credit Risk Weighted Assets for all New Zealand subsidiary credit exposures, which are generally more conservative than the Basel rules	+0.85%	
Equity Investments & DTA	APRA requires 100% deduction from CET1, unlike Basel	+0.86%	
IRRBB RWA	APRA includes IRRBB in Pillar 1 RWA, which is not a requirement under Basel	+0.70%	
Non-NZ Non- Retail Loss Given Default	APRA specifies non-retail LGDs that are lower than Basel for sovereigns (5% or 25%) and critical infrastructure operators (25%), but higher for other general corporate exposures (50%)	+0.48%	
Other Risk Weighted Assets	Includes impact of reversing APRA required 1.5x scalar for IPRE exposures and conservative supervisory slotting risk weights for project, object and commodity finance	+0.25%	
Other Capital	Includes impact of reversing APRA required deductions from CET1 for capitalised expenses & deferred fee income	+0.36%	
Basel Harmonised CET1 ratio - 30 September 2024			



# Regulatory capital update: APRA's Additional Tier 1 (AT1) discussion paper

#### Proposed changes to simplify the capital framework

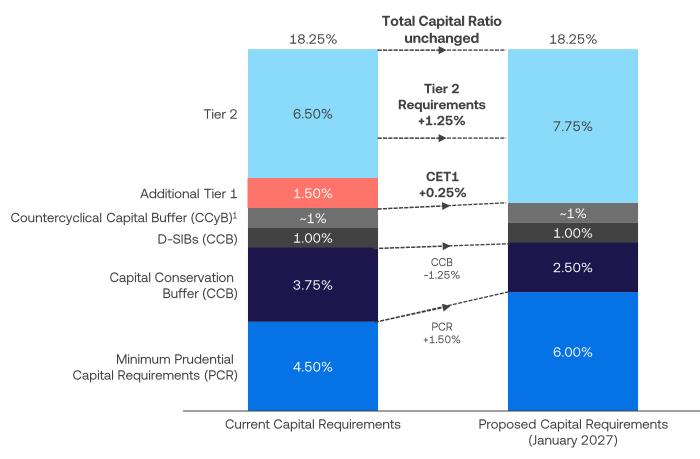
- APRA released a discussion paper in September 2024, proposing changes to phase out AT1
- The proposal is to replace the current requirement for 1.5% of AT1 with 1.25% of Tier 2 capital (Tier 2) and 0.25% of Common Equity Tier 1 capital (CET1)
- The changes are proposed to come into effect from January 2027
- Existing AT1 are proposed to be grandfathered as Tier 2 until their first scheduled call date

#### AT1 First call date profile<sup>2</sup>

Notional amount A\$b



#### Updated minimum APRA capital requirements including buffers

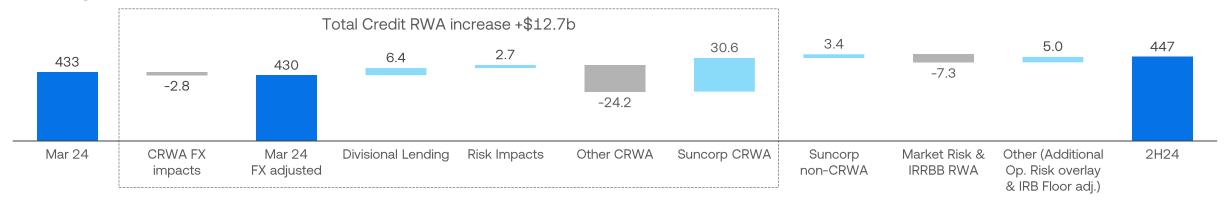


<sup>1.</sup> The CCyB is calculated on a bank's Australian assets only. The final CCyB requirement will reduce based on a bank's international exposures

<sup>2.</sup> Profile is AUD equivalent based on historical FX. AT1 securities profiled to the first call date. No redemption may be made without the prior written approval of APRA. Approval is at the discretion of APRA and may or may not be given. There can be no certainty that APRA will provide its prior written approval for any such redemption. Holders should not expect that APRA's approval will be given for any redemption if requested by ANZ

## Regulatory capital – risk weighted assets

#### Risk weighted assets - Level 2, \$b



#### Risk weighted assets – IRRBB, \$b



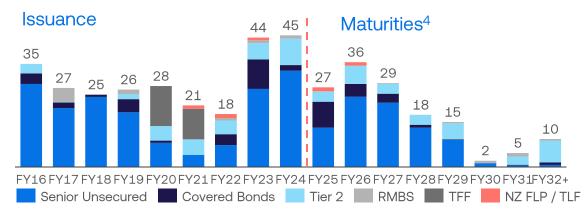
## Term wholesale funding<sup>1</sup>

#### ANZ has access to a diverse range of wholesale funding

- FY24 term funding issuance of \$42b<sup>2</sup>, with a further \$3b issued in FY24 by Suncorp Bank pre-acquisition
- Expected FY25 term funding needs of ~\$35b across ANZ<sup>3</sup> (~\$30b) and Suncorp Bank (~\$4-6b)
- ANZ continues to benefit from favourable conditions in the domestic market, issuing ~40% of term debt domestically in FY24
- ANZ's future term funding issuance depends on market conditions, balance sheet needs and exchange rates, amongst other factors

# Portfolio composition, Sep 24 Product 2% 3% 20% 45% 32% Senior Unsecured RMBS Tier 2 NZ FLP / TLF Covered Bonds Domestic (AUD, NZD) North America (USD, CAD) Europe & UK (€, £, CHF) Asia (JPY, HKD, SGD, CNY)

#### Term funding profile by product (including Suncorp Bank)<sup>1</sup>, \$b



#### Credit rating upgrades from all three major rating agencies in FY24

	ANZ Banking Group Ltd		ANZ New Zealand		Suncorp Bank
	Senior	Tier 2	Senior	Tier 2	Senior
S&P	AA-	A- (+1)	AA-	A (+1)	AA- (+1)
Moody's	Aa2 (+1)	A3 (+1)	A1	АЗ	Aa2 (+2)
Fitch	AA- (+1)	Α-	A+	Not rated	AA- (+1)

<sup>1.</sup> All figures based on historical FX. Excludes unsubordinated debt with shorter tenors (such as 12 to 18 months), APRA compliant Additional Tier 1 capital and ANZ New Zealand Perpetual Preference Shares. Includes the A\$800m ANZ Holdings (New Zealand) Limited Perpetual Subordinated Notes issued in September 2024



<sup>2.</sup> Includes \$4b of pre-funding issued in FY24, for FY25

<sup>3.</sup> Includes any issuance from ANZ BGL, ANZ New Zealand and ANZ Holdings (New Zealand) Limited

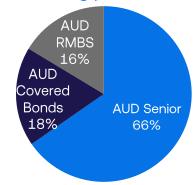
<sup>4.</sup> Maturity profile is based on the next callable date

## Suncorp Bank term wholesale funding

#### Suncorp Bank funding requirements are consistent with prior years

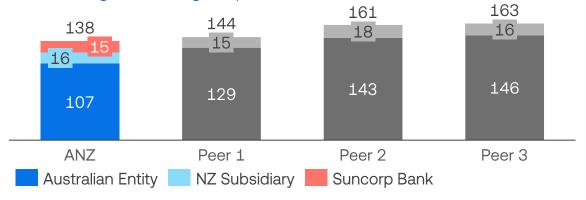
- Post the acquisition in July, Suncorp Bank's credit ratings were equalised to that of ANZBGL by each of the key rating agencies (AA-/Aa2/AA-)
- For the interim period that Suncorp Bank remains a separate ADI, Suncorp Bank will
  continue to issue wholesale debt to fund its own balance sheet
- Suncorp Bank has expected FY25 term wholesale funding needs of ~\$4-6b, across both unsecured and secured format
- Suncorp Bank's Tier 2 requirement is expected to continue to be sourced intra-group from ANZBGL
- Suncorp Bank's future term funding issuance depends on market conditions, balance sheet needs and exchange rates, amongst other factors

#### Suncorp Bank wholesale funding portfolio composition, Sep 24

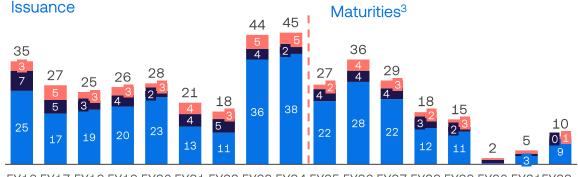


Post the Suncorp Bank acquisition, ANZ Group continues to have the lowest term portfolio of peers<sup>1</sup>

Term Funding Outstandings, Sep 24 A\$b



ANZ Group term funding profile by issuer<sup>2</sup>, \$b



FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25 FY26 FY27 FY28 FY29 FY30 FY31FY32-



Source: Bloomberg. All figures based on FX as at 30 September 2024. Excludes unsubordinated debt with shorter tenors (such as 12 to 18 months), Additional Tier 1, FLP/TLF and Callable Structured Notes. RMBS as at 21 October 2024.



<sup>2.</sup> All figures based on historical FX. Excludes unsubordinated debt with shorter tenors (such as 12 to 18 months), APRA compliant Additional Tier 1 capital and ANZ New Zealand Perpetual Preference Shares. Includes the A\$800m ANZ Holdings (New Zealand) Limited Perpetual Subordinated Notes issued in September 2024

<sup>3.</sup> Maturity profile is based on the next callable date

### Tier 2 capital<sup>1</sup>

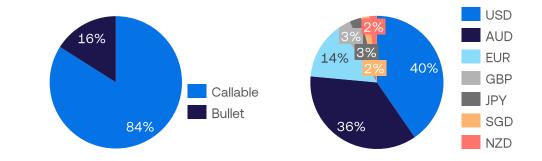
#### ANZ is well placed to meet APRA and RBNZ Tier 2 requirements

- APRA Level 2 Total Capital ratio is 20.6%. On a Basel Harmonised basis, total capital ratio is 28.2%
- Current APRA Level 2 Tier 2 ratio is 6.5% (in line with the January 2026 requirement)
- ANZBGL issued \$7.5b of Tier 2 in FY24. Expected FY25 Tier 2 requirements of ~\$6-7b (subject to the finalisation of APRA's AT1 proposals)
- ANZ NZ has an RBNZ compliant Tier 2 requirement of 2%, with a current Tier 2 ratio of 2.1%
- Following credit rating upgrades during the year, ANZBGL's Tier 2 bonds are now rated in the "A" category by all three major rating agencies
- ANZBGL and ANZ NZ Tier 2 calls remain subject to APRA or RBNZ approvals respectively

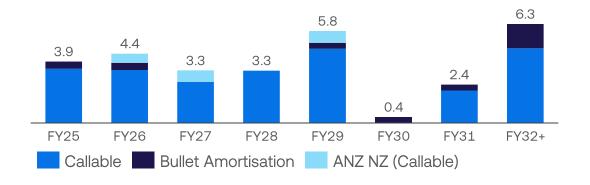
#### **Recent Tier 2 Transactions**

Date	Issuer	Trade	Volume
Sep 24	ANZBGL	11NC10	USD 1,250m
Jul 24	ANZBGL	15NC10	AUD 1,900m
Jul 24	ANZNZ	10NC5	USD 500m
Mar 24	ANZBGL	10.5NC5.5	USD 1,000m
Jan 24	ANZBGL	10NC5	AUD 2,285m

Tier 2 capital, Notional amount %



Tier 2 capital amortisation profile<sup>2</sup>, A\$b

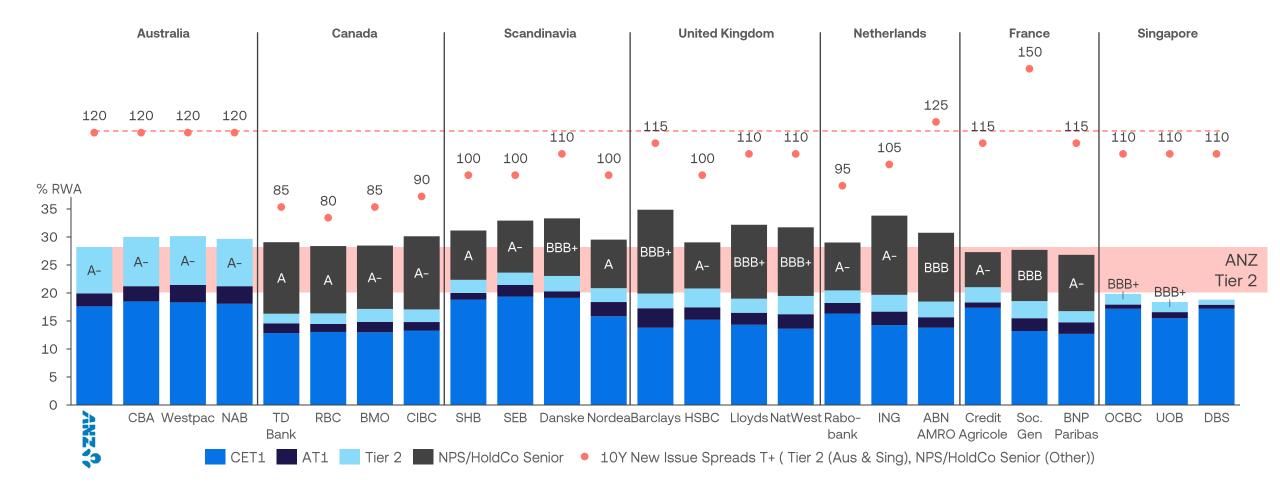


<sup>1.</sup> Profile is AUD equivalent based on historical FX. Excludes the A\$800m ANZ Holdings (New Zealand) Limited Perpetual Subordinated Notes issued to fund ANZ NZ Perpetual Preference Shares that qualify as RBNZ AT1 issued in September 2024. Comprises Tier 2 capital in the form of capital securities only (i.e. does not include other Tier 2 capital such as eligible General reserve for impairment of financial assets). ANZ NZ Tier 2 does not constitute APRA compliant regulatory capital

capital
2. Amortisation profile is modelled based on scheduled first call date for callable structures and in line with APRA's amortisation requirements for bullet structures

