

Korea and Australia in a globalised world

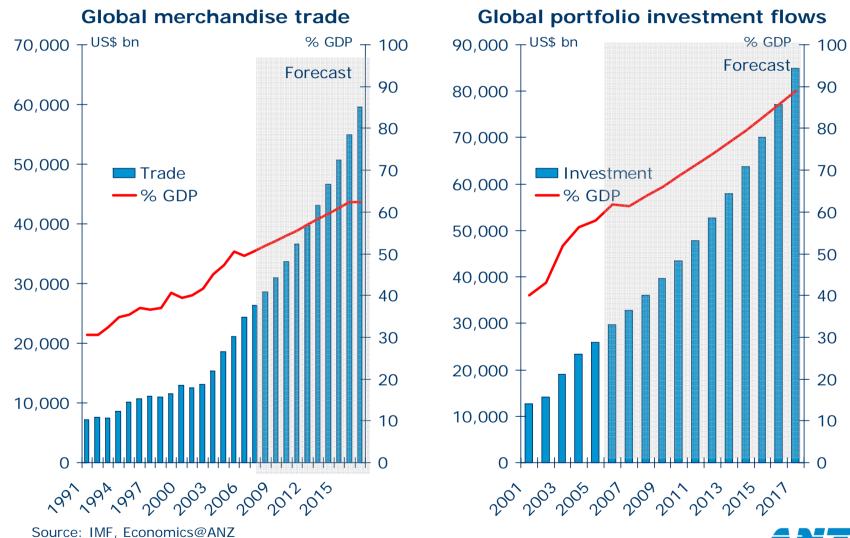
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Economics@ANZ



Relationship Banking • Corporate Finance • Markets • Working Capital

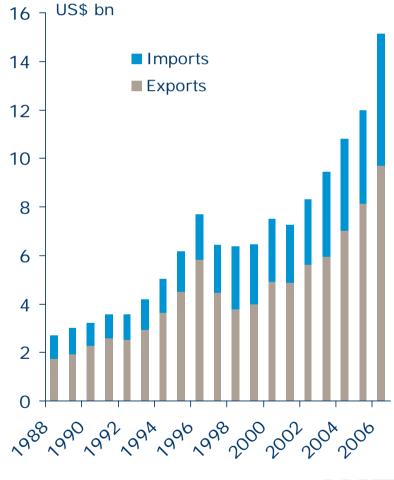


Globalisation is the structural change of our time

Source: IMF, Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital Bilateral trade between Korea and Australia has doubled over the past five years



Australia's reported trade with Korea



Source: Datastream, ABS, Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital



On the whole, trade growth is up to speed with region

Australia's trade partners

Korea's trade partners

	2001		2006		2001		2006
Japan	44.8	Japan	54.9 (+22.5%)	USA	53.5	China	118.0 (+274%)
USA	44.8	China	50.3 (+152%)	Japan	43.1	Japan	78.4 (+81.8%)
China	19.8	USA	47.6 (+6.3%)	China	31.5	USA	76.8 (+43.3%)
UK	19.0	UK	22.8 (+19.5%)	Hong Kong	10.7	Taiwan	22.2 (+119%)
New Zealand	15.9	Singapore	22.2 (+60.6%)	Taiwan	10.1	Germany	21.4 (+143%)
Korea	15.5	Korea	21.1 (+36.5%)	Germany	8.8	Hong Kong	21.1 (+97.3%)
Singapore	13.8	New Zealand	19.8 (+22.8%)	Indonesia	7.8	Australia	16.0 (+107%)
Germany	10.3	Germany	12.5 (+21.6%)	Australia	7.7	Singapore	15.3 (+116%)



