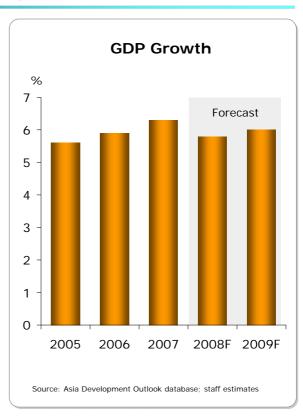




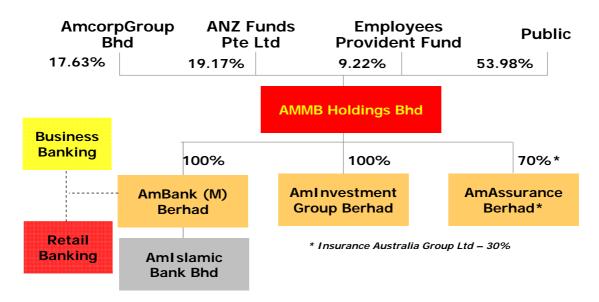
Malaysia is a stable economy with good growth prospects

- Asia's fifth fastest growing economy
- Top 20 trading nation (USD 320 billion pa)
- Economic prospects continue to be strong
- Sound prospects for the Banking sector





Shareholding Structure as at 31 March 2008





3

AMMB is ranked as a top 5 bank providing a broad range of services

Retail and Commercial Banking

- Number 4 in total Retail Assets
- Number 5 in commercial loans & advances (amongst local banks)

Investment Banking

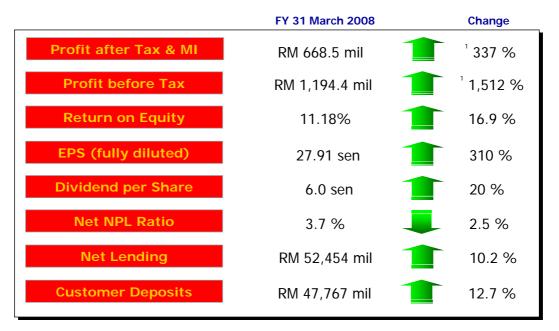
- Best equity and bond house
- Number 2 in funds management
- Number 4 in M&A league

AmAssurance

- 9.5% market share in in motor insurance
- 5.3% market share in general insurance



Year of Performance Turnaround



Financial results for FY2007 were adversely impacted by one offs (mainly new provisioning policies) resulting in loss after tax & MI of RM282.5mil (loss before tax of RM84.6mil)



5

Executive Summary: Group Performance Focus in 2008

Corporate restructuring, improved asset quality & revenue growth

Corporate Developments

- AIGB privatization completed (Jan 08) & underway on legal restructuring
- Structure streamlining into 4 major entity groupings -Banking, Asset Management, Capital Market and Insurance
- Segregation of composite insurance license between life and general underway



- Net provisions charge reducing
- Net NPL ratio down 40%

Revenue

- Total revenues up 11.2%, primarily from Net interest income growth
- Non interest income up 6.0%, despite tough trading conditions



Strategies & Initiatives Highlight: Aspirations towards FY2011

Double underlying 2007 PAT by 2011 (~20% CAGR)

Top 3 market position in all our chosen business segments

Target ROE of 20% and Cost to Income Ratio of 40%

Produce superior revenue growth

Improve asset quality and provisioning ratios

Lower group funding costs

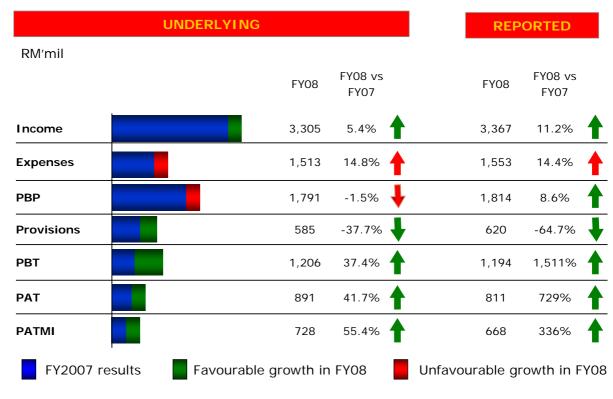
Improve efficiency and return to shareholders







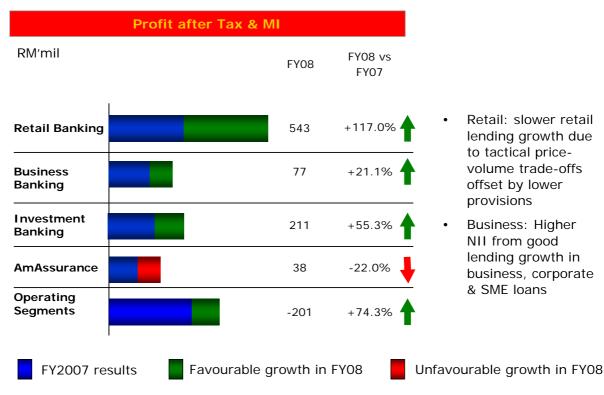
AMMB Group: FY2008 Financial Performance - overview





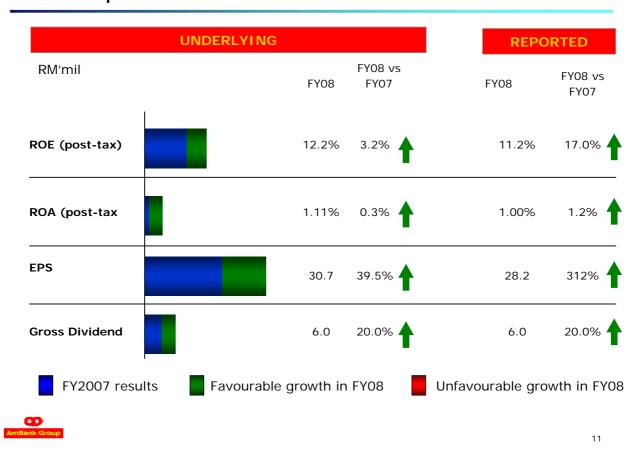
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AMMB Group Financial Snapshot FY2008: Group Business Segment s