### Australian TLAC in a global context

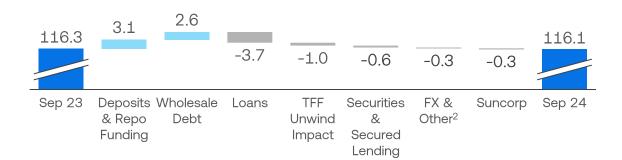
#### Australian banks' Tier 2 relative value



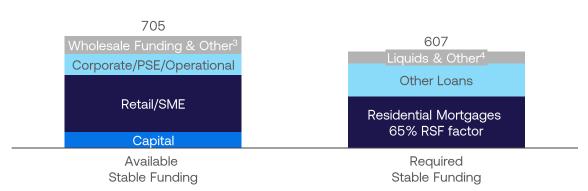


### Balance sheet structure<sup>1</sup>

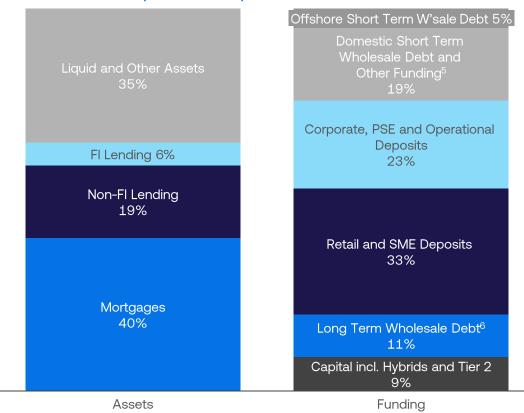
#### NSFR movement, %



### NSFR composition, Sep 24



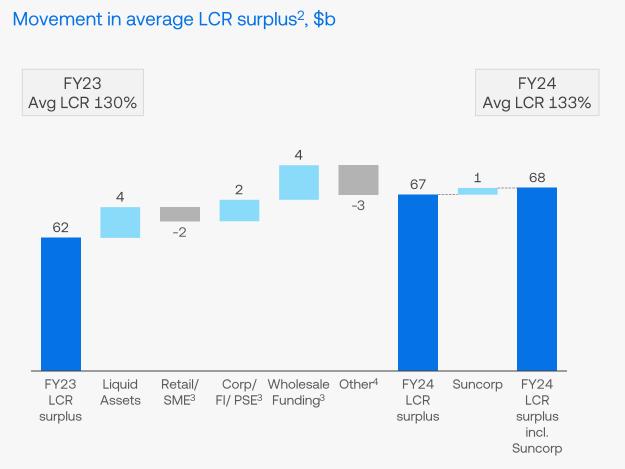
#### Balance sheet composition, Sep 24

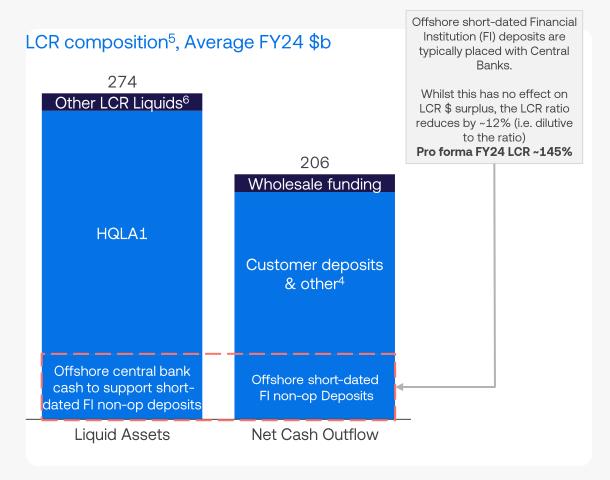


- 1. NSFR Required Stable Funding (RSF) and Available Stable Funding (ASF) categories and all figures shown are on a Level 2 basis per APRA prudential standard APS210
- . 'Other' includes Off Balance Sheet, Derivatives, Other Assets and Capital
- 3. 'Other' includes Sovereign and non-operational FI Deposits
- 1. 'Other' includes Off Balance Sheet, Derivatives and Fixed Assets
- 5. 'Other' includes FI/Bank deposits, Repo funding and other short dated liabilities
- 6. Includes Central Bank Term Funding (RBNZ FLP/TLF)



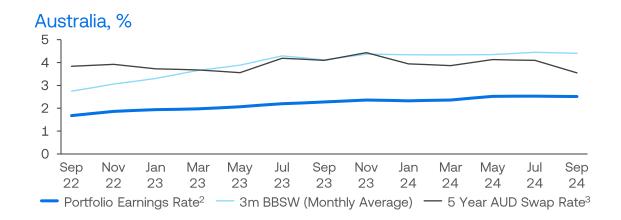
### Liquidity coverage ratio (LCR) summary<sup>1</sup>

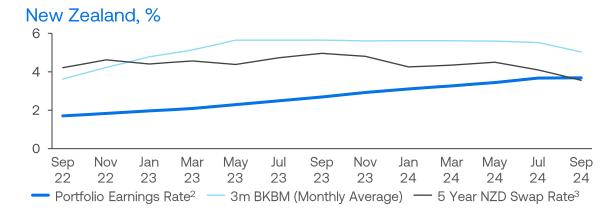




- L. All figures shown on a Level 2 basis as per APRA Prudential Standard APS210
- 2. LCR surplus excludes surplus liquids considered non-transferrable across the Group. As at 30 September 2024, this included \$12.5b of surplus liquids held in New Zealand
- 3. Change in cash outflow impacts on LCR surplus
- 4. 'Other' includes off-balance sheet and cash inflows
- 5. Inclusive of Suncorp Bank
- 6. Comprised of HQLA2 and Alternative Liquid Assets (ALA)

# Capital and Replicating Deposits Portfolio<sup>1</sup> Includes unhedged component





### Portfolio earnings rate, Average %

	Australia	New Zealand
2H21	0.85%	0.99%
1H22	0.84%	1.13%
2H22	1.32%	1.53%
1H23	1.90%	1.93%
2H23	2.16%	2.43%
1H24	2.35%	3.06%
2H24	2.49%	3.57%

### Capital & replicating deposits portfolio

	Australia	New Zealand	International
Volume (\$A)	~77b	~28b	~11b <sup>4</sup>
Volume Change (YoY)	~10b decrease	~2b decrease	flat
Target Duration	Rolling 3 t	Rolling 3 to 5 years	
Proportion Hedged	~82%	~92%	Various

<sup>1.</sup> Excludes Suncorp Bank Capital and Replicating Deposits

<sup>2.</sup> Portfolio Earnings Rate is a combination of term swap rates (hedged component) and 3mth BBSW (unhedged)

<sup>3.</sup> Proxy for hedged investment rate

This balance comprises of various currencies of which ~40% is USD

### Capital & liquidity prudential outlook<sup>1</sup>

	Quarter 4 CY2024	CY2025	CY2026	Implementation Date
APRA Additional Tier 1 Discussion Paper	Consultation following feedback			2027 (TBC)
Loss-Absorbing Capacity (LAC)		Transition		2026
Comprehensive review of APS210 (Liquidity)		Consultation	Implementation (TBC)	2026/2027 (TBC)
Recovery and Resolution planning	Implementation			2024
Interest Rate Risk in the Banking Book		Implementation		2025
Fundamental Review of the Trading Book (incl. Counterparty Credit Risk)		Consultation		2027 (TBC)
RBNZ Capital Framework		Transition		2028
RBNZ Crisis Management under the Deposit Takers Act 2023	Submissions due end of November			ТВС



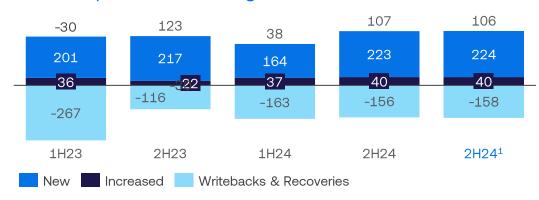
## ANZ 2024 Full Year Results

Asset quality

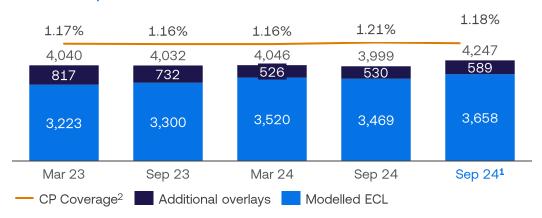


### Individual and Collective Credit Impairment (provision) charge

### Individual provision (IP) charge / (release), \$m



### Collective provision balance, \$m



#### Collective provision (CP) charge, \$m

	1H23	2H23	1H24	2H24	2H24 <sup>1</sup>
Total CP charge	163	-11	32	-14	230
Volume/Mix	-41	-28	63	25	210
Change in Risk	24	30	169	98	98
Economic forecast & scenario weights	100	71	5	-141	-141
Additional overlays	80	-84	-205	4	63

Ratios	1H23	2H23	1H24	2H24	2H24 <sup>1</sup>
IP loss rate (bps) <sup>3</sup>	-1	4	1	3	3
Total loss rate (bps) <sup>3</sup>	4	3	2	3	9 <sup>5</sup>
IP balance / GIA <sup>4</sup>	35%	25%	21%	19%	18%

<sup>1.</sup> Including Suncorp Bank

<sup>2.</sup> Collective Provision as a % of Credit Risk Weighted Assets (CRWA)

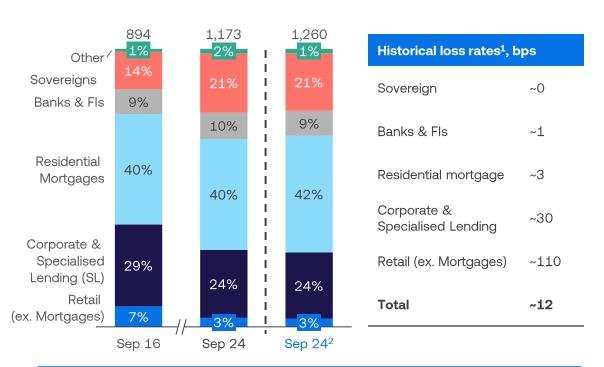
<sup>.</sup> Annualised loss rate as a % of Gross Loans and Advances (GLA). Total loss rate is inclusive of the collective provision charge

<sup>4.</sup> Gross Impaired Assets

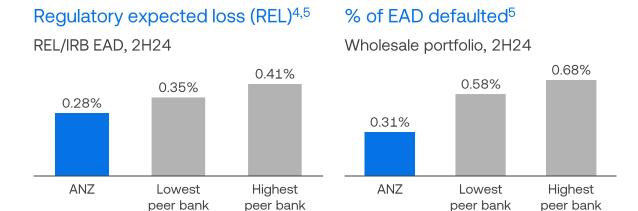
Includes \$244m establishment of ECL allowance for performing loans in the Suncorp Bank portfolio. This does not reflect a change in the credit quality of the portfolio and therefore, it is considered a one-time charge