Growth in our largest export markets will remain strong

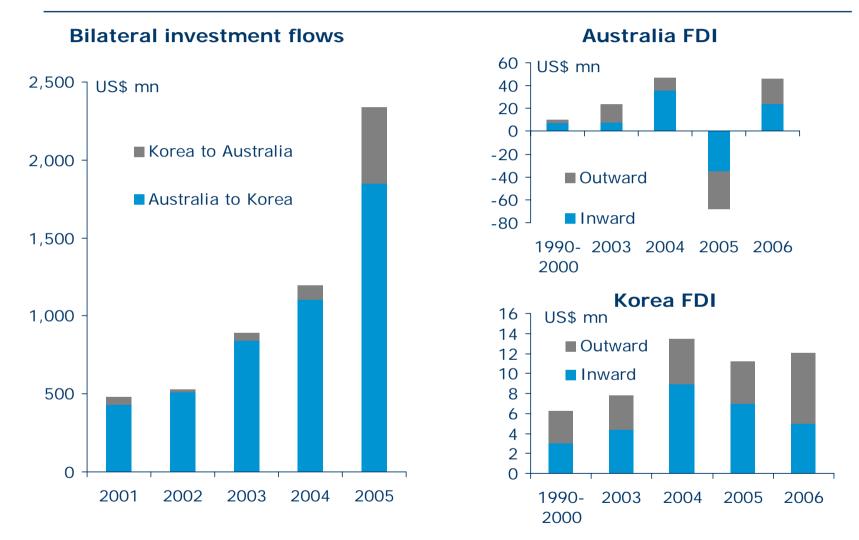
	% change in real GDP from previous year				
	2006	2007	2008	2010-2020	
United States	2.9	2.2	2.9	2.9	
Japan	2.2	1.6	2.2	1.8	
Euro area	2.6	2.3	1.9	2.0	
Australia	2.7	4.3	3.9	3.4	
New Zealand	1.5	2.2	1.2	2.5	
China	10.7	11.3	10.3	9.0	
Korea	5.0	4.8	4.2	4.6	
Taiwan	4.6	4.6	4.2	4.0	
Indonesia	5.6	6.2	6.5	6.0	
Thailand	5.0	4.3	5.6	5.0	
Hong Kong	6.8	6.3	5.7	6.0	
Vietnam	8.2	8.5	9.0	8.4	
East Asia excl Japan	9.3	10.1	9.7	8.7	

Real GDP growth forecasts (PPP basis)

Source: IMF, Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital



Investment flows are far weaker between the 2 countries



Source: IMF Coordinated Portfolio Investment Survey, UNCTAD, Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital



As both are still investing in traditional trade partners

Australia outbound investment

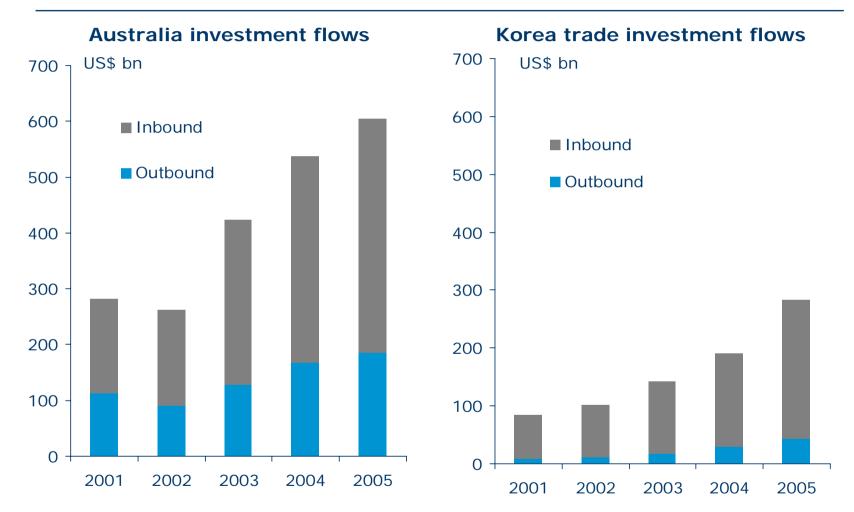
Country	Rank	Investment value US\$ mn
United States	1	93,662
United Kingdom	2	17,053
Japan	3	14,684
Netherlands	4	11,557
France	5	7,904
Germany	6	7,335
Korea	11	1,849

Korea outbound investment

Country	Rank	Investment value US\$ mn
United States	1	19,668
Luxembourg	2	6,810
Cayman Islands	3	3,684
United Kingdom	4	2,401
France	5	1,506
Japan	6	1,463
Australia	12	491