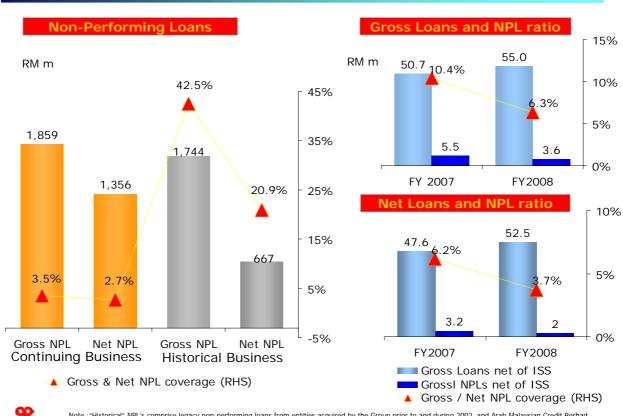




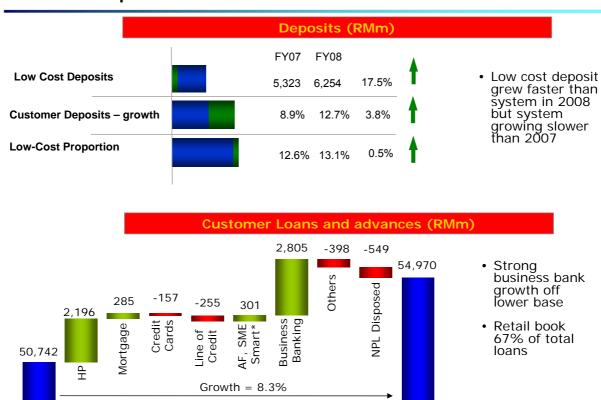
AMMB Group: Growth in ROE and EPS with increased dividends



AMMB Group: FY2008 Financial Performance - Asset quality improving



AMMB Group: FY2008 Financial Performance - Balance sheet

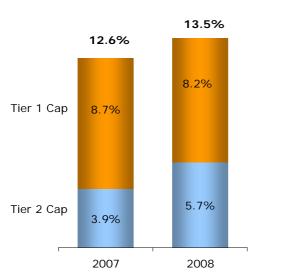


*Asset Finance, Small Business, Personal Financing to government via cooperatives and Share Margin Financing

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AMMB Group: FY2008 Financial Performance - Balance sheet

Increasing capital Adequacy Ratio



2008 benefit includes BASEL II operational RWA impact of RM4.3 bil and AIGB privatisation net impact of RM1.4 bil outflow

Further strengthening capital position

- Regulatory approvals obtained for Non-Innovative Hybrid Tier One capital up to S\$425 mil;
 - ➤ Perpetual capital securities with 30-year tenure for subordinated notes
 - Enables speed-to-market capabilities to raise additional capital for asset growth
- RM2.0bil Medium Term Notes (MTN) program underway for refinancing of subordinated debts and general working capital MTN Program
 - ➤ Total issued: RM1,460 million



Mar 07

AMMB; Group Strategies & Prioritisation

To double underlying 2007 PAT by 2011 (20% CAGR) and achieve an ROE of 20%

Improve CTI and ROE to Global Standards

Lower Group Funding Costs Produce Superior Revenue Growth Improve Asset Quality and Provisioning

Fix the big strategic issues

Organic growth opportunities

Retail Business Strategy

Organisation & Governance

Performances of Businesses

Retail Banking, Investment Banking, Business Banking, Assurance, Risk Management



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Business aspirations and agenda

Retail Banking

Improve market position, reduce cost of funds, enhance credit processes, lift HP ROE

Investment Banking

Diversify income through FX, derivatives, new equity & debt capital market products, enhanced private banking, wealth management, advisory services and brand

Business Banking Increase fee income from FX, Remittance, Trade & Cash Management Services. Increase interest income from debt management strategies and focus on high growth industries

Assurance

Separate composite life and general insurance licences and expanding distribution channels

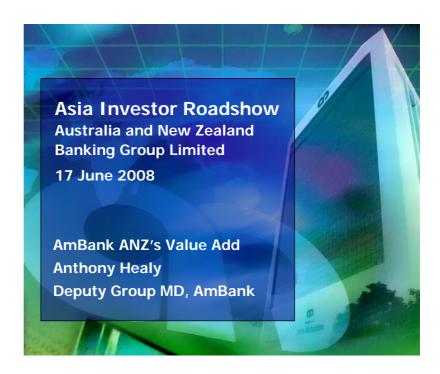
Risk Management Improve governance, appetite settings, processes, recognition and infrastructure



- Record profit for 2008
- · Well positioned for future revenue and profit growth
- Sound Capital positions







Opportunity

Strategy

Infrastructure

- AMMB provides a strong platform for growth
- Leveraging ANZ strengths to accelerate growth and improve operational efficiency
- Deployment of ANZ systems, infrastructure and IP in key businesses
- ANZ expertise and resources to drive execution



10

Partnership provides access to large diverse markets and leadership positions





Formed 2007

Equity share 20% *

Investment AUD832m

ANZ Mgt positions 9

ANZ Board positions 3

Leading Positions

- Physical Footprint
- Credit Cards
- 5 million customers
- Auto Finance
- Investment Banking
- Funds Management