### De-risked through portfolio reshaping

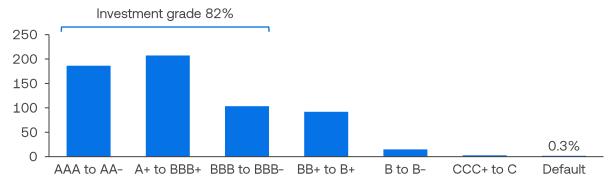
### Total exposures, EAD \$b



### ~50% reduction in long run loss rate since FY163



### Probability of default distribution, wholesale IRB EAD<sup>6</sup> Sep 24 \$b

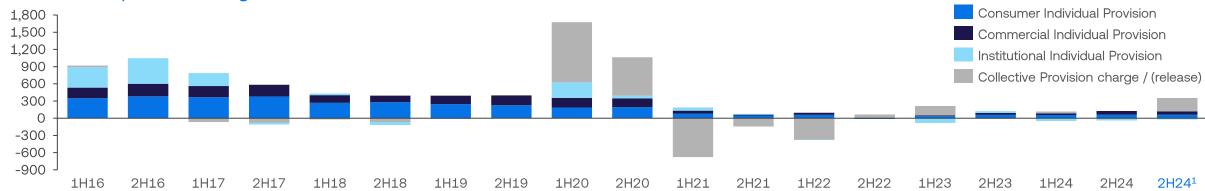


- 1. Historical loss rates represent IPC/EAD over the period 2008 to 2019
- 2. Includes Suncorp Bank
- 3. Based on Internal Expected Loss (IEL). Sep 24 (18bps) compared to Sep 16 (35bps)
- 4. Regulatory Expected Loss is an expected loss measure calculated in accordance with Attachment C of APS 113 using regulator-approved models
- 5. Peers include Australian major banks. Comparison data based on 2H24 Pillar 3 disclosures
- s. Wholesale exposures subject to the Internal Ratings Based (IRB) approach, includes Corporate, Financial Institution and Sovereign asset classes

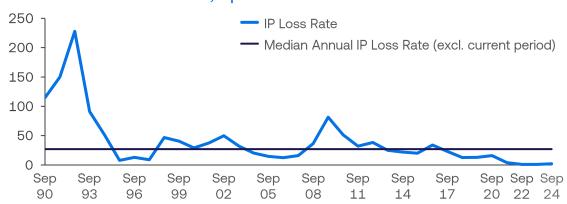


### Long run provisions & loss rates



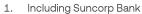


### ANZ historical loss rates<sup>2</sup>, bps



### Long run loss rate (internal expected loss3), %

Division	Sep 21	Sep 22	Sep 23	Mar 24	Sep 24	Sep 24 <sup>1</sup>
Australia Retail	0.12	0.11	0.10	0.09	0.11	0.11
Australia Commercial	0.68	0.56	0.52	0.53	0.52	0.52
New Zealand	0.13	0.11	0.12	0.13	0.17	0.17
Institutional	0.25	0.21	0.19	0.21	0.20	0.20
Suncorp Bank	-	-	-	-	-	0.14
Pacific	2.15	2.44	2.17	1.96	1.96	1.96
Total	0.22	0.19	0.17	0.18	0.19	0.18



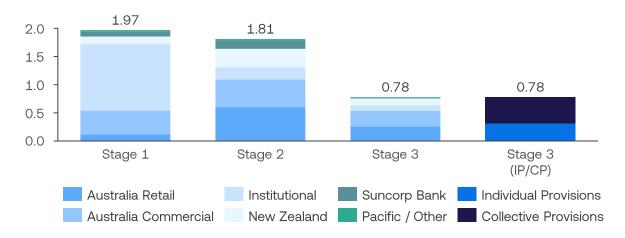
<sup>2.</sup> IP Charge as a % of average Gross Loans and Advances (GLA)



Internal Expected Loss (IEL) is an internal estimate of the average annualised loss likely to be incurred through a credit cycle. Presented as a % of Gross Loans and Advances (GLA)

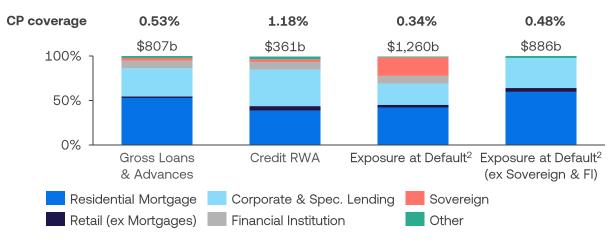
### Collective provision (CP) balance

### Provision balance by stage, Sep 24<sup>1</sup> \$b



CP balance by division \$b	Mar 23	Sep 23	Mar 24	Sep 24	Sep 24 <sup>1</sup>
Australia Retail	0.95	0.95	0.95	0.93	0.93
Australia Commercial	1.03	1.04	1.05	1.05	1.05
Institutional	1.45	1.43	1.46	1.44	1.44
New Zealand	0.54	0.56	0.54	0.54	0.54
Suncorp Bank	-	-	-	-	0.25
Pacific & Other	0.07	0.05	0.05	0.04	0.04
_Total	4.04	4.03	4.05	4.00	4.25

### Portfolio composition and coverage, Sep 24<sup>1</sup> %



CP balance by portfolio \$b	Mar 23	Sep 23	Mar 24	Sep 24	Sep 24 <sup>1</sup>
Corporate	1.84	1.87	1.86	1.81	1.93
Specialised Lending	0.28	0.27	0.29	0.32	0.36
Residential Mortgage	0.82	0.79	0.81	0.75	0.84
Retail (ex Mortgages)	0.84	0.82	0.81	0.84	0.84
Sovereign / Financial Institution <sup>3</sup>	0.26	0.28	0.28	0.28	0.28
Total	4.04	4.03	4.05	4.00	4.25



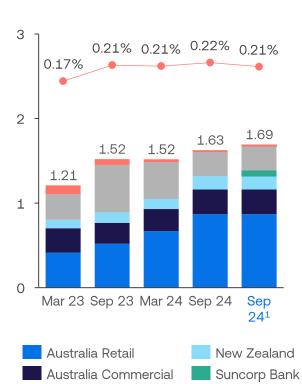
Including Suncorp Bank

EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

### Impaired Assets

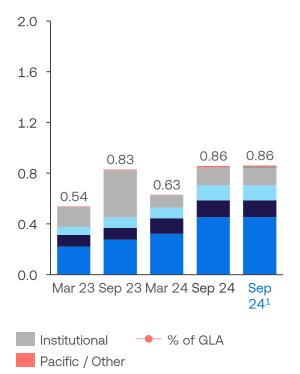
### Gross impaired assets, \$b

By division



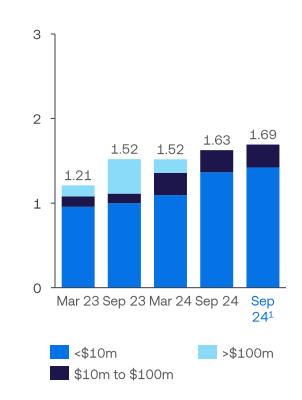
### New impaired assets, \$b

By division



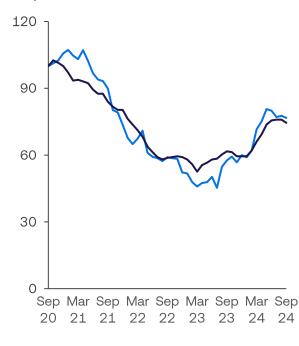
### Gross impaired assets, \$b

By size of exposure



#### Control list, Indexed data

Sep 20=100



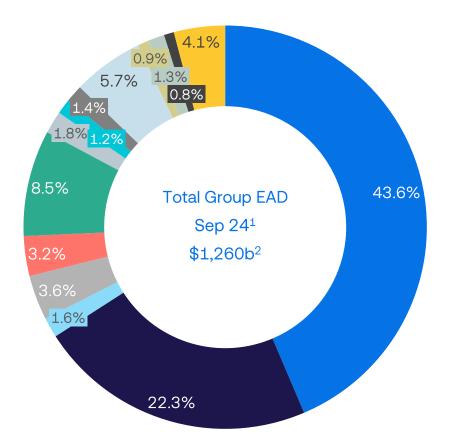
- Control List by Limits
- Control List by No. of Groups

0

1. Including Suncorp Bank

### Total portfolio composition

### Exposure at Default (EAD) distribution



Category	% of Group EAD <sup>2</sup>		% of Impaired Assets to EAD <sup>2</sup>			Gross Impaired Assets <sup>3</sup>	
	Sep 23	Mar 24	Sep 24 <sup>1</sup>	Sep 23	Mar 24	Sep 24 <sup>1</sup>	Sep 24 <sup>1</sup>
Consumer Lending	40.3%	41.4%	43.6%	0.1%	0.2%	0.2%	\$950m
Finance, Investment & Insurance	26.4%	24.5%	22.3%	0.0%	0.0%	0.0%	\$16m
Business & Property Services	1.6%	1.7%	1.6%	0.2%	0.3%	0.3%	\$52m
Manufacturing	4.4%	4.1%	3.6%	0.1%	0.1%	0.2%	\$95m
Agriculture, Forestry, Fishing	3.0%	3.0%	3.2%	0.3%	0.3%	0.4%	\$142m
Government & Official Institutions	6.1%	7.4%	8.5%	0.0%	0.0%	0.0%	\$0m
Wholesale Trade	2.0%	2.0%	1.8%	0.1%	0.2%	0.1%	\$24m
Retail Trade	1.5%	1.4%	1.2%	0.5%	0.5%	0.4%	\$62m
Transport & Storage	1.6%	1.5%	1.4%	0.1%	0.1%	0.2%	\$40m
Commercial Property	5.6%	5.7%	5.7%	0.4%	0.3%	0.2%	\$135m
Resources (Mining)	1.1%	1.0%	0.9%	0.1%	0.1%	0.1%	\$9m
Electricity, Gas & Water Supply	1.4%	1.3%	1.3%	0.0%	0.0%	0.0%	\$2m
Construction	0.7%	0.8%	0.8%	0.5%	0.3%	0.4%	\$38m
Other	4.1%	4.1%	4.1%	0.7%	0.4%	0.2%	\$127m
Total Group EAD <sup>2</sup>	\$1,163b	\$1,151b	\$1,260b	0.1%	0.1%	0.1%	\$1,693m

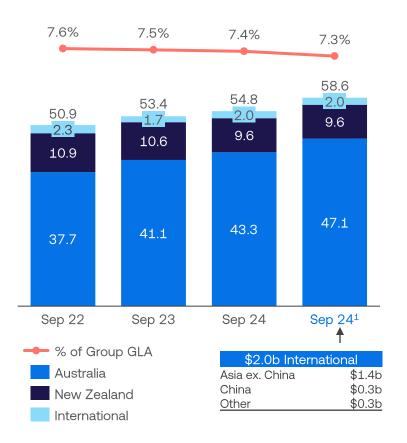
<sup>1.</sup> Including Suncorp Bank

<sup>2.</sup> EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

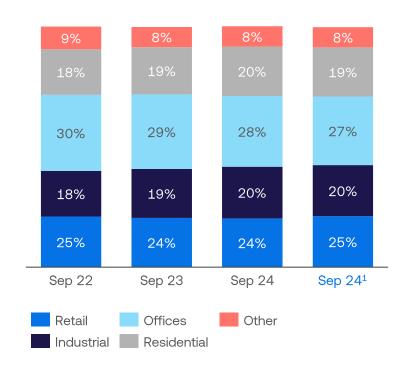
<sup>3.</sup> Excludes unsecured retail products which are 90+ DPD

### **Commercial Property**

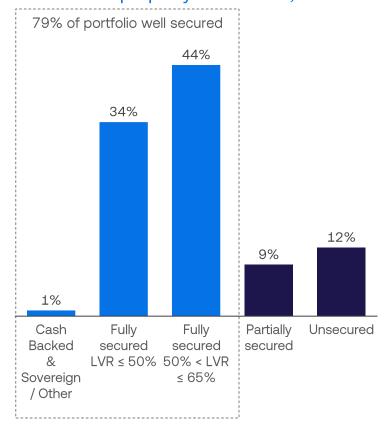
### Outstandings by region, GLA \$b



### Outstandings by sector, %



### Commercial property collateral<sup>2,3</sup>, %

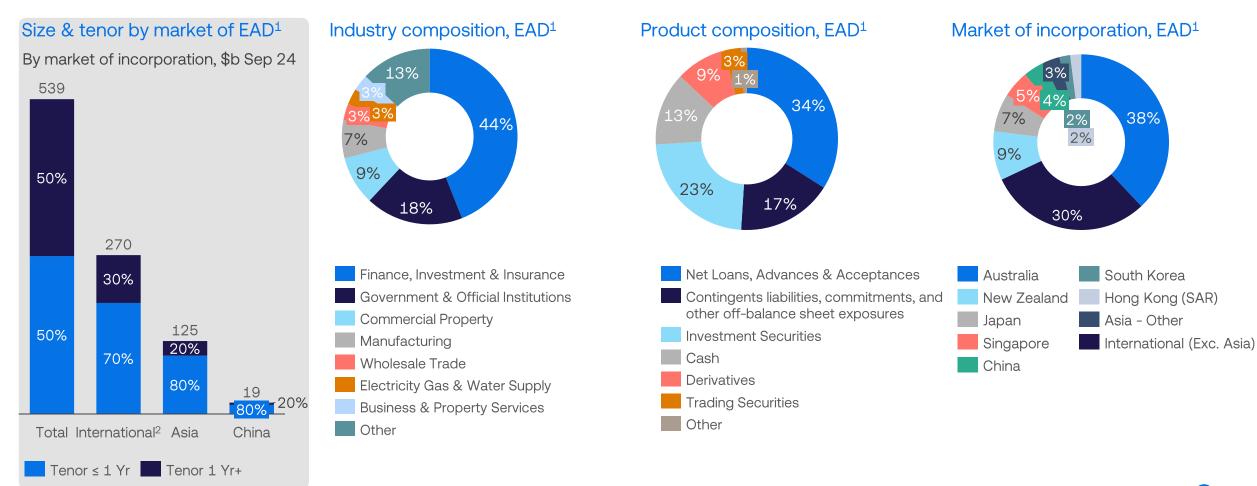


<sup>1.</sup> Including Suncorp Bank

<sup>2.</sup> Figures including Suncorp Bank. Commercial property collateral distribution based on limits (includes drawn and undrawn exposures)

s. Fully Secured: loan amount ≤100% of extended security value; Partially Secured: loan amount >100% of the extended security value

