Item No. SPB003 DATE 04.2012 ANZ Dual Currency Investment - Signature Priority Banking Retail Banking



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ANZ Dual Currency Investment







Optimising your Investment

If you would like to take advantage of foreign exchange movements and potentially earn a higher rate of interest, compared to a standard term deposit in Vietnam, you may wish to consider investing in an ANZ Dual Currency Investment.

Product Information

An ANZ Dual Currency Investment (DCI) is a short-term investment product for investors with exposure to more than one currency. It is an investment product with an embedded currency option. The higher interest rate on a DCI is obtained through the sale by the investor of the currency option to the bank.

With a DCI, investors can earn a higher interest rate and at maturity, the principal and interest will be repaid in either the Investment Currency (original investment currency) or the Alternative Currency (nominated alternative currency), converted at the pre-selected foreign exchange ("Strike") rate. The bank has the full discretion to repay your DCI (principal plus interest) at maturity in either currency.

Investors may select any of the major tradeable currencies, in which they may hold a natural exposure and/or which they are comfortable to hold in the future.

Key Benefits

- Opportunity to generate a greater return than those provided by market deposit rates.
- Personalised: tailored to fit a specific market view and designed for investors with exposure to more than one currency.

Key Risks

- Investments are not capital protected and are exposed to foreign exchange rate movements: principal and interest may be redeemed at maturity by the bank at its sole discretion in the Alternative Currency, and if the investor chooses to convert such amount back to the Investment Currency, they may incur a capital loss.
- The Investment Product is not a traditional deposit and is not protected as an insured deposit by the Vietnam Deposit Insurance.
- A DCI cannot normally be withdrawn before maturity.

Any early withdrawal of a DCI (if agreed to by the bank in its absolute discretion in exceptional circumstances) will be subject to various costs and may result in the early withdrawal sum being less than the amount invested by you.

 Foreign exchange controls, if imposed, may have a negative impact on the value of your DCI and may even prevent repayment of your principal and interest.

Dual Currency Investment Standard

Features

Minimum Investment: USD50,000* or equivalent in

alternate currencies

Choice of Currencies: Any major tradeable currency**

Minimum tenor: 1 week

Maximum tenor: 3 months

Withdrawal: A DCI cannot normally be

withdrawn before maturity. A Dual Currency Investment is not transferable, or negotiable.

Example

You place AUD 100,000 in a 30-day Dual Currency Investment. You choose USD as the Alternative Currency as you are indifferent to holding either currency.

Investment Currency	AUD
Alternate Currency	USD
Investment Amount	AUD100,000
Tenor	30 days
Strike	0.94AUD/USD
Interest Rate	10% p.a.
Traditional Term Deposit Interest Rate	4.5% p.a

Scenario 1: If the prevailing market rate at expiry is below the Strike rate

At maturity, you will receive your principal and interest in AUD.

Principal AUD100,000

Interest AUD100,000 x 10% pa

x 30/360 days = AUD833.33

Total Return AUD100.833.33

Traditional Term Deposit:

If funds invested in a traditional Term Deposit for the same tenor:

Principal AUD100.000

Interest AUD100,000 x 4.5% pa

x 30/360 days = AUD375

Total Return: AUD100,375 (a)

Scenario 2:
If the prevailing market rate at expiry is equal to or above the Strike rate

At maturity, you will receive your principal and interest in USD converted at the Strike rate.

Principal AUD100,000

Interest

AUD100,000 x 10% pa x 30/360 days = AUD833.33

Total ReturnAUD100,833.33 x 0.94
= USD94,783.33

If you decide to convert the USD back to AUD immediately at the prevailing market Exchange Rate (say 0.95 in this scenario), you would experience a principal loss, viz:

USD94,783.33/0.95 = AUD99,771.93 (b)

Loss on Investment (a) - (b) = AUD603.07

Note: The above example is for illustration purposes only and is not indicative of future or likely performance or returns. Past performance of DCIs are also not necessarily indicative of future or likely performance or returns.

^{*} When investing in Vietnam with ANZ Bank (Vietnam) Limited, the minimum principal amount must not be less than the equivalent of USD 50,000.

^{**} Major tradeable currencies are AUD, EUR, GBP, JPY, NZD, SGD, CAD & USD.

Dual Currency Investment Conversion Plus

Features

Minimum Investment: USD100,000* or equivalent in

alternate currencies

Choice of Currencies: Any major tradeable currency**

Minimum tenor: 1 week

Maximum tenor: 3 months

Withdrawal: A DCI Conversion Plus cannot

normally be withdrawn before maturity. A Dual Currency Investment Conversion Plus is not transferable, or negotiable.

Example

You place USD100,000 in a 30-day Dual Currency Investment Conversion Plus. You choose AUD as the Alternative Currency as you are indifferent to holding either currency.