Main Value-add

- Retail Banking
- Risk Management
- Hire Purchase
- Markets
- SME
- Project Management



1st 6 months

ANZ Staff

- · Board members
- · Senior mgt roles
- · Focus on Retail and Risk

Strategy

- · Collaborative approach
- · Organic growth focus
- · Gaps and opportunities

Planning

- · Explicit deliverables
- · Robust planning and mgt

6-12 months

Opportunities

- · Retail and Consumer
- Hire Purchase
- Markets
- SME

Development

- · Risk management
- · Project management
- · ANZ infrastructure
- · Knowledge and IP transfer

Monitor Progress

Annual strategy planning

12-36 months

Project Execution

- · HP, Cost of Funds, NPL's
- · Derivatives and FX
- · Credit Cards, Mortgages
- SME

Leverage

- · Growth opportunities
- · Risk management
- Financial performance

Corporate Strategy

- Deliver on medium-long term projects
- In-market consolidation



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Identified the key strategic issues

Fix the big strategic issues

- NPL's
- · HP business
- Cost of Funds

Organic growth opportunities

- Markets
- · Credit cards & Mortgages
- SME
- · Islamic Finance

Retail Business Strategy

- Mass consumer to emerging affluent
- Target low-cost deposits
- · Branch operating model
- · Sales management model

Organisation & Governance

- Organisation and Structure
- · Risk, Finance, Governance
- Projects

- Double NPAT by 2011
- ROE of 20%
- CTI of 40%
- Top 3 market positions in all chosen segments



Leveraging ANZ strengths to deliver on aspirations

	Retail Banking	Risk Management	Markets	Auto Finance	SME	Project Management
Customer Experience	Convenience & Quality				>	
Systems and Infrastructure	Mortg	ages FX a		Esanda		✓
Capital		✓	✓			
Skills and experience	Deposit Product Credit	FX and Derivation		Esanda	✓	✓



Source: Team analysis

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A lot has been achieved in just one year

Capital and Structure

- Strengthened balance sheet
- Privatised Investment Bank
- · Group Restructure completed

Project Management

- Launched Change Programme
- 5 major business reviews
- Launched 7/11 ATM roll-out
- Launched FX & Derivatives collaboration

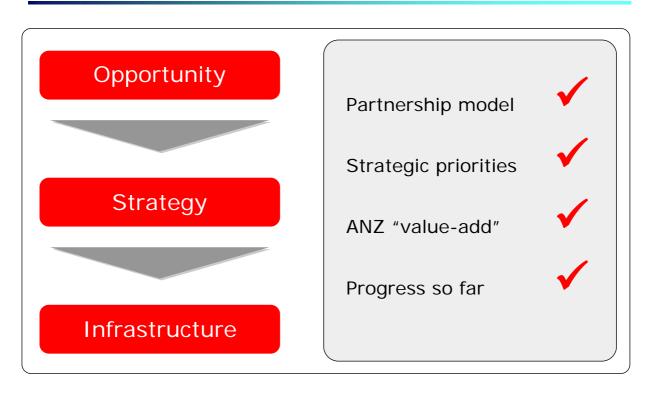
Financial Performance

- Halved NPL's
- Lifted deposit growth
- Underlying profit up 42%
- ROE up 17%

Market re-rating

- · S&P and Fitch placed rating on positive watch
- Share price outperformance
- 11 of 15 local firms now have "BUY" on stock







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Opportunity

Strategy

Infrastructure

- Attractive growth market with high propensity to save
- Key focus on customer experience and deepening relationships.
- Strategic Change Agenda launched with key focus moving towards number 3 in each major business line
- Strong distribution platform and expanding network with focus on continuous improvement
- Goal is to become chosen 'core' bank in key cities and with top 3 market position in chosen segments



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Demand for retail banking services in Malaysia is strong and continues to grow

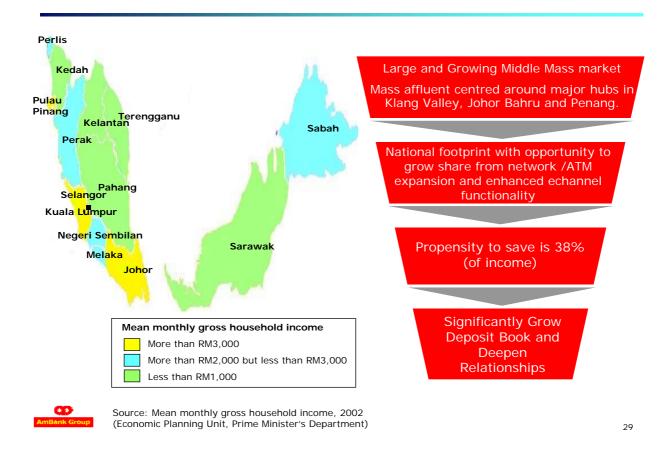
Demand for Banking Services

- AmBank currently 6th largest commercial bank in Malaysia
- Increasing size of financial wallet as GDP shows strong growth and unemployment remains low
- · High propensity to save
- SME and mass segments are growing strongly
- Significant retail deposit market at RM 556b

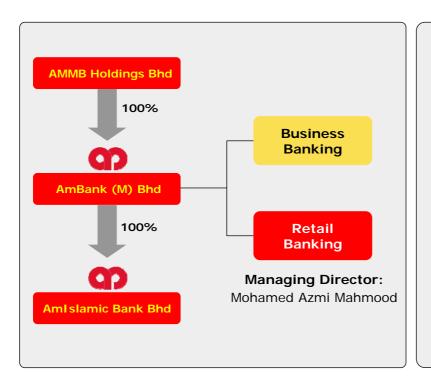
- GDP Growth 5 ~ 6%
- Inflation ~ 2.5%
- National Savings ~ 38%
- Unemployment ~ 3.5%



