



20 Martin Place Sydney New South Wales 2000
Telephone 02 0227 1295
www.anz.com

Australia and New Zealand Banking Group Limited
ABN 11 005 357 522

For release: 03 February 2006

ANZ Investment Bank strengthens Investor Sales

ANZ Investment Bank has today announced two appointments in Investor Sales.

Nathan Wares has been appointed Associate Director, Investor Sales. Nathan will be the National Sales Manager responsible for distributing structured investments such as private equity, infrastructure, property and credit to Australian investors including multi managers, asset consultants, platforms and dealer groups.

Nathan joins ANZ from Citigroup Asset Management where he was Vice President of Business Development responsible for sales and marketing to institutional investors. Prior to joining Citigroup Asset Management Nathan held senior business development roles with BT Funds Management and Zurich.

Nathan will be based in Sydney and will report to Eric Frerer, Head of Investor Sales.

Jaclyn Lee has been appointed Director, Syndicate Desk. In her role, Jaclyn will work closely with product originators and the Investor Sales team to deliver structured and alternative investments to ANZ's investor base.

Jaclyn joins ANZ from Westpac Institutional Bank, where she was Associate Director in the Structured Investments Group responsible for the delivery of structured investments to high net worth and retail investors. Jaclyn also worked in Westpac's Corporate Finance division. Prior to joining Westpac she worked as a chartered accountant providing business and taxation services.

Jaclyn will also be based in Sydney, and will report to Richard Lee, Head of Retail Syndicate.

For further information contact:

Manon van Kleef
Marketing & Communications Manager
ANZ Banking Group Limited
+61 2 9226 6715