### ANZ Institutional portfolio



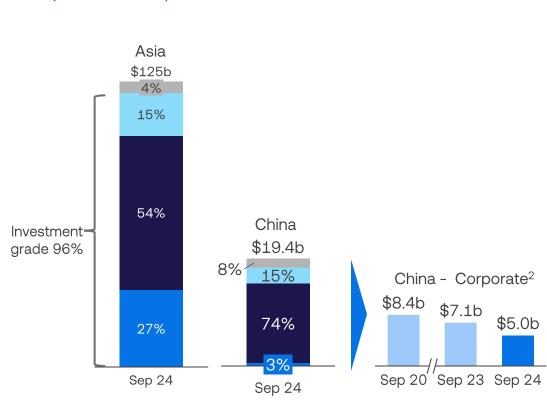
<sup>1.</sup> EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

<sup>2.</sup> International includes Asia Pacific, Europe and America

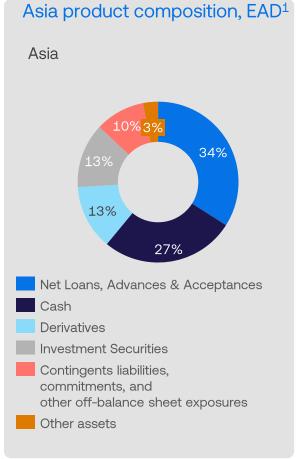
### Institutional Asia portfolio

Asia portfolio composition, % of EAD<sup>1</sup>

A+ to BBB+









BBB to BBB-

<sup>1.</sup> EAD excludes amounts for the 'Securitisation' Basel class, as per APS330. Data provided is on a Post CRM basis, net of credit risk mitigation such as guarantees, credit derivatives, netting and financial collateral

<sup>2.</sup> Corporate exposure includes AIRB, FIRB and Standardised Corporate Basel asset class treatments

## ANZ 2024 Full Year Results

Housing



## Australia home loans – portfolio overview excluding Suncorp Bank

	Portfolio <sup>1</sup>			Flow		
	Sep 22	Sep 23	Sep 24	FY23	FY24	
Number of Home Loan accounts	968k	958k	944k	193k²	177k <sup>2</sup>	
Total FUM	\$283b	\$304b	\$324b	\$89b	\$89b	
Average Loan Size <sup>3</sup>	\$292k	\$317k	\$344k	\$486k	\$498k	
% Owner Occupied <sup>4</sup>	68%	68%	68%	66%	62%	
% Investor <sup>4</sup>	31%	31%	31%	34%	38%	
% Equity Line of Credit <sup>5</sup>	1%	1%	1%	0%	0%	
% Paying Variable Rate Loan <sup>6</sup>	72%	84%	96%	95%	99%	
% Paying Fixed Rate Loan <sup>6</sup>	28%	16%	4%	5%	1%	
% Paying Interest Only <sup>7</sup>	9%	9%	9%	15%	17%	
% Broker <sup>6,8</sup>	55%	57%	59%	64%	65%	

	Portfolio <sup>1</sup>				
	Sep 22	Sep 23	Sep 24		
Average LVR at Origination <sup>9,10</sup>	68%	65%	66%		
Average Dynamic LVR (excl. offset) <sup>10,11</sup>	49%	49%	48%		
Average Dynamic LVR (incl. offset) <sup>10,11</sup>	43%	43%	42%		
Market share <sup>12</sup>	13.0%	13.3%	13.6%		
% Ahead of Repayments <sup>6,13</sup>	71%	75%	82%		
Offset Balances <sup>14</sup>	\$39b	\$42b	\$48b		
% First Home Buyer	8%	8%	8%		
% Low Doc <sup>15</sup>	2%	1%	1%		
Loss Rate <sup>16</sup>	0.01%	0.01%	0.01%		
% of Australia Geography Lending <sup>17,18</sup>	61%	62%	63%		
% of Group Lending <sup>17</sup>	42%	43%	44%		

#### Unless otherwise stated metrics are based on balances

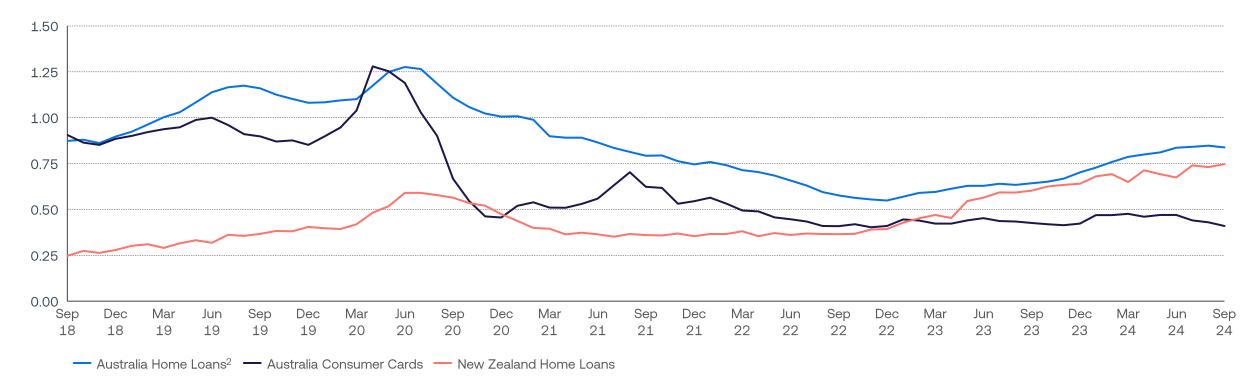
1. Home Loans portfolio (includes Non-Performing Loans, excludes Offset balances) 2. New accounts includes increase to existing accounts and split loans (fixed and variable components of the same loan) 3. Average loan size for Flow excludes increases to existing accounts 4. The current classification of Investor vs Owner Occupied is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances 5. ANZ Equity Manager product is no longer offered for sale as of 31 July 2021 6. Excludes Equity Manager accounts 7. Based on customers that request a specific interest only period and does not include loans being progressively drawn e.g. construction. Historical 'Flow' numbers restated as a result of data quality improvements 8. Historical 'Portfolio' numbers restated due to changes in reporting classifications 9. Based on accounts originated in the respective year 10. Unweighted based on # accounts and includes capitalised LMI premiums 11. Valuations updated to Aug 24 where available. Excludes unknown DLVR 12. Source: APRA Monthly Authorised Deposit-Taking Institutions Statistics (MADIS) to Sep 24 13. Excess repayments based on available redraw and offset. Historical numbers restated as a result of data quality improvements 14. Offset balances reflect only those balances linked to Home Loan accounts 15. Low Doc lending at ANZ is no longer offered 16. Annualised write-off net of recoveries 17. Based on Gross Loans & Advances 18. Australia Geography includes Australia Retail, Australia Commercial and Institutional Australia



### Australia<sup>1</sup> & New Zealand 90+ days past due (DPD)

### Consumer portfolio<sup>1</sup>

90+ DPD as a % of total portfolio balances

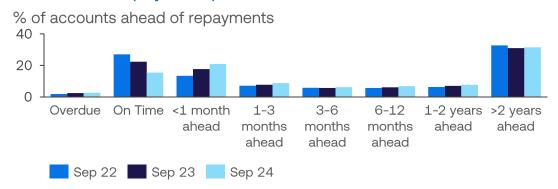


<sup>1.</sup> Excludes Suncorp Bank

<sup>2.</sup> Includes Gross Impaired Assets and Hardship accounts. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only Ioans. Australia Home Loans 90+ between Mar-20 and Jun-20 excludes eligible Home Loans accounts that had requested COVID-19 assistance but due to delays in processing had not had the Ioan repayment deferral applied to the account

### Australia home loans – portfolio resilience

#### Home Loans repayment profile<sup>1,2</sup>

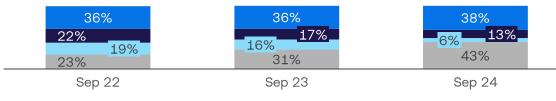


### Dynamic LVR based on portfolio balances<sup>1,4</sup>



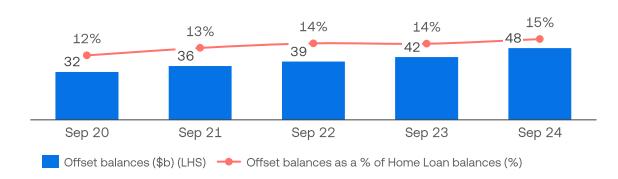
### Home Loans on time and <1 month ahead profile <sup>2,3</sup>

% composition of accounts



- Investment: Interest payments may receive negative gearing/tax benefits
- New Accounts: ≤ 12 months old
- Structural: Loans that restrict payments in advance eg. fixed rate loans
- Residual

#### Offset account balances<sup>5</sup>

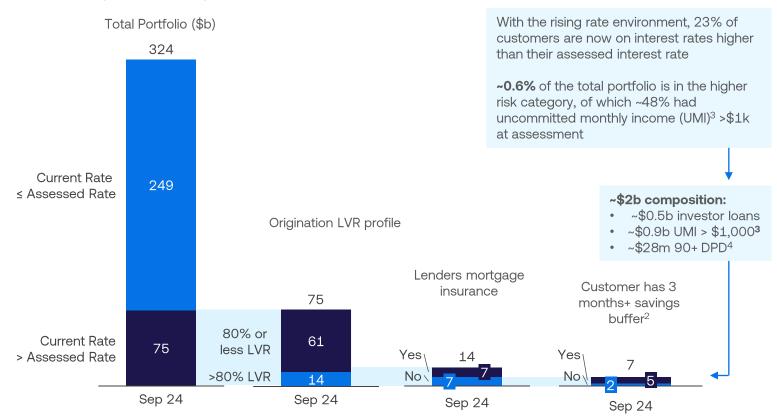


- 1. Includes Non-Performing Loans
- 2. Excess repayments based on available redraw and offset. Excludes Equity Manager accounts. Historical numbers restated as a result of data quality improvements
- 3. The current classification of Investor vs Owner Occupied, is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances
- 4. Includes capitalised LMI premiums, doesn't consider offset balances, and excludes unknown DLVR. Valuations updated to Aug 24 where available
- 5. Offset balances reflect only those balances linked to Home Loan accounts



### Australia home loans - portfolio origination and attributes

### Home loans portfolio, Sep 24

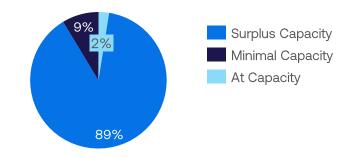


#### ANZ Interest rate buffer & floor

Home loan applications are assessed at the greater of the customer interest rate plus the interest rate buffer or an interest rate floor



### ANZ flow borrowing capacity<sup>3,5</sup>, FY24



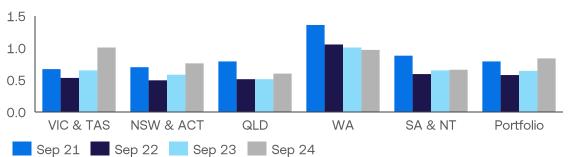
- 1. Accounts with missing assessed rate information are grouped into Customer Rate < Assessed Rate based on the assumption that the assessed rate used in the mortgage assessment stage to account for borrower's ability to repay at origination should be higher than the current interest rate
- 2. Buffers are calculated at customer level, incorporating all Retail debts within the customer cluster at ANZ, and all funds available in ANZ redraw, offset and transaction and savings accounts
- 3. Uncommitted Monthly Income (UMI) is determined after income and expense buffers and shading are applied, and based on verified income only
- 4. The ~\$28m 90+ days past due (DPD) represents <0.01% of the total Home Loans portfolio. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only loans. Australia Home Loans 90+ between Mar 20 and Jun 20 excludes eligible Home Loans accounts that had requested COVID-19 assistance but due to delays in processing had not had the loan repayment deferral applied to the account
- . Majority of lending 'at capacity' is bridging finance while 'minimal capacity' reflects the proportion of customers with a borrowing capacity of less than \$50 of uncommitted monthly income (UMI)