AmBank targets mass and emerging mass affluent markets



We have a comprehensive range of retail products

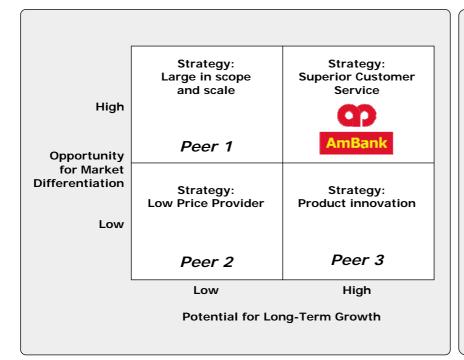


Retail Bank Offer

- · Auto Financing
- Mortgage
- Cards
- Asset Financing & Small Business
- · Personal Financing
- · Deposits
- · Wealth Management
- Bancassurance
- · Distribution channels
 - Branches
 - eChannels
 - Mobile Banking
 - Internet Banking
 - Contact Centre



We are building a differentiated proposition anchored by superior service



- Cluttered market place
- Homogeneous products
- Time Poor
- Price sensitive
- Service Quality
- Convenience
- Relationships



Source: Retail Strategy & Development internal analysis

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In executing our strategy we will deliver growth through prioritisation and focus

"Strengthen the core"

- Target segments
- Deepen relationships
- Bundled solutions e.g. Small Business
- Performance Management and Talent Retention
- Deposits, HP, Credit Cards

"Leverage existing sources"

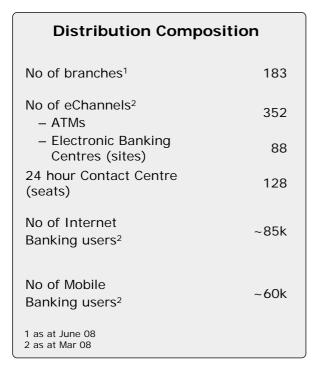
- Across AmBank Group
- ANZ regional relationship
- · Brand re-launch
- Footprint expansion
- Mortgages ,Wealth.

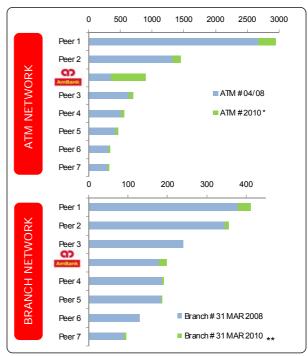
"Grow adjacent space"

- Emerging Mass Affluent
- Niche target segments - e.g. expats, migrants
- Develop new strategic relationships



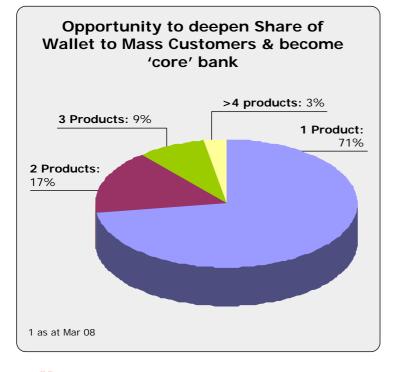
Our Distribution network is critical as we move towards top 3 positions in the market







We are building our sales and service approach to unlock the value in our customer base



Distribution Approach

- Converting 'Friendly Service' to the bottom line
- Integrated Distribution Model
- Branch profitability model
- Transformation moving staff capacity to frontline
- Implementation of new incentive schemes
- Sales training
- Enhanced functionality of eChannels



Estimate only and assumes a 10% annual increase in ATMs for other banks

^{**} Estimate only and assumes competitors maintain current rate of growth 33

Investment in our channels capability is driven directly by our strategy

Channel / Business

Branches

Self Service Machines

Contact Centre

Internet Banking



- Grow Sales Productivity and Profitability
- Specialists sales e.g mortgages
- Enhance Operations Efficiency
- Grow revenue streams
- Maintain Service Levels
- Move to 24X7 Availability



- · Expand Sales Capacity
- Continuously improve service levels
- Upgrade Platform
- Enhance Functionality
- Increase usage and revenues



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Our integrated range of channel initiatives will 'bring this to life' in the frontline

Channel / Business

Mobile Banking

Origination and Fulfillment Systems

Wealth Management

Brand and Segment Strategy

Mid term objective

- Launch new mobile platform
- · Increase Mobile Banking Usage
- New Lending System 'AmWins'
- Core Banking System Upgrade
- · Customer Centric Sales
- · Revise product set
- Grow Sales Productivity
- · Implement new sales platform
- Develop Channels to Support emerging Brand and Segment strategy



Opportunity

Strategy

Infrastructure

- Attractive market with significant opportunities particularly in key regions and cities
- Clear road map enabling us to prioritise around key opportunities, segments and niche markets
- Robust distribution and infrastructure with investment occurring in alignment with strategic road map







Retail - targeting mass and emerging mass affluent customers

	Opportunity	Strategy		
 Mass Emerging Mass Affluent Largest customer segment Homogenous products in the market. Competitors focus on Mass Affluent and Affluent 		 Focus on Service Quality and Convenience Solutions Acquisition, activation AND anti- attrition 		
Deposits	 High Propensity to save Lower the cost of funds. Significant opportunity in Small Business	Transactional accounts Payroll Customer bundled solutions Product and process simplification Core Strategic Program		
Hire Purchase	Ranked number 2 in the marketStrong market relationshipsCross Sell Potential	Customer segmentationDealer relationshipsFaster approvalsCentralised processing		
Mortgages	 Strong Developer Relationships Distribution Channels Significant cross sell opportunity Franchise and Broker markets relatively immature 	Leverage Strong Network Representation Operational efficiencies and faster approvals Strengthen Product and Pricing Capability		



