

# ANZ TRANSACTION BANKING OUR AWARDS AND POLLS

ANZ Transaction Banking provides a comprehensive range of products and services to help you improve your business performance. Our insights and solutions can help you efficiently manage your cash flow, improving your working capital and bottom line. We deliver the right mix of end-to-end solutions to uncover the full potential hidden within your financial supply chain practices. The many awards we have won are a confirmation of our commitment to meeting your needs.

## ASIAMONEY

### Cash Management Poll

- > Best Local Cash Management Bank in Australia, as voted by small-sized corporates (2012)
- > Best Local Cash Management Bank in Australia, as voted by medium-sized corporates (2012)
- > Best Local Cash Management Bank in Australia, as voted by large-sized corporates (2012)

### Domestic Cash Management Services

- > Best Overall Cross-Border (Local) Cash Management Services in Australia, as voted by small-sized corporates (2012)
- > Best Overall Cross-Border (Local) Cash Management Services in Australia, as voted by large-sized corporates (2012)

## THE ASIAN BANKER

### Transaction Banking Awards

- > Best Trade Finance Bank, Australia (2012, 2013)
- > Best Trade Finance Bank, New Zealand (2013)
- > Leading Counterparty Bank in Australia (2012, 2013)
- > Leading Counterparty Bank in New Zealand (2013)

## THE ASSET

### Triple A Transaction Banking Awards

- > Best Service Provider - Trade Finance, Australia (2012)
- > Best Trade Finance Solution, Taiwan (2012)

### Triple A Country Awards

- > Best Trade Finance Bank, Australia (2011)

## **BANKING & PAYMENTS ASIA TRAILBLAZER AWARDS**

- > Channel Excellence in Mobile Payments - ANZ FastPay (2013)

## **EAST & PARTNERS**

### **"Australian Trade Finance Markets, Market Analysis Report – February 2012"**

- > In the Institutional<sup>^^</sup> market ANZ is the biggest Trade financier in Australia by primary relationship market-share<sup>1</sup>
- > Across the Institutional<sup>^^</sup> and Corporate<sup>^</sup> markets ANZ was rated highest satisfaction amongst all suppliers in the market for<sup>3</sup>:
  - General Trade Advice
  - Professional Competency
  - Innovative Solutions
  - Risk Advice and Management

## **FI METRIX BANK-TO-BANK SERVICES RESEARCH IN AUD/NZD**

### **Relationship and account management leadership**

- > No. 1 in Overall Satisfaction in Australia and New Zealand (2012)
- > No. 1 in Relationship Manager / Sales Satisfaction (2012)
- > No. 1 for Large and Moderate Bank Relationship Penetration (2012)

### **Product leadership**

- > No. 1 in Wholesale Clearing in Australia (2012)
- > No. 1 in Commercial Payment Services in New Zealand (2012)
- > Leader in Clearing Internet Reporting (2012)

## **FINANCEASIA ACHIEVEMENT AWARDS**

- > Best Local Commercial Bank in Australia & New Zealand (2009, 2010, 2011, 2012)

## **GLOBAL FINANCE MAGAZINE**

### **Best Trade Finance Banks**

- > Best Trade Finance Provider, Australia (2009, 2010, 2011, 2012)
- > Best Trade Finance Provider, New Zealand (2012)<sup>2</sup>

## **GLOBAL TRADE REVIEW**

### **Leaders in Trade Awards**

- > Best Trade Finance Bank in Australia and the Pacific (2009, 2010, 2011, 2012)
- > Deal of the Year (2012)

### **Asia Leaders in Trade Awards - Readers' Poll**

- > Best Trade Finance Bank in Australia and New Zealand (2012)

## **INSTO DISTINCTION AWARDS**

- > Trade Finance House of the Year (2008, 2009, 2010, 2011, 2012)

## **PETER LEE ASSOCIATES**

### **Large Corporate & Institutional Relationship Banking Survey, Australia and New Zealand**

- > Leading Trade Services Provider in Australia and New Zealand (2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013)<sup>3</sup>

## **TRADE AND FORFAITING REVIEW**

- > Deal of the Year (2011, 2012)
- > Best Trade Bank in Asia Pacific(2012)
- > Best Online Trade Provider Silver Award Winner (2012)

## **TRADE FINANCE MAGAZINE**

### **Awards for Excellence**

- > Best Trade Bank - Australasia (2009, 2010, 2011, 2012)
- > Best International Trade Bank in Vietnam (2011, 2012)

<sup>1</sup> East & Partners, Australian Trade Finance Markets, Market Analysis Report, February 2012.

<sup>2</sup> In New Zealand, ANZ is ANZ Bank New Zealand Limited, elsewhere ANZ is Australia and New Zealand Banking Group Limited.

<sup>3</sup> ANZ Bank New Zealand Limited was Rated No.1 in the Peter Lee Associates Large Corporate and Institutional Relationship Banking New Zealand Survey, 2013, conducted from February to March 2013. ANZ Bank New Zealand Limited is a wholly owned subsidiary of Australia and New Zealand Banking Group Limited.

<sup>^</sup> Corporate market = Australian businesses turning over \$20m to \$30m p.a.

<sup>^^</sup> Institutional market = Australian businesses turning over in excess of \$530m p.a.

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