Investment Currency	USD
Alternate Currency	AUD
Investment Amount	USD100,000
Tenor	30 days
Interest	1.25% p.a.
Strike/Rebate Barrier	0.94AUD/USD
Rebate	20%
Traditional Term Deposit Interest Rate	0.13% p.a.

Scenario 1: If the prevailing market rate at expiry is above the Strike Rate

At maturity, you will receive Principal and Interest in USD.

Principal (P) USD100.000

Interest (I)

USD100,000 x 1.25% p.a x 30/360 days = USD104.17

Total Return (P + I) USD100,000 + USD104.17 = USD100,104.17

Traditional Term Deposit:

If funds invested in a traditional Term Deposit for the same tenor:

Principal (P) USD100,000

Interest (I) USD100,000 x 0.13% p.a x 30/360 days = USD10.83

Total Return (P+I) USD100,010.83 (a)

Scenario 2: If the prevailing market rate at expiry is equal to or below the Strike Rate

At maturity, you will receive Principal and Interest in AUD, converted at the Strike rate plus a rebate in AUD.

Principal (P) USD100,000

Interest (I)

USD100,000 x 1,25% p.a x 30/360 days = USD104.17

Rebate (R)[USD100,000/0.94] x
20% p.a x 30/360 days =
AUD1,773.05

Total Return (P+I+R) USD100,104.17/0.94 + AUD1,773.05= AUD108,266.85 If you decide to convert the AUD back to USD immediately at the prevailing market exchange rate (say 0.92 in this scenario), you would experience a principal loss, viz: AUD108,266.85 x 0.92 = USD99,605.50 (b) Loss on Investment: (a) - (b) = USD405.33

Note: The above example is for illustration purposes only and is not indicative of future or likely performance or returns. Past performance of DCI Conversion Plus are also not necessarily indicative of future or likely performance or

^{*} When investing in Vietnam with ANZ Bank (Vietnam) Limited, the minimum DCI Conversion Plus principal amount must not be less than the equivalent of USD 100,000.

^{**} Major tradeable currencies are AUD, EUR, GBP, JPY, NZD, SGD and USD. However, USD cannot be alternate currency.

Important Information

Risk Disclosure and Warnings:

Dual Currency Investment is not a protected deposit and is not protected by the Deposit Protection Scheme in Vietnam. The repayment of investment in the Dual Currency Investment is not guaranteed by the Vietnam Government Exchange Fund.

The Dual Currency Investment is a structured product involving derivatives. The investment decision is yours but you should not invest in the Dual Currency Investment unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives. In that regard please note that ANZ does not provide any advice or explanation to you as regards the suitability of the product for you, including as to your financial situation, investment experience or investment objectives.

By purchasing the Dual Currency Investment you are giving the issuer of this product the right to repay you at a future date in an alternative currency that is different from the currency in which your initial investment was made, regardless of whether you wish to be repaid in this currency at that time.

Dual Currency Investments are subject to foreign exchange fluctuations which may affect the return of your investment. Exchange controls may also be applicable to the currencies your investment is linked to. You may incur a loss on your principal sum in comparison with the base amount initially invested.

The contents of this document and any related marketing materials have not been reviewed by any regulatory authority in Vietnam. You are advised to exercise caution in relation to the offer of Investments. If you have any doubt about any of the contents of those documents, you should obtain independent professional advice.

Disclaimer:

- 1. Not traditional deposits: The Dual Currency Investment carries risks which are normally not associated with ordinary deposit products and are not suitable for ordinary savings or term deposits. The Dual Currency Investment provides the opportunity to achieve attractive yields on an investment, however, unlike traditional deposits it has an investment element and returns may vary. It contains risks which may result in an overall loss of principal and Enhanced Yield so should not be treated as an ordinary term deposit. The Dual Currency Investment is NOT capital-protected.
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- 7. Additional terms and conditions: The Dual Currency Investment will be subject to the terms and conditions set out in ANZ's Structured Investment Agreement. By placing the Dual Currency Investment with ANZ, you will be deemed to have accepted the application of the terms and conditions set out in the Structured Investment Agreement in respect of the Dual Currency Investment. You will be required to sign (if you have not already done so) a copy of the Structured Investment Agreement before entering into the Dual Currency Investment.
- 8. Conflict: Please check and advise ANZ immediately if there is any discrepancy in the confirmation otherwise you are deemed to have agreed with the terms and conditions set

out in the confirmation and Structured Investment Agreement.

- 9. Additional risks: In addition to the risks highlighted above, you should read carefully the risks set out in the General Risk Disclosure Notice annexed to the Structured Investment Agreement.
- 10. Exclusion of liability: Neither ANZ nor its affiliates accepts any liability of any kind for any direct or indirect loss arising from this document or any of its contents.

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