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Retail – targeting mass and emerging mass affluent customers

Opportunity Strategy • Leverage ANZ Strong Regional Cards portfolio capabilities · Strong Ambank innovation Exploit innovative strengths **Credit Cards** • 102 MILL cards in market circulation **Bundled solutions** · Increasing disposable income · Activation focus • Strategic Relationships · Deposit gathering requires strong network · Award winning Contact Centre Distribution · Accessibility is key customer decision point · Sales and Service Model for core banking needs · Branch Profitability · Leverage strong brand presence · 5th in market for Brand Recall · Support segmentation strategies **Brand** • Target segments are brand sensitive · Customer Charter · Own the mass market Integrated Marketing Approach • Highly competitive job market · Recruitment Strategy · Low unemployment · Performance Culture **People** AmBank and ANZ working together in Incentives partnership · Talent and Development Opportunities



Appendix - financial



Malaysia is a stable economy with good growth prospects

Malaysia is Asia's fifth fastest growing economy with

- High levels of savings at 38% of GDP
- FDI growth of 33% (16th in the world for FDI)
- Significant current account surplus
- Ain increasingly affluent population of 25 million

Malaysia is a top 20 trading nation (USD 320 billion pa) with

- A well-managed and stable economy
- One of the strongest regulatory frameworks in Asia
- Deep and relative liquid capital markets
- External reserves of USD120 billion

Malaysia's economic prospects continue to be strong

- Forecast 2008 GDP growth of circa 5%
- 1st quarter GDP grew above 6%, underpinned by private and public consumption spending
- Lower budgeted deficit expected following recent cutting of oil subsidy and increases in tariffs

Malaysia is continuing to move forward

- Passed a test of democracy (recent elections)
- Focussed on global challenges and continued transformation

Malaysia has sound prospects for the Banking sector

- Banking revenues since 2006 have grown at twice the GDP growth rate (expected to slow in 2009)
- Lending growth has averaged between 7% and 8% since year 2000 (115% of GDP growth rate)
- Deposits growth has averaged at 12% and 13% since year 2006



AMMB is ranked # 5 and provides a broad range of banking services

Retail and Commercial Banking

- # 4 in total Retail Assets
 - # 2 auto financing (22.3% market share)
 - # 1 in personal financing amongst commercial banks (6.3% market share)
 - # 5 in credit cards (8.0% market share)
 - # 6 in mortgages (6.6% market share)
 - # 6 in branch network, with 5.1 million retail customers
- # 5 in commercial loans & advances (amongst local banks)

Investment Banking

- Best equity and bond house
 - # 2 in Malaysian Ringgit bond and Equity & equity-linked transactions
 - # 5 in IPO league
- # 2 in funds management
- # 4 in M&A league

AmAssurance

- # 2 in motor insurance (9.5% market share)
- # 4 in general insurance (5.3% market share)
- # 10 in life insurance (3.6% market share)



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Executive Summary: Group Performance Focus in 2008

Corporate restructuring, improved asset quality & revenue growth

Corporate evelopments AIGB privatization completed (Jan 08) & underway on legal restructuring:

- Streamlining into 4 major entity groupings: Banking, Asset Management, Capital Market and Insurance
- Optimises Group's capital structure
- Enables higher cross-selling

Segregation of composite insurance license between life and general underway:

- Specialisation to streamline insurance operations
- Facilitate entry of new strategic partner into life insurance

Asset Quality Net provisions charge to profit down to 0.9% Net NPL ratio down to 3.7% from 6.2%

Gross Lending growth of 8.3% comparable to system

Revenue

Total revenues up 11.2%

- Net interest income up 18.8%
- Non interest income up 6.0%, despite tough trading conditions



Strategies & Initiatives Highlight: Aspirations towards FY2011

Double underlying 2007 PAT by 2011 (~20% CAGR)

Top 3 market position in all our chosen business segments

Target ROE of 20% and Cost to Income Ratio of 40%

Produce superior revenue growth

- Target 11 14% CAGR revenue growth (9 11% in 2009)
- · Retail and Business Banking become main revenue growth engines
- · Investment Banking diversification and product mix leads to enhanced returns
- · Insurance business contributes more (Proportions maintained in 2009)

Improve asset quality and provisioning ratios

- Target net NPL ratio of 2% & provisioning charge to P&L < 1% p.a. (Net NPL of 2.5% and provisioning charge < 1% in 2009)
- · Optimise portfolio mix via refined NPL management & asset sales
- · Improve risk recognition in asset writing (enhance PD and LGD risk models)

Lower group funding costs

- Reduce cost of funds by 40 bps via increasing low cost deposits (5 10 bps in 2009)
- · Grow distribution footprint in key growth corridors (more ATM's & branches)
- Shift focus in Business Banking & SME to core transactional client relationships (enhance focus on CMTS and Trade Finance)

Improve efficiency and return to shareholders

- Progressively higher dividends (7 8% in 2009)
- Sustainable cost management and efficiency initiatives (CTI maintained in 2009)
- · Invest to grow; allocate spend to highest growth & ROE businesses
- Improve economics of the Auto Financing business



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Business aspirations and agenda

Retail Banking

- · Improve market position in profitable select business segments
- Reduce cost of funds and build CASA deposits
- · Enhance credit scoring systems and collections processes
- · Lift ROE on HP book to 12% by March 2011

