



Media Release

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ANZ Institutional
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Outstanding achievements of Private Businesses recognised in awards

Private business owners gathered at the Park Hyatt Melbourne last night to celebrate the announcement of the 2008 Private Business of the Year award winners.

BRW and ANZ Corporate Banking have partnered to raise the profile of outstanding private businesses in the inaugural BRW ANZ Private Business Awards.

Award winners across ten categories (including overall winner) are:

Fastest Growing Private Business (Annual turnover <=\$100mil)	Thomas Duryea Consulting
Fastest Growing Private Business (Annual turnover >\$100mil)	Hazell Bros Group
Excellence in Customer Service	AUSCOAL Super
Excellence in Environmental Practices	Longwarry Food Park
Excellence in Community Practices	Freehills PricewaterhouseCoopers
Most Admired Business Owner (voted by peers)	Gilbert & Tobin
Successful Private Business Trading Overseas	Aconex
Successful Private Business in Regional Australia	Rocky's Own Transport Co
Successful Private Business of the Year (Annual turnover <=\$100mil)	Fernwood Women's Health Clubs Longwarry Food Park
Successful Private Business of the Year (Annual turnover >\$100mil)	Freehills Mallesons Stephen Jaques

"ANZ congratulates Award winners and private business owners across Australia," said ANZ Managing Director Corporate Banking, Mr Vishnu Shahaney. "Running a successful private business can be challenging, as well as rewarding. The dedication and vision of these business owners has helped to positively shape the Australian economy."

"ANZ has a long history helping private business owners manage their specific challenges and opportunities. Approximately 86% of our Corporate Banking clients are privately owned, and our strong relationships and understanding of this sector have positioned us as trusted advisors. We deliver more than traditional banking products, with our leading capital solutions (including equity and mezzanine finance) we can assist with succession planning, exit strategies, mergers and acquisitions and growth solutions," Mr Shahaney said.

BRW and ANZ have also initiated a research report into private companies (including the Top 500 private businesses) to examine the challenges and the outlook for this sector. Business owners can register for a copy of the report at anz.com/brwawards (Which will be available from mid September).

BRW Editor-in-Chief, Mr Sean Aylmer said, "We are delighted ANZ is supporting us in our efforts to recognise outstanding private businesses in Australia through this inaugural awards program, which is aligned to our BRW TOP 500 Private Companies publication."

For more information visit www.brw.com.au/ANZawards

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