Korea is less open to capital flows than Australia





But this will change as Korea's economy matures

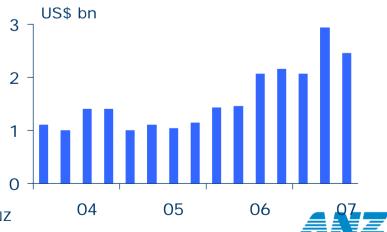
Structure of economy

Sector	% of total, 2006
Manufacturing	33.5
Wholesale and retail trade	9.3
Construction	7.6
Financial intermediation	7.5
Transport, storage and comms	8.3
Agriculture and forestry	3.6

Main exports

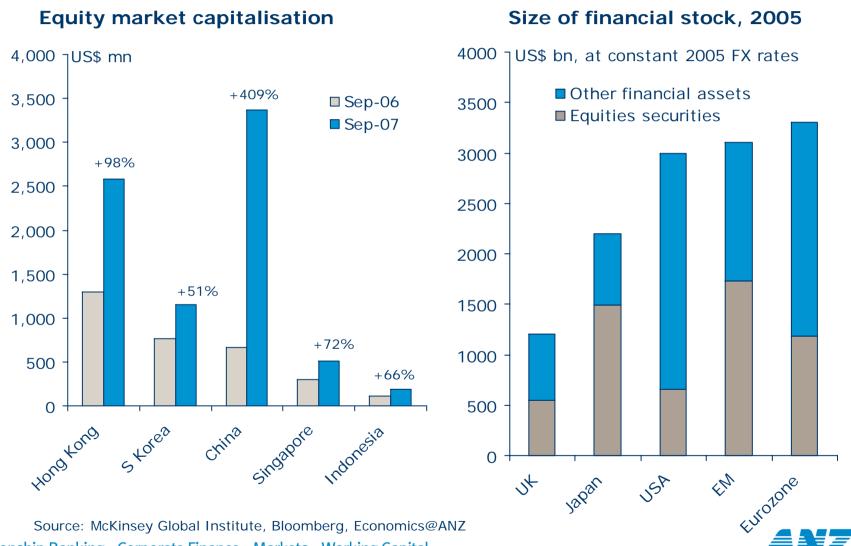
Sector	US\$ bn, 2006
Electrical and electronic products	91.6
Machinery and equipment	43.5
Passenger cars	31.2
Chemicals	28.9

Outbound foreign direct investment



Source: Datastream, Economist Intelligence Unit, Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital

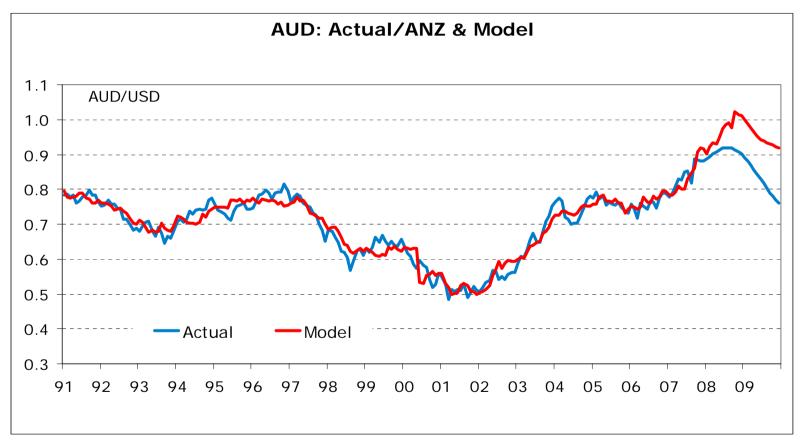
And growth of Asia markets outpaces that of US and EU