Investment Banking

- Introduce new equity & debt capital market products for large corporates
- · Enhance private banking, wealth management & advisory services
- · Diversify income streams via offering derivatives and enhanced FX offerings
- Improve fee based income by building image, products and differentiated services

Business Banking

- · Entrench growth & businesses in high-growth industries
- Grow fee income (FX, Remittance, Trade & Cash Management Services)
- · Cash management business to grow non-interest income and deposits base
- · Increase utilization of facilities and enhance debt management strategies

Assurance

- Separate composite life and general insurance licences
- · Acquire general insurance & Takaful businesses
- · Increase penetration of bancassurance and non-Group businesses
- Expand distribution channels, and build motor database for pricing & segmentation

Risk Management

- Improve governance, appetite settings, processes, recognition and infrastructure
- · Enhance Retail scorecards suite, behavioural scoring and new PD & LGD models
- Introduce new non-Retail rating and collateral management tools
- Enhance market risk and operational risk models



Overview of one-offs

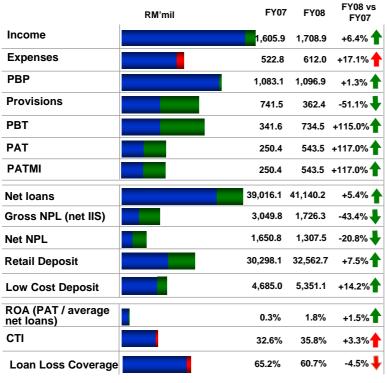
Impacts from changes in accounting and provisioning policies, prior period catch-ups, divestments, strategic investments and tax rate changes

	2007	2008
Hedge accounting impacts	•	1
Non core and prior period operating incomes, eg sale of building, handling fee amortisation	1	1
Strategic investments & prior period expenses eg ANZ Partnership, AIGB Privatisation funding cost	•	
Provisioning policy changes and catch ups, eg 5 and 7 year rules	1	
Net Impact on Profit before Tax (RM Million)	(962.7)	(11.8)
Write down of deferred tax assets & prior period tax catch ups, eg Corporate tax rate reductions	1	•
Tax impact on one off items above	1	1
Net Impact on Profit after Tax (RM Million)	(758.1)	(80.8)
Impact of one offs on minority interests	1	1
Net Impact on Profit after Tax and MI (RM Million)	(750.7)	(59.0)



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Business Segment - Retail Banking Division : FY2008 Financial Performance



Retail Banking's Aspirations:

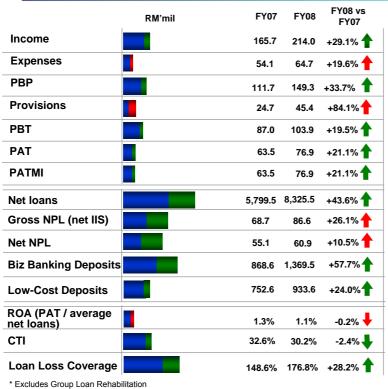
 To be recognised as leading financial services group in Malaysia, with top 3 market positions in key business segments.

Core Strategic Agenda:

- Reduce Cost of Funds, focusing on building CASA deposits
- Sustainably manage NPL via stringent credit scoring systems and top of class collections & recovery process
- Lift ROE on HP book to 12% by March 2011 by focusing on profitable segments
- Profitably improve market position in select business segments



Business Segment - Business Banking Division *: FY2008 Financial Performance



- Business Banking's Aspirations:
- Entrench growth & businesses in highgrowth industries (oil & gas, FMCG, agriculture) in national development corridors
- Grow fee income (FX, Remittance, Trade & Cash Management Services)
- Cash management business to grow non-interest income and deposits base

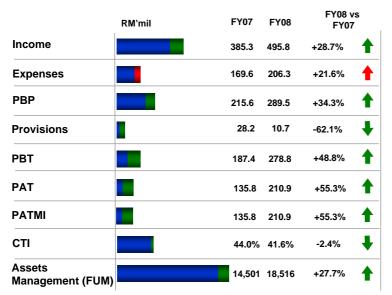
Core Strategic Agenda:

- Expand referrals from existing customers
- Increase utilization of facilities
- Enhance debt management strategies
- Improve operational efficiency, IT platform and MIS



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Business Segment - Investment Banking Division*: FY2008 Financial Performance



* Excludes Trading & Treasury, Shareholders Funds, Corporate & Shared Services which are disclosed under Operating Segments

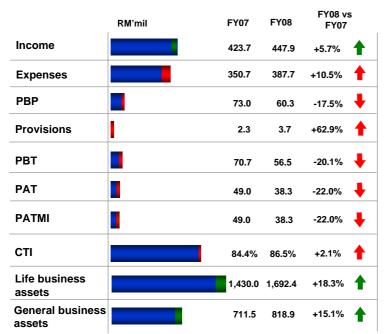
- Investment Banking's Aspirations:
- Equity & Debt Capital Markets introduce new products, meeting needs of large corporate clients.
- Funds Management enhance private banking, wealth management & advisory services.

