PRICING GUIDE FOR ANZ CORPORATE AND INSTITUTIONAL CUSTOMERS

Effective from 15 April 2016

CURRENT ACCOUNT Minimum Average Balance > VND Account > USD Account Monthly account maintenance Monthly Maintenance Fee will be levied where the balance is less than the Minimum Balance > VND Account > USD Account Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	VND 100,000,000 5,000 1,000,000 USD 50 1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
> VND Account > USD Account Monthly account maintenance Monthly Maintenance Fee will be levied where the balance is less than the Minimum Balance > VND Account \text{VSD Account} \text{Inactive Account (for more than 1 year)} \text{Account Closure Fee} > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment \text{ACCOUNT SERVICES} \text{Statement Charges (per month)} \text{Additional copies} \text{Swift Statements (Monthly Fee per Account)} \text{MT940/MT950/MT942}	1,000,000 USD 50 1,000,000/account/quarter 600,000 Waived 100,000
> USD Account Monthly account maintenance Monthly Maintenance Fee will be levied where the balance is less than the Minimum Balance > VND Account > USD Account Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	1,000,000 USD 50 1,000,000/account/quarter 600,000 Waived 100,000
Monthly account maintenance Monthly Maintenance Fee will be levied where the balance is less than the Minimum Balance > VND Account > USD Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	1,000,000 USD 50 1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
Monthly Maintenance Fee will be levied where the balance is less than the Minimum Balance > VND Account > USD Account Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	USD 50 1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
> VND Account > USD Account Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	USD 50 1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
> USD Account Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	USD 50 1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
Inactive Account (for more than 1 year) Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	1,000,000/account/quarter 600,000 Waived 100,000 40,000/Statement/account
Account Closure Fee > If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	600,000 Waived 100,000 40,000/Statement/accoun
> If closed within 12 months from opening date > If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	Waived 100,000 40,000/Statement/accoun
> If closed after 12 months from opening date Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	Waived 100,000 40,000/Statement/accoun
Standing Instructions Setup & Amendment ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	100,000 40,000/Statement/account
ACCOUNT SERVICES Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	40,000/Statement/accoun
Statement Charges (per month) Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	,
Additional copies Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	,
Swift Statements (Monthly Fee per Account) MT940/MT950/MT942	,
MT940/MT950/MT942	1,000,000
MT940/MT950/MT942	1,000,000
	1,000,000
Miscellaneous (Transaction Fee)	
Fax (per page) - Domestic	Waived
Fax (per page) - Overseas	Waived
Postage/Courier - Domestic	20,000
Postage/Courier - Overseas	200,000
Cable Fee	200,000
Debit/Credit Advice re-issue (per page)	40,000
Account Balance/Number Confirmation	100,000
Audit Statement Certificate of Account (per certificate)	300,000
Retrieval of documents	400,000
CASH DEPOSIT & WITHDRAWAL	
Deposit	
> VND - Large denomination (VND50,000 and above) and before 3PM	Waived
> VND - Small denomination (VND20,000 and less) (applicable for	0.1%
total amount of small notes from VND50,000,000 and before 3PM)	(min 60,000)
> VND - deposited after 3PM or on weekend, and the deposit is	0.05%
egual and above 50 mil	
equal and above 50 mil	

FEES/	CHARGES

VND

Withdrawal

> from VND Account	
• less than VND 5 bil	Waived
• more than VND 5 bil	0.05%
> from USD Account	0.2% (min 40,000)
> from other FCY Account	

 In VND
 Waived

 In USD or same currency
 0.2% (min 40,000)

 In different currency
 0.2% (min 40,000)

 FCY Notes exchange
 0.2% (min 40,000)

CHEQUE

Cheque Book (per 10 cheques)	30,000		
Dishonoured Cheque	300,000		
Cheque Inward Collection	300,000		
Cheque Outward Collection			
> Within Vietnam	60,000		
> Overseas	1% (min 200,000 - max 2,000,000)		
	+ postage & courier charges		
Stop/ Cancellation Cheque	100,000		
Guaranteed Cheques	100,000		
Cashier Order	100,000 + postage		
Foreign Currency Draft	0.3% min 400,000 + postage		

VIRTUAL ACCOUNT

Setup Fee (One time charge)	5,000,000
Monthly maintenance	1,000,000
Transaction Charge	2,000



(*) Free for the deposit amount less than USD2,000 or equivalent in other FCY

PRICING GUIDE FOR ANZ CORPORATE AND INSTITUTIONAL CUSTOMERS

Effective from 15 April 2016

ELECTRONIC BANKING	FEES/	CHARGES
--------------------	-------	---------

TRANSACTIVE GLOBAL	VND
Setup Fee	Waived
Initial Training	Waived
Inward MT940 reporting	Waived
Monthly Fee	500,000
Tokens (per each) (*) Free for first 3 tokens	700,000
Onsite support (within HCMC/ HN)	1,000,000

COLLECTIONS & PAYMENTS

INWARD TRANSFER

From domestic	Waived
From overseas	Waived
Return charges for collected fund from overseas	1,000,000
Outward MT101 (per account per month)	1,000,000

OTHER COLLECTION SERVICES

Please contact your Relationship Manager or Client Services Manager for more information

LIQUIDITY MANAGEMENT

Please contact your Relationship Manager or Client Services Manager for more information

FEES/ CHARGES

300,000

Waived

VND

Same as domestic transfer

Inward MT101 (per account per month)	1,000,000	
Day at a Transfer	Paper/Fax Payments	Electronic Payments
Domestic Transfer		1
To other accounts at ANZ Vietnam	Waived	Waived
To other banks		
> Low value (less than VND 500 mil)	200,000	25,000
> High value (from VND 500 mil and above)	0.05% - max 2,000,000	0.03% - max 800,000
In foreign currency	300,000	100,000
Amendment/ Cancellation of Transfer to other banks	100,000	40,000
Beneficiary Advice by email (per advice)	N/A	2,000
Bulk payments (one debit-multiple credits, applic	cable for credit under VN	ID500,000,000 or
equivalent only)		
Bulk Payment in Foreign currency		
To Accounts with ANZ Vietnam	Waived	Waived

Overseas Transfer

To other banks in Vietnam

To other banks in Vietnam

Bulk Payment in Local CurrencyTo Accounts with ANZ Vietnam

OUTWARD TRANSFER

Overseas transfer		
Outward Telegraphic Transfers	0.4% (min 400,000	0.2% (min 200,000
	max 4,000,000)	max 2,000,000)
	+ 200,000 (Cable)	+ 200,000 (Cable)
	+ 400,000	+ 400,000
	for charge type "OUR"	for charge type "OUR
Outward Telegraphic Transfer Amendments/	1,200,000	1,200,000
Cancellation/Investigation	+ 200,000 (cable)	+ 200,000 (cable)
Beneficiary Advice by email (per advice)	N/A	2,000

The charges shown in this Pricing Guide do not include VAT and charges by other institutions except fees by SBV and/or Vietcombank for domestic transfers including, without any limitation, any other branches of ANZ. The charges are subject to change without prior notice and ANZ reserves the right to introduce charges not included in this quide.



100,000

Waived