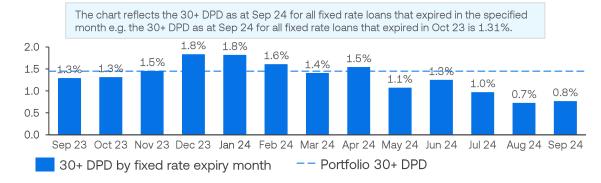
### Australia home loans – portfolio performance

#### Home loans 90+ DPD (by state) 1,2

% of portfolio segment balances



### 30+ DPD at September 24 by fixed rate expiry month



#### Home loans delinquencies<sup>1,2,3,4</sup>

% of portfolio segment balances



### Home loans 90+ DPD (by vintage) 5,%



- . Includes Gross Impaired Assets and Hardship accounts
- 2. ANZ delinquencies are calculated on a missed payment basis for amortising and Interest Only loans
- . The current classification of Investor vs Owner Occupied, is based on ANZ's product category, determined at origination as advised by the customer and the ongoing precision relies primarily on the customer's obligation to advise ANZ of any change in circumstances
- 4. 30+ and 90+ between Mar 20 and Jun 20 excludes eligible Home Loans accounts that had requested COVID-19 assistance but due to delays in processing had not had the loan repayment deferral applied to the account
- 5. Home Loans 90+ days past due (DPD) vintages represent % ratio of ever 90+ delinquent (measured by # accounts), contains credit critical applications with at least 6 months on book

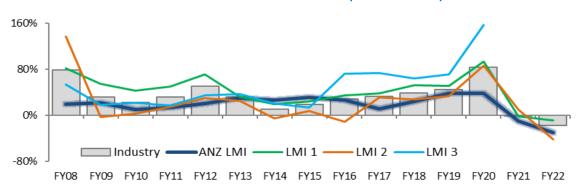


## Lenders mortgage insurance excluding Suncorp Bank

#### September full year 2024 results

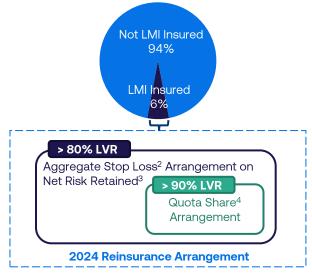
Gross Written Premium (\$m)	\$89.1m
Net Claims Paid (\$m)	\$3.4m
Loss Rate (of Loan Exposure - annualised)	1.2bps

### ANZLMI claims loss ratios remained comparable to peers<sup>1</sup>



#### LMI & Reinsurance structure

Australian Home Loan portfolio LMI and Reinsurance structure at 30 Sep 24 (% New Business FUM Oct 23 to Sep 24)



ANZLMI uses a **diversified panel of reinsurers** (10+) comprising a mix of APRA authorised reinsurers and reinsurers with highly rated security

Reinsurance is comprised of a **Quota Share arrangement** with reinsurers for mortgages 90% LVR and above and in addition an **Aggregate Stop Loss arrangement** for policies over 80% LVR



<sup>1.</sup> Source: APRA general insurance statistics (loss ratio net of reinsurance) - Last publication of LMI Industry data was December 2022

<sup>2.</sup> Aggregate Stop Loss arrangement -reinsurer indemnifies ANZLMI for an aggregate (or cumulative) amount of losses in excess of a specified aggregate amount. When the sum of the losses exceeds the pre-agreed amount, the reinsurer will be liable to pay the excess up to a pre-agreed upper limit

<sup>3.</sup> Net Risk Retained - risk after accounting for recoveries from Quota Share reinsurance arrangements

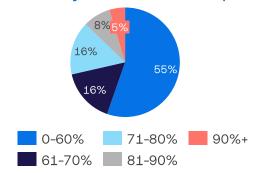
Quota Share arrangement - reinsurer assumes an agreed reinsured % whereby reinsurer shares all premiums and losses accordingly with ANZLMI

### New Zealand home loans – portfolio overview

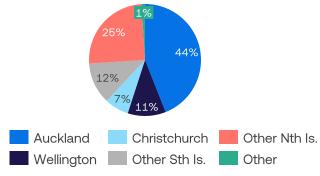
	Portfolio		Flow		
	FY22	FY23	FY24	FY23	FY24
Number of Home Loan Accounts	538k	545k	555k	50k	56k
Total FUM (NZD)	104b	107b	111b	19b	21b
Average Loan Size (NZD)	194k	197k	200k	371k	382k
Market Share <sup>1</sup>	30.4%	30.4%	30.4%		
% Owner Occupied	76%	77%	77%	81%	79%
% Investor	24%	23%	23%	19%	21%
% Paying Variable Rate Loan <sup>2</sup>	11%	11%	10%	19%	14%
% Paying Fixed Rate Loan <sup>2</sup>	89%	89%	90%	81%	86%

	Portfolio		Flow		
	FY22	FY23	FY24	FY23	FY24
% Paying Interest Only	13%	11%	11%	17%	16%
% Paying Principal & Interest	87%	89%	89%	83%	84%
% Broker Originated	47%	50%	52%	60%	61%
Average LVR at Origination	56%	55%	56%		
Average Dynamic LVR	37%	40%	42%		
% Low Doc <sup>3</sup>	0.22%	0.20%	0.18%		
Home Loan Loss Rate	0.00%	0.00%	0.01%		
% of NZ Geography Lending	71%	72%	73%		

### Home loan dynamic basis LVR profile



### Housing portfolio by region



Unless otherwise stated metrics are based on balances



<sup>1.</sup> Source: RBNZ, market share at NZ Geography level 2. Flow excludes revolving credit facilities 3. Low documentation (Low Doc) lending allowed customers who met certain criteria to apply for a mortgage with reduced income confirmation requirements. New Low Doc lending ceased in 2007

## ANZ 2024 Full Year Results

Divisional performance



### Australia Retail

### Sustaining momentum

- ANZ Plus customers increased 84% with over \$7bn additional FUM
- Improved Home Lending capability enabling growth of 1.3x system
- Increased personalised messaging supported two-year high in brand consideration
- Sustainable productivity contained cost growth to 2%, largely self-funding Plus costs

### Deepening customer engagement through innovation

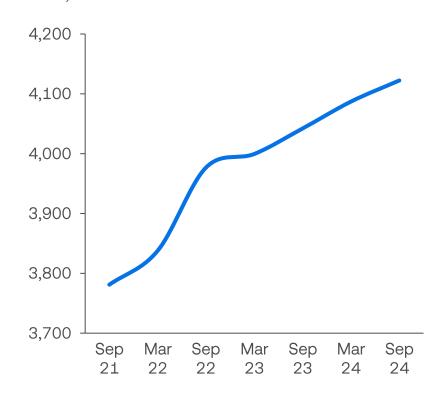
- Launched features to drive engagement ANZ Circle; view 'My Accounts' in ANZ Plus
- Cashrewards members grew 9% to 2.4 million, with members benefiting from almost \$50m of cashback
- 71% of accounts opened through digital channels<sup>1</sup>, with 84% of customers regularly engaging digitally<sup>2</sup>

### Enhancing customer care and protection

- Using AI and latest technology to deliver a 46%³ reduction in customer scam losses
- Our people & systems prevented customers losing >\$140 million<sup>4</sup> to fraud and scams
- Multi-faceted approach customer education, mule detection capability, personalised customer warning messages on high-risk transactions, Al detection of scams

#### Increasing Digitally active users

Users, '000s



Metrics apply to FY24 unless stated otherwise

- 1. Everyday Banking, Wealth & Business accounts sold through Retail channels (excludes Home Loans)
- 2. % of customers (in-use transaction or savings accounts that are eligible for digital access) who have logged on to ANZ App or ANZ Internet Banking in the last 30 days
- ANZ Classic customers
- 4 ANZ Classic and ANZ Plus customers



62

### Australia Commercial

#### Customer contribution

- 24% of total group revenue<sup>1</sup>
- ~66% of customers have at least one Retail product
- ~71% of Australian based Transactive Global users are Commercial customers

#### Investment and innovation

- ~1/3 eligible SME customer transaction account openings occurred digitally
- GoBiz streamlined origination channel now includes term loans, overdrafts, asset finance, corporate cards and broker referrals
- National Business Centre enhancements and improved data driven leads resulted in a 28% increase in Retail to Commercial referrals<sup>2</sup> and continued uplift in sales conversion
- ~60% reduction in ANZ Worldline<sup>3</sup> merchant onboarding time for SME customers

### Strength

- ~\$1.80 in deposits for every \$1.00 in loans
- ~83% of exposures are fully secured
- Revenue on RWA 7.54%, up 36bps vs FY23

Growth Rates FY24 vs FY23 / Sep 24 vs Sep 23

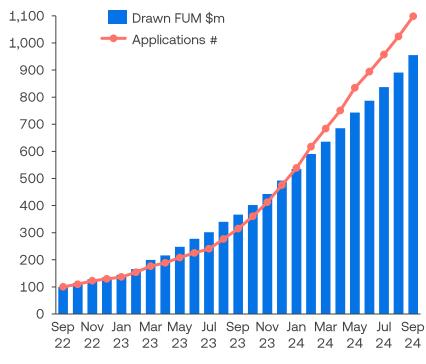
#### 1. Including Commercial customer revenue in Institutional and Retail

- 4Q24 v 4Q23
- 3. ANZ and Worldline hold 49% and 51% interest respectively

### Momentum in digital solution

GoBiz applications & drawn FUM, indexed data

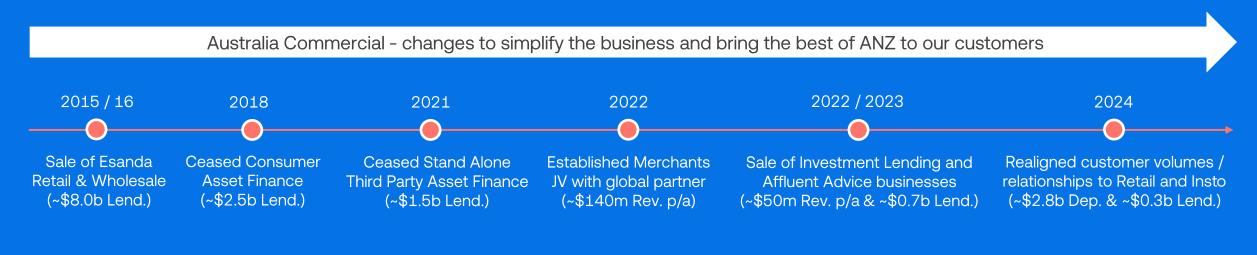
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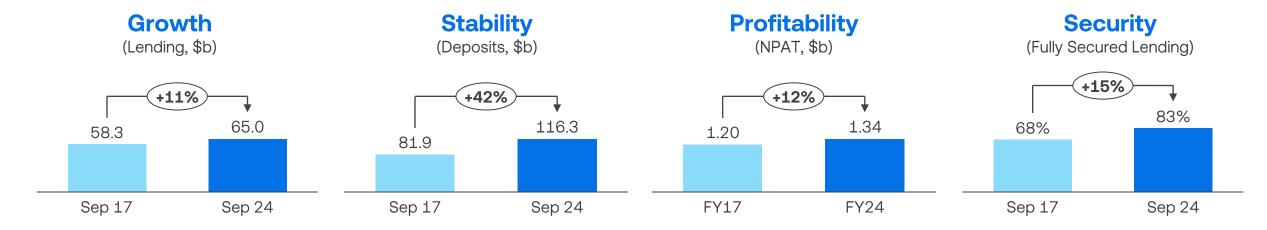




### Australia Commercial

### Creating a simpler, more secure and profitable Commercial Bank





### New Zealand

### Market Strength

- #1 market position in New Zealand, incl. Home Loans, Agri and KiwiSaver
- #1 Brand Consideration<sup>1</sup> among banks in NZ
- Canstar Bank of the Year in Small Business and Business Credit Cards for the 5th consecutive year, and for Small Business
   Merchant Services