Core Strategic Agenda:

- Improve fee based income
- Build image and enhance products and services through differentiated offering and adopting best-in-class practices
- Improve of operational efficiency, IT platform and MIS systems



Business Segment - AmAssurance : FY2008 Financial Performance





AmAssurance's Aspirations:

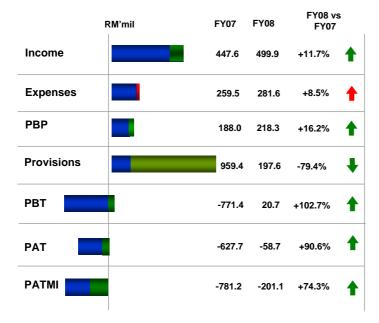
- Be the top insurer preferred for service
- Provide insurance service as simple and conveniently as possible
- Increase shareholder value via business growth and improve productivity

Core Strategic Agenda:

- Separating composite life and general insurance licences
- Negotiating with MAA to acquire general insurance & Takaful businesses
- Explore JV with a new life insurance business partner
- Increase penetration of bancassurance business and non-Group business
- Expand marketing channels & branches
- Build motor database for pricing & market segmentation.
- Upgrade agency force
- Improve operational efficiency, IT platform and MIS systems

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Total Group Operating Segments : FY2008 Financial Performance



Comprises: Treasury & Proprietary Trading, Group Loan Rehabilitation, Corporate & Shared Services

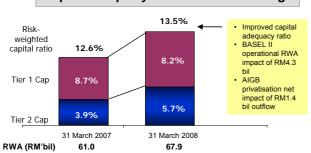
- **Treasury and Proprietary** Trading (tough trading conditions)
- Loan Rehab units (improved market conditions & higher recovery rate)
- Shareholders fund, Corporate & Shared Services (higher income from equity, partially offset by higher expenditure)
- One-off impacts are included in **Operating Segments**
 - Includes : additional provisions, reduction in deferred tax assets, taxation impacts
 - Refer appendix for more details





Strategies & Initiative Highlight: Capital

Capital adequacy ratio - AMMB Holdings



Capital base - AMMB Holdings

RM'Bil	31 March 07	31 March 08	Increase/	Decrease
			RM	%
Tier 1 capital	6,706,699	7,884,875	1,178,145	18%
Less:				
Goodwill	527,121	1,732,872	1,205,751	229%
Deferred tax assets - net	861,968	602,658	(259,310)	-30%
Total Tier 1 Capital	5,317,610	5,549,345	231,735	4%
Tier 2 capital	2,375,092	3,858,468	1,483,376	62%
Less : Unqualifying				
capital funds	-	238,571	238,571	-
Capital Base	7,692,702	9,169,242	1,476,509	19%

Year 2008 computed under Basel II and after incorporating 2008 full year results but before deducting proposed final dividends

Capital ratio by legal entity

AmInvestment Bank + AmIL AmBank (M) AmIslamic Proforma: AmBank (M) 1

AmIslamic 2

Capital Base		Risk-weighted Assets		Tier 1 Ratio		RWCA Ratio	
2008 RM' bil	2007 RM' bil	2008 RM' bil	2007 RM' bil	2008	2007	2008	2007
2.42	2.27	13.94	14.93	14.0%	12.0%	17.3%	15.2%
5.48	3.42	42.30	37.40	8.1%	7.3%	13.0%	9.2%
1.51	1.35	9.30	9.32	10.3%	8.7%	16.3%	14.5%
6.01		53.84		7.4%		11.1%	
1.51		10.30		9.3%		14.6%	

- Proforma capital ratio computation of AmBank (M) takes into account the following:
 Assets vesting from AmInvestment (Apr 08)
 Repayment of RN200mil subordinated bonds (Apr 08)
 Issuance of RM600mil MTN (Apr 08)

Assets vesting from AmInvestment (Apr 08)
 Repayment of RM200mil subordinated bonds (Apr 08)
 Issuance of RM600mil MTN (Apr 08)
 Susuance of RM600mil MTN (Apr 08)
 Repayment of RM40mil subordinated term loan (Sept 08)
 Proforma capital ratio computation of AmIslamic takes into account the assets vesting from Aminvestment (Apr 08)

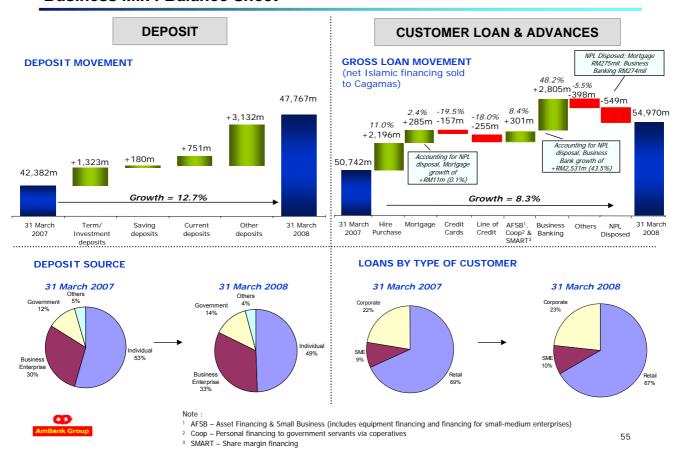
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Financial Highlight : NPL

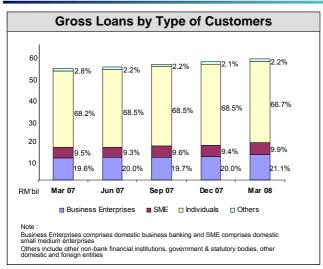
Loan Loss Coverage: FY2007 (56.6%); FY2008 (67.3%)

	31 March 2008			
	Gross NPL		Net	NPL
Business Segment	RM'mil	%	RM'mil	%
HP	418.6	1.8%	282.1	1.2%
Mortgage	927.4	8.3%	823.9	7.4%
Cards	27.5	4.2%	8.1	1.3%
LOC	17.4	4.7%	5.2	1.5%
AFSB	80.9	4.3%	43.1	2.3%
Coop+Smart	7.5	0.4%	0.1	0.0%
Total Retail	1,479.3	3.7%	1,162.4	3.0%
Business Banking	86.6	1.0%	60.9	0.7%
Investment Banking	293.2	6.1%	132.9	2.9%
Total Group - Continuing Business	1,859.1	3.4%	1,356.1	2.6%
Historical ¹ NPL's :				
Retail Banking	247.0	13.5%	48.4	2.8%
Business Banking	1,194.0	60.6%	617.9	44.3%
Credit & Leasing	302.5	100.0%	0.9	1.1%
TOTAL GROUP	3,602.5	6.3%	2,023.2	3.7%

