

ANZ working with Accountants

ANZ Corporate and Business Banking

A Package for Accountants.

At ANZ we understand the unique needs faced by partners running a practice, that is why we have developed an Accountants Package to assist the practice, its partners and the staff in achieving both business and personal goals.

The ANZ Accountants Package offers financial solutions to:

- › Acquire other accountancy practices or fee books
- › Purchase capital assets for the growth of the practice
- › Refinance existing practice debt or partner debt for the purpose of purchasing practice equity
- › Plan for the succession of partners
- › Provide staff of the practice personal banking solutions
- › Grow the practice without the need to use property assets as security.

At a Glance.

Practice Finance Solutions	<ul style="list-style-type: none">› Practice Capital Loans up to 65%* of the value of your practice, secured against the practice› Interest only periods available; principal and interest repayment terms up to seven years› Minimum \$300,000 fee income per partner is required› Available for accounting practices up to ten partners.
Partner Finance Solutions	<ul style="list-style-type: none">› Partner Capital Loans up to 65%* of the partner's interest, secured against the practice› Interest only periods available; principal and interest repayment terms up to seven years› Available to individual partners or an entire partnership› Available for practices from two partners up to ten partners.
Special Solutions for Partners, the Practice and its Staff	<ul style="list-style-type: none">› Esanda Asset Finance A preferred and competitive interest rate for motor vehicles, office equipment and fit-outs.› ANZ Negotiator Account Competitive interest rate paid on all balances greater than \$1, no account service fee and 50 free transactions per month.› ANZ Margin Lending[^] A preferred and competitive interest rate for variable margin loans.› ANZ E*TRADE Online Share Investing[^] Five bonus trades on new accounts with ANZ E*TRADE.› ANZ Business One Credit Card Discounts on annual fees may apply.› ANZ Professionals Mortgage Benefits[#] Up to 0.70% p.a. interest rate discount off the ANZ Standard Variable Rate Home Loan and ANZ Variable Rate Residential Investment Loan.› ANZ Breakfree A package that can provide substantial savings on personal products› ANZ Merchant Services Competitive pricing packages for the latest EftPOS payment solutions that can be tailored to your business needs.

It's Easy to Get More Details.

If you'd like to find out more contact your local ANZ Business Banking Relationship Manager, or visit www.anz.com/accountants

*All applications are subject to ANZ's normal credit approval and lending criteria. #A minimum Gross Income or Employment Qualification criteria applies.

[^]Refer to the terms and conditions on www.anz.com/accountant.

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