### Digital Engagement

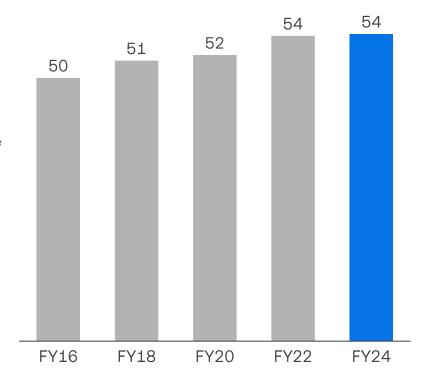
- Digitally active customers ~1.8m, up 3.9% on September 2023
- First to market in New Zealand, the ANZ Dynamic Security Code offers safer online shopping with a frequently changing code instead of the static CVV code
- Over 13 million Two-Factor Authentication messages and over 1 million ANZ Fraud Check messages sent to customers to validate transactions

### **Customer Engagement**

- Reached 100k KiwiSaver members making \$2.5 billion in first home withdrawals
- Over 7.7 million customer education communications sent about scams and delivered over 110 sessions with more vulnerable customers directly
- The HOWTWO Small Business Programme offers two years fee-free on the Start Up package, insights from Dot Loves Data, and a check-in call from a Business Banking Specialist to support customers beyond their first two years

### Market Strength

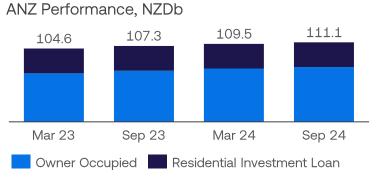
Brand Consideration<sup>1</sup>, %





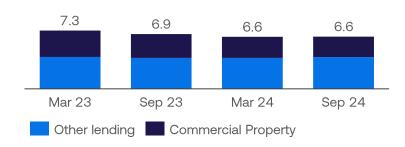
# New Zealand division Balance sheet and financial strength

### Housing<sup>1</sup>

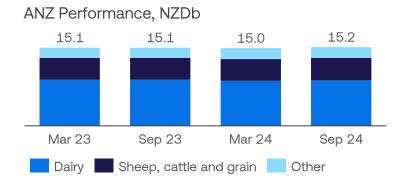


#### Business<sup>2</sup>

ANZ Performance, NZDb

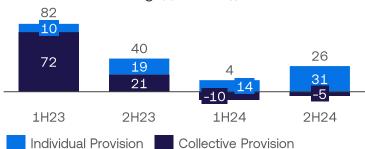


### Agri



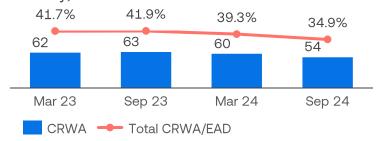
### Credit quality

Total Provision Charge/(Release), NZDm



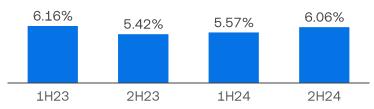
### Exposures<sup>3</sup>

Credit Risk Weighted Assets (CRWA) EOP & intensity, NZDb



#### **Balanced Financial Performance**

Net Interest Income / Avg Credit Risk Weighted Assets (CRWA), %



- 1. Housing includes business loans secured by residential properties
- 2. Business excludes business loans secured by residential properties
- Credit Risk Weighted Assets impacted by the implementation of the new NZ Agri credit model in 1H24 and a Mortgage credit model change in 2H24



### Institutional

### Leading Institutional Franchise

- #1 Institutional and Corporate Bank across Australia, NZ and Asia1
- Deep, long-term relationships with core customers who value our network and capabilities (~60% customers use multiple products)
- We operate in 29 markets including 13 across Asia

### Unique Markets and Payments Capability

- #1 Transaction Banking Lead Bank and market penetration (AUS/NZ)<sup>2</sup>
- #1 FX penetration and market share with Australia corporates<sup>2</sup> with digital comprising ~90% of volume
- Invested \$1.4b+ in technology & payment systems over 8 years

#### Sustainable Financial Returns

- Well diversified business across both product & region
- Resilient credit quality, with 77% of exposures investment grade
- Moderate downside to lower interest rates

### **Return on Equity**



Key Metrics	FY24	Rank <sup>3</sup> (FY24 performance vs prior financial years)
Revenue	\$6.89b	Highest
Cash profit	\$2.86b	2 <sup>nd</sup> highest
Return on equity	14.0%	Highest
Cost to income ratio	41.7%	2 <sup>nd</sup> lowest
Risk adj NIM (ex Markets)	3.68%	Highest
Revenue / avg risk weighted assets	4.05%	Highest

<sup>1.</sup> No.1 Relationship Strength Index in the Coalition Greenwich Large Corporate & Institutional Relationship Banking surveys, Australia 2005–06, 2008, 2010, 2011, 2014–21, 2023–24 (equal No.1 in 2010) (Coalition Greenwich, a division of Crisil, and formerly known as Peter Lee & Associates), and in the Peter Lee Associates Large Corporate & Institutional Relationship Banking surveys, New Zealand 2010–23. No.1 Overall Relationship Quality in the Coalition Greenwich Voice of Client – Asian Large Corporate Banking Study, 2017–23

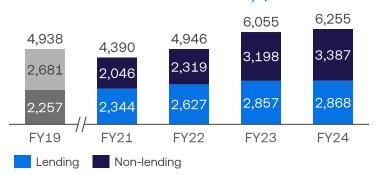


<sup>2.</sup> Source: Peter Lee Associates

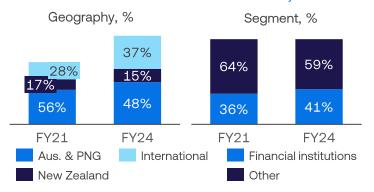
<sup>3.</sup> Represents FY24 performance ranking under the current business structure versus prior financial years since ANZ Institutional transformation in FY16

# Institutional Summary

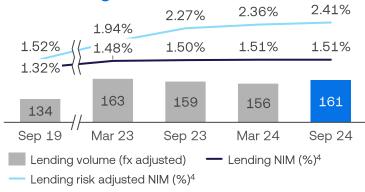
#### Customer franchise revenue<sup>1</sup>, \$m



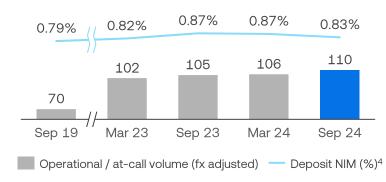
### Customer franchise revenue<sup>1</sup> mix, %



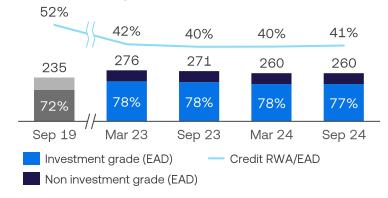
### Core lending<sup>2,3</sup>, \$b



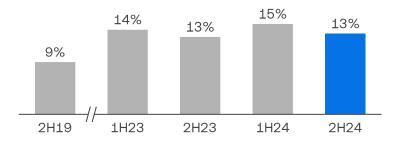
### Operational / at-call deposits, \$b



#### Risk intensity (ex Markets)



### Return on equity, %

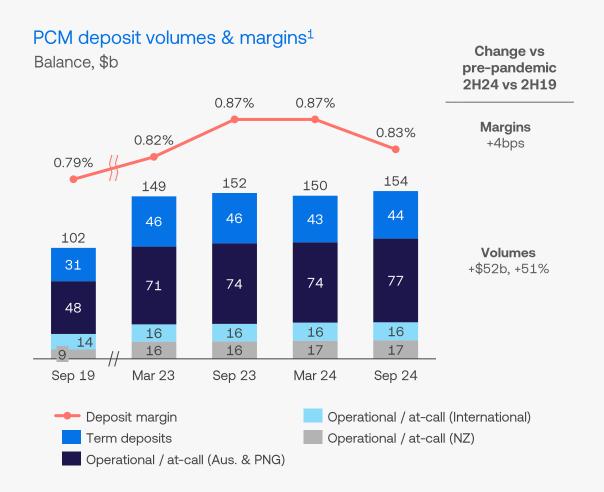


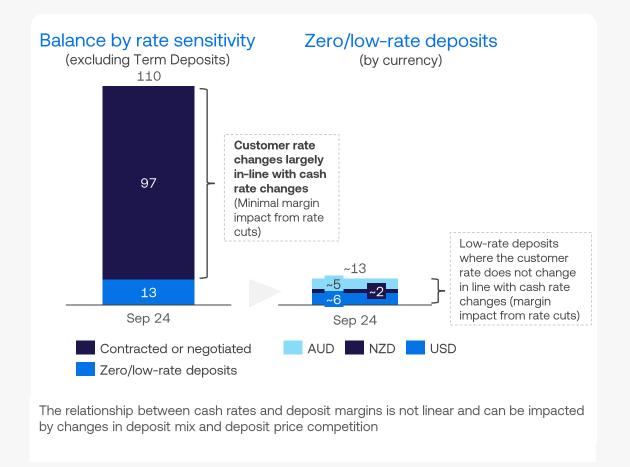
- 1. Excludes: Balance Sheet Trading and Derivative Valuation Adjustments
- 2. Represents Corporate Finance and Trade & Supply Chain
- 3. Lending risk adjusted NIM is calculated as net interest income divided by average Credit Risk Weighted Assets (CRWA) for Corporate Finance and Trade & Supply Chain
- 4. Margins represents half year average



### Institutional

### Payments and cash management





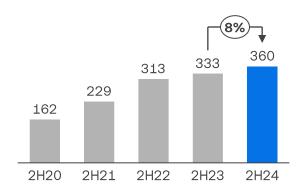


### Institutional

### Digital platforms- scalable operating leverage, capital light

#### Payments<sup>1</sup>

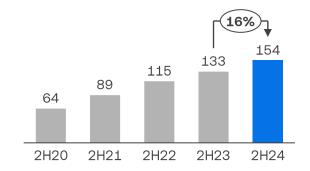
m



- Payments made by customers to their suppliers and employees through our digital channels.
- Covers payments initiated via Web & Mobile, direct integration with ANZ or via agency agreements whereby ANZ clears payments on behalf of other banks.

### Direct integration payments<sup>1,2</sup>

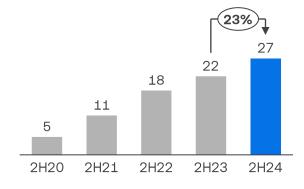
m



- Automated payments initiated via direct integration between the banks and our customers' systems.
- Enables a high degree of automation and control for customers, replacing manual processes with a scalable alternative that removes the need for human intervention.

### Real time payments<sup>1,2</sup>

NPP agency, m



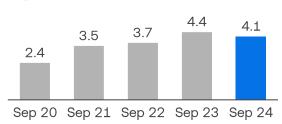
- A service whereby ANZ clears & settles real-time payments for customers of Appointer banks on their behalf.
- Powering other banks' customers with real-time payments.

#### Client monies

Platform cash mgt. accounts<sup>3</sup>, k



Deposit Balance<sup>4</sup>, \$b



- Deposit management for entities holding funds on behalf of their clients.
- Supporting CX in provision of client money accounts to activate services/transactions.

### Platform initiatives are enabling additional revenue opportunities within ANZ Payments & Cash Management

- 1. Number of payments
- 2. Subset of total payments
- 3. Platform Cash Mgt. Accounts- Note: Reduction between September 2023 and September 2024 includes one-off bulk closure of ~45k inactive accounts in 1H24
- 4. Total deposit balances in Australia virtual client monies accounts

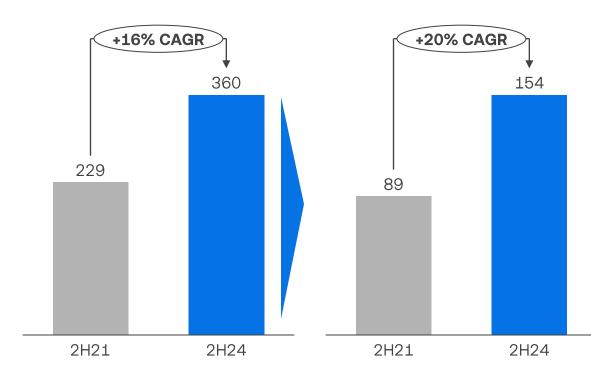


### Payments offering has strengthened, underpinned by Transactive

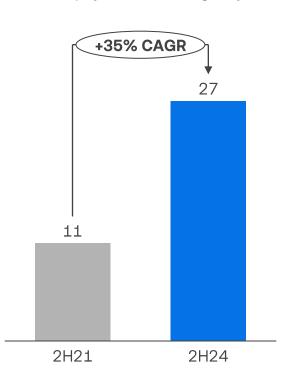
Direct integration payments<sup>1,2</sup>, m