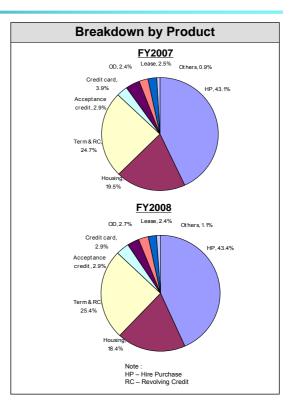
Business Mix: Balance Sheet



Business Mix: Loan Book Development

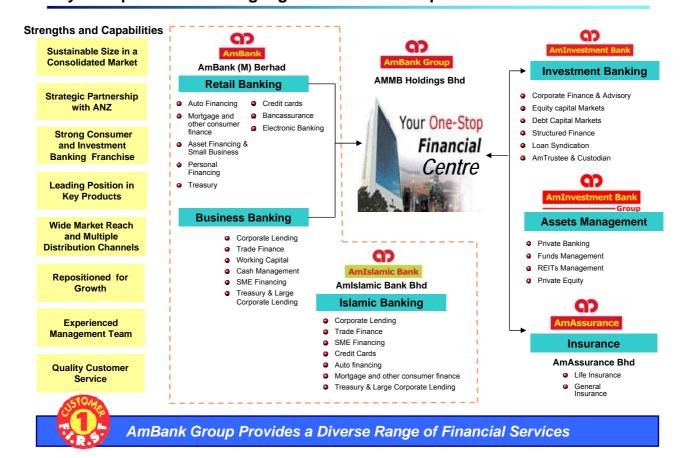


Breakdown by Interest Rate Type			
RM'bil	Mar-07	Mar-08	
Fixed rate	61.3%	61.5%	
Variable rate	38.7%	38.5%	

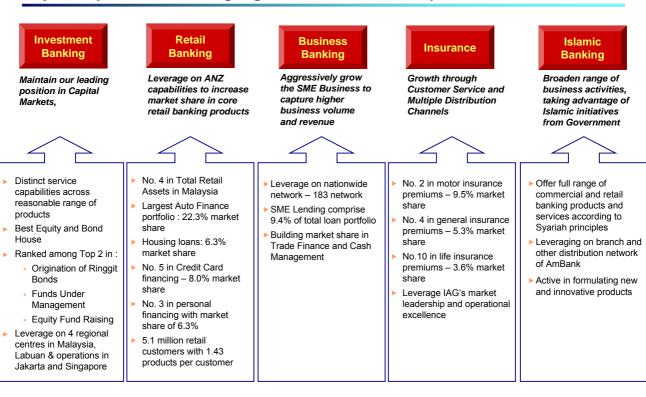




Key Group Information Highlight: AmBank Group



Key Group Information Highlight: Market Leadership





Key Group Information Highlight: Retail Banking Aspirations

Retail Line of Business	Aspirations For 2011	Initiatives Progress
Hire Purchase	ROE of >12% (focus on economics)Maintain top 2 market ranking	 Business and collections review completed by external consultants Recommendations prioritized
Mortgages	• #3 Residential Properties	Business review to be conducted in Q2 2008 to leverage branch network & build new direct channels
Cards	• #3 Cards issuer	 Card and financial review done in Oct 2007 Business planning commenced in Jan 2008. New product launch in March 2008
Distribution	#3 ATM networkGrow Branch network by 200+Specialist sales force24 hour eChannel availability	Strategic tie-up with Retail Shopping Outlets to roll-out 400 ATMs in next 3 years
Sales Effectiveness	Double main-bank customers by 2011 (from 5% currently to 10%)	 ANZ sales training and knowledge transfer in Jan / Feb 2008 Transfer of MIS
Deposits	Double share of low-cost deposits to 25%	Secondment of key personnel from ANZ to become Head of Strategy & Development Deposits review (April – July 2008)
Business Operations AmBank Group	50 new Lean Six Sigma Black Belt 80% retail projects through Lean Six Sigma	ANZ Lean Six Sigma training
AmBank Group	-	59

Key Group Information Highlight : Business Banking, Investment Banking & Insurance Aspirations

Line of Business	Aspirations For 2011	Initiative Progress		
Business Banking	#3 in Market ShareEnhance Relationship Model (share of wallet)Focus on core transactional relationships	 Review of transactional capabilities in Cash & Trade Training & knowledge transfer 		
Small Business	#3 in Market Share Implement Relationship Model	Review of SME model to build cross-sell & core transactional relationships		
Equity and Debt Capital Markets	 Enhanced focus on meeting needs of the large corporate clients Introduce new equity and equity linked products 	Leverage ANZ regional distribution network and partnering for deals (increasing USD underwriting capacity)		
Funds Management	Enhance Private Banking and WealthManagement offeringsEnhance Advisory Services	Product distribution across ANZ network & partner banks (14 countries in Asia plus Europe/ME)		
Financial Markets	Create new Treasury products and business income streams	Leverage ANZ expertise in specific business segments to develop new product		
International Businesses	Expand regional presence, including Singapore, Indonesia, and other ASEAN markets	Leverage ANZ presence in these countries and build distribution in Islamic product, funds management & stockbroking		
Insurance	Leverage other insurance partnerships to distribute Takaful product through branch network and other direct channels	Work with existing partner (IAG) in General and other new partnerships in Life & Takaful 60		

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