

ANZ TRADE AND SUPPLY CHAIN OUR AWARDS AND POLLS

ANZ Trade and Supply Chain offers a full range of traditional trade products as well as a range of tailored solutions to meet the unique needs of our customers. The many awards we have won are a confirmation of our commitment to meeting your needs.

TRADE FINANCE MAGAZINE

Awards for Excellence

- > Best Trade Bank - Australasia (2009, 2010, 2011, 2012)
- > Best International Trade Bank in Vietnam (2011, 2012)

INSTO DISTINCTION AWARDS

- > Trade Finance House of the Year (2008, 2009, 2010, 2011, 2012)

PETER LEE ASSOCIATES

Large Corporate & Institutional Relationship Banking Survey, New Zealand

- > Leading Trade Services Provider in Australia and New Zealand (2006, 2007, 2008, 2009, 2010, 2011, 2012)¹

THE ASIAN BANKER TRANSACTION BANKING AWARDS

- > Best Domestic Transaction Bank in the Asia Pacific (2010)
- > Best Trade Finance Bank, Australia (2012)

TRADE AND FORFAITING REVIEW

- > Deal of the Year 2011 Winner

GLOBAL FINANCE MAGAZINE

Best Trade Finance Banks

- > Best Trade Finance Provider, Australia (2009, 2010, 2011, 2012)
- > Best Trade Finance Provider, New Zealand (2012)²

GLOBAL TRADE REVIEW

Leaders in Trade Awards

- > Best Trade Finance Bank in Australia and the Pacific (2009, 2010, 2011)

Asia Leaders in Trade Awards - Readers' Poll

- > Best Trade Finance Bank in Australia and New Zealand (2012)

THE ASSET

Triple A Country Awards

- > Best Trade Finance Bank, Australia (2011)

FINANCE ASIA ACHIEVEMENT AWARDS

- > Best Local Commercial Bank in Australia & New Zealand (2009, 2010, 2011)

EAST & PARTNERS

“Australian Trade Finance Markets, Market Analysis Report – February 2012”

- > In the Institutional^{^^} market ANZ is the biggest Trade financier in Australia by primary relationship market-share³
- > Across the Institutional^{^^} and Corporate[^] markets ANZ was rated highest satisfaction amongst all suppliers in the market for³:
 - General Trade Advice
 - Professional Competency
 - Innovative solutions
 - Risk Advice and Management

1 ANZ National Bank Limited was Rated No.1 in the Peter Lee Associates Large Corporate and Institutional Relationship Banking New Zealand Survey, 2012, conducted from February to March 2012. ANZ National Bank Limited is a wholly owned subsidiary of Australia and New Zealand Banking Group Limited.

2 In New Zealand, ANZ is ANZ National Bank Limited, elsewhere ANZ is Australia and New Zealand Banking Group Limited.

3 East & Partners, Australian Trade Finance Markets, Market Analysis Report, February 2012.

[^] Corporate market = Australian businesses turning over \$20m to 530m p.a.

^{^^} Institutional market = Australian businesses turning over in excess of \$530m p.a.

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