### Institutional platform performance

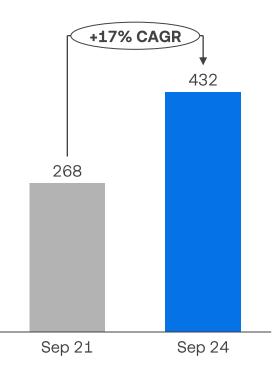
Payments<sup>1</sup>, m



Real time payments (NPP Agency)<sup>1,2</sup>, m



Client Monies, Accounts<sup>3</sup>, k

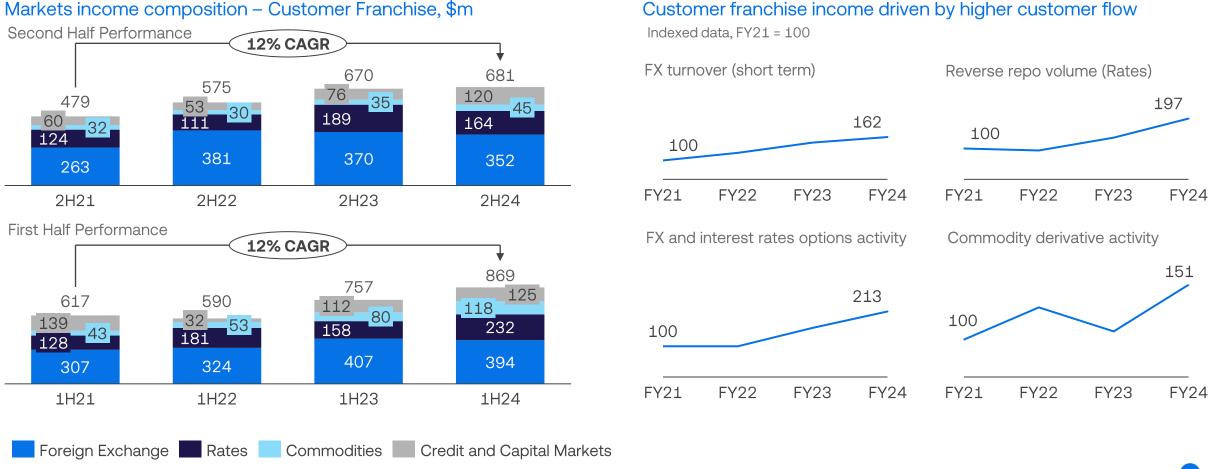


Number of payments

<sup>2.</sup> Subset of total payments

<sup>3.</sup> Platform Cash Management accounts

### Markets income - Customer franchise<sup>1</sup>





# ANZ 2024 Full Year Results

Environmental, Social & Governance (ESG)



# Our ESG approach and related disclosures

At ANZ, our purpose is to shape a world where people and communities thrive.

Integrating ESG and purpose into our strategy has created an opportunity for us to better serve our customers and generate long-term shareholder value.

Our ESG approach is focused on responding to the five key materials issues:



Housing



Ethics, conduct and culture



Environmental sustainability



Information security



Financial wellbeing



Responsible customer engagement



Environmental, Social and Governance (ESG) reporting | ANZ



ESG Shareholder Centre | ANZ



Climate change | ANZ





Accessing affordable housing | ANZ



Financial wellbeing | ANZ

### ANZ progress towards net-zero

Implemented Climate Change Risk Assessment online tool to support bankers to engage with selected large business customers on climate risk First Australian bank to join the We will extend our engagement to the next cohort of Set two additional NZBA sectoral pathways: NZBA our LEEP customers, which are customers included in • Thermal coal our sectoral pathway targets and other large emitters, Transport sub sectors Set a target to encourage and Set our first two NZBA sectoral both as identified through LEEP customer selection. support 100 of our largest pathways: Disclosed an: emitting business customers Power generation We will review our existing and any new sectoral · Agribusiness data coverage cohort target to develop or strengthen their • Large-scale commercial real pathways and targets to incorporate relevant • Australian residential home loans financed emissions transition plans facilitated emissions by November 2025 estate in Australia performance 2018 2021 2023 2025 **Enhanced Customer Engagement Starting Early** Scaling Up **From Ambition to Action** 2015 2022 2019 2024 2030 Committed to funding Announced target to fund and facilitate at Elevated climate to a material risk Aim to achieve targets for Issued first Green Bond, and facilitating at least least \$100 billion by end 2030 in social and our NZBA sectoral certified by the Climate Bonds \$50 billion by 2025 Five year Climate and Environment Strategy approved by environmental activities through customer pathways Initiative towards sustainable transactions and direct investments by ANZ<sup>2</sup> the Board in October 2024 solutions1 Aim to achieve our Committed to funding and Set four additional NZBA sectoral pathways: Climate and Environment Commenced a new phase of engagement for our LEEP, a facilitating at least \$10 billion by multi-year, multi-cohort customer engagement program Oil and gas Strategy 2020 in low carbon and Cement that builds on the experience we developed through the sustainable solutions Aluminium previous phase of our customer engagement. Steel Established the Central Review Team (CRT) as the Joined the TNFD Forum to support its work decision-making body that reviews the application of the customer transition plan assessment framework to customer ratings

- 1. See ANZ's 2022 ESG Supplement explanatory notes section for methodology at page 95 available here: anz.com.au/esgreport
- 2. Important information about eligibility requirements for the target is set out in the Social and Environmental Target Methodology available here: anz.com.au/esgreport.

### How we are driving our ambition

Our five year Climate and Environment
Strategy sets out our objective to be a
trusted partner for our customers,
supporting them to adapt and become
more resilient, to a changing environment
and economy.

In particular, we aim to be a leading bank in supporting an effective and orderly transition for our large business customers. This supports our vision of financing a sustainable transition. Highlights of how we have progressed our climate approach in 2024 include:

- Elevated climate risk as a material risk
- Commenced a new phase of our Large Emitters Engagement Program (LEEP)
- Funded and facilitated social and environmental activities as part of our \$100b target, including \$38.96b since 1 April 2023<sup>1</sup>
- Supporting customers' transition through financing
- Implementing our **10 sectoral pathways to transition our lending to net-zero financed emissions** by 2050 in line with the goals of the Paris Agreement
- Taking steps to build capability to understand nature risks

This lays the foundation for us to deliver on our Climate and Environment Strategy action plan in coming years to support an effective and orderly transition.



### Large emitters engagement program (LEEP)

- Since 2018, our engagement with our large emitting business customers has continued to provide us with deeper insights into their transition plans, the opportunities available to them and the challenges they face.
- We expect the path to net-zero will be non-linear for many sectors, and we have observed that hard-to-abate sectors remain
  particularly challenged.
- This year, we commenced a new phase of customer engagement Large Emitters Engagement Program (LEEP).
- Building on the experience we developed through the previous phase of our customer engagement, this new phase has:
  - A large proportion of customers in energy and resources
  - Higher standards embedded in a more challenging assessment framework
  - Evolved disclosure approach to better reflect how we assess our customers' transition trajectory relative to our expectations (see next slide)
- We continue to hold high expectations of our 100 largest emitting business customers<sup>1</sup>. Additionally, we have set higher expectations for our **Institutional energy customers**<sup>2</sup>.
- LEEP, together with sectoral pathways, is informing our credit decisions in higher emitting sectors.



#### 100 largest emitting business customers by sector





<sup>1.</sup> Each customer was also required to meet specific credit limit thresholds and have an ongoing relationship with ANZ. For the definition of each LEEP customer cohort, refer to **LEEP customer selection** in the Glossary of Terms.

References to "Institutional energy customers" are to those that ANZ considers material in this context

### Supporting our LEEP customers' transition

### Evolved disclosure approach to better categorise LEEP customers' transition journey

- We continue to review our customers' transition plans against our upgraded 2024 assessment framework.
- A three-phase categorisation approach is adopted to better reflect how
  we assess their transition trajectory relative to our expectations. This also
  allows us to acknowledge sector- and region- specific challenges.
- We observed that most customers recognise climate as a financial risk and have assigned board responsibility to manage it. The majority of customers have set net-zero 2050 emissions targets for their operations, and we are seeing stronger disclosures in transition-related related capital expenditure and investment.
- We will continue engaging with our customers, even those in the 'Mature' phase, to encourage further improvements to their transition plans or to discuss examples of good practice.
- Our target is that by the end of 2025, compared with their starting point, more customers will be in the 'Mature' phase for their transition plans.
- To uplift our governance, we established the Central Review Team (CRT) as the decision-making body that reviews the application of the customer transition plan assessment framework.





Customers who have disclosed a well-developed or advanced transition

#### **Summary phase description**

plan, which includes Paris-aligned<sup>1</sup> intermediate targets covering scope 1 and 2 emissions for the highest emitting part of their business<sup>2</sup> and committing to a net-zero target by 2050. They also have clear plans to achieve their targets with strong governance and 'TCFD aligned' climate disclosure. This includes customers who we consider as 'sector leaders'.

Progressing

Mature

Customers who are demonstrating sufficient improvement<sup>3</sup> by progressing their plans. These customers may fall short on having Parisaligned intermediate targets, eg due to challenges in the sector or environment they operate in. These customers have at least adequate climate governance, actions to meet their targets, and may have or are moving towards TCFD-aligned disclosure.

Emerging

Customers who generally do not meet our expectations for the 'Progressing' phase. Some of these customers may have or are moving towards TCFD-aligned reporting but need to significantly improve certain key components of their transition plan. Some may have internal plans, including governance structures and steps being taken to reduce emissions that are not yet disclosed.



<sup>1.</sup> A term used to describe actions, strategies, targets or pathways that are consistent with reducing greenhouse gas emissions to levels that will limit global temperature increases to well below 2°C above pre-industrial levels and pursue efforts to limit the temperature increase to 1.5°C above pre-industrial levels.

<sup>2.</sup> Institutional energy customers that ANZ considers material also need to, by end 2025, disclose (1) Material scope 3 emissions and any progress towards reducing those emissions and (2) How company strategy, targets and planned capital expenditure is aligned with the Paris goals.

<sup>3.</sup> We assess the customer's improvement which includes evaluating their public disclosures and engagement with us.

### Implementing our sectoral pathways to transition our lending to net-zero financed emissions<sup>1</sup>

#### Sectoral pathways and targets backing customer decarbonisation

- This year we disclosed our progress towards transitioning our lending portfolio within eight of our higher emitting sectors (which includes two sub sectors in transport) to net-zero financed emissions by 2050 in line with the goals of the Paris Agreement, as part of our net-zero Banking Alliance (NZBA) commitment.
- This year, we have also calculated certain of our facilitated emissions in line with NZBA guidelines updated in March 2024 requiring NZBA members to review their targets to include capital markets arranging and underwriting activities by 1 November 2025.

	Sector <sup>2</sup>	2030 Interim Target reduction	Sep 24 performance vs baseline	Sep 24 performance vs pathway
<u> </u>	Power generation	-50% (vs 2020 baseline)	-33%	-16%
面	Oil and gas	-26% (vs 2020 baseline)	-42%	-35%
窟	Thermal coal	-100% (vs 2020 baseline)	-96%	-94%
云	Auto manufacturing	-28% (vs 2022 baseline)	-18%	-12%
<b>♣</b>	Shipping	-10% (vs 2022 baseline)	+0.4%	+3%
08	Aluminium	-30% (vs 2021 baseline)	+7%	+19%
恕	Cement	-20% (vs 2021 baseline)	-6%	+0.9%
	Steel	-28% (vs 2021 baseline)	-5%	+5%
	Australian large-scale commercial real estate (offices)	-60% (vs 2019 baseline)	-69%	-57%
	Australian large-scale commercial real estate (shopping centres)	-60% (vs 2019 baseline)	-50%	-30%
			On trook Class	to an track Not an track

On track

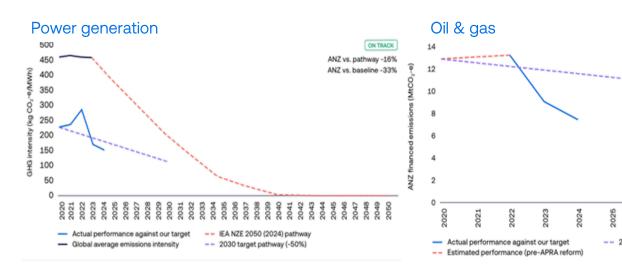
Close to on track Not on track

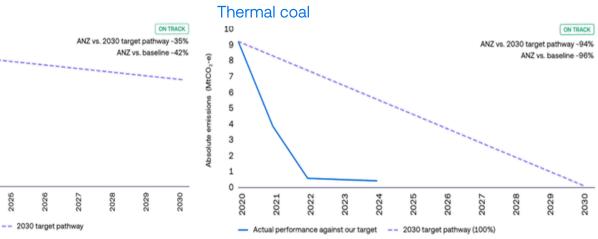


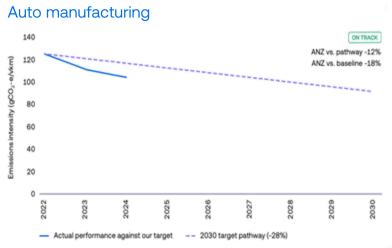
Please see the important information about forward-looking statements and climate-related information at the start and end of this presentation pack