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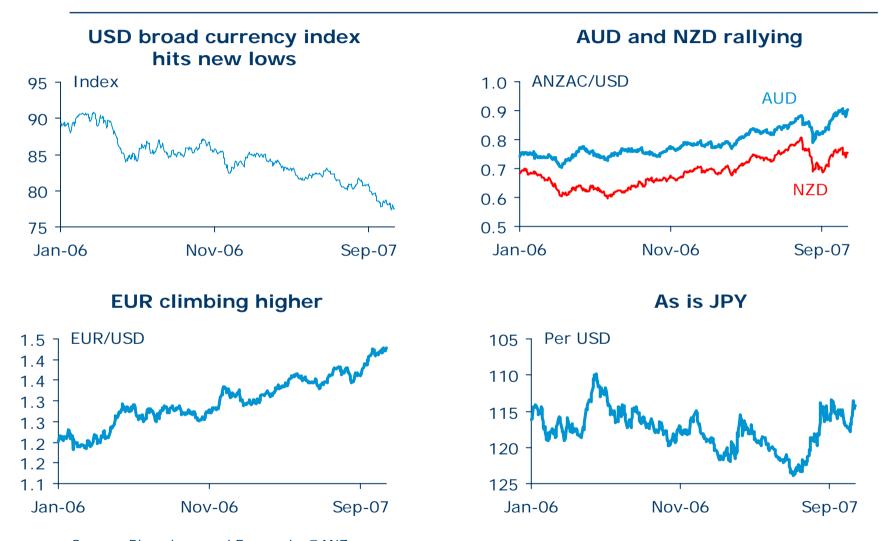
A word on exchange rates

ANZ Fair Value model for the Australian dollar





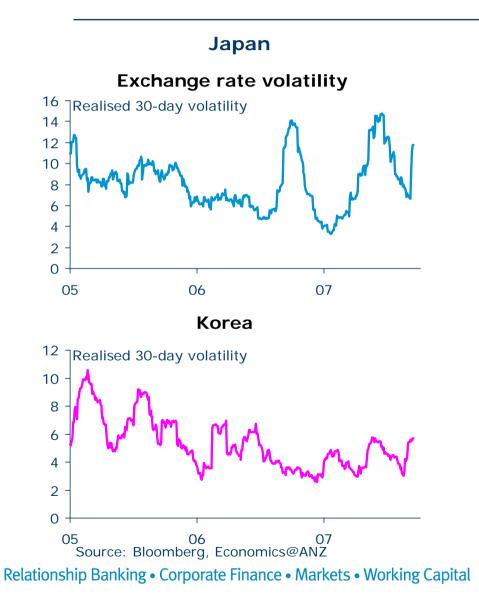
US\$ weakness a theme for 3-6 months

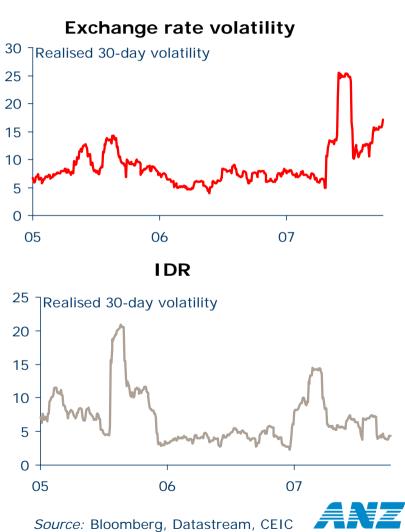


Source: Bloomberg and Economics@ANZ Relationship Banking • Corporate Finance • Markets • Working Capital



As is higher market volatility





Australia

Regional financial market forecasts

	Sept 2007	Oct 2007	Dec 2007	June 2008	Dec 2008
US Fed funds rate	4.75	4.75	4.50	4.25	4.25
RBA cash rate	6.50	6.50	6.75	7.25	7.25
Bank of Japan call rate	0.50	0.50	0.50	0.75	1.0
European Central Bank refi rate	4.0	4.0	4.0	4.25	4.25
US 10-year bond yield	4.59	4.40	4.50	4.75	5.35
US\$ - ¥	114.8	114.5	114	112	108
€ - US\$	1.4267	1.43	1.45	1.46	1.39
£ - US\$	2.047	2.05	2.06	2.05	1.99
US\$ - KRW	915	915	900	880	870
AUD – US\$	0.8879	0.90	0.94	0.96	0.90
NZD – US\$	0.7579	0.76	0.77	0.74	0.68

Source: Economics@ANZ

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