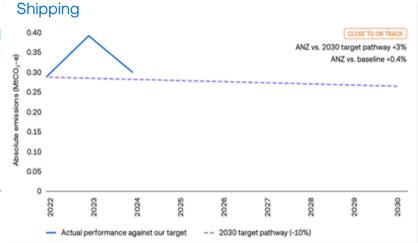
See our Climate-related Financial Disclosures, including Appendix 4 Financed and Facilitated Emissions Methodology, for details on ANZ's rationale for not disclosing a sectoral pathway target in 2024 for the Australian residential home-loans, Institutional agribusiness, and Aviation sectors; sectoral pathways and targets including the part of each sector's value chain; and the customers included in the scope of each pathway as well as detail on our performance against the targets: anz.com/esgreport

### Portfolio emissions pathways – energy & transport



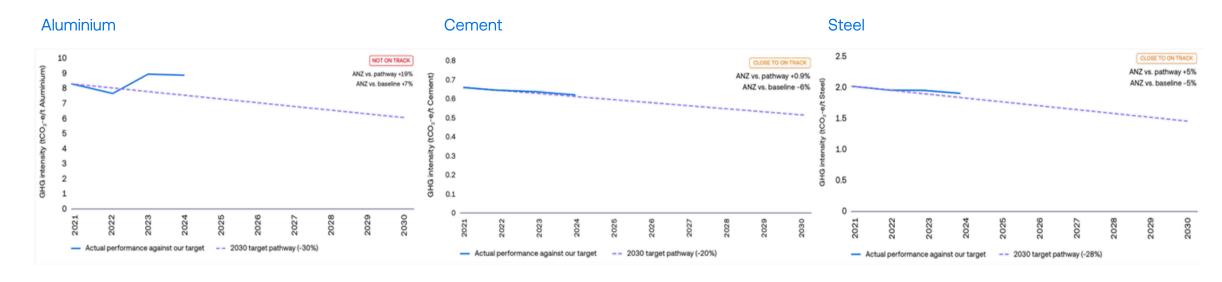


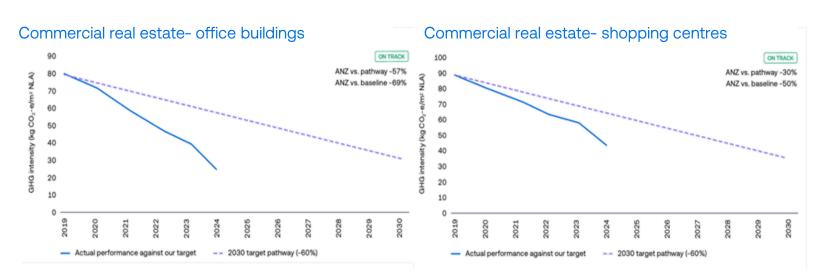






## Portfolio emissions pathways - manufacturing & buildings

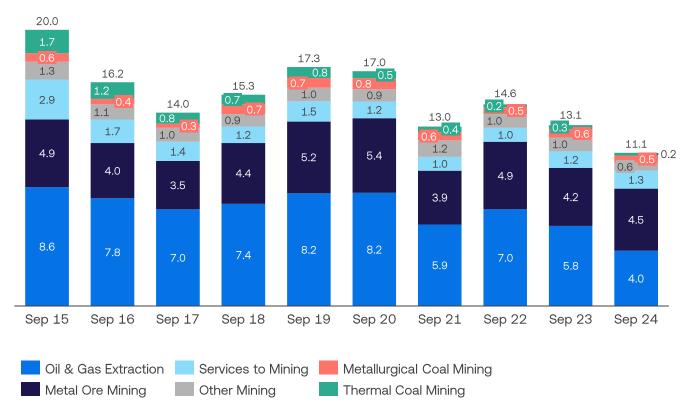




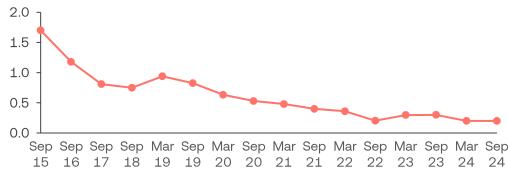


### Our resources portfolio

#### Resources Portfolio, EAD1 \$b



#### Thermal Coal Mining, EAD1 \$b



# Movements in Oil and Gas and Thermal Coal Mining Exposures

Our thermal coal mining exposure<sup>2</sup> decreased in 2024 driven by residual loan amortisation. The rate of decrease has slowed due to the portfolio reaching advanced stages of runoff, with the majority of our exposures (c. \$109m) being to mine rehabilitation bonds.

Our Upstream oil and gas exposures decreased in 2024 driven by lower corporate loan balances, ongoing amortisation of project financings, exited customer relationships, and lower trade finance and market exposures.

Our exposure is now lower than our 2025 exposure target (\$4.9b).



<sup>1.</sup> Exposure at Default - represents the exposure to each sector based on APRA's calculation formula which includes total committed loans (drawn plus a proportion of off-balance sheet exposures as specified by APRA).

<sup>2.</sup> Institutional customers that ANZ has allocated to industry code 1102 (Brown coal mining), i.e. those customers for whom thermal coal production is their predominant activity. For further details on the scope of this cohort and what we exclude (e.g. diversified miners that produce thermal coal), see Appendix 4 Financed and Facilitated Emissions Methodology included in the ANZ 2024 Climate-related Financial Disclosures available at anz.com/esgreport

# ANZ 2024 Full Year Results

Economics



### Australia & New Zealand economic forecast

	2020	2021	2022	2023	2024F	2025F	2026F
Australia – annual % growth GDP	-2.2	5.5	3.9	2.0	1.2	2.0	2.4
Australia - headline CPI (% y/y)	0.8	2.9	6.6	5.6	3.2	2.8	2.7
Australia - unemployment (% Q4 avg)	6.8	4.7	3.4	3.8	4.2	4.4	-
Australia - Wage Price Index (%y/y)	1.4	2.3	3.3	4.1	3.6	3.6	-
RBA cash rate (% year end)	0.10	0.10	3.10	4.35	4.35	3.60	3.60
Residential Property Prices (% y/y)	1.9	21.0	-6.9	9.1	7.3	5.5	5.5
Credit Growth - Housing (% y/y)	3.4	7.0	6.8	4.2	4.6	5.0	5.2
Credit Growth – Business (% y/y)	0.5	6.0	12.8	6.5	6.9	6.0	5.6
New Zealand – annual % growth GDP	-1.4	5.6	2.4	0.7	0.0	0.8	2.2
New Zealand - headline CPI (% y/y)	1.7	3.9	7.2	5.7	2.9	2.2	2.0
New Zealand – unemployment (% Q4 avg)	4.9	3.2	3.4	4.3	5.1	5.3	-
RBNZ cash rate (% year end)	0.25	0.75	4.25	5.50	4.25	3.50	3.50
Residential Property Prices (% y/y)	15.6	26.5	-13.0	-0.7	-0.9	4.5	-

2024F, 2025F and 2026F as 11 November 2024. For latest forecasts, please visit ANZ Research research.anz.com/forecasts



### Global economic scorecard

Category	Australia	United Kingdom	Euro Area	United States	Canada	New Zealand
Annual GDP growth	1.0%	0.7%	0.9%	2.7%	1.3%	-0.5%
Annual CPI inflation	2.8%	1.7%	2.0%	2.4%	1.6%	2.2%
Policy rate (cash rate)	4.35%	4.70%	3.25%	4.65%	3.75%	4.75%
2yr swap rate (spread to cash)	-0.26%	-0.23%	-0.96%	-0.60%	-0.77%	-0.94%
10yr bond yield <sup>1</sup>	4.54%	4.43%	2.36%	4.31%	3.18%	4.55%
Unemployment	4.1%	4.0%	6.3%	4.1%	6.5%	4.8%
Current Account balance % GDP	-0.7%	-2.2%	2.5%	-3.3%	-0.8%	-6.7%
Budget balance % GDP <sup>2</sup>	-0.5%	-3.6%	-3.1%	-6.5%	-1.5%	-2.4%
Govt net debt % GDP <sup>3</sup>	29.5%	91.6%	45.6%	98.8%	14.4%	22.4%
Credit Rating (S&P) <sup>1</sup>	AAA	AA	-	AA+	AAA	AA+

<sup>1.</sup> Data using latest actuals as at 11 November



<sup>2.</sup> Source: IMF, Standard and Poor's (S&P), Bloomberg, ANZ Research.

<sup>3.</sup> EUR 10yr Bond Yield is the German Bund, Credit rating is Germany's.

<sup>4.</sup> Budget Balances are Bloomberg's consensus forecast, with Germany quoted for EUR.

<sup>5.</sup> Net Debt figures are IMF's forecast for General Government Net Debt for this calendar year, with Germany quoted for EUR.

<sup>6. 1</sup>st place (or #1) in each category shaded dark blue, 2nd place (or #2) light blue, 2nd last place orange, and last place shaded red.

# ANZ economic forecasts – global comparison

	2022	2023	2024F	2025F	2026F			
GDP (% y/y)								
Australia	3.9	2.0	1.2	2.0	2.4			
New Zealand	2.4	0.7	0.0	0.8	2.2			
United States	1.9	2.5	2.8	2.3	1.9			
Euro area	3.3	0.9	0.7	1.4	1.7			
CPI (% y/y)								
Australia	6.6	5.6	3.2	2.8	2.7			
New Zealand	7.2	5.7	2.9	2.2	2.0			
United States	8.0	4.1	3.0	2.3	2.1			
Euro area	8.4	5.4	2.5	2.0	1.9			
Unemployment (% y/e)								
Australia	3.4	3.8	4.2	4.4	-			
New Zealand	3.4	4.3	5.1	5.3	-			
United States	3.7	3.6	4.3	4.0	-			
Euro area	6.6	6.4	6.5	6.5	-			
Monetary Policy rates (% y/e) <sup>1</sup>								
RBA	3.10	4.35	4.35	3.60	3.60			
RBNZ	4.25	5.50	4.25	3.50	3.50			
US Federal Bank	4.50	5.50	4.50	3.75	3.75			
ECB	2.00	4.00	3.25	2.00	2.00			

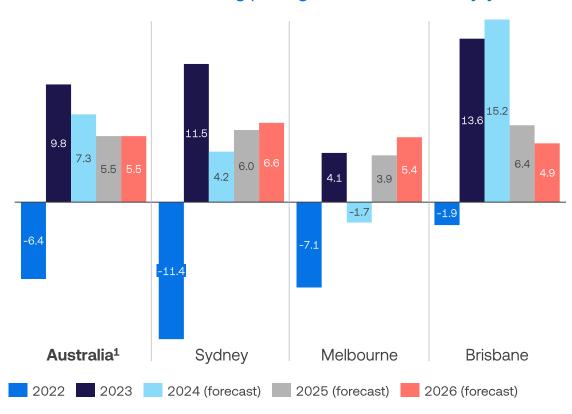
2024F, 2025F and 2026F as 11 November 2024. For latest forecasts, please visit ANZ Research research.anz.com/forecasts



1. 2026F forecast for June 2026

### Australia & New Zealand housing

#### ANZ Research Australia housing price growth forecasts, % y/y



#### Australia property prices, % growth

October 24	6 Month Change			Year on Year Change			5 Year Cumulative Change		
	Total	Houses	Units	Total	Houses	Units	Total	Houses	Units
Adelaide	7.6	7.2	10.6	15.0	14.5	18.5	73.8	75.6	64.3
Brisbane	5.6	4.9	8.9	13.0	11.9	18.8	71.2	73.2	63.2
Canberra	-0.6	0.0	-2.8	0.4	1.5	-3.2	35.5	38.6	25.1
Darwin	-2.1	-0.9	-4.8	-0.1	1.0	-2.4	23.3	22.0	25.2
Hobart	-0.4	-0.4	-0.4	-1.2	-1.9	1.9	34.0	35.8	27.4
Melbourne	-1.9	-2.0	-1.4	-1.9	-1.8	-2.2	14.3	18.7	5.3
Perth	9.8	9.7	11.2	22.6	22.4	24.3	79.4	82.0	60.4
Sydney	1.5	1.4	1.6	3.7	3.9	3.1	37.8	48.0	16.3
Australia <sup>1</sup>	2.4	2.6	2.0	5.9	6.5	4.1	40.7	48.8	19.6

#### New Zealand property prices, % growth

October 24	6 Month Change	Year on Year Change	5 Year Cumulative Change
Auckland	-1.2	-2.0	17.1
Wellington	-3.1	-2.4	17.5
Christchurch	0.4	2.8	49.1
New Zealand	-1.0	-0.5	27.0



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